Horsham

2011 annual business confidence report





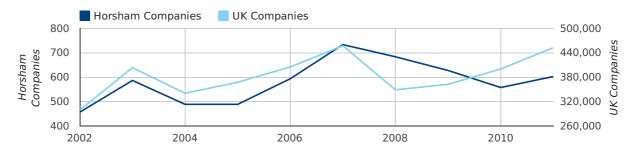
contents

new company registrations	
closed companies (dissolved)	
net company growth	
uk company share	
director age	
director gender	
naming trends	
sic data	

A total of 603 companies were formed in Horsham in 2011. This total is 8.1% higher than in 2010 and compares equally to the UK figure of a 13.1% growth compared to 400,358 the previous year.

YEAR	HORSHAM	UK
2011	603	452,870
2010	558	400,358
2009	628	362,675
2008	684	349,203
2007	734	457,649
RECORD YEAR	2007 (734)	2007 (457,649)

new companies by year



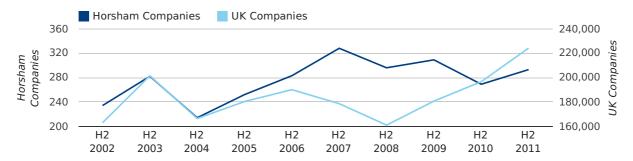
Half Year Data (Jul-Dec 2011)

In the second half of 2011 a total of 293 companies were formed in Horsham. This figure is 8.9% higher than last year, which compares badly to the UK wide figure of 14.0%.

The highest total for a second half year in Horsham occurred in 2007 when a total of 328 were formed.

HALF YEAR (JUL-DEC)	HORSHAM	UK
2011	293	224,135
2010	269	196,609
% CHANGE	8.9%	14.0%
RECORD YEAR	2007 (328)	2011 (224,135)

new companies by half year

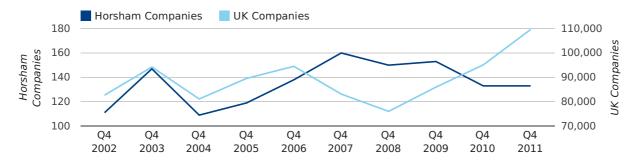


A total of 133 companies were registered in Horsham during the fourth quarter of 2011 (Oct 2011 - Dec 2011).

This figure is a difference of 0.0% versus the same period last year (Q4 2010). This figure compares badly to the UK as a whole, which saw an increase of 15.3% against the same period last year.

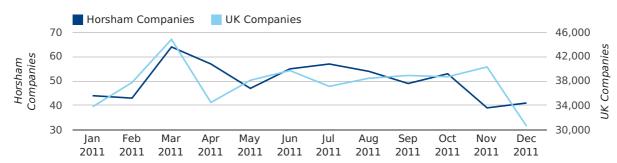
FOURTH QUARTER (OCT 2011 - DEC 2011)	HORSHAM	UK
2011	133	109,623
2010	133	95,117
% CHANGE	0.0%	15.3%
RECORD YEAR	2007 (160)	2011 (109,623)

new companies by quarter



Monthly Data (Oct, Nov & Dec 2011)

new companies by month

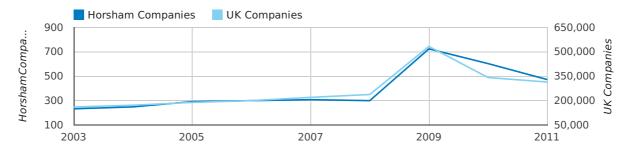


	OCTOBER	NOVEMBER	DECEMBER
NEW COMPANIES IN 2011	53	39	41
NEW COMPANIES IN 2010	42	41	50
% CHANGE	26.2%	-4.9%	-18.0%
RECORD YEAR	2008 (67)	2009 (61)	2010 (50)

A total of 473 companies were dissolved in Horsham in 2011. This total is 21.7% lower than in 2010 and compares unfavourably to the UK figure of 8.1% decrease compared to the previous year.

YEAR	HORSHAM	UK
2011	473	314,523
2010	604	342,232
2009	725	533,773
2008	300	237,901
2007	308	220,295
RECORD YEAR	2009 (725)	2009 (533,773)

dissolved companies by year



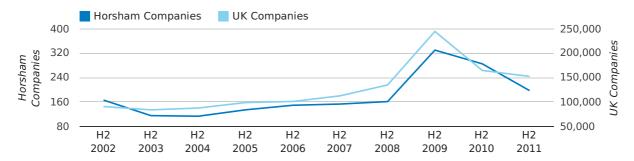
Half Year Data (Jul-Dec 2011)

In the second half of 2011 a total of 197 companies were dissolved in Horsham. This figure is 30.9% lower than last year, which compares well to the UK wide change of -7.5%.

