

# Lowestoft

2012 half year business confidence report



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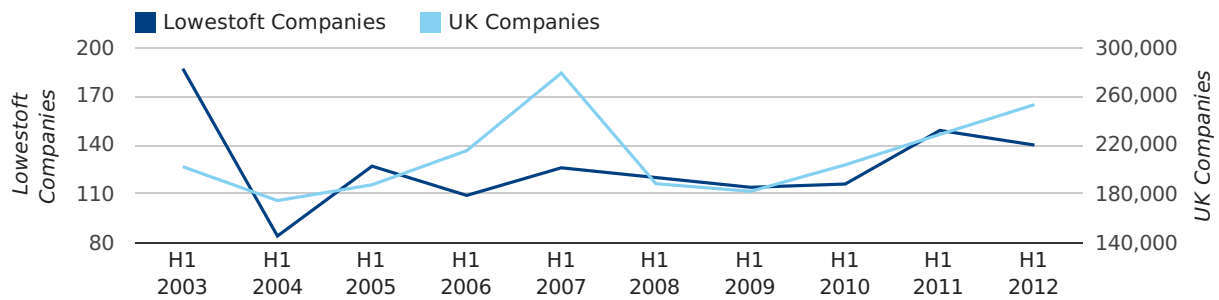
## Half Year Data (Jan-Jun 2012)

In the first half of 2012 a total of 140 companies were formed in Lowestoft. This figure is 6.0% lower than last year, which compares badly to the UK wide figure of 10.7%.

The highest total for a first half year in Lowestoft occurred in 2003 when a total of 187 were formed.

| HALF YEAR (JAN-JUN) | LOWESTOFT  | UK             |
|---------------------|------------|----------------|
| 2012                | 140        | 253,150        |
| 2011                | 149        | 228,735        |
| % CHANGE            | -6.0%      | 10.7%          |
| RECORD YEAR         | 2003 (187) | 2007 (279,097) |

### new companies by half year



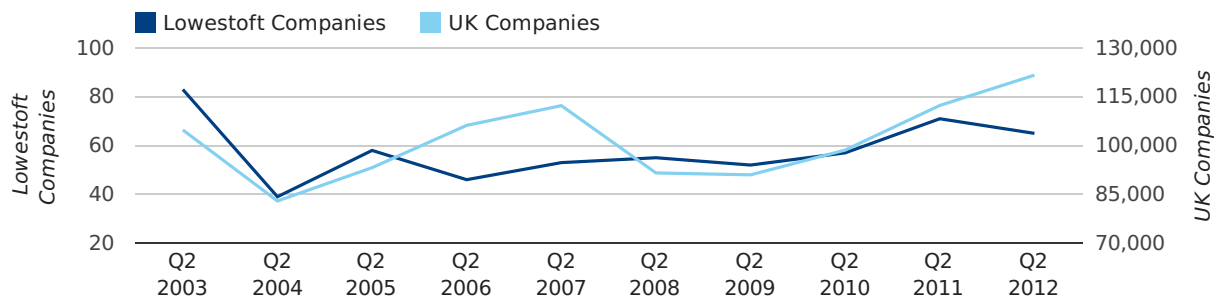
## Quarterly Data (Q2 Apr-Jun 2012)

A total of 65 companies were registered in Lowestoft during the second quarter of 2012 (Apr 2012 - Jun 2012).

This figure is a decrease of 8.5% versus the same period last year (Q2 2011). This figure compares badly to the UK as a whole, which saw an increase of 8.3% against the same period last year.

| SECOND QUARTER (APR 2012 - JUN 2012) | LOWESTOFT | UK             |
|--------------------------------------|-----------|----------------|
| 2012                                 | 65        | 121,659        |
| 2011                                 | 71        | 112,344        |
| % CHANGE                             | -8.5%     | 8.3%           |
| RECORD YEAR                          | 2003 (83) | 2012 (121,659) |

