Harlow

2012 half year business confidence report



contents

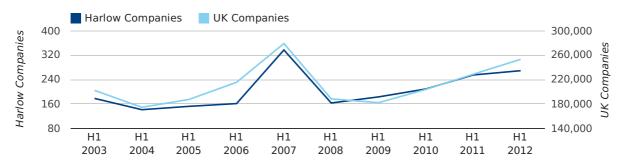
new company registrations	
closed companies (dissolved)	
net company growth	
uk company share	
director age	
director gender	
naming trends	
sic data	

In the first half of 2012 a total of 269 companies were formed in Harlow. This figure is 5.5% higher than last year, which compares badly to the UK wide figure of 10.7%.

The highest total for a first half year in Harlow occurred in 2007 when a total of 337 were formed.

HALF YEAR (JAN-JUN)	HARLOW	UK
2012	269	253,150
2011	255	228,735
% CHANGE	5.5%	10.7%
RECORD YEAR	2007 (337)	2007 (279,097)

new companies by half year

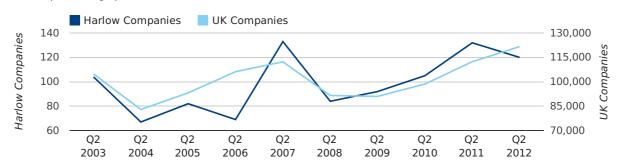


Quarterly Data (Q2 Apr-Jun 2012)

A total of 120 companies were registered in Harlow during the second quarter of 2012 (Apr 2012 - Jun 2012).

This figure is a decrease of 9.1% versus the same period last year (Q2 2011). This figure compares badly to the UK as a whole, which saw an increase of 8.3% against the same period last year.

SECOND QUARTER (APR 2012 - JUN 2012)	HARLOW	UK
2012	120	121,659
2011	132	112,344
% CHANGE	-9.1%	8.3%
RECORD YEAR	2007 (133)	2012 (121,659)



new companies by quarter

Harlow Companies UK Companies 50,000 64 Harlow Companies UK Companies 45,000 53 40,000 42 31 35,000 20 30,000 Jul Aug Sep Oct Nov Dec Jan Feb Mar Apr May Jun 2011 2011 2011 2011 2011 2011 2012 2012 2012 2012 2012 2012

	APRIL	MAY	JUNE
NEW COMPANIES IN 2012	42	46	32
NEW COMPANIES IN 2011	39	46	47
% CHANGE	7.7%	0.0%	-31.9%
RECORD YEAR	2007 (65)	2003 (47)	2011 (47)

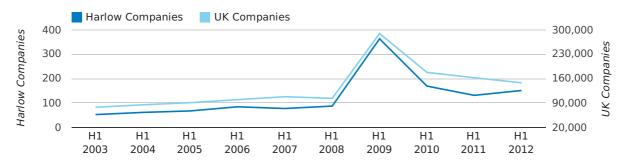
new companies by month

In the first half of 2012 a total of 151 companies were dissolved in Harlow. This figure is 15.3% higher than last year, which compares badly to the UK wide change of -8.9%.

The highest total for a first half year in Harlow occurred in 2009 when a total of 363 were closed.

HALF YEAR (JAN-JUN)	HARLOW	UK
2012	151	147,793
2011	131	162,310
% CHANGE	15.3%	-8.9%
RECORD YEAR	2009 (363)	2009 (289,236)

dissolved companies by half year

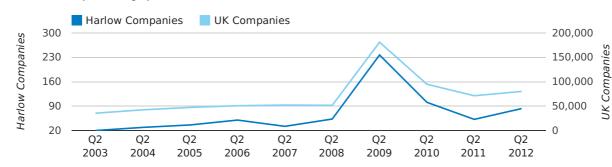


Quarterly Data (Q2 Apr-Jun 2012)

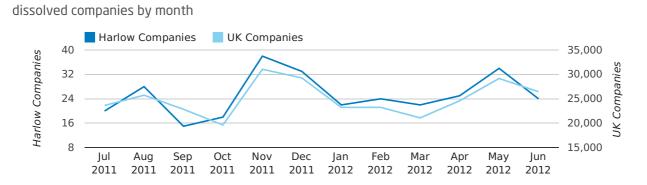
A total of 83 companies were dissolved in Harlow during the second quarter of 2012 (Apr 2012 - Jun 2012).

This figure is an increase of 59.6% versus the same period last year (Q2 2011). This figure compares poorly to the UK as a whole, which saw an increase of 12.5% against the same period last year.

