

Luton

2011 annual business confidence report



headlines

- 2011 was a record year for company registrations in Luton when compared to any year in history.
- The second half of 2011 saw a new record in company registrations in Luton when compared to any previous second half year.
- The second half of 2011 was a record second half year for company registrations in Luton when compared to any half year in history.
- Q4 2011 saw a new record in company registrations in Luton when compared to any previous Q4.
- Q4 2011 was a record quarter for company registrations in Luton when compared to any quarter in history.
- November 2011 saw a new record in company registrations in Luton when compared to any previous November.
- October 2011 saw a new record in company registrations in Luton when compared to any previous October.

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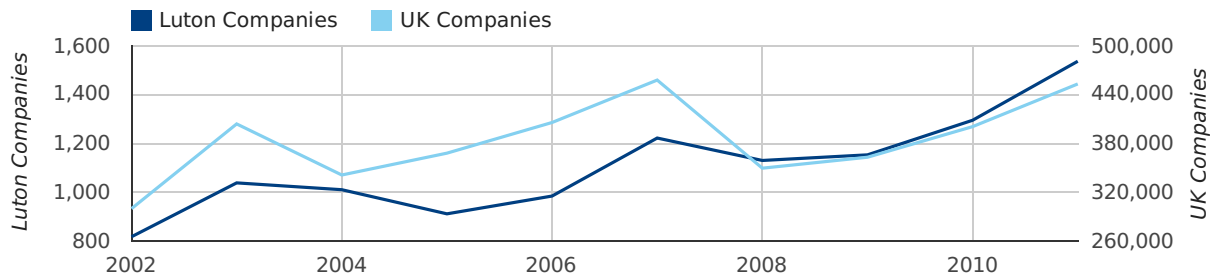
Annual Data (2011)

2011 was a record year for company registrations in Luton when compared to any year in history.

A total of 1,536 companies were formed in Luton in 2011. This total is 18.7% higher than in 2010 and compares poorly to the UK figure of a 13.1% growth compared to 400,358 the previous year.

YEAR	LUTON	UK
2011	1,536	452,870
2010	1,294	400,358
2009	1,152	362,675
2008	1,129	349,203
2007	1,221	457,649
RECORD YEAR	2011 (1,536)	2007 (457,649)

new companies by year



Half Year Data (Jul-Dec 2011)

The second half of 2011 saw a new record in company registrations in Luton when compared to any previous second half year.

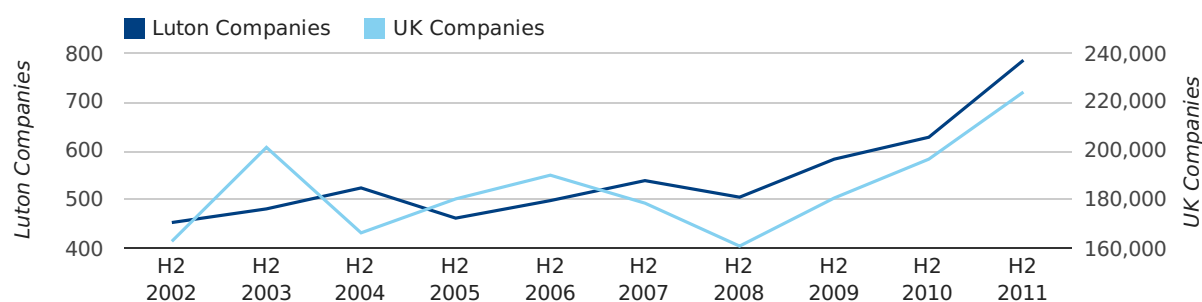
The second half of 2011 was a record second half year for company registrations in Luton when compared to any half year in history.

In the second half of 2011 a total of 786 companies were formed in Luton. This figure is 25.2% higher than last year, which compares well to the UK wide figure of 14.0%.

The highest total for a second half year in Luton occurred in 2011 when a total of 786 were formed.

HALF YEAR (JUL-DEC)	LUTON	UK
2011	786	224,135
2010	628	196,609
% CHANGE	25.2%	14.0%
RECORD YEAR	2011 (786)	2011 (224,135)

new companies by half year



Quarterly Data (Q4 Oct-Dec 2011)

Q4 2011 saw a new record in company registrations in Luton when compared to any previous Q4.

