

# Guildford

q1 2012 business confidence report



## headlines

- Q1 2012 saw a new record in company registrations in Guildford when compared to any previous Q1.
- Q1 2012 was a record quarter for company registrations in Guildford when compared to any quarter in history.
- March 2012 saw a new record in company registrations in Guildford when compared to any previous March.
- March 2012 was a record month for company registrations in Guildford when compared to any month in history.

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### Quarterly Data (Q1 Jan-Mar 2012)

Q1 2012 saw a new record in company registrations in Guildford when compared to any previous Q1.

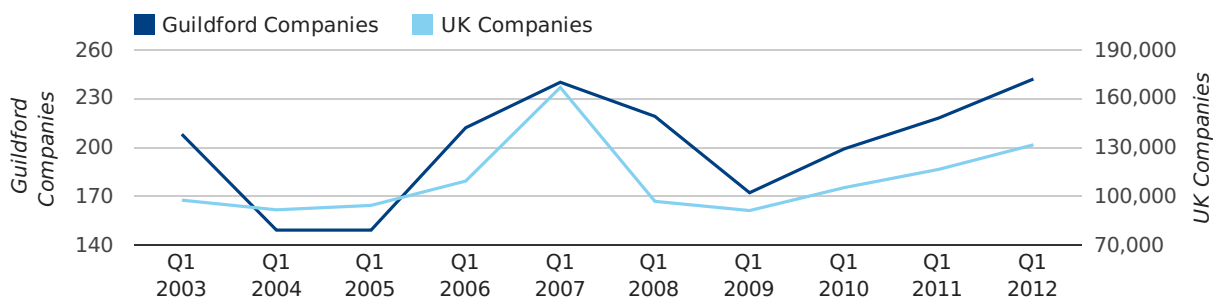
Q1 2012 was a record quarter for company registrations in Guildford when compared to any quarter in history.

A total of 242 companies were registered in Guildford during the first quarter of 2012 (Jan 2012 - Mar 2012).

This figure is an increase of 11.0% versus the same period last year (Q1 2011). This figure compares equally to the UK as a whole, which saw an increase of 13.0% against the same period last year.

FIRST QUARTER (JAN 2012 - MAR 2012)	GUILDFORD	UK
2012	242	131,491
2011	218	116,391
% CHANGE	11.0%	13.0%
RECORD YEAR	2012 (242)	2007 (166,814)

### new companies by quarter

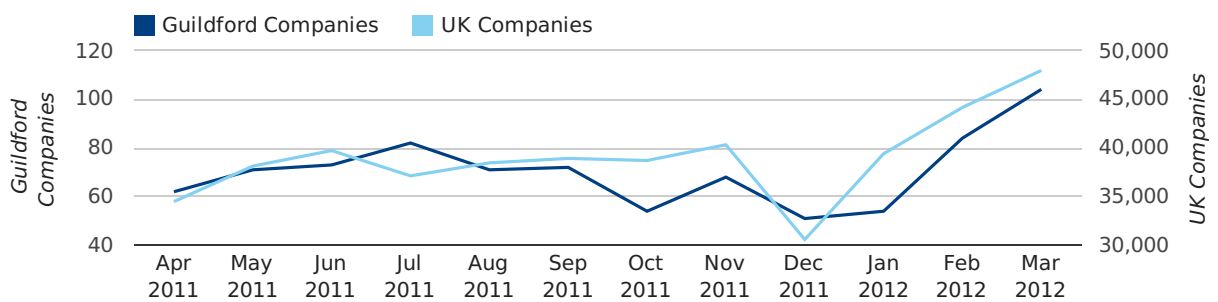


### Monthly Data (Jan, Feb & Mar 2012)

March 2012 saw a new record in company registrations in Guildford when compared to any previous March.

March 2012 was a record month for company registrations in Guildford when compared to any month in history.

### new companies by month



	JANUARY	FEBRUARY	MARCH
NEW COMPANIES IN 2012	54	84	104
NEW COMPANIES IN 2011	66	67	85
% CHANGE	-18.2%	25.4%	22.4%
RECORD YEAR	2007 (67)	2008 (85)	2012 (104)



