

Harrow

q1 2012 business confidence report



headlines

- Q1 2012 saw a new record in company registrations in Harrow when compared to any previous Q1.
- Q1 2012 was a record quarter for company registrations in Harrow when compared to any quarter in history.
- January 2012 saw a new record in company registrations in Harrow when compared to any previous January.
- Q1 2012 saw a new record in net growth in Harrow when compared to any previous Q1.
- January 2012 saw a new record in net growth in Harrow when compared to any previous January.

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Quarterly Data (Q1 Jan-Mar 2012)

Q1 2012 saw a new record in company registrations in Harrow when compared to any previous Q1.

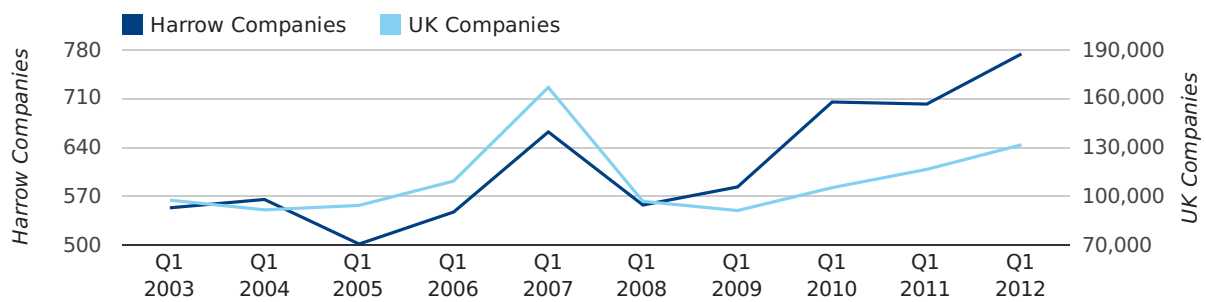
Q1 2012 was a record quarter for company registrations in Harrow when compared to any quarter in history.

A total of 774 companies were registered in Harrow during the first quarter of 2012 (Jan 2012 - Mar 2012).

This figure is an increase of 10.3% versus the same period last year (Q1 2011). This figure compares equally to the UK as a whole, which saw an increase of 13.0% against the same period last year.

FIRST QUARTER (JAN 2012 - MAR 2012)	HARROW	UK
2012	774	131,491
2011	702	116,391
% CHANGE	10.3%	13.0%
RECORD YEAR	2012 (774)	2007 (166,814)

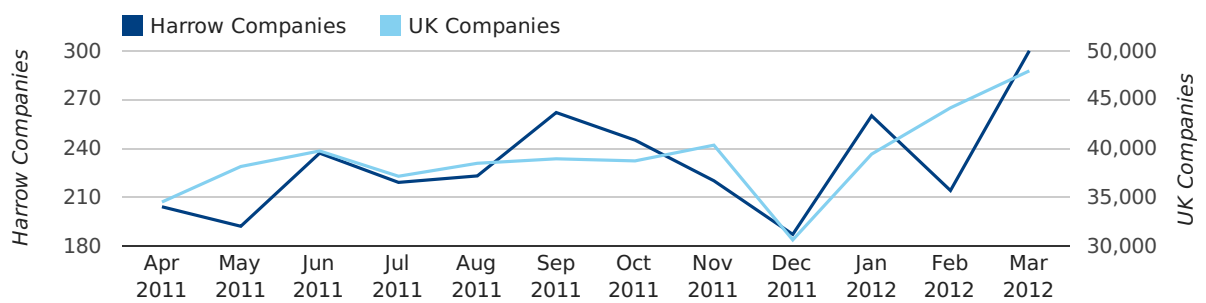
new companies by quarter



Monthly Data (Jan, Feb & Mar 2012)

January 2012 saw a new record in company registrations in Harrow when compared to any previous January.

new companies by month



	JANUARY	FEBRUARY	MARCH
NEW COMPANIES IN 2012	260	214	300
NEW COMPANIES IN 2011	186	249	267
% CHANGE	39.8%	-14.1%	12.4%
RECORD YEAR	2012 (260)	2011 (249)	2010 (307)

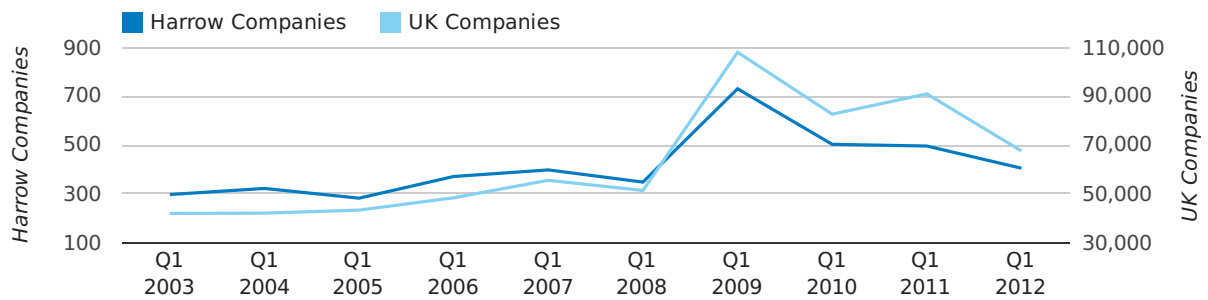
Quarterly Data (Q1 Jan-Mar 2012)

