

Guildford

2012 half year business confidence report



headlines

- The first half of 2012 saw a new record in company registrations in Guildford when compared to any previous first half year.
- The first half of 2012 was a record first half year for company registrations in Guildford when compared to any half year in history.
- May 2012 saw a new record in company registrations in Guildford when compared to any previous May.

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Half Year Data (Jan-Jun 2012)

The first half of 2012 saw a new record in company registrations in Guildford when compared to any previous first half year.

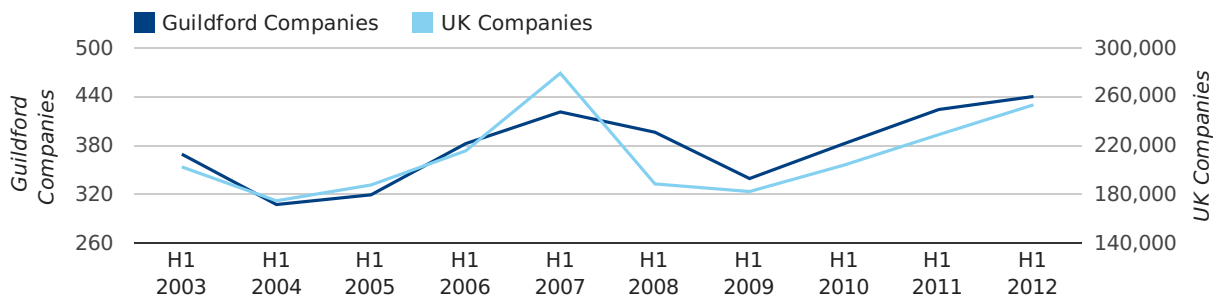
The first half of 2012 was a record first half year for company registrations in Guildford when compared to any half year in history.

In the first half of 2012 a total of 440 companies were formed in Guildford. This figure is 3.8% higher than last year, which compares badly to the UK wide figure of 10.7%.

The highest total for a first half year in Guildford occurred in 2012 when a total of 440 were formed.

HALF YEAR (JAN-JUN)	GUILDFORD	UK
2012	440	253,150
2011	424	228,735
% CHANGE	3.8%	10.7%
RECORD YEAR	2012 (440)	2007 (279,097)

new companies by half year



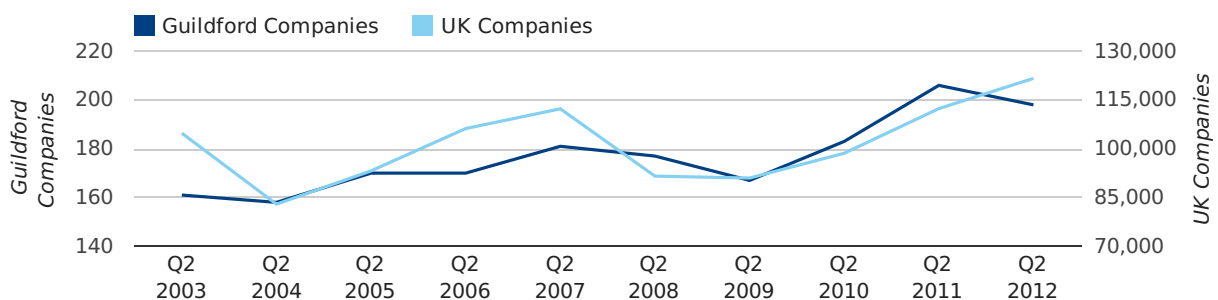
Quarterly Data (Q2 Apr-Jun 2012)

A total of 198 companies were registered in Guildford during the second quarter of 2012 (Apr 2012 - Jun 2012).

This figure is a decrease of 3.9% versus the same period last year (Q2 2011). This figure compares badly to the UK as a whole, which saw an increase of 8.3% against the same period last year.

