

Havant

2011 annual business confidence report



headlines

- Q4 2011 saw a new record in company closures in Havant when compared to any previous Q4.

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Annual Data (2011)

A total of 165 companies were formed in Havant in 2011. This total is 1.2% lower than in 2010 and compares favourably to the UK figure of a 13.1% growth compared to 400,358 the previous year.

| YEAR | HAVANT | UK |
|-------------|------------|----------------|
| 2011 | 165 | 452,870 |
| 2010 | 167 | 400,358 |
| 2009 | 166 | 362,675 |
| 2008 | 139 | 349,203 |
| 2007 | 173 | 457,649 |
| RECORD YEAR | 2003 (177) | 2007 (457,649) |

new companies by year



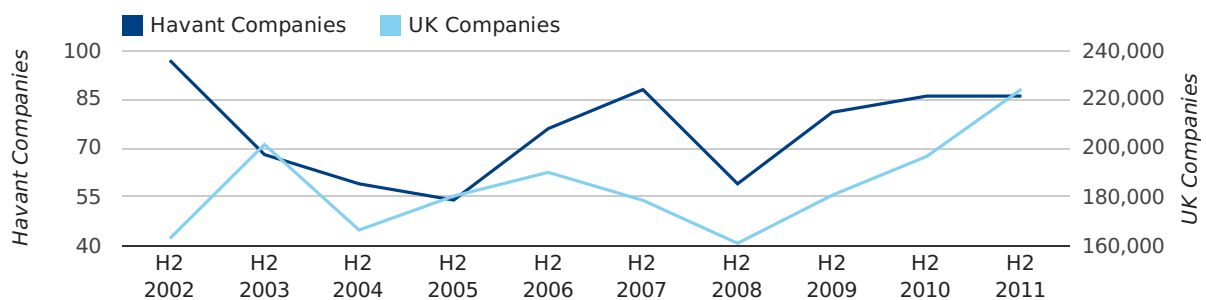
Half Year Data (Jul-Dec 2011)

In the second half of 2011 a total of 86 companies were formed in Havant. This figure is 0.0% the same as last year, which compares badly to the UK wide figure of 14.0%.

The highest total for a second half year in Havant occurred in 2002 when a total of 97 were formed.

| HALF YEAR (JUL-DEC) | HAVANT | UK |
|---------------------|-----------|----------------|
| 2011 | 86 | 224,135 |
| 2010 | 86 | 196,609 |
| % CHANGE | 0.0% | 14.0% |
| RECORD YEAR | 2002 (97) | 2011 (224,135) |

new companies by half year



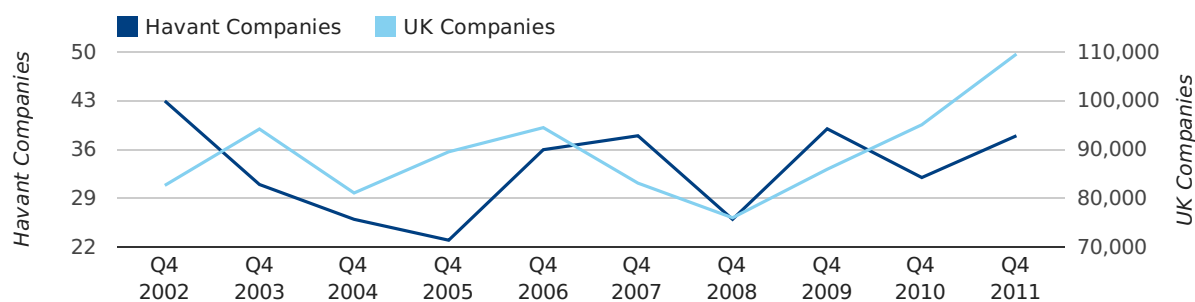
Quarterly Data (Q4 Oct-Dec 2011)

A total of 38 companies were registered in Havant during the fourth quarter of 2011 (Oct 2011 - Dec 2011).

This figure is an increase of 18.8% versus the same period last year (Q4 2010). This figure compares equally to the UK as a whole, which saw an increase of 15.3% against the same period last year.

