

Harlow

q1 2011 business confidence report



headlines

- February 2011 saw a new record in company closures in Harlow when compared to any previous February.
- January 2011 saw a new record in company closures in Harlow when compared to any previous January.

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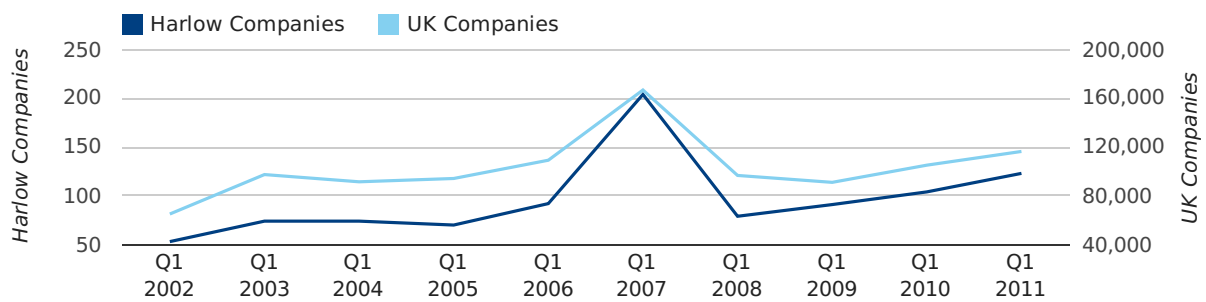
Quarterly Data (Q1 Jan-Mar 2011)

A total of 123 companies were registered in Harlow during the first quarter of 2011 (Jan 2011 - Mar 2011).

This figure is an increase of 18.3% versus the same period last year (Q1 2010). This figure compares well to the UK as a whole, which saw an increase of 10.7% against the same period last year.

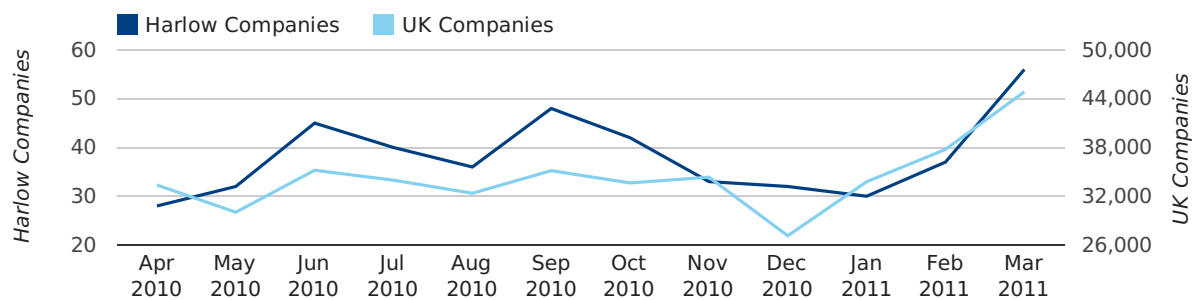
FIRST QUARTER (JAN 2011 - MAR 2011)	HARLOW	UK
2011	123	116,391
2010	104	105,137
% CHANGE	18.3%	10.7%
RECORD YEAR	2007 (204)	2007 (166,814)

new companies by quarter



Monthly Data (Jan, Feb & Mar 2011)

new companies by month



	JANUARY	FEBRUARY	MARCH
NEW COMPANIES IN 2011	30	37	56
NEW COMPANIES IN 2010	30	38	36
% CHANGE	0.0%	-2.6%	55.6%
RECORD YEAR	2007 (71)	2007 (63)	2007 (70)

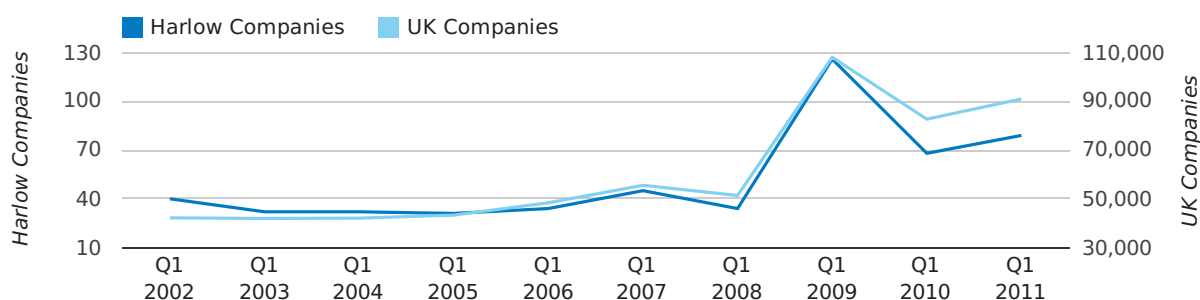
Quarterly Data (Q1 Jan-Mar 2011)

A total of 79 companies were dissolved in Harlow during the first quarter of 2011 (Jan 2011 - Mar 2011).

