

# Hailsham

2012 half year business confidence report



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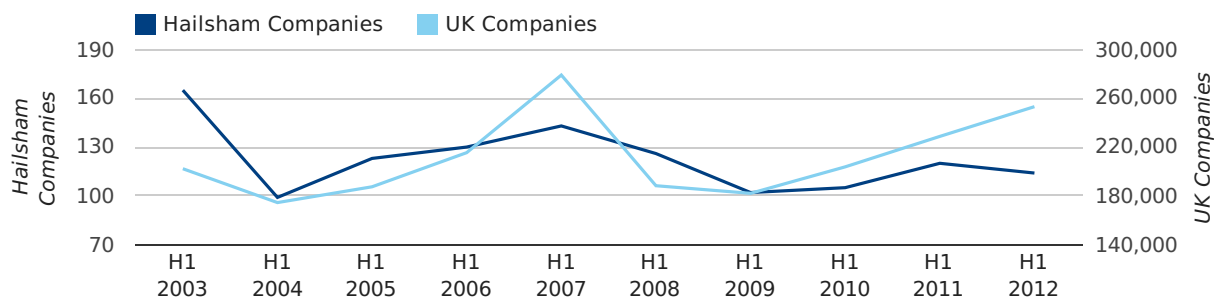
### Half Year Data (Jan-Jun 2012)

In the first half of 2012 a total of 114 companies were formed in Hailsham. This figure is 5.0% lower than last year, which compares badly to the UK wide figure of 10.7%.

The highest total for a first half year in Hailsham occurred in 2003 when a total of 165 were formed.

HALF YEAR (JAN-JUN)	HAILSHAM	UK
2012	114	253,150
2011	120	228,735
% CHANGE	-5.0%	10.7%
RECORD YEAR	2003 (165)	2007 (279,097)

### new companies by half year



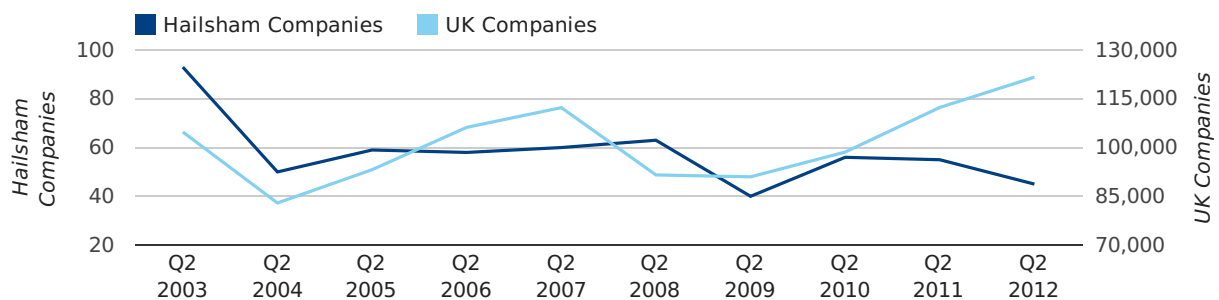
### Quarterly Data (Q2 Apr-Jun 2012)

A total of 45 companies were registered in Hailsham during the second quarter of 2012 (Apr 2012 - Jun 2012).

This figure is a decrease of 18.2% versus the same period last year (Q2 2011). This figure compares badly to the UK as a whole, which saw an increase of 8.3% against the same period last year.

SECOND QUARTER (APR 2012 - JUN 2012)	HAILSHAM	UK
2012	45	121,659
2011	55	112,344
% CHANGE	-18.2%	8.3%
RECORD YEAR	2003 (93)	2012 (121,659)

### new companies by quarter



# Monthly Data (Apr, May & Jun 2012)

## new companies by month



	APRIL	MAY	JUNE
NEW COMPANIES IN 2012	19	13	13
NEW COMPANIES IN 2011	20	12	23
% CHANGE	-5.0%	8.3%	-43.5%
RECORD YEAR	2003 (35)	2003 (38)	2010 (23)