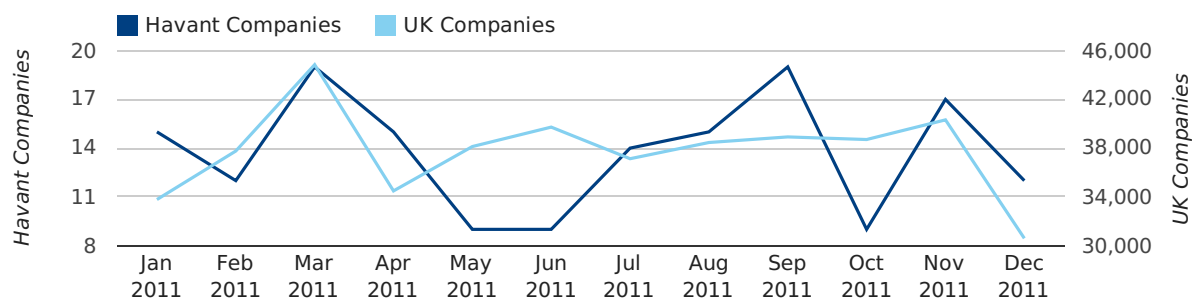
| FOURTH QUARTER (OCT 2011 - DEC 2011) | HAVANT | UK |
|--------------------------------------|-----------|----------------|
| 2011 | 38 | 109,623 |
| 2010 | 32 | 95,117 |
| % CHANGE | 18.8% | 15.3% |
| RECORD YEAR | 2002 (43) | 2011 (109,623) |

new companies by quarter



Monthly Data (Oct, Nov & Dec 2011)

new companies by month



| | OCTOBER | NOVEMBER | DECEMBER |
|-----------------------|-----------|-----------|-----------|
| NEW COMPANIES IN 2011 | 9 | 17 | 12 |
| NEW COMPANIES IN 2010 | 13 | 10 | 9 |
| % CHANGE | -30.8% | 70.0% | 33.3% |
| RECORD YEAR | 2006 (17) | 2009 (19) | 2002 (13) |

Annual Data (2011)

A total of 139 companies were dissolved in Havant in 2011. This total is 6.1% lower than in 2010 and compares favourably to the UK figure of 8.1% decrease compared to the previous year.

| YEAR | HAVANT | UK |
|-------------|------------|----------------|
| 2011 | 139 | 314,523 |
| 2010 | 148 | 342,232 |
| 2009 | 162 | 533,773 |
| 2008 | 73 | 237,901 |
| 2007 | 83 | 220,295 |
| RECORD YEAR | 2009 (162) | 2009 (533,773) |

dissolved companies by year



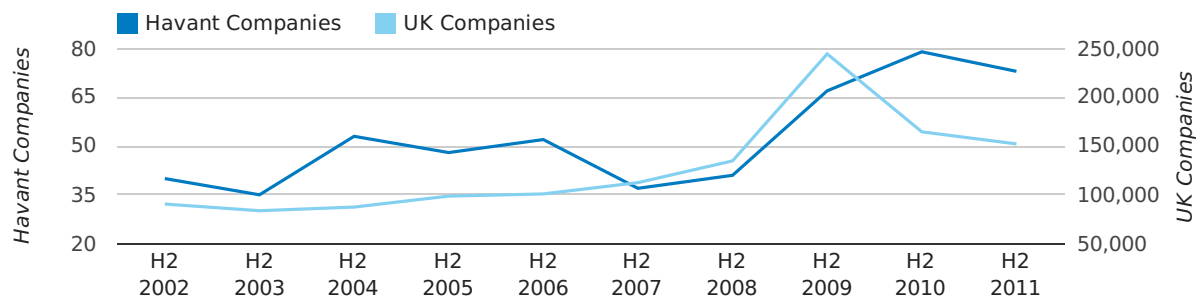
Half Year Data (Jul-Dec 2011)

In the second half of 2011 a total of 73 companies were dissolved in Havant. This figure is 7.6% lower than last year, which compares well to the UK wide change of -7.5%.

The highest total for a second half year in Havant occurred in 2010 when a total of 79 were closed.

| HALF YEAR (JUL-DEC) | HAVANT | UK |
|---------------------|-----------|----------------|
| 2011 | 73 | 152,213 |
| 2010 | 79 | 164,601 |
| % CHANGE | -7.6% | -7.5% |
| RECORD YEAR | 2010 (79) | 2009 (244,537) |

dissolved companies by half year



Quarterly Data (Q4 Oct-Dec 2011)