This figure is an increase of 16.2% versus the same period last year (Q1 2010). This figure compares poorly to the UK as a whole, which saw an increase of 10.0% against the same period last year.

FIRST QUARTER (JAN 2011 - MAR 2011)	HARLOW	UK
2011	79	90,986
2010	68	82,677
% CHANGE	16.2%	10.0%
RECORD YEAR	2009 (126)	2009 (108,060)

dissolved companies by quarter

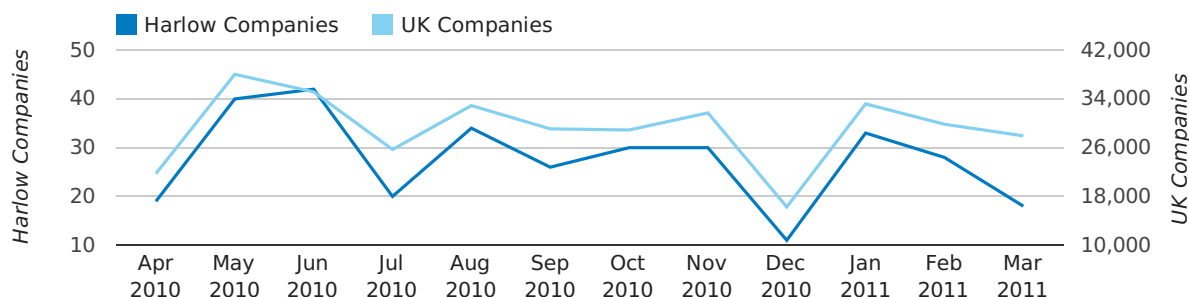


Monthly Data (Jan, Feb & Mar 2011)

February 2011 saw a new record in company closures in Harlow when compared to any previous February.

January 2011 saw a new record in company closures in Harlow when compared to any previous January.

dissolved companies by month



	JANUARY	FEBRUARY	MARCH
CLOSED COMPANIES IN 2011	33	28	18
CLOSED COMPANIES IN 2010	16	21	31
% CHANGE	106.3%	33.3%	-42%
RECORD YEAR	2011 (33)	2011 (28)	2009 (96)

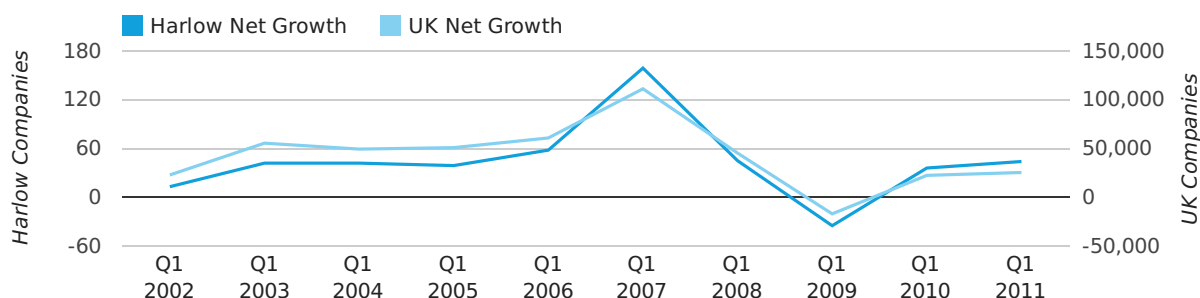
Quarterly Data (Q1 Jan-Mar 2011)

Net company growth for Harlow during the first quarter of 2011 (Jan 2011 - Mar 2011) was 44 companies.

This represents an increase of 22.2% on the same period last year.

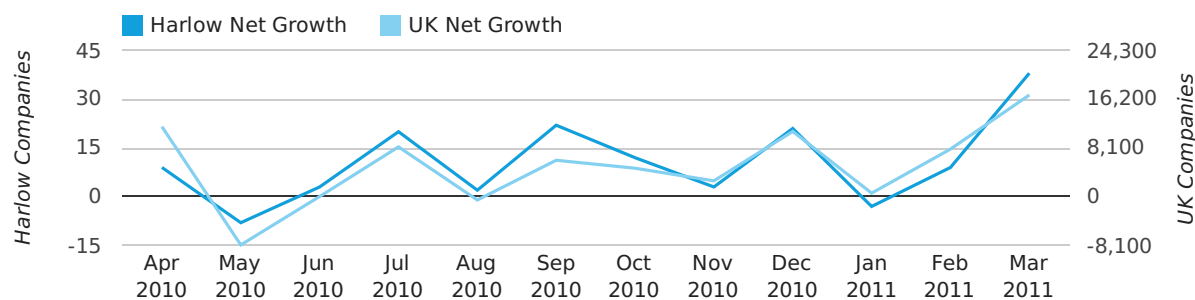
FIRST QUARTER (JAN 2011 - MAR 2011)	HARLOW	UK
2011	44	25,405
2010	36	22,460
% CHANGE	22.2%	13.1%
RECORD YEAR	2007 (159)	2007 (111,282)

