

# Lewes

2011 annual business confidence report



## headlines

- November 2011 saw a new record in company registrations in Lewes when compared to any previous November.
- November 2011 saw a new record in company closures in Lewes when compared to any previous November.

## contents

new company registrations

closed companies (dissolved)

net company growth

uk company share

director age

director gender

naming trends

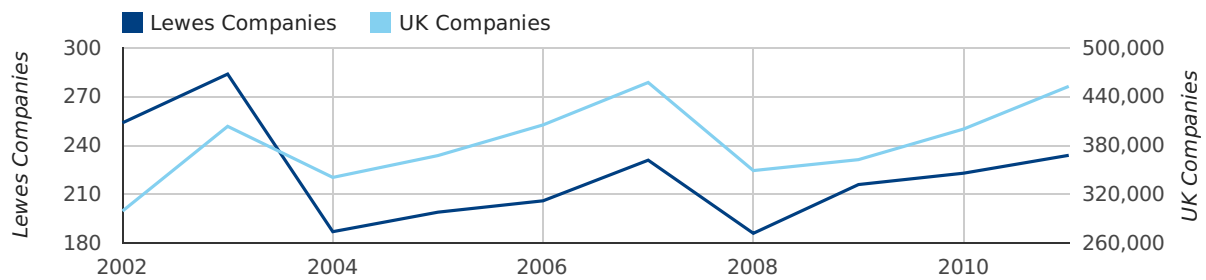
sic data

### Annual Data (2011)

A total of 234 companies were formed in Lewes in 2011. This total is 4.9% higher than in 2010 and compares favourably to the UK figure of a 13.1% growth compared to 400,358 the previous year.

YEAR	LEWES	UK
2011	234	452,870
2010	223	400,358
2009	216	362,675
2008	186	349,203
2007	231	457,649
RECORD YEAR	2003 (284)	2007 (457,649)

### new companies by year



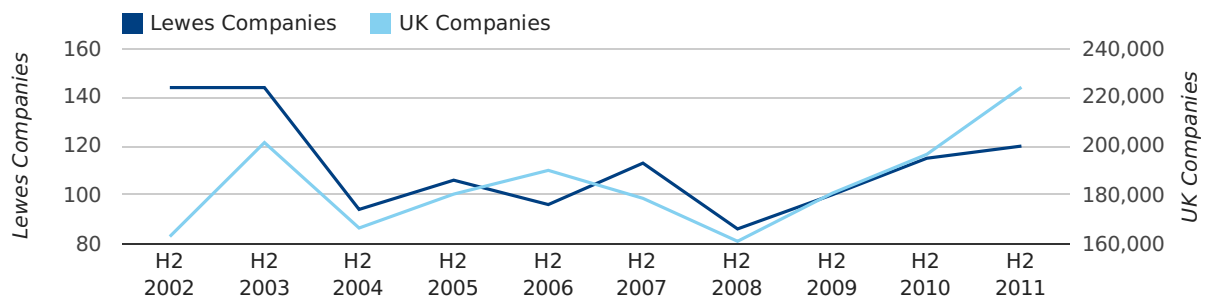
### Half Year Data (Jul-Dec 2011)

In the second half of 2011 a total of 120 companies were formed in Lewes. This figure is 4.3% higher than last year, which compares badly to the UK wide figure of 14.0%.

The highest total for a second half year in Lewes occurred in 2003 when a total of 144 were formed.

HALF YEAR (JUL-DEC)	LEWES	UK
2011	120	224,135
2010	115	196,609
% CHANGE	4.3%	14.0%
RECORD YEAR	2003 (144)	2011 (224,135)

