

Harlow

q3 2011 business confidence report



headlines

- Q3 2011 saw a new record in company registrations in Harlow when compared to any previous Q3.
- August 2011 saw a new record in company registrations in Harlow when compared to any previous August.
- July 2011 saw a new record in company registrations in Harlow when compared to any previous July.
- Q3 2011 saw a new record in net growth in Harlow when compared to any previous Q3.
- September 2011 saw a new record in net growth in Harlow when compared to any previous September.
- August 2011 saw a new record in net growth in Harlow when compared to any previous August.
- July 2011 saw a new record in net growth in Harlow when compared to any previous July.

contents

new company registrations

closed companies (dissolved)

net company growth

uk company share

director age

director gender

naming trends

sic data

Quarterly Data (Q3 Jul-Sep 2011)

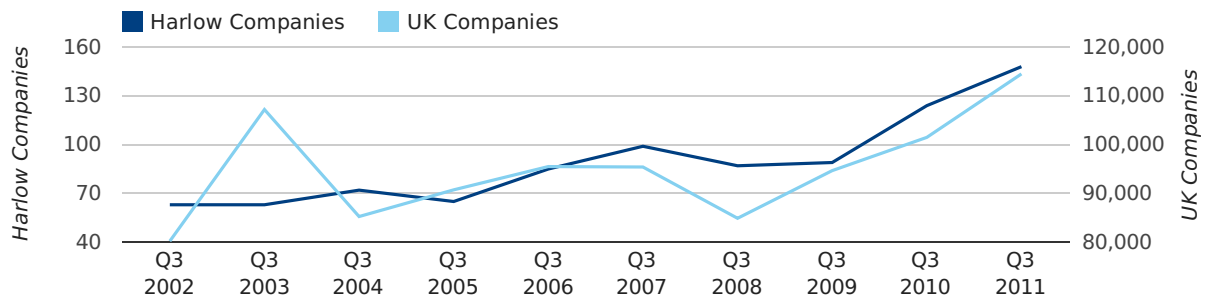
Q3 2011 saw a new record in company registrations in Harlow when compared to any previous Q3.

A total of 148 companies were registered in Harlow during the third quarter of 2011 (Jul 2011 - Sep 2011).

This figure is an increase of 19.4% versus the same period last year (Q3 2010). This figure compares well to the UK as a whole, which saw an increase of 12.8% against the same period last year.

THIRD QUARTER (JUL 2011 - SEP 2011)	HARLOW	UK
2011	148	114,512
2010	124	101,492
% CHANGE	19.4%	12.8%
RECORD YEAR	2011 (148)	2011 (114,512)

new companies by quarter

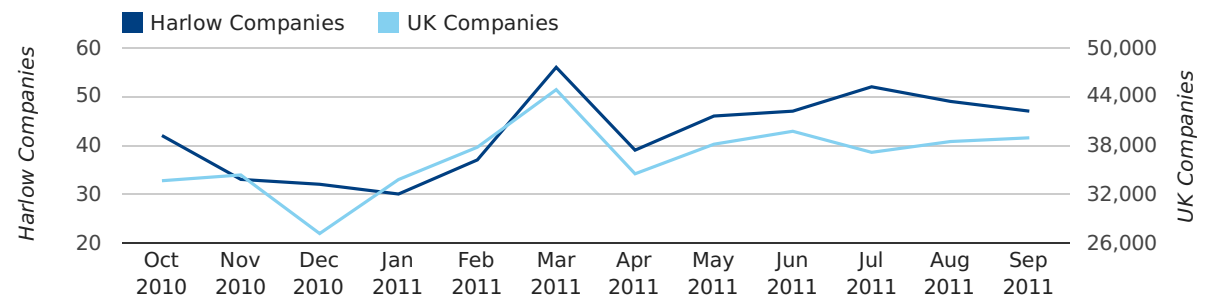


Monthly Data (Jul, Aug & Sep 2011)

August 2011 saw a new record in company registrations in Harlow when compared to any previous August.

