

# Lanark

2011 annual business confidence report



## headlines

- 2011 was a record year for company registrations in Lanark when compared to any year in history.
- December 2011 saw a new record in company closures in Lanark when compared to any previous December.

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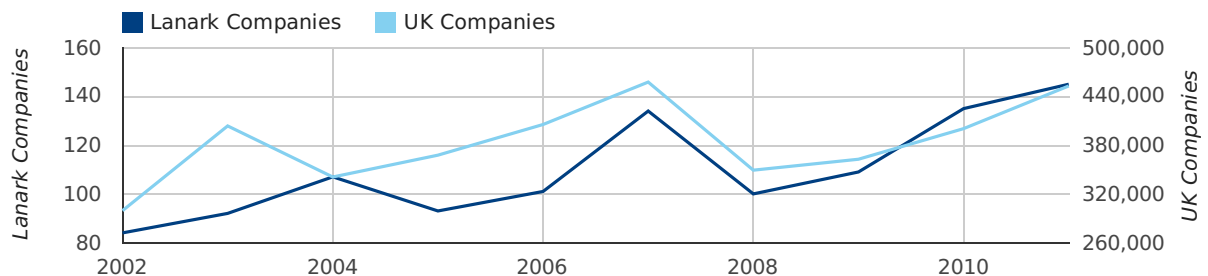
## Annual Data (2011)

2011 was a record year for company registrations in Lanark when compared to any year in history.

A total of 145 companies were formed in Lanark in 2011. This total is 7.4% higher than in 2010 and compares equally to the UK figure of a 13.1% growth compared to 400,358 the previous year.

YEAR	LANARK	UK
2011	145	452,870
2010	135	400,358
2009	109	362,675
2008	100	349,203
2007	134	457,649
RECORD YEAR	2011 (145)	2007 (457,649)

### new companies by year



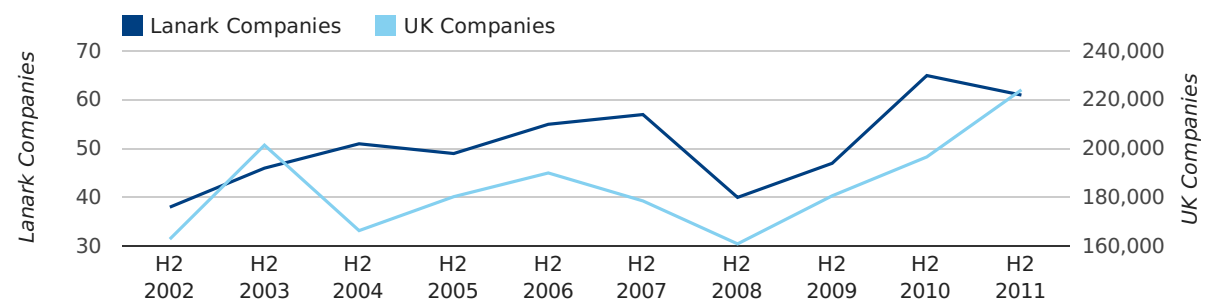
## Half Year Data (Jul-Dec 2011)

In the second half of 2011 a total of 61 companies were formed in Lanark. This figure is 6.2% lower than last year, which compares badly to the UK wide figure of 14.0%.

The highest total for a second half year in Lanark occurred in 2010 when a total of 65 were formed.

HALF YEAR (JUL-DEC)	LANARK	UK
2011	61	224,135
2010	65	196,609
% CHANGE	-6.2%	14.0%
RECORD YEAR	2010 (65)	2011 (224,135)

### new companies by half year



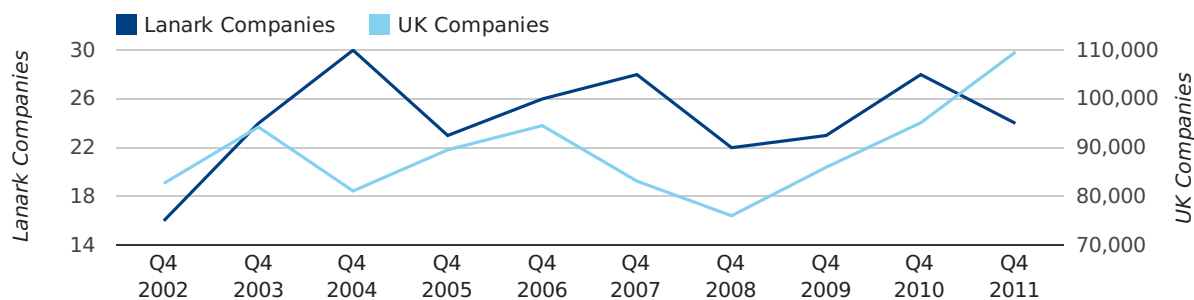
## Quarterly Data (Q4 Oct-Dec 2011)

A total of 24 companies were registered in Lanark during the fourth quarter of 2011 (Oct 2011 - Dec 2011).

