Lowestoft

2011 annual business confidence report





headlines

• November 2011 saw a new record in company closures in Lowestoft when compared to any previous November.

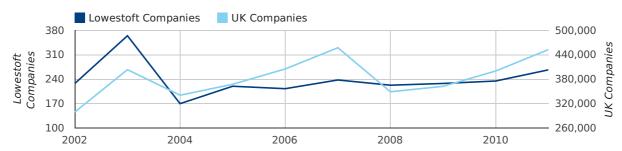
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A total of 267 companies were formed in Lowestoft in 2011. This total is 13.6% higher than in 2010 and compares equally to the UK figure of a 13.1% growth compared to 400,358 the previous year.

YEAR	LOWESTOFT	UK
2011	267	452,870
2010	235	400,358
2009	228	362,675
2008	223	349,203
2007	238	457,649
RECORD YEAR	2003 (365)	2007 (457,649)

new companies by year



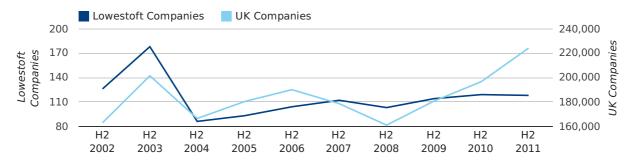
Half Year Data (Jul-Dec 2011)

In the second half of 2011 a total of 118 companies were formed in Lowestoft. This figure is 0.8% lower than last year, which compares badly to the UK wide figure of 14.0%.

The highest total for a second half year in Lowestoft occurred in 2003 when a total of 178 were formed.

HALF YEAR (JUL-DEC)	LOWESTOFT	UK
2011	118	224,135
2010	119	196,609
% CHANGE	-0.8%	14.0%
RECORD YEAR	2003 (178)	2011 (224,135)

new companies by half year

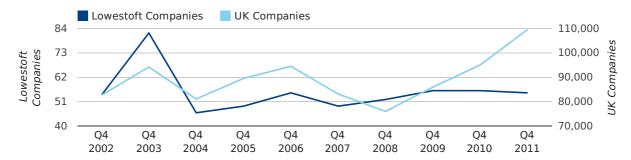


A total of 55 companies were registered in Lowestoft during the fourth quarter of 2011 (Oct 2011 - Dec 2011).

This figure is a decrease of 1.8% versus the same period last year (Q4 2010). This figure compares badly to the UK as a whole, which saw an increase of 15.3% against the same period last year.

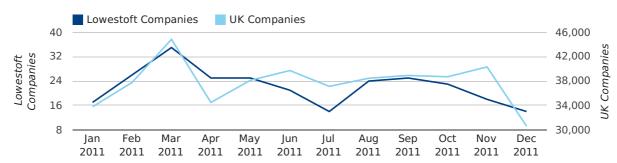
FOURTH QUARTER (OCT 2011 - DEC 2011)	LOWESTOFT	UK
2011	55	109,623
2010	56	95,117
% CHANGE	-1.8%	15.3%
RECORD YEAR	2003 (82)	2011 (109,623)

new companies by quarter



Monthly Data (Oct, Nov & Dec 2011)

new companies by month

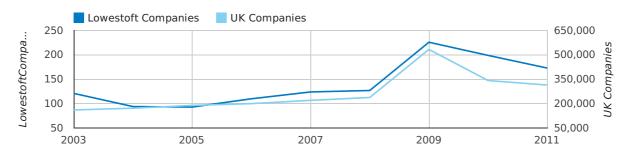


	OCTOBER	NOVEMBER	DECEMBER
NEW COMPANIES IN 2011	23	18	14
NEW COMPANIES IN 2010	9	30	17
% CHANGE	155.6%	-40.0%	-17.6%
RECORD YEAR	2003 (36)	2010 (30)	2009 (19)

A total of 173 companies were dissolved in Lowestoft in 2011. This total is 13.1% lower than in 2010 and compares unfavourably to the UK figure of 8.1% decrease compared to the previous year.

YEAR	LOWESTOFT	UK
2011	173	314,523
2010	199	342,232
2009	226	533,773
2008	127	237,901
2007	124	220,295
RECORD YEAR	2009 (226)	2009 (533,773)

dissolved companies by year



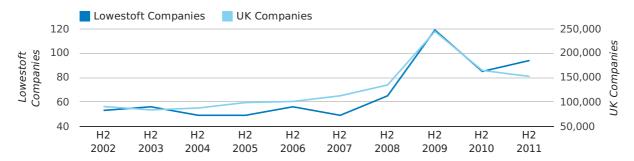
Half Year Data (Jul-Dec 2011)

In the second half of 2011 a total of 94 companies were dissolved in Lowestoft. This figure is 10.6% higher than last year, which compares badly to the UK wide change of -7.5%.

