Lichfield

2011 annual business confidence report





headlines

- 2011 was a record year for company registrations in Lichfield when compared to any year in history.
- The second half of 2011 saw a new record in company registrations in Lichfield when compared to any previous second half year.
- November 2011 saw a new record in company registrations in Lichfield when compared to any previous November.

contents

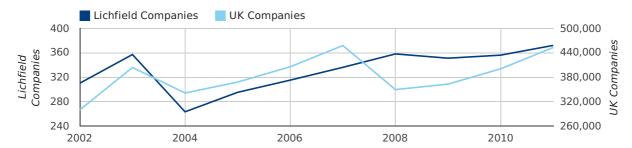
new company regis	trations	
closed companies (lissolved)	
net company grow	h	
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naming trends		
sic data		

2011 was a record year for company registrations in Lichfield when compared to any year in history.

A total of 372 companies were formed in Lichfield in 2011. This total is 4.5% higher than in 2010 and compares favourably to the UK figure of a 13.1% growth compared to 400,358 the previous year.

YEAR	LICHFIELD	UK
2011	372	452,870
2010	356	400,358
2009	351	362,675
2008	358	349,203
2007	336	457,649
RECORD YEAR	2011 (372)	2007 (457,649)

new companies by year



Half Year Data (Jul-Dec 2011)

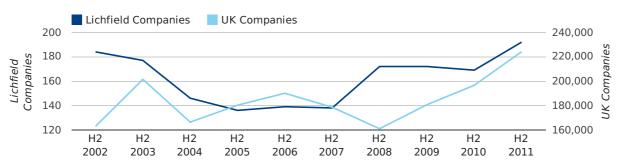
The second half of 2011 saw a new record in company registrations in Lichfield when compared to any previous second half year.

In the second half of 2011 a total of 192 companies were formed in Lichfield. This figure is 13.6% higher than last year, which compares badly to the UK wide figure of 14.0%.

The highest total for a second half year in Lichfield occurred in 2011 when a total of 192 were formed.

HALF YEAR (JUL-DEC)	LICHFIELD	UK
2011	192	224,135
2010	169	196,609
% CHANGE	13.6%	14.0%
RECORD YEAR	2011 (192)	2011 (224,135)

new companies by half year

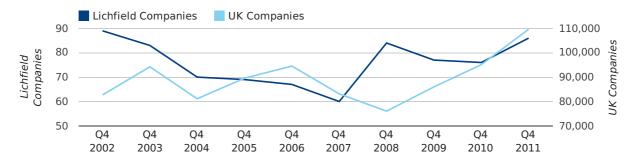


A total of 86 companies were registered in Lichfield during the fourth quarter of 2011 (Oct 2011 - Dec 2011).

This figure is an increase of 13.2% versus the same period last year (Q4 2010). This figure compares badly to the UK as a whole, which saw an increase of 15.3% against the same period last year.

FOURTH QUARTER (OCT 2011 - DEC 2011)	LICHFIELD	UK
2011	86	109,623
2010	76	95,117
% CHANGE	13.2%	15.3%
RECORD YEAR	2002 (89)	2011 (109,623)

new companies by quarter



Monthly Data (Oct, Nov & Dec 2011)

November 2011 saw a new record in company registrations in Lichfield when compared to any previous November.

new companies by month

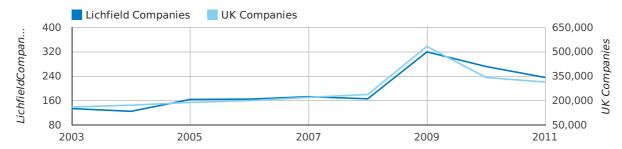


	OCTOBER	NOVEMBER	DECEMBER
NEW COMPANIES IN 2011	30	36	20
NEW COMPANIES IN 2010	26	25	25
% CHANGE	15.4%	44.0%	-20.0%
RECORD YEAR	2002 (37)	2011 (36)	2002 (26)

A total of 236 companies were dissolved in Lichfield in 2011. This total is 13.2% lower than in 2010 and compares unfavourably to the UK figure of 8.1% decrease compared to the previous year.