A total of 405 companies were dissolved in Harrow during the first quarter of 2012 (Jan 2012 - Mar 2012).

This figure is a decrease of 18.3% versus the same period last year (Q1 2011). This figure compares poorly to the UK as a whole, which saw a decrease of 25.7% against the same period last year.

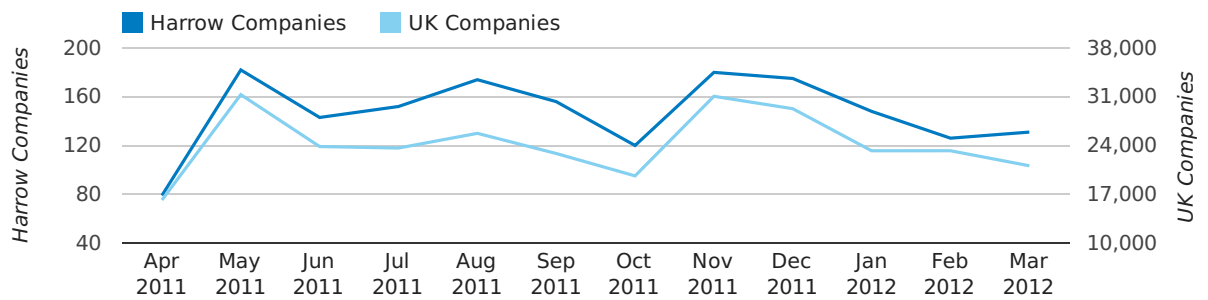
FIRST QUARTER (JAN 2012 - MAR 2012)	HARROW	UK
2012	405	67,576
2011	496	90,986
% CHANGE	-18.3%	-25.7%
RECORD YEAR	2009 (731)	2009 (108,060)

dissolved companies by quarter



Monthly Data (Jan, Feb & Mar 2012)

dissolved companies by month



	JANUARY	FEBRUARY	MARCH
CLOSED COMPANIES IN 2012	148	126	131
CLOSED COMPANIES IN 2011	182	141	173
% CHANGE	-18.7%	-10.6%	-24%
RECORD YEAR	2011 (182)	2009 (222)	2009 (416)

Quarterly Data (Q1 Jan-Mar 2012)

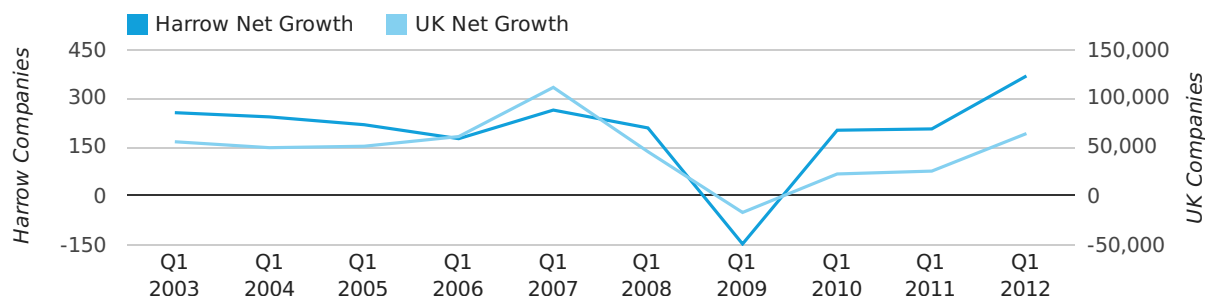
Q1 2012 saw a new record in net growth in Harrow when compared to any previous Q1.

Net company growth for Harrow during the first quarter of 2012 (Jan 2012 - Mar 2012) was 369 companies.

This represents an increase of 79.1% on the same period last year.

