

Ipswich

q1 2012 business confidence report



headlines

- Q1 2012 saw a new record in company registrations in Ipswich when compared to any previous Q1.
- Q1 2012 was a record quarter for company registrations in Ipswich when compared to any quarter in history.
- Q1 2012 saw a new record in net growth in Ipswich when compared to any previous Q1.
- Q1 2012 was a record quarter for net growth in Ipswich when compared to any quarter in history.

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Quarterly Data (Q1 Jan-Mar 2012)

Q1 2012 saw a new record in company registrations in Ipswich when compared to any previous Q1.

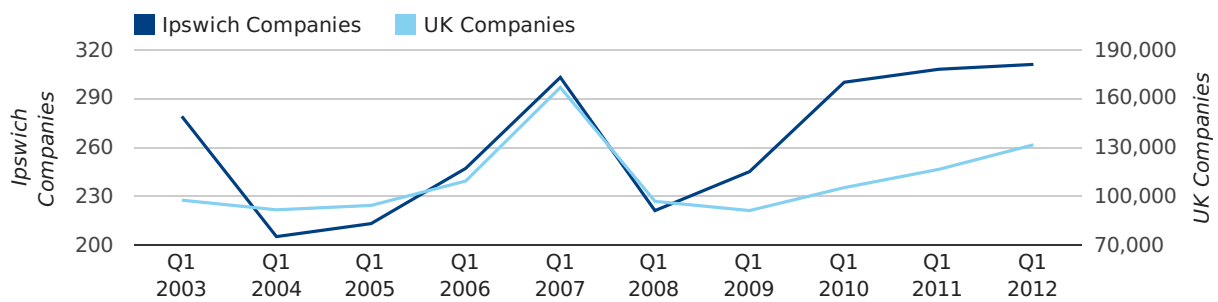
Q1 2012 was a record quarter for company registrations in Ipswich when compared to any quarter in history.

A total of 311 companies were registered in Ipswich during the first quarter of 2012 (Jan 2012 - Mar 2012).

This figure is an increase of 1.0% versus the same period last year (Q1 2011). This figure compares badly to the UK as a whole, which saw an increase of 13.0% against the same period last year.

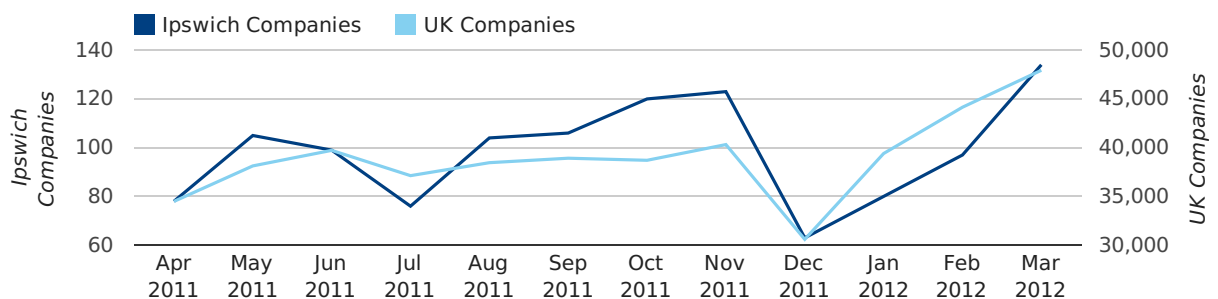
FIRST QUARTER (JAN 2012 - MAR 2012)	IPSWICH	UK
2012	311	131,491
2011	308	116,391
% CHANGE	1.0%	13.0%
RECORD YEAR	2012 (311)	2007 (166,814)

new companies by quarter



Monthly Data (Jan, Feb & Mar 2012)

new companies by month



	JANUARY	FEBRUARY	MARCH
NEW COMPANIES IN 2012	80	97	134
NEW COMPANIES IN 2011	95	104	109
% CHANGE	-15.8%	-6.7%	22.9%
RECORD YEAR	2011 (95)	2010 (110)	2007 (147)

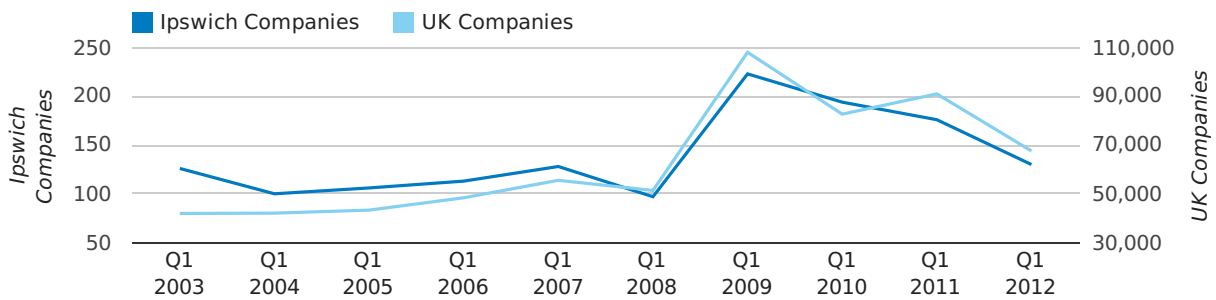
Quarterly Data (Q1 Jan-Mar 2012)

A total of 130 companies were dissolved in Ipswich during the first quarter of 2012 (Jan 2012 - Mar 2012).

