

Lanarkshire

q1 2012 business confidence report



headlines

- Q1 2012 saw a new record in company registrations in Lanarkshire when compared to any previous Q1.
- Q1 2012 was a record quarter for company registrations in Lanarkshire when compared to any quarter in history.
- March 2012 saw a new record in company registrations in Lanarkshire when compared to any previous March.
- March 2012 was a record month for company registrations in Lanarkshire when compared to any month in history.
- February 2012 saw a new record in company registrations in Lanarkshire when compared to any previous February.
- January 2012 saw a new record in company registrations in Lanarkshire when compared to any previous January.
- Q1 2012 saw a new record in company closures in Lanarkshire when compared to any previous Q1.
- February 2012 saw a new record in company closures in Lanarkshire when compared to any previous February.
- January 2012 saw a new record in company closures in Lanarkshire when compared to any previous January.

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Quarterly Data (Q1 Jan-Mar 2012)

Q1 2012 saw a new record in company registrations in Lanarkshire when compared to any previous Q1.

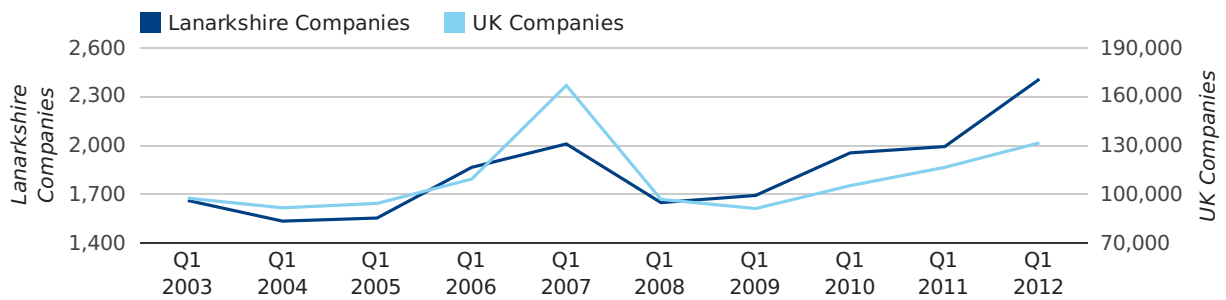
Q1 2012 was a record quarter for company registrations in Lanarkshire when compared to any quarter in history.

A total of 2,407 companies were registered in Lanarkshire during the first quarter of 2012 (Jan 2012 - Mar 2012).

This figure is an increase of 20.8% versus the same period last year (Q1 2011). This figure compares well to the UK as a whole, which saw an increase of 13.0% against the same period last year.

FIRST QUARTER (JAN 2012 - MAR 2012)	LANARKSHIRE	UK
2012	2,407	131,491
2011	1,992	116,391
% CHANGE	20.8%	13.0%
RECORD YEAR	2012 (2,407)	2007 (166,814)

new companies by quarter



Monthly Data (Jan, Feb & Mar 2012)

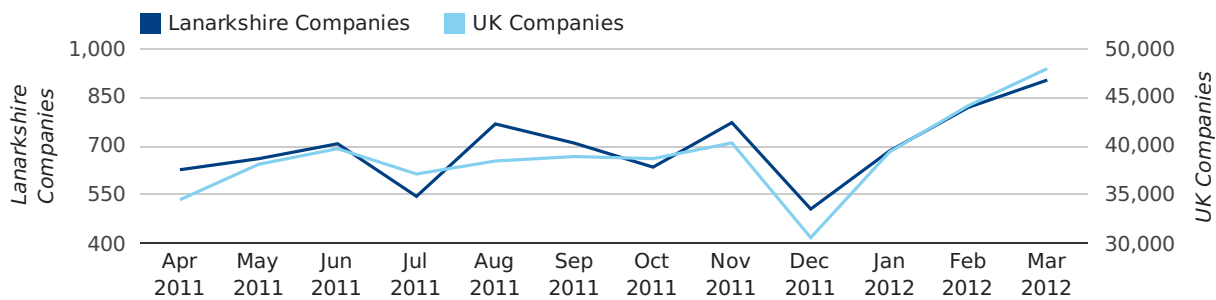
March 2012 saw a new record in company registrations in Lanarkshire when compared to any previous March.

March 2012 was a record month for company registrations in Lanarkshire when compared to any month in history.

February 2012 saw a new record in company registrations in Lanarkshire when compared to any previous February.