The highest total for a second half year in Horsham occurred in 2009 when a total of 330 were closed.

HALF YEAR (JUL-DEC)	HORSHAM	UK
2011	197	152,213
2010	285	164,601
% CHANGE	-30.9%	-7.5%
RECORD YEAR	2009 (330)	2009 (244,537)

dissolved companies by half year

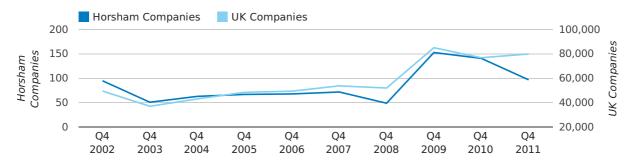


A total of 97 companies were dissolved in Horsham during the fourth quarter of 2011 (Oct 2011 - Dec 2011).

This figure is a decrease of 31.2% versus the same period last year (Q4 2010). This figure compares well to the UK as a whole, which saw an increase of 4.0% against the same period last year.

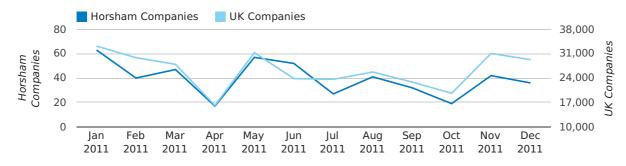
FOURTH QUARTER (OCT 2011 - DEC 2011)	HORSHAM	UK
2011	97	79,983
2010	141	76,896
% CHANGE	-31.2%	4.0%
RECORD YEAR	2009 (153)	2009 (85,136)

dissolved companies by quarter



Monthly Data (Oct, Nov & Dec 2011)

dissolved companies by month



	OCTOBER	NOVEMBER	DECEMBER
CLOSED COMPANIES IN 2011	19	42	36
CLOSED COMPANIES IN 2010	39	69	33
% CHANGE	-51.3%	-39.1%	9%
RECORD YEAR	2009 (52)	2010 (69)	2009 (57)

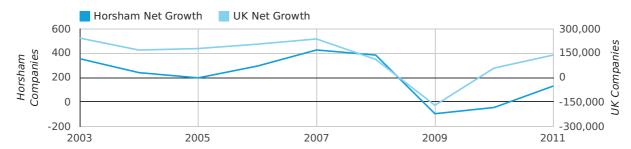
A total of 130 companies were added to the company register for Horsham in 2011. This number represents growth of 23.3% which compares unfavourably to the UK figure of 34.6%.

This number is 176 companies higher than the previous year.

The highest net company growth figure ever seen in one year came in 2007 when the Horsham company register grew by 426 companies.

YEAR	HORSHAM	UK
2011	130	138,347
2010	-46	58,126
2009	-97	-171,098
2008	384	111,302
2007	426	237,354
RECORD YEAR	2007 (426)	2003 (242,543)

net growth by year

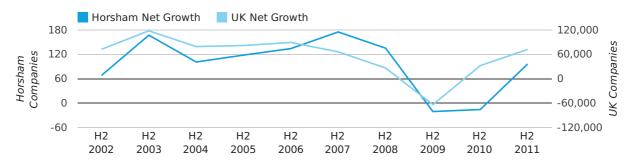


Half Year Data (Jul-Dec 2011)

In the second half of 2011 the company register for Horsham increased by 96 companies. This figure is 700.0% lower than last year, which compares badly to a UK increase of 124.7%.

HALF YEAR (JUL-DEC)	HORSHAM	UK
2011	96	71,922
2010	-16	32,008
% CHANGE	-700.0%	124.7%
RECORD YEAR	2007 (175)	2003 (117,772)

net growth by half year

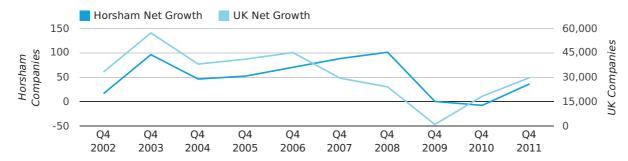


Net company growth for Horsham during the fourth quarter of 2011 (Oct 2011 - Dec 2011) was 36 companies.

This represents an increase of 550.0% on the same period last year.