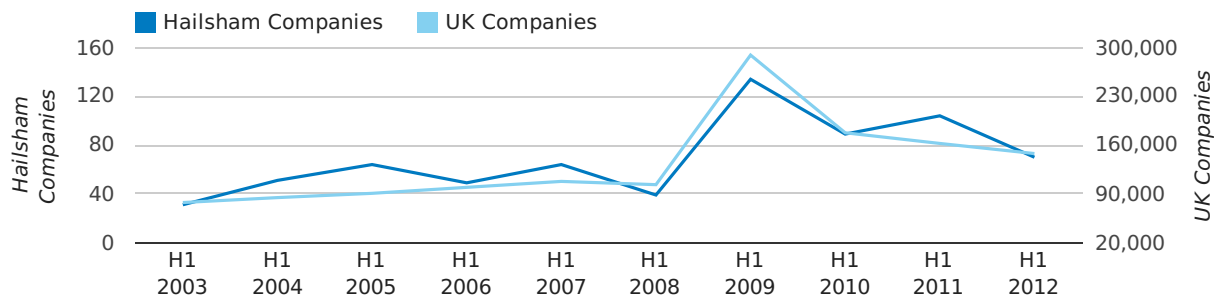
### Half Year Data (Jan-Jun 2012)

In the first half of 2012 a total of 70 companies were dissolved in Hailsham. This figure is 32.7% lower than last year, which compares well to the UK wide change of -8.9%.

The highest total for a first half year in Hailsham occurred in 2009 when a total of 134 were closed.

HALF YEAR (JAN-JUN)	HAILSHAM	UK
2012	70	147,793
2011	104	162,310
% CHANGE	-32.7%	-8.9%
RECORD YEAR	2009 (134)	2009 (289,236)

### dissolved companies by half year



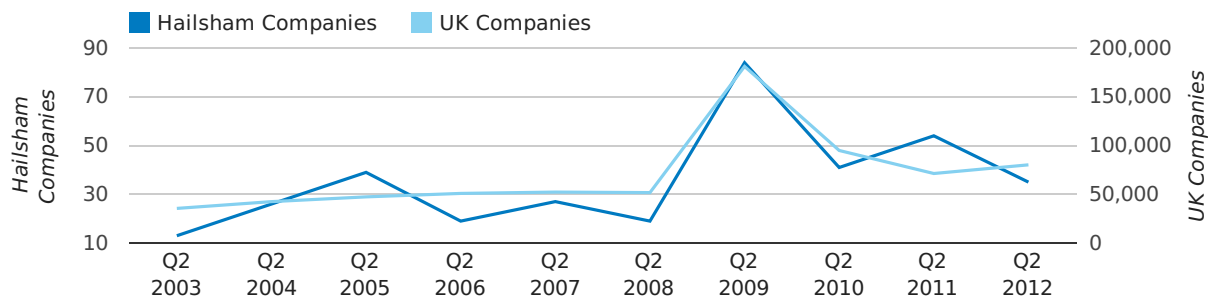
### Quarterly Data (Q2 Apr-Jun 2012)

A total of 35 companies were dissolved in Hailsham during the second quarter of 2012 (Apr 2012 - Jun 2012).

This figure is a decrease of 35.2% versus the same period last year (Q2 2011). This figure compares well to the UK as a whole, which saw an increase of 12.5% against the same period last year.

SECOND QUARTER (APR 2012 - JUN 2012)	HAILSHAM	UK
2012	35	80,217
2011	54	71,324
% CHANGE	-35.2%	12.5%
RECORD YEAR	2009 (84)	2009 (181,176)