This figure is a decrease of 14.3% versus the same period last year (Q4 2010). This figure compares badly to the UK as a whole, which saw an increase of 15.3% against the same period last year.

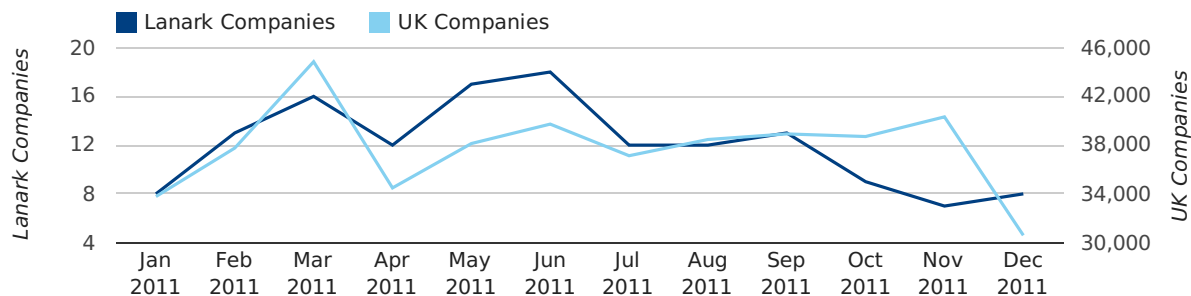
FOURTH QUARTER (OCT 2011 - DEC 2011)	LANARK	UK
2011	24	109,623
2010	28	95,117
% CHANGE	-14.3%	15.3%
RECORD YEAR	2004 (30)	2011 (109,623)

### new companies by quarter



## Monthly Data (Oct, Nov & Dec 2011)

### new companies by month



	OCTOBER	NOVEMBER	DECEMBER
NEW COMPANIES IN 2011	9	7	8
NEW COMPANIES IN 2010	6	15	7
% CHANGE	50.0%	-53.3%	14.3%
RECORD YEAR	2006 (11)	2010 (15)	2004 (10)

### Annual Data (2011)

A total of 87 companies were dissolved in Lanark in 2011. This total is 24.3% lower than in 2010 and compares unfavourably to the UK figure of 8.1% decrease compared to the previous year.

YEAR	LANARK	UK
2011	87	314,523
2010	115	342,232
2009	94	533,773
2008	40	237,901
2007	59	220,295
RECORD YEAR	2010 (115)	2009 (533,773)

### dissolved companies by year



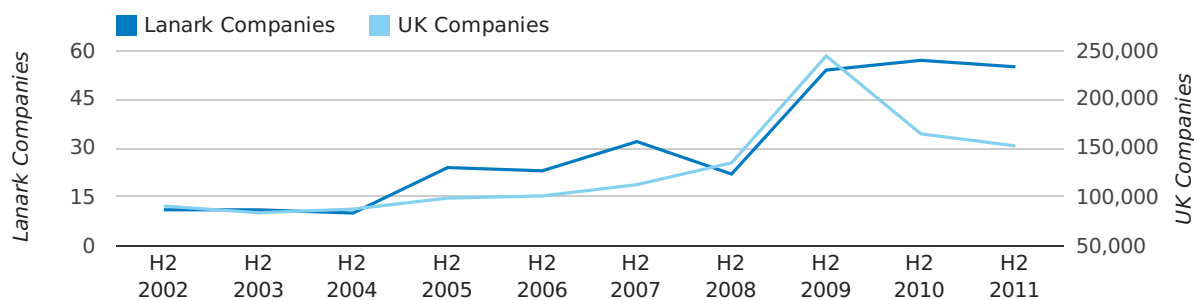
### Half Year Data (Jul-Dec 2011)

In the second half of 2011 a total of 55 companies were dissolved in Lanark. This figure is 3.5% lower than last year, which compares badly to the UK wide change of -7.5%.

The highest total for a second half year in Lanark occurred in 2010 when a total of 57 were closed.