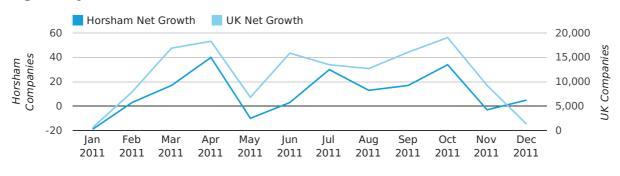
FOURTH QUARTER (OCT 2011 - DEC 2011)	HORSHAM	UK
2011	36	29,640
2010	-8	18,221
% CHANGE	-550.0%	62.7%
RECORD YEAR	2008 (101)	2003 (57,175)

net growth by quarter



Monthly Data (Oct, Nov & Dec 2011)

net growth by month

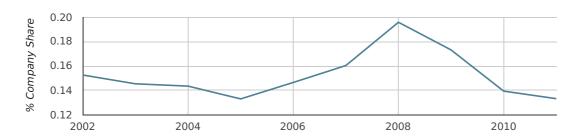


	OCTOBER	NOVEMBER	DECEMBER
NET GROWTH IN 2011	34	-3	5
NET GROWTH IN 2010	3	-28	17
% CHANGE	1,033.3%	-89.3%	-70.6%
RECORD YEAR	2008 (63)	2003 (29)	2003 (28)

In 2011 Horsham formed 0.1% of all UK companies. This is no change on 2010 when Horsham was responsible for 0.1% of all UK companies.

YEAR	HORSHAM
2011	0.1%
2010	0.1%
2009	0.2%
2008	0.2%
2007	0.2%
RECORD YEAR (SINCE 1960)	1968 (0.2%)

company share by year

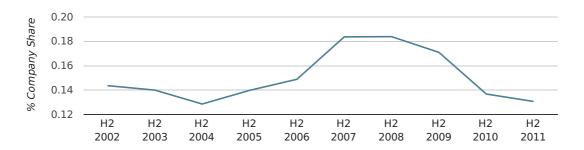


Half Year Data (Jul-Dec 2011)

In the second half of 2011 Horsham formed 0.1% of all UK companies. This is the same as the 2010 figure of 0.1%.

HALF YEAR (JUL-DEC)	HORSHAM
2011	0.1%
2010	0.1%
2009	0.2%
2008	0.2%
2007	0.2%
RECORD YEAR (SINCE 1960)	1966 (0.2%)

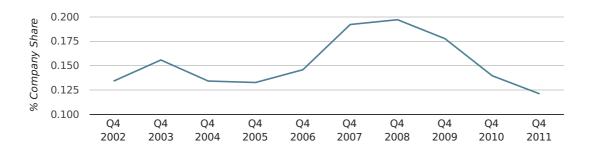
company share by half year



In the fourth quarter of 2011, Horsham formed 0.1% of all UK companies.

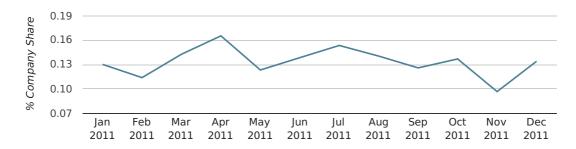
FOURTH QUARTER (OCT 2011 - DEC 2011)	HORSHAM
2011	0.1%
2010	0.1%
2009	0.2%
2008	0.2%
2007	0.2%
RECORD YEAR (SINCE 1960)	1967 (0.3%)

company share by quarter



Monthly Data (Oct, Nov & Dec 2011)

company share by month



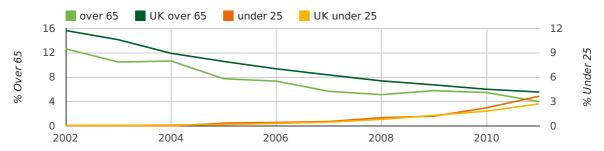
	OCTOBER	NOVEMBER	DECEMBER
UK FORMATION SHARE IN 2011	0.1%	0.1%	0.1%
UK FORMATION SHARE IN 2010	0.1%	0.1%	0.2%
% CHANGE	9.6%	-19.0%	-27.3%
RECORD YEAR	1978 (0.3%)	1966 (0.5%)	1967 (0.6%)

The average age of a director in 2011 was 45.3.

The percentage of directors under the age of 25 was 3.7% compared to the UK figure of 3.7%.

The percentage of directors over the age of 65 was 4.0% compared to the UK figure of 4.2%.

director age by year



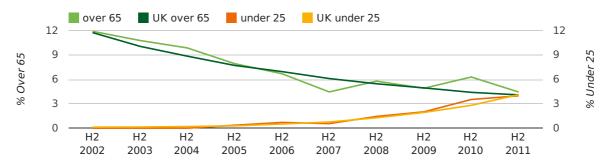
Half Year Data (Jul-Dec 2011)

The average age of a director in the second half of 2011 was 45.2.

The percentage of directors under the age of 25 was 4.0% compared to the UK figure of 4.1%.

