

Lincoln

2011 annual business confidence report



headlines

- 2011 was a record year for company registrations in Lincoln when compared to any year in history.
- The second half of 2011 saw a new record in company registrations in Lincoln when compared to any previous second half year.
- November 2011 saw a new record in company registrations in Lincoln when compared to any previous November.
- October 2011 saw a new record in company registrations in Lincoln when compared to any previous October.
- 2011 was a record year for net growth in Lincoln when compared to any year in history.
- The second half of 2011 saw a new record in net growth in Lincoln when compared to any previous second half year.
- November 2011 saw a new record in net growth in Lincoln when compared to any previous November.
- October 2011 saw a new record in net growth in Lincoln when compared to any previous October.

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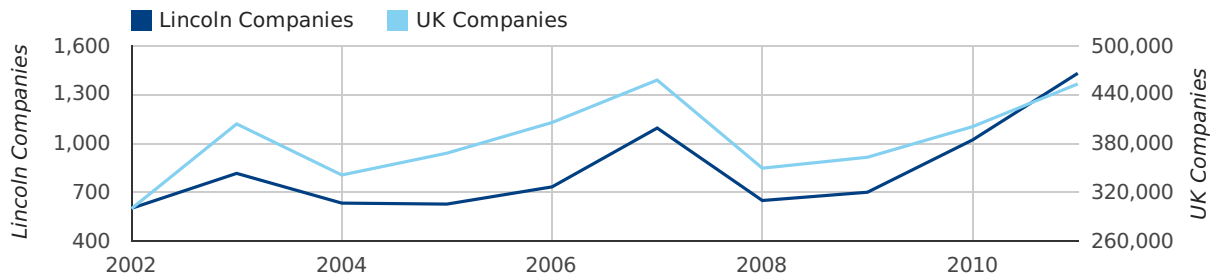
Annual Data (2011)

2011 was a record year for company registrations in Lincoln when compared to any year in history.

A total of 1,430 companies were formed in Lincoln in 2011. This total is 40.2% higher than in 2010 and compares poorly to the UK figure of a 13.1% growth compared to 400,358 the previous year.

YEAR	LINCOLN	UK
2011	1,430	452,870
2010	1,020	400,358
2009	698	362,675
2008	647	349,203
2007	1,093	457,649
RECORD YEAR	2011 (1,430)	2007 (457,649)

new companies by year



Half Year Data (Jul-Dec 2011)

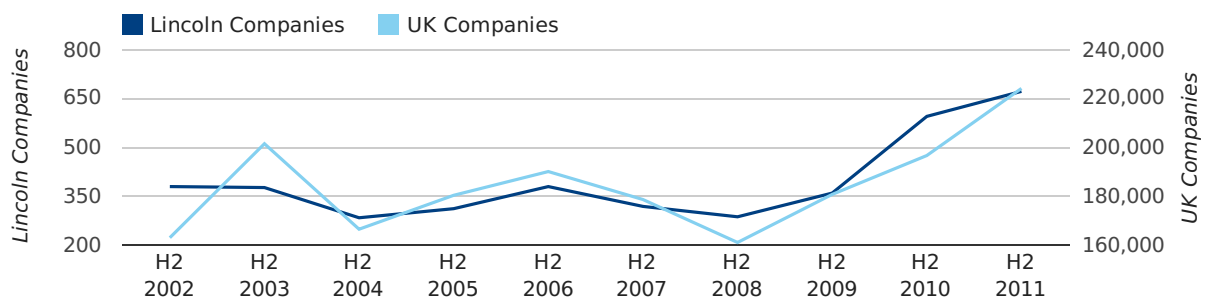
The second half of 2011 saw a new record in company registrations in Lincoln when compared to any previous second half year.

In the second half of 2011 a total of 672 companies were formed in Lincoln. This figure is 12.9% higher than last year, which compares badly to the UK wide figure of 14.0%.

The highest total for a second half year in Lincoln occurred in 2011 when a total of 672 were formed.