HALF YEAR (JUL-DEC)	LANARK	UK
2011	55	152,213
2010	57	164,601
% CHANGE	-3.5%	-7.5%
RECORD YEAR	2010 (57)	2009 (244,537)

### dissolved companies by half year



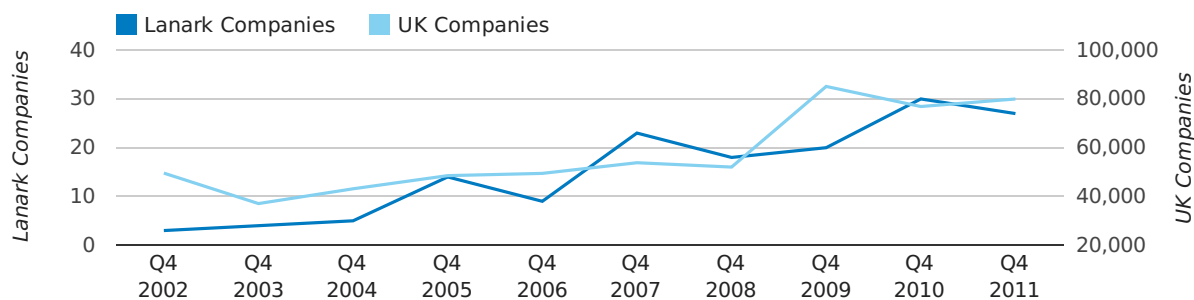
## Quarterly Data (Q4 Oct-Dec 2011)

A total of 27 companies were dissolved in Lanark during the fourth quarter of 2011 (Oct 2011 - Dec 2011).

This figure is a decrease of 10.0% versus the same period last year (Q4 2010). This figure compares well to the UK as a whole, which saw an increase of 4.0% against the same period last year.

FOURTH QUARTER (OCT 2011 - DEC 2011)	LANARK	UK
2011	27	79,983
2010	30	76,896
% CHANGE	-10.0%	4.0%
RECORD YEAR	2010 (30)	2009 (85,136)

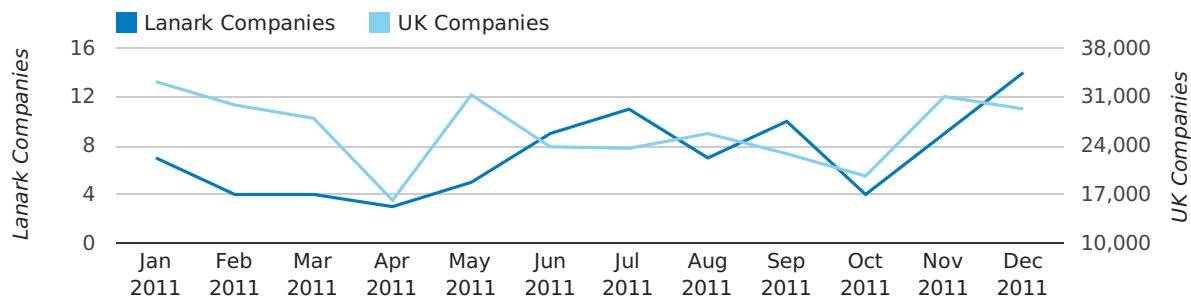
### dissolved companies by quarter



## Monthly Data (Oct, Nov & Dec 2011)

December 2011 saw a new record in company closures in Lanark when compared to any previous December.

### dissolved companies by month



	OCTOBER	NOVEMBER	DECEMBER
CLOSED COMPANIES IN 2011	4	9	14
CLOSED COMPANIES IN 2010	12	6	12
% CHANGE	-66.7%	50.0%	17%
RECORD YEAR	2008 (13)	2007 (12)	2011 (14)

### Annual Data (2011)

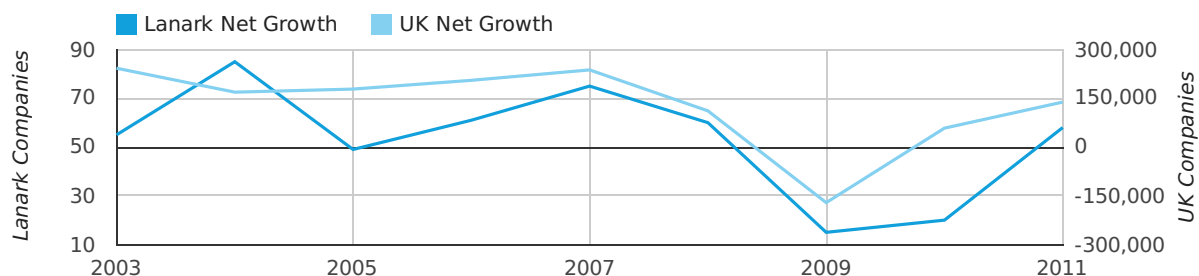
A total of 58 companies were added to the company register for Lanark in 2011. This number represents growth of 43.0% which compares favourably to the UK figure of 34.6%.