### new companies by quarter



# Monthly Data (Apr, May & Jun 2012)

## new companies by month



|                       | APRIL     | MAY       | JUNE      |
|-----------------------|-----------|-----------|-----------|
| NEW COMPANIES IN 2012 | 24        | 19        | 22        |
| NEW COMPANIES IN 2011 | 25        | 25        | 21        |
| % CHANGE              | -4.0%     | -24.0%    | 4.8%      |
| RECORD YEAR           | 2003 (30) | 2003 (36) | 2002 (25) |

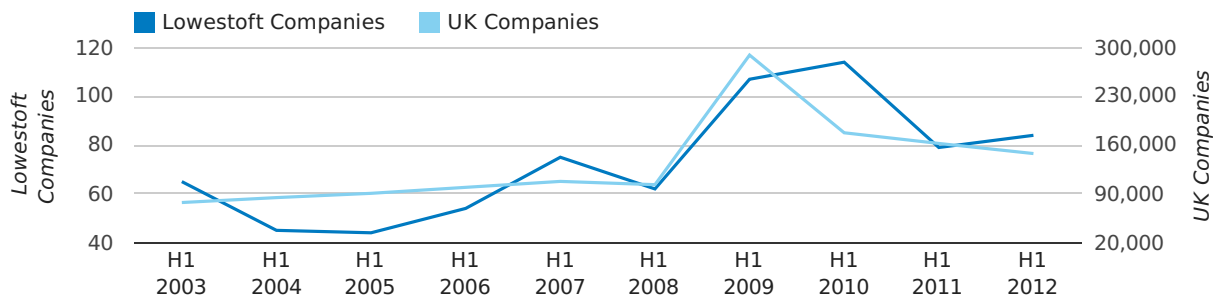
### Half Year Data (Jan-Jun 2012)

In the first half of 2012 a total of 84 companies were dissolved in Lowestoft. This figure is 6.3% higher than last year, which compares badly to the UK wide change of -8.9%.

The highest total for a first half year in Lowestoft occurred in 2010 when a total of 114 were closed.

| HALF YEAR (JAN-JUN) | LOWESTOFT  | UK             |
|---------------------|------------|----------------|
| 2012                | 84         | 147,793        |
| 2011                | 79         | 162,310        |
| % CHANGE            | 6.3%       | -8.9%          |
| RECORD YEAR         | 2010 (114) | 2009 (289,236) |

### dissolved companies by half year



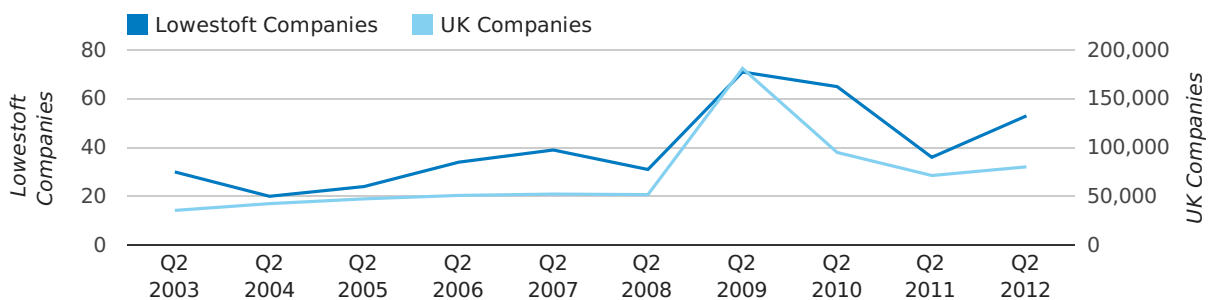
### Quarterly Data (Q2 Apr-Jun 2012)

A total of 53 companies were dissolved in Lowestoft during the second quarter of 2012 (Apr 2012 - Jun 2012).