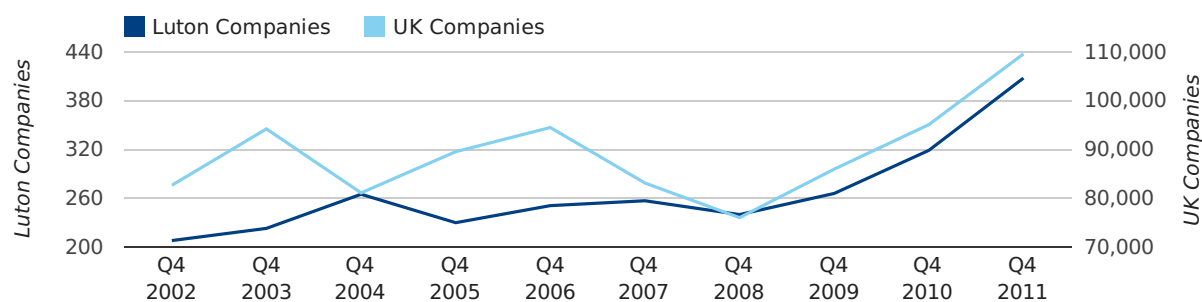
Q4 2011 was a record quarter for company registrations in Luton when compared to any quarter in history.

A total of 408 companies were registered in Luton during the fourth quarter of 2011 (Oct 2011 - Dec 2011).

This figure is an increase of 27.9% versus the same period last year (Q4 2010). This figure compares well to the UK as a whole, which saw an increase of 15.3% against the same period last year.

FOURTH QUARTER (OCT 2011 - DEC 2011)	LUTON	UK
2011	408	109,623
2010	319	95,117
% CHANGE	27.9%	15.3%
RECORD YEAR	2011 (408)	2011 (109,623)

new companies by quarter

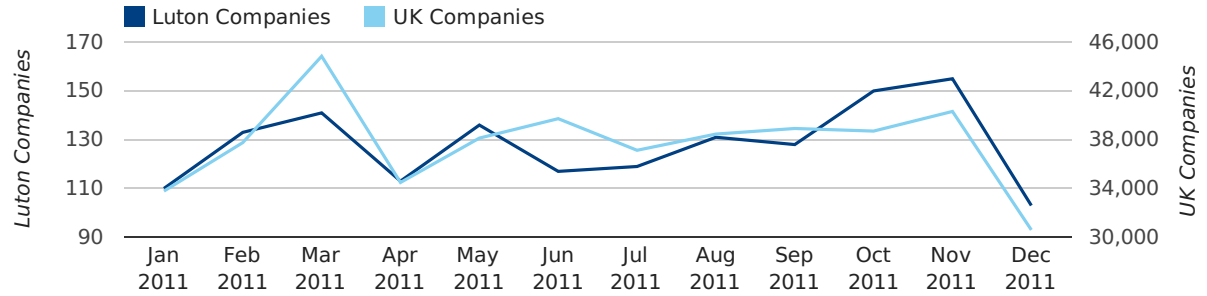


Monthly Data (Oct, Nov & Dec 2011)

November 2011 saw a new record in company registrations in Luton when compared to any previous November.

October 2011 saw a new record in company registrations in Luton when compared to any previous October.

new companies by month



	OCTOBER	NOVEMBER	DECEMBER
NEW COMPANIES IN 2011	150	155	103
NEW COMPANIES IN 2010	109	121	89
% CHANGE	37.6%	28.1%	15.7%
RECORD YEAR	2011 (150)	2011 (155)	2004 (123)

Annual Data (2011)

A total of 958 companies were dissolved in Luton in 2011. This total is 1.3% higher than in 2010 and compares favourably to the UK figure of 8.1% decrease compared to the previous year.

YEAR	LUTON	UK
2011	958	314,523
2010	946	342,232
2009	1,409	533,773
2008	563	237,901
2007	678	220,295
RECORD YEAR	2009 (1,409)	2009 (533,773)