This number is 38 companies higher than the previous year.

The highest net company growth figure ever seen in one year came in 2004 when the Lanark company register grew by 85 companies.

YEAR	LANARK	UK
2011	58	138,347
2010	20	58,126
2009	15	-171,098
2008	60	111,302
2007	75	237,354
RECORD YEAR	2004 (85)	2003 (242,543)

### net growth by year

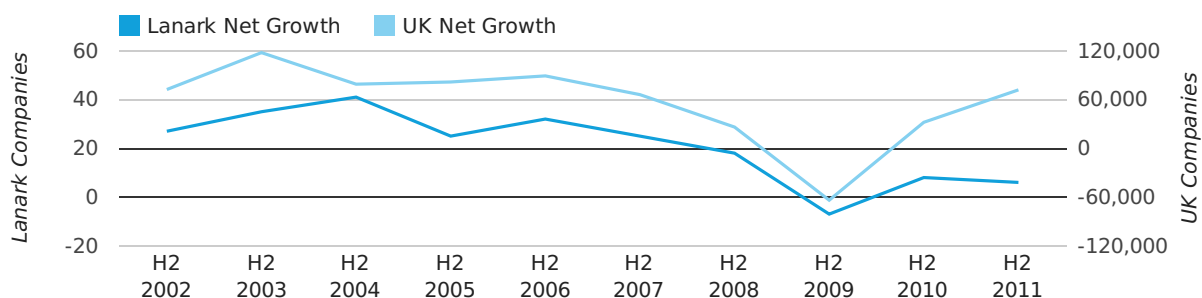


### Half Year Data (Jul-Dec 2011)

In the second half of 2011 the company register for Lanark increased by 6 companies. This figure is 25.0% lower than last year, which compares badly to a UK increase of 124.7%.

HALF YEAR (JUL-DEC)	LANARK	UK
2011	6	71,922
2010	8	32,008
% CHANGE	-25.0%	124.7%
RECORD YEAR	2004 (41)	2003 (117,772)

### net growth by half year



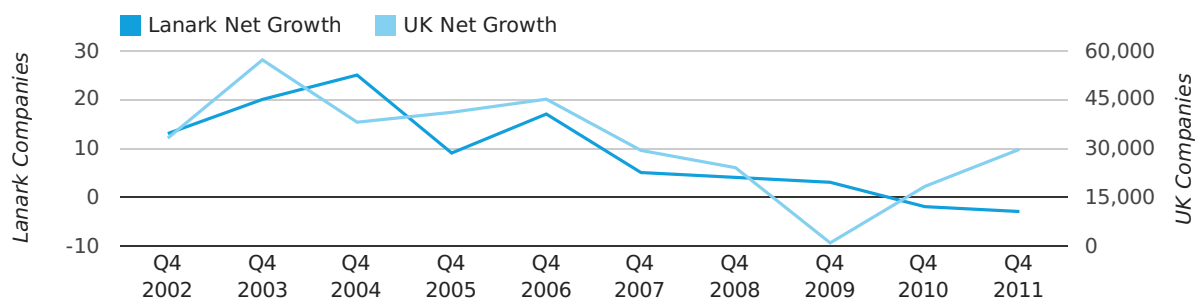
## Quarterly Data (Q4 Oct-Dec 2011)

Net company growth for Lanark during the fourth quarter of 2011 (Oct 2011 - Dec 2011) was -3 companies.

This represents a decrease of 50.0% on the same period last year.