YEAR	LICHFIELD	UK
2011	236	314,523
2010	272	342,232
2009	320	533,773
2008	166	237,901
2007	173	220,295
RECORD YEAR	2009 (320)	2009 (533,773)

dissolved companies by year



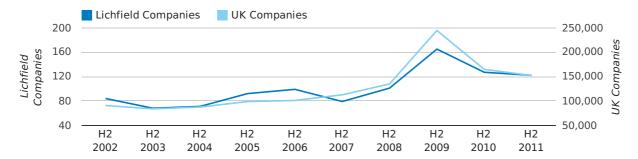
Half Year Data (Jul-Dec 2011)

In the second half of 2011 a total of 122 companies were dissolved in Lichfield. This figure is 3.9% lower than last year, which compares badly to the UK wide change of -7.5%.

The highest total for a second half year in Lichfield occurred in 2009 when a total of 165 were closed.

HALF YEAR (JUL-DEC)	LICHFIELD	UK
2011	122	152,213
2010	127	164,601
% CHANGE	-3.9%	-7.5%
RECORD YEAR	2009 (165)	2009 (244,537)

dissolved companies by half year

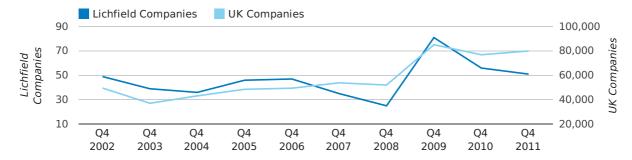


A total of 51 companies were dissolved in Lichfield during the fourth quarter of 2011 (Oct 2011 - Dec 2011).

This figure is a decrease of 8.9% versus the same period last year (Q4 2010). This figure compares well to the UK as a whole, which saw an increase of 4.0% against the same period last year.

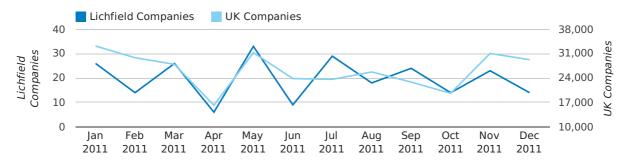
FOURTH QUARTER (OCT 2011 - DEC 2011)	LICHFIELD	UK
2011	51	79,983
2010	56	76,896
% CHANGE	-8.9%	4.0%
RECORD YEAR	2009 (81)	2009 (85,136)

dissolved companies by quarter



Monthly Data (Oct, Nov & Dec 2011)

dissolved companies by month



	OCTOBER	NOVEMBER	DECEMBER
CLOSED COMPANIES IN 2011	14	23	14
CLOSED COMPANIES IN 2010	13	30	13
% CHANGE	7.7%	-23.3%	8%
RECORD YEAR	2009 (32)	2010 (30)	2009 (30)

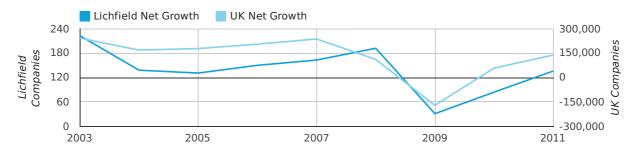
A total of 136 companies were added to the company register for Lichfield in 2011. This number represents growth of 38.2% which compares favourably to the UK figure of 34.6%.

This number is 52 companies higher than the previous year.

The highest net company growth figure ever seen in one year came in 2003 when the Lichfield company register grew by 223 companies.

YEAR	LICHFIELD	UK
2011	136	138,347
2010	84	58,126
2009	31	-171,098
2008	192	111,302
2007	163	237,354
RECORD YEAR	2003 (223)	2003 (242,543)

net growth by year

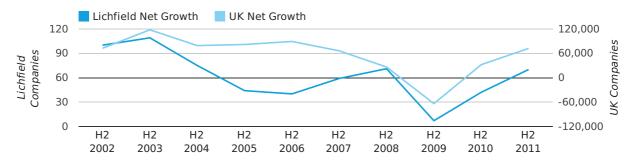


Half Year Data (Jul-Dec 2011)

In the second half of 2011 the company register for Lichfield increased by 70 companies. This figure is 66.7% higher than last year, which compares badly to a UK increase of 124.7%.

