

Hayes

q3 2011 business confidence report



headlines

- Q3 2011 saw a new record in company registrations in Hayes when compared to any previous Q3.
- Q3 2011 was a record quarter for company registrations in Hayes when compared to any quarter in history.
- September 2011 saw a new record in company registrations in Hayes when compared to any previous September.
- August 2011 saw a new record in company registrations in Hayes when compared to any previous August.
- July 2011 saw a new record in company registrations in Hayes when compared to any previous July.
- July 2011 saw a new record in company closures in Hayes when compared to any previous July.
- Q3 2011 saw a new record in net growth in Hayes when compared to any previous Q3.
- September 2011 saw a new record in net growth in Hayes when compared to any previous September.
- August 2011 saw a new record in net growth in Hayes when compared to any previous August.
- Q3 2011 saw a new record in UK company share in Hayes when compared to any previous Q3.

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Quarterly Data (Q3 Jul-Sep 2011)

Q3 2011 saw a new record in company registrations in Hayes when compared to any previous Q3.

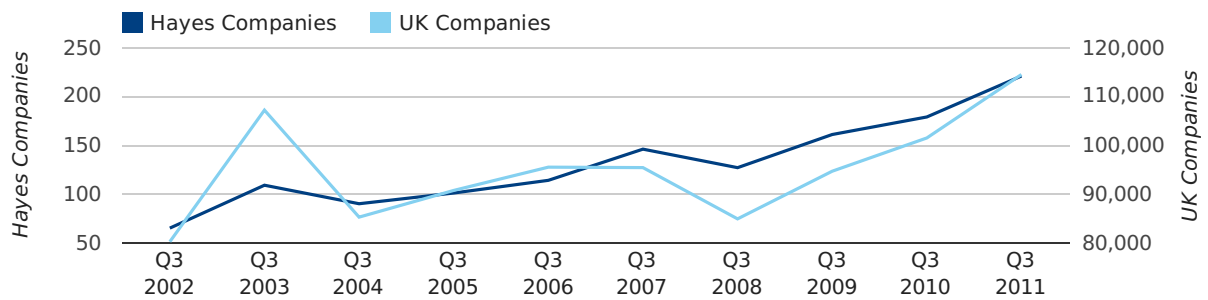
Q3 2011 was a record quarter for company registrations in Hayes when compared to any quarter in history.

A total of 221 companies were registered in Hayes during the third quarter of 2011 (Jul 2011 - Sep 2011).

This figure is an increase of 23.5% versus the same period last year (Q3 2010). This figure compares well to the UK as a whole, which saw an increase of 12.8% against the same period last year.

THIRD QUARTER (JUL 2011 - SEP 2011)	HAYES	UK
2011	221	114,512
2010	179	101,492
% CHANGE	23.5%	12.8%
RECORD YEAR	2011 (221)	2011 (114,512)

new companies by quarter



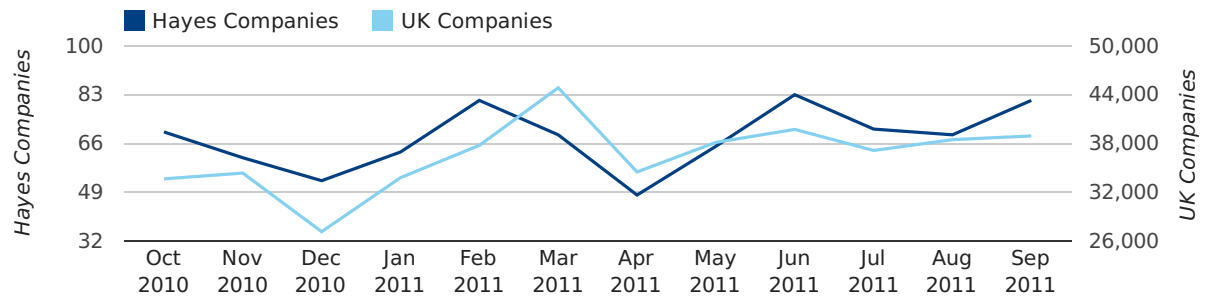
Monthly Data (Jul, Aug & Sep 2011)

September 2011 saw a new record in company registrations in Hayes when compared to any previous September.

August 2011 saw a new record in company registrations in Hayes when compared to any previous August.

