llford

2011 annual business confidence report



headlines

- 2011 was a record year for company registrations in Ilford when compared to any year in history.
- The second half of 2011 saw a new record in company registrations in llford when compared to any previous second half year.
- The second half of 2011 was a record second half year for company registrations in llford when compared to any half year in history.
- Q4 2011 saw a new record in company registrations in Ilford when compared to any previous Q4.
- December 2011 saw a new record in company registrations in Ilford when compared to any previous December.
- November 2011 saw a new record in company registrations in Ilford when compared to any previous November.
- October 2011 saw a new record in company registrations in Ilford when compared to any previous October.
- Q4 2011 saw a new record in company closures in Ilford when compared to any previous Q4.
- December 2011 saw a new record in company closures in Ilford when compared to any previous December.
- 2011 was a record year for net growth in Ilford when compared to any year in history.
- The second half of 2011 saw a new record in net growth in Ilford when compared to any previous second half year.
- Q4 2011 saw a new record in UK company share in Ilford when compared to any previous Q4.

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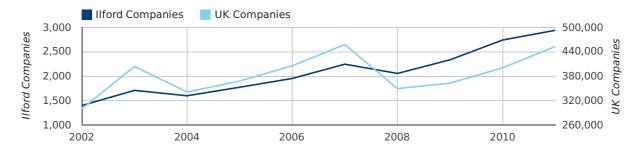
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2011 was a record year for company registrations in llford when compared to any year in history.

A total of 2,939 companies were formed in Ilford in 2011. This total is 7.3% higher than in 2010 and compares equally to the UK figure of a 13.1% growth compared to 400,358 the previous year.

YEAR	ILFORD	UK
2011	2,939	452,870
2010	2,740	400,358
2009	2,334	362,675
2008	2,054	349,203
2007	2,244	457,649
RECORD YEAR	2011 (2,939)	2007 (457,649)

new companies by year



Half Year Data (Jul-Dec 2011)

The second half of 2011 saw a new record in company registrations in llford when compared to any previous second half year.

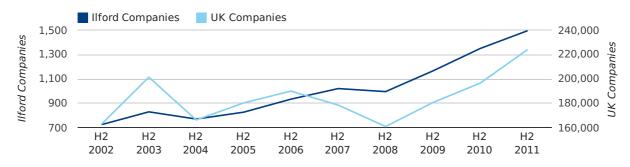
The second half of 2011 was a record second half year for company registrations in llford when compared to any half year in history.

In the second half of 2011 a total of 1,496 companies were formed in llford. This figure is 10.8% higher than last year, which compares badly to the UK wide figure of 14.0%.

The highest total for a second half year in Ilford occurred in 2011 when a total of 1,496 were formed.

HALF YEAR (JUL-DEC)	ILFORD	UK
2011	1,496	224,135
2010	1,350	196,609
% CHANGE	10.8%	14.0%
RECORD YEAR	2011 (1,496)	2011 (224,135)

new companies by half year



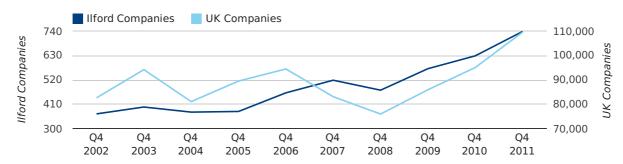
Quarterly Data (Q4 Oct-Dec 2011)

Q4 2011 saw a new record in company registrations in Ilford when compared to any previous Q4.

A total of 739 companies were registered in Ilford during the fourth quarter of 2011 (Oct 2011 - Dec 2011).

This figure is an increase of 17.5% versus the same period last year (Q4 2010). This figure compares equally to the UK as a whole, which saw an increase of 15.3% against the same period last year.

