

Hailsham

2011 annual business confidence report



headlines

- The second half of 2011 saw a new record in company closures in Hailsham when compared to any previous second half year.
- Q4 2011 saw a new record in company closures in Hailsham when compared to any previous Q4.
- December 2011 saw a new record in company closures in Hailsham when compared to any previous December.

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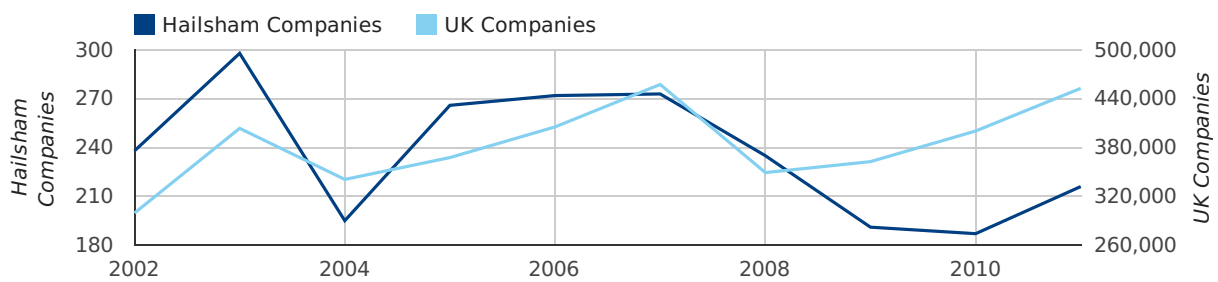
sic data

Annual Data (2011)

A total of 216 companies were formed in Hailsham in 2011. This total is 15.5% higher than in 2010 and compares poorly to the UK figure of a 13.1% growth compared to 400,358 the previous year.

YEAR	HAILSHAM	UK
2011	216	452,870
2010	187	400,358
2009	191	362,675
2008	235	349,203
2007	273	457,649
RECORD YEAR	2003 (298)	2007 (457,649)

new companies by year



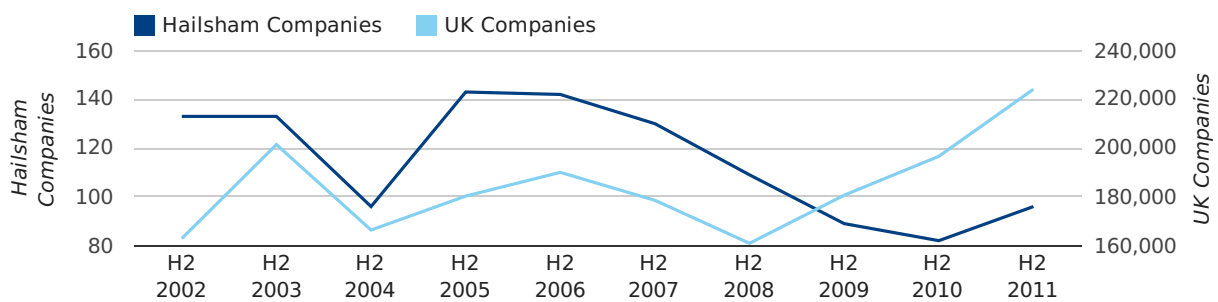
Half Year Data (Jul-Dec 2011)

In the second half of 2011 a total of 96 companies were formed in Hailsham. This figure is 17.1% higher than last year, which compares well to the UK wide figure of 14.0%.

The highest total for a second half year in Hailsham occurred in 2005 when a total of 143 were formed.

HALF YEAR (JUL-DEC)	HAILSHAM	UK
2011	96	224,135
2010	82	196,609
% CHANGE	17.1%	14.0%
RECORD YEAR	2005 (143)	2011 (224,135)