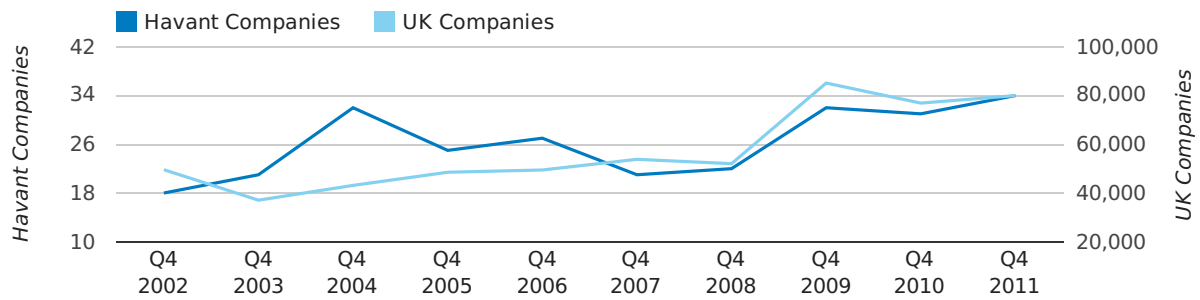
Q4 2011 saw a new record in company closures in Havant when compared to any previous Q4.

A total of 34 companies were dissolved in Havant during the fourth quarter of 2011 (Oct 2011 - Dec 2011).

This figure is an increase of 9.7% versus the same period last year (Q4 2010). This figure compares poorly to the UK as a whole, which saw an increase of 4.0% against the same period last year.

| FOURTH QUARTER (OCT 2011 - DEC 2011) | HAVANT | UK |
|--------------------------------------|-----------|---------------|
| 2011 | 34 | 79,983 |
| 2010 | 31 | 76,896 |
| % CHANGE | 9.7% | 4.0% |
| RECORD YEAR | 2011 (34) | 2009 (85,136) |

dissolved companies by quarter



Monthly Data (Oct, Nov & Dec 2011)

dissolved companies by month



| | OCTOBER | NOVEMBER | DECEMBER |
|--------------------------|-----------|-----------|-----------|
| CLOSED COMPANIES IN 2011 | 14 | 13 | 7 |
| CLOSED COMPANIES IN 2010 | 10 | 14 | 7 |
| % CHANGE | 40.0% | -7.1% | 0% |
| RECORD YEAR | 2006 (17) | 2004 (16) | 2008 (12) |

Annual Data (2011)

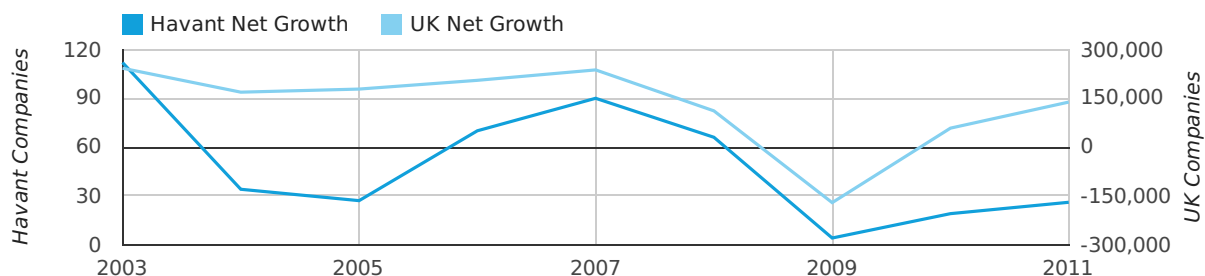
A total of 26 companies were added to the company register for Havant in 2011. This number represents growth of 15.6% which compares unfavourably to the UK figure of 34.6%.

This number is 7 companies higher than the previous year.

The highest net company growth figure ever seen in one year came in 2003 when the Havant company register grew by 112 companies.

| YEAR | HAVANT | UK |
|-------------|------------|----------------|
| 2011 | 26 | 138,347 |
| 2010 | 19 | 58,126 |
| 2009 | 4 | -171,098 |
| 2008 | 66 | 111,302 |
| 2007 | 90 | 237,354 |
| RECORD YEAR | 2003 (112) | 2003 (242,543) |