The highest total for a second half year in Lowestoft occurred in 2009 when a total of 119 were closed.

HALF YEAR (JUL-DEC)	LOWESTOFT	UK
2011	94	152,213
2010	85	164,601
% CHANGE	10.6%	-7.5%
RECORD YEAR	2009 (119)	2009 (244,537)

dissolved companies by half year

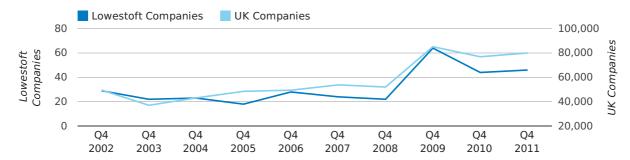


A total of 46 companies were dissolved in Lowestoft during the fourth quarter of 2011 (Oct 2011 - Dec 2011).

This figure is an increase of 4.5% versus the same period last year (Q4 2010). This figure compares poorly to the UK as a whole, which saw an increase of 4.0% against the same period last year.

FOURTH QUARTER (OCT 2011 - DEC 2011)	LOWESTOFT	UK
2011	46	79,983
2010	44	76,896
% CHANGE	4.5%	4.0%
RECORD YEAR	2009 (64)	2009 (85,136)

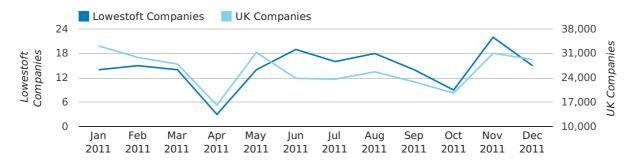
dissolved companies by quarter



Monthly Data (Oct, Nov & Dec 2011)

November 2011 saw a new record in company closures in Lowestoft when compared to any previous November.

dissolved companies by month



	OCTOBER	NOVEMBER	DECEMBER
CLOSED COMPANIES IN 2011	9	22	15
CLOSED COMPANIES IN 2010	19	21	4
% CHANGE	-52.6%	4.8%	275%
RECORD YEAR	2009 (20)	2011 (22)	2009 (24)

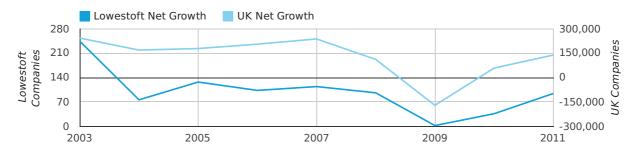
A total of 94 companies were added to the company register for Lowestoft in 2011. This number represents growth of 40.0% which compares favourably to the UK figure of 34.6%.

This number is 58 companies higher than the previous year.

The highest net company growth figure ever seen in one year came in 2003 when the Lowestoft company register grew by 244 companies.

YEAR	LOWESTOFT	UK
2011	94	138,347
2010	36	58,126
2009	2	-171,098
2008	96	111,302
2007	114	237,354
RECORD YEAR	2003 (244)	2003 (242,543)

net growth by year

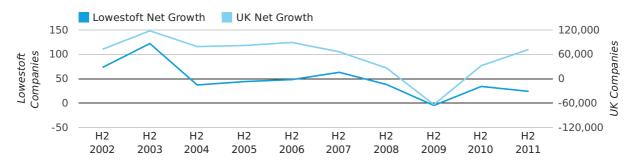


Half Year Data (Jul-Dec 2011)

In the second half of 2011 the company register for Lowestoft increased by 24 companies. This figure is 29.4% lower than last year, which compares badly to a UK increase of 124.7%.

HALF YEAR (JUL-DEC)	LOWESTOFT	UK
2011	24	71,922
2010	34	32,008
% CHANGE	-29.4%	124.7%
RECORD YEAR	2003 (122)	2003 (117,772)

net growth by half year

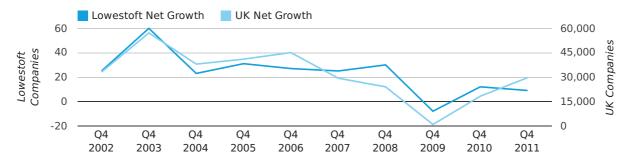


Net company growth for Lowestoft during the fourth quarter of 2011 (Oct 2011 - Dec 2011) was 9 companies.

This represents a decrease of 25.0% on the same period last year.