July 2011 saw a new record in company registrations in Harlow when compared to any previous July.

new companies by month



	JULY	AUGUST	SEPTEMBER
NEW COMPANIES IN 2011	52	49	47
NEW COMPANIES IN 2010	40	36	48
% CHANGE	30.0%	36.1%	-2.1%
RECORD YEAR	2011 (52)	2011 (49)	2010 (48)

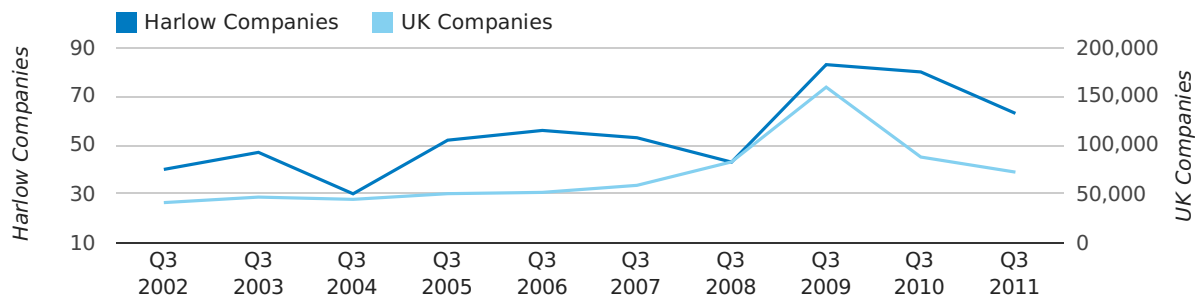
Quarterly Data (Q3 Jul-Sep 2011)

A total of 63 companies were dissolved in Harlow during the third quarter of 2011 (Jul 2011 - Sep 2011).

This figure is a decrease of 21.3% versus the same period last year (Q3 2010). This figure compares well to the UK as a whole, which saw a decrease of 17.6% against the same period last year.

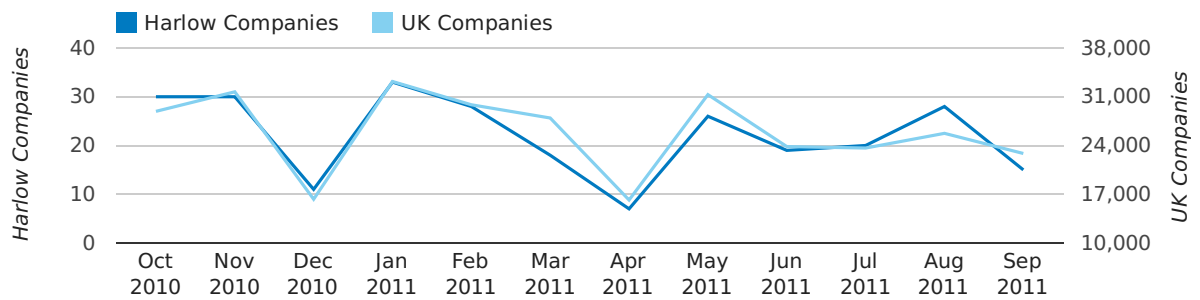
THIRD QUARTER (JUL 2011 - SEP 2011)	HARLOW	UK
2011	63	72,230
2010	80	87,705
% CHANGE	-21.3%	-17.6%
RECORD YEAR	2009 (83)	2009 (159,401)

dissolved companies by quarter



Monthly Data (Jul, Aug & Sep 2011)

dissolved companies by month



	JULY	AUGUST	SEPTEMBER
CLOSED COMPANIES IN 2011	20	28	15
CLOSED COMPANIES IN 2010	20	34	26
% CHANGE	0.0%	-17.6%	-42%
RECORD YEAR	2002 (21)	2008 (40)	2009 (43)