This figure is an increase of 47.2% versus the same period last year (Q2 2011). This figure compares poorly to the UK as a whole, which saw an increase of 12.5% against the same period last year.

| SECOND QUARTER (APR 2012 - JUN 2012) | LOWESTOFT | UK             |
|--------------------------------------|-----------|----------------|
| 2012                                 | 53        | 80,217         |
| 2011                                 | 36        | 71,324         |
| % CHANGE                             | 47.2%     | 12.5%          |
| RECORD YEAR                          | 2009 (71) | 2009 (181,176) |

### dissolved companies by quarter



# Monthly Data (Apr, May & Jun 2012)

## dissolved companies by month



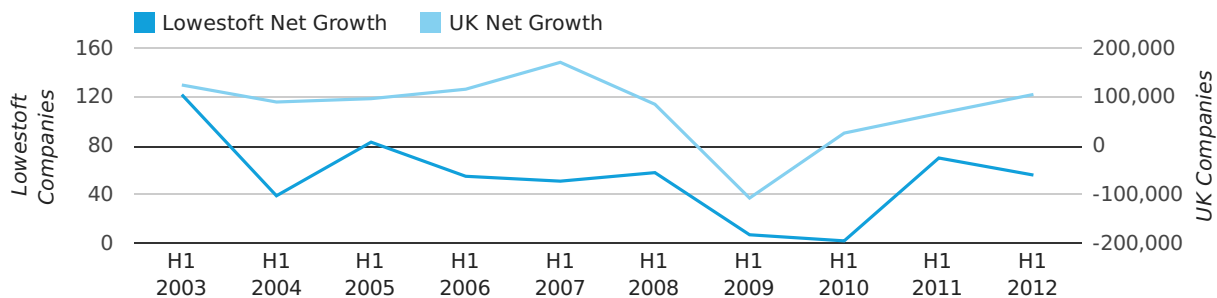
|                          | APRIL     | MAY       | JUNE      |
|--------------------------|-----------|-----------|-----------|
| CLOSED COMPANIES IN 2012 | 14        | 22        | 17        |
| CLOSED COMPANIES IN 2011 | 3         | 14        | 19        |
| % CHANGE                 | 366.7%    | 57.1%     | -11%      |
| RECORD YEAR              | 2010 (18) | 2009 (37) | 2009 (25) |

### Half Year Data (Jan-Jun 2012)

In the first half of 2012 the company register for Lowestoft increased by 56 companies. This figure is 20.0% lower than last year, which compares badly to a UK increase of 58.6%.

| HALF YEAR (JAN-JUN) | LOWESTOFT  | UK             |
|---------------------|------------|----------------|
| 2012                | 56         | 105,357        |
| 2011                | 70         | 66,425         |
| % CHANGE            | -20.0%     | 58.6%          |
| RECORD YEAR         | 2003 (122) | 2007 (171,296) |

### net growth by half year



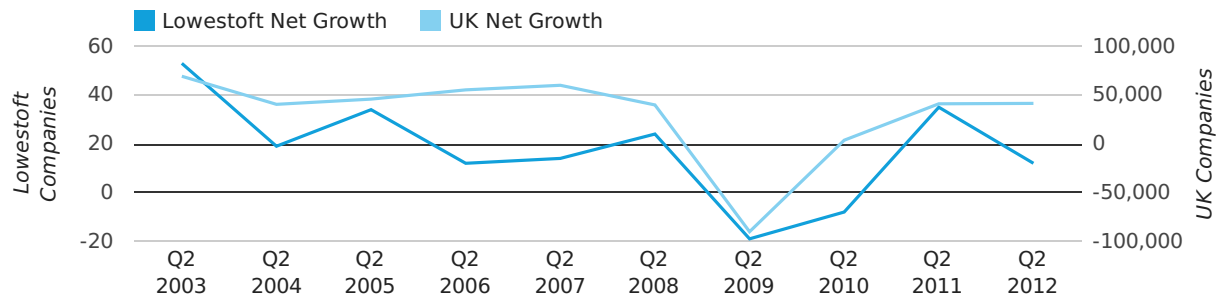
### Quarterly Data (Q2 Apr-Jun 2012)

Net company growth for Lowestoft during the second quarter of 2012 (Apr 2012 - Jun 2012) was 12 companies.

This represents a decrease of 65.7% on the same period last year.

