Leatherhead

2011 annual business confidence report





headlines

- October 2011 saw a new record in company registrations in Leatherhead when compared to any previous October.
- Q4 2011 saw a new record in company closures in Leatherhead when compared to any previous Q4.
- November 2011 saw a new record in company closures in Leatherhead when compared to any previous November.

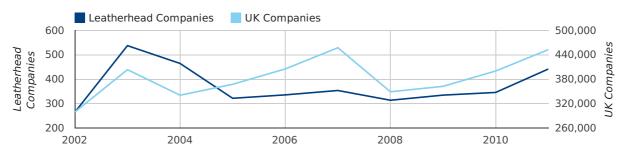
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A total of 442 companies were formed in Leatherhead in 2011. This total is 27.7% higher than in 2010 and compares poorly to the UK figure of a 13.1% growth compared to 400,358 the previous year.

YEAR	LEATHERHEAD	UK
2011	442	452,870
2010	346	400,358
2009	335	362,675
2008	314	349,203
2007	354	457,649
RECORD YEAR	2003 (538)	2007 (457,649)

new companies by year



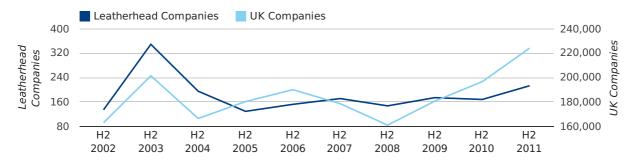
Half Year Data (Jul-Dec 2011)

In the second half of 2011 a total of 213 companies were formed in Leatherhead. This figure is 26.8% higher than last year, which compares well to the UK wide figure of 14.0%.

The highest total for a second half year in Leatherhead occurred in 2003 when a total of 349 were formed.

HALF YEAR (JUL-DEC)	LEATHERHEAD	UK
2011	213	224,135
2010	168	196,609
% CHANGE	26.8%	14.0%
RECORD YEAR	2003 (349)	2011 (224,135)

new companies by half year

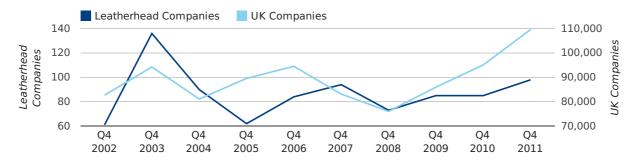


A total of 98 companies were registered in Leatherhead during the fourth quarter of 2011 (Oct 2011 - Dec 2011).

This figure is an increase of 15.3% versus the same period last year (Q4 2010). This figure compares equally to the UK as a whole, which saw an increase of 15.3% against the same period last year.

FOURTH QUARTER (OCT 2011 - DEC 2011)	LEATHERHEAD	UK
2011	98	109,623
2010	85	95,117
% CHANGE	15.3%	15.3%
RECORD YEAR	2003 (136)	2011 (109,623)

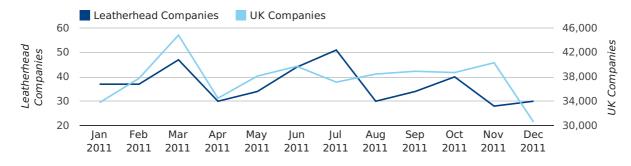
new companies by quarter



Monthly Data (Oct, Nov & Dec 2011)

October 2011 saw a new record in company registrations in Leatherhead when compared to any previous October.

new companies by month

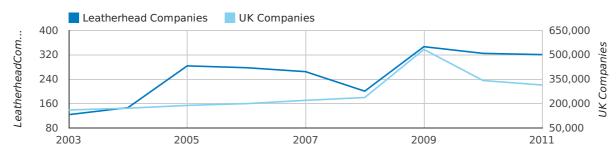


	OCTOBER	NOVEMBER	DECEMBER
NEW COMPANIES IN 2011	40	28	30
NEW COMPANIES IN 2010	32	31	22
% CHANGE	25.0%	-9.7%	36.4%
RECORD YEAR	2011 (40)	2003 (40)	2003 (59)

A total of 321 companies were dissolved in Leatherhead in 2011. This total is 1.2% lower than in 2010 and compares favourably to the UK figure of 8.1% decrease compared to the previous year.

YEAR	LEATHERHEAD	UK
2011	321	314,523
2010	325	342,232
2009	347	533,773
2008	201	237,901
2007	265	220,295
RECORD YEAR	2009 (347)	2009 (533,773)

dissolved companies by year



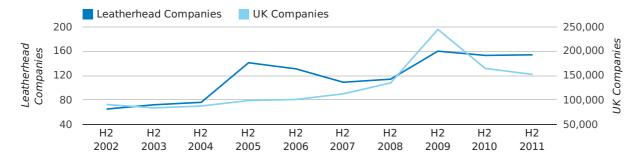
Half Year Data (Jul-Dec 2011)

In the second half of 2011 a total of 154 companies were dissolved in Leatherhead. This figure is 0.7% higher than last year, which compares badly to the UK wide change of -7.5%.