Quarterly Data (Q3 Jul-Sep 2011)

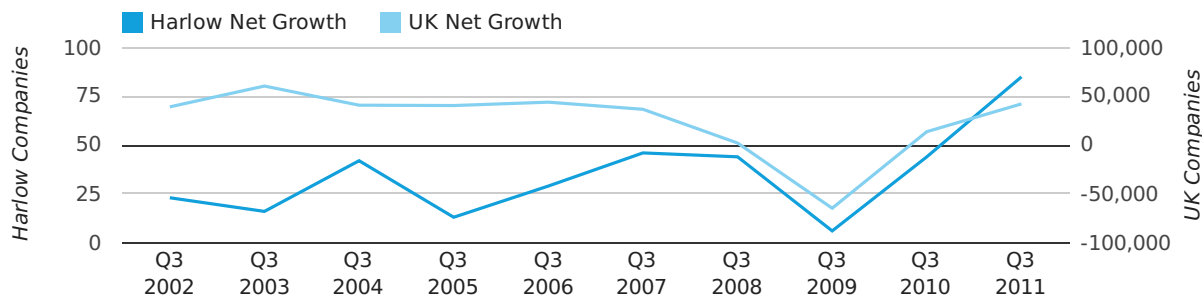
Q3 2011 saw a new record in net growth in Harlow when compared to any previous Q3.

Net company growth for Harlow during the third quarter of 2011 (Jul 2011 - Sep 2011) was 85 companies.

This represents an increase of 93.2% on the same period last year.

THIRD QUARTER (JUL 2011 - SEP 2011)	HARLOW	UK
2011	85	42,282
2010	44	13,787
% CHANGE	93.2%	206.7%
RECORD YEAR	2011 (85)	2003 (60,597)

net growth by quarter



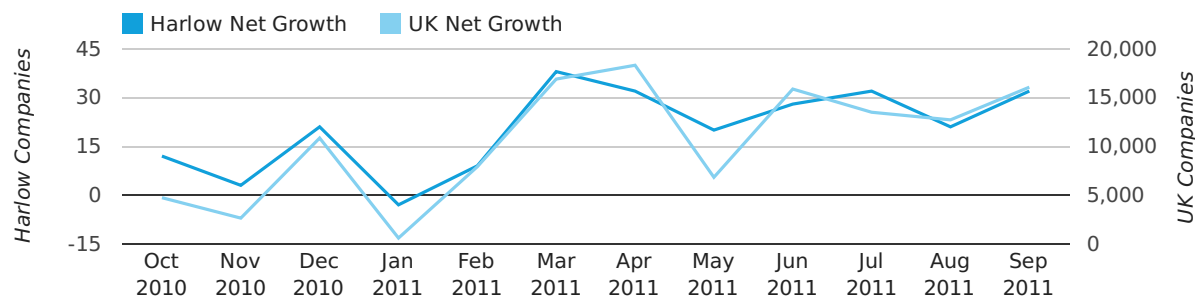
Monthly Data (Jul, Aug & Sep 2011)

September 2011 saw a new record in net growth in Harlow when compared to any previous September.

August 2011 saw a new record in net growth in Harlow when compared to any previous August.

July 2011 saw a new record in net growth in Harlow when compared to any previous July.

net growth by month



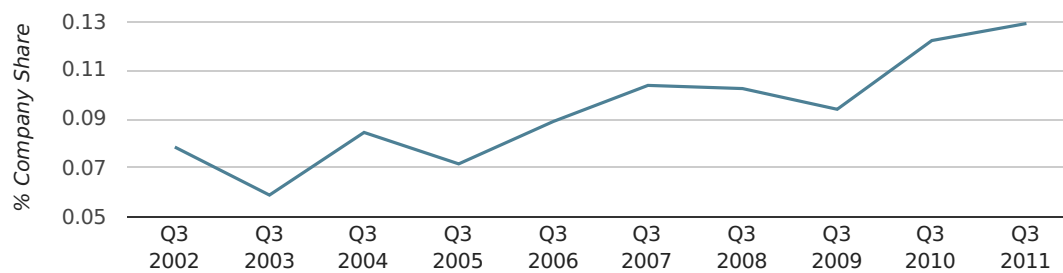
	JULY	AUGUST	SEPTEMBER
NET GROWTH IN 2011	32	21	32
NET GROWTH IN 2010	20	2	22
% CHANGE	60.0%	950.0%	45.5%
RECORD YEAR	2011 (32)	2011 (21)	2008 (32)

