

Guildford

q3 2011 business confidence report



headlines

- Q3 2011 saw a new record in company registrations in Guildford when compared to any previous Q3.
- July 2011 saw a new record in company registrations in Guildford when compared to any previous July.
- July 2011 saw a new record in net growth in Guildford when compared to any previous July.

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Quarterly Data (Q3 Jul-Sep 2011)

Q3 2011 saw a new record in company registrations in Guildford when compared to any previous Q3.

A total of 225 companies were registered in Guildford during the third quarter of 2011 (Jul 2011 - Sep 2011).

This figure is an increase of 8.7% versus the same period last year (Q3 2010). This figure compares equally to the UK as a whole, which saw an increase of 12.8% against the same period last year.

THIRD QUARTER (JUL 2011 - SEP 2011)	GUILDFORD	UK
2011	225	114,512
2010	207	101,492
% CHANGE	8.7%	12.8%
RECORD YEAR	2011 (225)	2011 (114,512)

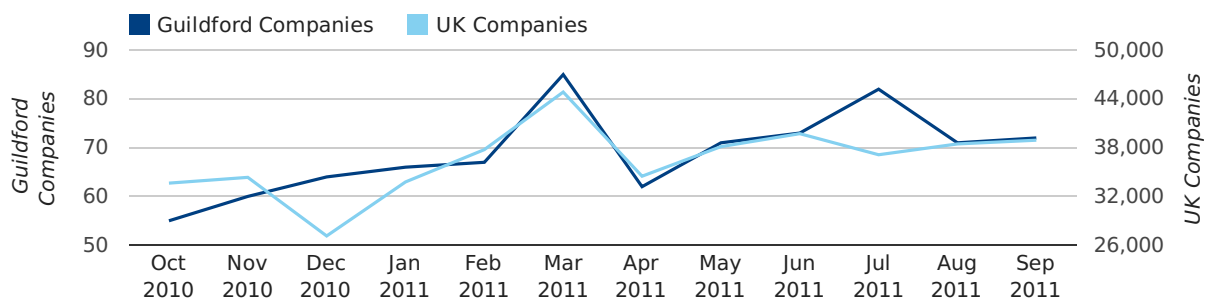
new companies by quarter



Monthly Data (Jul, Aug & Sep 2011)

July 2011 saw a new record in company registrations in Guildford when compared to any previous July.

new companies by month



	JULY	AUGUST	SEPTEMBER
NEW COMPANIES IN 2011	82	71	72
NEW COMPANIES IN 2010	55	71	81
% CHANGE	49.1%	0.0%	-11.1%
RECORD YEAR	2011 (82)	2011 (71)	2010 (81)

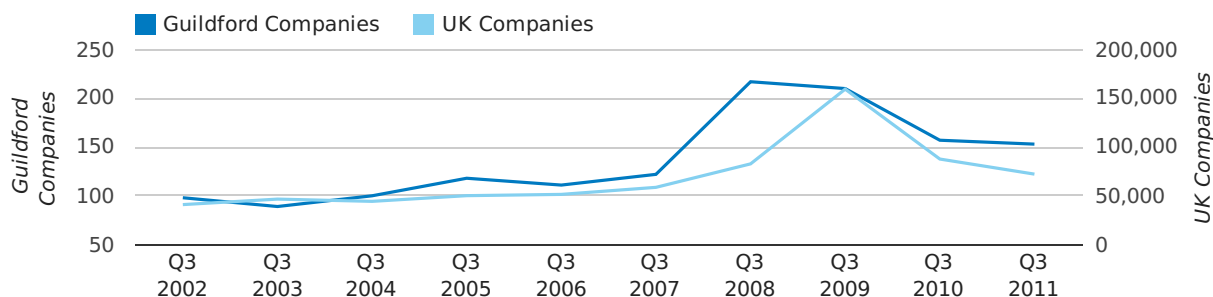
Quarterly Data (Q3 Jul-Sep 2011)

A total of 153 companies were dissolved in Guildford during the third quarter of 2011 (Jul 2011 - Sep 2011).

This figure is a decrease of 2.5% versus the same period last year (Q3 2010). This figure compares poorly to the UK as a whole, which saw a decrease of 17.6% against the same period last year.