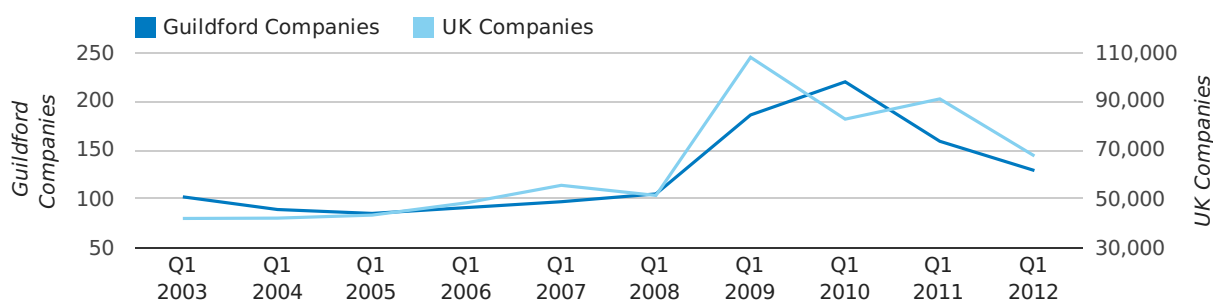
### Quarterly Data (Q1 Jan-Mar 2012)

A total of 129 companies were dissolved in Guildford during the first quarter of 2012 (Jan 2012 - Mar 2012).

This figure is a decrease of 18.9% versus the same period last year (Q1 2011). This figure compares poorly to the UK as a whole, which saw a decrease of 25.7% against the same period last year.

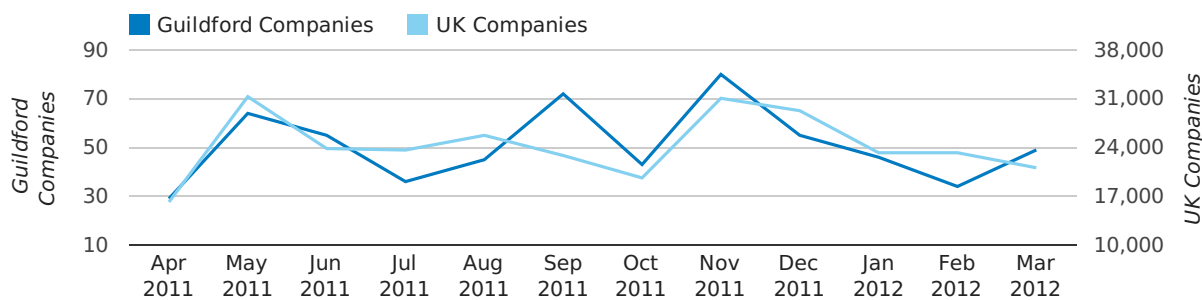
FIRST QUARTER (JAN 2012 - MAR 2012)	GUILDFORD	UK
2012	129	67,576
2011	159	90,986
% CHANGE	-18.9%	-25.7%
RECORD YEAR	2010 (220)	2009 (108,060)

### dissolved companies by quarter



### Monthly Data (Jan, Feb & Mar 2012)

#### dissolved companies by month



	JANUARY	FEBRUARY	MARCH
CLOSED COMPANIES IN 2012	46	34	49
CLOSED COMPANIES IN 2011	71	43	45
% CHANGE	-35.2%	-20.9%	9%
RECORD YEAR	2011 (71)	2010 (76)	2009 (111)

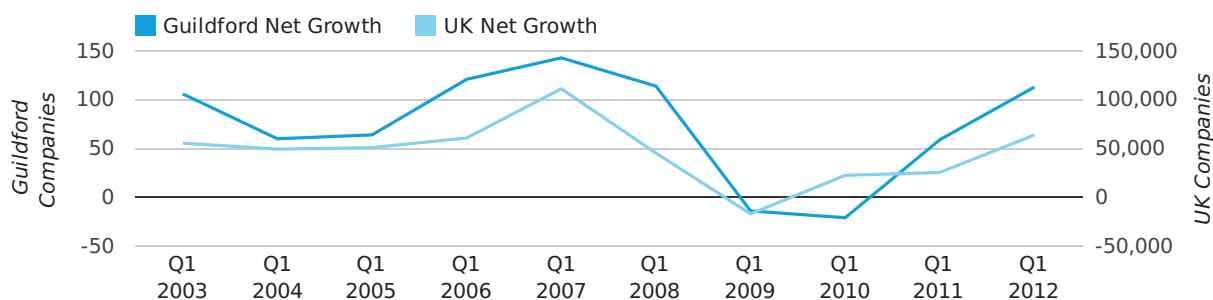
### Quarterly Data (Q1 Jan-Mar 2012)

Net company growth for Guildford during the first quarter of 2012 (Jan 2012 - Mar 2012) was 113 companies.

This represents an increase of 91.5% on the same period last year.