FOURTH QUARTER (OCT 2011 - DEC 2011)	ILFORD	UK
2011	739	109,623
2010	629	95,117
% CHANGE	17.5%	15.3%
RECORD YEAR	2011 (739)	2011 (109,623)



new companies by quarter

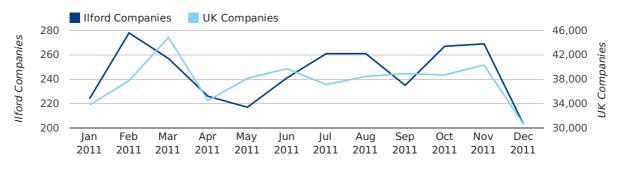
Monthly Data (Oct, Nov & Dec 2011)

December 2011 saw a new record in company registrations in Ilford when compared to any previous December.

November 2011 saw a new record in company registrations in Ilford when compared to any previous November.

October 2011 saw a new record in company registrations in Ilford when compared to any previous October.

new companies by month

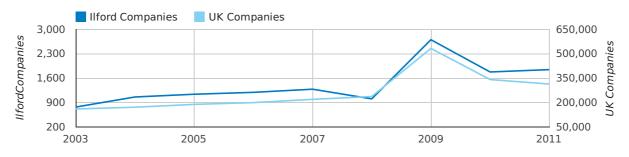


	OCTOBER	NOVEMBER	DECEMBER
NEW COMPANIES IN 2011	267	269	203
NEW COMPANIES IN 2010	217	216	196
% CHANGE	23.0%	24.5%	3.6%
RECORD YEAR	2011 (267)	2011 (269)	2011 (203)

A total of 1,849 companies were dissolved in Ilford in 2011. This total is 3.8% higher than in 2010 and compares favourably to the UK figure of 8.1% decrease compared to the previous year.

YEAR	ILFORD	UK
2011	1,849	314,523
2010	1,781	342,232
2009	2,708	533,773
2008	1,009	237,901
2007	1,286	220,295
RECORD YEAR	2009 (2,708)	2009 (533,773)

dissolved companies by year



Half Year Data (Jul-Dec 2011)

In the second half of 2011 a total of 957 companies were dissolved in Ilford. This figure is 6.7% higher than last year, which compares badly to the UK wide change of -7.5%.

The highest total for a second half year in Ilford occurred in 2009 when a total of 1,094 were closed.

HALF YEAR (JUL-DEC)	ILFORD	UK
2011	957	152,213
2010	897	164,601
% CHANGE	6.7%	-7.5%
RECORD YEAR	2009 (1,094)	2009 (244,537)

dissolved companies by half year

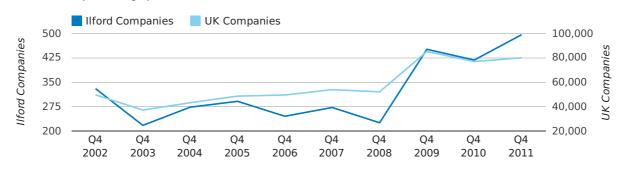


Q4 2011 saw a new record in company closures in Ilford when compared to any previous Q4.

A total of 496 companies were dissolved in Ilford during the fourth quarter of 2011 (Oct 2011 - Dec 2011).

This figure is an increase of 18.7% versus the same period last year (Q4 2010). This figure compares poorly to the UK as a whole, which saw an increase of 4.0% against the same period last year.

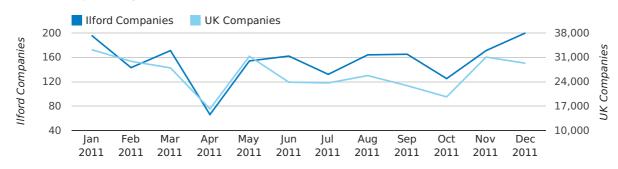
FOURTH QUARTER (OCT 2011 - DEC 2011)	ILFORD	UK
2011	496	79,983
2010	418	76,896
% CHANGE	18.7%	4.0%
RECORD YEAR	2011 (496)	2009 (85,136)



dissolved companies by quarter

Monthly Data (Oct, Nov & Dec 2011)

December 2011 saw a new record in company closures in Ilford when compared to any previous December.



dissolved companies by month

	OCTOBER	NOVEMBER	DECEMBER
CLOSED COMPANIES IN 2011	125	171	200
CLOSED COMPANIES IN 2010	148	188	82
% CHANGE	-15.5%	-9.0%	144%
RECORD YEAR	2010 (148)	2010 (188)	2011 (200)

2011 was a record year for net growth in Ilford when compared to any year in history.