### dissolved companies by quarter



# Monthly Data (Apr, May & Jun 2012)

## dissolved companies by month



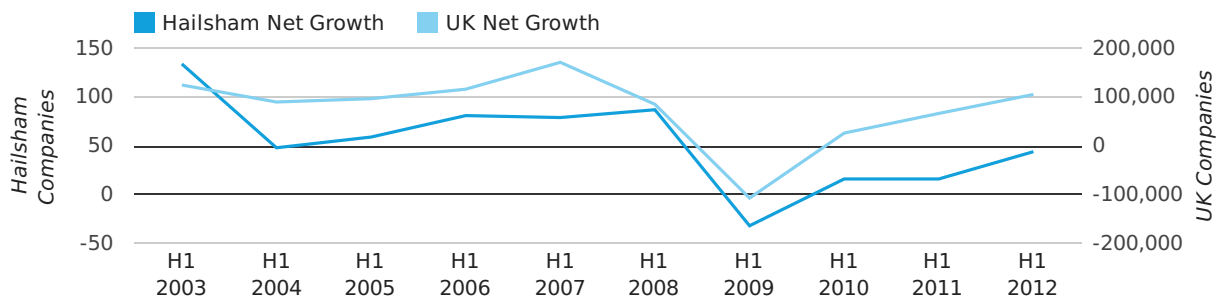
	APRIL	MAY	JUNE
CLOSED COMPANIES IN 2012	11	10	14
CLOSED COMPANIES IN 2011	15	22	17
% CHANGE	-26.7%	-54.5%	-18%
RECORD YEAR	2009 (23)	2009 (38)	2009 (23)

### Half Year Data (Jan-Jun 2012)

In the first half of 2012 the company register for Hailsham increased by 44 companies. This figure is 175.0% higher than last year, which compares well to a UK increase of 58.6%.

HALF YEAR (JAN-JUN)	HAILSHAM	UK
2012	44	105,357
2011	16	66,425
% CHANGE	175.0%	58.6%
RECORD YEAR	2003 (134)	2007 (171,296)

### net growth by half year



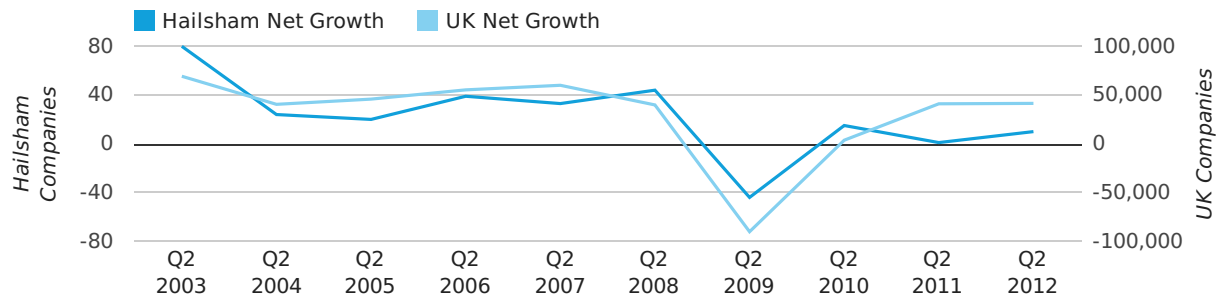
### Quarterly Data (Q2 Apr-Jun 2012)

Net company growth for Hailsham during the second quarter of 2012 (Apr 2012 - Jun 2012) was 10 companies.

This represents an increase of 900.0% on the same period last year.

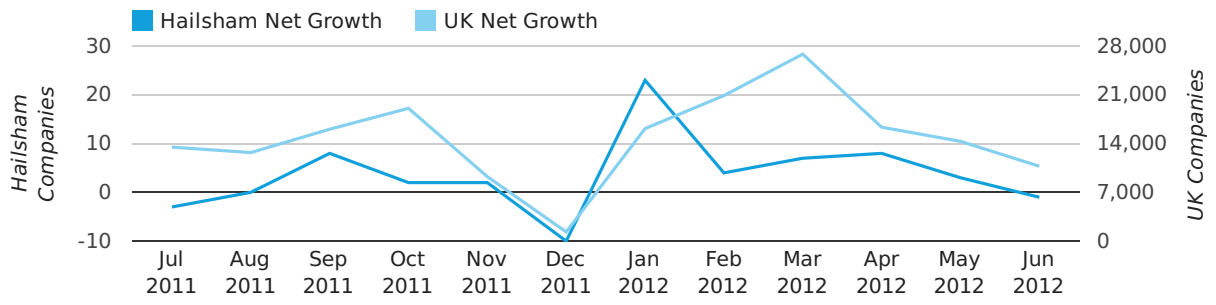
SECOND QUARTER (APR 2012 - JUN 2012)	HAILSHAM	UK
2012	10	41,442
2011	1	41,020
% CHANGE	900.0%	1.0%
RECORD YEAR	2003 (80)	2003 (69,274)