HALF YEAR (JUL-DEC)	LICHFIELD	UK
2011	70	71,922
2010	42	32,008
% CHANGE	66.7%	124.7%
RECORD YEAR	2003 (109)	2003 (117,772)

net growth by half year

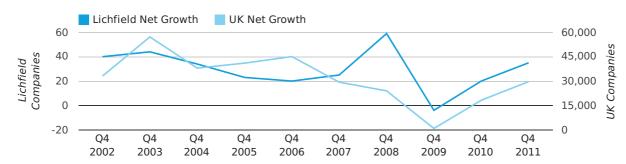


Net company growth for Lichfield during the fourth quarter of 2011 (Oct 2011 - Dec 2011) was 35 companies.

This represents an increase of 75.0% on the same period last year.

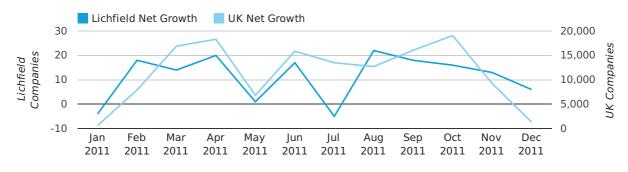
FOURTH QUARTER (OCT 2011 - DEC 2011)	LICHFIELD	UK
2011	35	29,640
2010	20	18,221
% CHANGE	75.0%	62.7%
RECORD YEAR	2008 (59)	2003 (57,175)

net growth by quarter



Monthly Data (Oct, Nov & Dec 2011)

net growth by month

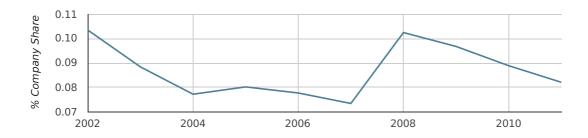


NET GROWTH IN 2011 16 13 6 NET GROWTH IN 2010 13 -5 12 % CHANGE 23.1% -360.0% -50.0% PEGGRID VEAR 2000 (21) 2000 (10) 2001 (10)		OCTOBER	NOVEMBER	DECEMBER
% CHANGE 23.1% -360.0% -50.0%	NET GROWTH IN 2011	16	13	6
	NET GROWTH IN 2010	13	-5	12
2000 (21) 2000 (40) 2001 (40)	% CHANGE	23.1%	-360.0%	-50.0%
RECORD YEAR 2008 (31) 2008 (18) 2001 (18)	RECORD YEAR	2008 (31)	2008 (18)	2001 (18)

In 2011 Lichfield formed 0.1% of all UK companies. This is no change on 2010 when Lichfield was responsible for 0.1% of all UK companies.

YEAR	LICHFIELD
2011	0.1%
2010	0.1%
2009	0.1%
2008	0.1%
2007	0.1%
RECORD YEAR (SINCE 1960)	1972 (0.1%)

company share by year

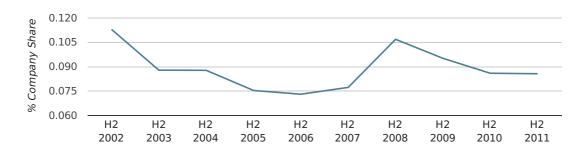


Half Year Data (Jul-Dec 2011)

In the second half of 2011 Lichfield formed 0.1% of all UK companies. This is the same as the 2010 figure of 0.1%.

HALF YEAR (JUL-DEC)	LICHFIELD
2011	0.1%
2010	0.1%
2009	0.1%
2008	0.1%
2007	0.1%
RECORD YEAR (SINCE 1960)	1970 (0.2%)

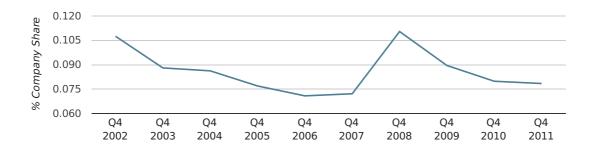
company share by half year



In the fourth quarter of 2011, Lichfield formed 0.1% of all UK companies.