January 2012 saw a new record in company registrations in Lanarkshire when compared to any previous January.

new companies by month



	JANUARY	FEBRUARY	MARCH
NEW COMPANIES IN 2012	685	819	903
NEW COMPANIES IN 2011	569	678	745
% CHANGE	20.4%	20.8%	21.2%
RECORD YEAR	2012 (685)	2012 (819)	2012 (903)

Quarterly Data (Q1 Jan-Mar 2012)

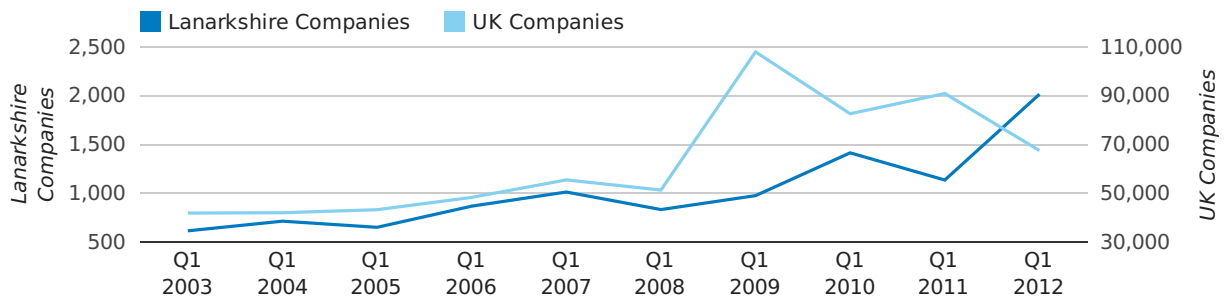
Q1 2012 saw a new record in company closures in Lanarkshire when compared to any previous Q1.

A total of 2,017 companies were dissolved in Lanarkshire during the first quarter of 2012 (Jan 2012 - Mar 2012).

This figure is an increase of 77.4% versus the same period last year (Q1 2011). This figure compares poorly to the UK as a whole, which saw a decrease of 25.7% against the same period last year.

FIRST QUARTER (JAN 2012 - MAR 2012)	LANARKSHIRE	UK
2012	2,017	67,576
2011	1,137	90,986
% CHANGE	77.4%	-25.7%
RECORD YEAR	2012 (2,017)	2009 (108,060)

dissolved companies by quarter

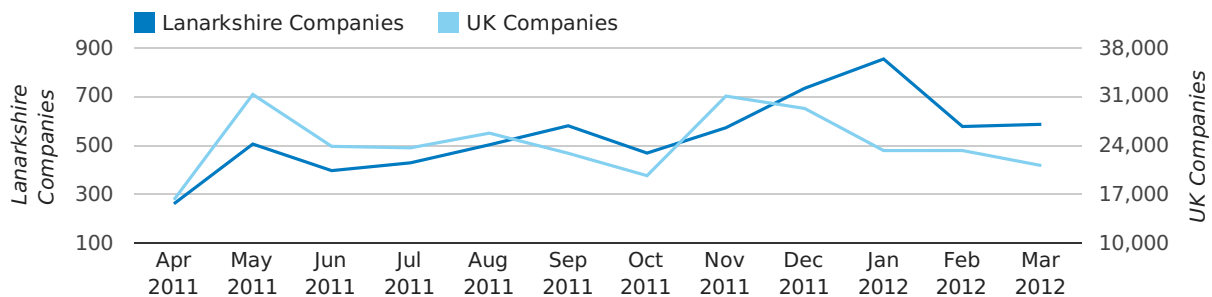


Monthly Data (Jan, Feb & Mar 2012)

February 2012 saw a new record in company closures in Lanarkshire when compared to any previous February.

January 2012 saw a new record in company closures in Lanarkshire when compared to any previous January.

dissolved companies by month



	JANUARY	FEBRUARY	MARCH
CLOSED COMPANIES IN 2012	854	577	586
CLOSED COMPANIES IN 2011	424	334	379
% CHANGE	101.4%	72.8%	55%
RECORD YEAR	2012 (854)	2012 (577)	2010 (628)

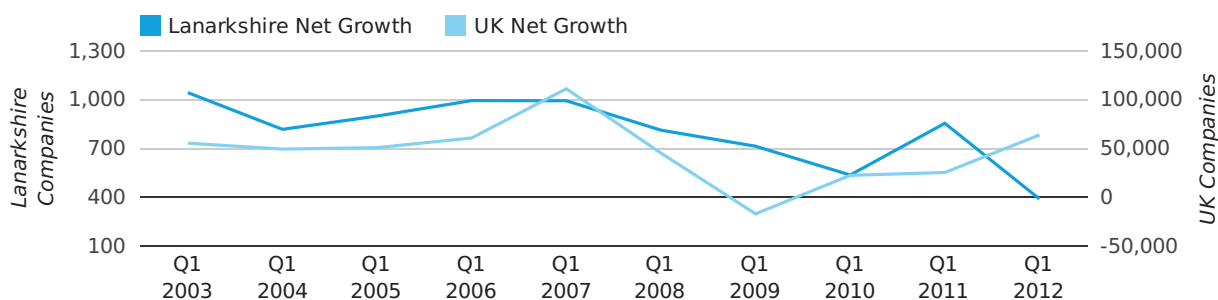
Quarterly Data (Q1 Jan-Mar 2012)

Net company growth for Lanarkshire during the first quarter of 2012 (Jan 2012 - Mar 2012) was 390 companies.