dissolved companies by year



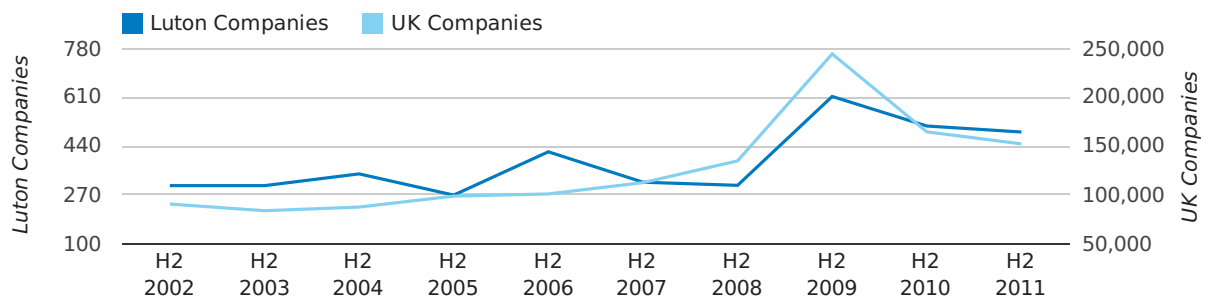
Half Year Data (Jul-Dec 2011)

In the second half of 2011 a total of 489 companies were dissolved in Luton. This figure is 4.1% lower than last year, which compares badly to the UK wide change of -7.5%.

The highest total for a second half year in Luton occurred in 1999 when a total of 627 were closed.

HALF YEAR (JUL-DEC)	LUTON	UK
2011	489	152,213
2010	510	164,601
% CHANGE	-4.1%	-7.5%
RECORD YEAR	1999 (627)	2009 (244,537)

dissolved companies by half year



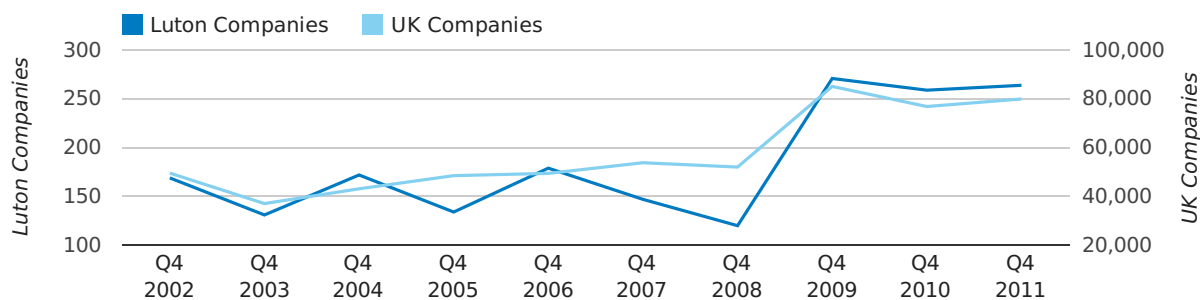
Quarterly Data (Q4 Oct-Dec 2011)

A total of 264 companies were dissolved in Luton during the fourth quarter of 2011 (Oct 2011 - Dec 2011).

This figure is an increase of 1.9% versus the same period last year (Q4 2010). This figure compares well to the UK as a whole, which saw an increase of 4.0% against the same period last year.

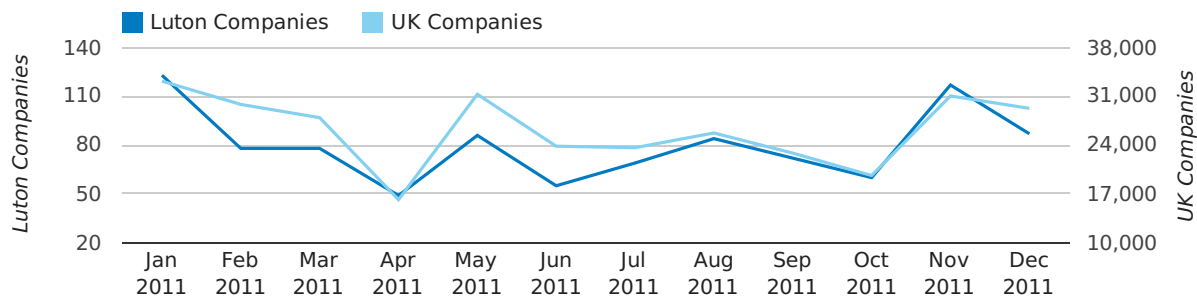
FOURTH QUARTER (OCT 2011 - DEC 2011)	LUTON	UK
2011	264	79,983
2010	259	76,896
% CHANGE	1.9%	4.0%
RECORD YEAR	2009 (271)	2009 (85,136)

dissolved companies by quarter



Monthly Data (Oct, Nov & Dec 2011)

dissolved companies by month



	OCTOBER	NOVEMBER	DECEMBER
CLOSED COMPANIES IN 2011	60	117	87
CLOSED COMPANIES IN 2010	97	107	55
% CHANGE	-38.1%	9.3%	58%
RECORD YEAR	2010 (97)	1999 (153)	2009 (94)