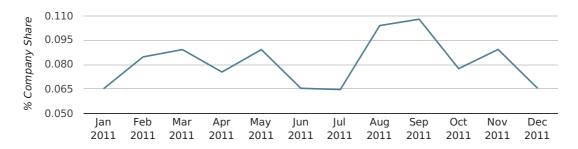
FOURTH QUARTER (OCT 2011 - DEC 2011)	LICHFIELD
2011	0.1%
2010	0.1%
2009	0.1%
2008	0.1%
2007	0.1%
RECORD YEAR (SINCE 1960)	1964 (0.3%)

company share by quarter



Monthly Data (Oct, Nov & Dec 2011)

company share by month



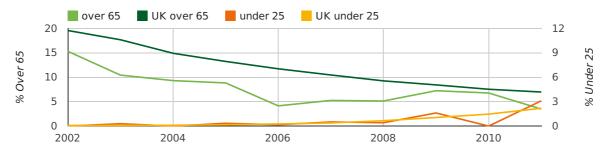
	OCTOBER	NOVEMBER	DECEMBER
UK FORMATION SHARE IN 2011	0.1%	0.1%	0.1%
UK FORMATION SHARE IN 2010	0.1%	0.1%	0.1%
% CHANGE	0.3%	22.7%	-29.0%
RECORD YEAR	1966 (0.5%)	1969 (0.6%)	1964 (0.5%)

The average age of a director in 2011 was 45.5.

The percentage of directors under the age of 25 was 3.1% compared to the UK figure of 3.7%.

The percentage of directors over the age of 65 was 3.5% compared to the UK figure of 4.2%.

director age by year



Half Year Data (Jul-Dec 2011)

The average age of a director in the second half of 2011 was 45.2.

The percentage of directors under the age of 25 was 3.7% compared to the UK figure of 4.1%.

The percentage of directors over the age of 65 was 4.4% compared to the UK figure of 4.1%.

director age by half year

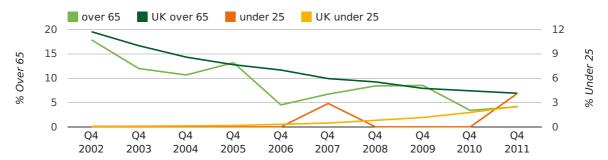


The average age of a director in the fourth quarter of 2011 was 45.1.

The percentage of directors under the age of 25 was 4.1% compared to the UK figure of 4.2%.

The percentage of directors over the age of 65 was 4.1% compared to the UK figure of 4.1%.

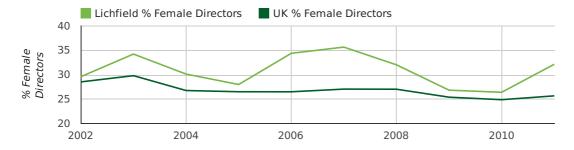
director age by quarter



The record year for female directors in Lichfield was 1857 when 36.4% of all directors were female.

The percentage of female directors in Lichfield in 2011 was 29.6%. The average for the UK during this time was 28.6%

director gender by year



Half Year Data (Jul-Dec 2011)

The record second half year for female directors in Lichfield was 1860 when 42.9% of all directors were female.

31.5% of all director appointments in Lichfield in the second half of 2011 were female. This compares to a UK average of 25.7% for the same period.

director gender by half year



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The record fourth quarter for female directors in Lichfield was in 1977 when 31.1% of all directors were female.

