Lichfield

2011 half year business confidence report



contents

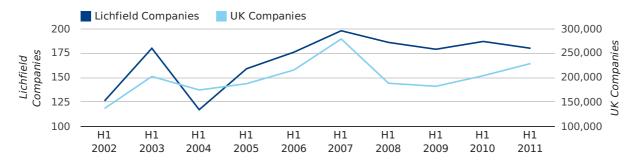
| new company registrations | | |
|------------------------------|--|--|
| closed companies (dissolved) | | |
| net company growth | | |
| uk company share | | |
| director age | | |
| director gender | | |
| naming trends | | |
| sic data | | |

In the first half of 2011 a total of 180 companies were formed in Lichfield. This figure is 3.7% lower than last year, which compares badly to the UK wide figure of 12.3%.

The highest total for a first half year in Lichfield occurred in 2007 when a total of 198 were formed.

| HALF YEAR (JAN-JUN) | LICHFIELD | UK |
|---------------------|------------|----------------|
| 2011 | 180 | 228,735 |
| 2010 | 187 | 203,749 |
| % CHANGE | -3.7% | 12.3% |
| RECORD YEAR | 2007 (198) | 2007 (279,097) |

new companies by half year



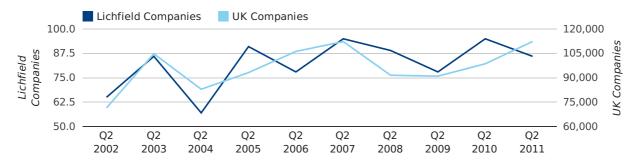
Quarterly Data (Q2 Apr-Jun 2011)

A total of 86 companies were registered in Lichfield during the second quarter of 2011 (Apr 2011 - Jun 2011).

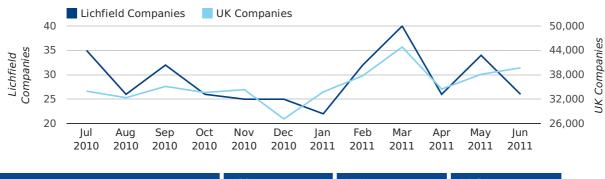
This figure is a decrease of 9.5% versus the same period last year (Q2 2010). This figure compares badly to the UK as a whole, which saw an increase of 13.9% against the same period last year.

| SECOND QUARTER (APR 2011 - JUN 2011) | LICHFIELD | UK |
|--------------------------------------|-----------|----------------|
| 2011 | 86 | 112,344 |
| 2010 | 95 | 98,612 |
| % CHANGE | -9.5% | 13.9% |
| RECORD YEAR | 2007 (95) | 2011 (112,344) |

new companies by quarter



new companies by month



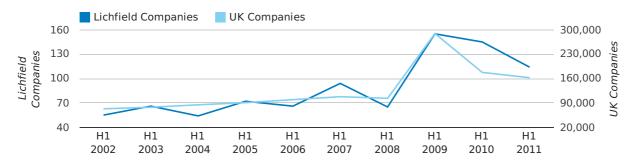
| | APRIL | MAY | JUNE |
|-----------------------|-----------|-----------|-----------|
| NEW COMPANIES IN 2011 | 26 | 34 | 26 |
| NEW COMPANIES IN 2010 | 27 | 24 | 44 |
| % CHANGE | -3.7% | 41.7% | -40.9% |
| RECORD YEAR | 2007 (41) | 2007 (34) | 2010 (44) |

In the first half of 2011 a total of 114 companies were dissolved in Lichfield. This figure is 21.4% lower than last year, which compares well to the UK wide change of -8.6%.

The highest total for a first half year in Lichfield occurred in 2009 when a total of 155 were closed.

| HALF YEAR (JAN-JUN) | LICHFIELD | UK |
|---------------------|------------|----------------|
| 2011 | 114 | 162,310 |
| 2010 | 145 | 177,631 |
| % CHANGE | -21.4% | -8.6% |
| RECORD YEAR | 2009 (155) | 2009 (289,236) |

dissolved companies by half year



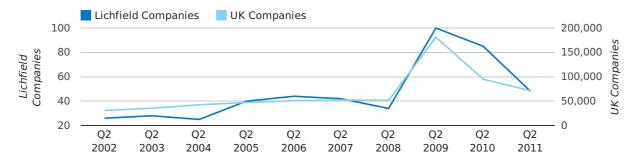
Quarterly Data (Q2 Apr-Jun 2011)

A total of 48 companies were dissolved in Lichfield during the second quarter of 2011 (Apr 2011 - Jun 2011).

