

Ipswich

2011 annual business confidence report



headlines

- 2011 was a record year for company registrations in Ipswich when compared to any year in history.
- The second half of 2011 saw a new record in company registrations in Ipswich when compared to any previous second half year.
- The second half of 2011 was a record second half year for company registrations in Ipswich when compared to any half year in history.
- Q4 2011 saw a new record in company registrations in Ipswich when compared to any previous Q4.
- November 2011 saw a new record in company registrations in Ipswich when compared to any previous November.
- November 2011 saw a new record in company closures in Ipswich when compared to any previous November.
- November 2011 saw a new record in net growth in Ipswich when compared to any previous November.

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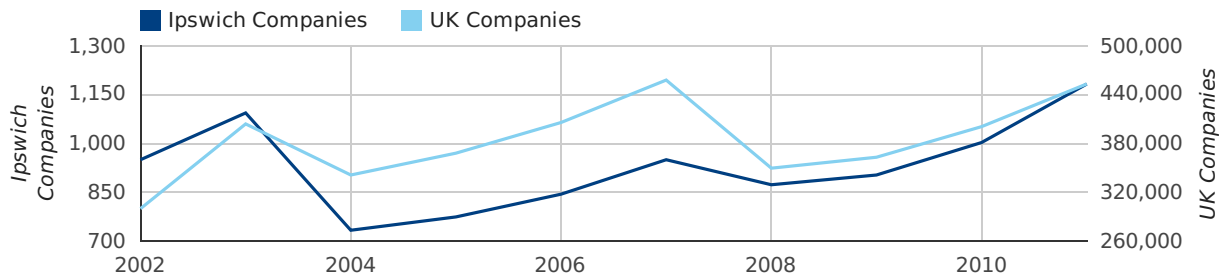
Annual Data (2011)

2011 was a record year for company registrations in Ipswich when compared to any year in history.

A total of 1,182 companies were formed in Ipswich in 2011. This total is 18.0% higher than in 2010 and compares poorly to the UK figure of a 13.1% growth compared to 400,358 the previous year.

YEAR	IPSWICH	UK
2011	1,182	452,870
2010	1,002	400,358
2009	902	362,675
2008	872	349,203
2007	949	457,649
RECORD YEAR	2011 (1,182)	2007 (457,649)

new companies by year



Half Year Data (Jul-Dec 2011)

The second half of 2011 saw a new record in company registrations in Ipswich when compared to any previous second half year.

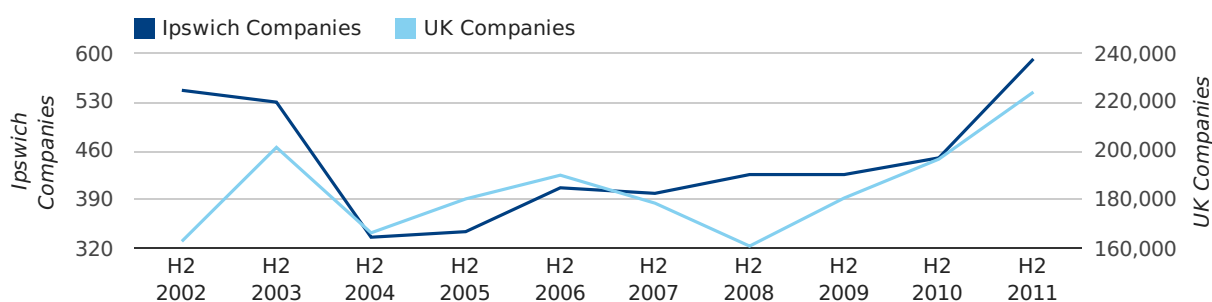
The second half of 2011 was a record second half year for company registrations in Ipswich when compared to any half year in history.

In the second half of 2011 a total of 592 companies were formed in Ipswich. This figure is 31.6% higher than last year, which compares well to the UK wide figure of 14.0%.

The highest total for a second half year in Ipswich occurred in 2011 when a total of 592 were formed.