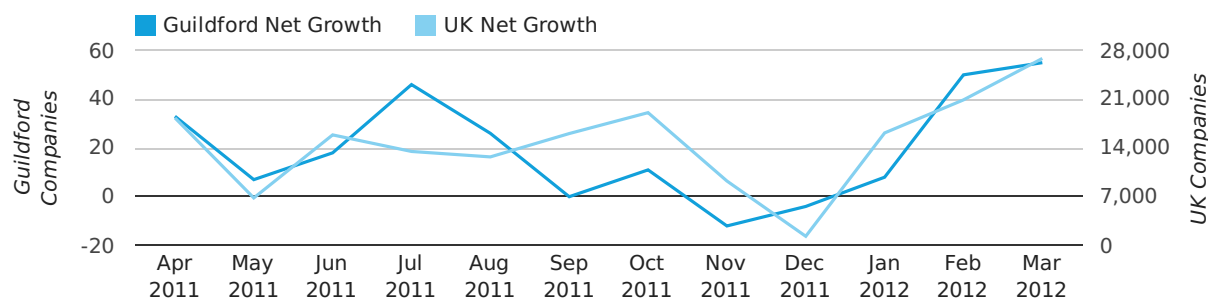
FIRST QUARTER (JAN 2012 - MAR 2012)	GUILDFORD	UK
2012	113	63,915
2011	59	25,405
% CHANGE	91.5%	151.6%
RECORD YEAR	2007 (143)	2007 (111,282)

### net growth by quarter



### Monthly Data (Jan, Feb & Mar 2012)

### net growth by month



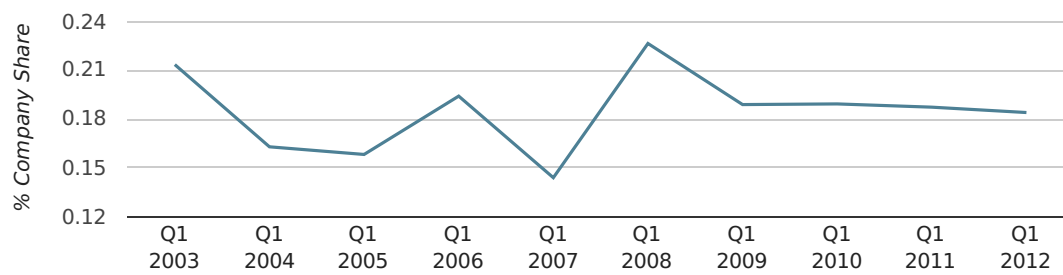
	JANUARY	FEBRUARY	MARCH
NET GROWTH IN 2012	8	50	55
NET GROWTH IN 2011	-5	24	40
% CHANGE	-260.0%	108.3%	37.5%
RECORD YEAR	2004 (34)	2007 (56)	2008 (80)

### Quarterly Data (Q1 Jan-Mar 2012)

In the first quarter of 2012, Guildford formed 0.2% of all UK companies.

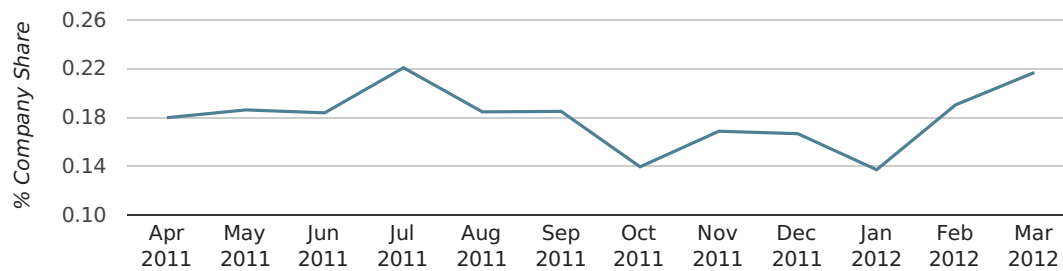
FIRST QUARTER (JAN 2012 - MAR 2012)	GUILDFORD
2012	0.2%
2011	0.2%
2010	0.2%
2009	0.2%
2008	0.2%
RECORD YEAR (SINCE 1960)	1960 (0.8%)

### company share by quarter



### Monthly Data (Jan, Feb & Mar 2012)

### company share by month



	JANUARY	FEBRUARY	MARCH
UK FORMATION SHARE IN 2012	0.1%	0.2%	0.2%
UK FORMATION SHARE IN 2011	0.2%	0.2%	0.2%
% CHANGE	-29.8%	7.3%	14.5%
RECORD YEAR	1960 (1.0%)	1960 (0.8%)	1960 (0.7%)

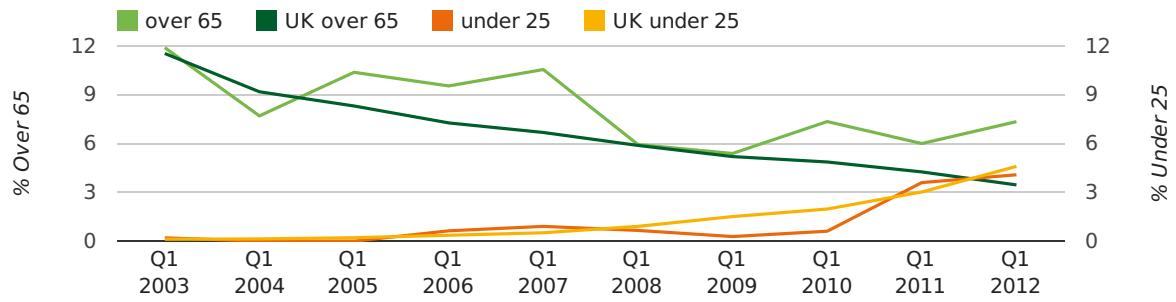
### Quarterly Data (Q1 Jan-Mar 2012)

The average age of a director in the first quarter of 2012 was 47.0.