net growth by year

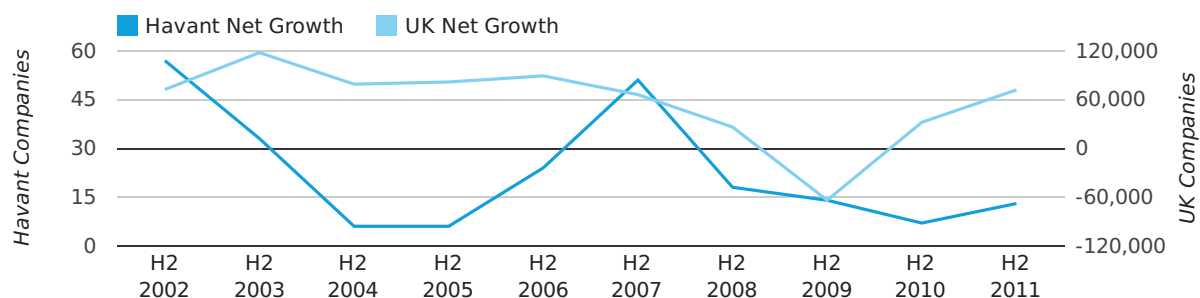


Half Year Data (Jul-Dec 2011)

In the second half of 2011 the company register for Havant increased by 13 companies. This figure is 85.7% higher than last year, which compares badly to a UK increase of 124.7%.

| HALF YEAR (JUL-DEC) | HAVANT | UK |
|---------------------|-----------|----------------|
| 2011 | 13 | 71,922 |
| 2010 | 7 | 32,008 |
| % CHANGE | 85.7% | 124.7% |
| RECORD YEAR | 2002 (57) | 2003 (117,772) |

net growth by half year



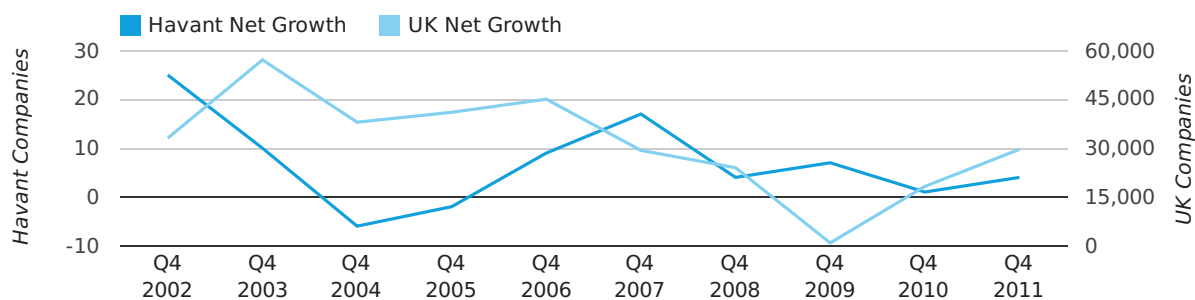
Quarterly Data (Q4 Oct-Dec 2011)

Net company growth for Havant during the fourth quarter of 2011 (Oct 2011 - Dec 2011) was 4 companies.

This represents an increase of 300.0% on the same period last year.

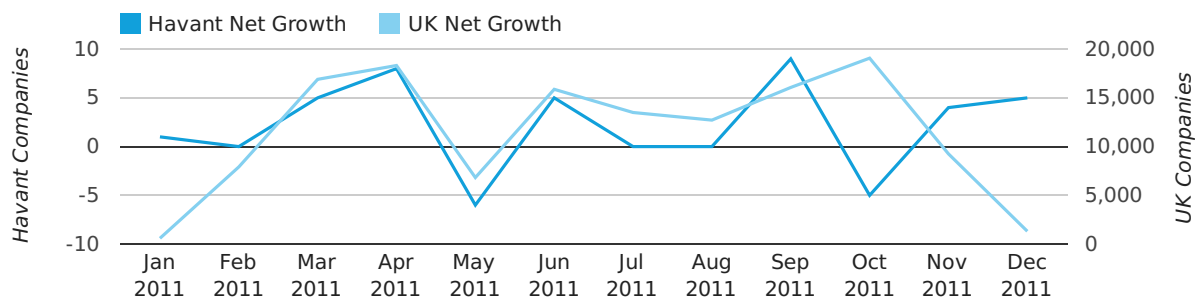
| FOURTH QUARTER (OCT 2011 - DEC 2011) | HAVANT | UK |
|--------------------------------------|-----------|---------------|
| 2011 | 4 | 29,640 |
| 2010 | 1 | 18,221 |
| % CHANGE | 300.0% | 62.7% |
| RECORD YEAR | 2002 (25) | 2003 (57,175) |

net growth by quarter



Monthly Data (Oct, Nov & Dec 2011)