HALF YEAR (JUL-DEC)	IPSWICH	UK
2011	592	224,135
2010	450	196,609
% CHANGE	31.6%	14.0%
RECORD YEAR	2011 (592)	2011 (224,135)

new companies by half year



Quarterly Data (Q4 Oct-Dec 2011)

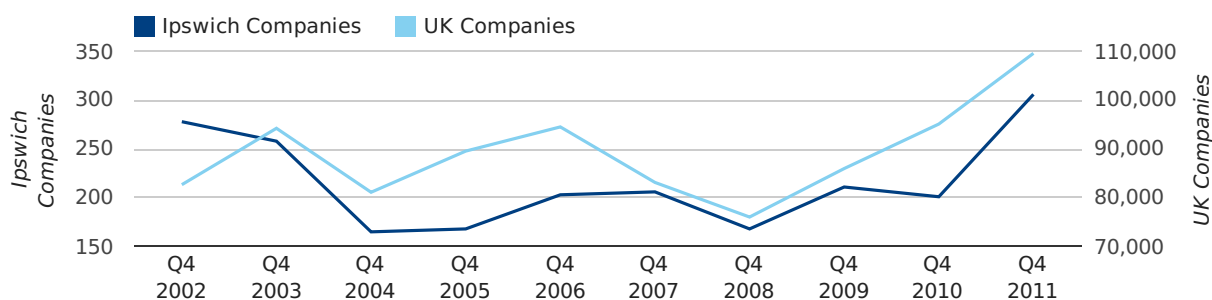
Q4 2011 saw a new record in company registrations in Ipswich when compared to any previous Q4.

A total of 306 companies were registered in Ipswich during the fourth quarter of 2011 (Oct 2011 - Dec 2011).

This figure is an increase of 52.2% versus the same period last year (Q4 2010). This figure compares well to the UK as a whole, which saw an increase of 15.3% against the same period last year.

FOURTH QUARTER (OCT 2011 - DEC 2011)	IPSWICH	UK
2011	306	109,623
2010	201	95,117
% CHANGE	52.2%	15.3%
RECORD YEAR	2011 (306)	2011 (109,623)

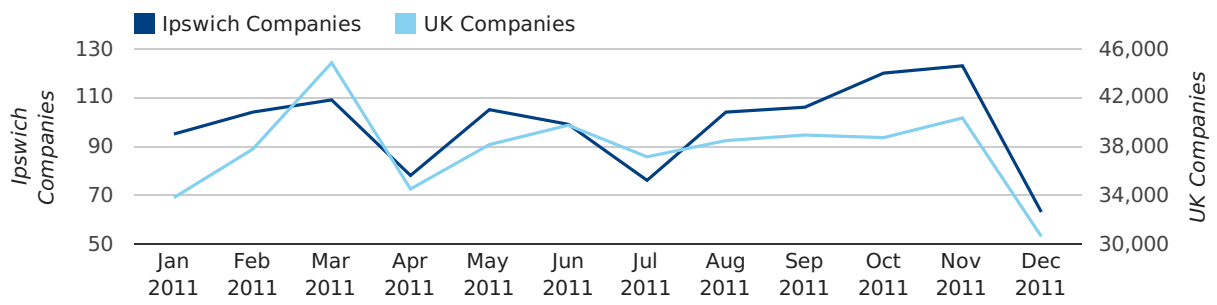
new companies by quarter



Monthly Data (Oct, Nov & Dec 2011)

November 2011 saw a new record in company registrations in Ipswich when compared to any previous November.

new companies by month



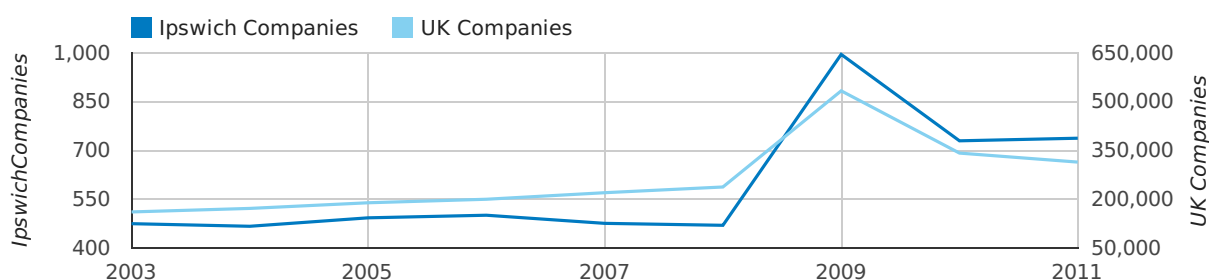
	OCTOBER	NOVEMBER	DECEMBER
NEW COMPANIES IN 2011	120	123	63
NEW COMPANIES IN 2010	81	69	51
% CHANGE	48.1%	78.3%	23.5%
RECORD YEAR	2002 (121)	2011 (123)	2002 (77)

Annual Data (2011)

A total of 738 companies were dissolved in Ipswich in 2011. This total is 1.1% higher than in 2010 and compares favourably to the UK figure of 8.1% decrease compared to the previous year.