HALF YEAR (JUL-DEC)	LINCOLN	UK
2011	672	224,135
2010	595	196,609
% CHANGE	12.9%	14.0%
RECORD YEAR	2011 (672)	2011 (224,135)

new companies by half year



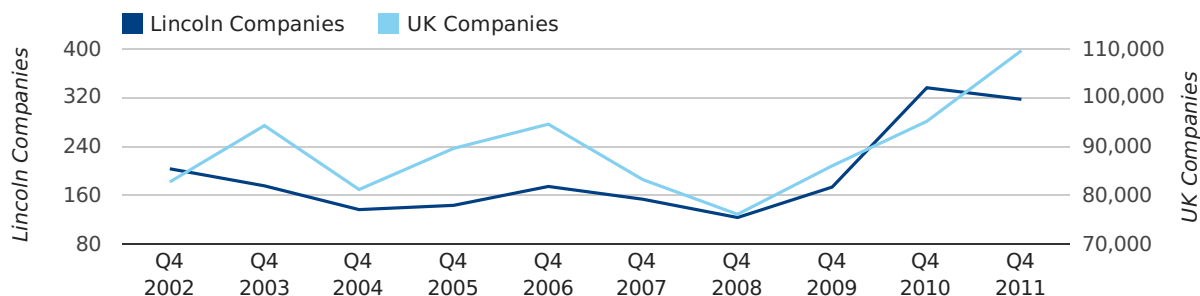
Quarterly Data (Q4 Oct-Dec 2011)

A total of 317 companies were registered in Lincoln during the fourth quarter of 2011 (Oct 2011 - Dec 2011).

This figure is a decrease of 5.7% versus the same period last year (Q4 2010). This figure compares badly to the UK as a whole, which saw an increase of 15.3% against the same period last year.

FOURTH QUARTER (OCT 2011 - DEC 2011)	LINCOLN	UK
2011	317	109,623
2010	336	95,117
% CHANGE	-5.7%	15.3%
RECORD YEAR	2010 (336)	2011 (109,623)

new companies by quarter

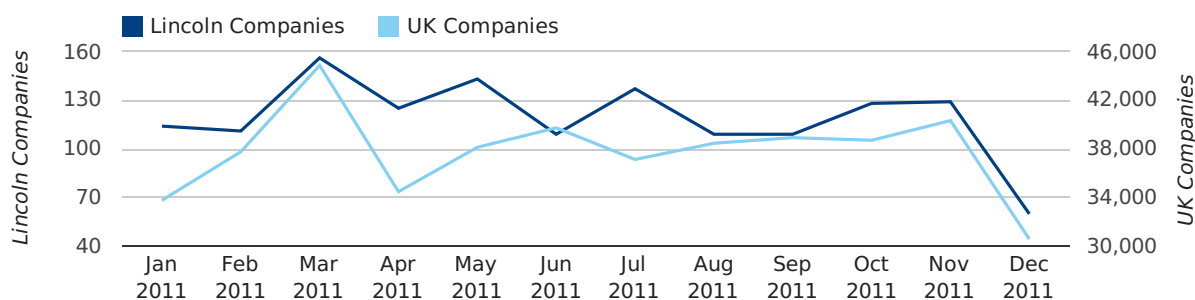


Monthly Data (Oct, Nov & Dec 2011)

November 2011 saw a new record in company registrations in Lincoln when compared to any previous November.

October 2011 saw a new record in company registrations in Lincoln when compared to any previous October.

new companies by month



	OCTOBER	NOVEMBER	DECEMBER
NEW COMPANIES IN 2011	128	129	60
NEW COMPANIES IN 2010	125	102	109
% CHANGE	2.4%	26.5%	-45.0%
RECORD YEAR	2011 (128)	2011 (129)	2010 (109)

Annual Data (2011)

A total of 519 companies were dissolved in Lincoln in 2011. This total is 18.4% lower than in 2010 and compares unfavourably to the UK figure of 8.1% decrease compared to the previous year.

YEAR	LINCOLN	UK
2011	519	314,523
2010	636	342,232
2009	1,014	533,773
2008	322	237,901
2007	329	220,295
RECORD YEAR	2009 (1,014)	2009 (533,773)

dissolved companies by year



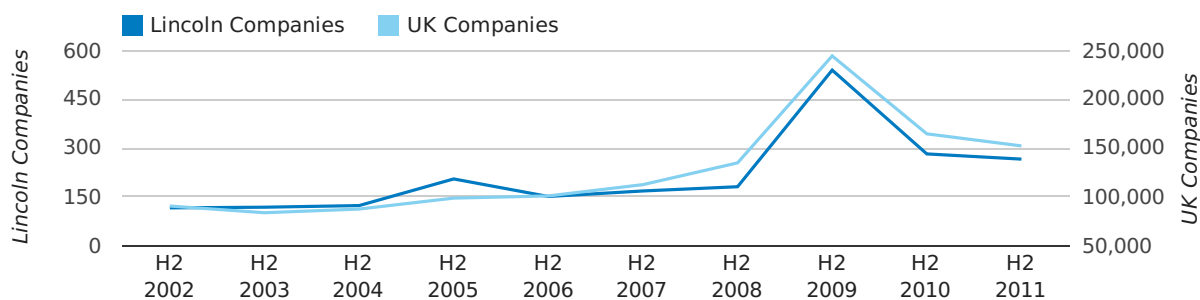
Half Year Data (Jul-Dec 2011)

