Loughton

2011 annual business confidence report



headlines

- The second half of 2011 saw a new record in company registrations in Loughton when compared to any previous second half year.
- Q4 2011 saw a new record in company registrations in Loughton when compared to any previous Q4.
- December 2011 saw a new record in company registrations in Loughton when compared to any previous December.
- December 2011 saw a new record in company closures in Loughton when compared to any previous December.

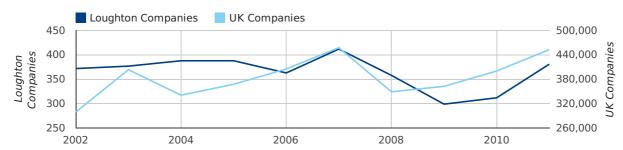
contents



A total of 381 companies were formed in Loughton in 2011. This total is 22.1% higher than in 2010 and compares poorly to the UK figure of a 13.1% growth compared to 400,358 the previous year.

| YEAR | LOUGHTON | UK |
|-------------|------------|----------------|
| 2011 | 381 | 452,870 |
| 2010 | 312 | 400,358 |
| 2009 | 299 | 362,675 |
| 2008 | 358 | 349,203 |
| 2007 | 412 | 457,649 |
| RECORD YEAR | 2007 (412) | 2007 (457,649) |

new companies by year



Half Year Data (Jul-Dec 2011)

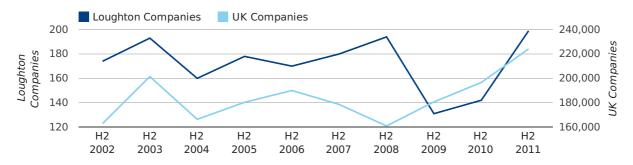
The second half of 2011 saw a new record in company registrations in Loughton when compared to any previous second half year.

In the second half of 2011 a total of 199 companies were formed in Loughton. This figure is 40.1% higher than last year, which compares well to the UK wide figure of 14.0%.

The highest total for a second half year in Loughton occurred in 2011 when a total of 199 were formed.

| HALF YEAR (JUL-DEC) | LOUGHTON | UK |
|---------------------|------------|----------------|
| 2011 | 199 | 224,135 |
| 2010 | 142 | 196,609 |
| % CHANGE | 40.1% | 14.0% |
| RECORD YEAR | 2011 (199) | 2011 (224,135) |

new companies by half year



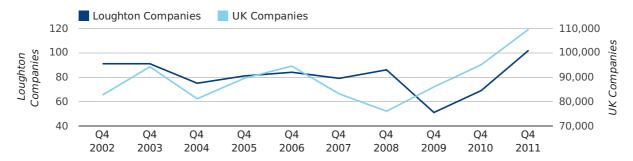
Q4 2011 saw a new record in company registrations in Loughton when compared to any previous Q4.

A total of 102 companies were registered in Loughton during the fourth quarter of 2011 (Oct 2011 - Dec 2011).

This figure is an increase of 47.8% versus the same period last year (Q4 2010). This figure compares well to the UK as a whole, which saw an increase of 15.3% against the same period last year.

| FOURTH QUARTER (OCT 2011 - DEC 2011) | LOUGHTON | UK |
|--------------------------------------|------------|----------------|
| 2011 | 102 | 109,623 |
| 2010 | 69 | 95,117 |
| % CHANGE | 47.8% | 15.3% |
| RECORD YEAR | 2011 (102) | 2011 (109,623) |

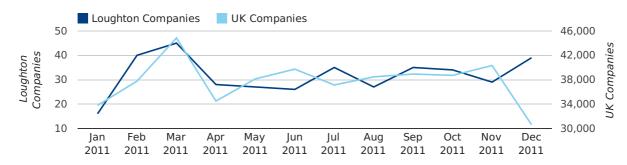
new companies by quarter



Monthly Data (Oct, Nov & Dec 2011)

December 2011 saw a new record in company registrations in Loughton when compared to any previous December.

new companies by month

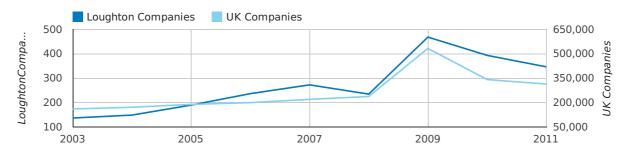


| | OCTOBER | NOVEMBER | DECEMBER |
|-----------------------|-----------|-----------|-----------|
| NEW COMPANIES IN 2011 | 34 | 29 | 39 |
| NEW COMPANIES IN 2010 | 28 | 24 | 17 |
| % CHANGE | 21.4% | 20.8% | 129.4% |
| RECORD YEAR | 2005 (38) | 2008 (36) | 2011 (39) |

