Lancaster

2011 annual business confidence report



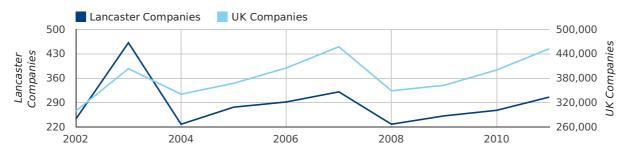
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A total of 306 companies were formed in Lancaster in 2011. This total is 14.2% higher than in 2010 and compares equally to the UK figure of a 13.1% growth compared to 400,358 the previous year.

YEAR	LANCASTER	UK
2011	306	452,870
2010	268	400,358
2009	252	362,675
2008	228	349,203
2007	321	457,649
RECORD YEAR	2003 (462)	2007 (457,649)

new companies by year

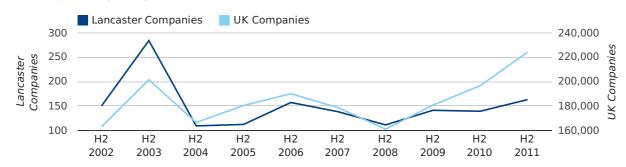


Half Year Data (Jul-Dec 2011)

In the second half of 2011 a total of 163 companies were formed in Lancaster. This figure is 17.3% higher than last year, which compares well to the UK wide figure of 14.0%.

The highest total for a second half year in Lancaster occurred in 2003 when a total of 284 were formed.

HALF YEAR (JUL-DEC)	LANCASTER	UK
2011	163	224,135
2010	139	196,609
% CHANGE	17.3%	14.0%
RECORD YEAR	2003 (284)	2011 (224,135)



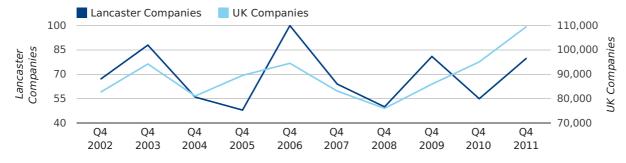
new companies by half year

A total of 80 companies were registered in Lancaster during the fourth quarter of 2011 (Oct 2011 - Dec 2011).

This figure is an increase of 45.5% versus the same period last year (Q4 2010). This figure compares well to the UK as a whole, which saw an increase of 15.3% against the same period last year.

FOURTH QUARTER (OCT 2011 - DEC 2011)	LANCASTER	UK
2011	80	109,623
2010	55	95,117
% CHANGE	45.5%	15.3%
RECORD YEAR	2006 (100)	2011 (109,623)

new companies by quarter



Monthly Data (Oct, Nov & Dec 2011)

new companies by month

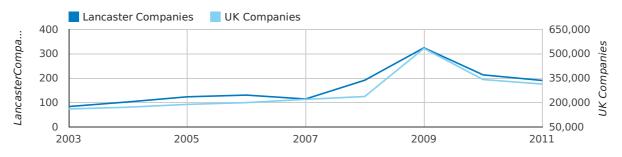
Lancaster Companies UK Companies 30 46,000 JK Companies Lancaster Companies 42,000 27 24 38,000 21 34,000 30,000 18 Jan Feb Mar Oct Dec Apr May Jun Jul Aug Sep Nov 2011 2011 2011 2011 2011 2011 2011 2011 2011 2011 2011 2011

	OCTOBER	NOVEMBER	DECEMBER
NEW COMPANIES IN 2011	29	28	23
NEW COMPANIES IN 2010	17	26	12
% CHANGE	70.6%	7.7%	91.7%
RECORD YEAR	2006 (64)	2009 (31)	2009 (29)

A total of 191 companies were dissolved in Lancaster in 2011. This total is 10.7% lower than in 2010 and compares unfavourably to the UK figure of 8.1% decrease compared to the previous year.