29.3% of all director appointments in Lichfield in the fourth quarter of 2011 were female. This compares to a UK average of 25.3% for the same period.

director gender by quarter



Previous 12 months (Dec 2010-Dec 2011)

 ${\sf Excluding: LIMITED, LTD, \&, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.}\\$

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
MANAGEMENT	2.12%	CONSULTING	5.07%
S	1.37%	MANAGEMENT	4.74%
LICHFIELD	1.21%	CONSULTANCY	3.26%
CONSULTING	1.21%	PROPERTY	2.37%
MIDLANDS	1.06%	TRADING	2.07%
ASSOCIATES	0.91%	DESIGN	1.92%
DESIGN	0.76%	ASSOCIATES	1.86%
М	0.76%	ENGINEERING	1.78%
С	0.76%	BUSINESS	1.78%
CENTRE	0.76%	CONSULTANTS	1.76%
ACCOUNTANCY	0.76%	CONSTRUCTION	1.73%
CREATIVE	0.61%	MEDIA	1.71%
SEARCH	0.61%	LONDON	1.63%
CONSULTANCY	0.61%	J	1.51%
T	0.61%	INVESTMENTS	1.48%
MARKETING	0.61%	GLOBAL	1.46%
FRANCHISE	0.61%	IT	1.41%
TRAINING	0.61%	CARE	1.39%
SYSTEMS	0.61%	PROPERTIES	1.29%
(LICHFIELD)	0.61%	ELECTRICAL	1.29%
CONSULTANTS	0.61%	M	1.27%
INNS	0.61%	BUILDING	1.26%
BUSINESS	0.61%	ENERGY	1.25%
EVENTS	0.61%	S	1.20%
SKINGENIOUS	0.46%	ENTERPRISES	1.20%

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Previous 36 months, excluding companies less than 12 months old