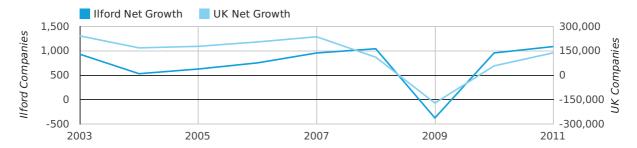
A total of 1,090 companies were added to the company register for Ilford in 2011. This number represents growth of 39.8% which compares favourably to the UK figure of 34.6%.

This number is 131 companies higher than the previous year.

The highest net company growth figure ever seen in one year came in 2011 when the llford company register grew by 1,090 companies.

YEAR	ILFORD	UK
2011	1,090	138,347
2010	959	58,126
2009	-374	-171,098
2008	1,045	111,302
2007	958	237,354
RECORD YEAR	2011 (1,090)	2003 (242,543)

net growth by year



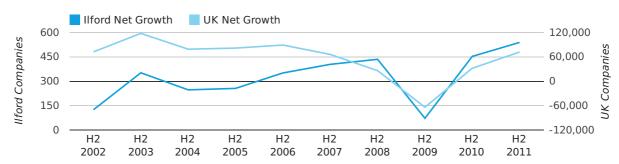
Half Year Data (Jul-Dec 2011)

The second half of 2011 saw a new record in net growth in Ilford when compared to any previous second half year.

In the second half of 2011 the company register for llford increased by 539 companies. This figure is 19.0% higher than last year, which compares badly to a UK increase of 124.7%.

HALF YEAR (JUL-DEC)	ILFORD	UK
2011	539	71,922
2010	453	32,008
% CHANGE	19.0%	124.7%
RECORD YEAR	2011 (539)	2003 (117,772)



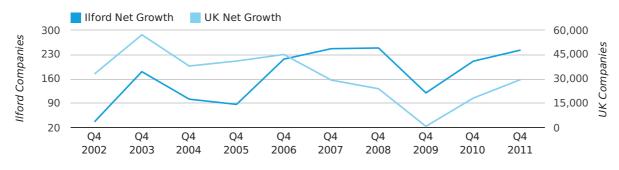


Net company growth for Ilford during the fourth quarter of 2011 (Oct 2011 - Dec 2011) was 243 companies.

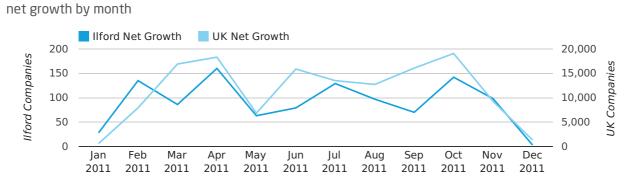
This represents an increase of 15.2% on the same period last year.

FOURTH QUARTER (OCT 2011 - DEC 2011)	ILFORD	UK
2011	243	29,640
2010	211	18,221
% CHANGE	15.2%	62.7%
RECORD YEAR	2008 (249)	2003 (57,175)

net growth by quarter



Monthly Data (Oct, Nov & Dec 2011)

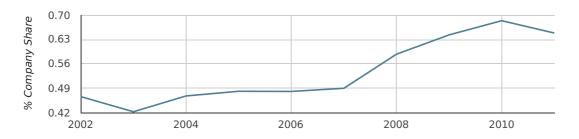


	OCTOBER	NOVEMBER	DECEMBER
NET GROWTH IN 2011	142	98	3
NET GROWTH IN 2010	69	28	114
% CHANGE	105.8%	250.0%	-97.4%
RECORD YEAR	2008 (157)	2008 (99)	2010 (114)

In 2011 Ilford formed 0.6% of all UK companies. This is a decline on 2010 when Ilford was responsible for 0.7% of all UK companies.