In the second half of 2011 a total of 266 companies were dissolved in Lincoln. This figure is 5.7% lower than last year, which compares badly to the UK wide change of -7.5%.

The highest total for a second half year in Lincoln occurred in 2009 when a total of 540 were closed.

HALF YEAR (JUL-DEC)	LINCOLN	UK
2011	266	152,213
2010	282	164,601
% CHANGE	-5.7%	-7.5%
RECORD YEAR	2009 (540)	2009 (244,537)

dissolved companies by half year



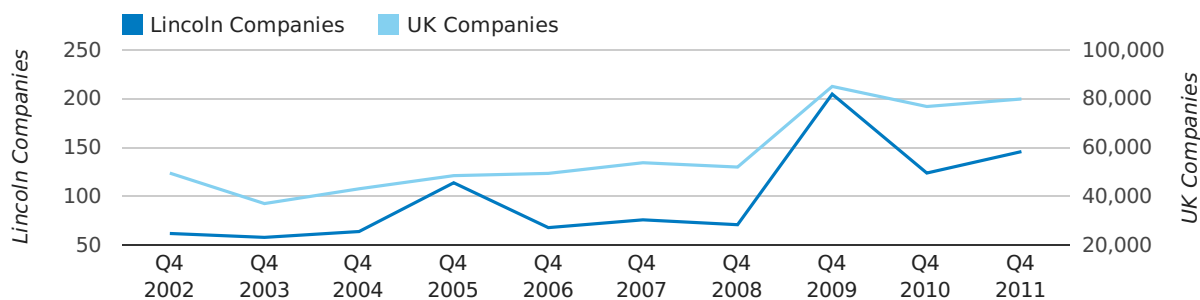
Quarterly Data (Q4 Oct-Dec 2011)

A total of 146 companies were dissolved in Lincoln during the fourth quarter of 2011 (Oct 2011 - Dec 2011).

This figure is an increase of 17.7% versus the same period last year (Q4 2010). This figure compares poorly to the UK as a whole, which saw an increase of 4.0% against the same period last year.

FOURTH QUARTER (OCT 2011 - DEC 2011)	LINCOLN	UK
2011	146	79,983
2010	124	76,896
% CHANGE	17.7%	4.0%
RECORD YEAR	2009 (205)	2009 (85,136)

dissolved companies by quarter



Monthly Data (Oct, Nov & Dec 2011)

dissolved companies by month



	OCTOBER	NOVEMBER	DECEMBER
CLOSED COMPANIES IN 2011	40	58	48
CLOSED COMPANIES IN 2010	52	48	24
% CHANGE	-23.1%	20.8%	100%
RECORD YEAR	2009 (57)	2009 (67)	2009 (81)

Annual Data (2011)

2011 was a record year for net growth in Lincoln when compared to any year in history.

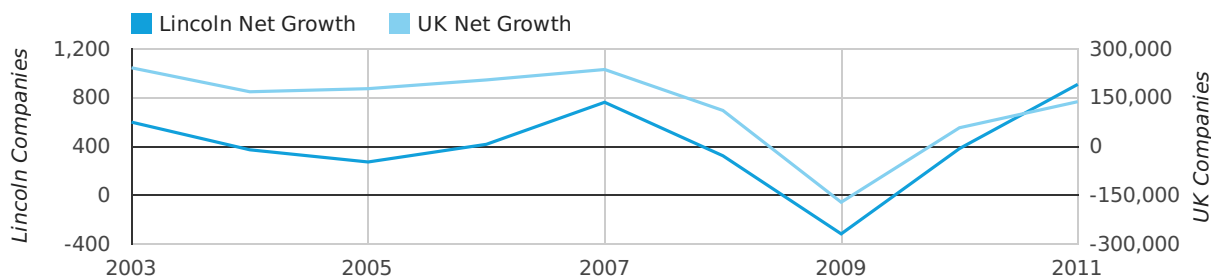
A total of 911 companies were added to the company register for Lincoln in 2011. This number represents growth of 89.3% which compares favourably to the UK figure of 34.6%.