SECOND QUARTER (APR 2012 - JUN 2012)	GUILDFORD	UK
2012	198	121,659
2011	206	112,344
% CHANGE	-3.9%	8.3%
RECORD YEAR	2011 (206)	2012 (121,659)

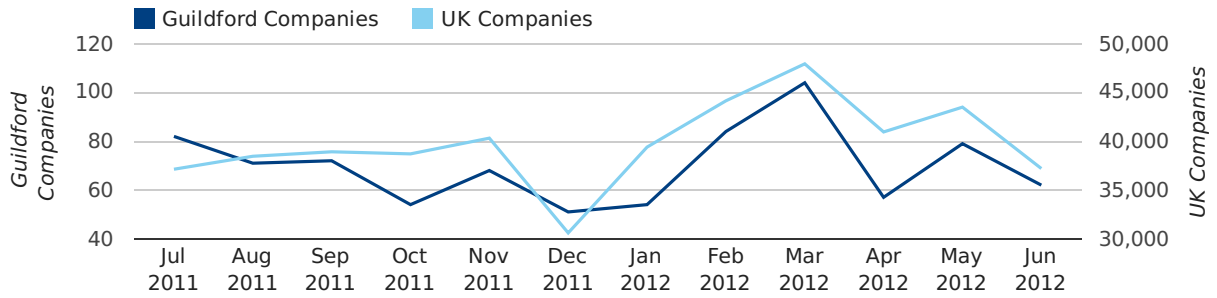
new companies by quarter



Monthly Data (Apr, May & Jun 2012)

May 2012 saw a new record in company registrations in Guildford when compared to any previous May.

new companies by month



	APRIL	MAY	JUNE
NEW COMPANIES IN 2012	57	79	62
NEW COMPANIES IN 2011	62	71	73
% CHANGE	-8.1%	11.3%	-15.1%
RECORD YEAR	2005 (72)	2012 (79)	2010 (74)

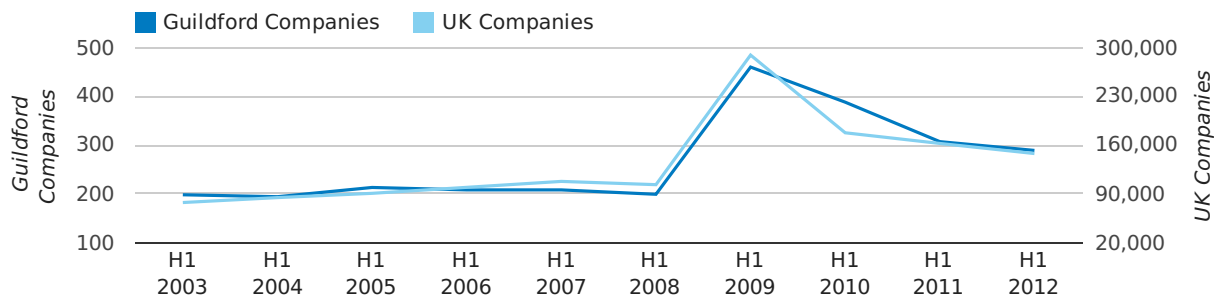
Half Year Data (Jan-Jun 2012)

In the first half of 2012 a total of 289 companies were dissolved in Guildford. This figure is 5.9% lower than last year, which compares badly to the UK wide change of -8.9%.

The highest total for a first half year in Guildford occurred in 2009 when a total of 460 were closed.

HALF YEAR (JAN-JUN)	GUILDFORD	UK
2012	289	147,793
2011	307	162,310
% CHANGE	-5.9%	-8.9%
RECORD YEAR	2009 (460)	2009 (289,236)

dissolved companies by half year



Quarterly Data (Q2 Apr-Jun 2012)

A total of 160 companies were dissolved in Guildford during the second quarter of 2012 (Apr 2012 - Jun 2012).

This figure is an increase of 8.1% versus the same period last year (Q2 2011). This figure compares well to the UK as a whole, which saw an increase of 12.5% against the same period last year.

SECOND QUARTER (APR 2012 - JUN 2012)	GUILDFORD	UK
2012	160	80,217
2011	148	71,324
% CHANGE	8.1%	12.5%
RECORD YEAR	2009 (274)	2009 (181,176)

dissolved companies by quarter



Monthly Data (Apr, May & Jun 2012)