Annual Data (2011)

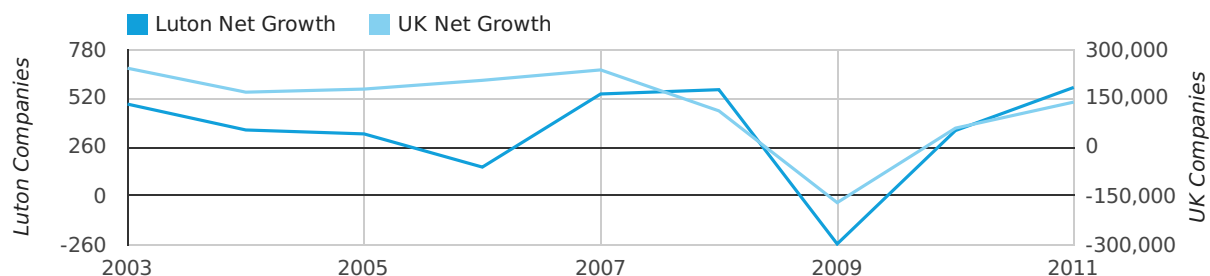
A total of 578 companies were added to the company register for Luton in 2011. This number represents growth of 44.7% which compares favourably to the UK figure of 34.6%.

This number is 230 companies higher than the previous year.

The highest net company growth figure ever seen in one year came in 1998 when the Luton company register grew by 1,045 companies.

YEAR	LUTON	UK
2011	578	138,347
2010	348	58,126
2009	-257	-171,098
2008	566	111,302
2007	543	237,354
RECORD YEAR	1998 (1,045)	2003 (242,543)

net growth by year

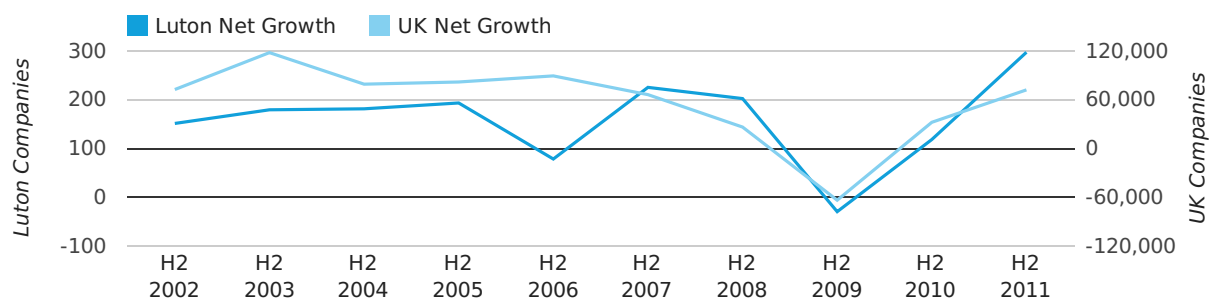


Half Year Data (Jul-Dec 2011)

In the second half of 2011 the company register for Luton increased by 297 companies. This figure is 151.7% higher than last year, which compares well to a UK increase of 124.7%.

HALF YEAR (JUL-DEC)	LUTON	UK
2011	297	71,922
2010	118	32,008
% CHANGE	151.7%	124.7%
RECORD YEAR	1998 (501)	2003 (117,772)

net growth by half year



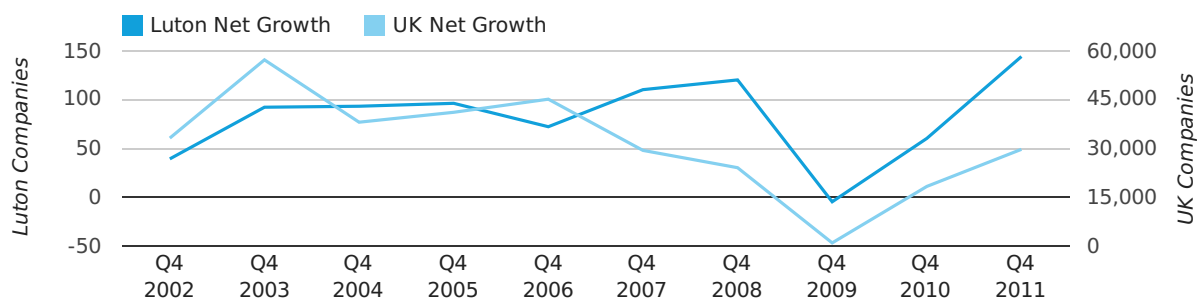
Quarterly Data (Q4 Oct-Dec 2011)

Net company growth for Luton during the fourth quarter of 2011 (Oct 2011 - Dec 2011) was 144 companies.