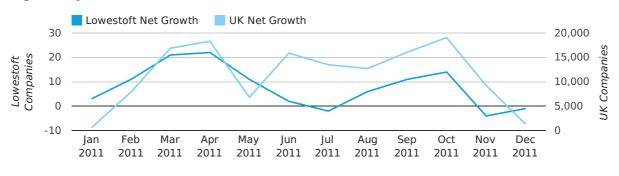
FOURTH QUARTER (OCT 2011 - DEC 2011)	LOWESTOFT	UK
2011	9	29,640
2010	12	18,221
% CHANGE	-25.0%	62.7%
RECORD YEAR	2003 (60)	2003 (57,175)

net growth by quarter



Monthly Data (Oct, Nov & Dec 2011)

net growth by month

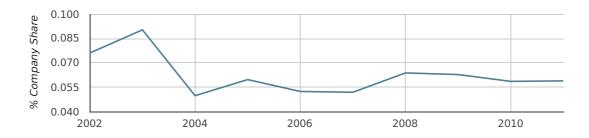


	OCTOBER	NOVEMBER	DECEMBER
NET GROWTH IN 2011	14	-4	-1
NET GROWTH IN 2010	-10	9	13
% CHANGE	-240.0%	-144.4%	-107.7%
RECORD YEAR	2003 (31)	2003 (21)	2010 (13)

In 2011 Lowestoft formed 0.1% of all UK companies. This is no change on 2010 when Lowestoft was responsible for 0.1% of all UK companies.

YEAR	LOWESTOFT
2011	0.1%
2010	0.1%
2009	0.1%
2008	0.1%
2007	0.1%
RECORD YEAR (SINCE 1960)	1966 (0.2%)

company share by year

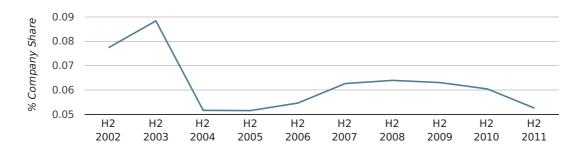


Half Year Data (Jul-Dec 2011)

In the second half of 2011 Lowestoft formed 0.1% of all UK companies. This is the same as the 2010 figure of 0.1%.

HALF YEAR (JUL-DEC)	LOWESTOFT
2011	0.1%
2010	0.1%
2009	0.1%
2008	0.1%
2007	0.1%
RECORD YEAR (SINCE 1960)	1966 (0.2%)

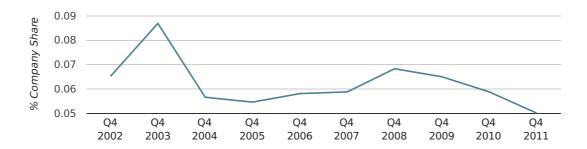
company share by half year



In the fourth quarter of 2011, Lowestoft formed 0.1% of all UK companies.

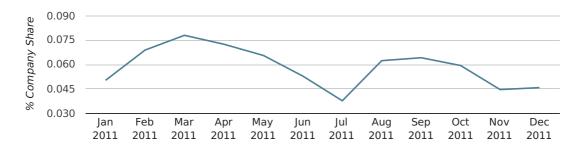
FOURTH QUARTER (OCT 2011 - DEC 2011)	LOWESTOFT
2011	0.1%
2010	0.1%
2009	0.1%
2008	0.1%
2007	0.1%
RECORD YEAR (SINCE 1960)	1966 (0.2%)

company share by quarter



Monthly Data (Oct, Nov & Dec 2011)

company share by month



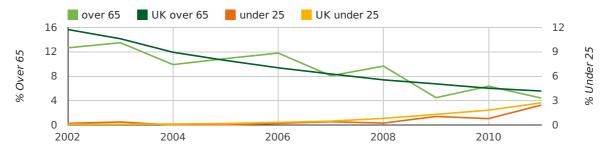
	OCTOBER	NOVEMBER	DECEMBER
UK FORMATION SHARE IN 2011	0.1%	0.0%	0.0%
UK FORMATION SHARE IN 2010	0.0%	0.1%	0.1%
% CHANGE	121.6%	-48.9%	-27.0%
RECORD YEAR	1964 (0.4%)	1965 (0.4%)	1967 (0.6%)

The average age of a director in 2011 was 46.1.

The percentage of directors under the age of 25 was 2.5% compared to the UK figure of 3.7%.

The percentage of directors over the age of 65 was 4.4% compared to the UK figure of 4.2%.

director age by year



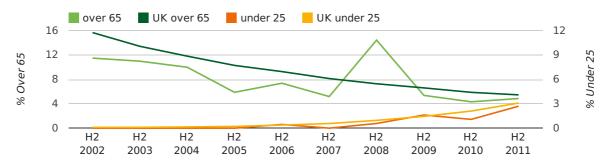
Half Year Data (Jul-Dec 2011)

The average age of a director in the second half of 2011 was 46.5.

The percentage of directors under the age of 25 was 2.7% compared to the UK figure of 4.1%.