net growth by month



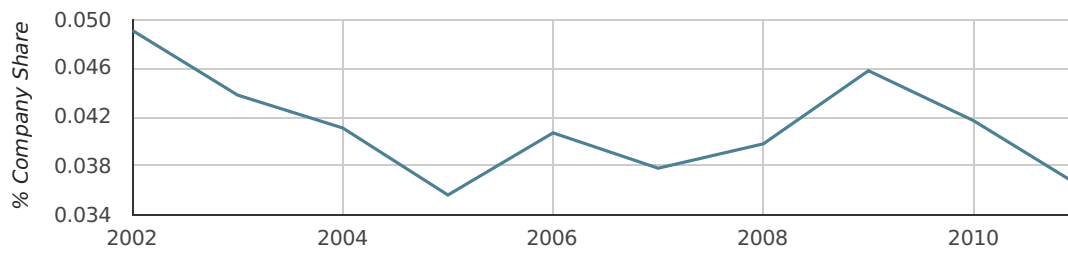
| | OCTOBER | NOVEMBER | DECEMBER |
|--------------------|----------|----------|-----------|
| NET GROWTH IN 2011 | -5 | 4 | 5 |
| NET GROWTH IN 2010 | 3 | -4 | 2 |
| % CHANGE | -266.7% | -200.0% | 150.0% |
| RECORD YEAR | 2004 (9) | 2009 (9) | 2002 (10) |

Annual Data (2011)

In 2011 Havant formed 0.0% of all UK companies. This is no change on 2010 when Havant was responsible for 0.0% of all UK companies.

| YEAR | HAVANT |
|--------------------------|-------------|
| 2011 | 0.0% |
| 2010 | 0.0% |
| 2009 | 0.0% |
| 2008 | 0.0% |
| 2007 | 0.0% |
| RECORD YEAR (SINCE 1960) | 1960 (0.1%) |

company share by year

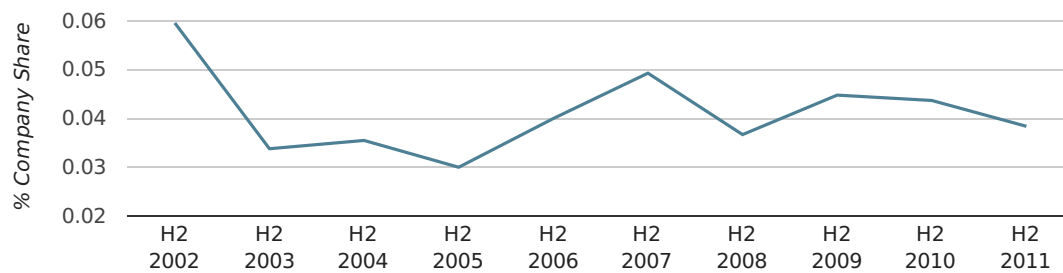


Half Year Data (Jul-Dec 2011)

In the second half of 2011 Havant formed 0.0% of all UK companies. This is the same as the 2010 figure of 0.0%.

| HALF YEAR (JUL-DEC) | HAVANT |
|--------------------------|-------------|
| 2011 | 0.0% |
| 2010 | 0.0% |
| 2009 | 0.0% |
| 2008 | 0.0% |
| 2007 | 0.0% |
| RECORD YEAR (SINCE 1960) | 1960 (0.2%) |

company share by half year

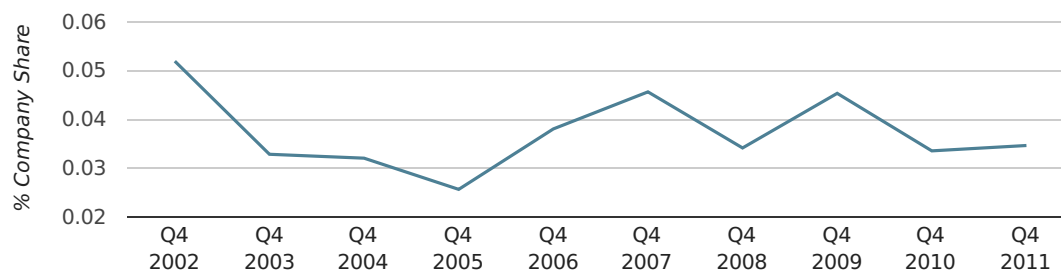


Quarterly Data (Q4 Oct-Dec 2011)

In the fourth quarter of 2011, Havant formed 0.0% of all UK companies.