dissolved companies by month



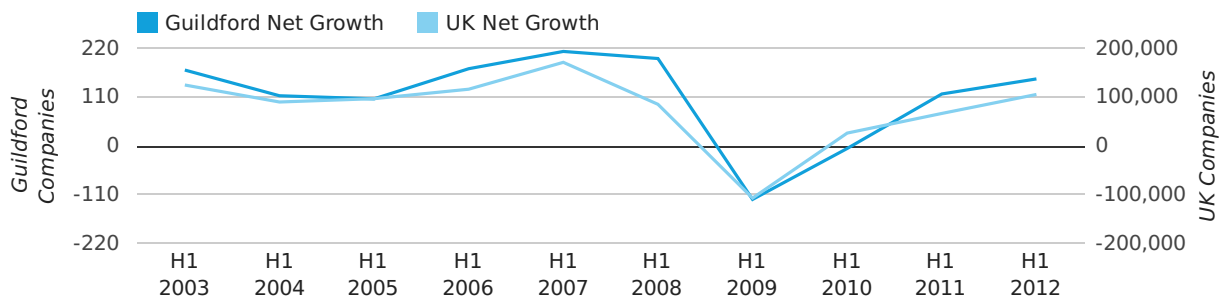
	APRIL	MAY	JUNE
CLOSED COMPANIES IN 2012	59	53	48
CLOSED COMPANIES IN 2011	29	64	55
% CHANGE	103.4%	-17.2%	-13%
RECORD YEAR	2009 (82)	2009 (122)	2010 (81)

Half Year Data (Jan-Jun 2012)

In the first half of 2012 the company register for Guildford increased by 151 companies. This figure is 29.1% higher than last year, which compares badly to a UK increase of 58.6%.

HALF YEAR (JAN-JUN)	GUILDFORD	UK
2012	151	105,357
2011	117	66,425
% CHANGE	29.1%	58.6%
RECORD YEAR	2000 (222)	2007 (171,296)

net growth by half year



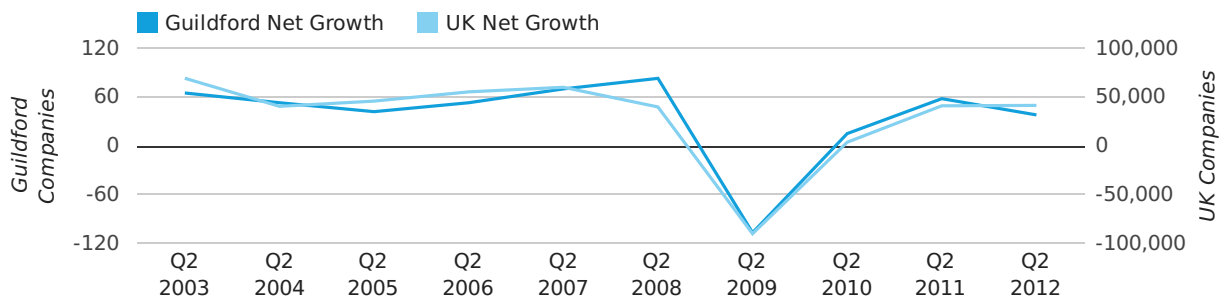
Quarterly Data (Q2 Apr-Jun 2012)

Net company growth for Guildford during the second quarter of 2012 (Apr 2012 - Jun 2012) was 38 companies.

This represents a decrease of 34.5% on the same period last year.

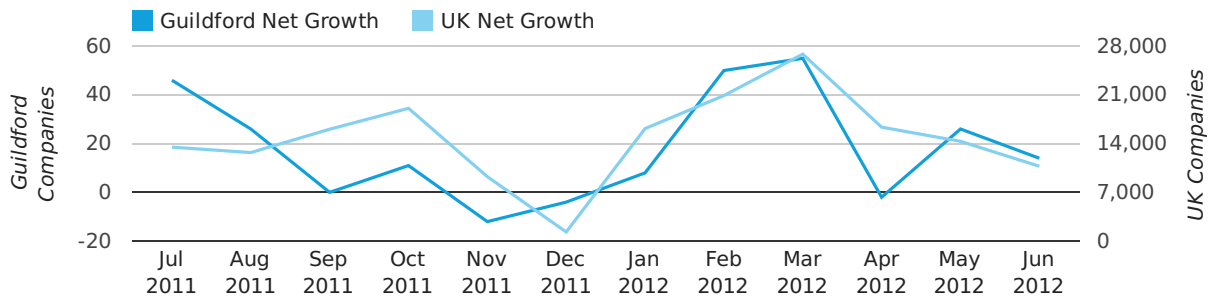
SECOND QUARTER (APR 2012 - JUN 2012)	GUILDFORD	UK
2012	38	41,442
2011	58	41,020
% CHANGE	-34.5%	1.0%
RECORD YEAR	2000 (120)	2003 (69,274)