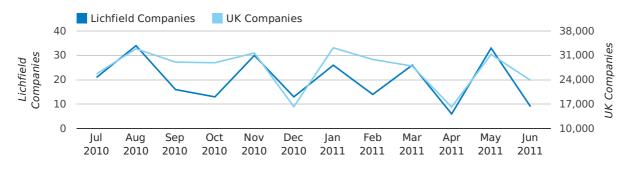
This figure is a decrease of 43.5% versus the same period last year (Q2 2010). This figure compares well to the UK as a whole, which saw a decrease of 24.9% against the same period last year.

| SECOND QUARTER (APR 2011 - JUN 2011) | LICHFIELD | UK |
|--------------------------------------|------------|----------------|
| 2011 | 48 | 71,324 |
| 2010 | 85 | 94,954 |
| % CHANGE | -43.5% | -24.9% |
| RECORD YEAR | 2009 (100) | 2009 (181,176) |

dissolved companies by quarter



dissolved companies by month

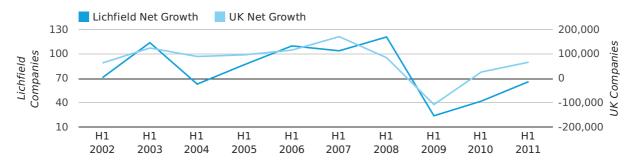


| | APRIL | MAY | JUNE |
|--------------------------|-----------|-----------|-----------|
| CLOSED COMPANIES IN 2011 | 6 | 33 | 9 |
| CLOSED COMPANIES IN 2010 | 23 | 34 | 28 |
| % CHANGE | -73.9% | -2.9% | -68% |
| RECORD YEAR | 2009 (27) | 2009 (44) | 2009 (29) |

In the first half of 2011 the company register for Lichfield increased by 66 companies. This figure is 57.1% higher than last year, which compares badly to a UK increase of 154.3%.

| HALF YEAR (JAN-JUN) | LICHFIELD | UK |
|---------------------|------------|----------------|
| 2011 | 66 | 66,425 |
| 2010 | 42 | 26,118 |
| % CHANGE | 57.1% | 154.3% |
| RECORD YEAR | 2008 (121) | 2007 (171,296) |

net growth by half year



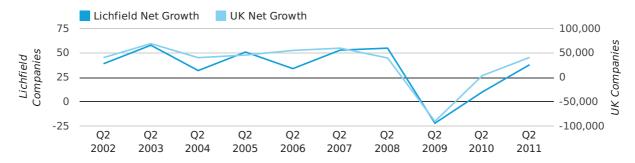
Quarterly Data (Q2 Apr-Jun 2011)

Net company growth for Lichfield during the second quarter of 2011 (Apr 2011 - Jun 2011) was 38 companies.

This represents an increase of 280.0% on the same period last year.

| SECOND QUARTER (APR 2011 - JUN 2011) | LICHFIELD | UK |
|--------------------------------------|-----------|---------------|
| 2011 | 38 | 41,020 |
| 2010 | 10 | 3,658 |
| % CHANGE | 280.0% | 1,021.4% |
| RECORD YEAR | 2003 (58) | 2003 (69,274) |

net growth by quarter



net growth by month

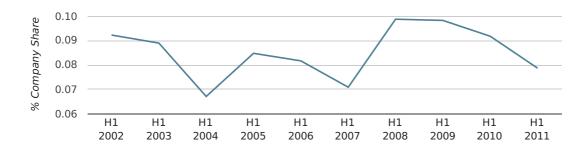


| | APRIL | MAY | JUNE |
|--------------------|-----------|-----------|-----------|
| NET GROWTH IN 2011 | 20 | 1 | 17 |
| NET GROWTH IN 2010 | 4 | -10 | 16 |
| % CHANGE | 400.0% | -110.0% | 6.3% |
| RECORD YEAR | 2007 (36) | 2003 (26) | 2008 (23) |

