

Harlow

q1 2012 business confidence report



contents

new company registrations

closed companies (dissolved)

net company growth

uk company share

director age

director gender

naming trends

sic data

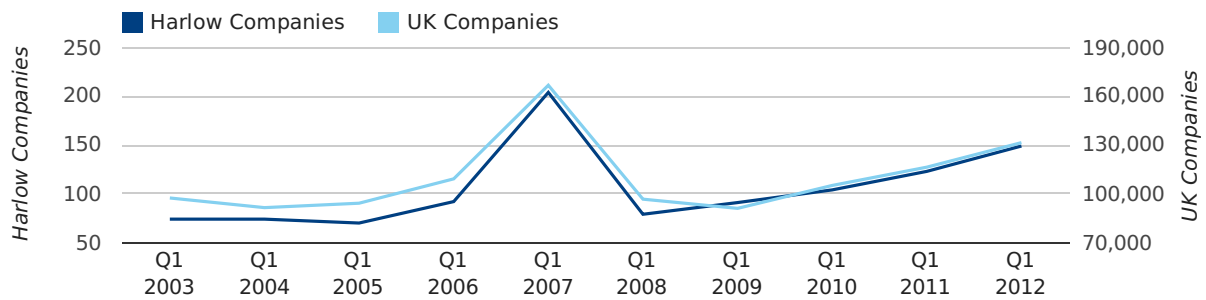
Quarterly Data (Q1 Jan-Mar 2012)

A total of 149 companies were registered in Harlow during the first quarter of 2012 (Jan 2012 - Mar 2012).

This figure is an increase of 21.1% versus the same period last year (Q1 2011). This figure compares well to the UK as a whole, which saw an increase of 13.0% against the same period last year.

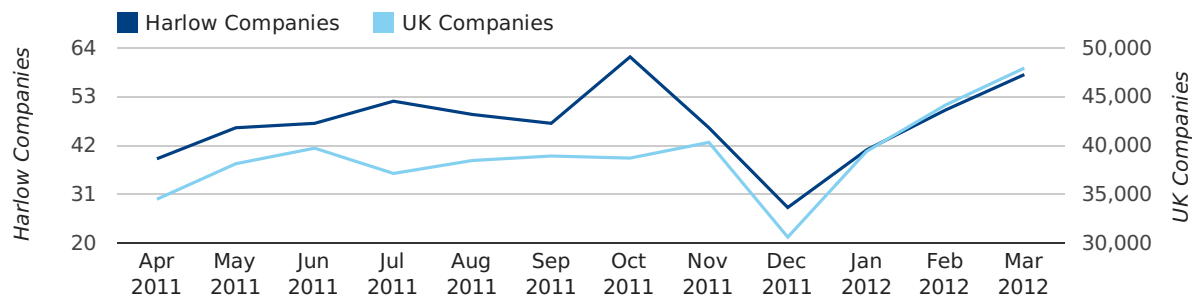
FIRST QUARTER (JAN 2012 - MAR 2012)	HARLOW	UK
2012	149	131,491
2011	123	116,391
% CHANGE	21.1%	13.0%
RECORD YEAR	2007 (204)	2007 (166,814)

new companies by quarter



Monthly Data (Jan, Feb & Mar 2012)

new companies by month



	JANUARY	FEBRUARY	MARCH
NEW COMPANIES IN 2012	41	50	58
NEW COMPANIES IN 2011	30	37	56
% CHANGE	36.7%	35.1%	3.6%
RECORD YEAR	2007 (71)	2007 (63)	2007 (70)

Quarterly Data (Q1 Jan-Mar 2012)

A total of 68 companies were dissolved in Harlow during the first quarter of 2012 (Jan 2012 - Mar 2012).

This figure is a decrease of 13.9% versus the same period last year (Q1 2011). This figure compares poorly to the UK as a whole, which saw a decrease of 25.7% against the same period last year.