This number is 527 companies higher than the previous year.

The highest net company growth figure ever seen in one year came in 2011 when the Lincoln company register grew by 911 companies.

YEAR	LINCOLN	UK
2011	911	138,347
2010	384	58,126
2009	-316	-171,098
2008	325	111,302
2007	764	237,354
RECORD YEAR	2011 (911)	2003 (242,543)

net growth by year



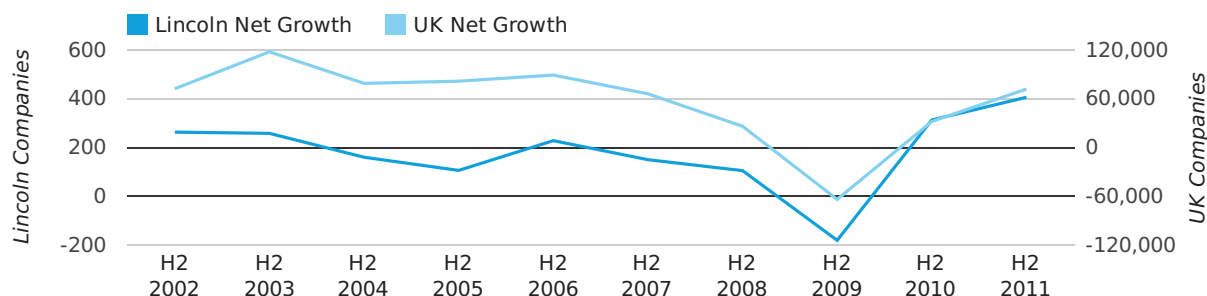
Half Year Data (Jul-Dec 2011)

The second half of 2011 saw a new record in net growth in Lincoln when compared to any previous second half year.

In the second half of 2011 the company register for Lincoln increased by 406 companies. This figure is 29.7% higher than last year, which compares badly to a UK increase of 124.7%.

HALF YEAR (JUL-DEC)	LINCOLN	UK
2011	406	71,922
2010	313	32,008
% CHANGE	29.7%	124.7%
RECORD YEAR	2011 (406)	2003 (117,772)

net growth by half year



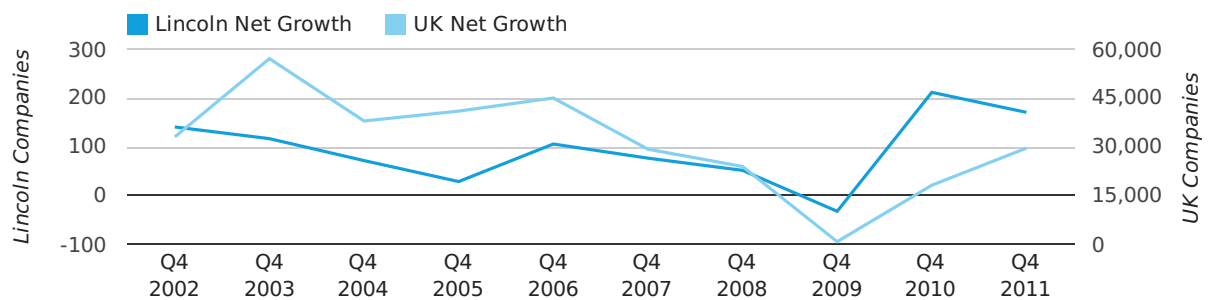
Quarterly Data (Q4 Oct-Dec 2011)

Net company growth for Lincoln during the fourth quarter of 2011 (Oct 2011 - Dec 2011) was 171 companies.

This represents a decrease of 19.3% on the same period last year.