In the first half of 2011 Lichfield formed 0.1% of all UK companies. This is the same as the 2010 figure of 0.1%.

| HALF YEAR (JAN-JUN) | LICHFIELD |
|--------------------------|-------------|
| 2011 | 0.1% |
| 2010 | 0.1% |
| 2009 | 0.1% |
| 2008 | 0.1% |
| 2007 | 0.1% |
| RECORD YEAR (SINCE 1960) | 1978 (0.1%) |

company share by half year

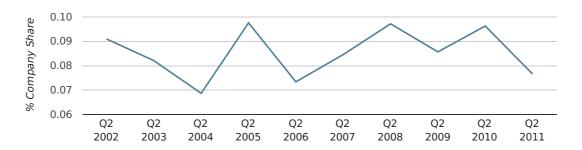


Quarterly Data (Q2 Apr-Jun 2011)

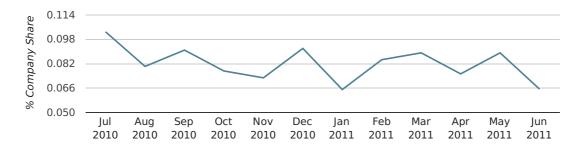
In the second quarter of 2011, Lichfield formed 0.1% of all UK companies.

| SECOND QUARTER (APR 2011 - JUN 2011) | LICHFIELD |
|--------------------------------------|-------------|
| 2011 | 0.1% |
| 2010 | 0.1% |
| 2009 | 0.1% |
| 2008 | 0.1% |
| 2007 | 0.1% |
| RECORD YEAR (SINCE 1960) | 1972 (0.2%) |

company share by quarter



company share by month



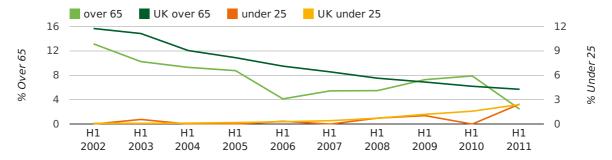
| | APRIL | MAY | JUNE |
|----------------------------|-------------|-------------|-------------|
| UK FORMATION SHARE IN 2011 | 0.1% | 0.1% | 0.1% |
| UK FORMATION SHARE IN 2010 | 0.1% | 0.1% | 0.1% |
| % CHANGE | -6.8% | 11.6% | -47.7% |
| RECORD YEAR | 1981 (0.3%) | 1972 (0.2%) | 1975 (0.2%) |

The average age of a director in the first half of 2011 was 45.7.

The percentage of directors under the age of 25 was 2.5% compared to the UK figure of 3.2%.

The percentage of directors over the age of 65 was 2.5% compared to the UK figure of 4.3%.

director age by half year



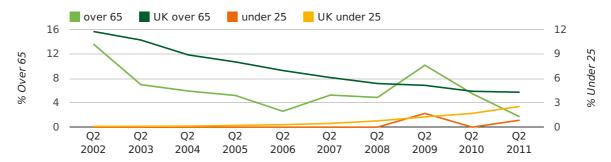
Quarterly Data (Q2 Apr-Jun 2011)

The average age of a director in the second quarter of 2011 was 46.3.

The percentage of directors under the age of 25 was 0.9% compared to the UK figure of 3.4%.

The percentage of directors over the age of 65 was 1.7% compared to the UK figure of 4.3%.

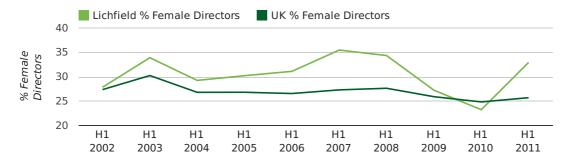
director age by quarter



The record first half year for female directors in Lichfield was 1861 when 40.0% of all directors were female.