YEAR	LANCASTER	UK
2011	191	314,523
2010	214	342,232
2009	325	533,773
2008	192	237,901
2007	115	220,295
RECORD YEAR	2009 (325)	2009 (533,773)

dissolved companies by year



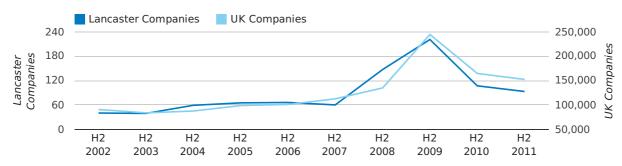
Half Year Data (Jul-Dec 2011)

In the second half of 2011 a total of 93 companies were dissolved in Lancaster. This figure is 13.1% lower than last year, which compares well to the UK wide change of -7.5%.

The highest total for a second half year in Lancaster occurred in 2009 when a total of 221 were closed.

HALF YEAR (JUL-DEC)	LANCASTER	UK
2011	93	152,213
2010	107	164,601
% CHANGE	-13.1%	-7.5%
RECORD YEAR	2009 (221)	2009 (244,537)

dissolved companies by half year

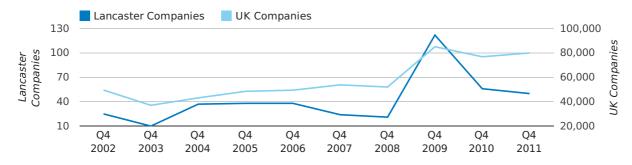


A total of 50 companies were dissolved in Lancaster during the fourth quarter of 2011 (Oct 2011 - Dec 2011).

This figure is a decrease of 10.7% versus the same period last year (Q4 2010). This figure compares well to the UK as a whole, which saw an increase of 4.0% against the same period last year.

FOURTH QUARTER (OCT 2011 - DEC 2011)	LANCASTER	UK
2011	50	79,983
2010	56	76,896
% CHANGE	-10.7%	4.0%
RECORD YEAR	2009 (122)	2009 (85,136)

dissolved companies by quarter



Monthly Data (Oct, Nov & Dec 2011)



2010 (27)

2009 (26)

2009 (74)

dissolved companies by month

RECORD YEAR

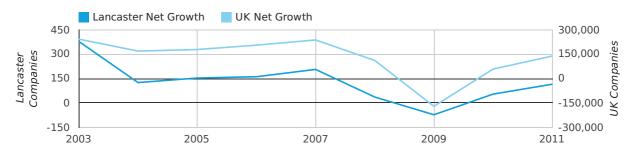
A total of 115 companies were added to the company register for Lancaster in 2011. This number represents growth of 42.9% which compares favourably to the UK figure of 34.6%.

This number is 61 companies higher than the previous year.

The highest net company growth figure ever seen in one year came in 2003 when the Lancaster company register grew by 378 companies.

YEAR	LANCASTER	UK
2011	115	138,347
2010	54	58,126
2009	-73	-171,098
2008	36	111,302
2007	206	237,354
RECORD YEAR	2003 (378)	2003 (242,543)

net growth by year

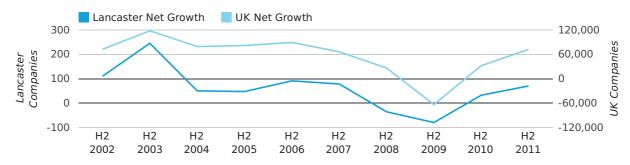


Half Year Data (Jul-Dec 2011)

In the second half of 2011 the company register for Lancaster increased by 70 companies. This figure is 118.8% higher than last year, which compares equally to a UK increase of 124.7%.

HALF YEAR (JUL-DEC)	LANCASTER	UK
2011	70	71,922
2010	32	32,008
% CHANGE	118.8%	124.7%
RECORD YEAR	2003 (245)	2003 (117,772)

net growth by half year

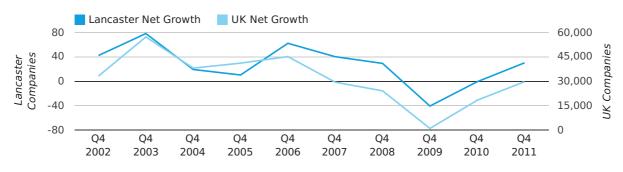


Net company growth for Lancaster during the fourth quarter of 2011 (Oct 2011 - Dec 2011) was 30 companies.

This represents an increase of 3,100.0% on the same period last year.