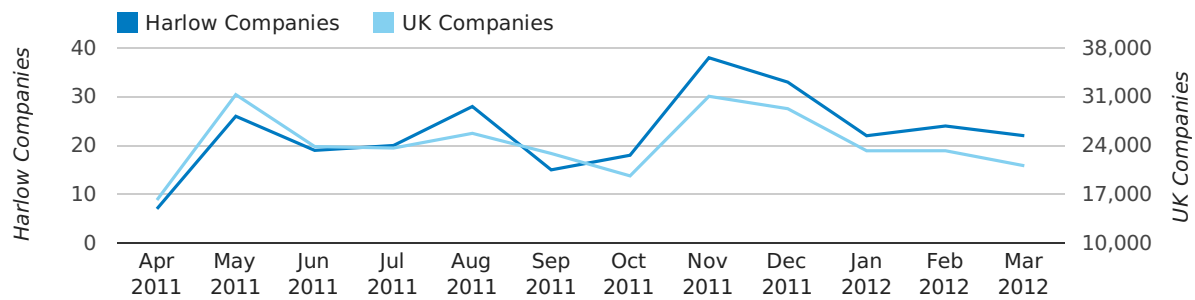
FIRST QUARTER (JAN 2012 - MAR 2012)	HARLOW	UK
2012	68	67,576
2011	79	90,986
% CHANGE	-13.9%	-25.7%
RECORD YEAR	2009 (126)	2009 (108,060)

dissolved companies by quarter



Monthly Data (Jan, Feb & Mar 2012)

dissolved companies by month



	JANUARY	FEBRUARY	MARCH
CLOSED COMPANIES IN 2012	22	24	22
CLOSED COMPANIES IN 2011	33	28	18
% CHANGE	-33.3%	-14.3%	22%
RECORD YEAR	2011 (33)	2011 (28)	2009 (96)

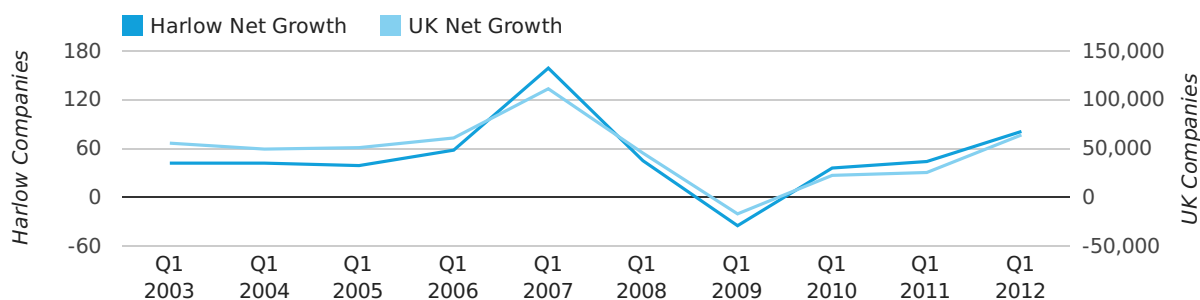
Quarterly Data (Q1 Jan-Mar 2012)

Net company growth for Harlow during the first quarter of 2012 (Jan 2012 - Mar 2012) was 81 companies.

This represents an increase of 84.1% on the same period last year.

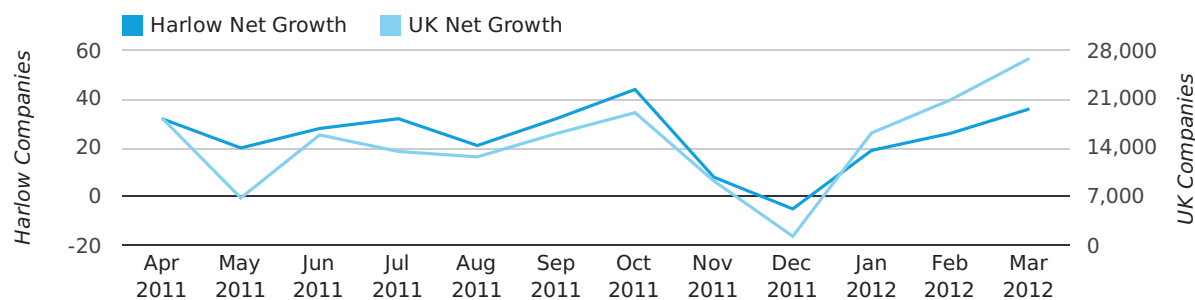
FIRST QUARTER (JAN 2012 - MAR 2012)	HARLOW	UK
2012	81	63,915
2011	44	25,405
% CHANGE	84.1%	151.6%
RECORD YEAR	2007 (159)	2007 (111,282)