FIRST QUARTER (JAN 2012 - MAR 2012)	HARROW	UK
2012	369	63,915
2011	206	25,405
% CHANGE	79.1%	151.6%
RECORD YEAR	2012 (369)	2007 (111,282)

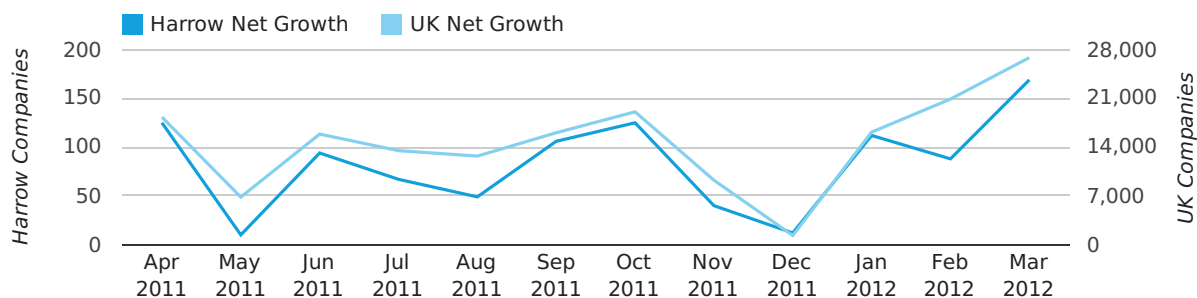
net growth by quarter



Monthly Data (Jan, Feb & Mar 2012)

January 2012 saw a new record in net growth in Harrow when compared to any previous January.

net growth by month



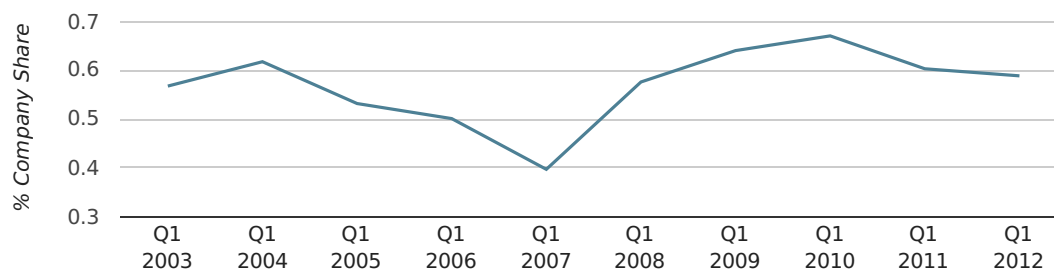
	JANUARY	FEBRUARY	MARCH
NET GROWTH IN 2012	112	88	169
NET GROWTH IN 2011	4	108	94
% CHANGE	2,700.0%	-18.5%	79.8%
RECORD YEAR	2012 (112)	2011 (108)	2007 (185)

Quarterly Data (Q1 Jan-Mar 2012)

In the first quarter of 2012, Harrow formed 0.6% of all UK companies.

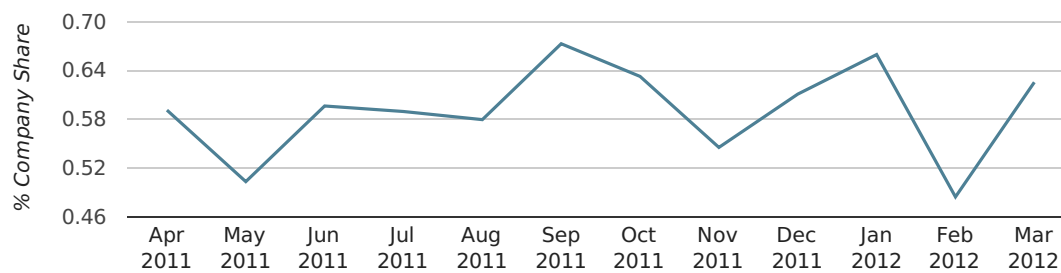
FIRST QUARTER (JAN 2012 - MAR 2012)	HARROW
2012	0.6%
2011	0.6%
2010	0.7%
2009	0.6%
2008	0.6%
RECORD YEAR (SINCE 1960)	1976 (0.8%)

company share by quarter



Monthly Data (Jan, Feb & Mar 2012)

company share by month



	JANUARY	FEBRUARY	MARCH
UK FORMATION SHARE IN 2012	0.7%	0.5%	0.6%
UK FORMATION SHARE IN 2011	0.6%	0.7%	0.6%
% CHANGE	19.9%	-26.5%	5.1%
RECORD YEAR	1982 (1.4%)	1976 (1.1%)	1963 (1.0%)

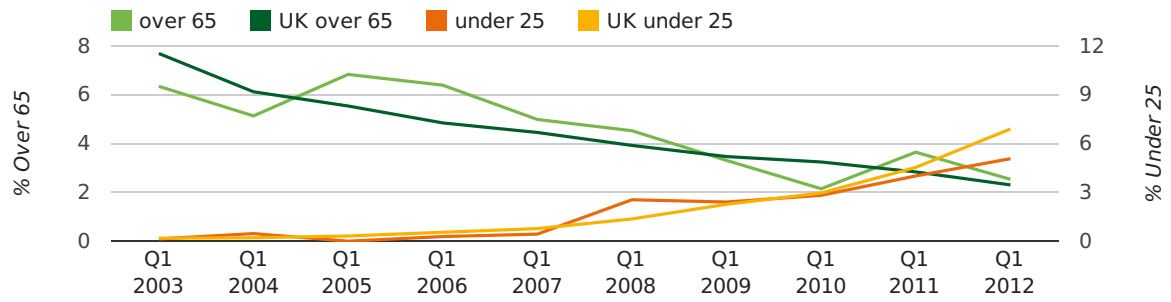
Quarterly Data (Q1 Jan-Mar 2012)

The average age of a director in the first quarter of 2012 was 40.6.