The highest total for a second half year in Leatherhead occurred in 2009 when a total of 160 were closed.

HALF YEAR (JUL-DEC)	LEATHERHEAD	UK
2011	154	152,213
2010	153	164,601
% CHANGE	0.7%	-7.5%
RECORD YEAR	2009 (160)	2009 (244,537)

dissolved companies by half year



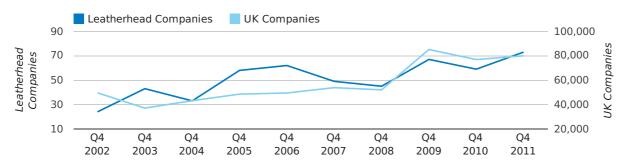
Q4 2011 saw a new record in company closures in Leatherhead when compared to any previous Q4.

A total of 73 companies were dissolved in Leatherhead during the fourth quarter of 2011 (Oct 2011 - Dec 2011).

This figure is an increase of 23.7% versus the same period last year (Q4 2010). This figure compares poorly to the UK as a whole, which saw an increase of 4.0% against the same period last year.

FOURTH QUARTER (OCT 2011 - DEC 2011)	LEATHERHEAD	UK
2011	73	79,983
2010	59	76,896
% CHANGE	23.7%	4.0%
RECORD YEAR	2011 (73)	2009 (85,136)

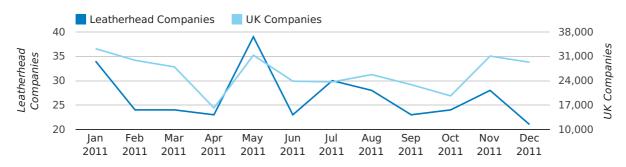
dissolved companies by quarter



Monthly Data (Oct, Nov & Dec 2011)

November 2011 saw a new record in company closures in Leatherhead when compared to any previous November.

dissolved companies by month



	OCTOBER	NOVEMBER	DECEMBER
CLOSED COMPANIES IN 2011	24	28	21
CLOSED COMPANIES IN 2010	24	22	13
% CHANGE	0.0%	27.3%	62%
RECORD YEAR	2006 (27)	2011 (28)	2005 (26)

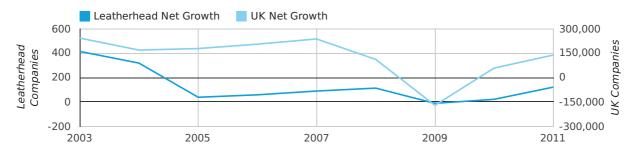
A total of 121 companies were added to the company register for Leatherhead in 2011. This number represents growth of 35.0% which compares favourably to the UK figure of 34.6%.

This number is 100 companies higher than the previous year.

The highest net company growth figure ever seen in one year came in 2003 when the Leatherhead company register grew by 414 companies.

YEAR	LEATHERHEAD	UK
2011	121	138,347
2010	21	58,126
2009	-12	-171,098
2008	113	111,302
2007	89	237,354
RECORD YEAR	2003 (414)	2003 (242,543)

net growth by year

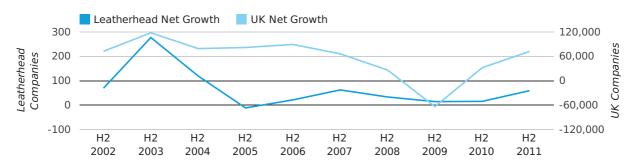


Half Year Data (Jul-Dec 2011)

In the second half of 2011 the company register for Leatherhead increased by 59 companies. This figure is 293.3% higher than last year, which compares well to a UK increase of 124.7%.

HALF YEAR (JUL-DEC)	LEATHERHEAD	UK
2011	59	71,922
2010	15	32,008
% CHANGE	293.3%	124.7%
RECORD YEAR	2003 (277)	2003 (117,772)

net growth by half year

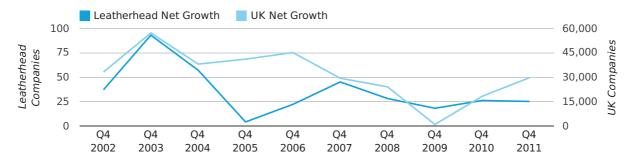


Net company growth for Leatherhead during the fourth quarter of 2011 (Oct 2011 - Dec 2011) was 25 companies.

