# Harrow

q3 2011 business confidence report





# headlines

- Q3 2011 saw a new record in company registrations in Harrow when compared to any previous Q3.
- September 2011 saw a new record in company registrations in Harrow when compared to any previous September.

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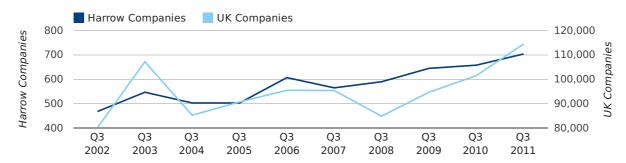
Q3 2011 saw a new record in company registrations in Harrow when compared to any previous Q3.

A total of 704 companies were registered in Harrow during the third quarter of 2011 (Jul 2011 - Sep 2011).

This figure is an increase of 7.0% versus the same period last year (Q3 2010). This figure compares equally to the UK as a whole, which saw an increase of 12.8% against the same period last year.

THIRD QUARTER (JUL 2011 - SEP 2011)	HARROW	UK
2011	704	114,512
2010	658	101,492
% CHANGE	7.0%	12.8%
RECORD YEAR	2011 (704)	2011 (114,512)

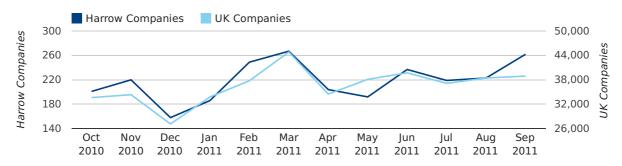
#### new companies by quarter



#### Monthly Data (Jul, Aug & Sep 2011)

September 2011 saw a new record in company registrations in Harrow when compared to any previous September.

#### new companies by month



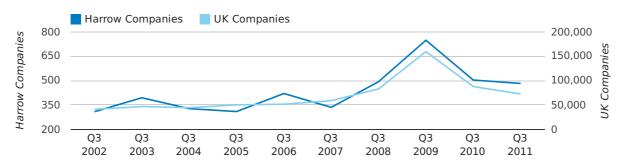
	JULY	AUGUST	SEPTEMBER
NEW COMPANIES IN 2011	219	223	262
NEW COMPANIES IN 2010	218	199	241
% CHANGE	0.5%	12.1%	8.7%
RECORD YEAR	2009 (234)	2006 (252)	2011 (262)

A total of 482 companies were dissolved in Harrow during the third quarter of 2011 (Jul 2011 - Sep 2011).

This figure is a decrease of 4.2% versus the same period last year (Q3 2010). This figure compares poorly to the UK as a whole, which saw a decrease of 17.6% against the same period last year.

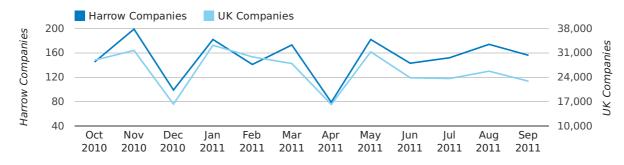
THIRD QUARTER (JUL 2011 - SEP 2011)	HARROW	UK
2011	482	72,230
2010	503	87,705
% CHANGE	-4.2%	-17.6%
RECORD YEAR	2009 (748)	2009 (159,401)

#### dissolved companies by quarter



#### Monthly Data (Jul, Aug & Sep 2011)

dissolved companies by month



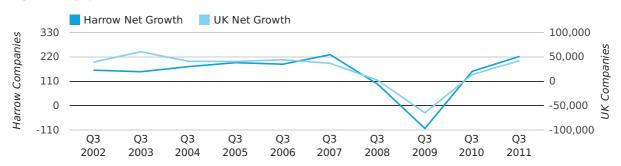
	JULY	AUGUST	SEPTEMBER
CLOSED COMPANIES IN 2011	152	174	156
CLOSED COMPANIES IN 2010	144	208	151
% CHANGE	5.6%	-16.3%	3%
RECORD YEAR	2009 (203)	2008 (411)	2009 (328)

Net company growth for Harrow during the third quarter of 2011 (Jul 2011 - Sep 2011) was 222 companies.

This represents an increase of 43.2% on the same period last year.

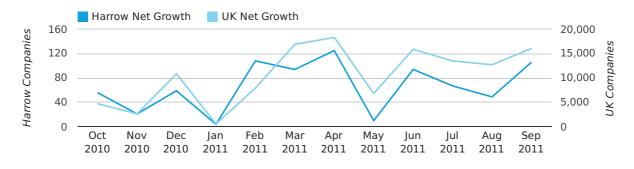
THIRD QUARTER (JUL 2011 - SEP 2011)	HARROW	UK
2011	222	42,282
2010	155	13,787
% CHANGE	43.2%	206.7%
RECORD YEAR	1995 (256)	2003 (60,597)

#### net growth by quarter



### Monthly Data (Jul, Aug & Sep 2011)

#### net growth by month

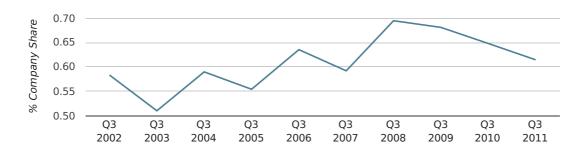


	JULY	AUGUST	SEPTEMBER
NET GROWTH IN 2011	67	49	106
NET GROWTH IN 2010	74	-9	90
% CHANGE	-9.5%	-644.4%	17.8%
RECORD YEAR	2008 (207)	1995 (101)	2008 (132)

In the third quarter of 2011, Harrow formed 0.6% of all UK companies.