FOURTH QUARTER (OCT 2011 - DEC 2011)	LANCASTER	UK
2011	30	29,640
2010	-1	18,221
% CHANGE	-3,100.0%	62.7%
RECORD YEAR	2003 (78)	2003 (57,175)

net growth by quarter



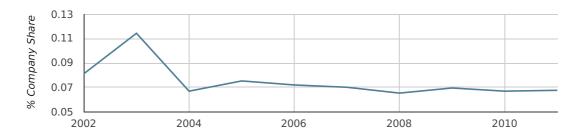
Monthly Data (Oct, Nov & Dec 2011)



In 2011 Lancaster formed 0.1% of all UK companies. This is no change on 2010 when Lancaster was responsible for 0.1% of all UK companies.

YEAR	LANCASTER
2011	0.1%
2010	0.1%
2009	0.1%
2008	0.1%
2007	0.1%
RECORD YEAR (SINCE 1960)	1966 (0.1%)

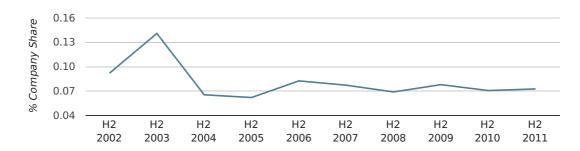
company share by year



Half Year Data (Jul-Dec 2011)

In the second half of 2011 Lancaster formed 0.1% of all UK companies. This is the same as the 2010 figure of 0.1%.

HALF YEAR (JUL-DEC)	LANCASTER
2011	0.1%
2010	0.1%
2009	0.1%
2008	0.1%
2007	0.1%
RECORD YEAR (SINCE 1960)	2003 (0.1%)

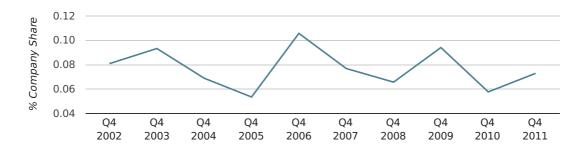


company share by half year

In the fourth quarter of 2011, Lancaster formed 0.1% of all UK companies.

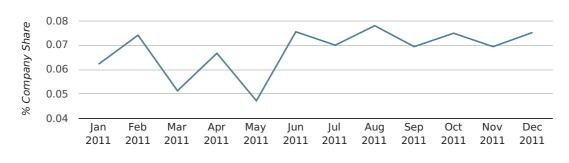
FOURTH QUARTER (OCT 2011 - DEC 2011)	LANCASTER
2011	0.1%
2010	0.1%
2009	0.1%
2008	0.1%
2007	0.1%
RECORD YEAR (SINCE 1960)	1962 (0.2%)





Monthly Data (Oct, Nov & Dec 2011)

company share by month



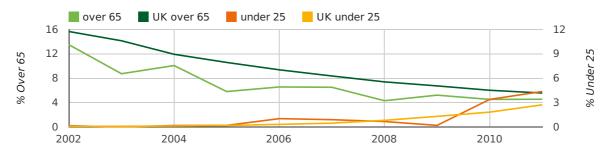
	OCTOBER	NOVEMBER	DECEMBER
UK FORMATION SHARE IN 2011	0.1%	0.1%	0.1%
UK FORMATION SHARE IN 2010	0.1%	0.1%	0.0%
% CHANGE	48.3%	-8.3%	70.1%
RECORD YEAR	1962 (0.5%)	1968 (0.2%)	1967 (0.3%)

The average age of a director in 2011 was 43.3.

The percentage of directors under the age of 25 was 4.4% compared to the UK figure of 3.7%.

The percentage of directors over the age of 65 was 4.6% compared to the UK figure of 4.2%.

director age by year

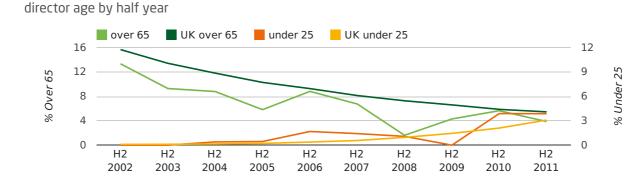


Half Year Data (Jul-Dec 2011)

The average age of a director in the second half of 2011 was 43.0.

The percentage of directors under the age of 25 was 3.9% compared to the UK figure of 4.1%.