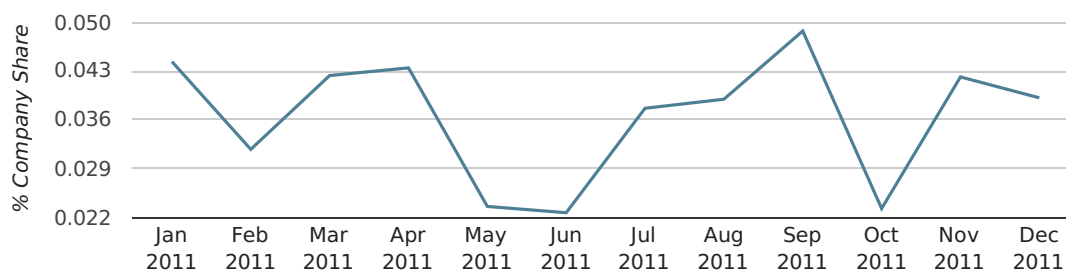
| FOURTH QUARTER (OCT 2011 - DEC 2011) | HAVANT |
|--------------------------------------|-------------|
| 2011 | 0.0% |
| 2010 | 0.0% |
| 2009 | 0.0% |
| 2008 | 0.0% |
| 2007 | 0.0% |
| RECORD YEAR (SINCE 1960) | 1960 (0.2%) |

company share by quarter



Monthly Data (Oct, Nov & Dec 2011)

company share by month



| | OCTOBER | NOVEMBER | DECEMBER |
|----------------------------|-------------|-------------|-------------|
| UK FORMATION SHARE IN 2011 | 0.0% | 0.0% | 0.0% |
| UK FORMATION SHARE IN 2010 | 0.0% | 0.0% | 0.0% |
| % CHANGE | -39.6% | 45.0% | 18.1% |
| RECORD YEAR | 1966 (0.2%) | 1960 (0.4%) | 1969 (0.2%) |

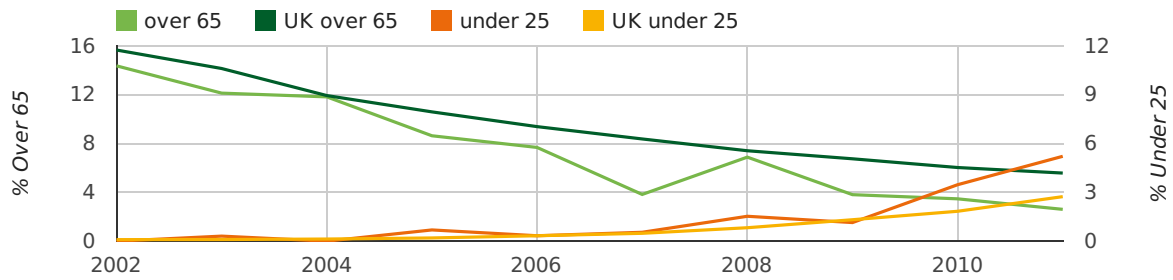
Annual Data (2011)

The average age of a director in 2011 was 42.1.

The percentage of directors under the age of 25 was 5.2% compared to the UK figure of 3.7%.

The percentage of directors over the age of 65 was 2.6% compared to the UK figure of 4.2%.

director age by year



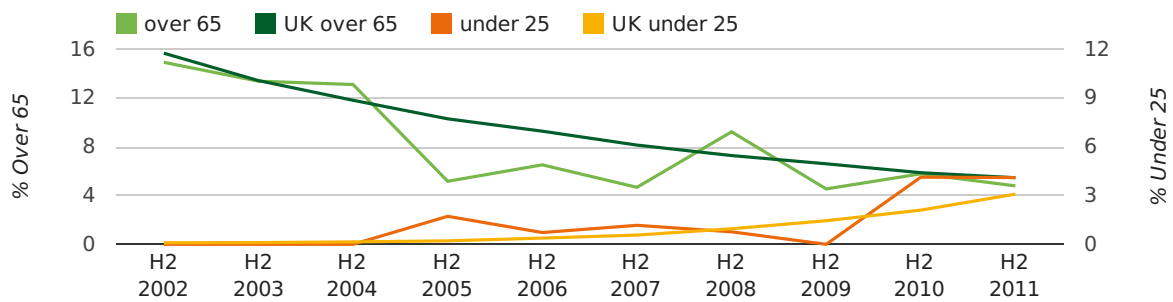
Half Year Data (Jul-Dec 2011)

The average age of a director in the second half of 2011 was 42.7.

The percentage of directors under the age of 25 was 4.1% compared to the UK figure of 4.1%.