new companies by half year



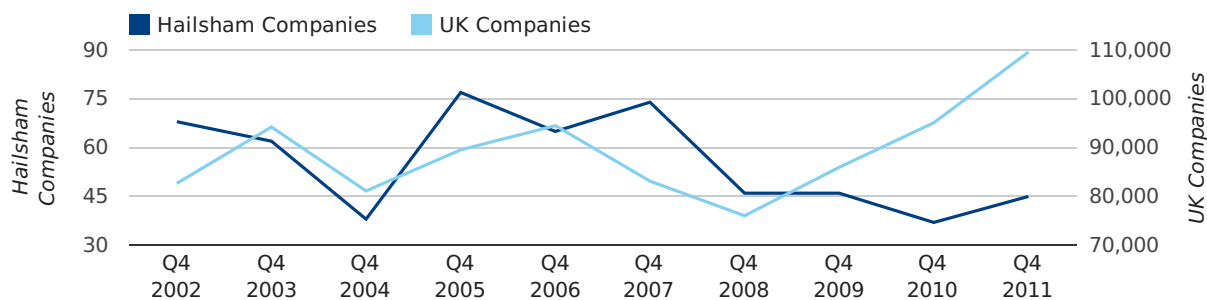
Quarterly Data (Q4 Oct-Dec 2011)

A total of 45 companies were registered in Hailsham during the fourth quarter of 2011 (Oct 2011 - Dec 2011).

This figure is an increase of 21.6% versus the same period last year (Q4 2010). This figure compares equally to the UK as a whole, which saw an increase of 15.3% against the same period last year.

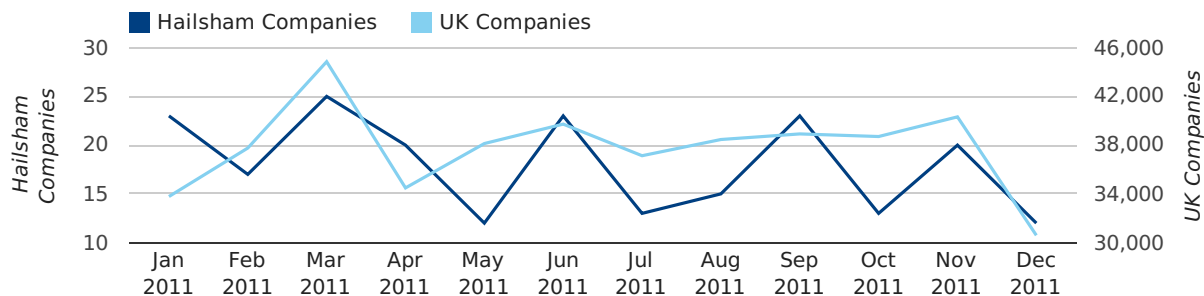
FOURTH QUARTER (OCT 2011 - DEC 2011)	HAILSHAM	UK
2011	45	109,623
2010	37	95,117
% CHANGE	21.6%	15.3%
RECORD YEAR	2005 (77)	2011 (109,623)

new companies by quarter



Monthly Data (Oct, Nov & Dec 2011)

new companies by month



	OCTOBER	NOVEMBER	DECEMBER
NEW COMPANIES IN 2011	13	20	12
NEW COMPANIES IN 2010	8	22	7
% CHANGE	62.5%	-9.1%	71.4%
RECORD YEAR	2005 (30)	2007 (33)	2005 (22)

Annual Data (2011)

A total of 201 companies were dissolved in Hailsham in 2011. This total is 9.8% higher than in 2010 and compares favourably to the UK figure of 8.1% decrease compared to the previous year.

YEAR	HAILSHAM	UK
2011	201	314,523
2010	183	342,232
2009	222	533,773
2008	98	237,901
2007	116	220,295
RECORD YEAR	2009 (222)	2009 (533,773)

dissolved companies by year



Half Year Data (Jul-Dec 2011)

The second half of 2011 saw a new record in company closures in Hailsham when compared to any previous second half year.

In the second half of 2011 a total of 97 companies were dissolved in Hailsham. This figure is 3.2% higher than last year, which compares badly to the UK wide change of -7.5%.

The highest total for a second half year in Hailsham occurred in 2011 when a total of 97 were closed.

HALF YEAR (JUL-DEC)	HAILSHAM	UK
2011	97	152,213
2010	94	164,601
% CHANGE	3.2%	-7.5%
RECORD YEAR	2011 (97)	2009 (244,537)

dissolved companies by half year



Quarterly Data (Q4 Oct-Dec 2011)