33.0% of all director appointments in Lichfield in the first half of 2011 were female. This compares to a UK average of 25.7% for the same period.

director gender by half year

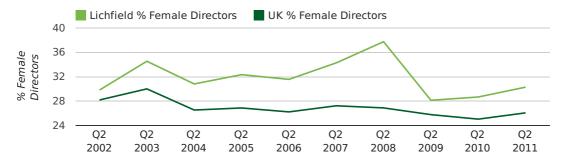


Quarterly Data (Q2 Apr-Jun 2011)

The record second quarter for female directors in Lichfield was in 1866 when 66.7% of all directors were female.

30.3% of all director appointments in Lichfield in the second quarter of 2011 were female. This compares to a UK average of 26.1% for the same period.

director gender by quarter



Previous 12 months (Jun 2010-Jun 2011)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

| WORD | PERCENTAGE | UK WORD | UK PERCENTAGE |
|--------------|------------|--------------|---------------|
| LICHFIELD | 1.26% | CONSULTING | 5.09% |
| CONSULTING | 1.11% | MANAGEMENT | 4.86% |
| ENGINEERING | 0.95% | CONSULTANCY | 3.17% |
| MANAGEMENT | 0.95% | PROPERTY | 2.43% |
| S | 0.95% | TRADING | 2.05% |
| CONSULTANCY | 0.79% | DESIGN | 1.94% |
| NETWORK | 0.79% | ASSOCIATES | 1.92% |
| PROPERTY | 0.79% | BUSINESS | 1.87% |
| ASSOCIATES | 0.79% | CONSTRUCTION | 1.77% |
| MARKETING | 0.79% | CONSULTANTS | 1.76% |
| TRAINING | 0.79% | MEDIA | 1.73% |
| PROFESSIONAL | 0.79% | ENGINEERING | 1.67% |
| (LICHFIELD) | 0.63% | LONDON | 1.60% |
| CENTRE | 0.63% | GLOBAL | 1.46% |
| ACCOUNTANCY | 0.63% | J | 1.44% |
| MIDLANDS | 0.63% | CARE | 1.44% |
| RECRUITMENT | 0.63% | INVESTMENTS | 1.42% |
| BUSINESS | 0.63% | IT | 1.39% |
| CREATIVE | 0.63% | BUILDING | 1.32% |
| MEDICAL | 0.47% | PROPERTIES | 1.31% |
| TRANSPORT | 0.47% | ELECTRICAL | 1.30% |
| CLUB | 0.47% | M | 1.27% |
| М | 0.47% | S | 1.23% |
| PROPERTIES | 0.47% | ENTERPRISES | 1.20% |
| TRADING | 0.47% | SYSTEMS | 1.20% |

 $\operatorname{duport} \varnothing$

Previous 36 months, excluding companies less than 12 months old

| SIC CODE | NUMBER OF COMPANIES | UK COMPANIES |
|--|------------------------|-----------------|
| None Supplied | 140 | 202,072 |
| 7487 - Other business activities | 39 | 60,758 |
| 70229 - Management consultancy activities other than financial management | 32 | 16,419 |
| 99999 - Dormant Company | 30 | 18,918 |
| 9999 - Dormant Company | 26 | 20,111 |
| 7414 - Business & management consultancy | 17 | 13,053 |
| 4521 - General construction & civil engineering | 14 | 5,928 |
| 82990 - Other business support service activities not elsewhere classified | 12 | 30,647 |
| 62090 - Other information technology service activities | 10 | 7,095 |
| 7260 - Other computer related activities | 9 | 7,849 |
| 74909 - Other professional, scientific and technical activities not elsewhere classified | 8 | 7,835 |
| 70100 - Activities of head offices | 8 | 2,632 |
| 96090 - Other service activities not elsewhere classified | 7 | 10,322 |
| 43210 - Electrical installation | 7 | 3,085 |
| 4533 - Plumbing | 7 | 1,453 |
| 7499 - Non-trading company | 7 | 10,955 |
| 43999 - Other specialised construction activities not elsewhere classified | 7 | 3,050 |
| 5540 - Bars | 7 | 2,141 |
| 4531 - Installation electrical wiring etc. | 6 | 2,037 |
| 9305 - Other service activities | 6 | 9,063 |