YEAR	IPSWICH	UK
2011	738	314,523
2010	730	342,232
2009	996	533,773
2008	470	237,901
2007	476	220,295
RECORD YEAR	2009 (996)	2009 (533,773)

dissolved companies by year



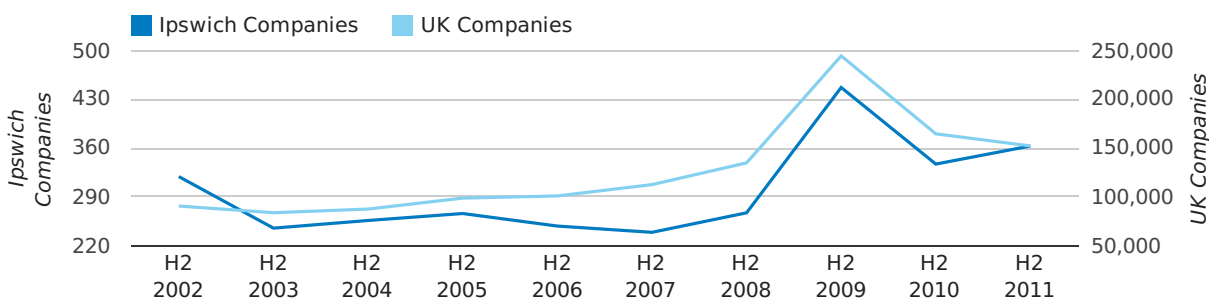
Half Year Data (Jul-Dec 2011)

In the second half of 2011 a total of 363 companies were dissolved in Ipswich. This figure is 7.7% higher than last year, which compares badly to the UK wide change of -7.5%.

The highest total for a second half year in Ipswich occurred in 2009 when a total of 447 were closed.

HALF YEAR (JUL-DEC)	IPSWICH	UK
2011	363	152,213
2010	337	164,601
% CHANGE	7.7%	-7.5%
RECORD YEAR	2009 (447)	2009 (244,537)

dissolved companies by half year



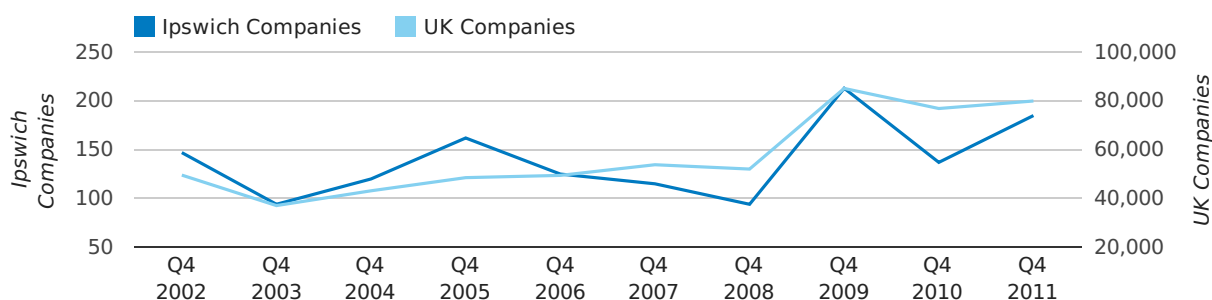
Quarterly Data (Q4 Oct-Dec 2011)

A total of 185 companies were dissolved in Ipswich during the fourth quarter of 2011 (Oct 2011 - Dec 2011).

This figure is an increase of 35.0% versus the same period last year (Q4 2010). This figure compares poorly to the UK as a whole, which saw an increase of 4.0% against the same period last year.

FOURTH QUARTER (OCT 2011 - DEC 2011)	IPSWICH	UK
2011	185	79,983
2010	137	76,896
% CHANGE	35.0%	4.0%
RECORD YEAR	2009 (213)	2009 (85,136)

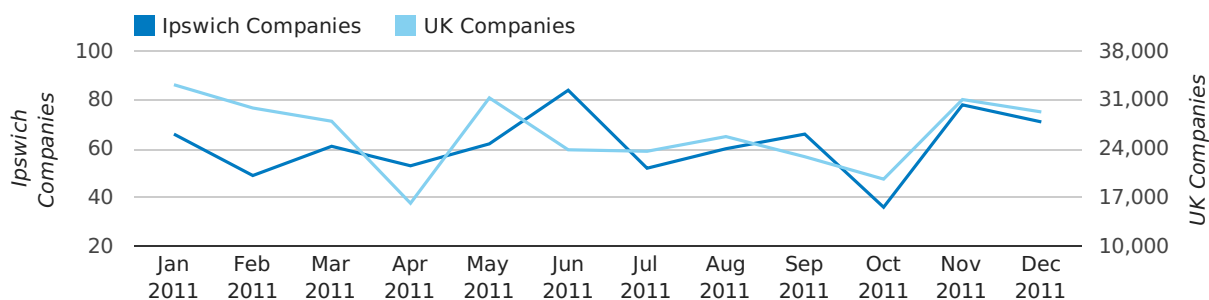
dissolved companies by quarter



Monthly Data (Oct, Nov & Dec 2011)