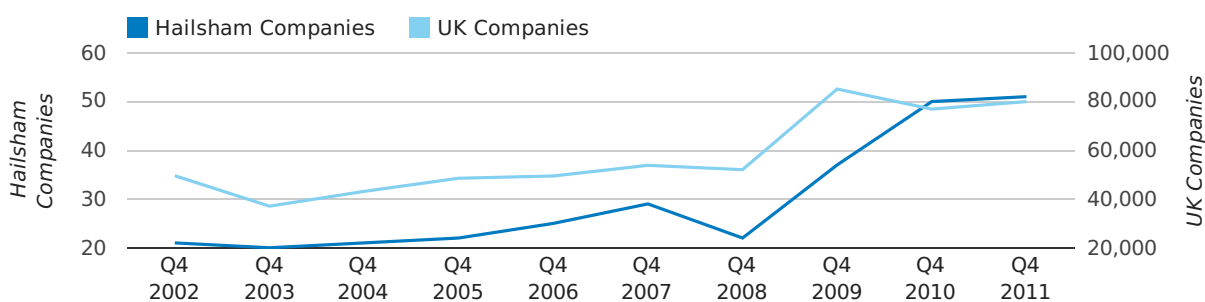
Q4 2011 saw a new record in company closures in Hailsham when compared to any previous Q4.

A total of 51 companies were dissolved in Hailsham during the fourth quarter of 2011 (Oct 2011 - Dec 2011).

This figure is an increase of 2.0% versus the same period last year (Q4 2010). This figure compares well to the UK as a whole, which saw an increase of 4.0% against the same period last year.

FOURTH QUARTER (OCT 2011 - DEC 2011)	HAILSHAM	UK
2011	51	79,983
2010	50	76,896
% CHANGE	2.0%	4.0%
RECORD YEAR	2011 (51)	2009 (85,136)

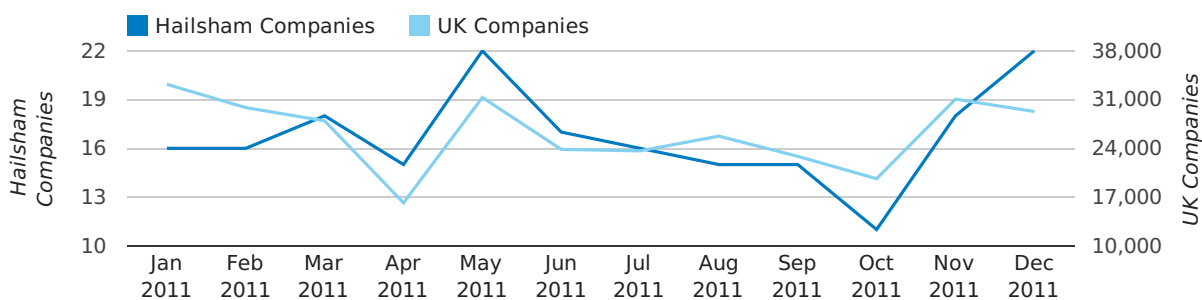
dissolved companies by quarter



Monthly Data (Oct, Nov & Dec 2011)

December 2011 saw a new record in company closures in Hailsham when compared to any previous December.

dissolved companies by month



	OCTOBER	NOVEMBER	DECEMBER
CLOSED COMPANIES IN 2011	11	18	22
CLOSED COMPANIES IN 2010	19	22	9
% CHANGE	-42.1%	-18.2%	144%
RECORD YEAR	2010 (19)	2010 (22)	2011 (22)

Annual Data (2011)

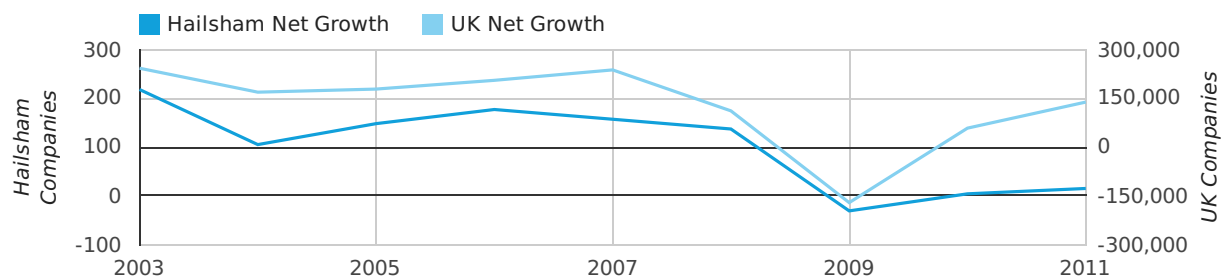
A total of 15 companies were added to the company register for Hailsham in 2011. This number represents growth of 8.0% which compares unfavourably to the UK figure of 34.6%.