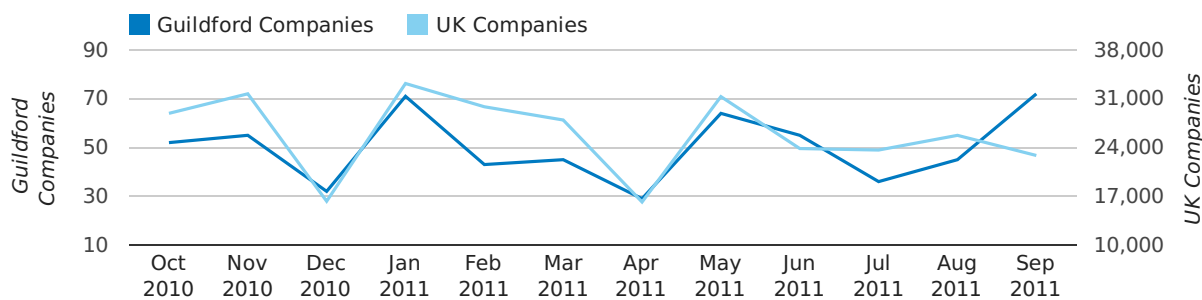
THIRD QUARTER (JUL 2011 - SEP 2011)	GUILDFORD	UK
2011	153	72,230
2010	157	87,705
% CHANGE	-2.5%	-17.6%
RECORD YEAR	2008 (217)	2009 (159,401)

dissolved companies by quarter



Monthly Data (Jul, Aug & Sep 2011)

dissolved companies by month



	JULY	AUGUST	SEPTEMBER
CLOSED COMPANIES IN 2011	36	45	72
CLOSED COMPANIES IN 2010	43	73	41
% CHANGE	-16.3%	-38.4%	76%
RECORD YEAR	2002 (59)	2008 (162)	2009 (103)

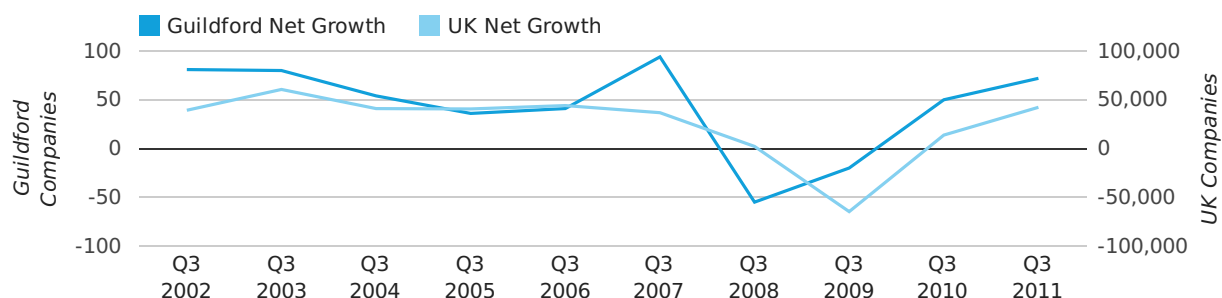
Quarterly Data (Q3 Jul-Sep 2011)

Net company growth for Guildford during the third quarter of 2011 (Jul 2011 - Sep 2011) was 72 companies.

This represents an increase of 44.0% on the same period last year.

THIRD QUARTER (JUL 2011 - SEP 2011)	GUILDFORD	UK
2011	72	42,282
2010	50	13,787
% CHANGE	44.0%	206.7%
RECORD YEAR	2007 (94)	2003 (60,597)

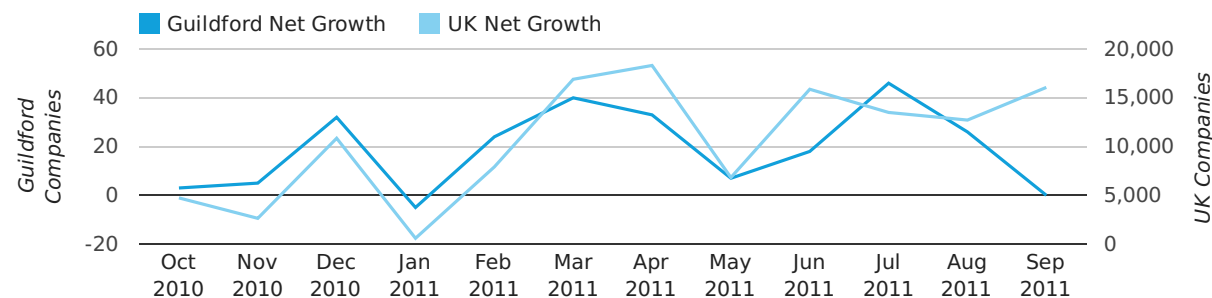
net growth by quarter



Monthly Data (Jul, Aug & Sep 2011)