Quarterly Data (Q3 Jul-Sep 2011)

In the third quarter of 2011, Harlow formed 0.1% of all UK companies.

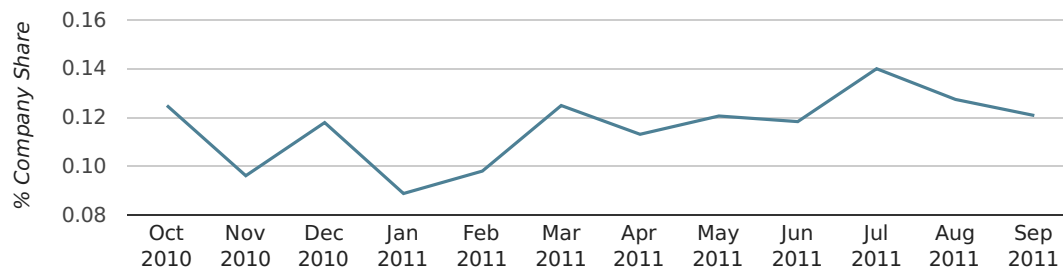
THIRD QUARTER (JUL 2011 - SEP 2011)	HARLOW
2011	0.1%
2010	0.1%
2009	0.1%
2008	0.1%
2007	0.1%
RECORD YEAR (SINCE 1960)	1965 (0.3%)

company share by quarter



Monthly Data (Jul, Aug & Sep 2011)

company share by month



	JULY	AUGUST	SEPTEMBER
UK FORMATION SHARE IN 2011	0.1%	0.1%	0.1%
UK FORMATION SHARE IN 2010	0.1%	0.1%	0.1%
% CHANGE	18.9%	14.6%	-11.6%
RECORD YEAR	1965 (0.4%)	1978 (0.3%)	1965 (0.4%)

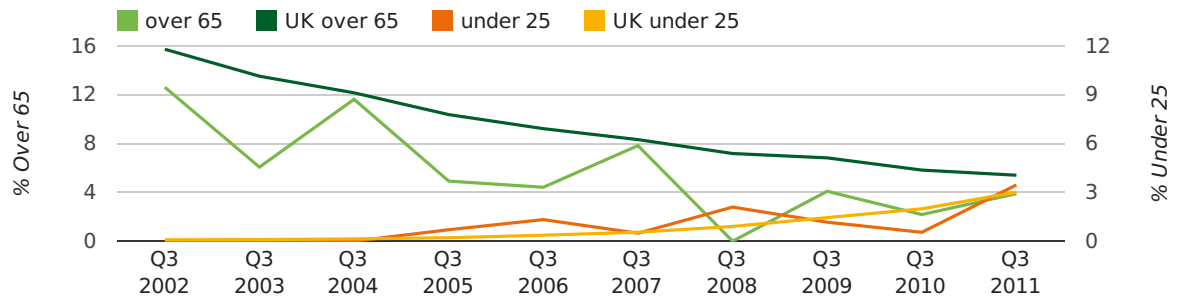
Quarterly Data (Q3 Jul-Sep 2011)

The average age of a director in the third quarter of 2011 was 42.6.

The percentage of directors under the age of 25 was 3.5% compared to the UK figure of 4.0%.