This number is 11 companies higher than the previous year.

The highest net company growth figure ever seen in one year came in 2003 when the Hailsham company register grew by 218 companies.

YEAR	HAILSHAM	UK
2011	15	138,347
2010	4	58,126
2009	-31	-171,098
2008	137	111,302
2007	157	237,354
RECORD YEAR	2003 (218)	2003 (242,543)

net growth by year

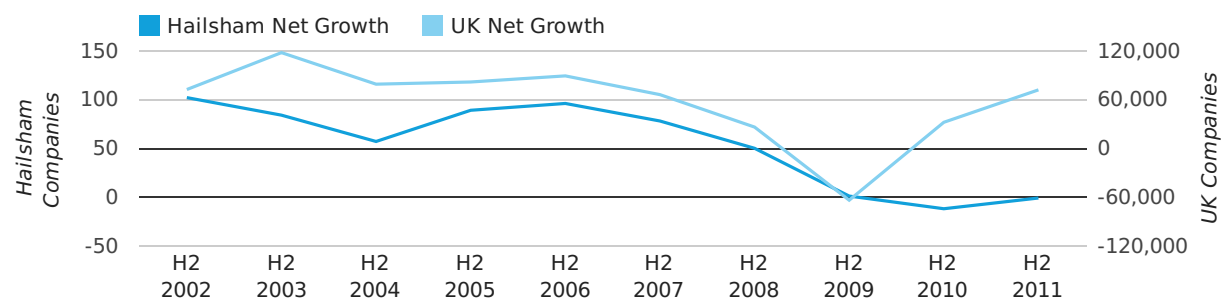


Half Year Data (Jul-Dec 2011)

In the second half of 2011 the company register for Hailsham decreased by 1 companies. This figure is 91.7% lower than last year, which compares badly to a UK increase of 124.7%.

HALF YEAR (JUL-DEC)	HAILSHAM	UK
2011	-1	71,922
2010	-12	32,008
% CHANGE	-91.7%	124.7%
RECORD YEAR	2002 (102)	2003 (117,772)

net growth by half year



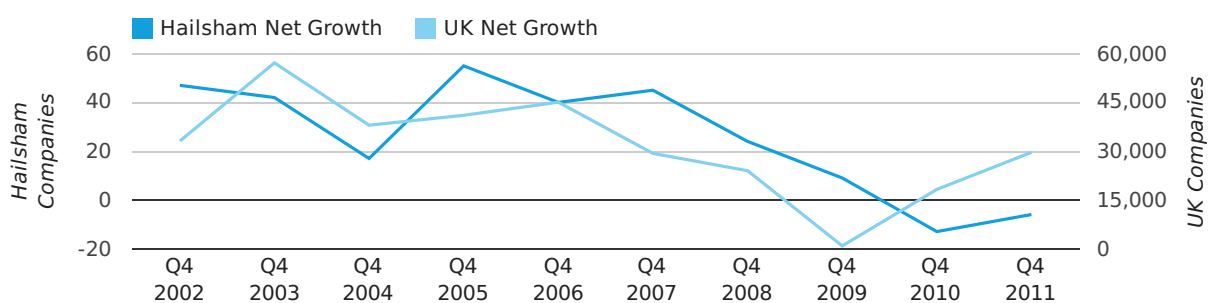
Quarterly Data (Q4 Oct-Dec 2011)

Net company growth for Hailsham during the fourth quarter of 2011 (Oct 2011 - Dec 2011) was -6 companies.

This represents an increase of 53.8% on the same period last year.

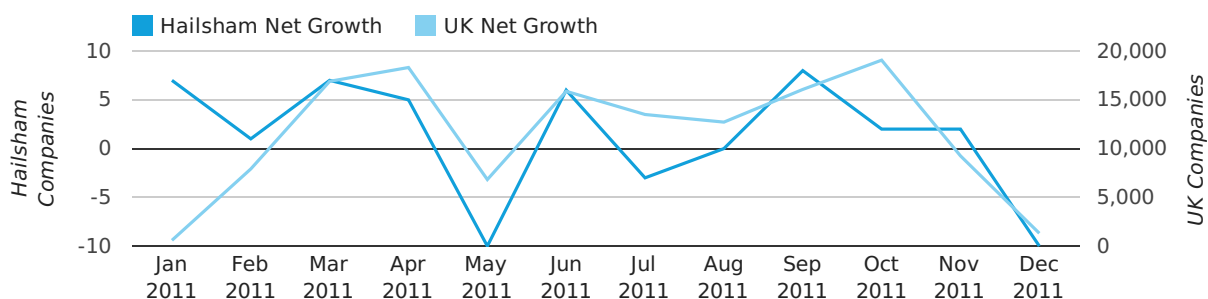
FOURTH QUARTER (OCT 2011 - DEC 2011)	HAILSHAM	UK
2011	-6	29,640
2010	-13	18,221
% CHANGE	-53.8%	62.7%
RECORD YEAR	2005 (55)	2003 (57,175)