### new companies by half year



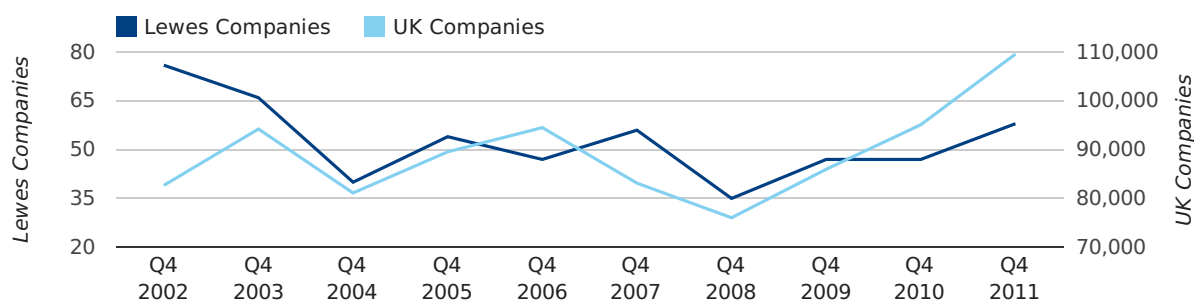
## Quarterly Data (Q4 Oct-Dec 2011)

A total of 58 companies were registered in Lewes during the fourth quarter of 2011 (Oct 2011 - Dec 2011).

This figure is an increase of 23.4% versus the same period last year (Q4 2010). This figure compares equally to the UK as a whole, which saw an increase of 15.3% against the same period last year.

FOURTH QUARTER (OCT 2011 - DEC 2011)	LEWES	UK
2011	58	109,623
2010	47	95,117
% CHANGE	23.4%	15.3%
RECORD YEAR	2002 (76)	2011 (109,623)

### new companies by quarter



## Monthly Data (Oct, Nov & Dec 2011)

November 2011 saw a new record in company registrations in Lewes when compared to any previous November.

### new companies by month



	OCTOBER	NOVEMBER	DECEMBER
NEW COMPANIES IN 2011	19	24	15
NEW COMPANIES IN 2010	21	12	14
% CHANGE	-9.5%	100.0%	7.1%
RECORD YEAR	2002 (28)	2011 (24)	2002 (24)

### Annual Data (2011)

A total of 163 companies were dissolved in Lewes in 2011. This total is 4.5% higher than in 2010 and compares favourably to the UK figure of 8.1% decrease compared to the previous year.

YEAR	LEWES	UK
2011	163	314,523
2010	156	342,232
2009	201	533,773
2008	118	237,901
2007	118	220,295
RECORD YEAR	2009 (201)	2009 (533,773)

### dissolved companies by year



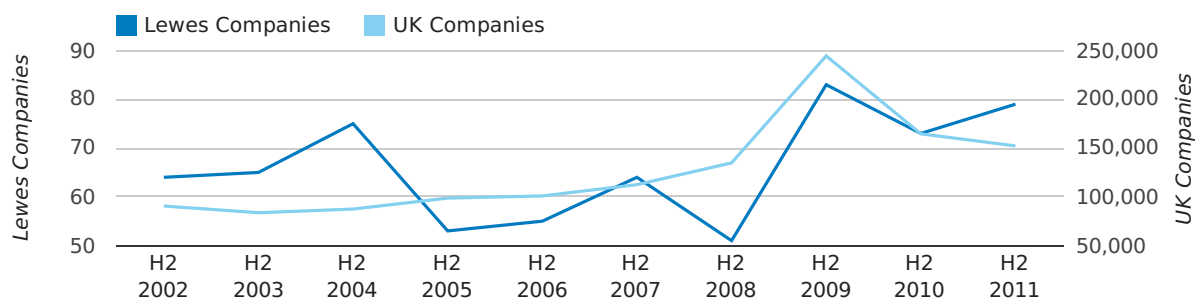
### Half Year Data (Jul-Dec 2011)

In the second half of 2011 a total of 79 companies were dissolved in Lewes. This figure is 8.2% higher than last year, which compares badly to the UK wide change of -7.5%.

The highest total for a second half year in Lewes occurred in 2009 when a total of 83 were closed.