net growth by quarter



Monthly Data (Apr, May & Jun 2012)

net growth by month



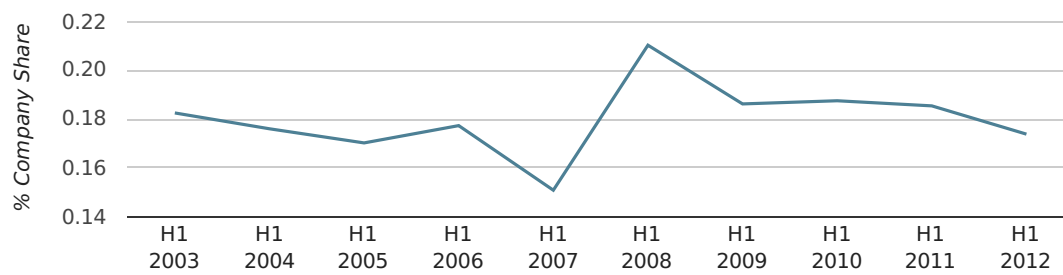
	APRIL	MAY	JUNE
NET GROWTH IN 2012	-2	26	14
NET GROWTH IN 2011	33	7	18
% CHANGE	-106.1%	271.4%	-22.2%
RECORD YEAR	1998 (53)	1997 (39)	2008 (45)

Half Year Data (Jan-Jun 2012)

In the first half of 2012 Guildford formed 0.2% of all UK companies. This is the same as the 2011 figure of 0.2%.

HALF YEAR (JAN-JUN)	GUILDFORD
2012	0.2%
2011	0.2%
2010	0.2%
2009	0.2%
2008	0.2%
RECORD YEAR (SINCE 1960)	1960 (0.5%)

company share by half year

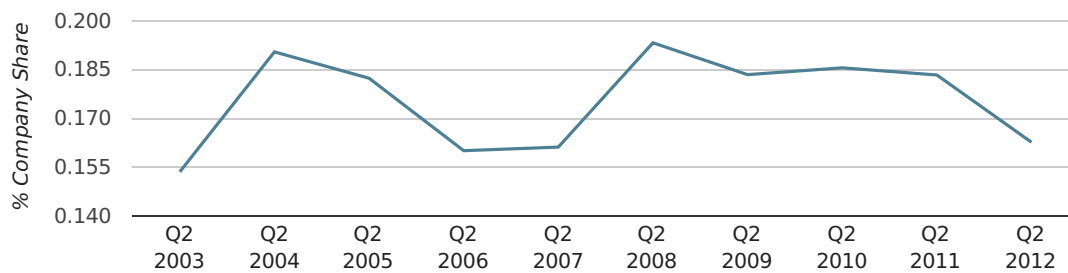


Quarterly Data (Q2 Apr-Jun 2012)

In the second quarter of 2012, Guildford formed 0.2% of all UK companies.

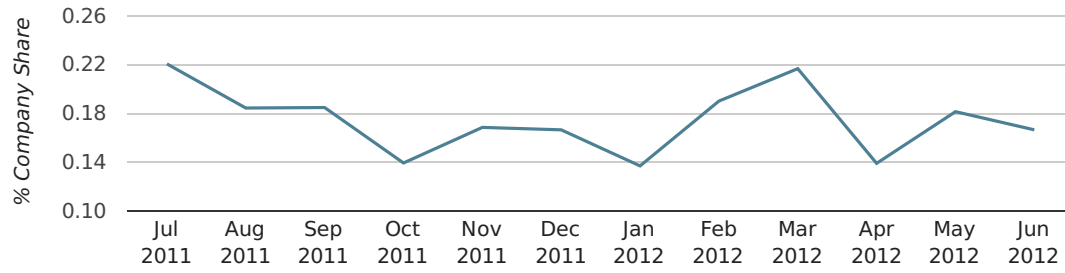
SECOND QUARTER (APR 2012 - JUN 2012)	GUILDFORD
2012	0.2%
2011	0.2%
2010	0.2%
2009	0.2%
2008	0.2%
RECORD YEAR (SINCE 1960)	1969 (0.5%)

company share by quarter



Monthly Data (Apr, May & Jun 2012)

company share by month



	APRIL	MAY	JUNE
UK FORMATION SHARE IN 2012	0.1%	0.2%	0.2%
UK FORMATION SHARE IN 2011	0.2%	0.2%	0.2%
% CHANGE	-22.6%	-2.5%	-9.3%
RECORD YEAR	1985 (0.6%)	1977 (0.9%)	1972 (0.6%)