net growth by quarter



Monthly Data (Oct, Nov & Dec 2011)

net growth by month



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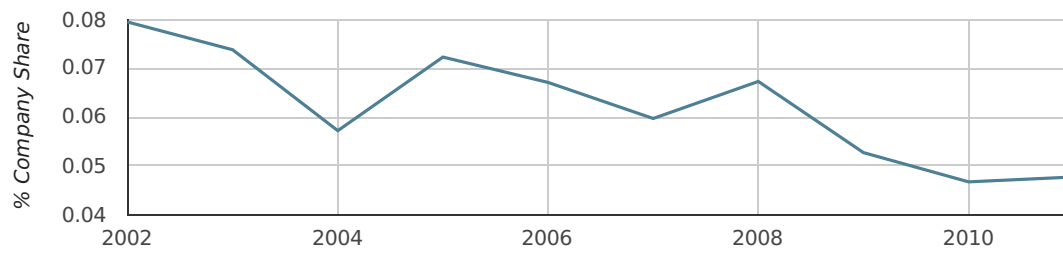
	OCTOBER	NOVEMBER	DECEMBER
NET GROWTH IN 2011	2	2	-10
NET GROWTH IN 2010	-11	0	-2
% CHANGE	-118.2%	0.0%	400.0%
RECORD YEAR	2005 (28)	2007 (19)	2007 (15)

Annual Data (2011)

In 2011 Hailsham formed 0.0% of all UK companies. This is no change on 2010 when Hailsham was responsible for 0.0% of all UK companies.

YEAR	HAILSHAM
2011	0.0%
2010	0.0%
2009	0.1%
2008	0.1%
2007	0.1%
RECORD YEAR (SINCE 1960)	1966 (0.1%)

company share by year

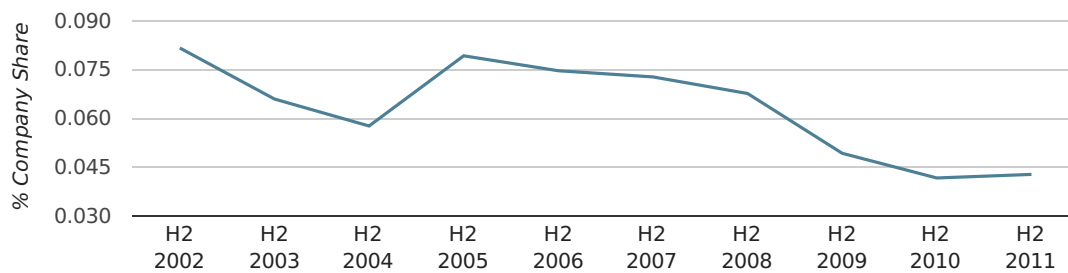


Half Year Data (Jul-Dec 2011)

In the second half of 2011 Hailsham formed 0.0% of all UK companies. This is the same as the 2010 figure of 0.0%.

HALF YEAR (JUL-DEC)	HAILSHAM
2011	0.0%
2010	0.0%
2009	0.0%
2008	0.1%
2007	0.1%
RECORD YEAR (SINCE 1960)	1966 (0.1%)

company share by half year

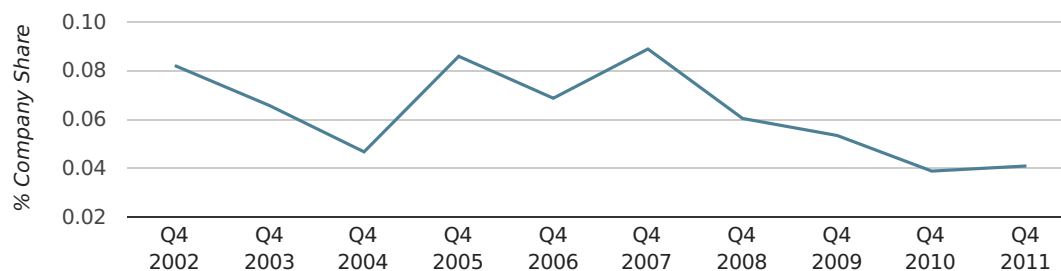


Quarterly Data (Q4 Oct-Dec 2011)

In the fourth quarter of 2011, Hailsham formed 0.0% of all UK companies.