FOURTH QUARTER (OCT 2011 - DEC 2011)	LINCOLN	UK
2011	171	29,640
2010	212	18,221
% CHANGE	-19.3%	62.7%
RECORD YEAR	2010 (212)	2003 (57,175)

net growth by quarter

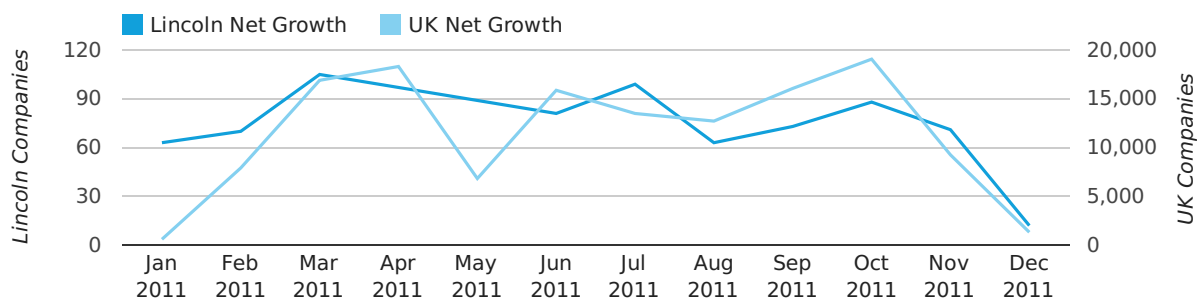


Monthly Data (Oct, Nov & Dec 2011)

November 2011 saw a new record in net growth in Lincoln when compared to any previous November.

October 2011 saw a new record in net growth in Lincoln when compared to any previous October.

net growth by month



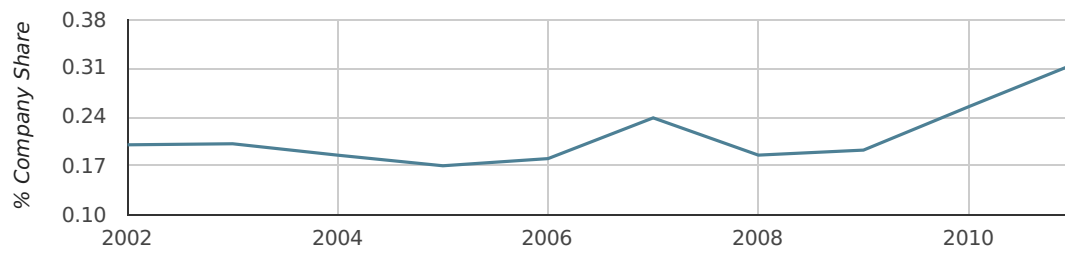
	OCTOBER	NOVEMBER	DECEMBER
NET GROWTH IN 2011	88	71	12
NET GROWTH IN 2010	73	54	85
% CHANGE	20.5%	31.5%	-85.9%
RECORD YEAR	2011 (88)	2011 (71)	2010 (85)

Annual Data (2011)

In 2011 Lincoln formed 0.3% of all UK companies. This is no change on 2010 when Lincoln was responsible for 0.3% of all UK companies.

YEAR	LINCOLN
2011	0.3%
2010	0.3%
2009	0.2%
2008	0.2%
2007	0.2%
RECORD YEAR (SINCE 1960)	1975 (0.3%)

company share by year

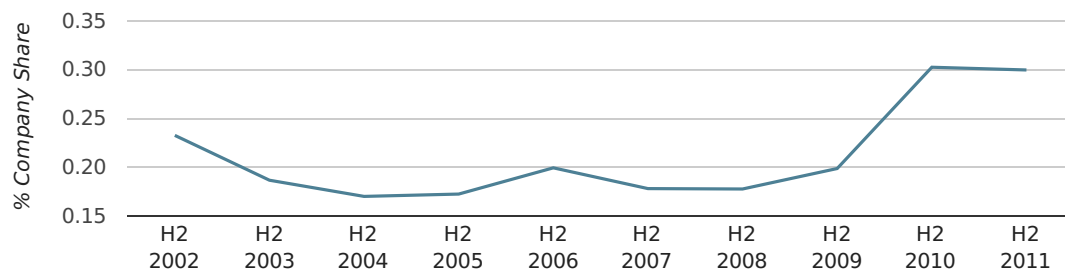


Half Year Data (Jul-Dec 2011)

In the second half of 2011 Lincoln formed 0.3% of all UK companies. This is the same as the 2010 figure of 0.3%.