The percentage of directors over the age of 65 was 3.9% compared to the UK figure of 4.1%.

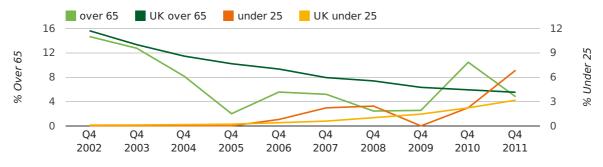


The average age of a director in the fourth quarter of 2011 was 43.1.

The percentage of directors under the age of 25 was 6.8% compared to the UK figure of 4.2%.

The percentage of directors over the age of 65 was 4.8% compared to the UK figure of 4.1%.

director age by quarter



director gender

Annual Data (2011)

The record year for female directors in Lancaster was 1857 when 36.4% of all directors were female.

The percentage of female directors in Lancaster in 2011 was 36.8%. The average for the UK during this time was 28.6%

director gender by year

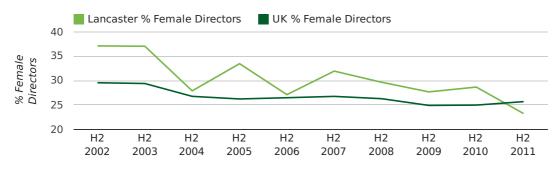


Half Year Data (Jul-Dec 2011)

The record second half year for female directors in Lancaster was 1860 when 42.9% of all directors were female.

23.2% of all director appointments in Lancaster in the second half of 2011 were female. This compares to a UK average of 25.7% for the same period.

director gender by half year



The record fourth quarter for female directors in Lancaster was in 1977 when 31.1% of all directors were female.

18.6% of all director appointments in Lancaster in the fourth quarter of 2011 were female. This compares to a UK average of 25.3% for the same period.

director gender by quarter



Previous 12 months (Dec 2010-Dec 2011)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
CONSULTING	2.03%	CONSULTING	5.07%
LANCASTER	1.86%	MANAGEMENT	4.74%
CITYBLOCK	1.01%	CONSULTANCY	3.26%
DESIGN	1.01%	PROPERTY	2.37%
MEDIA	0.84%	TRADING	2.07%
CONSULTANCY	0.84%	DESIGN	1.92%
MANAGEMENT	0.84%	ASSOCIATES	1.86%
ENERGY	0.51%	ENGINEERING	1.78%
PUB	0.51%	BUSINESS	1.78%
HEALTHCARE	0.51%	CONSULTANTS	1.76%
LETTINGS	0.51%	CONSTRUCTION	1.73%
SAFETY	0.51%	MEDIA	1.71%
BUSINESS	0.51%	LONDON	1.63%
CONSULTANTS	0.51%	J	1.51%
G	0.51%	INVESTMENTS	1.48%
CARE	0.51%	GLOBAL	1.46%
TREE	0.51%	IT	1.41%
WEST	0.51%	CARE	1.39%
(LANCASTER	0.51%	PROPERTIES	1.29%
SON	0.51%	ELECTRICAL	1.29%
COMMUNITY	0.51%	М	1.27%
NORTH	0.51%	BUILDING	1.26%
J	0.51%	ENERGY	1.25%
3)	0.51%	S	1.20%
ENTERPRISE	0.51%	ENTERPRISES	1.20%

Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	86	205,525
7487 - Other business activities	32	57,052
82990 - Other business support service activities not elsewhere classified	14	32,483
7414 - Business & management consultancy	14	13,034
70229 - Management consultancy activities other than financial management	12	17,765
62090 - Other information technology service activities	10	7,493
9999 - Dormant Company	9	20,199
9305 - Other service activities	8	9,492
7260 - Other computer related activities	8	7,667
5540 - Bars	8	2,147
99999 - Dormant Company	7	21,846
96090 - Other service activities not elsewhere classified	6	11,768
86900 - Other human health activities	6	4,457
73110 - Advertising agencies	5	1,823
74990 - Non-trading company	5	8,929
62020 - Information technology consultancy activities	4	12,072
7415 - Holding companies including head offices	4	1,653
86210 - General medical practice activities	4	2,285
69102 - Solicitors	4	1,183
62012 - Business and domestic software development	4	3,714