November 2011 saw a new record in company closures in Ipswich when compared to any previous November.

dissolved companies by month



	OCTOBER	NOVEMBER	DECEMBER
CLOSED COMPANIES IN 2011	36	78	71
CLOSED COMPANIES IN 2010	50	60	27
% CHANGE	-28.0%	30.0%	163%
RECORD YEAR	2009 (64)	2011 (78)	2009 (85)

Annual Data (2011)

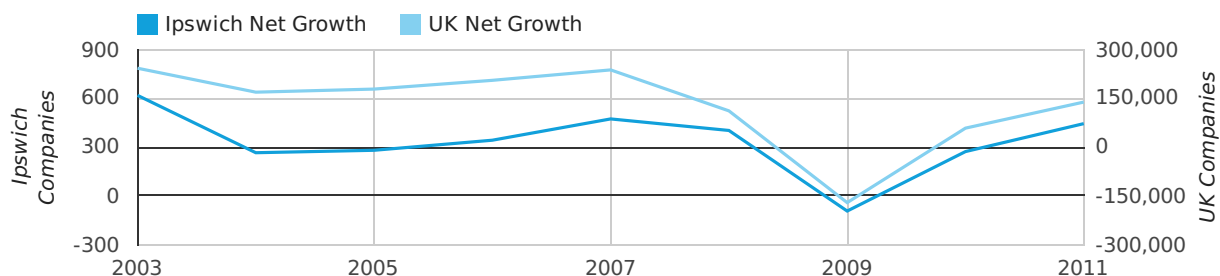
A total of 444 companies were added to the company register for Ipswich in 2011. This number represents growth of 44.3% which compares favourably to the UK figure of 34.6%.

This number is 172 companies higher than the previous year.

The highest net company growth figure ever seen in one year came in 2003 when the Ipswich company register grew by 618 companies.

YEAR	IPSWICH	UK
2011	444	138,347
2010	272	58,126
2009	-94	-171,098
2008	402	111,302
2007	473	237,354
RECORD YEAR	2003 (618)	2003 (242,543)

net growth by year

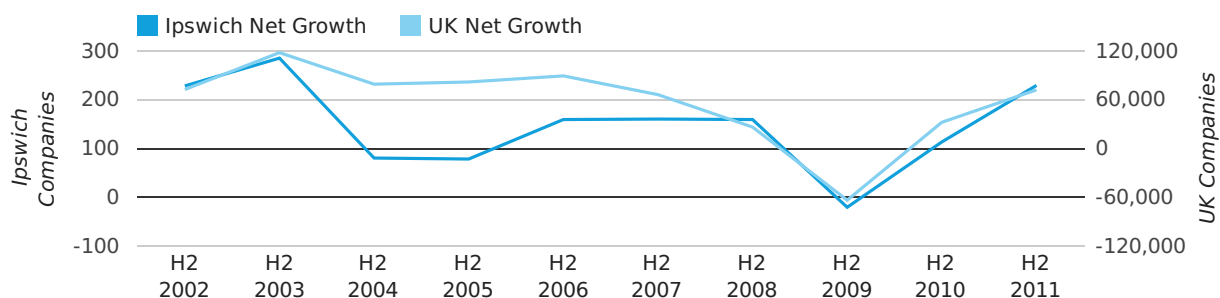


Half Year Data (Jul-Dec 2011)

In the second half of 2011 the company register for Ipswich increased by 229 companies. This figure is 102.7% higher than last year, which compares badly to a UK increase of 124.7%.

HALF YEAR (JUL-DEC)	IPSWICH	UK
2011	229	71,922
2010	113	32,008
% CHANGE	102.7%	124.7%
RECORD YEAR	2003 (285)	2003 (117,772)

net growth by half year



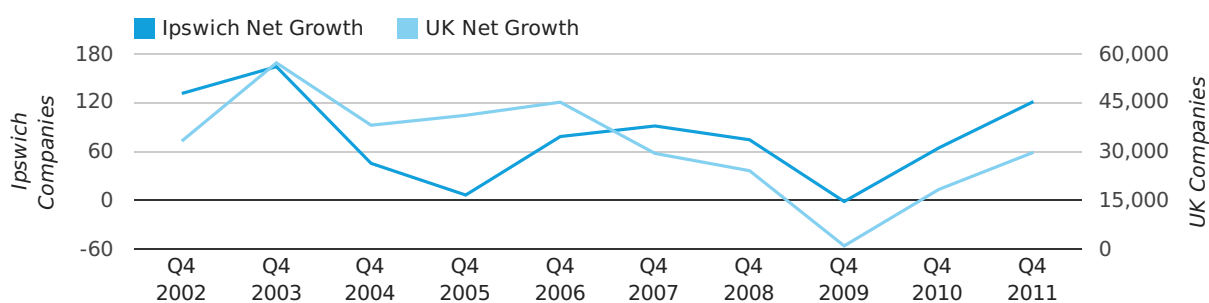
Quarterly Data (Q4 Oct-Dec 2011)

Net company growth for Ipswich during the fourth quarter of 2011 (Oct 2011 - Dec 2011) was 121 companies.