HALF YEAR (JUL-DEC)	LINCOLN
2011	0.3%
2010	0.3%
2009	0.2%
2008	0.2%
2007	0.2%
RECORD YEAR (SINCE 1960)	1968 (0.5%)

company share by half year

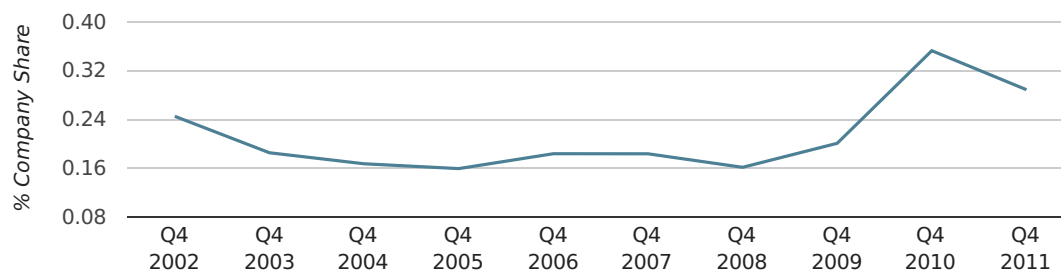


Quarterly Data (Q4 Oct-Dec 2011)

In the fourth quarter of 2011, Lincoln formed 0.3% of all UK companies.

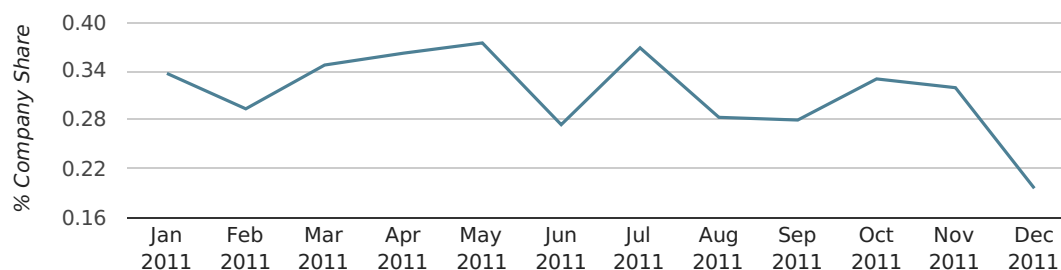
FOURTH QUARTER (OCT 2011 - DEC 2011)	LINCOLN
2011	0.3%
2010	0.4%
2009	0.2%
2008	0.2%
2007	0.2%
RECORD YEAR (SINCE 1960)	1968 (0.5%)

company share by quarter



Monthly Data (Oct, Nov & Dec 2011)

company share by month



	OCTOBER	NOVEMBER	DECEMBER
UK FORMATION SHARE IN 2011	0.3%	0.3%	0.2%
UK FORMATION SHARE IN 2010	0.4%	0.3%	0.4%
% CHANGE	-11.0%	7.7%	-51.2%
RECORD YEAR	1964 (0.4%)	1968 (1.4%)	1967 (0.6%)

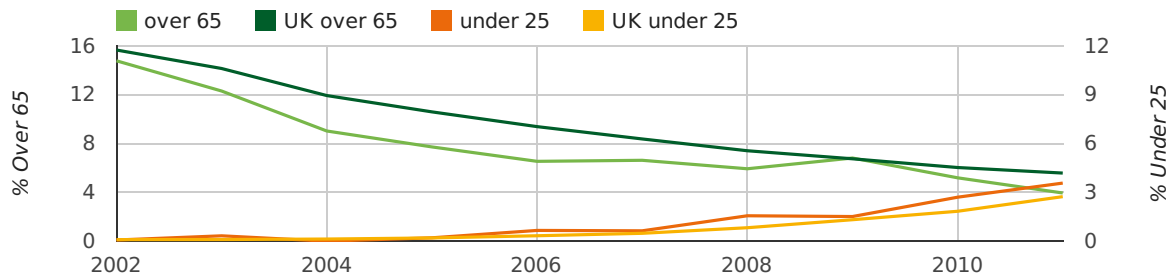
Annual Data (2011)

The average age of a director in 2011 was 44.9.

The percentage of directors under the age of 25 was 3.6% compared to the UK figure of 3.7%.

The percentage of directors over the age of 65 was 4.0% compared to the UK figure of 4.2%.