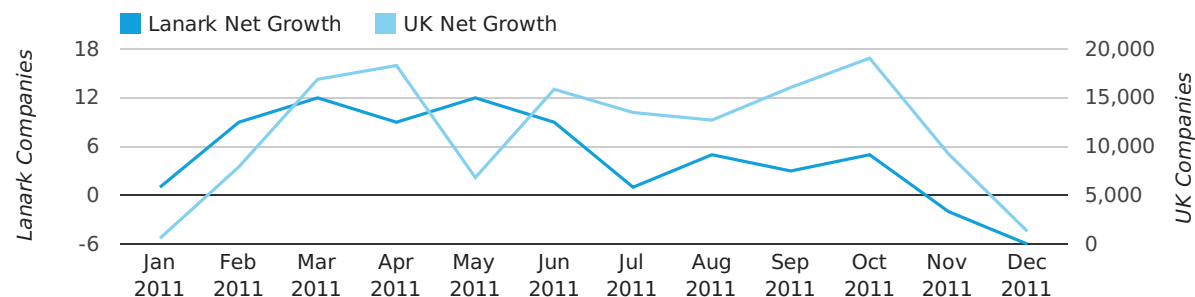
FOURTH QUARTER (OCT 2011 - DEC 2011)	LANARK	UK
2011	-3	29,640
2010	-2	18,221
% CHANGE	50.0%	62.7%
RECORD YEAR	2004 (25)	2003 (57,175)

### net growth by quarter



## Monthly Data (Oct, Nov & Dec 2011)

### net growth by month



	OCTOBER	NOVEMBER	DECEMBER
NET GROWTH IN 2011	5	-2	-6
NET GROWTH IN 2010	-6	9	-5
% CHANGE	-183.3%	-122.2%	20.0%
RECORD YEAR	2003 (10)	2010 (9)	2004 (9)

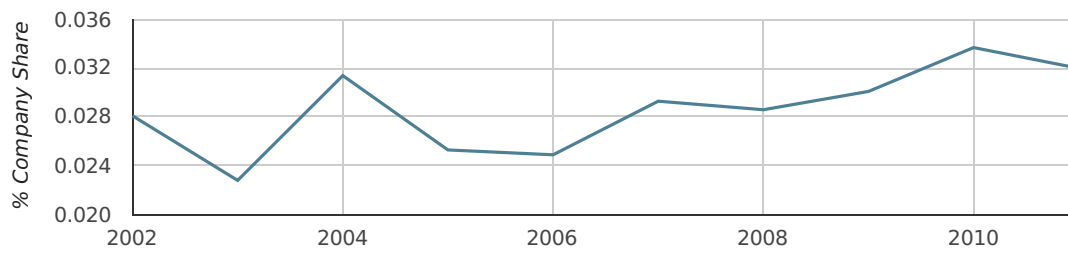


### Annual Data (2011)

In 2011 Lanark formed 0.0% of all UK companies. This is no change on 2010 when Lanark was responsible for 0.0% of all UK companies.

YEAR	LANARK
2011	0.0%
2010	0.0%
2009	0.0%
2008	0.0%
2007	0.0%
RECORD YEAR (SINCE 1960)	1966 (0.1%)

### company share by year

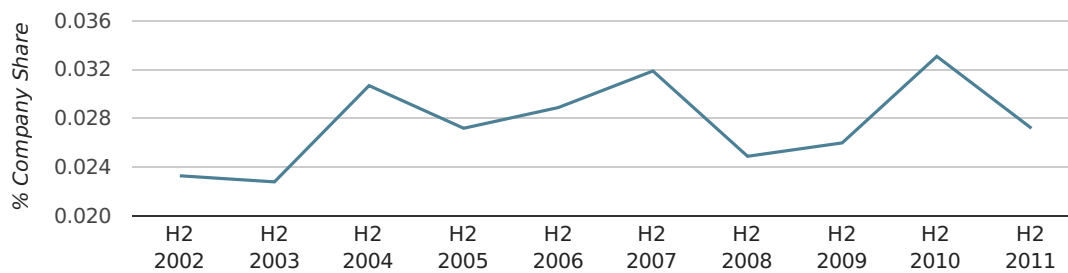


### Half Year Data (Jul-Dec 2011)

In the second half of 2011 Lanark formed 0.0% of all UK companies. This is the same as the 2010 figure of 0.0%.