This figure is a decrease of 26.1% versus the same period last year (Q1 2011). This figure compares well to the UK as a whole, which saw a decrease of 25.7% against the same period last year.

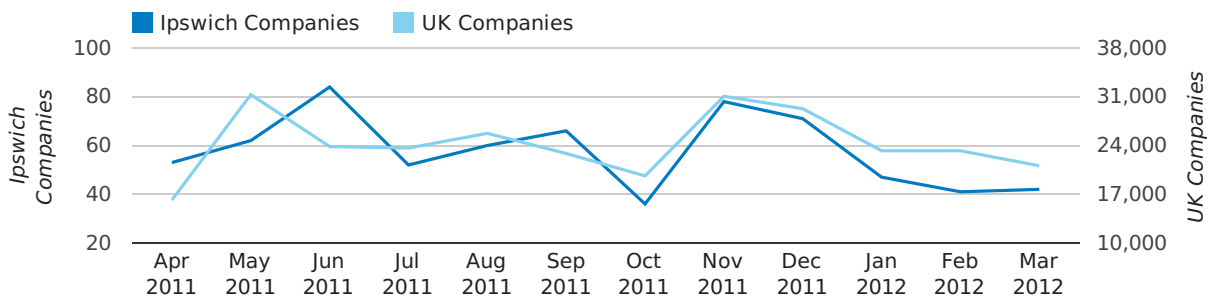
FIRST QUARTER (JAN 2012 - MAR 2012)	IPSWICH	UK
2012	130	67,576
2011	176	90,986
% CHANGE	-26.1%	-25.7%
RECORD YEAR	2009 (223)	2009 (108,060)

dissolved companies by quarter



Monthly Data (Jan, Feb & Mar 2012)

dissolved companies by month



	JANUARY	FEBRUARY	MARCH
CLOSED COMPANIES IN 2012	47	41	42
CLOSED COMPANIES IN 2011	66	49	61
% CHANGE	-28.8%	-16.3%	-31%
RECORD YEAR	2011 (66)	2008 (56)	2009 (127)

Quarterly Data (Q1 Jan-Mar 2012)

Q1 2012 saw a new record in net growth in Ipswich when compared to any previous Q1.

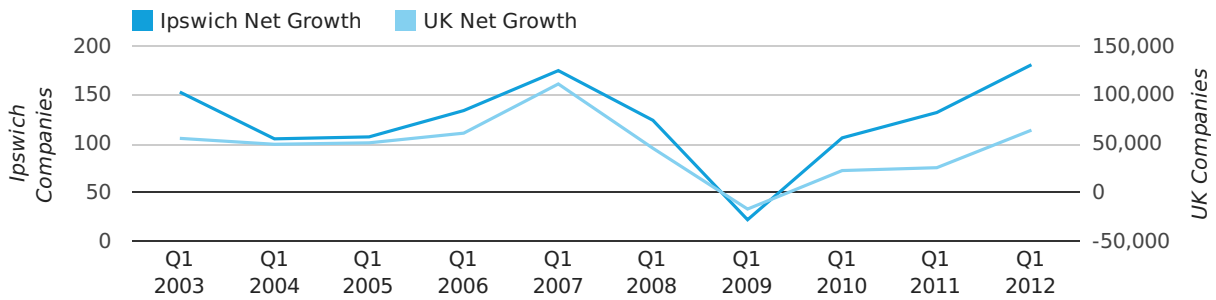
Q1 2012 was a record quarter for net growth in Ipswich when compared to any quarter in history.

Net company growth for Ipswich during the first quarter of 2012 (Jan 2012 - Mar 2012) was 181 companies.

This represents an increase of 37.1% on the same period last year.