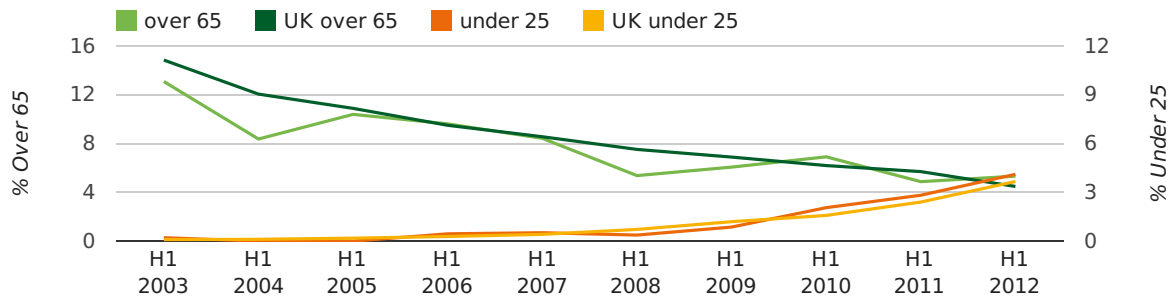
Half Year Data (Jan-Jun 2012)

The average age of a director in the first half of 2012 was 45.1.

The percentage of directors under the age of 25 was 4.1% compared to the UK figure of 4.9%.

The percentage of directors over the age of 65 was 5.3% compared to the UK figure of 3.4%.

director age by half year



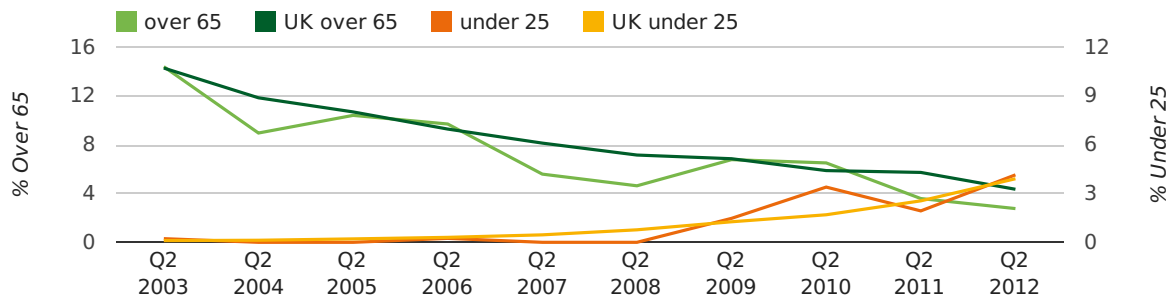
Quarterly Data (Q2 Apr-Jun 2012)

The average age of a director in the second quarter of 2012 was 42.8.

The percentage of directors under the age of 25 was 4.2% compared to the UK figure of 5.2%.

The percentage of directors over the age of 65 was 2.8% compared to the UK figure of 3.3%.

director age by quarter

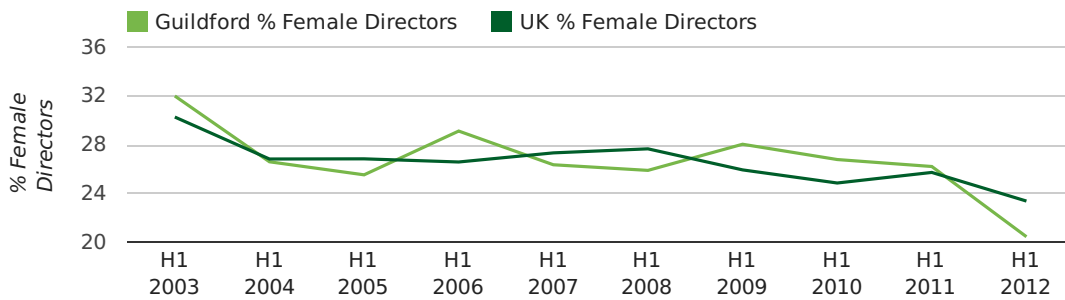


Half Year Data (Jan-Jun 2012)

The record first half year for female directors in Guildford was 1861 when 40.0% of all directors were female.

