

# Horsham

q1 2012 business confidence report



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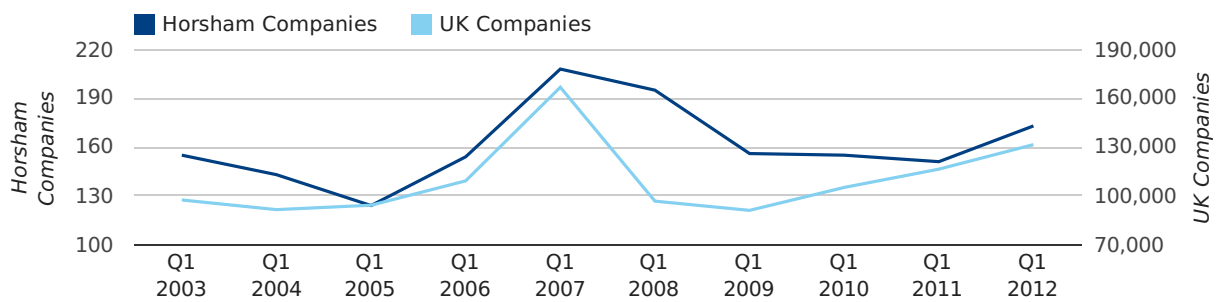
### Quarterly Data (Q1 Jan-Mar 2012)

A total of 173 companies were registered in Horsham during the first quarter of 2012 (Jan 2012 - Mar 2012).

This figure is an increase of 14.6% versus the same period last year (Q1 2011). This figure compares equally to the UK as a whole, which saw an increase of 13.0% against the same period last year.

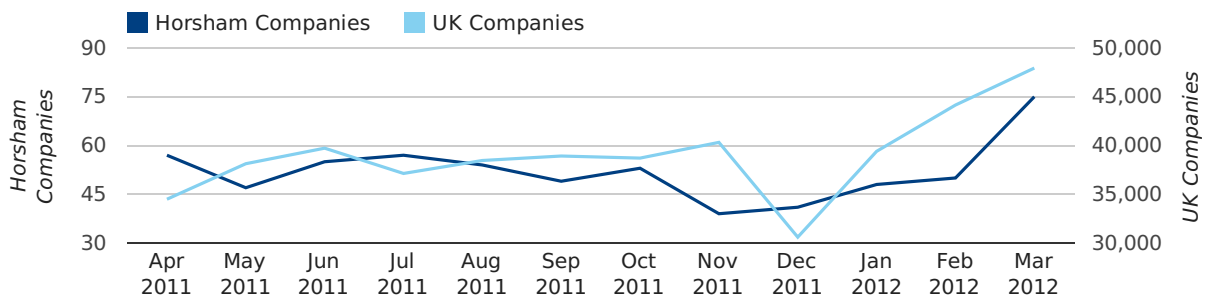
FIRST QUARTER (JAN 2012 - MAR 2012)	HORSHAM	UK
2012	173	131,491
2011	151	116,391
% CHANGE	14.6%	13.0%
RECORD YEAR	2007 (208)	2007 (166,814)

### new companies by quarter



### Monthly Data (Jan, Feb & Mar 2012)

### new companies by month



	JANUARY	FEBRUARY	MARCH
NEW COMPANIES IN 2012	48	50	75
NEW COMPANIES IN 2011	44	43	64
% CHANGE	9.1%	16.3%	17.2%
RECORD YEAR	2008 (59)	2008 (61)	2007 (92)

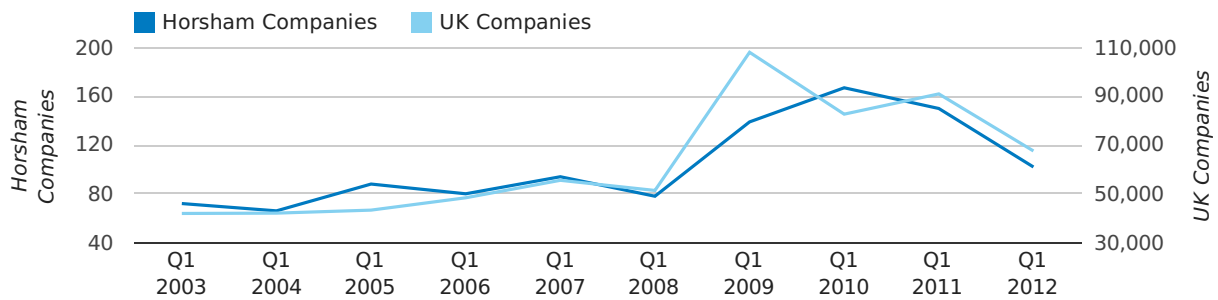
### Quarterly Data (Q1 Jan-Mar 2012)

A total of 102 companies were dissolved in Horsham during the first quarter of 2012 (Jan 2012 - Mar 2012).