director age by year



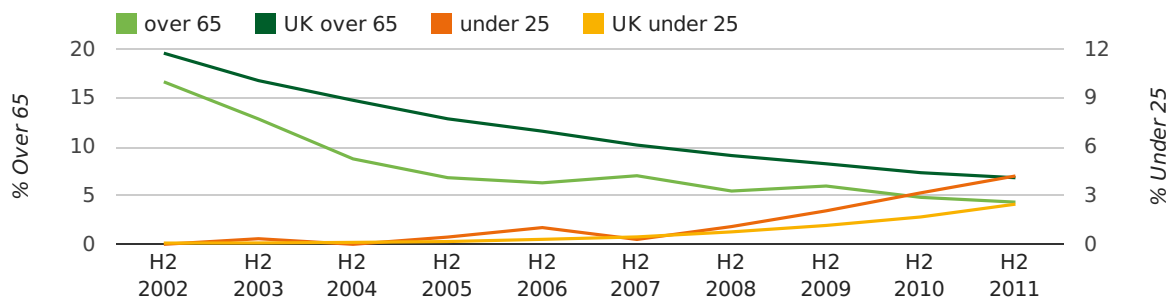
Half Year Data (Jul-Dec 2011)

The average age of a director in the second half of 2011 was 44.9.

The percentage of directors under the age of 25 was 4.2% compared to the UK figure of 4.1%.

The percentage of directors over the age of 65 was 4.3% compared to the UK figure of 4.1%.

director age by half year



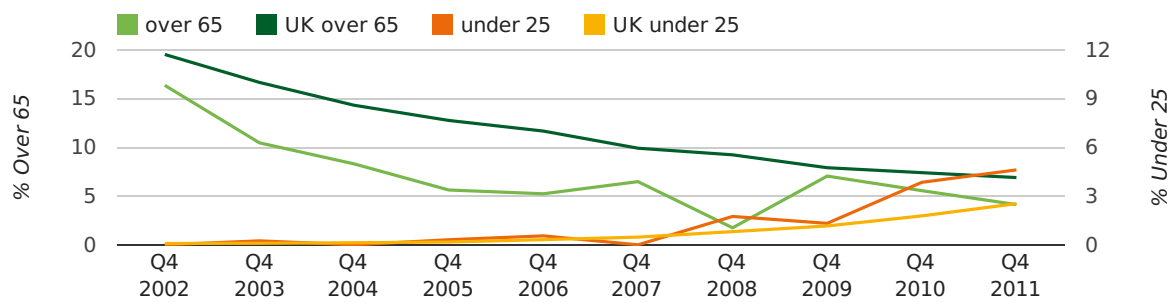
Quarterly Data (Q4 Oct-Dec 2011)

The average age of a director in the fourth quarter of 2011 was 44.8.

The percentage of directors under the age of 25 was 4.6% compared to the UK figure of 4.2%.

The percentage of directors over the age of 65 was 4.1% compared to the UK figure of 4.1%.

director age by quarter

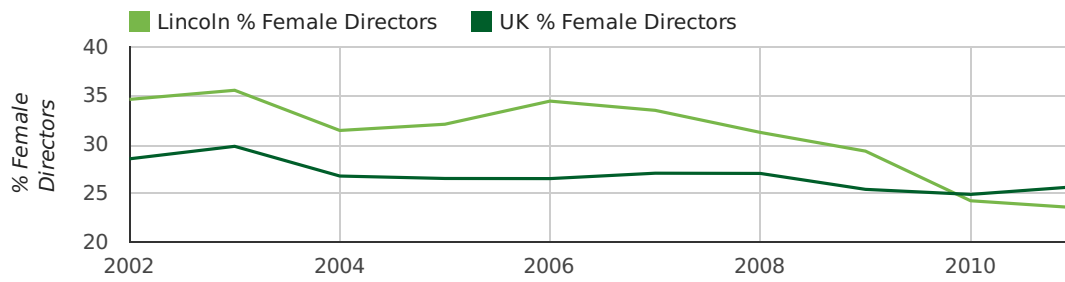


Annual Data (2011)

The record year for female directors in Lincoln was 1857 when 36.4% of all directors were female.

The percentage of female directors in Lincoln in 2011 was 34.7%. The average for the UK during this time was 28.6%

director gender by year

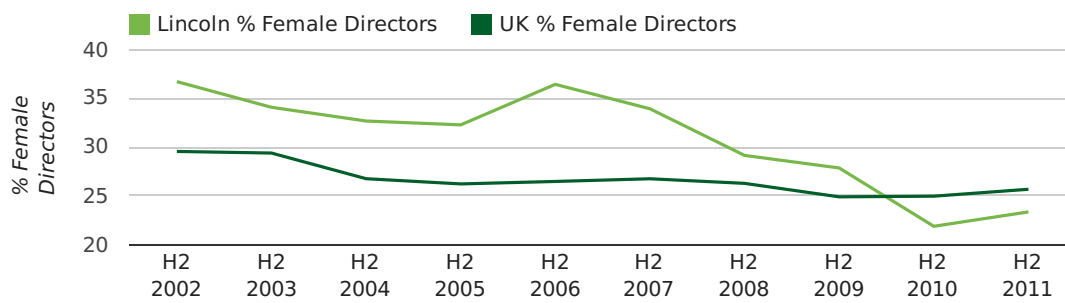


Half Year Data (Jul-Dec 2011)

The record second half year for female directors in Lincoln was 1860 when 42.9% of all directors were female.