July 2011 saw a new record in company registrations in Hayes when compared to any previous July.

new companies by month



	JULY	AUGUST	SEPTEMBER
NEW COMPANIES IN 2011	71	69	81
NEW COMPANIES IN 2010	57	55	67
% CHANGE	24.6%	25.5%	20.9%
RECORD YEAR	2011 (71)	2011 (69)	2011 (81)

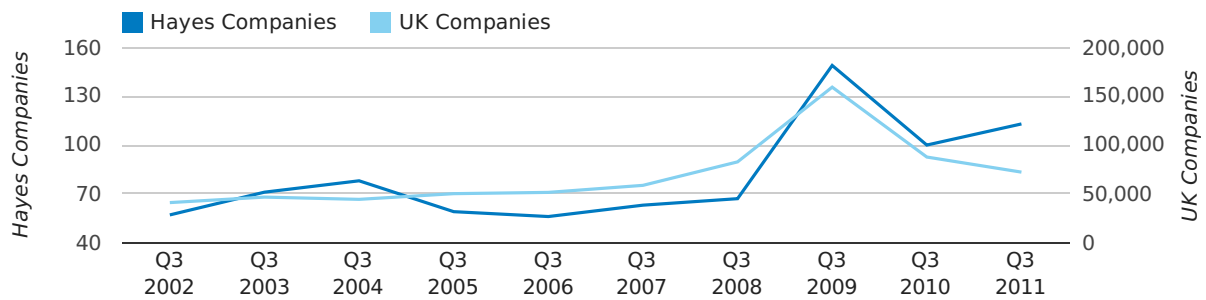
Quarterly Data (Q3 Jul-Sep 2011)

A total of 113 companies were dissolved in Hayes during the third quarter of 2011 (Jul 2011 - Sep 2011).

This figure is an increase of 13.0% versus the same period last year (Q3 2010). This figure compares poorly to the UK as a whole, which saw a decrease of 17.6% against the same period last year.

THIRD QUARTER (JUL 2011 - SEP 2011)	HAYES	UK
2011	113	72,230
2010	100	87,705
% CHANGE	13.0%	-17.6%
RECORD YEAR	2009 (149)	2009 (159,401)

dissolved companies by quarter



Monthly Data (Jul, Aug & Sep 2011)

July 2011 saw a new record in company closures in Hayes when compared to any previous July.

dissolved companies by month



	JULY	AUGUST	SEPTEMBER
CLOSED COMPANIES IN 2011	37	37	39
CLOSED COMPANIES IN 2010	29	34	37
% CHANGE	27.6%	8.8%	5%
RECORD YEAR	2011 (37)	2009 (58)	2009 (67)

Quarterly Data (Q3 Jul-Sep 2011)

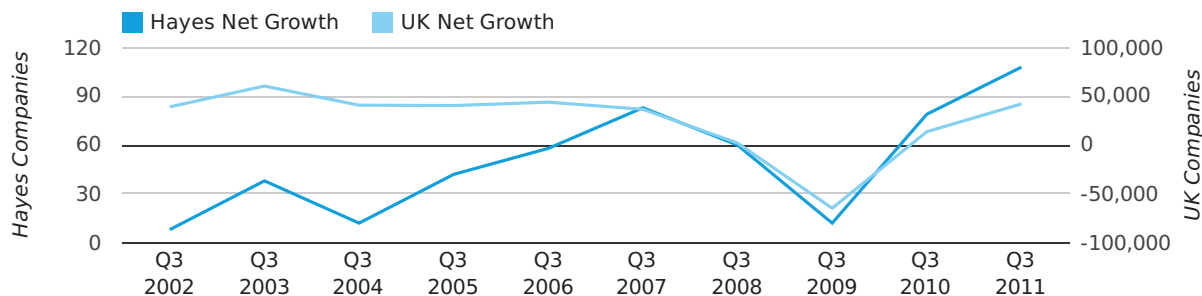
Q3 2011 saw a new record in net growth in Hayes when compared to any previous Q3.

Net company growth for Hayes during the third quarter of 2011 (Jul 2011 - Sep 2011) was 108 companies.

This represents an increase of 36.7% on the same period last year.

THIRD QUARTER (JUL 2011 - SEP 2011)	HAYES	UK
2011	108	42,282
2010	79	13,787
% CHANGE	36.7%	206.7%
RECORD YEAR	2011 (108)	2003 (60,597)

net growth by quarter

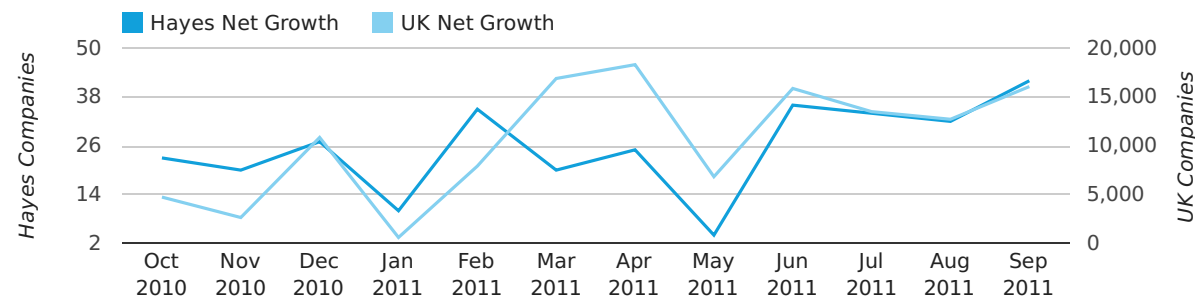


Monthly Data (Jul, Aug & Sep 2011)