net growth by quarter



Monthly Data (Jan, Feb & Mar 2012)

net growth by month



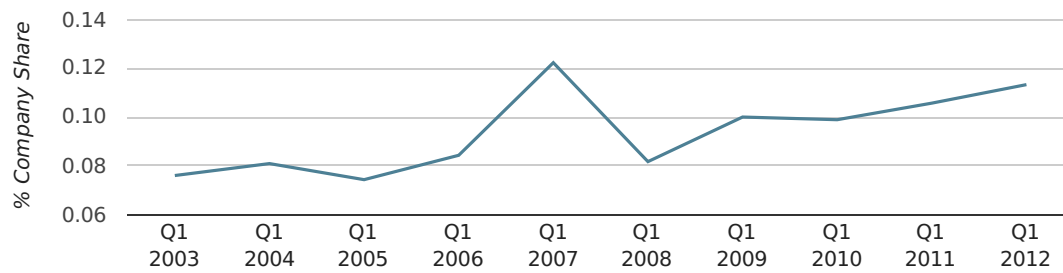
	JANUARY	FEBRUARY	MARCH
NET GROWTH IN 2012	19	26	36
NET GROWTH IN 2011	-3	9	38
% CHANGE	-733.3%	188.9%	-5.3%
RECORD YEAR	2007 (58)	2007 (47)	2007 (54)

Quarterly Data (Q1 Jan-Mar 2012)

In the first quarter of 2012, Harlow formed 0.1% of all UK companies.

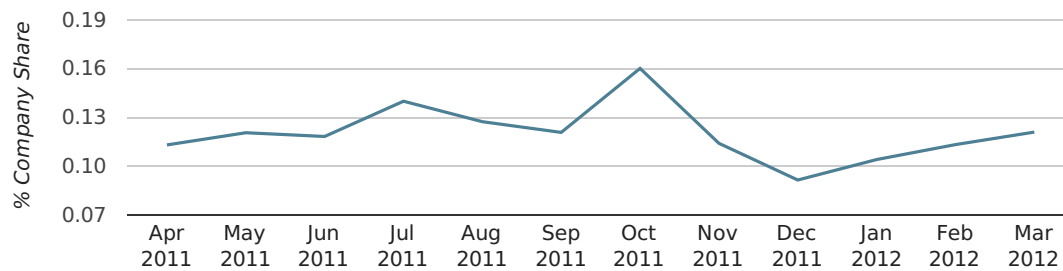
FIRST QUARTER (JAN 2012 - MAR 2012)	HARLOW
2012	0.1%
2011	0.1%
2010	0.1%
2009	0.1%
2008	0.1%
RECORD YEAR (SINCE 1960)	1983 (0.3%)

company share by quarter



Monthly Data (Jan, Feb & Mar 2012)

company share by month



	JANUARY	FEBRUARY	MARCH
UK FORMATION SHARE IN 2012	0.1%	0.1%	0.1%
UK FORMATION SHARE IN 2011	0.1%	0.1%	0.1%
% CHANGE	17.2%	15.6%	-3.1%
RECORD YEAR	1964 (0.4%)	1983 (0.8%)	1966 (0.3%)

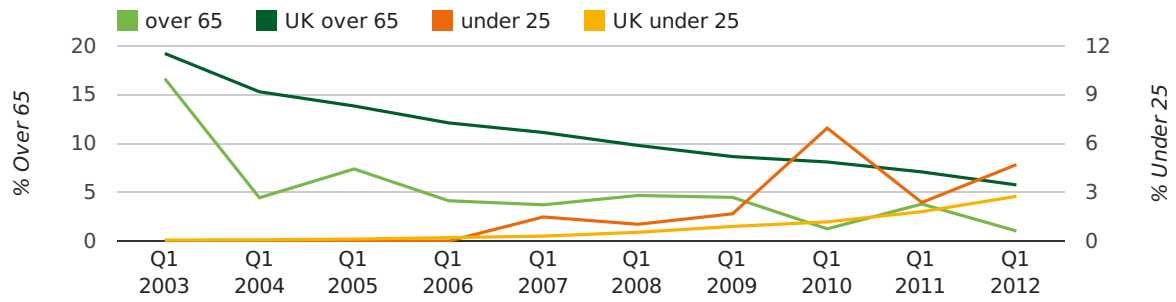
Quarterly Data (Q1 Jan-Mar 2012)

The average age of a director in the first quarter of 2012 was 41.0.