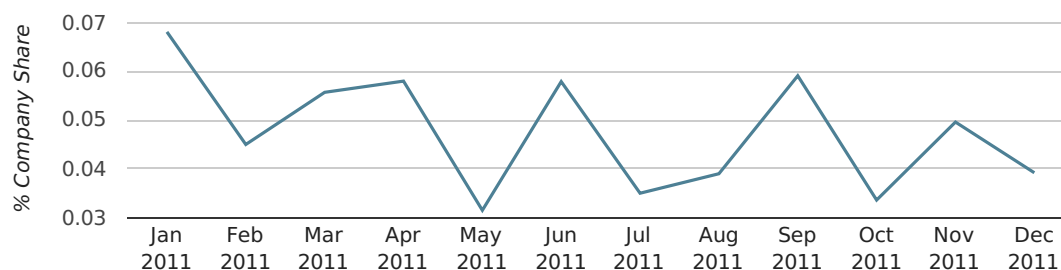
FOURTH QUARTER (OCT 2011 - DEC 2011)	HAILSHAM
2011	0.0%
2010	0.0%
2009	0.1%
2008	0.1%
2007	0.1%
RECORD YEAR (SINCE 1960)	1970 (0.1%)

company share by quarter



Monthly Data (Oct, Nov & Dec 2011)

company share by month



	OCTOBER	NOVEMBER	DECEMBER
UK FORMATION SHARE IN 2011	0.0%	0.0%	0.0%
UK FORMATION SHARE IN 2010	0.0%	0.1%	0.0%
% CHANGE	41.2%	-22.6%	51.9%
RECORD YEAR	1962 (0.2%)	1966 (0.2%)	1964 (0.3%)

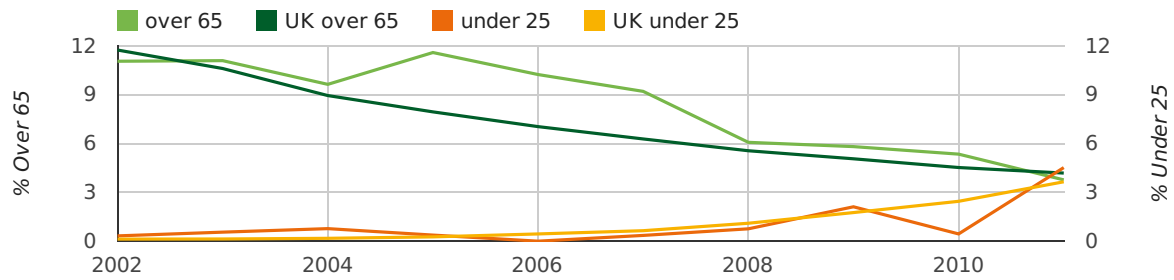
Annual Data (2011)

The average age of a director in 2011 was 46.5.

The percentage of directors under the age of 25 was 4.5% compared to the UK figure of 3.7%.

The percentage of directors over the age of 65 was 3.8% compared to the UK figure of 4.2%.

director age by year



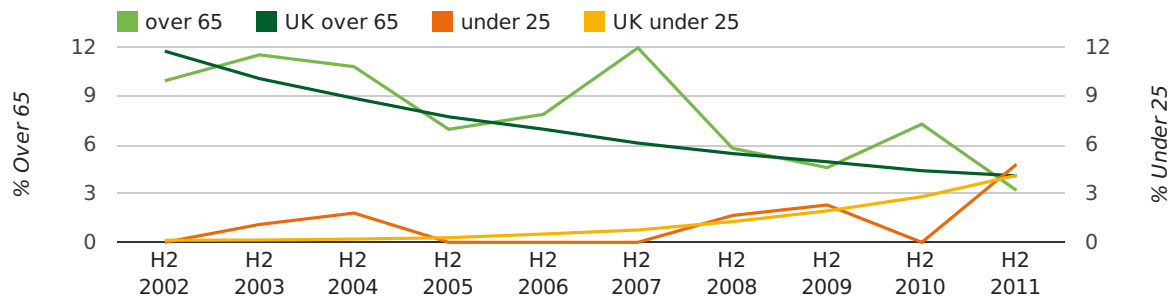
Half Year Data (Jul-Dec 2011)

The average age of a director in the second half of 2011 was 45.4.