The percentage of directors under the age of 25 was 4.1% compared to the UK figure of 4.6%.

The percentage of directors over the age of 65 was 7.4% compared to the UK figure of 3.5%.

#### director age by quarter



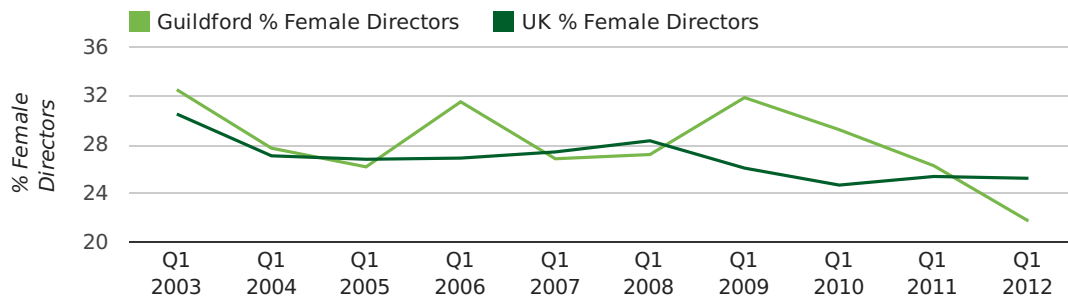


### Quarterly Data (Q1 Jan-Mar 2012)

The record first quarter for female directors in Guildford was in 1861 when 40.0% of all directors were female.

21.7% of all director appointments in Guildford in the first quarter of 2012 were female. This compares to a UK average of 25.3% for the same period.

### director gender by quarter



## Previous 12 months (Mar 2011-Mar 2012)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
MANAGEMENT	3.34%	CONSULTING	5.07%
CONSULTING	2.47%	MANAGEMENT	4.74%
CONSULTANCY	1.89%	CONSULTANCY	3.30%
GUILDFORD	1.09%	PROPERTY	2.37%
SURREY	0.94%	TRADING	2.07%
REG	0.94%	DESIGN	1.93%
PROPERTY	0.87%	ENGINEERING	1.86%
CAPITAL	0.87%	ASSOCIATES	1.84%
CONSULTANTS	0.80%	CONSULTANTS	1.79%
INVESTMENTS	0.73%	BUSINESS	1.73%
TRADING	0.65%	MEDIA	1.72%
RESIDENTS	0.58%	CONSTRUCTION	1.72%
HOUSE	0.58%	LONDON	1.66%
PROPERTIES	0.58%	J	1.54%
J	0.58%	INVESTMENTS	1.51%
ASSOCIATES	0.58%	GLOBAL	1.50%
HOLDINGS	0.58%	IT	1.40%
ENGINEERING	0.51%	CARE	1.34%
DESIGN	0.51%	PROPERTIES	1.31%
ENERGY	0.51%	ELECTRICAL	1.27%
GROUP	0.51%	M	1.27%
IT	0.51%	BUILDING	1.24%
TRAINING	0.44%	ENERGY	1.20%
R	0.44%	S	1.20%
FINANCIAL	0.44%	ENTERPRISES	1.19%

## Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	347	216,665
7487 - Other business activities	94	52,735
82990 - Other business support service activities not elsewhere classified	71	35,233
70229 - Management consultancy activities other than financial management	71	19,704
98000 - Residents property management	49	3,050
62020 - Information technology consultancy activities	46	14,303
99999 - Dormant Company	43	25,084
96090 - Other service activities not elsewhere classified	38	13,637
7414 - Business & management consultancy	35	12,113
74909 - Other professional, scientific and technical activities not elsewhere classified	31	9,892
9999 - Dormant Company	30	18,617
7222 - Other software consultancy and supply	23	6,934
41100 - Development of building projects	22	4,984
62090 - Other information technology service activities	21	8,145
62012 - Business and domestic software development	18	4,356
7260 - Other computer related activities	17	7,154
7499 - Non-trading company	17	9,102
9800 - Residents Property Management	14	1,397
69201 - Accounting and auditing activities	12	4,132
74990 - Non-trading company	12	9,729