This represents an increase of 89.1% on the same period last year.

FOURTH QUARTER (OCT 2011 - DEC 2011)	IPSWICH	UK
2011	121	29,640
2010	64	18,221
% CHANGE	89.1%	62.7%
RECORD YEAR	2003 (164)	2003 (57,175)

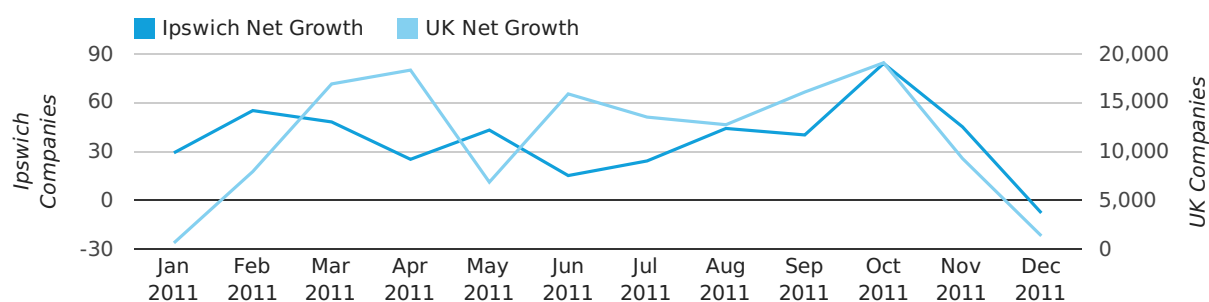
net growth by quarter



Monthly Data (Oct, Nov & Dec 2011)

November 2011 saw a new record in net growth in Ipswich when compared to any previous November.

net growth by month



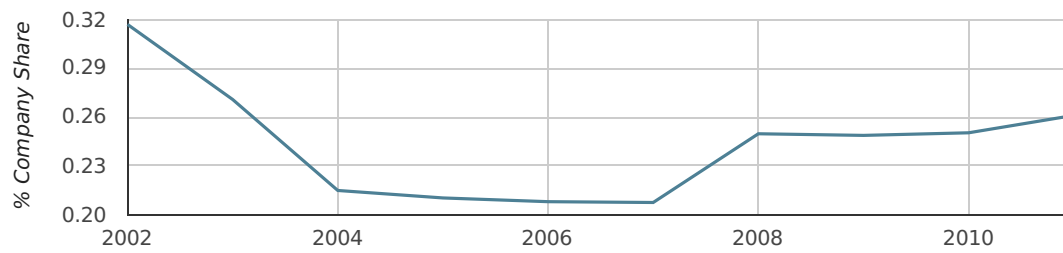
	OCTOBER	NOVEMBER	DECEMBER
NET GROWTH IN 2011	84	45	-8
NET GROWTH IN 2010	31	9	24
% CHANGE	171.0%	400.0%	-133.3%
RECORD YEAR	2003 (87)	2011 (45)	2003 (42)

Annual Data (2011)

In 2011 Ipswich formed 0.3% of all UK companies. This is no change on 2010 when Ipswich was responsible for 0.3% of all UK companies.

YEAR	IPSWICH
2011	0.3%
2010	0.3%
2009	0.2%
2008	0.2%
2007	0.2%
RECORD YEAR (SINCE 1960)	1973 (0.4%)

company share by year

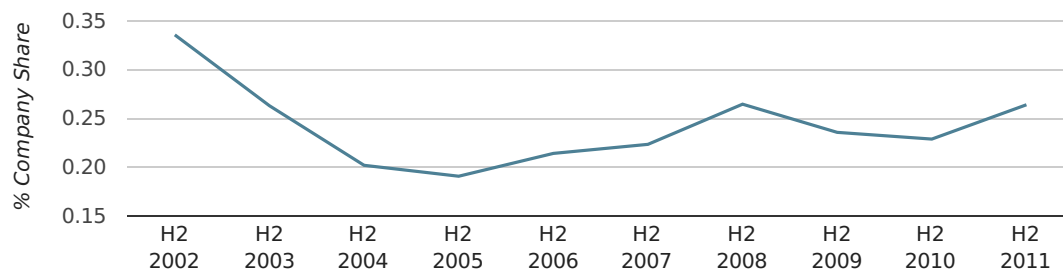


Half Year Data (Jul-Dec 2011)

In the second half of 2011 Ipswich formed 0.3% of all UK companies. This is more than the 2010 figure of 0.2%.