SECOND QUARTER (APR 2012 - JUN 2012)	HARLOW	UK
2012	83	80,217
2011	52	71,324
% CHANGE	59.6%	12.5%
RECORD YEAR	2009 (237)	2009 (181,176)



dissolved companies by quarter

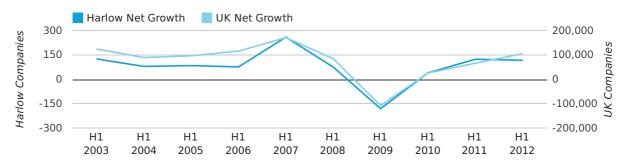


	APRIL	MAY	JUNE
CLOSED COMPANIES IN 2012	25	34	24
CLOSED COMPANIES IN 2011	7	26	19
% CHANGE	257.1%	30.8%	26%
RECORD YEAR	2009 (99)	2009 (104)	2010 (42)

In the first half of 2012 the company register for Harlow increased by 118 companies. This figure is 4.8% lower than last year, which compares badly to a UK increase of 58.6%.

HALF YEAR (JAN-JUN)	HARLOW	UK
2012	118	105,357
2011	124	66,425
% CHANGE	-4.8%	58.6%
RECORD YEAR	2007 (260)	2007 (171,296)

net growth by half year

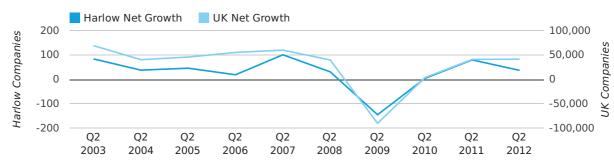


Quarterly Data (Q2 Apr-Jun 2012)

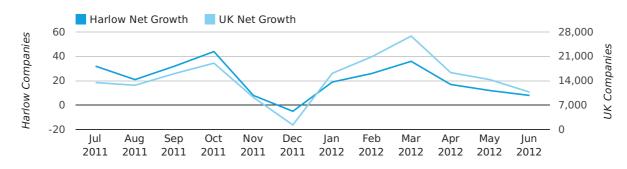
Net company growth for Harlow during the second quarter of 2012 (Apr 2012 - Jun 2012) was 37 companies.

This represents a decrease of 53.8% on the same period last year.

SECOND QUARTER (APR 2012 - JUN 2012)	HARLOW	UK
2012	37	41,442
2011	80	41,020
% CHANGE	-53.8%	1.0%
RECORD YEAR	2007 (101)	2003 (69,274)



net growth by quarter



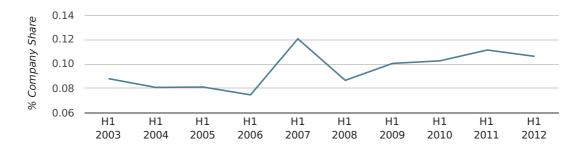
	APRIL	MAY	JUNE
NET GROWTH IN 2012	17	12	8
NET GROWTH IN 2011	32	20	28
% CHANGE	-46.9%	-40.0%	-71.4%
RECORD YEAR	2007 (58)	2003 (41)	2011 (28)

net growth by month

In the first half of 2012 Harlow formed 0.1% of all UK companies. This is the same as the 2011 figure of 0.1%.

HALF YEAR (JAN-JUN)	HARLOW
2012	0.1%
2011	0.1%
2010	0.1%
2009	0.1%
2008	0.1%
RECORD YEAR (SINCE 1960)	1966 (0.2%)

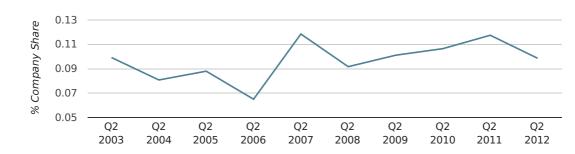
company share by half year



Quarterly Data (Q2 Apr-Jun 2012)

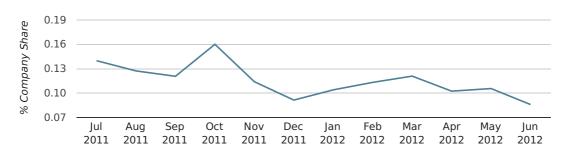
In the second quarter of 2012, Harlow formed 0.1% of all UK companies.

SECOND QUARTER (APR 2012 - JUN 2012)	HARLOW
2012	0.1%
2011	0.1%
2010	0.1%
2009	0.1%
2008	0.1%
RECORD YEAR (SINCE 1960)	1965 (0.2%)



company share by quarter

company share by month



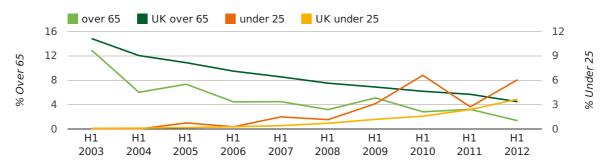
	APRIL	MAY	JUNE
UK FORMATION SHARE IN 2012	0.1%	0.1%	0.1%
UK FORMATION SHARE IN 2011	0.1%	0.1%	0.1%
% CHANGE	-9.4%	-12.4%	-27.3%
RECORD YEAR	1967 (0.4%)	1974 (0.3%)	1965 (0.4%)

The average age of a director in the first half of 2012 was 41.0.