HALF YEAR (JUL-DEC)	LEWES	UK
2011	79	152,213
2010	73	164,601
% CHANGE	8.2%	-7.5%
RECORD YEAR	2009 (83)	2009 (244,537)

### dissolved companies by half year



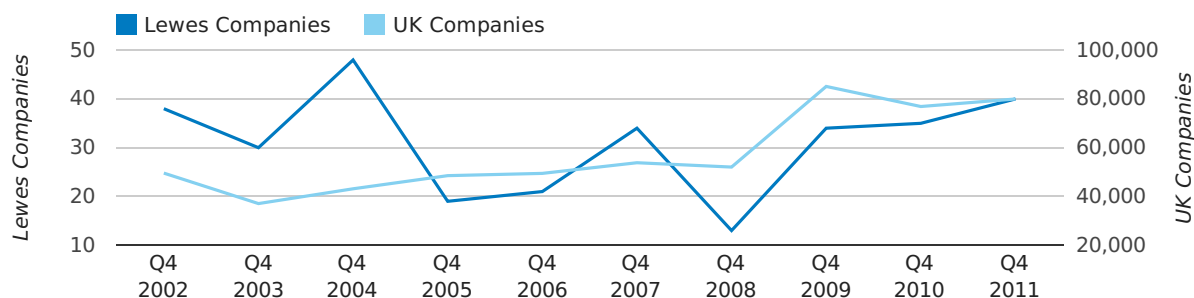
## Quarterly Data (Q4 Oct-Dec 2011)

A total of 40 companies were dissolved in Lewes during the fourth quarter of 2011 (Oct 2011 - Dec 2011).

This figure is an increase of 14.3% versus the same period last year (Q4 2010). This figure compares poorly to the UK as a whole, which saw an increase of 4.0% against the same period last year.

FOURTH QUARTER (OCT 2011 - DEC 2011)	LEWES	UK
2011	40	79,983
2010	35	76,896
% CHANGE	14.3%	4.0%
RECORD YEAR	2004 (48)	2009 (85,136)

### dissolved companies by quarter



## Monthly Data (Oct, Nov & Dec 2011)

November 2011 saw a new record in company closures in Lewes when compared to any previous November.

### dissolved companies by month



	OCTOBER	NOVEMBER	DECEMBER
CLOSED COMPANIES IN 2011	12	17	11
CLOSED COMPANIES IN 2010	11	16	8
% CHANGE	9.1%	6.3%	38%
RECORD YEAR	2002 (16)	2011 (17)	2004 (23)

### Annual Data (2011)

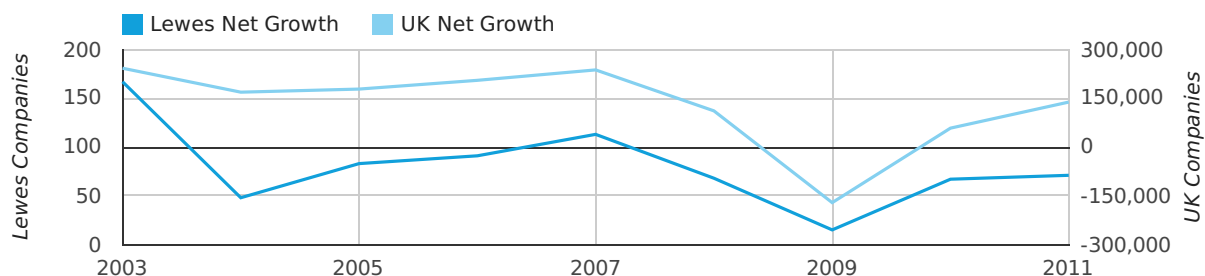
A total of 71 companies were added to the company register for Lewes in 2011. This number represents growth of 31.8% which compares unfavourably to the UK figure of 34.6%.

This number is 4 companies higher than the previous year.

The highest net company growth figure ever seen in one year came in 2003 when the Lewes company register grew by 167 companies.

YEAR	LEWES	UK
2011	71	138,347
2010	67	58,126
2009	15	-171,098
2008	68	111,302
2007	113	237,354
RECORD YEAR	2003 (167)	2003 (242,543)