A total of 347 companies were dissolved in Loughton in 2011. This total is 11.9% lower than in 2010 and compares unfavourably to the UK figure of 8.1% decrease compared to the previous year.

| YEAR | LOUGHTON | UK |
|-------------|------------|----------------|
| 2011 | 347 | 314,523 |
| 2010 | 394 | 342,232 |
| 2009 | 469 | 533,773 |
| 2008 | 235 | 237,901 |
| 2007 | 273 | 220,295 |
| RECORD YEAR | 2009 (469) | 2009 (533,773) |

dissolved companies by year



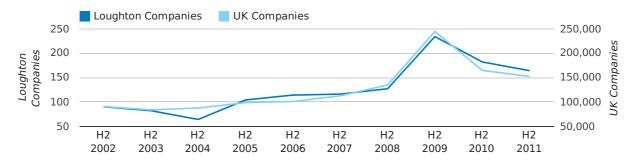
Half Year Data (Jul-Dec 2011)

In the second half of 2011 a total of 164 companies were dissolved in Loughton. This figure is 9.9% lower than last year, which compares well to the UK wide change of -7.5%.

The highest total for a second half year in Loughton occurred in 2009 when a total of 234 were closed.

| HALF YEAR (JUL-DEC) | LOUGHTON | UK |
|---------------------|------------|----------------|
| 2011 | 164 | 152,213 |
| 2010 | 182 | 164,601 |
| % CHANGE | -9.9% | -7.5% |
| RECORD YEAR | 2009 (234) | 2009 (244,537) |

dissolved companies by half year

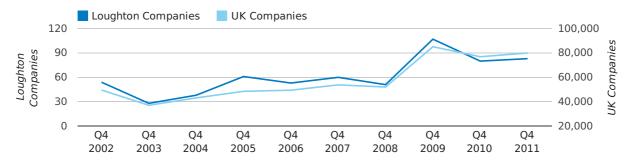


A total of 83 companies were dissolved in Loughton during the fourth quarter of 2011 (Oct 2011 - Dec 2011).

This figure is an increase of 3.8% versus the same period last year (Q4 2010). This figure compares well to the UK as a whole, which saw an increase of 4.0% against the same period last year.

| FOURTH QUARTER (OCT 2011 - DEC 2011) | LOUGHTON | UK |
|--------------------------------------|------------|---------------|
| 2011 | 83 | 79,983 |
| 2010 | 80 | 76,896 |
| % CHANGE | 3.8% | 4.0% |
| RECORD YEAR | 2009 (107) | 2009 (85,136) |

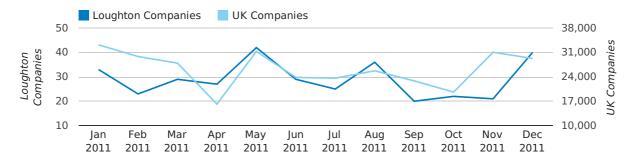
dissolved companies by quarter



Monthly Data (Oct, Nov & Dec 2011)

December 2011 saw a new record in company closures in Loughton when compared to any previous December.

dissolved companies by month



| | OCTOBER | NOVEMBER | DECEMBER |
|--------------------------|-----------|-----------|-----------|
| CLOSED COMPANIES IN 2011 | 22 | 21 | 40 |
| CLOSED COMPANIES IN 2010 | 25 | 37 | 18 |
| % CHANGE | -12.0% | -43.2% | 122% |
| RECORD YEAR | 2009 (34) | 2010 (37) | 2011 (40) |

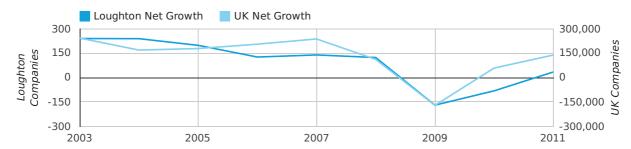
A total of 34 companies were added to the company register for Loughton in 2011. This number represents growth of 10.9% which compares unfavourably to the UK figure of 34.6%.