net growth by quarter



Monthly Data (Jan, Feb & Mar 2011)

net growth by month



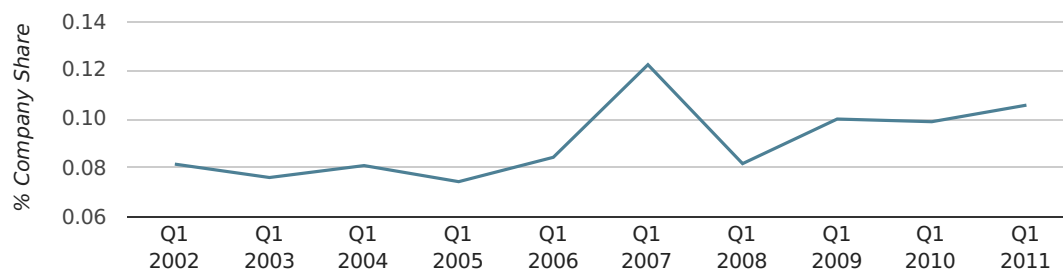
	JANUARY	FEBRUARY	MARCH
NET GROWTH IN 2011	-3	9	38
NET GROWTH IN 2010	14	17	5
% CHANGE	-121.4%	-47.1%	660.0%
RECORD YEAR	2007 (58)	2007 (47)	2007 (54)

Quarterly Data (Q1 Jan-Mar 2011)

In the first quarter of 2011, Harlow formed 0.1% of all UK companies.

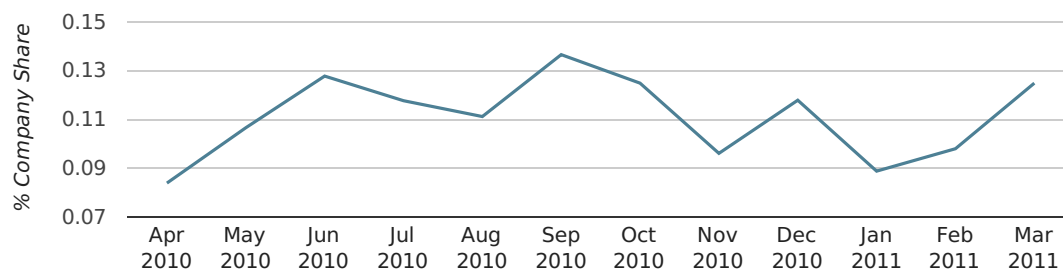
FIRST QUARTER (JAN 2011 - MAR 2011)	HARLOW
2011	0.1%
2010	0.1%
2009	0.1%
2008	0.1%
2007	0.1%
RECORD YEAR (SINCE 1960)	1983 (0.3%)

company share by quarter



Monthly Data (Jan, Feb & Mar 2011)

company share by month



	JANUARY	FEBRUARY	MARCH
UK FORMATION SHARE IN 2011	0.1%	0.1%	0.1%
UK FORMATION SHARE IN 2010	0.1%	0.1%	0.1%
% CHANGE	-13.7%	-14.3%	48.3%
RECORD YEAR	1964 (0.4%)	1983 (0.8%)	1966 (0.3%)

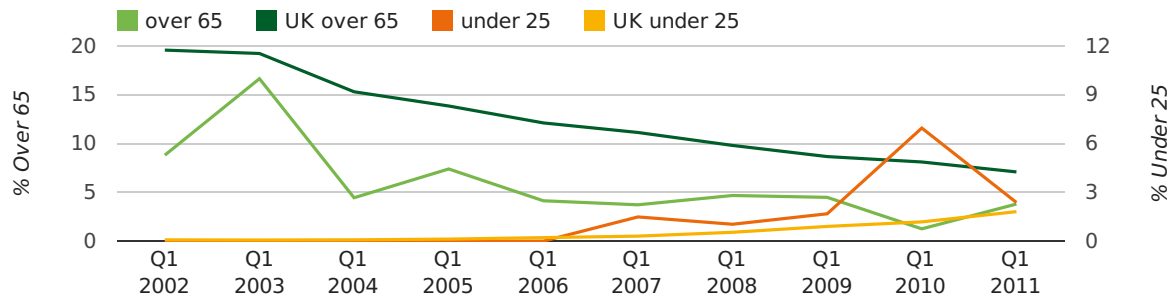
Quarterly Data (Q1 Jan-Mar 2011)

The average age of a director in the first quarter of 2011 was 43.2.