July 2011 saw a new record in net growth in Guildford when compared to any previous July.

net growth by month



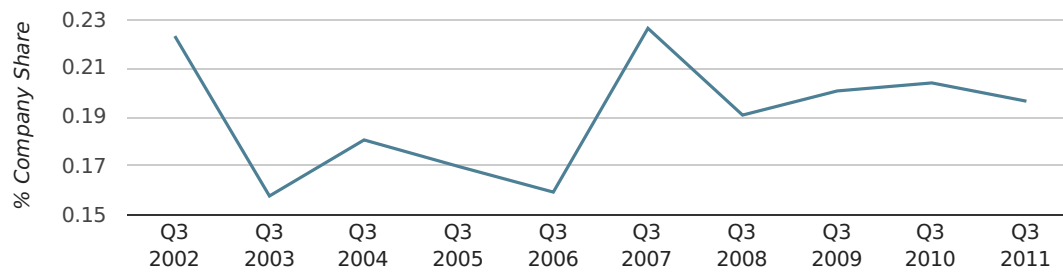
	JULY	AUGUST	SEPTEMBER
NET GROWTH IN 2011	46	26	0
NET GROWTH IN 2010	12	-2	40
% CHANGE	283.3%	-1,400.0%	-100.0%
RECORD YEAR	2011 (46)	2003 (40)	2002 (48)

Quarterly Data (Q3 Jul-Sep 2011)

In the third quarter of 2011, Guildford formed 0.2% of all UK companies.

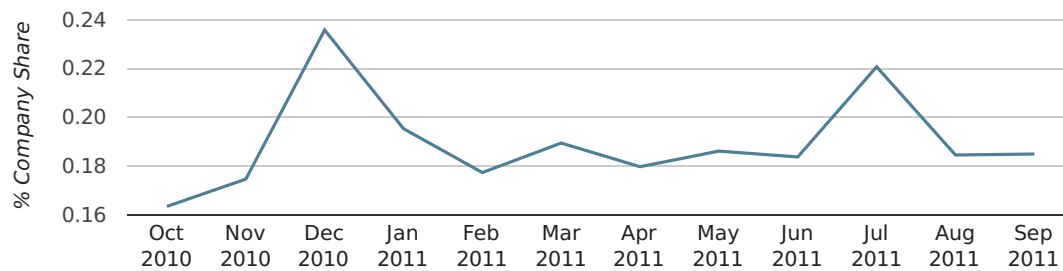
THIRD QUARTER (JUL 2011 - SEP 2011)	GUILDFORD
2011	0.2%
2010	0.2%
2009	0.2%
2008	0.2%
2007	0.2%
RECORD YEAR (SINCE 1960)	1969 (0.7%)

company share by quarter



Monthly Data (Jul, Aug & Sep 2011)

company share by month



	JULY	AUGUST	SEPTEMBER
UK FORMATION SHARE IN 2011	0.2%	0.2%	0.2%
UK FORMATION SHARE IN 2010	0.2%	0.2%	0.2%
% CHANGE	36.4%	-15.9%	-19.7%
RECORD YEAR	1972 (1.1%)	1969 (0.7%)	1966 (1.0%)

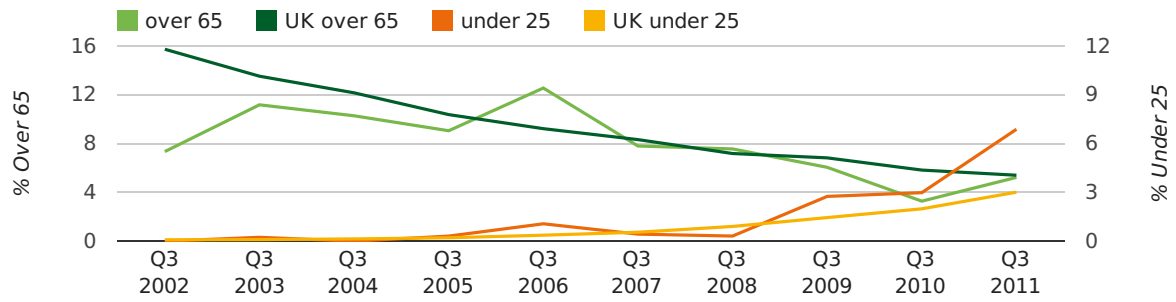
Quarterly Data (Q3 Jul-Sep 2011)

The average age of a director in the third quarter of 2011 was 43.7.