### net growth by year

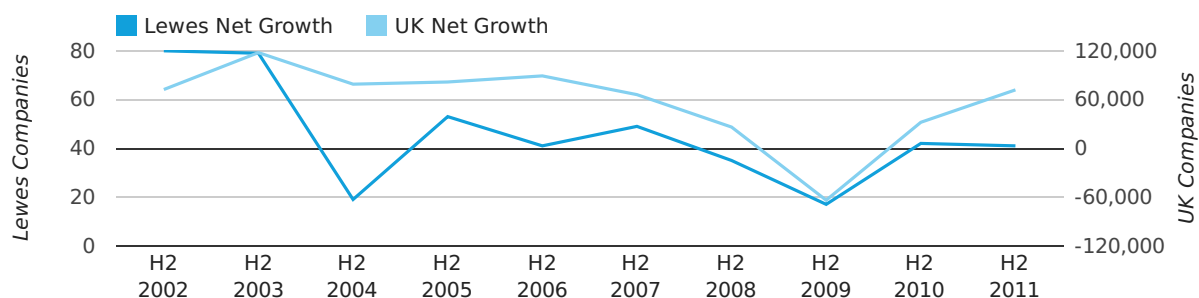


### Half Year Data (Jul-Dec 2011)

In the second half of 2011 the company register for Lewes increased by 41 companies. This figure is 2.4% lower than last year, which compares badly to a UK increase of 124.7%.

HALF YEAR (JUL-DEC)	LEWES	UK
2011	41	71,922
2010	42	32,008
% CHANGE	-2.4%	124.7%
RECORD YEAR	2002 (80)	2003 (117,772)

### net growth by half year



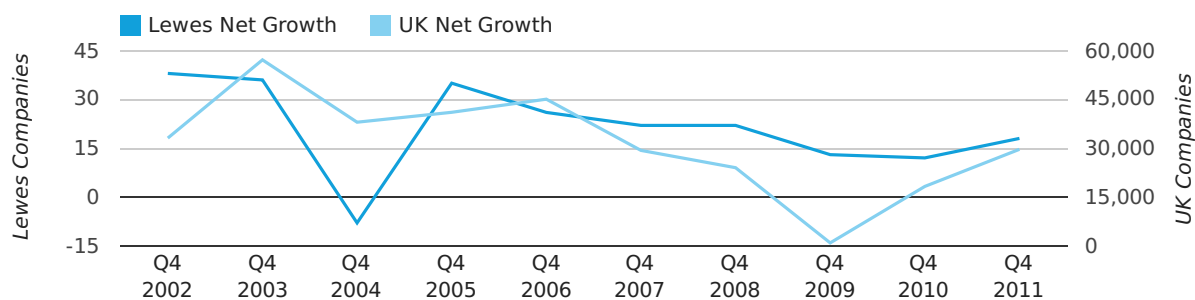
## Quarterly Data (Q4 Oct-Dec 2011)

Net company growth for Lewes during the fourth quarter of 2011 (Oct 2011 - Dec 2011) was 18 companies.

This represents an increase of 50.0% on the same period last year.

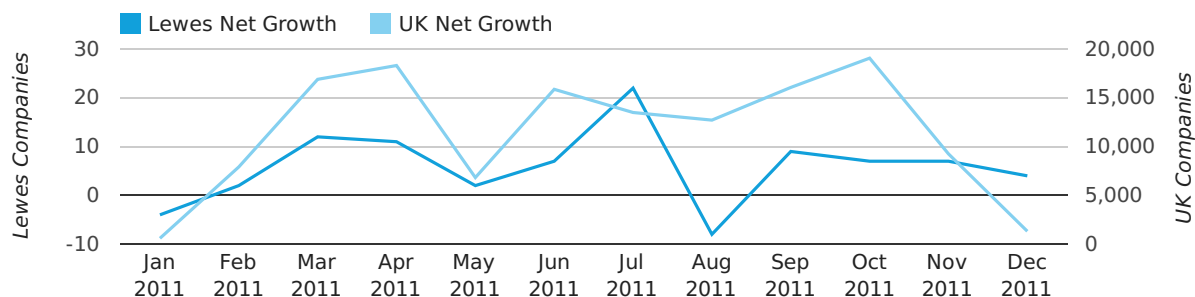
FOURTH QUARTER (OCT 2011 - DEC 2011)	LEWES	UK
2011	18	29,640
2010	12	18,221
% CHANGE	50.0%	62.7%
RECORD YEAR	1996 (40)	2003 (57,175)