The percentage of directors under the age of 25 was 2.4% compared to the UK figure of 3.0%.

The percentage of directors over the age of 65 was 3.8% compared to the UK figure of 4.3%.

director age by quarter

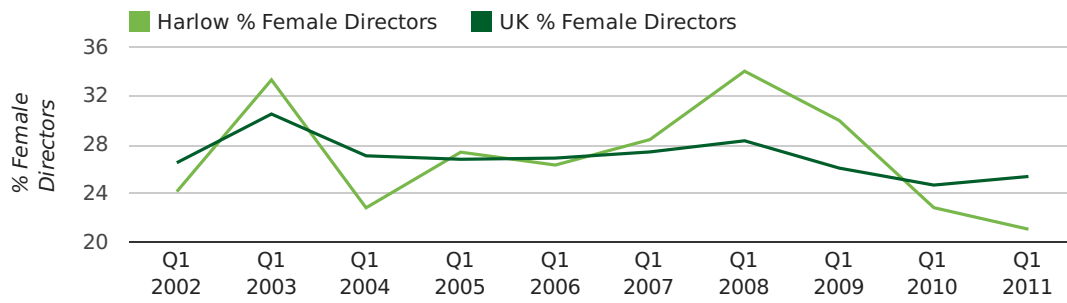


Quarterly Data (Q1 Jan-Mar 2011)

The record first quarter for female directors in Harlow was in 1861 when 40.0% of all directors were female.

21.1% of all director appointments in Harlow in the first quarter of 2011 were female. This compares to a UK average of 25.4% for the same period.

director gender by quarter



Previous 12 months (Mar 2010-Mar 2011)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
(NL)	1.37%	CONSULTING	5.04%
CONSULTANCY	1.00%	MANAGEMENT	4.97%
CONSULTING	1.00%	CONSULTANCY	3.16%
PROPERTY	0.87%	PROPERTY	2.38%
ENTERPRISES	0.87%	TRADING	2.10%
SECURITY	0.75%	DESIGN	1.93%
MANAGEMENT	0.75%	ASSOCIATES	1.92%
ESSEX	0.62%	BUSINESS	1.87%
RECRUITMENT	0.62%	CONSTRUCTION	1.80%
TRADING	0.62%	CONSULTANTS	1.76%
NURSERY	0.62%	MEDIA	1.69%
ELECTRICAL	0.50%	ENGINEERING	1.61%
24/7	0.50%	LONDON	1.60%
COMMUNITY	0.50%	CARE	1.45%
MAINTENANCE	0.50%	J	1.45%
HARLOW	0.50%	GLOBAL	1.44%
BUILDERS	0.50%	INVESTMENTS	1.43%
ON	0.50%	IT	1.41%
COLLEGE	0.50%	PROPERTIES	1.36%
GLOBAL	0.50%	BUILDING	1.34%
(ESSEX)	0.50%	M	1.30%
ROAD	0.50%	ELECTRICAL	1.28%
BOOKSHOP	0.50%	S	1.24%
SERVICE	0.50%	INTERNATIONAL	1.23%
DESIGN	0.50%	SYSTEMS	1.23%

Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	195	202,798
7487 - Other business activities	64	60,968
82990 - Other business support service activities not elsewhere classified	29	30,253
99999 - Dormant Company	18	18,336
9999 - Dormant Company	17	19,765
9305 - Other service activities	13	8,740
7260 - Other computer related activities	11	7,789
96090 - Other service activities not elsewhere classified	10	10,085
86900 - Other human health activities	9	4,092
70229 - Management consultancy activities other than financial management	9	16,150
62090 - Other information technology service activities	8	6,996
74909 - Other professional, scientific and technical activities not elsewhere classified	8	7,788
49410 - Freight transport by road	8	2,167
7222 - Other software consultancy and supply	8	7,000
8514 - Other human health activities	8	2,423
74990 - Non-trading company	7	8,695
7499 - Non-trading company	7	11,316
7414 - Business & management consultancy	6	12,916
47910 - Retail sale via mail order houses or via Internet	6	2,197
7450 - Labour recruitment	5	2,475