This number is 116 companies higher than the previous year.

The highest net company growth figure ever seen in one year came in 2000 when the Loughton company register grew by 259 companies.

| YEAR | LOUGHTON | UK |
|-------------|------------|----------------|
| 2011 | 34 | 138,347 |
| 2010 | -82 | 58,126 |
| 2009 | -170 | -171,098 |
| 2008 | 123 | 111,302 |
| 2007 | 139 | 237,354 |
| RECORD YEAR | 2000 (259) | 2003 (242,543) |

net growth by year

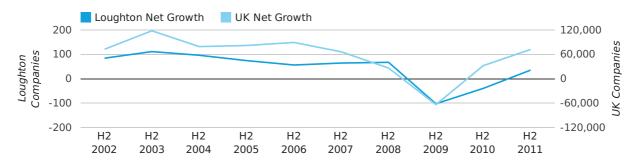


Half Year Data (Jul-Dec 2011)

In the second half of 2011 the company register for Loughton increased by 35 companies. This figure is 187.5% lower than last year, which compares badly to a UK increase of 124.7%.

| HALF YEAR (JUL-DEC) | LOUGHTON | UK |
|---------------------|------------|----------------|
| 2011 | 35 | 71,922 |
| 2010 | -40 | 32,008 |
| % CHANGE | -187.5% | 124.7% |
| RECORD YEAR | 2003 (111) | 2003 (117,772) |

net growth by half year

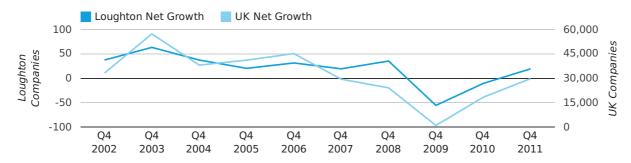


Net company growth for Loughton during the fourth quarter of 2011 (Oct 2011 - Dec 2011) was 19 companies.

This represents an increase of 272.7% on the same period last year.

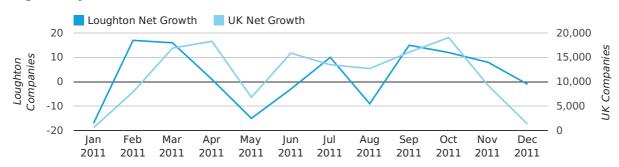
| FOURTH QUARTER (OCT 2011 - DEC 2011) | LOUGHTON | UK |
|--------------------------------------|-----------|---------------|
| 2011 | 19 | 29,640 |
| 2010 | -11 | 18,221 |
| % CHANGE | -272.7% | 62.7% |
| RECORD YEAR | 2003 (63) | 2003 (57,175) |

net growth by quarter



Monthly Data (Oct, Nov & Dec 2011)

net growth by month

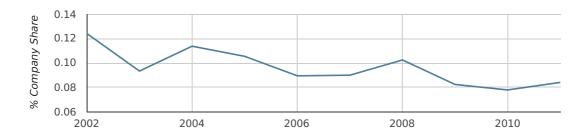


| | OCTOBER | NOVEMBER | DECEMBER |
|--------------------|-----------|-----------|-----------|
| NET GROWTH IN 2011 | 12 | 8 | -1 |
| NET GROWTH IN 2010 | 3 | -13 | -1 |
| % CHANGE | 300.0% | -161.5% | 0.0% |
| RECORD YEAR | 2003 (27) | 1998 (21) | 1996 (19) |

In 2011 Loughton formed 0.1% of all UK companies. This is no change on 2010 when Loughton was responsible for 0.1% of all UK companies.

| YEAR | LOUGHTON |
|--------------------------|-------------|
| 2011 | 0.1% |
| 2010 | 0.1% |
| 2009 | 0.1% |
| 2008 | 0.1% |
| 2007 | 0.1% |
| RECORD YEAR (SINCE 1960) | 1977 (0.2%) |

company share by year

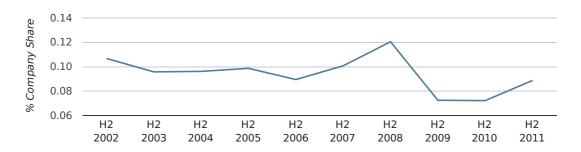


Half Year Data (Jul-Dec 2011)

In the second half of 2011 Loughton formed 0.1% of all UK companies. This is the same as the 2010 figure of 0.1%.