HALF YEAR (JUL-DEC)	IPSWICH
2011	0.3%
2010	0.2%
2009	0.2%
2008	0.3%
2007	0.2%
RECORD YEAR (SINCE 1960)	1972 (0.4%)

company share by half year

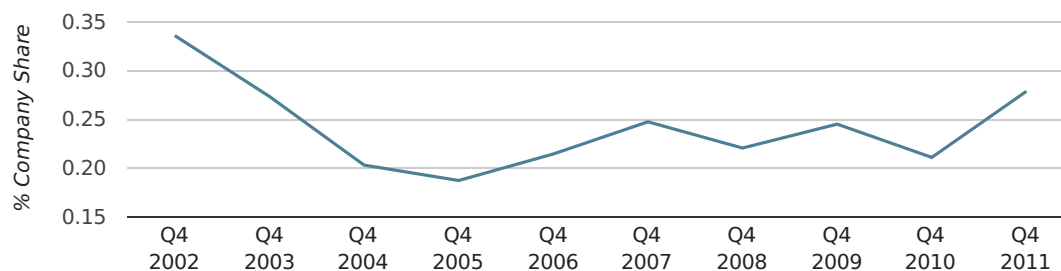


Quarterly Data (Q4 Oct-Dec 2011)

In the fourth quarter of 2011, Ipswich formed 0.3% of all UK companies.

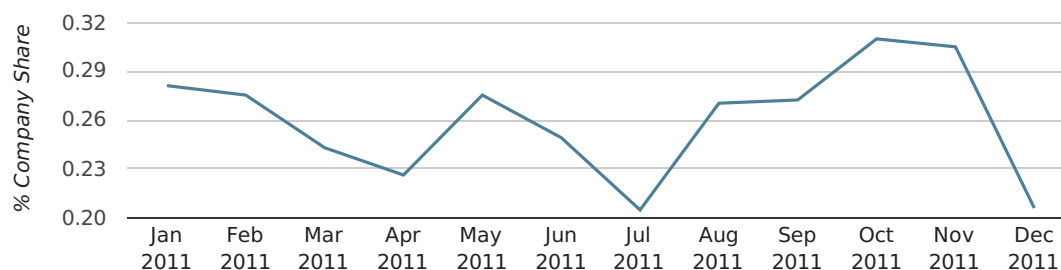
FOURTH QUARTER (OCT 2011 - DEC 2011)	IPSWICH
2011	0.3%
2010	0.2%
2009	0.2%
2008	0.2%
2007	0.2%
RECORD YEAR (SINCE 1960)	1966 (0.5%)

company share by quarter



Monthly Data (Oct, Nov & Dec 2011)

company share by month



	OCTOBER	NOVEMBER	DECEMBER
UK FORMATION SHARE IN 2011	0.3%	0.3%	0.2%
UK FORMATION SHARE IN 2010	0.2%	0.2%	0.2%
% CHANGE	28.7%	51.9%	9.5%
RECORD YEAR	1974 (0.7%)	1966 (0.9%)	1968 (1.3%)

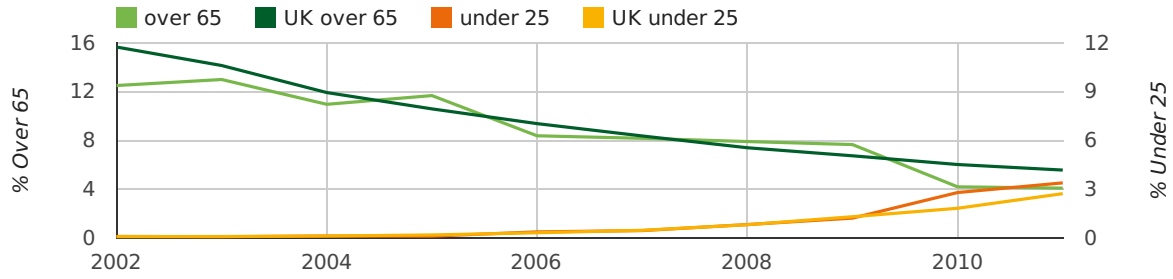
Annual Data (2011)

The average age of a director in 2011 was 45.2.

The percentage of directors under the age of 25 was 3.4% compared to the UK figure of 3.7%.