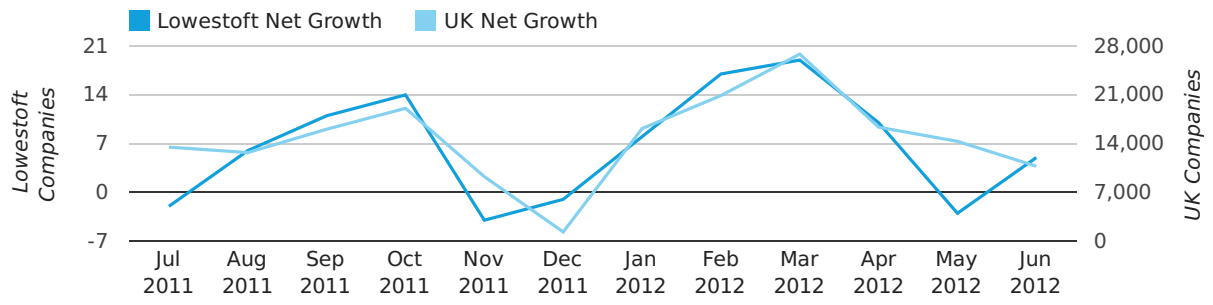
| SECOND QUARTER (APR 2012 - JUN 2012) | LOWESTOFT | UK            |
|--------------------------------------|-----------|---------------|
| 2012                                 | 12        | 41,442        |
| 2011                                 | 35        | 41,020        |
| % CHANGE                             | -65.7%    | 1.0%          |
| RECORD YEAR                          | 2003 (53) | 2003 (69,274) |

### net growth by quarter



# Monthly Data (Apr, May & Jun 2012)

## net growth by month



|                    | APRIL     | MAY       | JUNE      |
|--------------------|-----------|-----------|-----------|
| NET GROWTH IN 2012 | 10        | -3        | 5         |
| NET GROWTH IN 2011 | 22        | 11        | 2         |
| % CHANGE           | -54.5%    | -127.3%   | 150.0%    |
| RECORD YEAR        | 2005 (23) | 2003 (26) | 2002 (17) |

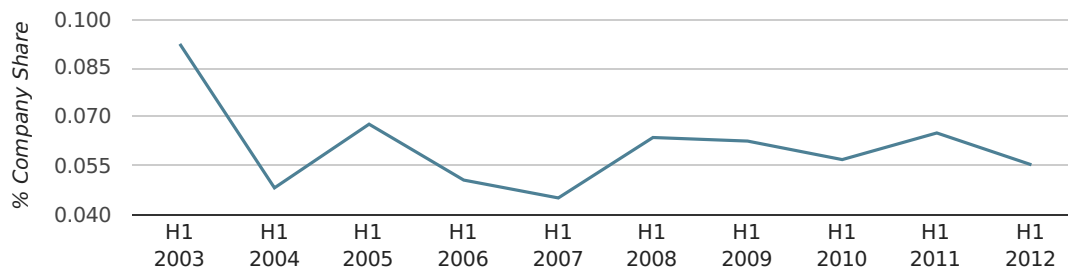


### Half Year Data (Jan-Jun 2012)

In the first half of 2012 Lowestoft formed 0.1% of all UK companies. This is the same as the 2011 figure of 0.1%.

| HALF YEAR (JAN-JUN)      | LOWESTOFT   |
|--------------------------|-------------|
| 2012                     | 0.1%        |
| 2011                     | 0.1%        |
| 2010                     | 0.1%        |
| 2009                     | 0.1%        |
| 2008                     | 0.1%        |
| RECORD YEAR (SINCE 1960) | 1963 (0.3%) |