None Supplied 125 205,525 7487 - Other business activities 43 57,052 70229 - Management consultancy activities other than financial management 32 17,765 99999 - Dormant Company 29 21,846 9999 - Dormant Company 25 20,199 7414 - Business & management consultancy 20 13,034 82990 - Other business support service activities not elsewhere classified 14 32,483 4521 - General construction & civil engineering 12 5,558 74909 - Other professional, scientific and technical activities not elsewhere 9 8,671 classified 9905 - Other service activities 99 9,492 74990 - Non-trading company 8 8,929 70100 - Activities of head offices 7 2,662 5540 - Bars 7 2,147 62020 - Information technology consultancy activities not elsewhere classified 7 3,342 62090 - Other information technology service activities 7 7,493 69201 - Accounting and auditing activities 7 3,633	SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
70229 - Management consultancy activities other than financial management 99999 - Dormant Company 29 21,846 9999 - Dormant Company 25 20,199 7414 - Business & management consultancy 20 13,034 82990 - Other business support service activities not elsewhere classified 432,483 4521 - General construction & civil engineering 12 5,558 74909 - Other professional, scientific and technical activities not elsewhere classified 9305 - Other service activities 9 9,492 74990 - Non-trading company 8 8,929 70100 - Activities of head offices 7 2,662 5540 - Bars 7 2,147 62020 - Information technology consultancy activities not elsewhere classified 7 3,342 62090 - Other information technology service activities 7 7,493	None Supplied	125	205,525
9999 - Dormant Company 25 20,199 7414 - Business & management consultancy 20 13,034 82990 - Other business support service activities not elsewhere classified 4521 - General construction & civil engineering 12 5,558 74909 - Other professional, scientific and technical activities not elsewhere classified 9305 - Other service activities 9 9,492 74990 - Non-trading company 8 8,929 70100 - Activities of head offices 7 2,662 5540 - Bars 7 2,147 62020 - Information technology consultancy activities not elsewhere classified 7 3,342 62090 - Other information technology service activities 7 7,493	7487 - Other business activities	43	57,052
9999 - Dormant Company 25 20,199 7414 - Business & management consultancy 20 13,034 82990 - Other business support service activities not elsewhere classified 14 32,483 4521 - General construction & civil engineering 12 5,558 74909 - Other professional, scientific and technical activities not elsewhere elassified 9305 - Other service activities 9 9,492 74990 - Non-trading company 8 8,929 70100 - Activities of head offices 7 2,662 5540 - Bars 7 2,147 62020 - Information technology consultancy activities 7 12,072 43999 - Other specialised construction activities not elsewhere classified 7 3,342 62090 - Other information technology service activities 7 7,493	70229 - Management consultancy activities other than financial management	32	17,765
7414 - Business & management consultancy 82990 - Other business support service activities not elsewhere classified 4521 - General construction & civil engineering 74909 - Other professional, scientific and technical activities not elsewhere classified 9305 - Other service activities 9 9,492 74990 - Non-trading company 8 9,299 70100 - Activities of head offices 7 2,662 5540 - Bars 7 2,147 62020 - Information technology consultancy activities 7 3,342 62090 - Other information technology service activities 7 7,493	99999 - Dormant Company	29	21,846
82990 - Other business support service activities not elsewhere classified 4521 - General construction & civil engineering 74909 - Other professional, scientific and technical activities not elsewhere elsewhere elsewhere elsewhere service activities 9305 - Other service activities 9 9,492 74990 - Non-trading company 8 8,929 70100 - Activities of head offices 7 2,662 5540 - Bars 7 2,147 62020 - Information technology consultancy activities 7 12,072 43999 - Other specialised construction activities not elsewhere classified 7 7,493	9999 - Dormant Company	25	20,199
4521 - General construction & civil engineering 74909 - Other professional, scientific and technical activities not elsewhere classified 9305 - Other service activities 9 9,492 74990 - Non-trading company 8 8,929 70100 - Activities of head offices 7 2,662 5540 - Bars 7 2,147 62020 - Information technology consultancy activities 7 12,072 43999 - Other specialised construction activities not elsewhere classified 7 7,493	7414 - Business & management consultancy	20	13,034
74909 - Other professional, scientific and technical activities not elsewhere classified 9305 - Other service activities 9 9,492 74990 - Non-trading company 8 8,929 70100 - Activities of head offices 7 2,662 5540 - Bars 7 2,147 62020 - Information technology consultancy activities 7 12,072 43999 - Other specialised construction activities not elsewhere classified 7 7,493	82990 - Other business support service activities not elsewhere classified	14	32,483
classified 9305 - Other service activities 9 9,492 74990 - Non-trading company 8 8,929 70100 - Activities of head offices 7 2,662 5540 - Bars 7 2,147 62020 - Information technology consultancy activities 7 12,072 43999 - Other specialised construction activities not elsewhere classified 7 3,342 62090 - Other information technology service activities 7 7,493	4521 - General construction & civil engineering	12	5,558
74990 - Non-trading company88,92970100 - Activities of head offices72,6625540 - Bars72,14762020 - Information technology consultancy activities712,07243999 - Other specialised construction activities not elsewhere classified73,34262090 - Other information technology service activities77,493		9	8,671
70100 - Activities of head offices 7 2,662 5540 - Bars 7 2,147 62020 - Information technology consultancy activities 7 12,072 43999 - Other specialised construction activities not elsewhere classified 7 3,342 62090 - Other information technology service activities 7 7,493	9305 - Other service activities	9	9,492
5540 - Bars 7 2,147 62020 - Information technology consultancy activities 7 12,072 43999 - Other specialised construction activities not elsewhere classified 7 3,342 62090 - Other information technology service activities 7 7,493	74990 - Non-trading company	8	8,929
62020 - Information technology consultancy activities 7 12,072 43999 - Other specialised construction activities not elsewhere classified 7 3,342 62090 - Other information technology service activities 7 7,493	70100 - Activities of head offices	7	2,662
43999 - Other specialised construction activities not elsewhere classified 7 3,342 62090 - Other information technology service activities 7 7,493	5540 - Bars	7	2,147
62090 - Other information technology service activities 7 7,493	62020 - Information technology consultancy activities	7	12,072
.,	43999 - Other specialised construction activities not elsewhere classified	7	3,342
69201 - Accounting and auditing activities 7 3,633	62090 - Other information technology service activities	7	7,493
	69201 - Accounting and auditing activities	7	3,633
9262 - Other sporting activities 6 1,650	9262 - Other sporting activities	6	1,650
96090 - Other service activities not elsewhere classified 6 11,768	96090 - Other service activities not elsewhere classified	6	11,768
7020 - Letting of own property 6 1,606	7020 - Letting of own property	6	1,606