| HALF YEAR (JUL-DEC) | LOUGHTON |
|--------------------------|-------------|
| 2011 | 0.1% |
| 2010 | 0.1% |
| 2009 | 0.1% |
| 2008 | 0.1% |
| 2007 | 0.1% |
| RECORD YEAR (SINCE 1960) | 1977 (0.2%) |

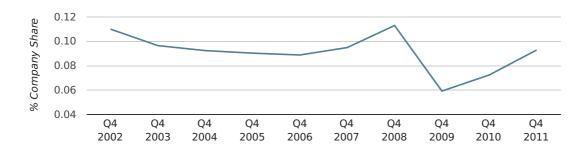
company share by half year



In the fourth quarter of 2011, Loughton formed 0.1% of all UK companies.

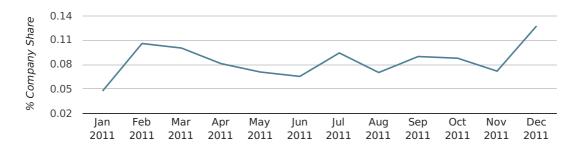
| FOURTH QUARTER (OCT 2011 - DEC 2011) | LOUGHTON |
|--------------------------------------|-------------|
| 2011 | 0.1% |
| 2010 | 0.1% |
| 2009 | 0.1% |
| 2008 | 0.1% |
| 2007 | 0.1% |
| RECORD YEAR (SINCE 1960) | 1977 (0.3%) |

company share by quarter



Monthly Data (Oct, Nov & Dec 2011)

company share by month



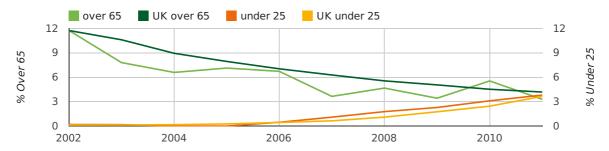
| | OCTOBER | NOVEMBER | DECEMBER |
|----------------------------|-------------|-------------|-------------|
| UK FORMATION SHARE IN 2011 | 0.1% | 0.1% | 0.1% |
| UK FORMATION SHARE IN 2010 | 0.1% | 0.1% | 0.1% |
| % CHANGE | 5.5% | 2.9% | 103.3% |
| RECORD YEAR | 1960 (0.4%) | 1977 (0.5%) | 1967 (0.3%) |

The average age of a director in 2011 was 44.0.

The percentage of directors under the age of 25 was 3.8% compared to the UK figure of 3.7%.

The percentage of directors over the age of 65 was 3.3% compared to the UK figure of 4.2%.

director age by year



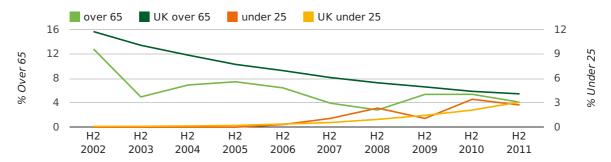
Half Year Data (Jul-Dec 2011)

The average age of a director in the second half of 2011 was 43.7.

The percentage of directors under the age of 25 was 2.7% compared to the UK figure of 4.1%.

The percentage of directors over the age of 65 was 4.1% compared to the UK figure of 4.1%.

director age by half year

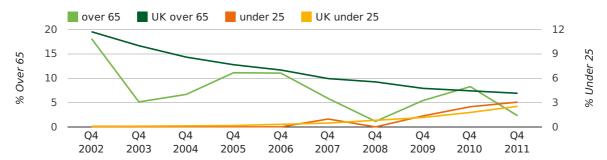


The average age of a director in the fourth quarter of 2011 was 44.5.

The percentage of directors under the age of 25 was 3.1% compared to the UK figure of 4.2%.

The percentage of directors over the age of 65 was 2.3% compared to the UK figure of 4.1%.

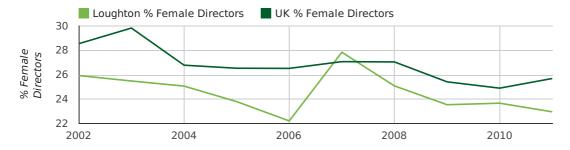
director age by quarter



The record year for female directors in Loughton was 1857 when 36.4% of all directors were female.