#### company share by half year

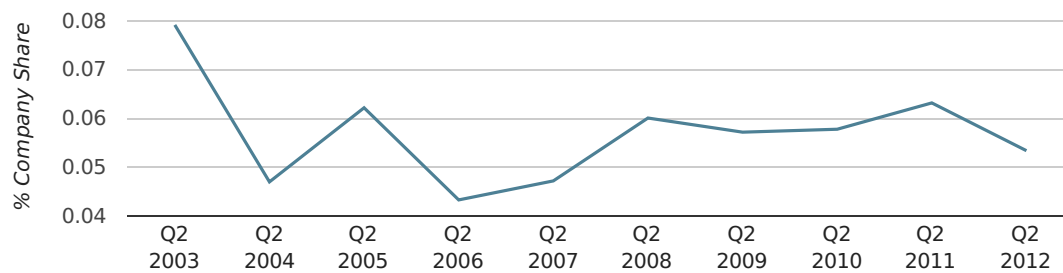


### Quarterly Data (Q2 Apr-Jun 2012)

In the second quarter of 2012, Lowestoft formed 0.1% of all UK companies.

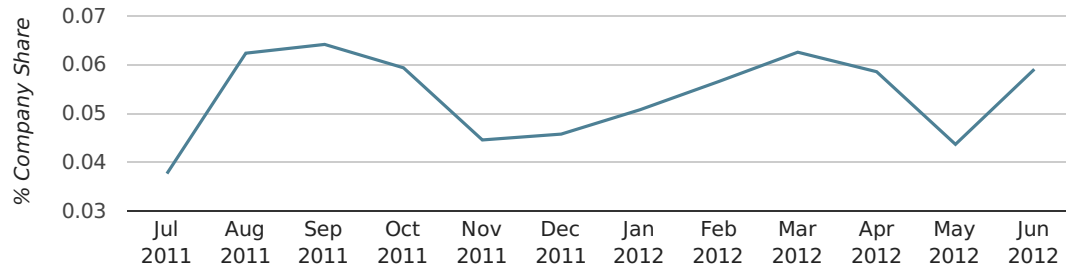
| SECOND QUARTER (APR 2012 - JUN 2012) | LOWESTOFT   |
|--------------------------------------|-------------|
| 2012                                 | 0.1%        |
| 2011                                 | 0.1%        |
| 2010                                 | 0.1%        |
| 2009                                 | 0.1%        |
| 2008                                 | 0.1%        |
| RECORD YEAR (SINCE 1960)             | 1976 (0.2%) |

#### company share by quarter



# Monthly Data (Apr, May & Jun 2012)

## company share by month



|                            | APRIL       | MAY         | JUNE        |
|----------------------------|-------------|-------------|-------------|
| UK FORMATION SHARE IN 2012 | 0.1%        | 0.0%        | 0.1%        |
| UK FORMATION SHARE IN 2011 | 0.1%        | 0.1%        | 0.1%        |
| % CHANGE                   | -19.2%      | -33.4%      | 11.7%       |
| RECORD YEAR                | 1965 (0.4%) | 1966 (0.4%) | 1963 (0.4%) |

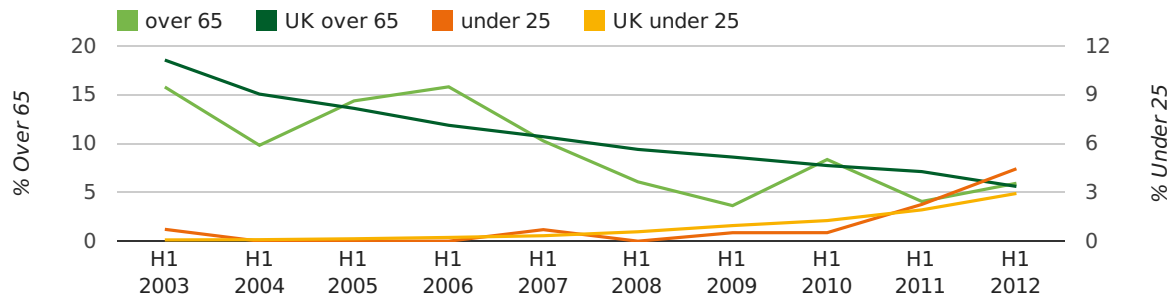
### Half Year Data (Jan-Jun 2012)

The average age of a director in the first half of 2012 was 43.6.

The percentage of directors under the age of 25 was 4.5% compared to the UK figure of 4.9%.