The percentage of directors over the age of 65 was 3.9% compared to the UK figure of 4.1%.

director age by quarter

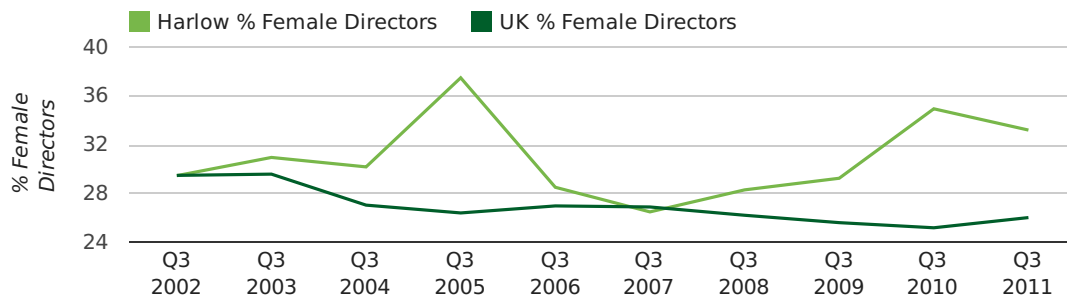


Quarterly Data (Q3 Jul-Sep 2011)

The record third quarter for female directors in Harlow was in 1862 when 50.0% of all directors were female.

33.2% of all director appointments in Harlow in the third quarter of 2011 were female. This compares to a UK average of 26.0% for the same period.

director gender by quarter



Previous 12 months (Sep 2010-Sep 2011)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
CONSULTING	1.22%	CONSULTING	5.11%
RTM	1.10%	MANAGEMENT	4.75%
ENTERPRISES	1.10%	CONSULTANCY	3.19%
ACADEMY	0.88%	PROPERTY	2.41%
PROPERTY	0.88%	TRADING	2.06%
MANAGEMENT	0.77%	DESIGN	1.94%
BUSINESS	0.66%	ASSOCIATES	1.85%
CONSULTANCY	0.66%	BUSINESS	1.82%
BUILDERS	0.55%	CONSULTANTS	1.76%
HARLOW	0.55%	ENGINEERING	1.74%
CLEANING	0.55%	MEDIA	1.72%
ELECTRICAL	0.55%	CONSTRUCTION	1.72%
ESSEX	0.55%	LONDON	1.63%
SHOP	0.55%	J	1.47%
D	0.55%	GLOBAL	1.46%
LONDON	0.44%	INVESTMENTS	1.43%
SERVICE	0.44%	CARE	1.42%
BOOKSHOP	0.44%	IT	1.38%
IT	0.44%	BUILDING	1.30%
NURSERY	0.44%	PROPERTIES	1.28%
GREEN	0.44%	ELECTRICAL	1.27%
ST.	0.44%	M	1.25%
INVESTMENTS	0.44%	ENERGY	1.22%
TRADING	0.44%	TRAINING	1.21%
EDUCATION	0.44%	S	1.21%

Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	223	204,493
7487 - Other business activities	71	65,177
82990 - Other business support service activities not elsewhere classified	27	29,245
9999 - Dormant Company	22	22,587
99999 - Dormant Company	17	18,281
9305 - Other service activities	16	10,525
70229 - Management consultancy activities other than financial management	10	15,760
74909 - Other professional, scientific and technical activities not elsewhere classified	9	7,551
7414 - Business & management consultancy	9	14,755
7260 - Other computer related activities	9	8,686
86900 - Other human health activities	8	4,019
4531 - Installation electrical wiring etc.	8	2,234
7450 - Labour recruitment	8	2,129
62090 - Other information technology service activities	7	6,798
6024 - Freight transport by road	7	2,601
7222 - Other software consultancy and supply	7	8,345
96090 - Other service activities not elsewhere classified	7	10,018
8514 - Other human health activities	7	2,943
7499 - Non-trading company	7	11,543
4521 - General construction & civil engineering	6	6,321