YEAR	ILFORD
2011	0.6%
2010	0.7%
2009	0.6%
2008	0.6%
2007	0.5%
RECORD YEAR (SINCE 1960)	2010 (0.7%)

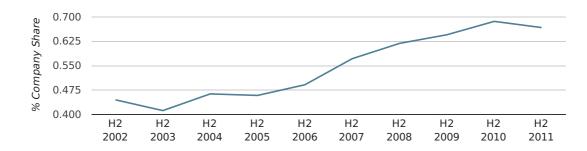
company share by year



Half Year Data (Jul-Dec 2011)

In the second half of 2011 Ilford formed 0.7% of all UK companies. This is the same as the 2010 figure of 0.7%.

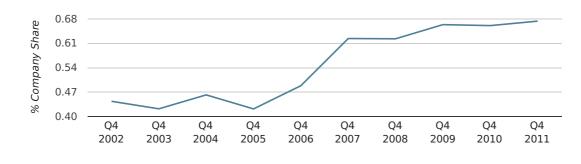
HALF YEAR (JUL-DEC)	ILFORD
2011	0.7%
2010	0.7%
2009	0.6%
2008	0.6%
2007	0.6%
RECORD YEAR (SINCE 1960)	2010 (0.7%)



company share by half year

In the fourth quarter of 2011, Ilford formed 0.7% of all UK companies.

FOURTH QUARTER (OCT 2011 - DEC 2011)	ILFORD
2011	0.7%
2010	0.7%
2009	0.7%
2008	0.6%
2007	0.6%
RECORD YEAR (SINCE 1960)	2011 (0.7%)

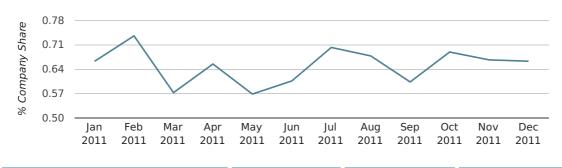


company share by quarter

Q4 2011 saw a new record in UK company share in Ilford when compared to any previous Q4.

Monthly Data (Oct, Nov & Dec 2011)

company share by month



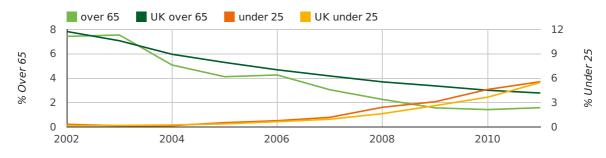
	OCTOBER	NOVEMBER	DECEMBER
UK FORMATION SHARE IN 2011	0.7%	0.7%	0.7%
UK FORMATION SHARE IN 2010	0.6%	0.6%	0.7%
% CHANGE	6.9%	6.1%	-8.2%
RECORD YEAR	2009 (0.7%)	2009 (0.7%)	2010 (0.7%)

The average age of a director in 2011 was 38.4.

The percentage of directors under the age of 25 was 5.6% compared to the UK figure of 3.7%.

The percentage of directors over the age of 65 was 1.6% compared to the UK figure of 4.2%.

director age by year

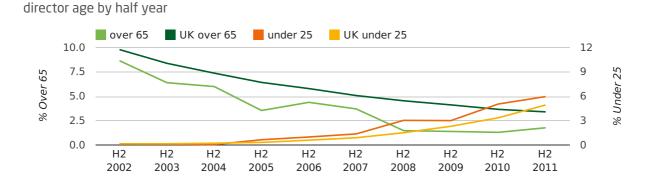


Half Year Data (Jul-Dec 2011)

The average age of a director in the second half of 2011 was 38.2.

The percentage of directors under the age of 25 was 6.0% compared to the UK figure of 4.1%.

The percentage of directors over the age of 65 was 1.8% compared to the UK figure of 4.1%.

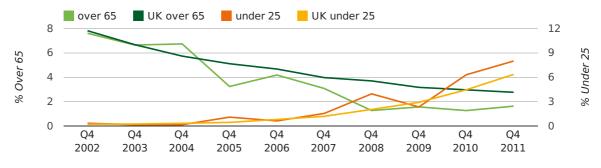


The average age of a director in the fourth quarter of 2011 was 37.9.