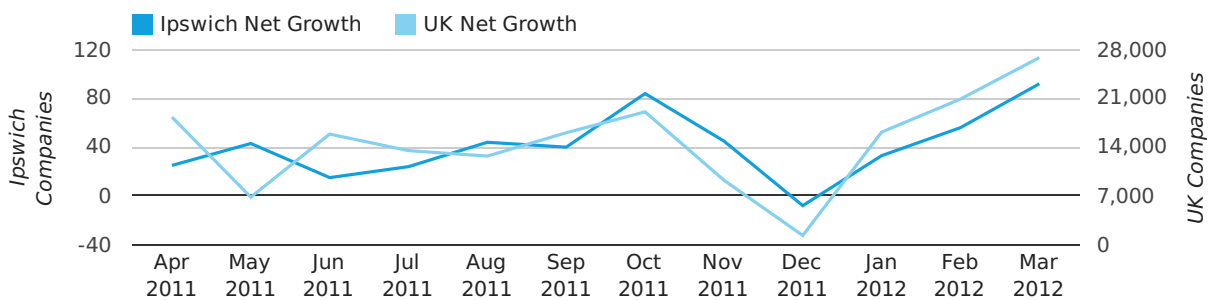
FIRST QUARTER (JAN 2012 - MAR 2012)	IPSWICH	UK
2012	181	63,915
2011	132	25,405
% CHANGE	37.1%	151.6%
RECORD YEAR	2012 (181)	2007 (111,282)

net growth by quarter



Monthly Data (Jan, Feb & Mar 2012)

net growth by month



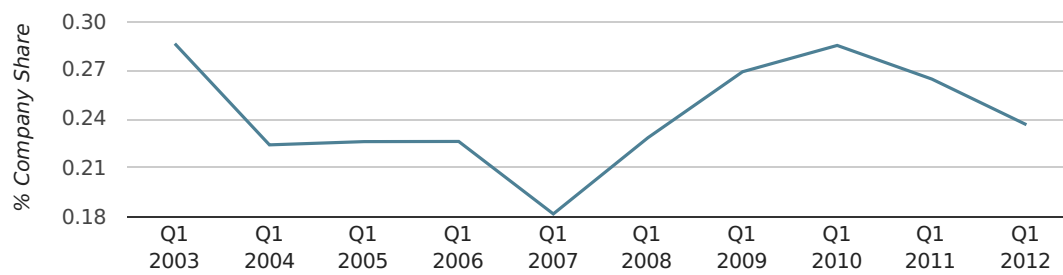
	JANUARY	FEBRUARY	MARCH
NET GROWTH IN 2012	33	56	92
NET GROWTH IN 2011	29	55	48
% CHANGE	13.8%	1.8%	91.7%
RECORD YEAR	2005 (50)	2010 (65)	2007 (112)

Quarterly Data (Q1 Jan-Mar 2012)

In the first quarter of 2012, Ipswich formed 0.2% of all UK companies.

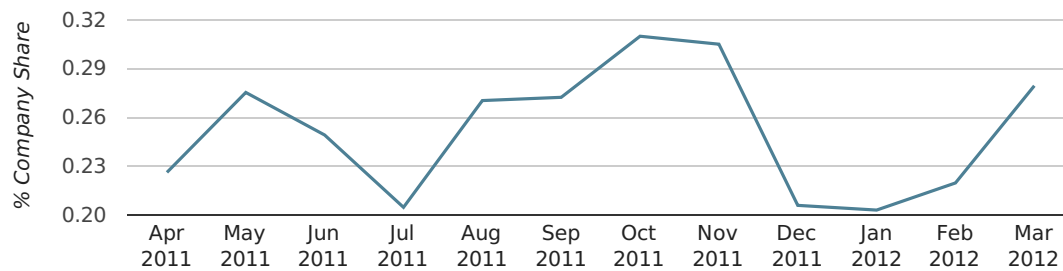
FIRST QUARTER (JAN 2012 - MAR 2012)	IPSWICH
2012	0.2%
2011	0.3%
2010	0.3%
2009	0.3%
2008	0.2%
RECORD YEAR (SINCE 1960)	1971 (0.6%)

company share by quarter



Monthly Data (Jan, Feb & Mar 2012)

company share by month



	JANUARY	FEBRUARY	MARCH
UK FORMATION SHARE IN 2012	0.2%	0.2%	0.3%
UK FORMATION SHARE IN 2011	0.3%	0.3%	0.2%
% CHANGE	-27.8%	-20.2%	15.0%
RECORD YEAR	1970 (0.8%)	1975 (0.9%)	1971 (0.8%)

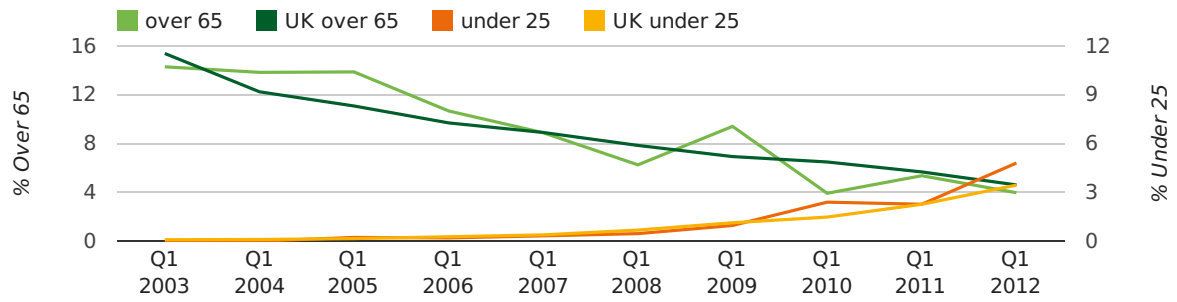
Quarterly Data (Q1 Jan-Mar 2012)

The average age of a director in the first quarter of 2012 was 44.3.