The percentage of directors over the age of 65 was 4.4% compared to the UK figure of 4.1%.

director age by half year

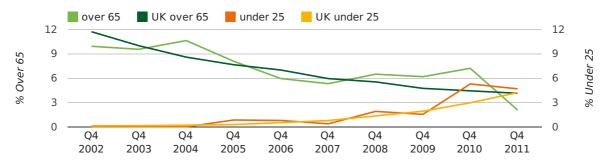


The average age of a director in the fourth quarter of 2011 was 42.6.

The percentage of directors under the age of 25 was 4.7% compared to the UK figure of 4.2%.

The percentage of directors over the age of 65 was 2.1% compared to the UK figure of 4.1%.

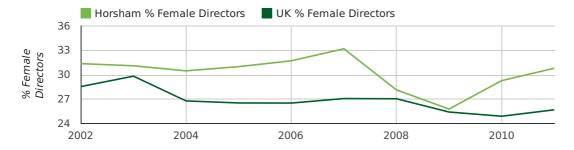
director age by quarter



The record year for female directors in Horsham was 1857 when 36.4% of all directors were female.

The percentage of female directors in Horsham in 2011 was 31.4%. The average for the UK during this time was 28.6%

director gender by year

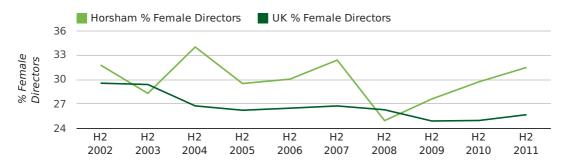


Half Year Data (Jul-Dec 2011)

The record second half year for female directors in Horsham was 1860 when 42.9% of all directors were female.

31.5% of all director appointments in Horsham in the second half of 2011 were female. This compares to a UK average of 25.7% for the same period.

director gender by half year

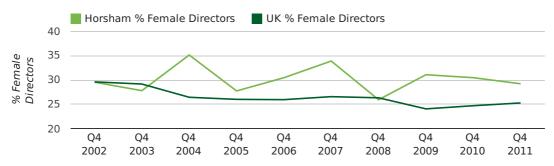


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The record fourth quarter for female directors in Horsham was in 1977 when 31.1% of all directors were female.

29.2% of all director appointments in Horsham in the fourth quarter of 2011 were female. This compares to a UK average of 25.3% for the same period.

director gender by quarter



Previous 12 months (Dec 2010-Dec 2011)

 ${\sf Excluding: LIMITED, LTD, \&, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.}\\$

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
CONSULTING	2.14%	CONSULTING	5.07%
CONSULTANCY	1.85%	MANAGEMENT	4.74%
HORSHAM	0.97%	CONSULTANCY	3.26%
DESIGN	0.88%	PROPERTY	2.37%
MANAGEMENT	0.88%	TRADING	2.07%
OPPORTUNITIES	0.88%	DESIGN	1.92%
TRADING	0.68%	ASSOCIATES	1.86%
ASSOCIATES	0.68%	ENGINEERING	1.78%
IT	0.68%	BUSINESS	1.78%
HEATING	0.58%	CONSULTANTS	1.76%
В	0.58%	CONSTRUCTION	1.73%
CARE	0.58%	MEDIA	1.71%
BUSINESS	0.58%	LONDON	1.63%
ELECTRICAL	0.58%	J	1.51%
INTEGRATED	0.49%	INVESTMENTS	1.48%
CONSULTANTS	0.49%	GLOBAL	1.46%
HEALTHCARE	0.49%	IT	1.41%
FOOD	0.49%	CARE	1.39%
CLUB	0.49%	PROPERTIES	1.29%
PALADIN	0.49%	ELECTRICAL	1.29%
PLANNING	0.49%	М	1.27%
PROPERTY	0.49%	BUILDING	1.26%
PARTNERS	0.39%	ENERGY	1.25%
FOR	0.39%	S	1.20%
TRAINING	0.39%	ENTERPRISES	1.20%

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Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	275	205,525
70229 - Management consultancy activities other than financial management	75	17,765
9999 - Dormant Company	65	20,199
7487 - Other business activities	59	57,052
82990 - Other business support service activities not elsewhere classified	45	32,483
99999 - Dormant Company	44	21,846
7414 - Business & management consultancy	40	13,034
62020 - Information technology consultancy activities	30	12,072
96090 - Other service activities not elsewhere classified	22	11,768
74909 - Other professional, scientific and technical activities not elsewhere classified	18	8,671
7260 - Other computer related activities	16	7,667
74990 - Non-trading company	16	8,929
4521 - General construction & civil engineering	14	5,558
62090 - Other information technology service activities	14	7,493
7499 - Non-trading company	13	9,957
7222 - Other software consultancy and supply	13	7,398
86900 - Other human health activities	10	4,457
69201 - Accounting and auditing activities	9	3,633
43999 - Other specialised construction activities not elsewhere classified	8	3,342
41100 - Development of building projects	8	4,331