This figure is a decrease of 32.0% versus the same period last year (Q1 2011). This figure compares well to the UK as a whole, which saw a decrease of 25.7% against the same period last year.

FIRST QUARTER (JAN 2012 - MAR 2012)	HORSHAM	UK
2012	102	67,576
2011	150	90,986
% CHANGE	-32.0%	-25.7%
RECORD YEAR	2010 (167)	2009 (108,060)

### dissolved companies by quarter



### Monthly Data (Jan, Feb & Mar 2012)

### dissolved companies by month



	JANUARY	FEBRUARY	MARCH
CLOSED COMPANIES IN 2012	38	38	26
CLOSED COMPANIES IN 2011	63	40	47
% CHANGE	-39.7%	-5.0%	-45%
RECORD YEAR	2011 (63)	2010 (62)	2009 (100)

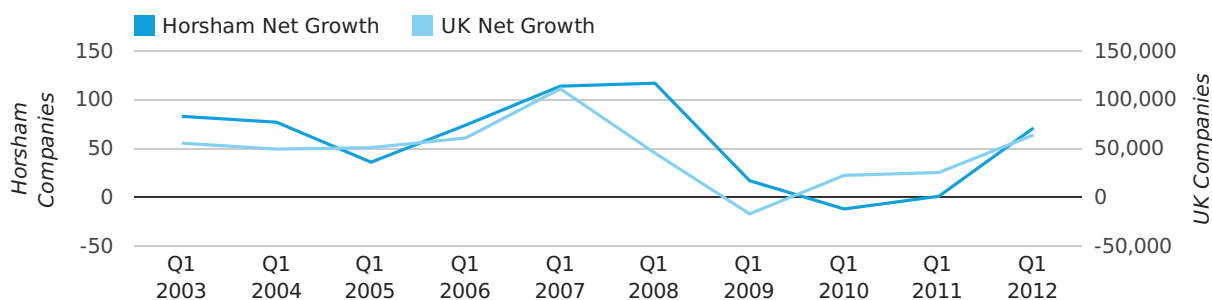
### Quarterly Data (Q1 Jan-Mar 2012)

Net company growth for Horsham during the first quarter of 2012 (Jan 2012 - Mar 2012) was 71 companies.

This represents an increase of 7,000.0% on the same period last year.

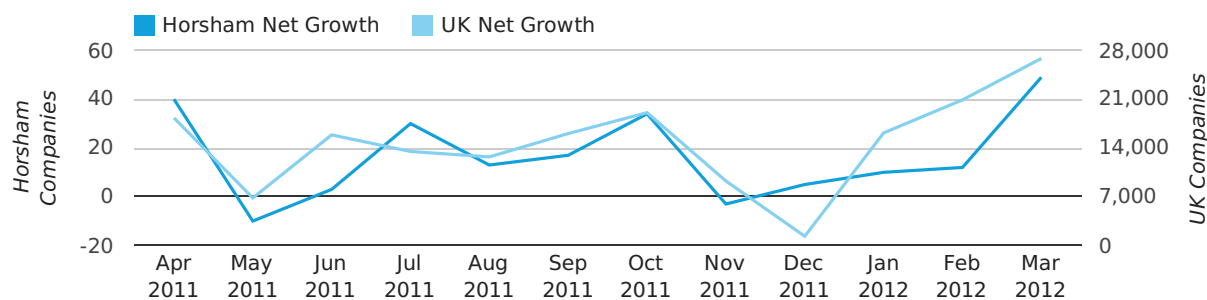
FIRST QUARTER (JAN 2012 - MAR 2012)	HORSHAM	UK
2012	71	63,915
2011	1	25,405
% CHANGE	7,000.0%	151.6%
RECORD YEAR	2008 (117)	2007 (111,282)