The percentage of directors under the age of 25 was 6.1% compared to the UK figure of 4.9%.

The percentage of directors over the age of 65 was 1.4% compared to the UK figure of 3.4%.

director age by half year



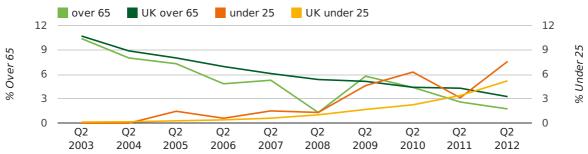
Quarterly Data (Q2 Apr-Jun 2012)

The average age of a director in the second quarter of 2012 was 41.0.

The percentage of directors under the age of 25 was 7.6% compared to the UK figure of 5.2%.

The percentage of directors over the age of 65 was 1.8% compared to the UK figure of 3.3%.

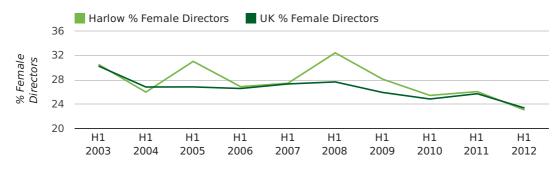




The record first half year for female directors in Harlow was 1861 when 40.0% of all directors were female.

23.1% of all director appointments in Harlow in the first half of 2012 were female. This compares to a UK average of 23.4% for the same period.

director gender by half year



Quarterly Data (Q2 Apr-Jun 2012)

The record second quarter for female directors in Harlow was in 1866 when 66.7% of all directors were female.

22.6% of all director appointments in Harlow in the second quarter of 2012 were female. This compares to a UK average of 21.3% for the same period.

Harlow % Female Directors UK % Female Directors 36 32 % Female Directors 28 24 20 Q2 2003 2004 2005 2006 2007 2008 2009 2010 2011 2012

director gender by quarter

Previous 12 months (Jun 2011-Jun 2012)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
RTM	1.96%	CONSULTING	5.07%
CONSULTING	1.34%	MANAGEMENT	4.74%
CLEANING	0.93%	CONSULTANCY	3.28%
HARLOW	0.83%	PROPERTY	2.35%
SOLAR	0.72%	TRADING	2.10%
CONSULTANTS	0.72%	DESIGN	1.89%
SECURITY	0.62%	ENGINEERING	1.87%
GREEN	0.62%	ASSOCIATES	1.82%
PROPERTY	0.62%	CONSULTANTS	1.78%
ACADEMY	0.62%	CONSTRUCTION	1.71%
SPECIALISTS	0.62%	BUSINESS	1.70%
HOME	0.52%	MEDIA	1.69%
LONDON	0.52%	LONDON	1.68%
ENGINEERING	0.52%	J	1.57%
BUILDERS	0.52%	GLOBAL	1.51%
EDUCATION	0.52%	INVESTMENTS	1.48%
GLOBAL	0.52%	IT	1.42%
INSTALLATIONS	0.52%	CARE	1.31%
SCHOOL	0.41%	PROPERTIES	1.31%
TRADING	0.41%	М	1.26%
DESIGNS	0.41%	ELECTRICAL	1.23%
INVESTMENTS	0.41%	BUILDING	1.23%
ASSOCIATES	0.41%	SECURITY	1.19%
FOOD	0.41%	S	1.18%
INTERIORS	0.41%	ENTERPRISES	1.17%



Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	301	244,457
7487 - Other business activities	54	47,029
82990 - Other business support service activities not elsewhere classified	30	35,447
99999 - Dormant Company	29	26,088
96090 - Other service activities not elsewhere classified	15	14,220
74909 - Other professional, scientific and technical activities not elsewhere classified	15	10,271
62020 - Information technology consultancy activities	14	15,280
9999 - Dormant Company	12	16,469
74990 - Non-trading company	11	9,706
9305 - Other service activities	10	7,926
49410 - Freight transport by road	10	2,912
70229 - Management consultancy activities other than financial management	10	20,390
86900 - Other human health activities	9	5,222
7450 - Labour recruitment	8	1,553
4531 - Installation electrical wiring etc.	7	1,631
01130 - Growing of vegetables and melons, roots and tubers	6	95
4521 - General construction & civil engineering	6	4,644
41100 - Development of building projects	6	5,149
98000 - Residents property management	6	3,001
47910 - Retail sale via mail order houses or via Internet	6	3,818