The percentage of directors under the age of 25 was 4.7% compared to the UK figure of 4.6%.

The percentage of directors over the age of 65 was 1.0% compared to the UK figure of 3.5%.

director age by quarter

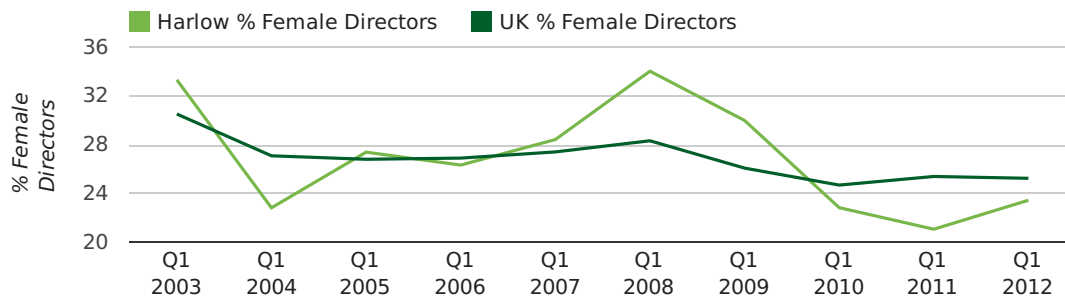


Quarterly Data (Q1 Jan-Mar 2012)

The record first quarter for female directors in Harlow was in 1861 when 40.0% of all directors were female.

23.5% of all director appointments in Harlow in the first quarter of 2012 were female. This compares to a UK average of 25.3% for the same period.

director gender by quarter



Previous 12 months (Mar 2011-Mar 2012)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
RTM	1.58%	CONSULTING	5.07%
CONSULTING	1.38%	MANAGEMENT	4.74%
CLEANING	0.89%	CONSULTANCY	3.30%
ENTERPRISES	0.79%	PROPERTY	2.37%
ACADEMY	0.69%	TRADING	2.07%
HARLOW	0.69%	DESIGN	1.93%
PROPERTY	0.59%	ENGINEERING	1.86%
ELECTRICAL	0.59%	ASSOCIATES	1.84%
INVESTMENTS	0.59%	CONSULTANTS	1.79%
CONSULTANTS	0.59%	BUSINESS	1.73%
LONDON	0.59%	MEDIA	1.72%
BUILDERS	0.59%	CONSTRUCTION	1.72%
SPECIALISTS	0.59%	LONDON	1.66%
H	0.49%	J	1.54%
SHOP	0.49%	INVESTMENTS	1.51%
INSTALLATIONS	0.49%	GLOBAL	1.50%
GLOBAL	0.49%	IT	1.40%
ENGINEERING	0.49%	CARE	1.34%
BUSINESS	0.49%	PROPERTIES	1.31%
SECURITY	0.49%	ELECTRICAL	1.27%
SOLAR	0.49%	M	1.27%
INTERIORS	0.40%	BUILDING	1.24%
S	0.40%	ENERGY	1.20%
CENTRE	0.40%	S	1.20%
GREEN	0.40%	ENTERPRISES	1.19%

Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	252	216,665
7487 - Other business activities	61	52,735
82990 - Other business support service activities not elsewhere classified	27	35,233
99999 - Dormant Company	26	25,084
9999 - Dormant Company	17	18,617
74909 - Other professional, scientific and technical activities not elsewhere classified	16	9,892
62020 - Information technology consultancy activities	13	14,303
70229 - Management consultancy activities other than financial management	13	19,704
96090 - Other service activities not elsewhere classified	12	13,637
9305 - Other service activities	11	8,818
86900 - Other human health activities	11	5,066
74990 - Non-trading company	10	9,729
49410 - Freight transport by road	8	2,781
7450 - Labour recruitment	8	1,741
4531 - Installation electrical wiring etc.	7	1,815
7222 - Other software consultancy and supply	7	6,934
43390 - Other building completion and finishing	6	3,228
7499 - Non-trading company	6	9,102
98000 - Residents property management	6	3,050
6024 - Freight transport by road	6	2,121