This represents a decrease of 3.8% on the same period last year.

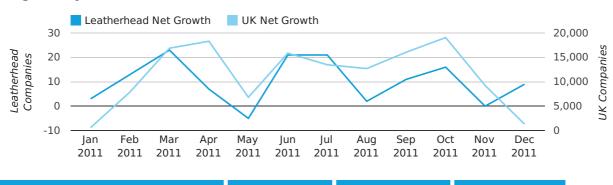
FOURTH QUARTER (OCT 2011 - DEC 2011)	LEATHERHEAD	UK
2011	25	29,640
2010	26	18,221
% CHANGE	-3.8%	62.7%
RECORD YEAR	2003 (93)	2003 (57,175)

net growth by quarter



Monthly Data (Oct, Nov & Dec 2011)

net growth by month

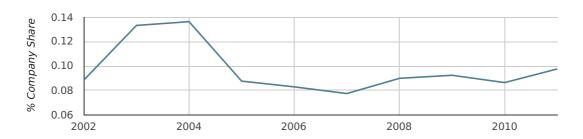


	OCTOBER	NOVEMBER	DECEMBER
NET GROWTH IN 2011	16	0	9
NET GROWTH IN 2010	8	9	9
% CHANGE	100.0%	-100.0%	0.0%
RECORD YEAR	2004 (27)	2003 (30)	2003 (37)

In 2011 Leatherhead formed 0.1% of all UK companies. This is no change on 2010 when Leatherhead was responsible for 0.1% of all UK companies.

YEAR	LEATHERHEAD
2011	0.1%
2010	0.1%
2009	0.1%
2008	0.1%
2007	0.1%
RECORD YEAR (SINCE 1960)	1970 (0.3%)

company share by year

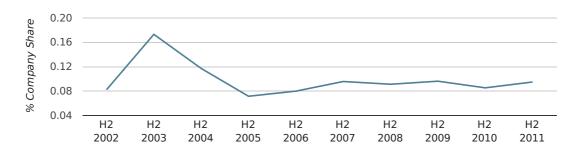


Half Year Data (Jul-Dec 2011)

In the second half of 2011 Leatherhead formed 0.1% of all UK companies. This is the same as the 2010 figure of 0.1%.

HALF YEAR (JUL-DEC)	LEATHERHEAD
2011	0.1%
2010	0.1%
2009	0.1%
2008	0.1%
2007	0.1%
RECORD YEAR (SINCE 1960)	1964 (0.3%)

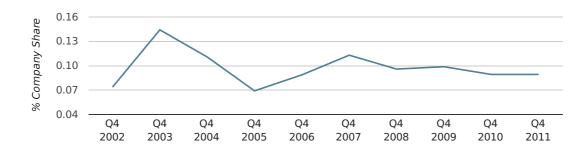
company share by half year



In the fourth quarter of 2011, Leatherhead formed 0.1% of all UK companies.

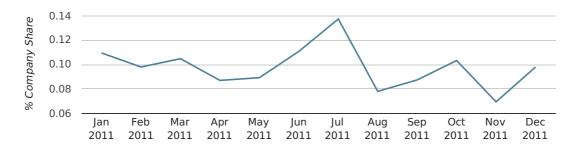
FOURTH QUARTER (OCT 2011 - DEC 2011)	LEATHERHEAD
2011	0.1%
2010	0.1%
2009	0.1%
2008	0.1%
2007	0.1%
RECORD YEAR (SINCE 1960)	1970 (0.4%)

company share by quarter



Monthly Data (Oct, Nov & Dec 2011)

company share by month



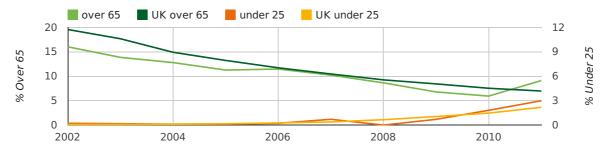
	OCTOBER	NOVEMBER	DECEMBER
UK FORMATION SHARE IN 2011	0.1%	0.1%	0.1%
UK FORMATION SHARE IN 2010	0.1%	0.1%	0.1%
% CHANGE	8.6%	-23.1%	20.8%
RECORD YEAR	1970 (0.6%)	1966 (0.7%)	1967 (0.6%)

The average age of a director in 2011 was 48.6.

The percentage of directors under the age of 25 was 3.0% compared to the UK figure of 3.7%.

The percentage of directors over the age of 65 was 9.1% compared to the UK figure of 4.2%.

director age by year



Half Year Data (Jul-Dec 2011)

The average age of a director in the second half of 2011 was 47.4.