The percentage of directors under the age of 25 was 6.9% compared to the UK figure of 4.0%.

The percentage of directors over the age of 65 was 5.2% compared to the UK figure of 4.1%.

director age by quarter

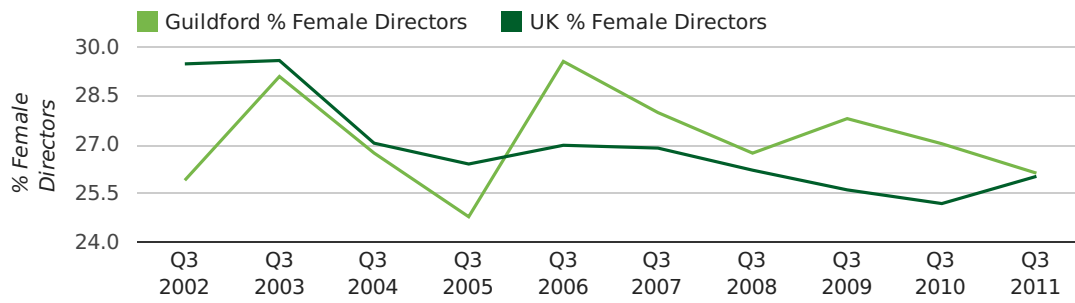


Quarterly Data (Q3 Jul-Sep 2011)

The record third quarter for female directors in Guildford was in 1862 when 50.0% of all directors were female.

26.1% of all director appointments in Guildford in the third quarter of 2011 were female. This compares to a UK average of 26.0% for the same period.

director gender by quarter



Previous 12 months (Sep 2010-Sep 2011)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
MANAGEMENT	3.51%	CONSULTING	5.11%
CONSULTING	2.76%	MANAGEMENT	4.75%
REG	1.57%	CONSULTANCY	3.19%
SURREY	1.34%	PROPERTY	2.41%
CONSULTANCY	1.27%	TRADING	2.06%
HOLDINGS	1.04%	DESIGN	1.94%
CONSULTANTS	0.82%	ASSOCIATES	1.85%
ASSOCIATES	0.82%	BUSINESS	1.82%
DEVELOPMENTS	0.82%	CONSULTANTS	1.76%
PROPERTY	0.75%	ENGINEERING	1.74%
TRADING	0.75%	MEDIA	1.72%
DESIGN	0.67%	CONSTRUCTION	1.72%
CAPITAL	0.67%	LONDON	1.63%
INVESTMENTS	0.67%	J	1.47%
ROAD	0.60%	GLOBAL	1.46%
RESIDENTS	0.60%	INVESTMENTS	1.43%
GUILDFORD	0.60%	CARE	1.42%
ENERGY	0.60%	IT	1.38%
PROPERTIES	0.52%	BUILDING	1.30%
CLUB	0.45%	PROPERTIES	1.28%
INTERNATIONAL	0.45%	ELECTRICAL	1.27%
STUDIOS	0.45%	M	1.25%
GROUP	0.45%	ENERGY	1.22%
MEDIA	0.45%	TRAINING	1.21%
HOUSE	0.45%	S	1.21%

Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	341	204,493
7487 - Other business activities	107	65,177
82990 - Other business support service activities not elsewhere classified	65	29,245
70229 - Management consultancy activities other than financial management	52	15,760
7414 - Business & management consultancy	49	14,755
96090 - Other service activities not elsewhere classified	39	10,018
9999 - Dormant Company	38	22,587
98000 - Residents property management	35	2,664
7222 - Other software consultancy and supply	35	8,345
99999 - Dormant Company	33	18,281
62020 - Information technology consultancy activities	31	10,137
7499 - Non-trading company	22	11,543
74909 - Other professional, scientific and technical activities not elsewhere classified	22	7,551
7260 - Other computer related activities	21	8,686
62090 - Other information technology service activities	18	6,798
62012 - Business and domestic software development	16	3,137
9800 - Residents Property Management	15	1,676
74990 - Non-trading company	15	8,064
9305 - Other service activities	12	10,525
41100 - Development of building projects	11	3,697