The percentage of directors over the age of 65 was 4.8% compared to the UK figure of 4.1%.

director age by half year



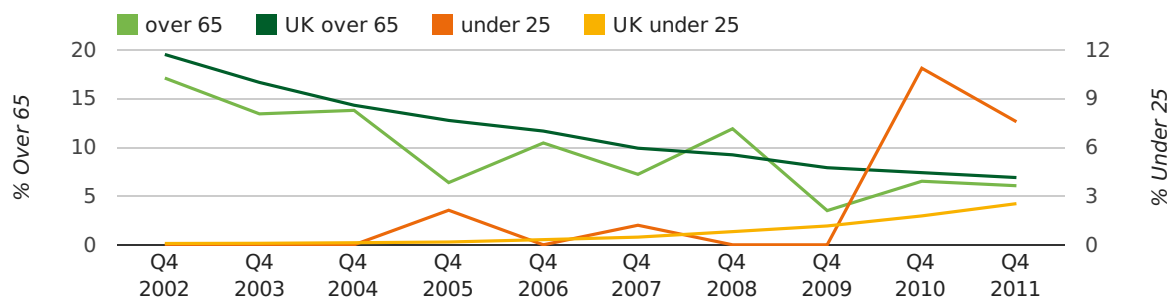
Quarterly Data (Q4 Oct-Dec 2011)

The average age of a director in the fourth quarter of 2011 was 43.4.

The percentage of directors under the age of 25 was 7.6% compared to the UK figure of 4.2%.

The percentage of directors over the age of 65 was 6.1% compared to the UK figure of 4.1%.

director age by quarter

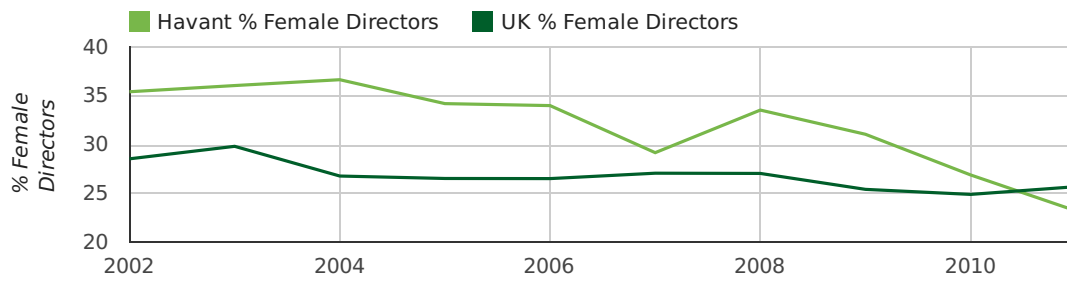


Annual Data (2011)

The record year for female directors in Havant was 1857 when 36.4% of all directors were female.

The percentage of female directors in Havant in 2011 was 35.4%. The average for the UK during this time was 28.6%

director gender by year

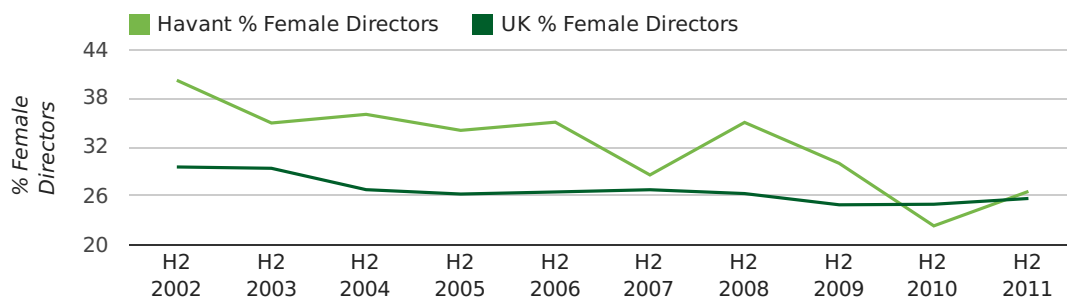


Half Year Data (Jul-Dec 2011)

The record second half year for female directors in Havant was 1860 when 42.9% of all directors were female.