HALF YEAR (JUL-DEC)	LANARK
2011	0.0%
2010	0.0%
2009	0.0%
2008	0.0%
2007	0.0%
RECORD YEAR (SINCE 1960)	1966 (0.1%)

### company share by half year

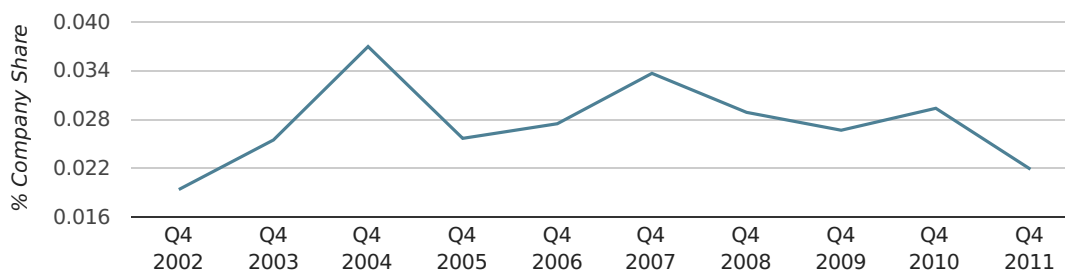


## Quarterly Data (Q4 Oct-Dec 2011)

In the fourth quarter of 2011, Lanark formed 0.0% of all UK companies.

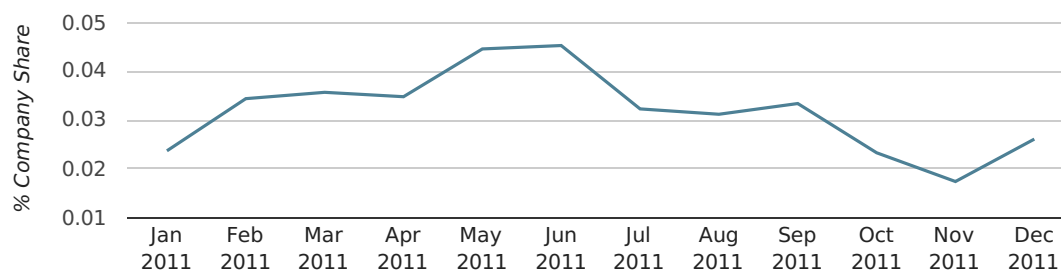
FOURTH QUARTER (OCT 2011 - DEC 2011)	LANARK
2011	0.0%
2010	0.0%
2009	0.0%
2008	0.0%
2007	0.0%
RECORD YEAR (SINCE 1960)	1966 (0.1%)

### company share by quarter



## Monthly Data (Oct, Nov & Dec 2011)

### company share by month



	OCTOBER	NOVEMBER	DECEMBER
UK FORMATION SHARE IN 2011	0.0%	0.0%	0.0%
UK FORMATION SHARE IN 2010	0.0%	0.0%	0.0%
% CHANGE	30.9%	-60.2%	1.2%
RECORD YEAR	1989 (0.1%)	1971 (0.2%)	1966 (0.2%)

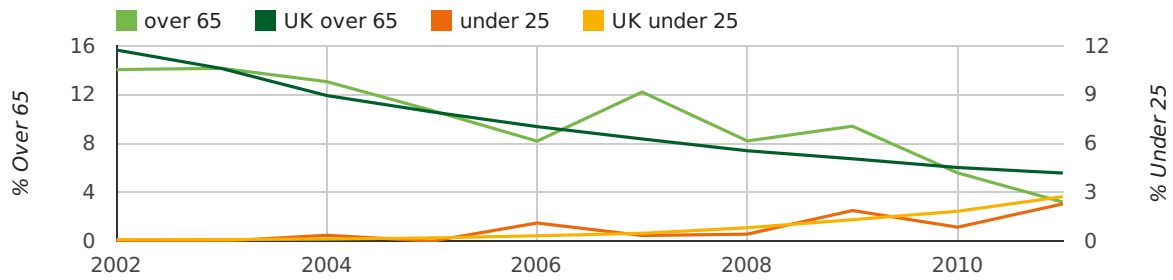
### Annual Data (2011)

The average age of a director in 2011 was 43.8.

The percentage of directors under the age of 25 was 2.3% compared to the UK figure of 3.7%.

The percentage of directors over the age of 65 was 3.2% compared to the UK figure of 4.2%.

#### director age by year



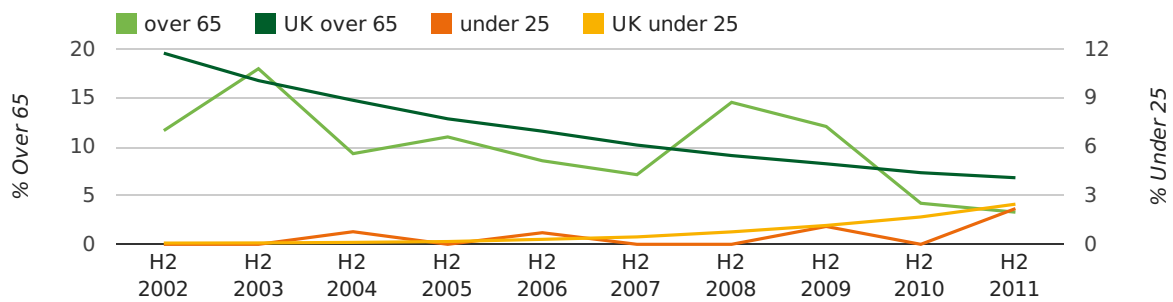
### Half Year Data (Jul-Dec 2011)

The average age of a director in the second half of 2011 was 42.9.