23.4% of all director appointments in Lincoln in the second half of 2011 were female. This compares to a UK average of 25.7% for the same period.

director gender by half year

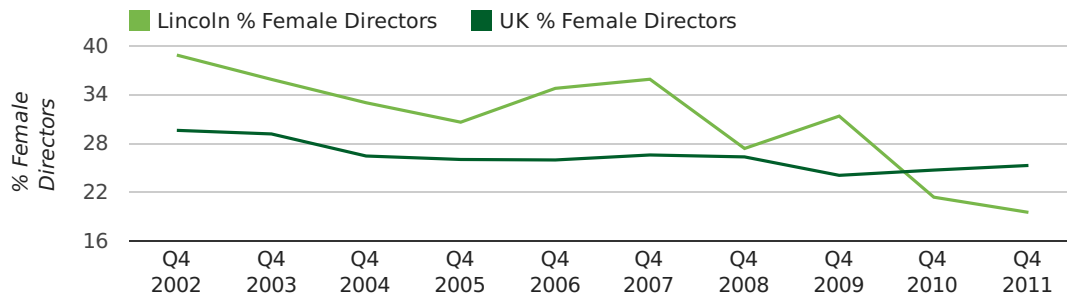


Quarterly Data (Q4 Oct-Dec 2011)

The record fourth quarter for female directors in Lincoln was in 1977 when 31.1% of all directors were female.

19.5% of all director appointments in Lincoln in the fourth quarter of 2011 were female. This compares to a UK average of 25.3% for the same period.

director gender by quarter



Previous 12 months (Dec 2010-Dec 2011)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
TRANSPORT	7.50%	CONSULTING	5.07%
DRIVING	3.77%	MANAGEMENT	4.74%
LINCOLN	1.99%	CONSULTANCY	3.26%
(LINCOLN)	1.78%	PROPERTY	2.37%
DRIVER	1.73%	TRADING	2.07%
J	1.58%	DESIGN	1.92%
D	1.58%	ASSOCIATES	1.86%
LOGISTICS	1.53%	ENGINEERING	1.78%
M	1.27%	BUSINESS	1.78%
C	1.22%	CONSULTANTS	1.76%
S	1.17%	CONSTRUCTION	1.73%
MANAGEMENT	1.12%	MEDIA	1.71%
HAULAGE	1.12%	LONDON	1.63%
P	1.02%	J	1.51%
R	1.02%	INVESTMENTS	1.48%
SCHOOL	0.92%	GLOBAL	1.46%
ENGINEERING	0.92%	IT	1.41%
CONSULTANCY	0.87%	CARE	1.39%
MILK	0.82%	PROPERTIES	1.29%
G	0.82%	ELECTRICAL	1.29%
PROPERTY	0.76%	M	1.27%
B	0.66%	BUILDING	1.26%
DR	0.61%	ENERGY	1.25%
PAUL	0.61%	S	1.20%
K	0.56%	ENTERPRISES	1.20%

Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	453	205,525
49410 - Freight transport by road	84	2,392
86210 - General medical practice activities	70	2,285
7487 - Other business activities	69	57,052
6024 - Freight transport by road	58	2,280
8512 - Medical practice activities	51	2,224
82990 - Other business support service activities not elsewhere classified	51	32,483
99999 - Dormant Company	33	21,846
70229 - Management consultancy activities other than financial management	32	17,765
86220 - Specialists medical practice activities	30	1,474
7414 - Business & management consultancy	25	13,034
9999 - Dormant Company	22	20,199
74909 - Other professional, scientific and technical activities not elsewhere classified	19	8,671
62020 - Information technology consultancy activities	16	12,072
4521 - General construction & civil engineering	14	5,558
9305 - Other service activities	13	9,492
47990 - Other retail sale not in stores, stalls or markets	13	2,699
70100 - Activities of head offices	12	2,662
96090 - Other service activities not elsewhere classified	12	11,768
41100 - Development of building projects	12	4,331