The percentage of directors over the age of 65 was 4.1% compared to the UK figure of 4.2%.

director age by year



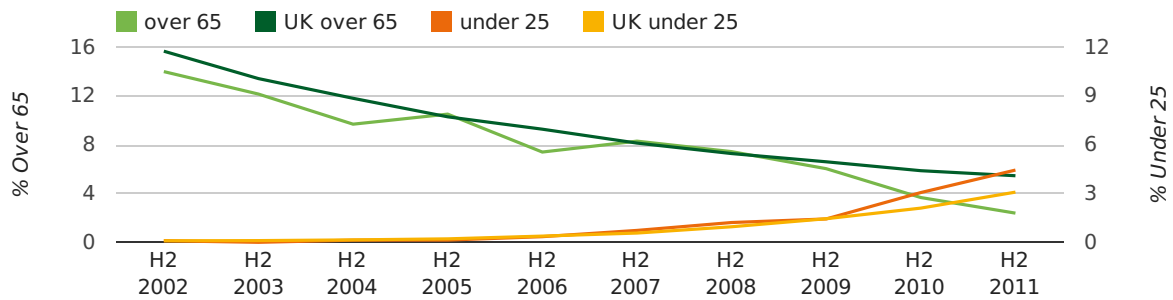
Half Year Data (Jul-Dec 2011)

The average age of a director in the second half of 2011 was 44.2.

The percentage of directors under the age of 25 was 4.4% compared to the UK figure of 4.1%.

The percentage of directors over the age of 65 was 2.4% compared to the UK figure of 4.1%.

director age by half year



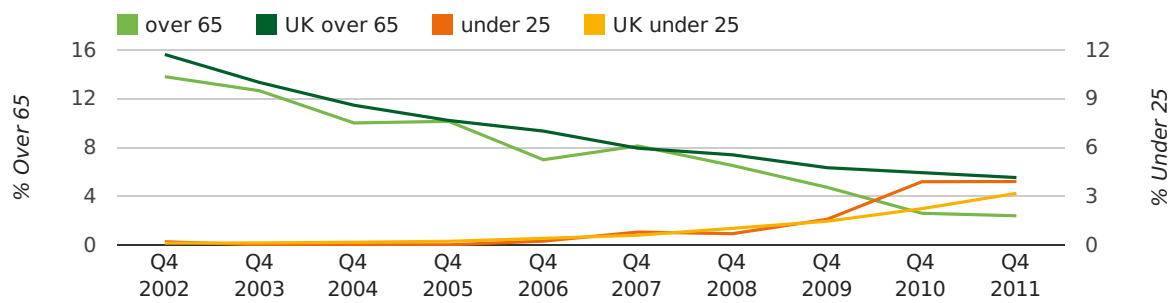
Quarterly Data (Q4 Oct-Dec 2011)

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The percentage of directors over the age of 65 was 2.4% compared to the UK figure of 4.1%.

director age by quarter

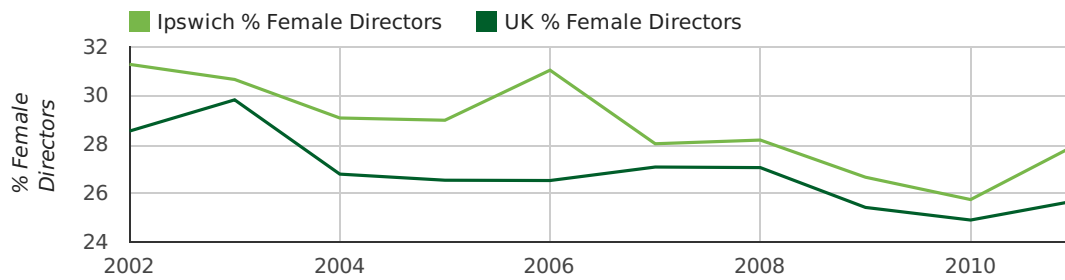


Annual Data (2011)

The record year for female directors in Ipswich was 1857 when 36.4% of all directors were female.

The percentage of female directors in Ipswich in 2011 was 31.3%. The average for the UK during this time was 28.6%

director gender by year

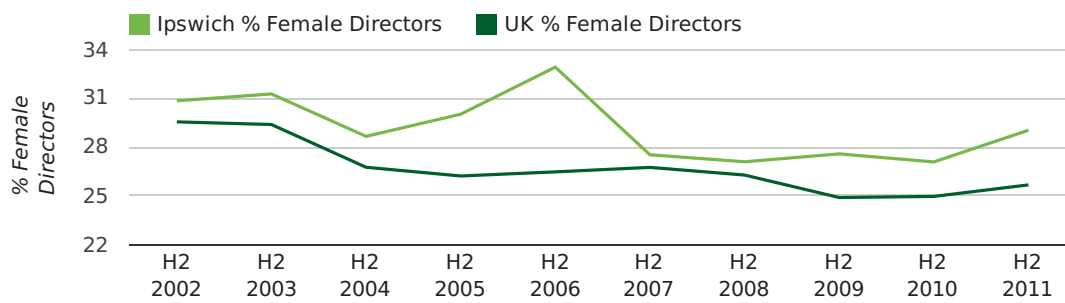


Half Year Data (Jul-Dec 2011)

The record second half year for female directors in Ipswich was 1860 when 42.9% of all directors were female.