This represents an increase of 140.0% on the same period last year.

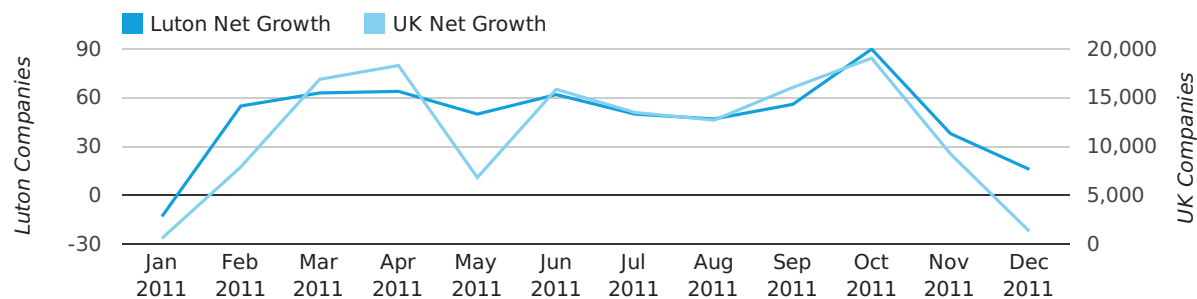
FOURTH QUARTER (OCT 2011 - DEC 2011)	LUTON	UK
2011	144	29,640
2010	60	18,221
% CHANGE	140.0%	62.7%
RECORD YEAR	1998 (231)	2003 (57,175)

net growth by quarter



Monthly Data (Oct, Nov & Dec 2011)

net growth by month



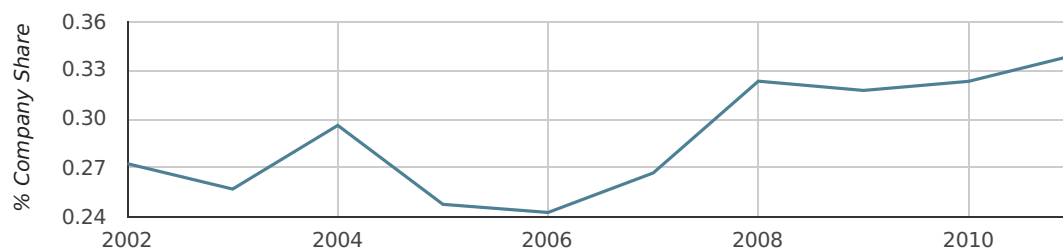
	OCTOBER	NOVEMBER	DECEMBER
NET GROWTH IN 2011	90	38	16
NET GROWTH IN 2010	12	14	34
% CHANGE	650.0%	171.4%	-52.9%
RECORD YEAR	1997 (100)	1998 (73)	1998 (69)

Annual Data (2011)

In 2011 Luton formed 0.3% of all UK companies. This is no change on 2010 when Luton was responsible for 0.3% of all UK companies.

YEAR	LUTON
2011	0.3%
2010	0.3%
2009	0.3%
2008	0.3%
2007	0.3%
RECORD YEAR (SINCE 1960)	1998 (0.6%)

company share by year

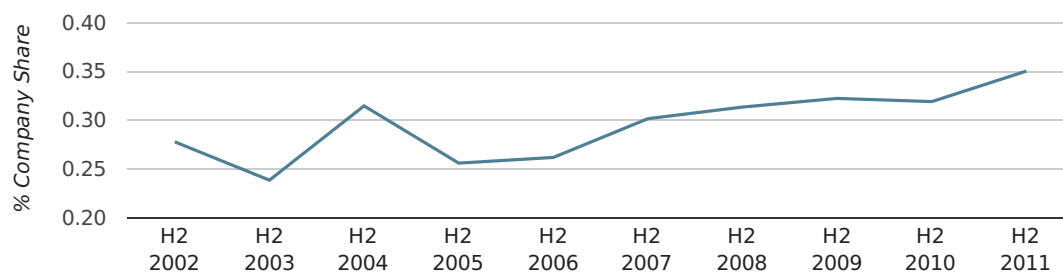


Half Year Data (Jul-Dec 2011)

In the second half of 2011 Luton formed 0.4% of all UK companies. This is more than the 2010 figure of 0.3%.