### net growth by quarter



## Monthly Data (Oct, Nov & Dec 2011)

### net growth by month



	OCTOBER	NOVEMBER	DECEMBER
NET GROWTH IN 2011	7	7	4
NET GROWTH IN 2010	10	-4	6
% CHANGE	-30.0%	-275.0%	-33.3%
RECORD YEAR	2003 (20)	2006 (15)	2002 (14)

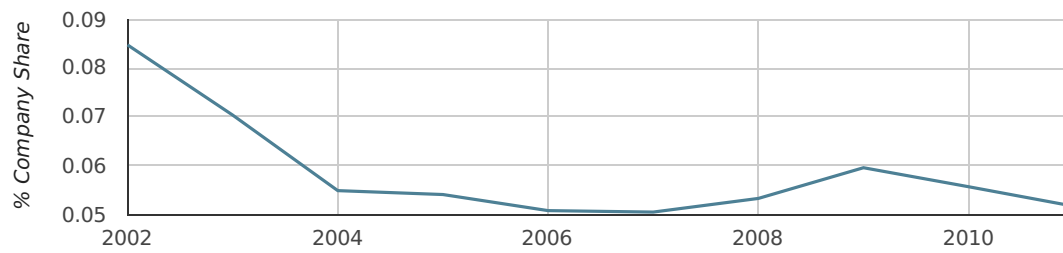


### Annual Data (2011)

In 2011 Lewes formed 0.1% of all UK companies. This is no change on 2010 when Lewes was responsible for 0.1% of all UK companies.

YEAR	LEWES
2011	0.1%
2010	0.1%
2009	0.1%
2008	0.1%
2007	0.1%
RECORD YEAR (SINCE 1960)	1962 (0.1%)

### company share by year

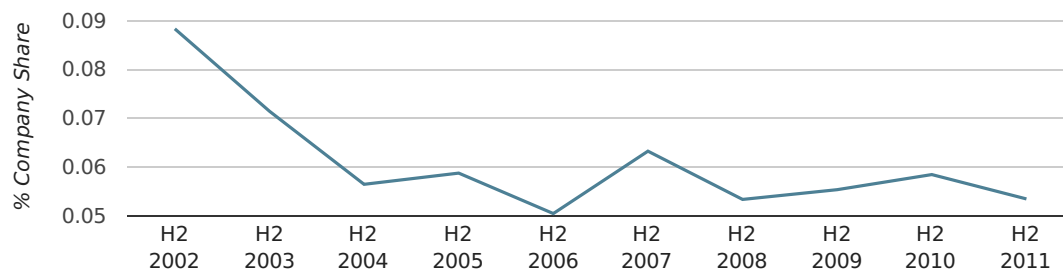


### Half Year Data (Jul-Dec 2011)

In the second half of 2011 Lewes formed 0.1% of all UK companies. This is the same as the 2010 figure of 0.1%.

HALF YEAR (JUL-DEC)	LEWES
2011	0.1%
2010	0.1%
2009	0.1%
2008	0.1%
2007	0.1%
RECORD YEAR (SINCE 1960)	1962 (0.1%)

### company share by half year

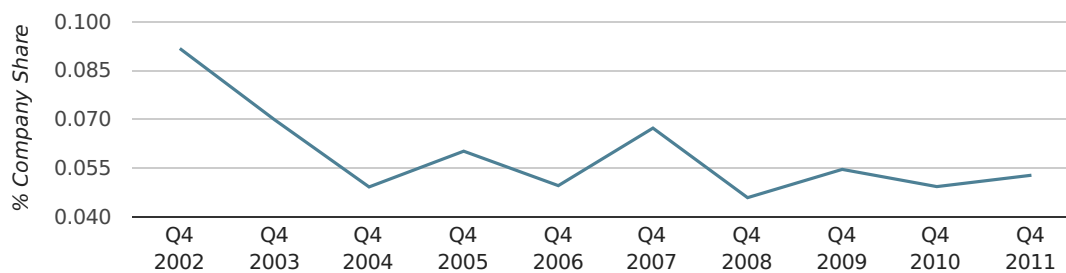


## Quarterly Data (Q4 Oct-Dec 2011)

In the fourth quarter of 2011, Lewes formed 0.1% of all UK companies.