The percentage of directors over the age of 65 was 5.9% compared to the UK figure of 3.4%.

#### director age by half year



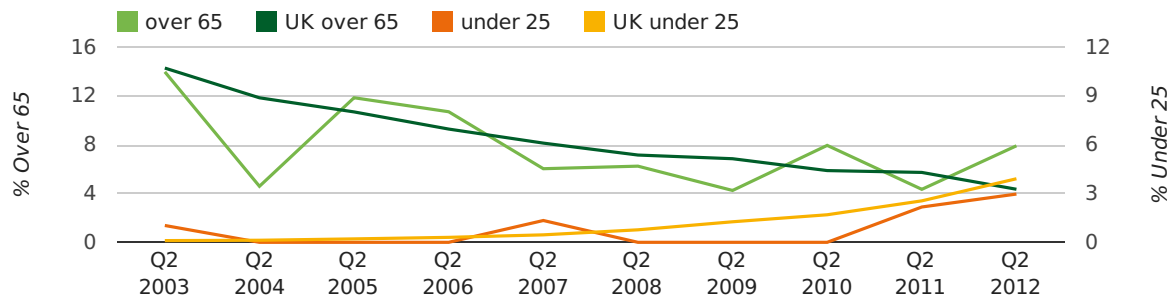
### Quarterly Data (Q2 Apr-Jun 2012)

The average age of a director in the second quarter of 2012 was 43.4.

The percentage of directors under the age of 25 was 3.0% compared to the UK figure of 5.2%.

The percentage of directors over the age of 65 was 7.9% compared to the UK figure of 3.3%.

#### director age by quarter

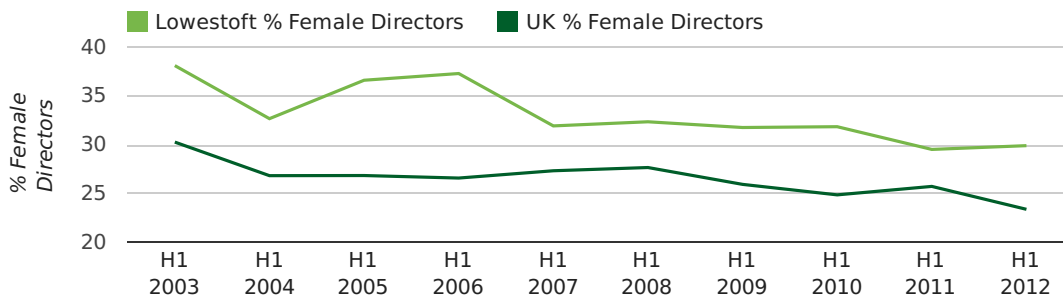


### Half Year Data (Jan-Jun 2012)

The record first half year for female directors in Lowestoft was 1861 when 40.0% of all directors were female.

29.9% of all director appointments in Lowestoft in the first half of 2012 were female. This compares to a UK average of 23.4% for the same period.

#### director gender by half year

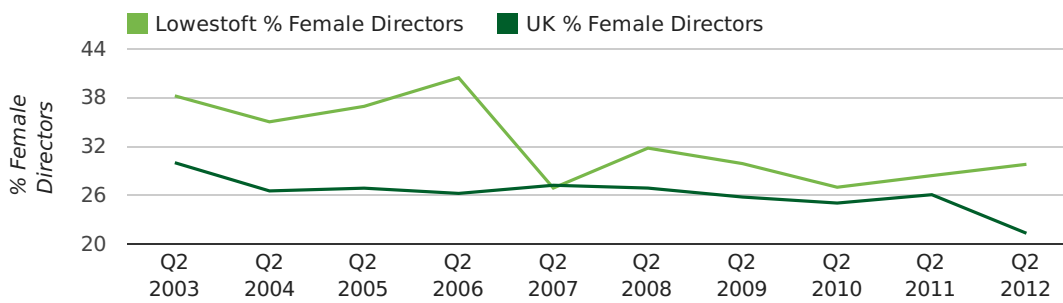


### Quarterly Data (Q2 Apr-Jun 2012)

The record second quarter for female directors in Lowestoft was in 1866 when 66.7% of all directors were female.