September 2011 saw a new record in net growth in Hayes when compared to any previous September.

August 2011 saw a new record in net growth in Hayes when compared to any previous August.

net growth by month



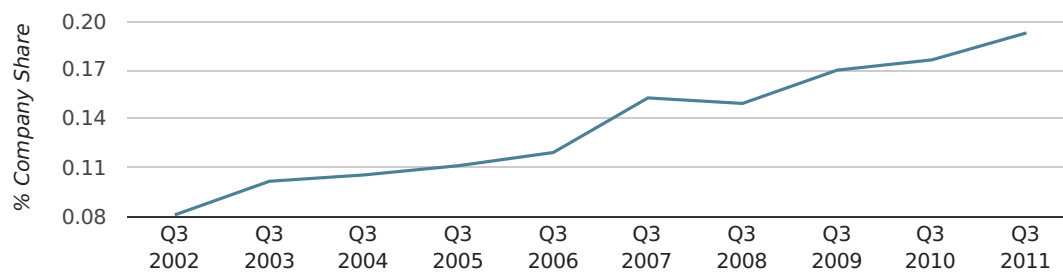
	JULY	AUGUST	SEPTEMBER
NET GROWTH IN 2011	34	32	42
NET GROWTH IN 2010	28	21	30
% CHANGE	21.4%	52.4%	40.0%
RECORD YEAR	2007 (42)	2011 (32)	2011 (42)

Quarterly Data (Q3 Jul-Sep 2011)

In the third quarter of 2011, Hayes formed 0.2% of all UK companies.

THIRD QUARTER (JUL 2011 - SEP 2011)	HAYES
2011	0.2%
2010	0.2%
2009	0.2%
2008	0.1%
2007	0.2%
RECORD YEAR (SINCE 1960)	2011 (0.2%)

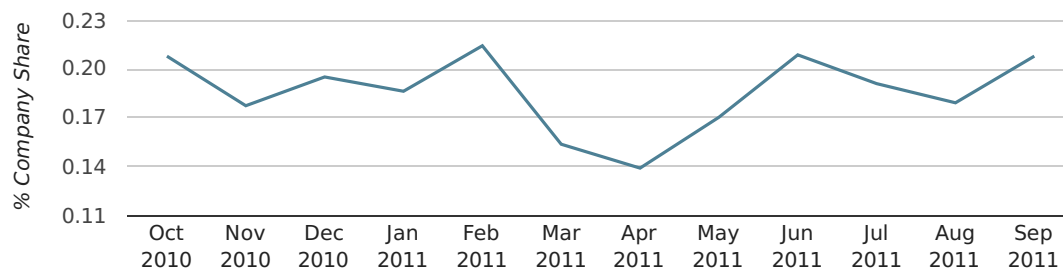
company share by quarter



Q3 2011 saw a new record in UK company share in Hayes when compared to any previous Q3.

Monthly Data (Jul, Aug & Sep 2011)

company share by month



	JULY	AUGUST	SEPTEMBER
UK FORMATION SHARE IN 2011	0.2%	0.2%	0.2%
UK FORMATION SHARE IN 2010	0.2%	0.2%	0.2%
% CHANGE	13.9%	5.6%	9.2%
RECORD YEAR	1967 (0.4%)	1977 (0.4%)	1966 (0.5%)

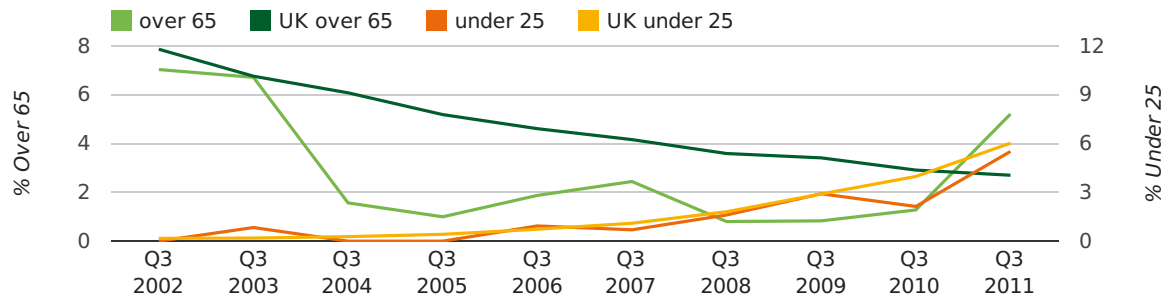
Quarterly Data (Q3 Jul-Sep 2011)

The average age of a director in the third quarter of 2011 was 40.0.