The percentage of directors under the age of 25 was 4.8% compared to the UK figure of 4.1%.

The percentage of directors over the age of 65 was 3.2% compared to the UK figure of 4.1%.

director age by half year



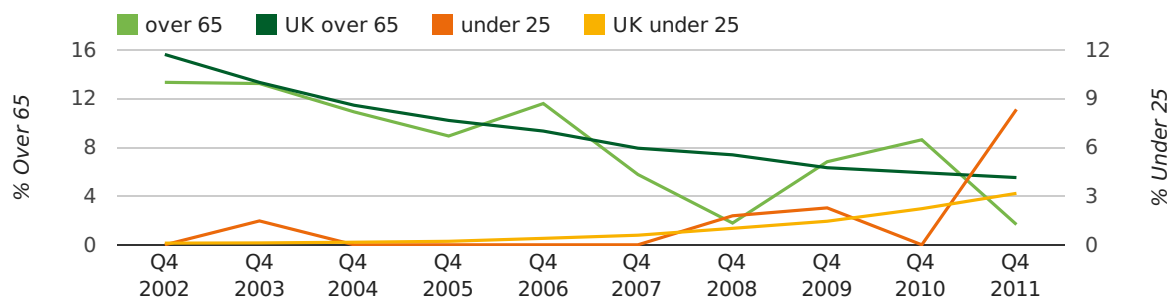
Quarterly Data (Q4 Oct-Dec 2011)

The average age of a director in the fourth quarter of 2011 was 44.5.

The percentage of directors under the age of 25 was 8.3% compared to the UK figure of 4.2%.

The percentage of directors over the age of 65 was 1.7% compared to the UK figure of 4.1%.

director age by quarter

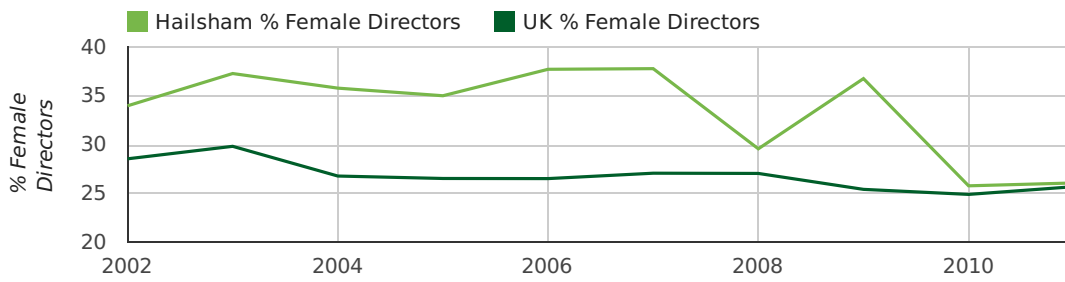


Annual Data (2011)

The record year for female directors in Hailsham was 1857 when 36.4% of all directors were female.

The percentage of female directors in Hailsham in 2011 was 34.0%. The average for the UK during this time was 28.6%

director gender by year

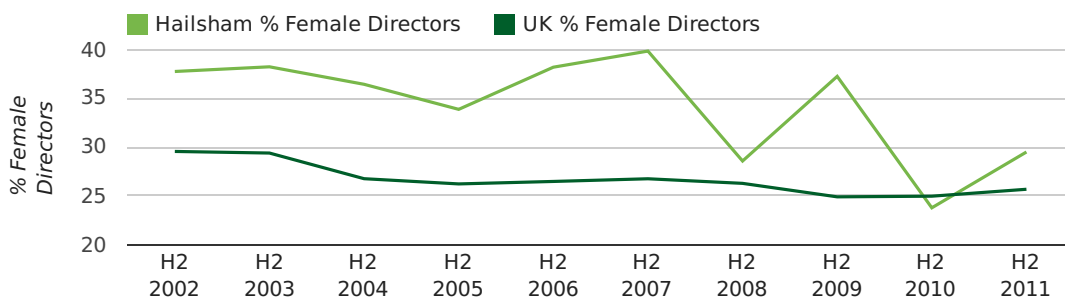


Half Year Data (Jul-Dec 2011)

The record second half year for female directors in Hailsham was 1860 when 42.9% of all directors were female.