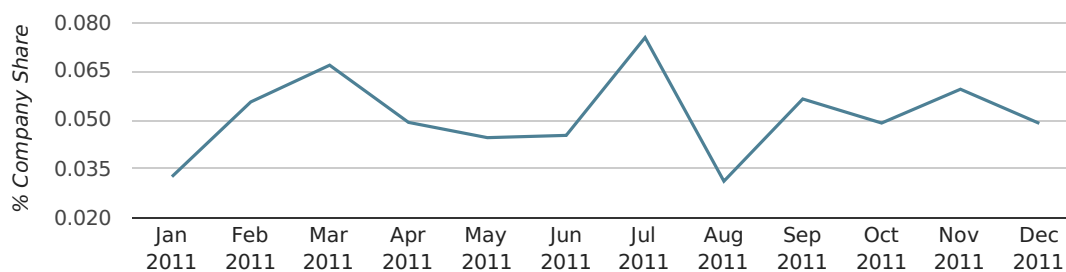
FOURTH QUARTER (OCT 2011 - DEC 2011)	LEWES
2011	0.1%
2010	0.0%
2009	0.1%
2008	0.0%
2007	0.1%
RECORD YEAR (SINCE 1960)	1962 (0.2%)

### company share by quarter



## Monthly Data (Oct, Nov & Dec 2011)

### company share by month



	OCTOBER	NOVEMBER	DECEMBER
UK FORMATION SHARE IN 2011	0.0%	0.1%	0.0%
UK FORMATION SHARE IN 2010	0.1%	0.0%	0.1%
% CHANGE	-21.3%	70.5%	-5.0%
RECORD YEAR	1962 (0.3%)	1968 (0.2%)	1969 (0.2%)

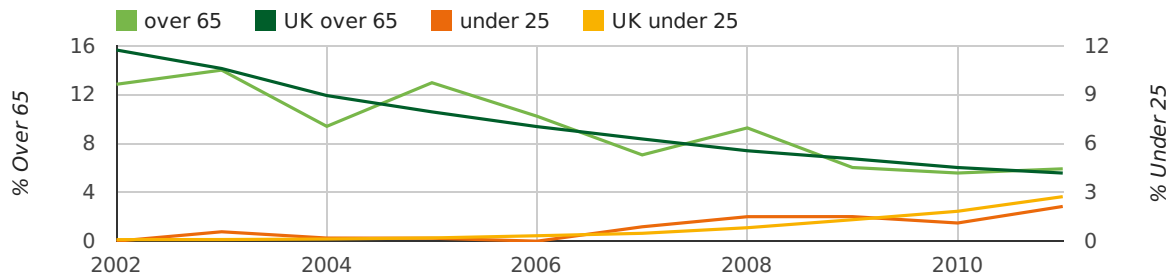
### Annual Data (2011)

The average age of a director in 2011 was 48.2.

The percentage of directors under the age of 25 was 2.1% compared to the UK figure of 3.7%.

The percentage of directors over the age of 65 was 5.9% compared to the UK figure of 4.2%.

#### director age by year



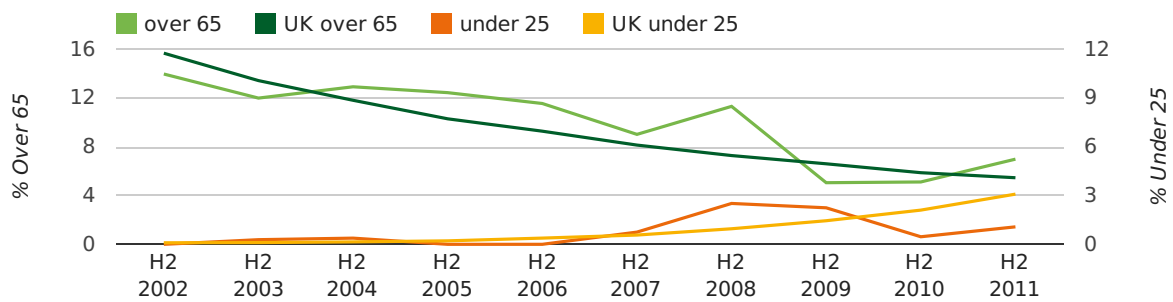
### Half Year Data (Jul-Dec 2011)

The average age of a director in the second half of 2011 was 48.4.