29.8% of all director appointments in Lowestoft in the second quarter of 2012 were female. This compares to a UK average of 21.3% for the same period.

#### director gender by quarter



## Previous 12 months (Jun 2011-Jun 2012)

Excluding: LIMITED, LTD, &amp;, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

| WORD         | PERCENTAGE | UK WORD      | UK PERCENTAGE |
|--------------|------------|--------------|---------------|
| OFFSHORE     | 2.07%      | CONSULTING   | 5.07%         |
| MANAGEMENT   | 1.66%      | MANAGEMENT   | 4.74%         |
| G            | 1.45%      | CONSULTANCY  | 3.28%         |
| FINANCIAL    | 1.24%      | PROPERTY     | 2.35%         |
| ENGINEERING  | 1.04%      | TRADING      | 2.10%         |
| K            | 0.83%      | DESIGN       | 1.89%         |
| EAST         | 0.83%      | ENGINEERING  | 1.87%         |
| DESIGN       | 0.83%      | ASSOCIATES   | 1.82%         |
| WELL         | 0.83%      | CONSULTANTS  | 1.78%         |
| M            | 0.83%      | CONSTRUCTION | 1.71%         |
| D            | 0.83%      | BUSINESS     | 1.70%         |
| PROJECT      | 0.62%      | MEDIA        | 1.69%         |
| CONSULTING   | 0.62%      | LONDON       | 1.68%         |
| COAST        | 0.62%      | J            | 1.57%         |
| CARE         | 0.62%      | GLOBAL       | 1.51%         |
| SCHOOL       | 0.62%      | INVESTMENTS  | 1.48%         |
| R            | 0.62%      | IT           | 1.42%         |
| JACKS        | 0.62%      | CARE         | 1.31%         |
| TRADING      | 0.62%      | PROPERTIES   | 1.31%         |
| CLEVERCLOGS  | 0.62%      | M            | 1.26%         |
| L            | 0.62%      | ELECTRICAL   | 1.23%         |
| ANGLIAN      | 0.62%      | BUILDING     | 1.23%         |
| ACADEMY      | 0.62%      | SECURITY     | 1.19%         |
| PRODUCTIONS  | 0.62%      | S            | 1.18%         |
| DEVELOPMENTS | 0.62%      | ENTERPRISES  | 1.17%         |

## Previous 36 months, excluding companies less than 12 months old

| SIC CODE   | NUMBER OF COMPANIES | UK COMPANIES |
|--|---------------------|--------------|
| None Supplied  | 111                 | 244,457      |
| 7487 - Other business activities   | 27                  | 47,029       |
| 82990 - Other business support service activities not elsewhere classified               | 15                  | 35,447       |
| 74909 - Other professional, scientific and technical activities not elsewhere classified | 14                  | 10,271       |
| 09100 - Support activities for petroleum and natural gas mining                          | 13                  | 139          |
| 99999 - Dormant Company  | 12                  | 26,088       |
| 96090 - Other service activities not elsewhere classified                                | 12                  | 14,220       |
| 70229 - Management consultancy activities other than financial management                | 10                  | 20,390       |
| 43210 - Electrical installation  | 9                   | 3,557        |
| 9999 - Dormant Company   | 9                   | 16,469       |
| 62090 - Other information technology service activities                                  | 7                   | 8,258        |
| 9305 - Other service activities  | 6                   | 7,926        |
| 7260 - Other computer related activities   | 5                   | 6,456        |
| 7414 - Business & management consultancy   | 5                   | 10,978       |
| 43390 - Other building completion and finishing  | 5                   | 3,241        |
| 74990 - Non-trading company  | 4                   | 9,706        |
| 62020 - Information technology consultancy activities                                    | 4                   | 15,280       |
| 4525 - Other special trades construction   | 4                   | 1,411        |
| 41100 - Development of building projects   | 4                   | 5,149        |
| 4521 - General construction & civil engineering  | 4                   | 4,644        |