The percentage of directors under the age of 25 was 2.2% compared to the UK figure of 4.1%.

The percentage of directors over the age of 65 was 3.3% compared to the UK figure of 4.1%.

#### director age by half year



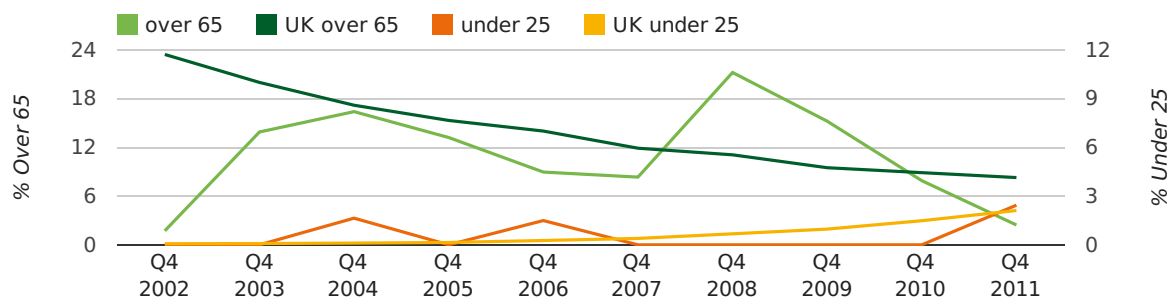
## Quarterly Data (Q4 Oct-Dec 2011)

The average age of a director in the fourth quarter of 2011 was 42.0.

The percentage of directors under the age of 25 was 2.4% compared to the UK figure of 4.2%.

The percentage of directors over the age of 65 was 2.4% compared to the UK figure of 4.1%.

### director age by quarter

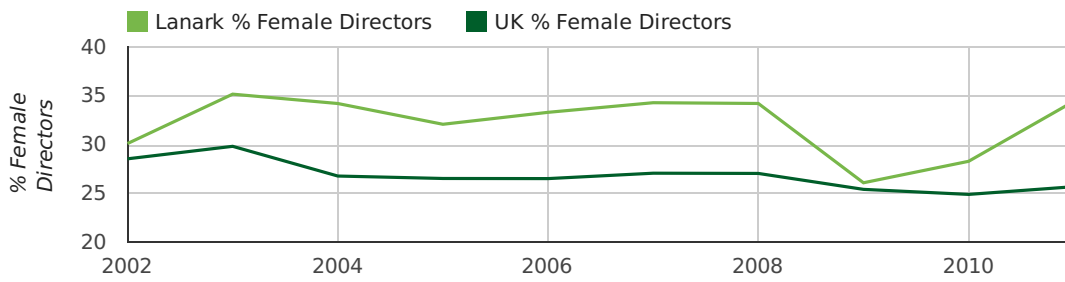


### Annual Data (2011)

The record year for female directors in Lanark was 1857 when 36.4% of all directors were female.

The percentage of female directors in Lanark in 2011 was 30.1%. The average for the UK during this time was 28.6%

#### director gender by year

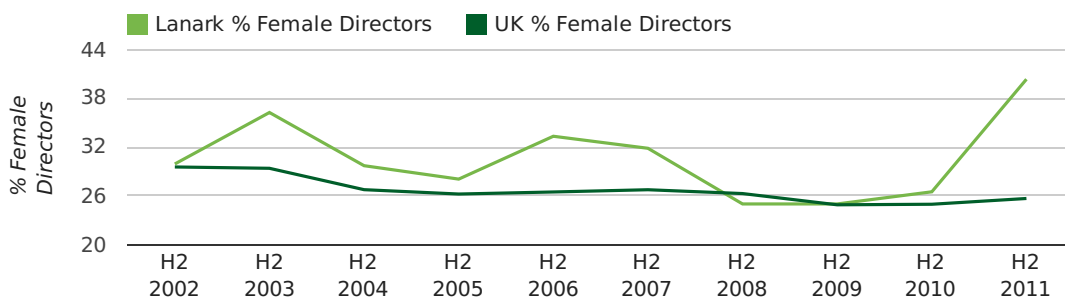


### Half Year Data (Jul-Dec 2011)

The record second half year for female directors in Lanark was 1860 when 42.9% of all directors were female.