HALF YEAR (JUL-DEC)	LUTON
2011	0.4%
2010	0.3%
2009	0.3%
2008	0.3%
2007	0.3%
RECORD YEAR (SINCE 1960)	1998 (0.6%)

company share by half year

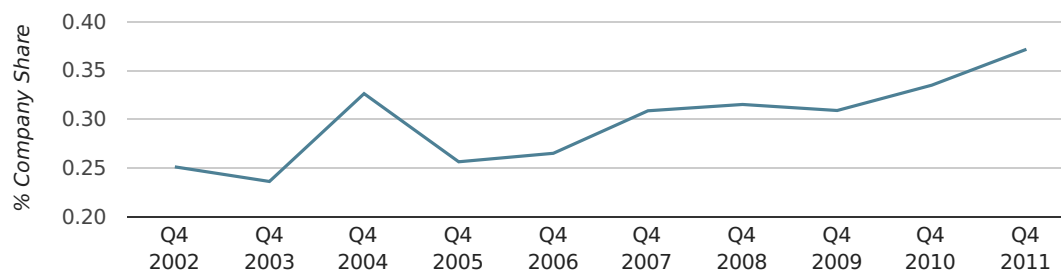


Quarterly Data (Q4 Oct-Dec 2011)

In the fourth quarter of 2011, Luton formed 0.4% of all UK companies.

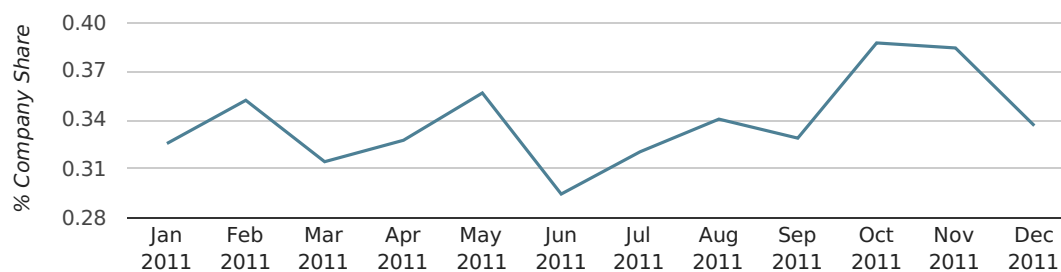
FOURTH QUARTER (OCT 2011 - DEC 2011)	LUTON
2011	0.4%
2010	0.3%
2009	0.3%
2008	0.3%
2007	0.3%
RECORD YEAR (SINCE 1960)	1997 (0.6%)

company share by quarter



Monthly Data (Oct, Nov & Dec 2011)

company share by month



	OCTOBER	NOVEMBER	DECEMBER
UK FORMATION SHARE IN 2011	0.4%	0.4%	0.3%
UK FORMATION SHARE IN 2010	0.3%	0.4%	0.3%
% CHANGE	19.6%	9.1%	2.6%
RECORD YEAR	1997 (0.7%)	1966 (0.7%)	1998 (0.7%)

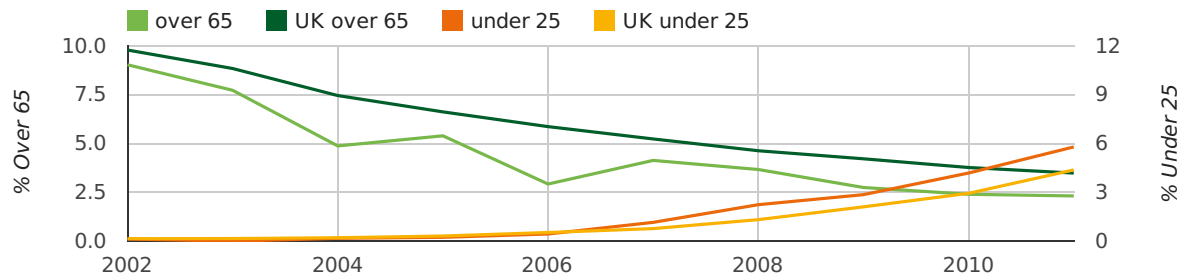
Annual Data (2011)

The average age of a director in 2011 was 40.3.

The percentage of directors under the age of 25 was 5.8% compared to the UK figure of 3.7%.