26.5% of all director appointments in Havant in the second half of 2011 were female. This compares to a UK average of 25.7% for the same period.

director gender by half year

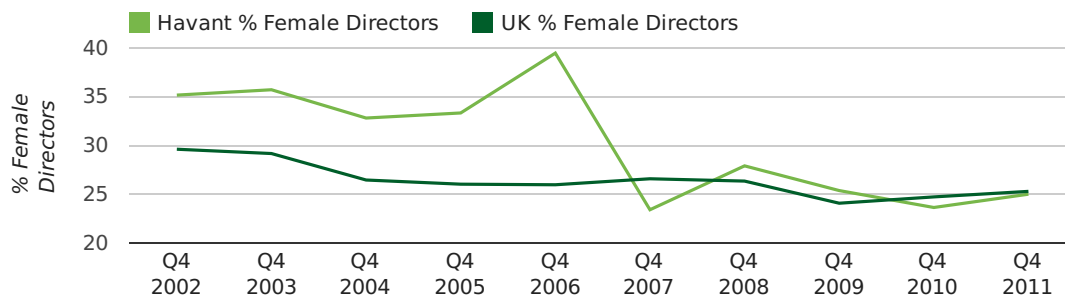


Quarterly Data (Q4 Oct-Dec 2011)

The record fourth quarter for female directors in Havant was in 1977 when 31.1% of all directors were female.

25.0% of all director appointments in Havant in the fourth quarter of 2011 were female. This compares to a UK average of 25.3% for the same period.

director gender by quarter



Previous 12 months (Dec 2010-Dec 2011)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

| WORD | PERCENTAGE | UK WORD | UK PERCENTAGE |
|--------------|------------|--------------|---------------|
| LODGECREST | 2.08% | CONSULTING | 5.07% |
| CONSULTANCY | 1.19% | MANAGEMENT | 4.74% |
| CONSULTING | 0.89% | CONSULTANCY | 3.26% |
| COURT | 0.89% | PROPERTY | 2.37% |
| HAVANT | 0.89% | TRADING | 2.07% |
| FIRE | 0.89% | DESIGN | 1.92% |
| ROAD | 0.89% | ASSOCIATES | 1.86% |
| SYSTEMS | 0.89% | ENGINEERING | 1.78% |
| TREE | 0.89% | BUSINESS | 1.78% |
| CONTRACTORS | 0.59% | CONSULTANTS | 1.76% |
| PROJECT | 0.59% | CONSTRUCTION | 1.73% |
| EXACTITUDE | 0.59% | MEDIA | 1.71% |
| ANAC | 0.59% | LONDON | 1.63% |
| RESEARCH | 0.59% | J | 1.51% |
| ELECTRICAL | 0.59% | INVESTMENTS | 1.48% |
| FOUNDATION | 0.59% | GLOBAL | 1.46% |
| HUB | 0.59% | IT | 1.41% |
| HORLEY) | 0.59% | CARE | 1.39% |
| SECURITY | 0.59% | PROPERTIES | 1.29% |
| BATHROOMS | 0.59% | ELECTRICAL | 1.29% |
| RESIDENTS | 0.59% | M | 1.27% |
| CONSTRUCTION | 0.59% | BUILDING | 1.26% |
| BUILDING | 0.59% | ENERGY | 1.25% |
| FOODS | 0.59% | S | 1.20% |
| CARS | 0.59% | ENTERPRISES | 1.20% |

Previous 36 months, excluding companies less than 12 months old

| SIC CODE | NUMBER OF COMPANIES | UK COMPANIES |
|--|---------------------|--------------|
| None Supplied | 70 | 205,525 |
| 7487 - Other business activities | 25 | 57,052 |
| 96090 - Other service activities not elsewhere classified | 14 | 11,768 |
| 82990 - Other business support service activities not elsewhere classified | 8 | 32,483 |
| 7499 - Non-trading company | 7 | 9,957 |
| 9999 - Dormant Company | 7 | 20,199 |
| 74909 - Other professional, scientific and technical activities not elsewhere classified | 6 | 8,671 |
| 9305 - Other service activities | 6 | 9,492 |
| 62020 - Information technology consultancy activities | 5 | 12,072 |
| 86230 - Dental practice activities | 5 | 1,598 |
| 4521 - General construction & civil engineering | 5 | 5,558 |
| 4545 - Other building completion | 5 | 2,369 |
| 70229 - Management consultancy activities other than financial management | 5 | 17,765 |
| 43210 - Electrical installation | 4 | 3,175 |
| 45200 - Maintenance and repair of motor vehicles | 4 | 2,452 |
| 86900 - Other human health activities | 4 | 4,457 |
| 7414 - Business & management consultancy | 4 | 13,034 |
| 7412 - Accounting, auditing; tax consult | 4 | 2,496 |
| 47910 - Retail sale via mail order houses or via Internet | 3 | 2,740 |
| 7260 - Other computer related activities | 3 | 7,667 |