This represents a decrease of 54.4% on the same period last year.

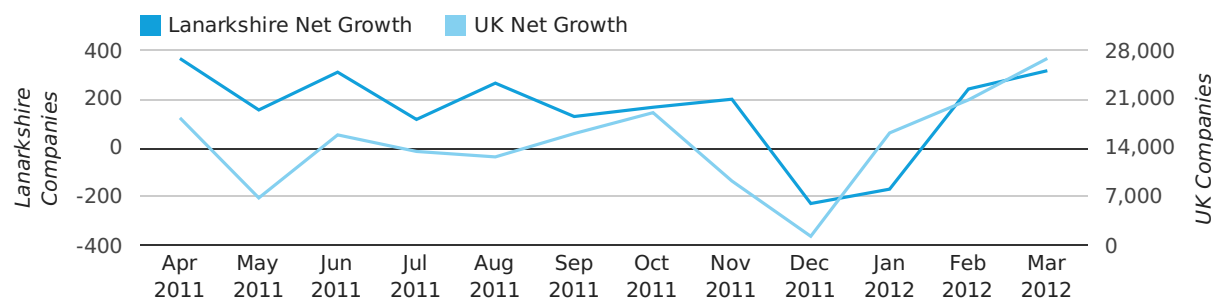
FIRST QUARTER (JAN 2012 - MAR 2012)	LANARKSHIRE	UK
2012	390	63,915
2011	855	25,405
% CHANGE	-54.4%	151.6%
RECORD YEAR	2003 (1,044)	2007 (111,282)

net growth by quarter



Monthly Data (Jan, Feb & Mar 2012)

net growth by month



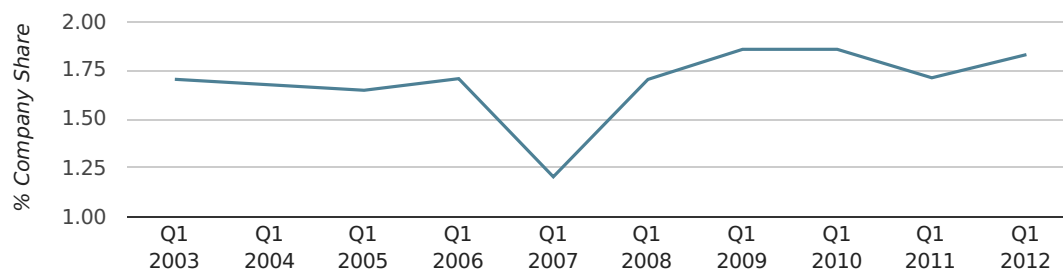
	JANUARY	FEBRUARY	MARCH
NET GROWTH IN 2012	-169	242	317
NET GROWTH IN 2011	145	344	366
% CHANGE	-216.6%	-29.7%	-13.4%
RECORD YEAR	2007 (403)	2011 (344)	2009 (500)

Quarterly Data (Q1 Jan-Mar 2012)

In the first quarter of 2012, Lanarkshire formed 1.8% of all UK companies.

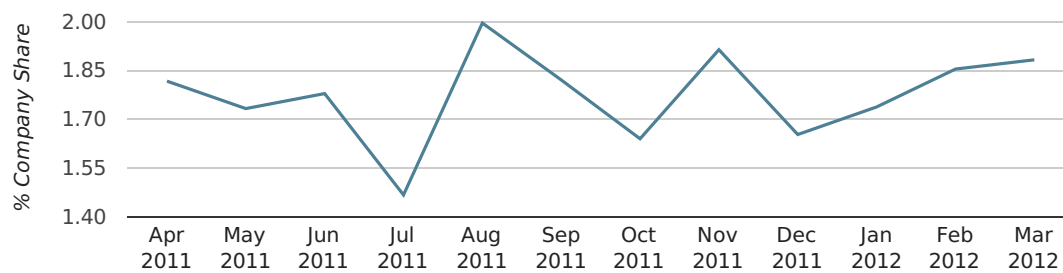
FIRST QUARTER (JAN 2012 - MAR 2012)	LANARKSHIRE
2012	1.8%
2011	1.7%
2010	1.9%
2009	1.9%
2008	1.7%
RECORD YEAR (SINCE 1960)	1984 (2.5%)

company share by quarter



Monthly Data (Jan, Feb & Mar 2012)

company share by month



	JANUARY	FEBRUARY	MARCH
UK FORMATION SHARE IN 2012	1.7%	1.9%	1.9%
UK FORMATION SHARE IN 2011	1.7%	1.8%	1.7%
% CHANGE	3.2%	3.3%	13.4%
RECORD YEAR	1988 (3.1%)	1974 (3.7%)	1979 (17.9%)