### net growth by quarter



# Monthly Data (Apr, May & Jun 2012)

## net growth by month



	APRIL	MAY	JUNE
NET GROWTH IN 2012	8	3	-1
NET GROWTH IN 2011	5	-10	6
% CHANGE	60.0%	-130.0%	-116.7%
RECORD YEAR	2003 (30)	2003 (34)	2008 (20)

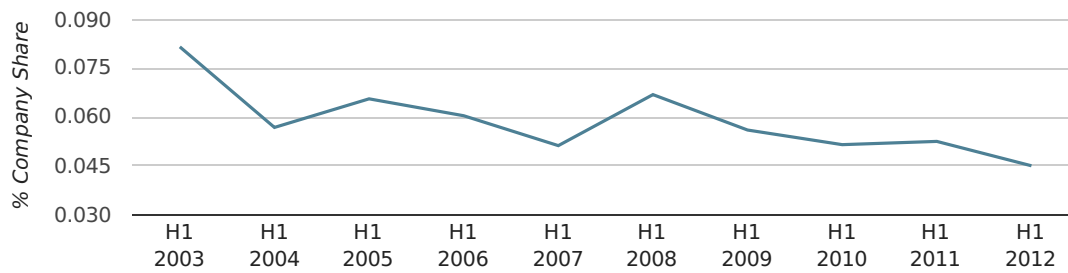


### Half Year Data (Jan-Jun 2012)

In the first half of 2012 Hailsham formed 0.0% of all UK companies. This is less than the 2011 figure of 0.1%.

HALF YEAR (JAN-JUN)	HAILSHAM
2012	0.0%
2011	0.1%
2010	0.1%
2009	0.1%
2008	0.1%
RECORD YEAR (SINCE 1960)	1965 (0.1%)

#### company share by half year

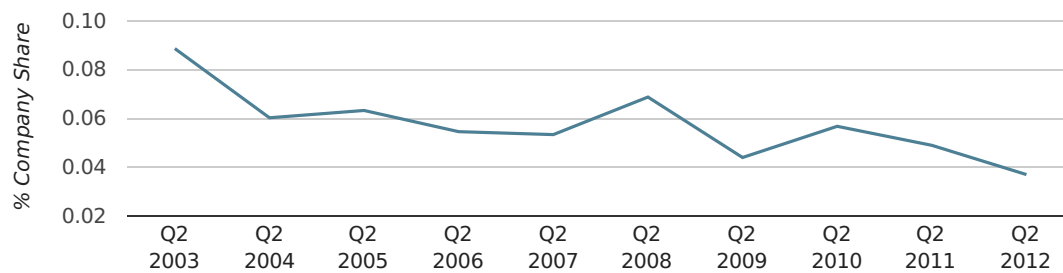


### Quarterly Data (Q2 Apr-Jun 2012)

In the second quarter of 2012, Hailsham formed 0.0% of all UK companies.

SECOND QUARTER (APR 2012 - JUN 2012)	HAILSHAM
2012	0.0%
2011	0.0%
2010	0.1%
2009	0.0%
2008	0.1%
RECORD YEAR (SINCE 1960)	1964 (0.1%)

#### company share by quarter



# Monthly Data (Apr, May & Jun 2012)

## company share by month



	APRIL	MAY	JUNE
UK FORMATION SHARE IN 2012	0.0%	0.0%	0.0%
UK FORMATION SHARE IN 2011	0.1%	0.0%	0.1%
% CHANGE	-20.0%	-5.1%	-39.7%
RECORD YEAR	1980 (0.2%)	1964 (0.3%)	1965 (0.2%)