The percentage of directors under the age of 25 was 5.1% compared to the UK figure of 4.6%.

The percentage of directors over the age of 65 was 2.5% compared to the UK figure of 3.5%.

director age by quarter

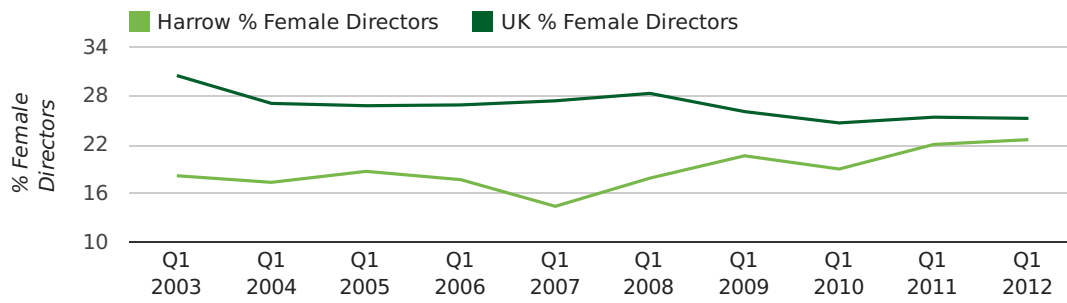


Quarterly Data (Q1 Jan-Mar 2012)

The record first quarter for female directors in Harrow was in 1861 when 40.0% of all directors were female.

22.6% of all director appointments in Harrow in the first quarter of 2012 were female. This compares to a UK average of 25.3% for the same period.

director gender by quarter



Previous 12 months (Mar 2011-Mar 2012)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
CONSULTANCY	1.76%	CONSULTING	5.07%
LONDON	1.62%	MANAGEMENT	4.74%
CONSULTING	1.42%	CONSULTANCY	3.30%
MANAGEMENT	1.34%	PROPERTY	2.37%
PROPERTIES	1.03%	TRADING	2.07%
CONSULTANTS	1.01%	DESIGN	1.93%
INVESTMENTS	0.89%	ENGINEERING	1.86%
TRADING	0.87%	ASSOCIATES	1.84%
PROPERTY	0.87%	CONSULTANTS	1.79%
IT	0.64%	BUSINESS	1.73%
CAR	0.64%	MEDIA	1.72%
BUSINESS	0.59%	CONSTRUCTION	1.72%
GLOBAL	0.59%	LONDON	1.66%
CONSTRUCTION	0.56%	J	1.54%
DESIGN	0.53%	INVESTMENTS	1.51%
CARE	0.53%	GLOBAL	1.50%
(LONDON)	0.53%	IT	1.40%
TECHNOLOGIES	0.53%	CARE	1.34%
MEDIA	0.53%	PROPERTIES	1.31%
ENTERPRISES	0.50%	ELECTRICAL	1.27%
PRODUCTIONS	0.50%	M	1.27%
BUILDING	0.50%	BUILDING	1.24%
S	0.50%	ENERGY	1.20%
MEDICAL	0.47%	S	1.20%
CAPITAL	0.45%	ENTERPRISES	1.19%

Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	1,425	216,665
7487 - Other business activities	412	52,735
82990 - Other business support service activities not elsewhere classified	223	35,233
96090 - Other service activities not elsewhere classified	184	13,637
62020 - Information technology consultancy activities	150	14,303
99999 - Dormant Company	120	25,084
70229 - Management consultancy activities other than financial management	106	19,704
7222 - Other software consultancy and supply	84	6,934
9999 - Dormant Company	84	18,617
9305 - Other service activities	73	8,818
7414 - Business & management consultancy	72	12,113
62090 - Other information technology service activities	68	8,145
7260 - Other computer related activities	57	7,154
5530 - Restaurants	50	4,633
69201 - Accounting and auditing activities	46	4,132
74990 - Non-trading company	45	9,729
4521 - General construction & civil engineering	43	5,169
7499 - Non-trading company	42	9,102
74909 - Other professional, scientific and technical activities not elsewhere classified	38	9,892
41100 - Development of building projects	37	4,984