The percentage of directors under the age of 25 was 4.5% compared to the UK figure of 4.1%.

The percentage of directors over the age of 65 was 7.6% compared to the UK figure of 4.1%.

director age by half year

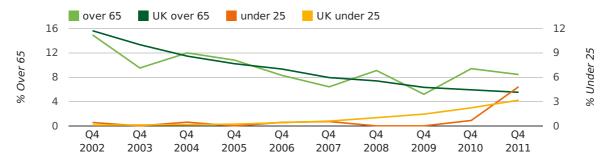


The average age of a director in the fourth quarter of 2011 was 48.2.

The percentage of directors under the age of 25 was 4.8% compared to the UK figure of 4.2%.

The percentage of directors over the age of 65 was 8.4% compared to the UK figure of 4.1%.

director age by quarter



The record year for female directors in Leatherhead was 1857 when 36.4% of all directors were female.

The percentage of female directors in Leatherhead in 2011 was 22.4%. The average for the UK during this time was 28.6%

director gender by year

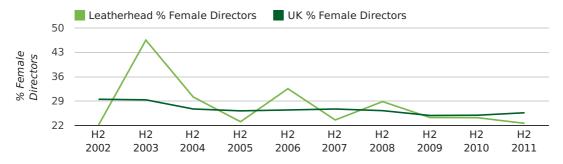


Half Year Data (Jul-Dec 2011)

The record second half year for female directors in Leatherhead was 1860 when 42.9% of all directors were female.

22.6% of all director appointments in Leatherhead in the second half of 2011 were female. This compares to a UK average of 25.7% for the same period.

director gender by half year



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The record fourth quarter for female directors in Leatherhead was in 1977 when 31.1% of all directors were female.

21.5% of all director appointments in Leatherhead in the fourth quarter of 2011 were female. This compares to a UK average of 25.3% for the same period.

director gender by quarter



naming trends $\operatorname{duport} \omega$

Previous 12 months (Dec 2010-Dec 2011)

 ${\sf Excluding: LIMITED, LTD, \&, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.}\\$

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
PLC	3.75%	CONSULTING	5.07%
MANAGEMENT	2.71%	MANAGEMENT	4.74%
CONSULTING	1.81%	CONSULTANCY	3.26%
PROPERTY	1.03%	PROPERTY	2.37%
LEATHERHEAD	0.78%	TRADING	2.07%
SURREY	0.78%	DESIGN	1.92%
CAPITAL	0.78%	ASSOCIATES	1.86%
CONSULTANCY	0.78%	ENGINEERING	1.78%
INVESTMENTS	0.65%	BUSINESS	1.78%
ASSOCIATES	0.65%	CONSULTANTS	1.76%
GLOBAL	0.65%	CONSTRUCTION	1.73%
GROUP	0.65%	MEDIA	1.71%
ENTERPRISES	0.52%	LONDON	1.63%
HOLDINGS	0.52%	J	1.51%
DEVELOPMENTS	0.52%	INVESTMENTS	1.48%
CONSTRUCTION	0.52%	GLOBAL	1.46%
CITY	0.52%	IT	1.41%
CONSULTANTS	0.52%	CARE	1.39%
PARTNERS	0.52%	PROPERTIES	1.29%
J	0.52%	ELECTRICAL	1.29%
DESIGN	0.52%	М	1.27%
PROPERTIES	0.52%	BUILDING	1.26%
DEVELOPMENT	0.39%	ENERGY	1.25%
MINES	0.39%	S	1.20%
(SURREY)	0.39%	ENTERPRISES	1.20%

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Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	148	205,525
74990 - Non-trading company	40	8,929
7487 - Other business activities	31	57,052
82990 - Other business support service activities not elsewhere classified	28	32,483
7499 - Non-trading company	28	9,957
70229 - Management consultancy activities other than financial management	20	17,765
7414 - Business & management consultancy	19	13,034
99999 - Dormant Company	17	21,846
9999 - Dormant Company	16	20,199
62020 - Information technology consultancy activities	13	12,072
74909 - Other professional, scientific and technical activities not elsewhere classified	13	8,671
96090 - Other service activities not elsewhere classified	11	11,768
41100 - Development of building projects	11	4,331
7260 - Other computer related activities	8	7,667
64209 - Activities of other holding companies not elsewhere classified	8	1,038
9305 - Other service activities	8	9,492
70100 - Activities of head offices	8	2,662
68209 - Other letting and operating of own or leased real estate	6	4,082
7222 - Other software consultancy and supply	6	7,398
62012 - Business and domestic software development	6	3,714