The percentage of directors over the age of 65 was 4.9% compared to the UK figure of 4.1%.

director age by half year

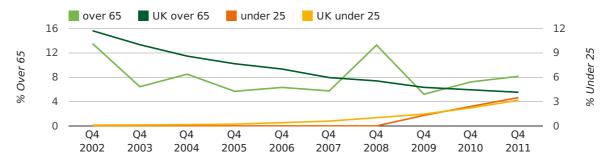


The average age of a director in the fourth quarter of 2011 was 47.3.

The percentage of directors under the age of 25 was 3.5% compared to the UK figure of 4.2%.

The percentage of directors over the age of 65 was 8.1% compared to the UK figure of 4.1%.

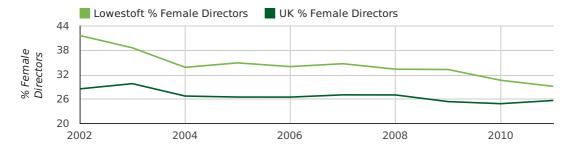
director age by quarter



The record year for female directors in Lowestoft was 1857 when 36.4% of all directors were female.

The percentage of female directors in Lowestoft in 2011 was 41.7%. The average for the UK during this time was 28.6%

director gender by year

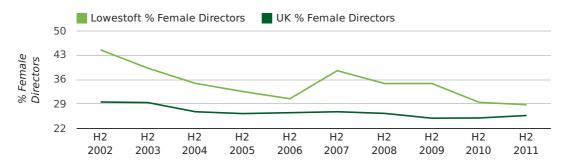


Half Year Data (Jul-Dec 2011)

The record second half year for female directors in Lowestoft was 1860 when 42.9% of all directors were female.

28.8% of all director appointments in Lowestoft in the second half of 2011 were female. This compares to a UK average of 25.7% for the same period.

director gender by half year



Т

The record fourth quarter for female directors in Lowestoft was in 1977 when 31.1% of all directors were female.

25.5% of all director appointments in Lowestoft in the fourth quarter of 2011 were female. This compares to a UK average of 25.3% for the same period.

director gender by quarter



naming trends $\operatorname{duport} \omega$

Previous 12 months (Dec 2010-Dec 2011)

 ${\sf Excluding: LIMITED, LTD, \&, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.}\\$

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
R	1.41%	CONSULTING	5.07%
ENTERPRISES	1.21%	MANAGEMENT	4.74%
J	1.21%	CONSULTANCY	3.26%
ENGINEERING	1.01%	PROPERTY	2.37%
М	1.01%	TRADING	2.07%
EAST	1.01%	DESIGN	1.92%
MANAGEMENT	1.01%	ASSOCIATES	1.86%
ANGLIA	1.01%	ENGINEERING	1.78%
FINANCIAL	1.01%	BUSINESS	1.78%
CONSULTANTS	0.81%	CONSULTANTS	1.76%
CONSULTANCY	0.81%	CONSTRUCTION	1.73%
L	0.81%	MEDIA	1.71%
CARE	0.81%	LONDON	1.63%
(LOWESTOFT)	0.81%	J	1.51%
HEATING	0.81%	INVESTMENTS	1.48%
PLUMBING	0.81%	GLOBAL	1.46%
HEALTHCARE	0.81%	IT	1.41%
G	0.81%	CARE	1.39%
ANGLIAN	0.60%	PROPERTIES	1.29%
SCH00L	0.60%	ELECTRICAL	1.29%
FISH	0.60%	М	1.27%
ENERGY	0.60%	BUILDING	1.26%
MARINE	0.60%	ENERGY	1.25%
EASTERN	0.60%	S	1.20%
DEVELOPMENTS	0.60%	ENTERPRISES	1.20%

 $\operatorname{duport} \varnothing$

Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	78	205,525
7487 - Other business activities	32	57,052
82990 - Other business support service activities not elsewhere classified	17	32,483
96090 - Other service activities not elsewhere classified	14	11,768
9999 - Dormant Company	13	20,199
74909 - Other professional, scientific and technical activities not elsewhere classified	11	8,671
09100 - Support activities for petroleum and natural gas extraction	10	268
99999 - Dormant Company	10	21,846
43210 - Electrical installation	8	3,175
9305 - Other service activities	7	9,492
74990 - Non-trading company	6	8,929
09100 - Support activities for petroleum and natural gas mining	6	65
70229 - Management consultancy activities other than financial management	6	17,765
7260 - Other computer related activities	5	7,667
7414 - Business & management consultancy	5	13,034
1120 - Services to oil and gas extraction	5	193
62090 - Other information technology service activities	5	7,493
56103 - Take-away food shops and mobile food stands	4	2,264
96020 - Hairdressing and other beauty treatment	4	2,380
86900 - Other human health activities	4	4,457