The percentage of directors under the age of 25 was 8.0% compared to the UK figure of 4.2%.

The percentage of directors over the age of 65 was 1.6% compared to the UK figure of 4.1%.

director age by quarter



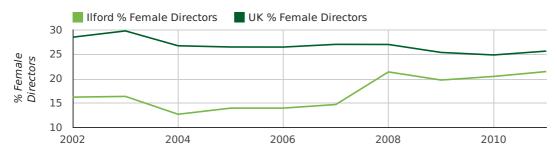
director gender

Annual Data (2011)

The record year for female directors in Ilford was 1857 when 36.4% of all directors were female.

The percentage of female directors in Ilford in 2011 was 16.3%. The average for the UK during this time was 28.6%

director gender by year

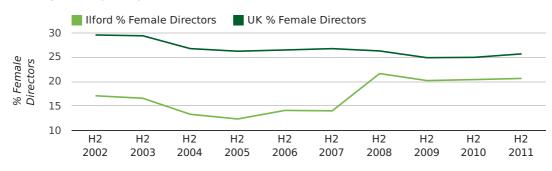


Half Year Data (Jul-Dec 2011)

The record second half year for female directors in Ilford was 1860 when 42.9% of all directors were female.

20.6% of all director appointments in liford in the second half of 2011 were female. This compares to a UK average of 25.7% for the same period.

director gender by half year



The record fourth quarter for female directors in Ilford was in 1977 when 31.1% of all directors were female.

20.4% of all director appointments in llford in the fourth quarter of 2011 were female. This compares to a UK average of 25.3% for the same period.

director gender by quarter



Previous 12 months (Dec 2010-Dec 2011)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
CONSULTING	1.80%	CONSULTING	5.07%
CONSULTANCY	1.74%	MANAGEMENT	4.74%
MANAGEMENT	1.55%	CONSULTANCY	3.26%
LONDON	1.52%	PROPERTY	2.37%
CONSULTANTS	1.33%	TRADING	2.07%
CONSTRUCTION	1.22%	DESIGN	1.92%
SECURITY	0.97%	ASSOCIATES	1.86%
BUSINESS	0.91%	ENGINEERING	1.78%
TRADING	0.91%	BUSINESS	1.78%
PROPERTY	0.86%	CONSULTANTS	1.76%
CARE	0.75%	CONSTRUCTION	1.73%
IT	0.75%	MEDIA	1.71%
INVESTMENTS	0.72%	LONDON	1.63%
GLOBAL	0.66%	J	1.51%
DEVELOPMENTS	0.66%	INVESTMENTS	1.48%
ASSOCIATES	0.66%	GLOBAL	1.46%
(LONDON)	0.61%	IT	1.41%
ENTERPRISES	0.61%	CARE	1.39%
TECHNOLOGIES	0.58%	PROPERTIES	1.29%
S	0.58%	ELECTRICAL	1.29%
FOOD	0.55%	М	1.27%
BUILDING	0.55%	BUILDING	1.26%
ENTERPRISE	0.53%	ENERGY	1.25%
HIRE	0.50%	S	1.20%
CO	0.50%	ENTERPRISES	1.20%



Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	1,731	205,525
7487 - Other business activities	324	57,052
62020 - Information technology consultancy activities	127	12,072
82990 - Other business support service activities not elsewhere classified	117	32,483
9305 - Other service activities	95	9,492
9999 - Dormant Company	85	20,199
96090 - Other service activities not elsewhere classified	84	11,768
7222 - Other software consultancy and supply	78	7,398
99999 - Dormant Company	77	21,846
7414 - Business & management consultancy	73	13,034
7260 - Other computer related activities	59	7,667
70229 - Management consultancy activities other than financial management	58	17,765
62090 - Other information technology service activities	55	7,493
4521 - General construction & civil engineering	53	5,558
5530 - Restaurants	45	5,013
5552 - Catering	39	2,110
56102 - Unlicensed restaurants and cafes	36	902
7499 - Non-trading company	36	9,957
86900 - Other human health activities	35	4,457
74909 - Other professional, scientific and technical activities not elsewhere classified	33	8,671