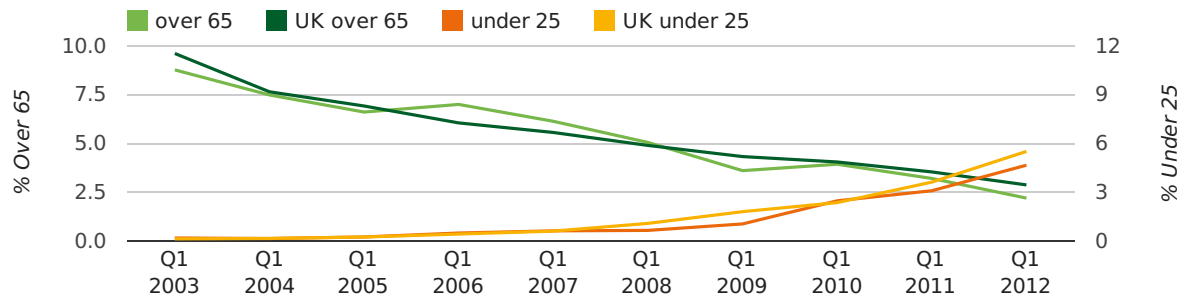
Quarterly Data (Q1 Jan-Mar 2012)

The average age of a director in the first quarter of 2012 was 42.5.

The percentage of directors under the age of 25 was 4.7% compared to the UK figure of 4.6%.

The percentage of directors over the age of 65 was 2.2% compared to the UK figure of 3.5%.

director age by quarter



Previous 12 months (Mar 2011-Mar 2012)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
MANAGEMENT	3.18%	CONSULTING	5.07%
(SCOTLAND)	2.61%	MANAGEMENT	4.74%
GLASGOW	1.62%	CONSULTANCY	3.30%
SCOTLAND	1.51%	PROPERTY	2.37%
CONSULTANCY	1.47%	TRADING	2.07%
PROPERTY	1.29%	DESIGN	1.93%
CONSULTING	1.28%	ENGINEERING	1.86%
INVESTMENT	1.06%	ASSOCIATES	1.84%
ENGINEERING	1.00%	CONSULTANTS	1.79%
DESIGN	0.87%	BUSINESS	1.73%
PROPERTIES	0.84%	MEDIA	1.72%
CONSULTANTS	0.84%	CONSTRUCTION	1.72%
(GLASGOW)	0.82%	LONDON	1.66%
CONSTRUCTION	0.81%	J	1.54%
BUSINESS	0.80%	INVESTMENTS	1.51%
ENERGY	0.79%	GLOBAL	1.50%
J	0.76%	IT	1.40%
M	0.75%	CARE	1.34%
TRADING	0.74%	PROPERTIES	1.31%
INVESTMENTS	0.68%	ELECTRICAL	1.27%
CONTRACTS	0.68%	M	1.27%
ELECTRICAL	0.65%	BUILDING	1.24%
LEISURE	0.65%	ENERGY	1.20%
MEDIA	0.62%	S	1.20%
SOLAR	0.60%	ENTERPRISES	1.19%

Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	4,075	216,665
7487 - Other business activities	877	52,735
82990 - Other business support service activities not elsewhere classified	584	35,233
99999 - Dormant Company	346	25,084
70229 - Management consultancy activities other than financial management	280	19,704
9999 - Dormant Company	259	18,617
62020 - Information technology consultancy activities	225	14,303
56103 - Take-away food shops and mobile food stands	202	2,902
74909 - Other professional, scientific and technical activities not elsewhere classified	190	9,892
96090 - Other service activities not elsewhere classified	187	13,637
5530 - Restaurants	153	4,633
7414 - Business & management consultancy	147	12,113
9305 - Other service activities	129	8,818
68209 - Other letting and operating of own or leased real estate	128	4,427
7260 - Other computer related activities	119	7,154
56101 - Licensed restaurants	117	1,885
5552 - Catering	115	1,960
74990 - Non-trading company	114	9,729
62090 - Other information technology service activities	112	8,145
4521 - General construction & civil engineering	108	5,169