The percentage of directors under the age of 25 was 1.1% compared to the UK figure of 4.1%.

The percentage of directors over the age of 65 was 7.0% compared to the UK figure of 4.1%.

#### director age by half year



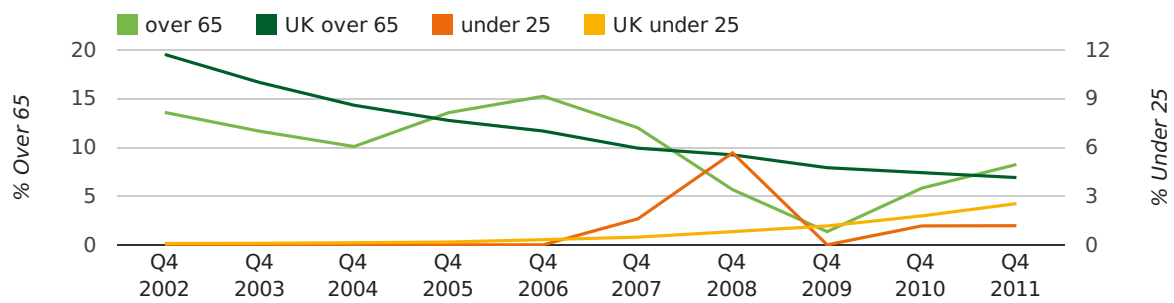
## Quarterly Data (Q4 Oct-Dec 2011)

The average age of a director in the fourth quarter of 2011 was 49.4.

The percentage of directors under the age of 25 was 1.2% compared to the UK figure of 4.2%.

The percentage of directors over the age of 65 was 8.2% compared to the UK figure of 4.1%.

### director age by quarter

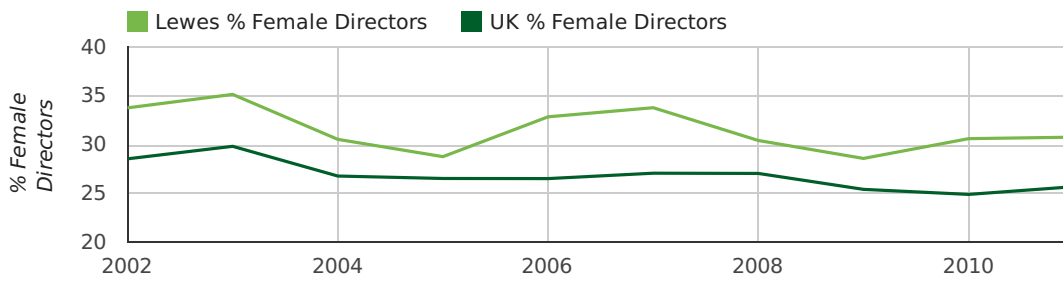


### Annual Data (2011)

The record year for female directors in Lewes was 1857 when 36.4% of all directors were female.

The percentage of female directors in Lewes in 2011 was 33.8%. The average for the UK during this time was 28.6%

#### director gender by year

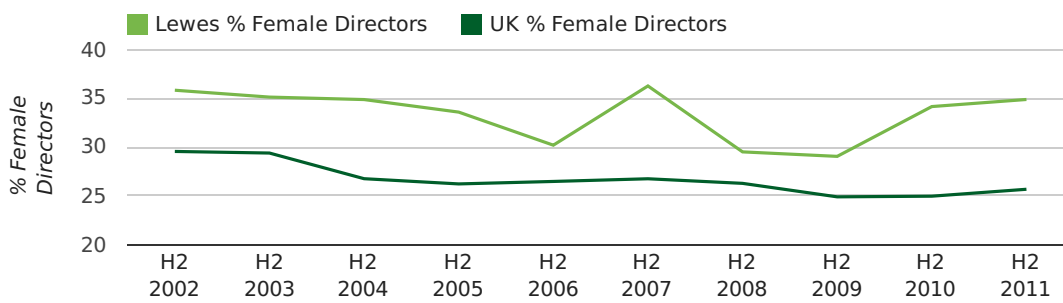


### Half Year Data (Jul-Dec 2011)

The record second half year for female directors in Lewes was 1860 when 42.9% of all directors were female.