40.4% of all director appointments in Lanark in the second half of 2011 were female. This compares to a UK average of 25.7% for the same period.

#### director gender by half year

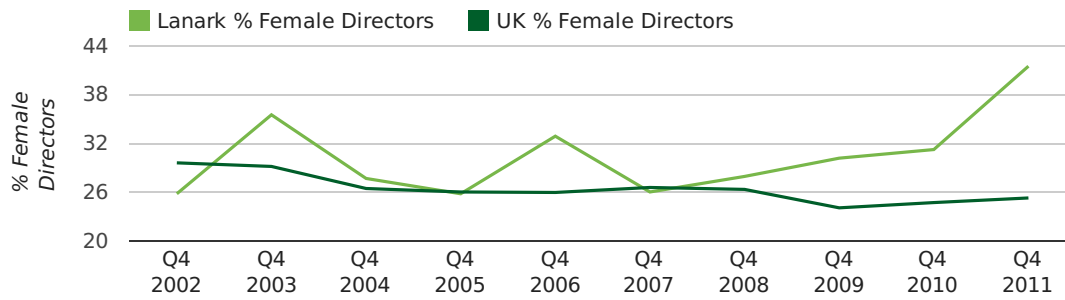


## Quarterly Data (Q4 Oct-Dec 2011)

The record fourth quarter for female directors in Lanark was in 1977 when 31.1% of all directors were female.

41.5% of all director appointments in Lanark in the fourth quarter of 2011 were female. This compares to a UK average of 25.3% for the same period.

### director gender by quarter



## Previous 12 months (Dec 2010-Dec 2011)

Excluding: LIMITED, LTD, &amp;, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
L.P.	2.66%	CONSULTING	5.07%
JOINERS	1.33%	MANAGEMENT	4.74%
B	1.33%	CONSULTANCY	3.26%
SCOTLAND	1.33%	PROPERTY	2.37%
(	1.00%	TRADING	2.07%
W	1.00%	DESIGN	1.92%
RAIL	1.00%	ASSOCIATES	1.86%
VALLEY	1.00%	ENGINEERING	1.78%
STEEL	1.00%	BUSINESS	1.78%
(SCOTLAND)	1.00%	CONSULTANTS	1.76%
)	1.00%	CONSTRUCTION	1.73%
DESIGN	0.66%	MEDIA	1.71%
SCOTT	0.66%	LONDON	1.63%
HAULAGE	0.66%	J	1.51%
(BIGGAR)	0.66%	INVESTMENTS	1.48%
TECH	0.66%	GLOBAL	1.46%
ELECTRICAL	0.66%	IT	1.41%
AUTO	0.66%	CARE	1.39%
CONTRACTS	0.66%	PROPERTIES	1.29%
GIBSON	0.66%	ELECTRICAL	1.29%
BUILDING	0.66%	M	1.27%
EVENT	0.66%	BUILDING	1.26%
HEATING	0.66%	ENERGY	1.25%
PLUMBING	0.66%	S	1.20%
CONSULTING	0.66%	ENTERPRISES	1.20%

## Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	59	205,525
70229 - Management consultancy activities other than financial management	11	17,765
7487 - Other business activities	8	57,052
4521 - General construction & civil engineering	7	5,558
7414 - Business & management consultancy	6	13,034
9999 - Dormant Company	5	20,199
62020 - Information technology consultancy activities	5	12,072
99999 - Dormant Company	5	21,846
74909 - Other professional, scientific and technical activities not elsewhere classified	4	8,671
82990 - Other business support service activities not elsewhere classified	3	32,483
9305 - Other service activities	3	9,492
94990 - Activities of other membership organizations not elsewhere classified	3	858
96090 - Other service activities not elsewhere classified	3	11,768
5530 - Restaurants	3	5,013
43220 - Plumbing, heat and air-conditioning installation	3	2,372
5552 - Catering	3	2,110
43999 - Other specialised construction activities not elsewhere classified	3	3,342
49410 - Freight transport by road	3	2,392
68209 - Other letting and operating of own or leased real estate	3	4,082
86900 - Other human health activities	2	4,457