29.5% of all director appointments in Hailsham in the second half of 2011 were female. This compares to a UK average of 25.7% for the same period.

director gender by half year

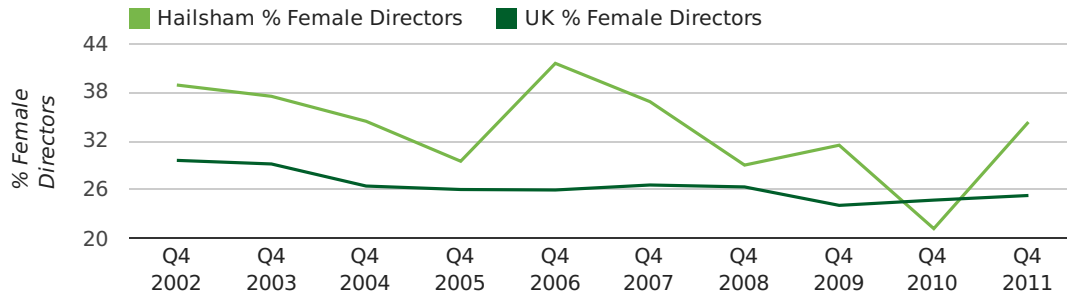


Quarterly Data (Q4 Oct-Dec 2011)

The record fourth quarter for female directors in Hailsham was in 1977 when 31.1% of all directors were female.

34.3% of all director appointments in Hailsham in the fourth quarter of 2011 were female. This compares to a UK average of 25.3% for the same period.

director gender by quarter



Previous 12 months (Dec 2010-Dec 2011)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
CONSULTING	1.16%	CONSULTING	5.07%
J	1.16%	MANAGEMENT	4.74%
SUPERFINE	0.93%	CONSULTANCY	3.26%
(SUSSEX)	0.93%	PROPERTY	2.37%
MANAGEMENT	0.93%	TRADING	2.07%
PROPERTY	0.93%	DESIGN	1.92%
OPAL	0.70%	ASSOCIATES	1.86%
CONSULTANCY	0.70%	ENGINEERING	1.78%
MARKETING	0.70%	BUSINESS	1.78%
SHAREHOLDER	0.70%	CONSULTANTS	1.76%
BUILDING	0.70%	CONSTRUCTION	1.73%
SUSSEX	0.70%	MEDIA	1.71%
DESIGN	0.70%	LONDON	1.63%
OPTIONS	0.70%	J	1.51%
BUSINESS	0.70%	INVESTMENTS	1.48%
C	0.70%	GLOBAL	1.46%
YUMMY	0.70%	IT	1.41%
FAMILY	0.70%	CARE	1.39%
CONSTRUCTION	0.70%	PROPERTIES	1.29%
ELECTRICAL	0.70%	ELECTRICAL	1.29%
TRAINING	0.70%	M	1.27%
PANDA	0.70%	BUILDING	1.26%
TRAVEL	0.70%	ENERGY	1.25%
RED	0.70%	S	1.20%
INVESTMENTS	0.70%	ENTERPRISES	1.20%

Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	70	205,525
82990 - Other business support service activities not elsewhere classified	53	32,483
7487 - Other business activities	47	57,052
9305 - Other service activities	10	9,492
70229 - Management consultancy activities other than financial management	10	17,765
74990 - Non-trading company	10	8,929
9999 - Dormant Company	6	20,199
99999 - Dormant Company	6	21,846
7414 - Business & management consultancy	5	13,034
62020 - Information technology consultancy activities	5	12,072
41100 - Development of building projects	3	4,331
98000 - Residents property management	3	2,874
4521 - General construction & civil engineering	3	5,558
86900 - Other human health activities	3	4,457
96090 - Other service activities not elsewhere classified	3	11,768
93290 - Other amusement and recreation activities not elsewhere classified	3	1,595
43999 - Other specialised construction activities not elsewhere classified	3	3,342
9302 - Hairdressing & other beauty treatment	3	1,516
56101 - Licensed restaurants	3	2,159
8520 - Veterinary activities	3	235