The percentage of directors under the age of 25 was 4.8% compared to the UK figure of 4.6%.

The percentage of directors over the age of 65 was 4.0% compared to the UK figure of 3.5%.

director age by quarter

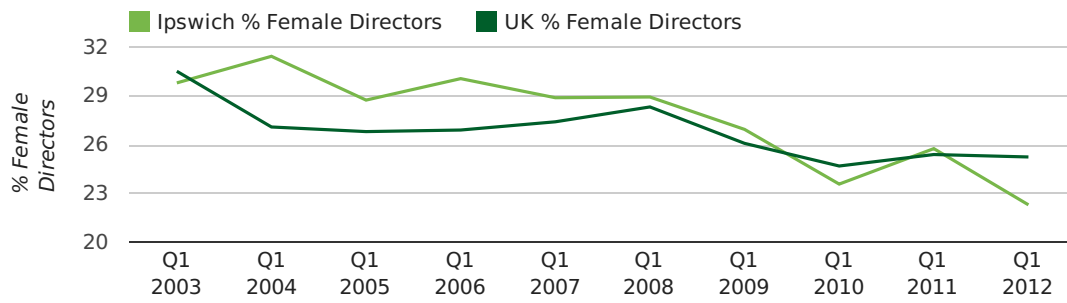


Quarterly Data (Q1 Jan-Mar 2012)

The record first quarter for female directors in Ipswich was in 1861 when 40.0% of all directors were female.

22.3% of all director appointments in Ipswich in the first quarter of 2012 were female. This compares to a UK average of 25.3% for the same period.

director gender by quarter



Previous 12 months (Mar 2011-Mar 2012)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
SUFFOLK	1.66%	CONSULTING	5.07%
MANAGEMENT	1.66%	MANAGEMENT	4.74%
YOUR	1.22%	CONSULTANCY	3.30%
PROPERTY	1.22%	PROPERTY	2.37%
CONSULTING	1.05%	TRADING	2.07%
(IPSWICH)	1.05%	DESIGN	1.93%
CONSTRUCTION	0.78%	ENGINEERING	1.86%
IPSWICH	0.78%	ASSOCIATES	1.84%
CARE	0.72%	CONSULTANTS	1.79%
INVESTMENTS	0.66%	BUSINESS	1.73%
GREEN	0.61%	MEDIA	1.72%
DESIGN	0.61%	CONSTRUCTION	1.72%
HEATING	0.61%	LONDON	1.66%
EAST	0.61%	J	1.54%
BUSINESS	0.61%	INVESTMENTS	1.51%
IT	0.55%	GLOBAL	1.50%
CONSULTANCY	0.55%	IT	1.40%
S	0.55%	CARE	1.34%
(SUFFOLK)	0.50%	PROPERTIES	1.31%
ASSOCIATES	0.50%	ELECTRICAL	1.27%
ELECTRICAL	0.50%	M	1.27%
MEDIA	0.50%	BUILDING	1.24%
SCHOOL	0.50%	ENERGY	1.20%
HAULAGE	0.50%	S	1.20%
PLUMBING	0.50%	ENTERPRISES	1.19%

Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	414	216,665
7487 - Other business activities	120	52,735
82990 - Other business support service activities not elsewhere classified	84	35,233
99999 - Dormant Company	57	25,084
70229 - Management consultancy activities other than financial management	43	19,704
9999 - Dormant Company	41	18,617
96090 - Other service activities not elsewhere classified	38	13,637
7414 - Business & management consultancy	37	12,113
62020 - Information technology consultancy activities	32	14,303
62090 - Other information technology service activities	27	8,145
7499 - Non-trading company	26	9,102
74909 - Other professional, scientific and technical activities not elsewhere classified	24	9,892
62012 - Business and domestic software development	22	4,356
41100 - Development of building projects	20	4,984
74990 - Non-trading company	19	9,729
49410 - Freight transport by road	19	2,781
7222 - Other software consultancy and supply	18	6,934
4521 - General construction & civil engineering	16	5,169
9305 - Other service activities	15	8,818
7260 - Other computer related activities	15	7,154