20.5% of all director appointments in Guildford in the first half of 2012 were female. This compares to a UK average of 23.4% for the same period.

director gender by half year

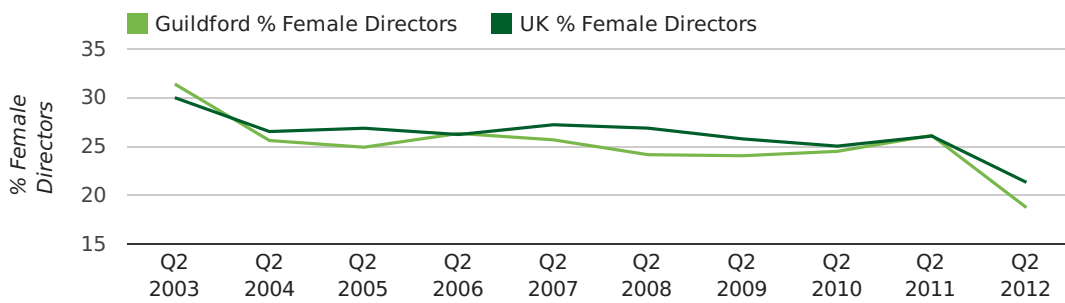


Quarterly Data (Q2 Apr-Jun 2012)

The record second quarter for female directors in Guildford was in 1866 when 66.7% of all directors were female.

18.8% of all director appointments in Guildford in the second quarter of 2012 were female. This compares to a UK average of 21.3% for the same period.

director gender by quarter



Previous 12 months (Jun 2011-Jun 2012)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
CONSULTING	3.00%	CONSULTING	5.07%
MANAGEMENT	2.92%	MANAGEMENT	4.74%
CONSULTANCY	1.68%	CONSULTANCY	3.28%
GUILDFORD	1.17%	PROPERTY	2.35%
REG	0.95%	TRADING	2.10%
HOUSE	0.88%	DESIGN	1.89%
INVESTMENTS	0.88%	ENGINEERING	1.87%
DESIGN	0.80%	ASSOCIATES	1.82%
PROPERTY	0.73%	CONSULTANTS	1.78%
CONSULTANTS	0.73%	CONSTRUCTION	1.71%
CAPITAL	0.73%	BUSINESS	1.70%
TRADING	0.66%	MEDIA	1.69%
SURREY	0.66%	LONDON	1.68%
ENERGY	0.66%	J	1.57%
J	0.66%	GLOBAL	1.51%
PROPERTIES	0.58%	INVESTMENTS	1.48%
RESIDENTS	0.51%	IT	1.42%
ASSOCIATES	0.51%	CARE	1.31%
HOLDINGS	0.51%	PROPERTIES	1.31%
PARTNERS	0.44%	M	1.26%
IT	0.44%	ELECTRICAL	1.23%
C	0.44%	BUILDING	1.23%
FINANCIAL	0.37%	SECURITY	1.19%
CENTRE	0.37%	S	1.18%
ENGINEERING	0.37%	ENTERPRISES	1.17%

Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	385	244,457
7487 - Other business activities	88	47,029
70229 - Management consultancy activities other than financial management	73	20,390
82990 - Other business support service activities not elsewhere classified	68	35,447
98000 - Residents property management	54	3,001
62020 - Information technology consultancy activities	44	15,280
99999 - Dormant Company	41	26,088
96090 - Other service activities not elsewhere classified	38	14,220
7414 - Business & management consultancy	32	10,978
74909 - Other professional, scientific and technical activities not elsewhere classified	28	10,271
9999 - Dormant Company	26	16,469
62090 - Other information technology service activities	22	8,258
41100 - Development of building projects	22	5,149
62012 - Business and domestic software development	19	4,742
7222 - Other software consultancy and supply	19	6,356
7499 - Non-trading company	17	8,023
7260 - Other computer related activities	16	6,456
9800 - Residents Property Management	14	1,321
74990 - Non-trading company	13	9,706
69201 - Accounting and auditing activities	11	4,295