The percentage of directors over the age of 65 was 2.3% compared to the UK figure of 4.2%.

director age by year



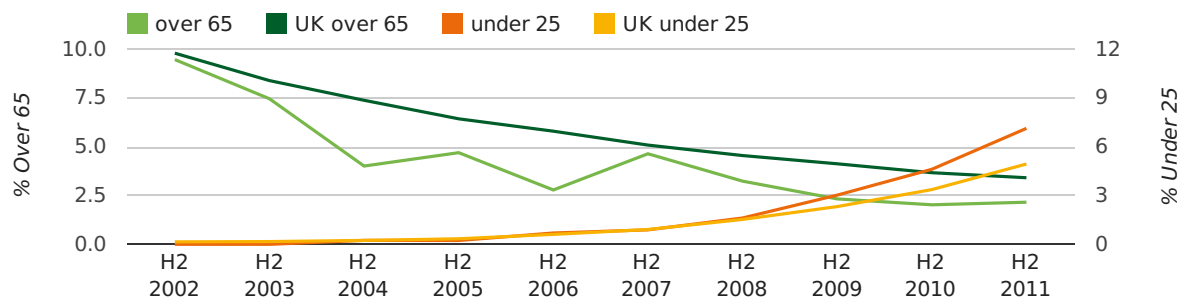
Half Year Data (Jul-Dec 2011)

The average age of a director in the second half of 2011 was 39.8.

The percentage of directors under the age of 25 was 7.1% compared to the UK figure of 4.1%.

The percentage of directors over the age of 65 was 2.2% compared to the UK figure of 4.1%.

director age by half year



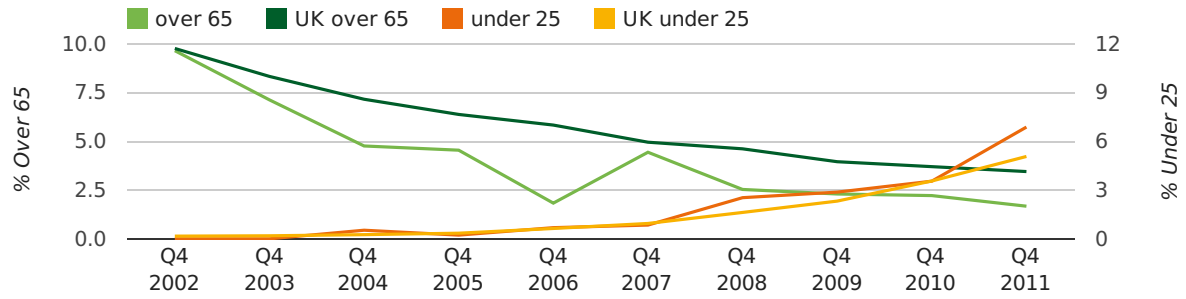
Quarterly Data (Q4 Oct-Dec 2011)

The average age of a director in the fourth quarter of 2011 was 39.2.

The percentage of directors under the age of 25 was 6.9% compared to the UK figure of 4.2%.

The percentage of directors over the age of 65 was 1.7% compared to the UK figure of 4.1%.

director age by quarter

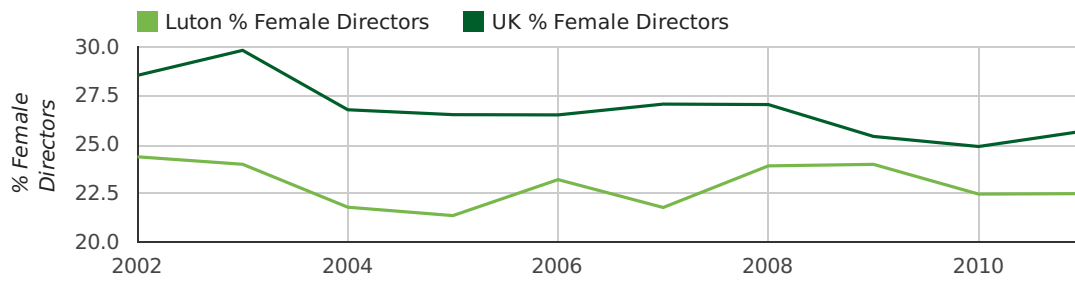


Annual Data (2011)

The record year for female directors in Luton was 1857 when 36.4% of all directors were female.