### net growth by quarter



### Monthly Data (Jan, Feb & Mar 2012)

### net growth by month



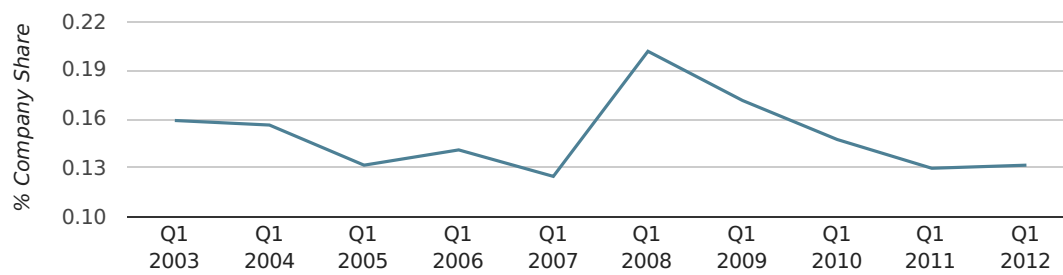
	JANUARY	FEBRUARY	MARCH
NET GROWTH IN 2012	10	12	49
NET GROWTH IN 2011	-19	3	17
% CHANGE	-152.6%	300.0%	188.2%
RECORD YEAR	2003 (30)	2007 (36)	2008 (74)

### Quarterly Data (Q1 Jan-Mar 2012)

In the first quarter of 2012, Horsham formed 0.1% of all UK companies.

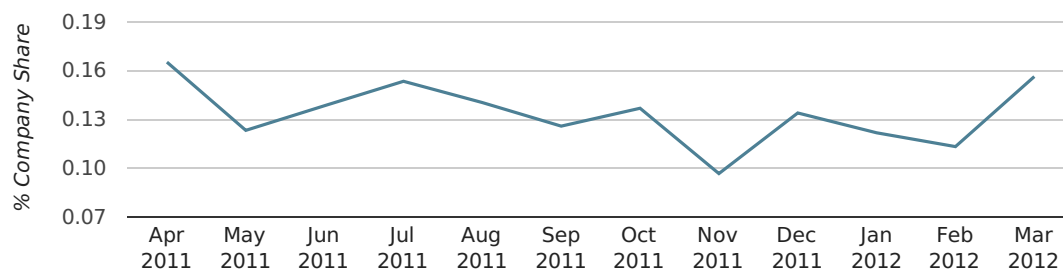
FIRST QUARTER (JAN 2012 - MAR 2012)	HORSHAM
2012	0.1%
2011	0.1%
2010	0.1%
2009	0.2%
2008	0.2%
RECORD YEAR (SINCE 1960)	1971 (0.3%)

### company share by quarter



### Monthly Data (Jan, Feb & Mar 2012)

### company share by month



	JANUARY	FEBRUARY	MARCH
UK FORMATION SHARE IN 2012	0.1%	0.1%	0.2%
UK FORMATION SHARE IN 2011	0.1%	0.1%	0.1%
% CHANGE	-6.5%	-0.5%	9.6%
RECORD YEAR	1974 (0.6%)	1971 (0.5%)	1966 (0.4%)

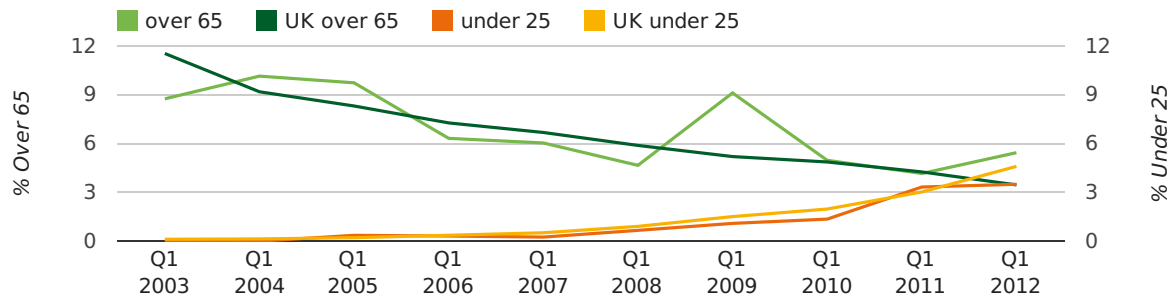
### Quarterly Data (Q1 Jan-Mar 2012)

The average age of a director in the first quarter of 2012 was 46.4.