34.9% of all director appointments in Lewes in the second half of 2011 were female. This compares to a UK average of 25.7% for the same period.

#### director gender by half year

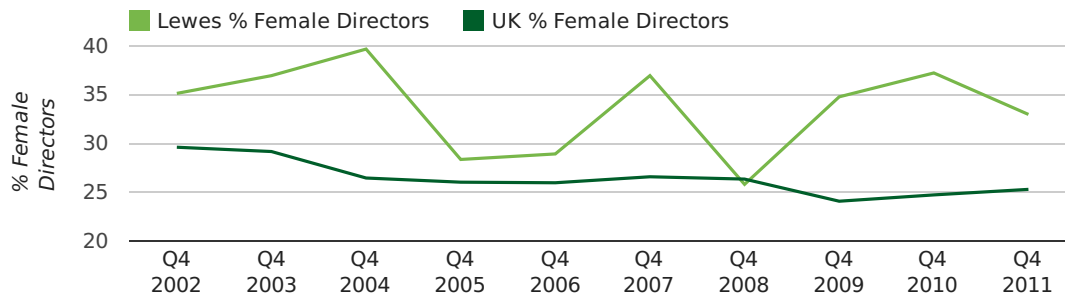


## Quarterly Data (Q4 Oct-Dec 2011)

The record fourth quarter for female directors in Lewes was in 1977 when 31.1% of all directors were female.

33.0% of all director appointments in Lewes in the fourth quarter of 2011 were female. This compares to a UK average of 25.3% for the same period.

### director gender by quarter



Previous 12 months (Dec 2010-Dec 2011)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
ASSOCIATES	1.70%	CONSULTING	5.07%
SUSSEX	1.49%	MANAGEMENT	4.74%
CONSULTANCY	1.28%	CONSULTANCY	3.26%
CONSULTING	0.85%	PROPERTY	2.37%
ENTERPRISES	0.85%	TRADING	2.07%
LEWES	0.85%	DESIGN	1.92%
MANAGEMENT	0.64%	ASSOCIATES	1.86%
CREATIVE	0.64%	ENGINEERING	1.78%
ENERGY	0.64%	BUSINESS	1.78%
OLD	0.64%	CONSULTANTS	1.76%
HEALTH	0.64%	CONSTRUCTION	1.73%
LABTECH	0.64%	MEDIA	1.71%
MEDIA	0.64%	LONDON	1.63%
ENGINEERING	0.64%	J	1.51%
SCOTT	0.64%	INVESTMENTS	1.48%
SOLAR	0.64%	GLOBAL	1.46%
SCHOOL	0.64%	IT	1.41%
CHAILEY	0.43%	CARE	1.39%
P	0.43%	PROPERTIES	1.29%
(SUSSEX)	0.43%	ELECTRICAL	1.29%
CONSULTANTS	0.43%	M	1.27%
EAST	0.43%	BUILDING	1.26%
PLANNING	0.43%	ENERGY	1.25%
PRIME	0.43%	S	1.20%
PRODUCTIONS	0.43%	ENTERPRISES	1.20%

## Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	78	205,525
7487 - Other business activities	26	57,052
7414 - Business & management consultancy	22	13,034
82990 - Other business support service activities not elsewhere classified	19	32,483
70229 - Management consultancy activities other than financial management	16	17,765
99999 - Dormant Company	16	21,846
62090 - Other information technology service activities	14	7,493
9999 - Dormant Company	13	20,199
96090 - Other service activities not elsewhere classified	7	11,768
62020 - Information technology consultancy activities	6	12,072
62012 - Business and domestic software development	6	3,714
5530 - Restaurants	6	5,013
7222 - Other software consultancy and supply	6	7,398
90010 - Performing arts	6	900
74909 - Other professional, scientific and technical activities not elsewhere classified	6	8,671
47710 - Retail sale of clothing in specialised stores	5	1,402
9305 - Other service activities	5	9,492
5242 - Retail sale of clothing	5	1,643
90030 - Artistic creation	5	1,732
85590 - Other education not elsewhere classified	4	2,395