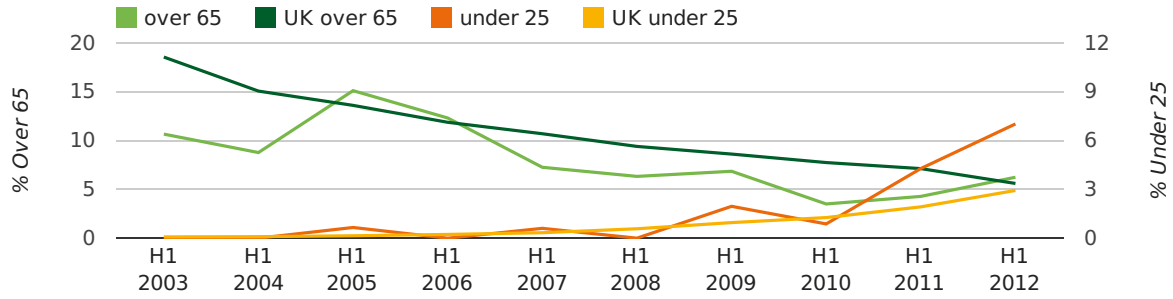
### Half Year Data (Jan-Jun 2012)

The average age of a director in the first half of 2012 was 44.7.

The percentage of directors under the age of 25 was 7.0% compared to the UK figure of 4.9%.

The percentage of directors over the age of 65 was 6.3% compared to the UK figure of 3.4%.

#### director age by half year



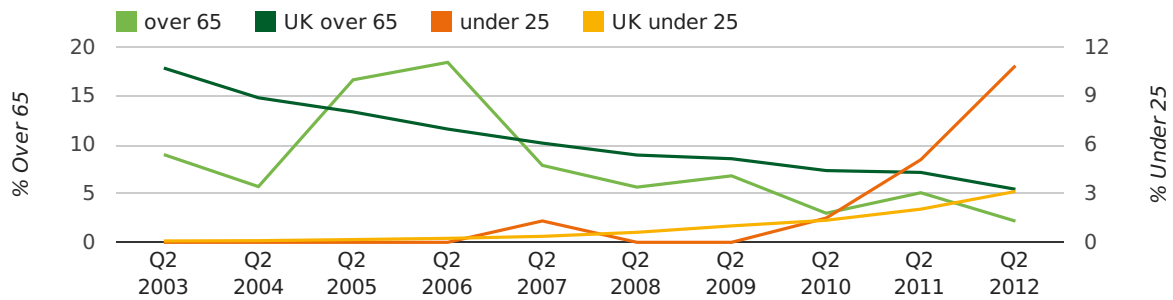
### Quarterly Data (Q2 Apr-Jun 2012)

The average age of a director in the second quarter of 2012 was 41.2.

The percentage of directors under the age of 25 was 10.9% compared to the UK figure of 5.2%.

The percentage of directors over the age of 65 was 2.2% compared to the UK figure of 3.3%.

#### director age by quarter

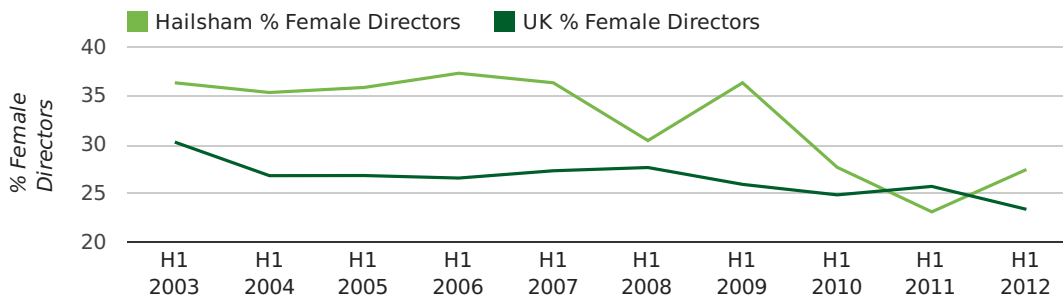


### Half Year Data (Jan-Jun 2012)

The record first half year for female directors in Hailsham was 1861 when 40.0% of all directors were female.