The percentage of directors under the age of 25 was 3.5% compared to the UK figure of 4.6%.

The percentage of directors over the age of 65 was 5.4% compared to the UK figure of 3.5%.

#### director age by quarter

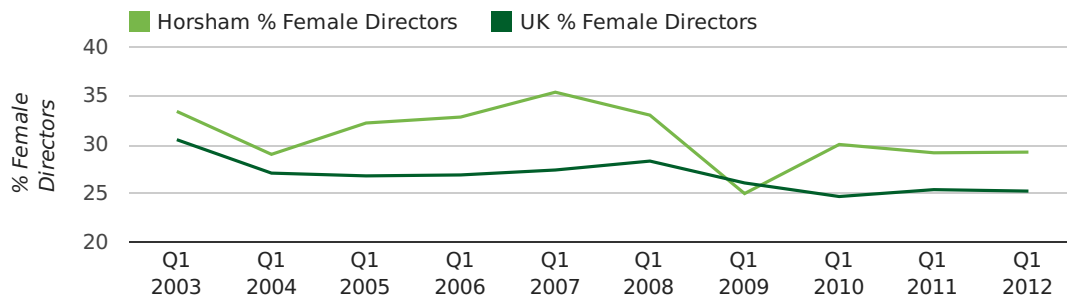


### Quarterly Data (Q1 Jan-Mar 2012)

The record first quarter for female directors in Horsham was in 1861 when 40.0% of all directors were female.

29.3% of all director appointments in Horsham in the first quarter of 2012 were female. This compares to a UK average of 25.3% for the same period.

### director gender by quarter





## Previous 12 months (Mar 2011-Mar 2012)

Excluding: LIMITED, LTD, &amp;, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
CONSULTANCY	2.26%	CONSULTING	5.07%
CONSULTING	2.07%	MANAGEMENT	4.74%
MANAGEMENT	1.13%	CONSULTANCY	3.30%
DESIGN	1.13%	PROPERTY	2.37%
HORSHAM	1.04%	TRADING	2.07%
OPPORTUNITIES	0.94%	DESIGN	1.93%
ELECTRICAL	0.75%	ENGINEERING	1.86%
CARE	0.66%	ASSOCIATES	1.84%
PROPERTY	0.66%	CONSULTANTS	1.79%
PALADIN	0.66%	BUSINESS	1.73%
ASSOCIATES	0.66%	MEDIA	1.72%
BUSINESS	0.66%	CONSTRUCTION	1.72%
FOR	0.56%	LONDON	1.66%
RENEWABLE	0.56%	J	1.54%
TRADING	0.56%	INVESTMENTS	1.51%
FOOD	0.47%	GLOBAL	1.50%
(HORSHAM)	0.47%	IT	1.40%
B	0.47%	CARE	1.34%
CONSTRUCTION	0.38%	PROPERTIES	1.31%
DEVELOPMENTS	0.38%	ELECTRICAL	1.27%
CENTRE	0.38%	M	1.27%
HOMES	0.38%	BUILDING	1.24%
ENGINEERING	0.38%	ENERGY	1.20%
TRACK	0.38%	S	1.20%
RIGHT	0.38%	ENTERPRISES	1.19%

## Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	270	216,665
70229 - Management consultancy activities other than financial management	82	19,704
7487 - Other business activities	55	52,735
9999 - Dormant Company	54	18,617
82990 - Other business support service activities not elsewhere classified	47	35,233
99999 - Dormant Company	43	25,084
7414 - Business & management consultancy	37	12,113
62020 - Information technology consultancy activities	37	14,303
96090 - Other service activities not elsewhere classified	25	13,637
74909 - Other professional, scientific and technical activities not elsewhere classified	24	9,892
74990 - Non-trading company	16	9,729
7260 - Other computer related activities	14	7,154
62090 - Other information technology service activities	14	8,145
4521 - General construction & civil engineering	12	5,169
7499 - Non-trading company	12	9,102
7222 - Other software consultancy and supply	11	6,934
41100 - Development of building projects	10	4,984
68209 - Other letting and operating of own or leased real estate	10	4,427
43999 - Other specialised construction activities not elsewhere classified	9	3,931
86900 - Other human health activities	9	5,066