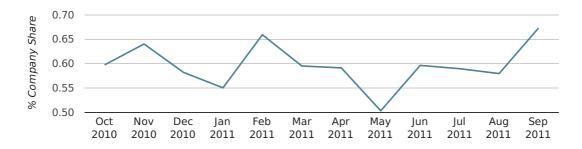
THIRD QUARTER (JUL 2011 - SEP 2011)	HARROW
2011	0.6%
2010	0.6%
2009	0.7%
2008	0.7%
2007	0.6%
RECORD YEAR (SINCE 1960)	1962 (1.0%)

#### company share by quarter



## Monthly Data (Jul, Aug & Sep 2011)

#### company share by month



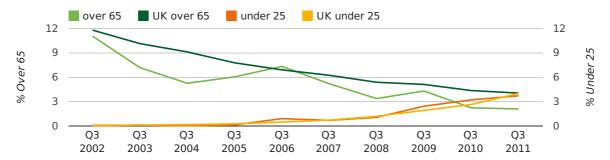
	JULY	AUGUST	SEPTEMBER
UK FORMATION SHARE IN 2011	0.6%	0.6%	0.7%
UK FORMATION SHARE IN 2010	0.6%	0.6%	0.7%
% CHANGE	-8.1%	-5.7%	-1.8%
RECORD YEAR	1972 (1.0%)	1962 (1.1%)	1962 (1.1%)

The average age of a director in the third quarter of 2011 was 40.6.

The percentage of directors under the age of 25 was 3.7% compared to the UK figure of 4.0%.

The percentage of directors over the age of 65 was 2.1% compared to the UK figure of 4.1%.

#### director age by quarter



The record third quarter for female directors in Harrow was in 1862 when 50.0% of all directors were female.

24.0% of all director appointments in Harrow in the third quarter of 2011 were female. This compares to a UK average of 26.0% for the same period.

#### director gender by quarter



naming trends  $\operatorname{duport} \omega$ 

# Previous 12 months (Sep 2010-Sep 2011)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
CONSULTANCY	2.26%	CONSULTING	5.11%
MANAGEMENT	1.54%	MANAGEMENT	4.75%
LONDON	1.54%	CONSULTANCY	3.19%
CONSULTING	1.54%	PROPERTY	2.41%
INVESTMENTS	1.42%	TRADING	2.06%
TRADING	1.04%	DESIGN	1.94%
PROPERTIES	0.92%	ASSOCIATES	1.85%
PROPERTY	0.92%	BUSINESS	1.82%
CONSTRUCTION	0.83%	CONSULTANTS	1.76%
CONSULTANTS	0.77%	ENGINEERING	1.74%
IT	0.74%	MEDIA	1.72%
(LONDON)	0.65%	CONSTRUCTION	1.72%
MEDIA	0.65%	LONDON	1.63%
S	0.62%	J	1.47%
GLOBAL	0.62%	GLOBAL	1.46%
DESIGN	0.62%	INVESTMENTS	1.43%
CAPITAL	0.59%	CARE	1.42%
BUSINESS	0.56%	IT	1.38%
CARE	0.53%	BUILDING	1.30%
PRODUCTIONS	0.53%	PROPERTIES	1.28%
CO	0.53%	ELECTRICAL	1.27%
ENTERPRISES	0.50%	М	1.25%
ENGINEERING	0.50%	ENERGY	1.22%
BUILDING	0.47%	TRAINING	1.21%
CONTRACTORS	0.47%	S	1.21%

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# Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	1,348	204,493
7487 - Other business activities	486	65,177
82990 - Other business support service activities not elsewhere classified	203	29,245
96090 - Other service activities not elsewhere classified	140	10,018
9999 - Dormant Company	114	22,587
62020 - Information technology consultancy activities	105	10,137
7222 - Other software consultancy and supply	93	8,345
70229 - Management consultancy activities other than financial management	93	15,760
9305 - Other service activities	90	10,525
99999 - Dormant Company	89	18,281
7414 - Business & management consultancy	84	14,755
5530 - Restaurants	64	5,640
7260 - Other computer related activities	64	8,686
62090 - Other information technology service activities	59	6,798
7499 - Non-trading company	55	11,543
4521 - General construction & civil engineering	53	6,321
74990 - Non-trading company	46	8,064
7412 - Accounting, auditing; tax consult	41	2,802
69201 - Accounting and auditing activities	37	3,271
41100 - Development of building projects	30	3,697