27.5% of all director appointments in Hailsham in the first half of 2012 were female. This compares to a UK average of 23.4% for the same period.

#### director gender by half year

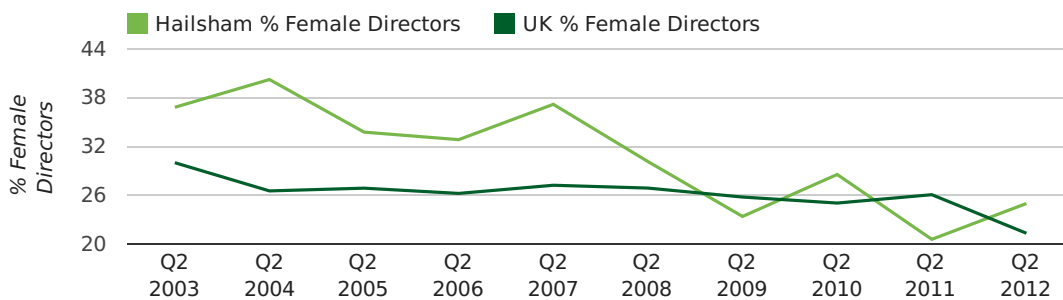


### Quarterly Data (Q2 Apr-Jun 2012)

The record second quarter for female directors in Hailsham was in 1866 when 66.7% of all directors were female.

25.0% of all director appointments in Hailsham in the second quarter of 2012 were female. This compares to a UK average of 21.3% for the same period.

#### director gender by quarter



Previous 12 months (Jun 2011-Jun 2012)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
J	1.43%	CONSULTING	5.07%
PROPERTY	1.43%	MANAGEMENT	4.74%
YUMMY	0.95%	CONSULTANCY	3.28%
C	0.95%	PROPERTY	2.35%
HEATING	0.95%	TRADING	2.10%
MANAGEMENT	0.95%	DESIGN	1.89%
SUSSEX	0.95%	ENGINEERING	1.87%
PANDA	0.95%	ASSOCIATES	1.82%
H	0.71%	CONSULTANTS	1.78%
E	0.71%	CONSTRUCTION	1.71%
EASTBOURNE	0.71%	BUSINESS	1.70%
RED	0.71%	MEDIA	1.69%
P	0.71%	LONDON	1.68%
(SUSSEX)	0.71%	J	1.57%
CONSULTING	0.71%	GLOBAL	1.51%
CONSTRUCTION	0.71%	INVESTMENTS	1.48%
SHAREHOLDER	0.71%	IT	1.42%
M	0.71%	CARE	1.31%
CONSULTANCY	0.71%	PROPERTIES	1.31%
MARTLET	0.71%	M	1.26%
PLUMBING	0.71%	ELECTRICAL	1.23%
T	0.71%	BUILDING	1.23%
INVESTMENTS	0.71%	SECURITY	1.19%
ASD	0.48%	S	1.18%
HOUSE	0.48%	ENTERPRISES	1.17%

## Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	86	244,457
82990 - Other business support service activities not elsewhere classified	44	35,447
7487 - Other business activities	35	47,029
99999 - Dormant Company	15	26,088
74990 - Non-trading company	11	9,706
9305 - Other service activities	10	7,926
70229 - Management consultancy activities other than financial management	9	20,390
96090 - Other service activities not elsewhere classified	8	14,220
62020 - Information technology consultancy activities	6	15,280
9999 - Dormant Company	6	16,469
56302 - Public houses and bars	4	2,913
74909 - Other professional, scientific and technical activities not elsewhere classified	4	10,271
43220 - Plumbing, heat and air-conditioning installation	4	2,716
62090 - Other information technology service activities	3	8,258
64999 - Financial intermediation not elsewhere classified	3	3,151
47990 - Other retail sale not in stores, stalls or markets	3	3,233
86900 - Other human health activities	3	5,222
68310 - Real estate agencies	3	2,192
98000 - Residents property management	3	3,001
32990 - Other manufacturing not elsewhere classified	3	1,870