29.0% of all director appointments in Ipswich in the second half of 2011 were female. This compares to a UK average of 25.7% for the same period.

director gender by half year

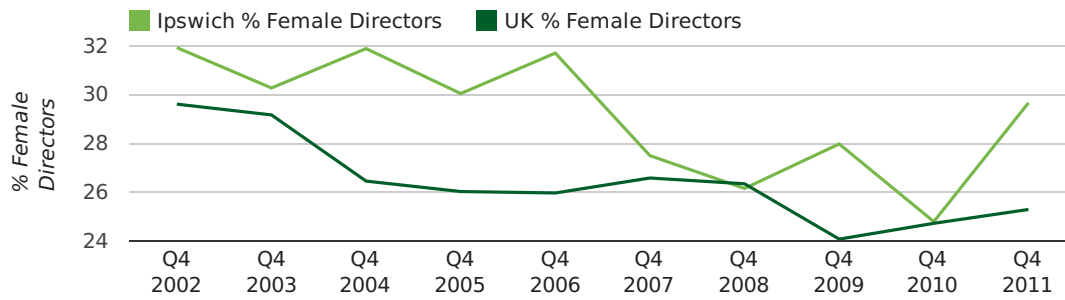


Quarterly Data (Q4 Oct-Dec 2011)

The record fourth quarter for female directors in Ipswich was in 1977 when 31.1% of all directors were female.

29.7% of all director appointments in Ipswich in the fourth quarter of 2011 were female. This compares to a UK average of 25.3% for the same period.

director gender by quarter



Previous 12 months (Dec 2010-Dec 2011)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
SUFFOLK	1.66%	CONSULTING	5.07%
MANAGEMENT	1.60%	MANAGEMENT	4.74%
YOUR	1.27%	CONSULTANCY	3.26%
(IPSWICH)	1.22%	PROPERTY	2.37%
PROPERTY	1.05%	TRADING	2.07%
CARE	0.94%	DESIGN	1.92%
CONSULTING	0.83%	ASSOCIATES	1.86%
IPSWICH	0.83%	ENGINEERING	1.78%
ANGLIA)	0.61%	BUSINESS	1.78%
GREEN	0.61%	CONSULTANTS	1.76%
(EAST	0.61%	CONSTRUCTION	1.73%
INVESTMENTS	0.61%	MEDIA	1.71%
CONSULTANCY	0.61%	LONDON	1.63%
ELECTRICAL	0.61%	J	1.51%
G	0.55%	INVESTMENTS	1.48%
CONSTRUCTION	0.55%	GLOBAL	1.46%
S	0.55%	IT	1.41%
ASSOCIATES	0.55%	CARE	1.39%
RECRUITMENT	0.50%	PROPERTIES	1.29%
PLUMBING	0.50%	ELECTRICAL	1.29%
ENGINEERING	0.50%	M	1.27%
HEATING	0.50%	BUILDING	1.26%
PROPERTIES	0.50%	ENERGY	1.25%
TRADING	0.50%	S	1.20%
HAULAGE	0.50%	ENTERPRISES	1.20%

Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	380	205,525
7487 - Other business activities	122	57,052
82990 - Other business support service activities not elsewhere classified	77	32,483
99999 - Dormant Company	54	21,846
9999 - Dormant Company	43	20,199
70229 - Management consultancy activities other than financial management	42	17,765
7414 - Business & management consultancy	37	13,034
96090 - Other service activities not elsewhere classified	33	11,768
62090 - Other information technology service activities	31	7,493
7499 - Non-trading company	28	9,957
62020 - Information technology consultancy activities	24	12,072
74909 - Other professional, scientific and technical activities not elsewhere classified	20	8,671
62012 - Business and domestic software development	18	3,714
7222 - Other software consultancy and supply	18	7,398
74990 - Non-trading company	17	8,929
4521 - General construction & civil engineering	17	5,558
49410 - Freight transport by road	17	2,392
41100 - Development of building projects	17	4,331
7260 - Other computer related activities	16	7,667
43220 - Plumbing, heat and air-conditioning installation	15	2,372