The percentage of female directors in Loughton in 2011 was 25.9%. The average for the UK during this time was 28.6%

director gender by year

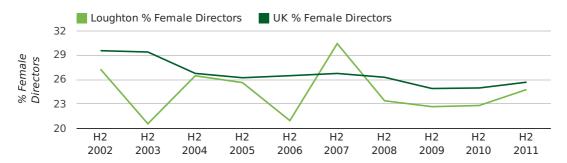


Half Year Data (Jul-Dec 2011)

The record second half year for female directors in Loughton was 1860 when 42.9% of all directors were female.

24.8% of all director appointments in Loughton in the second half of 2011 were female. This compares to a UK average of 25.7% for the same period.

director gender by half year



Т

The record fourth quarter for female directors in Loughton was in 1977 when 31.1% of all directors were female.

22.2% of all director appointments in Loughton in the fourth quarter of 2011 were female. This compares to a UK average of 25.3% for the same period.

director gender by quarter



Previous 12 months (Dec 2010-Dec 2011)

 ${\sf Excluding: LIMITED, LTD, \&, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.}\\$

| WORD | PERCENTAGE | UK WORD | UK PERCENTAGE |
|--------------|------------|--------------|---------------|
| MANAGEMENT | 2.56% | CONSULTING | 5.07% |
| CONSULTING | 1.95% | MANAGEMENT | 4.74% |
| INVESTMENTS | 1.65% | CONSULTANCY | 3.26% |
| М | 1.35% | PROPERTY | 2.37% |
| CONSULTANCY | 1.35% | TRADING | 2.07% |
| CONSTRUCTION | 1.20% | DESIGN | 1.92% |
| CO | 1.05% | ASSOCIATES | 1.86% |
| (LONDON) | 0.90% | ENGINEERING | 1.78% |
| DIGITAL | 0.90% | BUSINESS | 1.78% |
| ROAMQUEST | 0.90% | CONSULTANTS | 1.76% |
| BLUNSDON | 0.90% | CONSTRUCTION | 1.73% |
| SUBSIDIARY | 0.90% | MEDIA | 1.71% |
| LONDON | 0.90% | LONDON | 1.63% |
| MAINTENANCE | 0.90% | J | 1.51% |
| (NUMBER | 0.75% | INVESTMENTS | 1.48% |
| R | 0.75% | GLOBAL | 1.46% |
| LAND | 0.75% | IT | 1.41% |
| PROPERTIES | 0.60% | CARE | 1.39% |
| RECRUITMENT | 0.60% | PROPERTIES | 1.29% |
| J | 0.60% | ELECTRICAL | 1.29% |
| GREEN | 0.60% | М | 1.27% |
| CARE | 0.60% | BUILDING | 1.26% |
| ROAD | 0.60% | ENERGY | 1.25% |
| MEDIA | 0.60% | S | 1.20% |
| CONSULTANTS | 0.60% | ENTERPRISES | 1.20% |

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Previous 36 months, excluding companies less than 12 months old

| SIC CODE | NUMBER OF COMPANIES | UK COMPANIES |
|--|---------------------|--------------|
| None Supplied | 136 | 205,525 |
| 7487 - Other business activities | 53 | 57,052 |
| 82990 - Other business support service activities not elsewhere classified | 35 | 32,483 |
| 7499 - Non-trading company | 20 | 9,957 |
| 41100 - Development of building projects | 14 | 4,331 |
| 99999 - Dormant Company | 13 | 21,846 |
| 9999 - Dormant Company | 12 | 20,199 |
| 70229 - Management consultancy activities other than financial management | 12 | 17,765 |
| 62020 - Information technology consultancy activities | 10 | 12,072 |
| 74990 - Non-trading company | 10 | 8,929 |
| 96090 - Other service activities not elsewhere classified | 9 | 11,768 |
| 7260 - Other computer related activities | 7 | 7,667 |
| 9305 - Other service activities | 7 | 9,492 |
| 7414 - Business & management consultancy | 7 | 13,034 |
| 43210 - Electrical installation | 6 | 3,175 |
| 68100 - Buying and selling of own real estate | 6 | 2,749 |
| 7450 - Labour recruitment | 6 | 1,864 |
| 7222 - Other software consultancy and supply | 5 | 7,398 |
| 5248 - Other retail specialised stores | 5 | 1,968 |
| 43999 - Other specialised construction activities not elsewhere classified | 5 | 3,342 |