The percentage of directors under the age of 25 was 5.5% compared to the UK figure of 4.0%.

The percentage of directors over the age of 65 was 5.2% compared to the UK figure of 4.1%.

director age by quarter

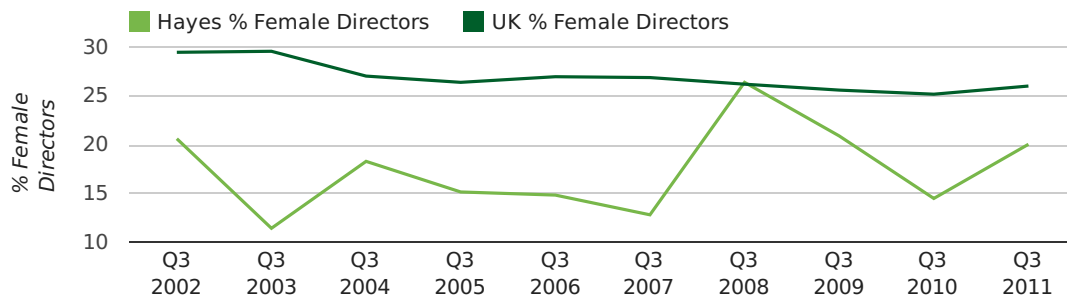


Quarterly Data (Q3 Jul-Sep 2011)

The record third quarter for female directors in Hayes was in 1862 when 50.0% of all directors were female.

20.1% of all director appointments in Hayes in the third quarter of 2011 were female. This compares to a UK average of 26.0% for the same period.

director gender by quarter



Previous 12 months (Sep 2010-Sep 2011)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
LONDON	1.49%	CONSULTING	5.11%
CONSTRUCTION	1.33%	MANAGEMENT	4.75%
CARS	1.18%	CONSULTANCY	3.19%
FOOD	1.10%	PROPERTY	2.41%
CONSULTING	1.10%	TRADING	2.06%
CONSULTANTS	1.10%	DESIGN	1.94%
MANAGEMENT	0.94%	ASSOCIATES	1.85%
TRANSPORT	0.94%	BUSINESS	1.82%
ENTERPRISES	0.94%	CONSULTANTS	1.76%
GLOBAL	0.94%	ENGINEERING	1.74%
SECURITY	0.86%	MEDIA	1.72%
TRADING	0.78%	CONSTRUCTION	1.72%
WINE	0.78%	LONDON	1.63%
BUSINESS	0.78%	J	1.47%
(LONDON)	0.71%	GLOBAL	1.46%
CONSULTANCY	0.71%	INVESTMENTS	1.43%
IT	0.63%	CARE	1.42%
HAYES	0.55%	IT	1.38%
TRUST	0.55%	BUILDING	1.30%
DESIGN	0.55%	PROPERTIES	1.28%
HEATHROW	0.55%	ELECTRICAL	1.27%
WEST	0.55%	M	1.25%
PRIVATE	0.55%	ENERGY	1.22%
INVESTMENTS	0.55%	TRAINING	1.21%
BUILDING	0.55%	S	1.21%

Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	514	204,493
7487 - Other business activities	77	65,177
9999 - Dormant Company	39	22,587
9305 - Other service activities	35	10,525
7260 - Other computer related activities	27	8,686
96090 - Other service activities not elsewhere classified	26	10,018
82990 - Other business support service activities not elsewhere classified	20	29,245
99999 - Dormant Company	18	18,281
7222 - Other software consultancy and supply	17	8,345
62090 - Other information technology service activities	13	6,798
47110 - Retail sale in non-specialised stores with food, beverages or tobacco predominating	12	1,186
62020 - Information technology consultancy activities	12	10,137
70229 - Management consultancy activities other than financial management	12	15,760
7414 - Business & management consultancy	12	14,755
6024 - Freight transport by road	9	2,601
47190 - Other retail sale in non-specialised stores	9	1,357
4545 - Other building completion	9	2,731
5212 - Other retail non-specialised stores	9	1,217
7412 - Accounting, auditing; tax consult	8	2,802
5530 - Restaurants	8	5,640