The percentage of female directors in Luton in 2011 was 24.4%. The average for the UK during this time was 28.6%

director gender by year

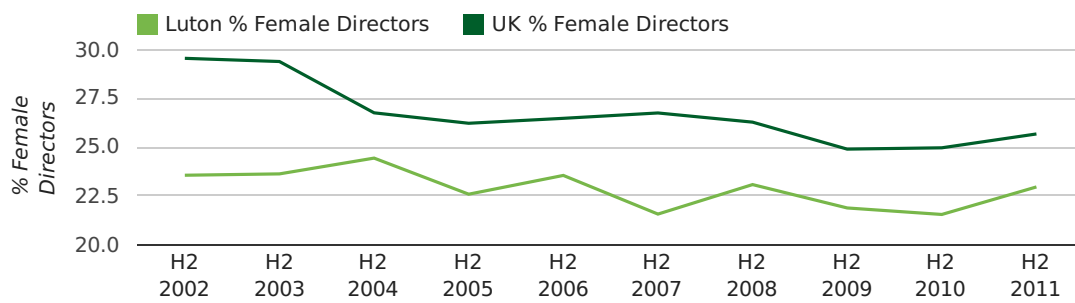


Half Year Data (Jul-Dec 2011)

The record second half year for female directors in Luton was 1860 when 42.9% of all directors were female.

23.0% of all director appointments in Luton in the second half of 2011 were female. This compares to a UK average of 25.7% for the same period.

director gender by half year

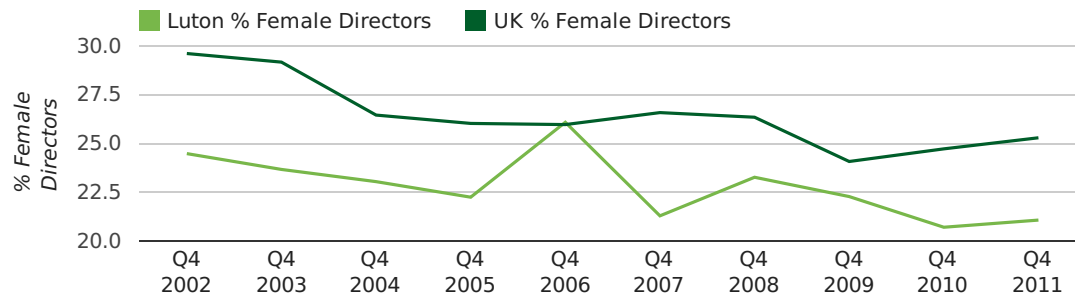


Quarterly Data (Q4 Oct-Dec 2011)

The record fourth quarter for female directors in Luton was in 1977 when 31.1% of all directors were female.

21.1% of all director appointments in Luton in the fourth quarter of 2011 were female. This compares to a UK average of 25.3% for the same period.

director gender by quarter



Previous 12 months (Dec 2010-Dec 2011)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
LUTON	1.42%	CONSULTING	5.07%
MANAGEMENT	1.24%	MANAGEMENT	4.74%
PROPERTY	1.10%	CONSULTANCY	3.26%
CONSULTANCY	1.05%	PROPERTY	2.37%
M	0.92%	TRADING	2.07%
CONSULTANTS	0.87%	DESIGN	1.92%
ENTERPRISES	0.87%	ASSOCIATES	1.86%
SECURITY	0.78%	ENGINEERING	1.78%
IT	0.73%	BUSINESS	1.78%
CAR	0.69%	CONSULTANTS	1.76%
BUSINESS	0.69%	CONSTRUCTION	1.73%
(LUTON)	0.64%	MEDIA	1.71%
CONSULTING	0.64%	LONDON	1.63%
CONSTRUCTION	0.64%	J	1.51%
R	0.60%	INVESTMENTS	1.48%
S	0.60%	GLOBAL	1.46%
CO	0.60%	IT	1.41%
TRADING	0.55%	CARE	1.39%
GLOBAL	0.55%	PROPERTIES	1.29%
SPICE	0.55%	ELECTRICAL	1.29%
CARS	0.55%	M	1.27%
CENTRE	0.50%	BUILDING	1.26%
HIRE	0.50%	ENERGY	1.25%
ASSOCIATES	0.46%	S	1.20%
D	0.46%	ENTERPRISES	1.20%

Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	819	205,525
7487 - Other business activities	126	57,052
82990 - Other business support service activities not elsewhere classified	69	32,483
9999 - Dormant Company	53	20,199
70229 - Management consultancy activities other than financial management	46	17,765
99999 - Dormant Company	44	21,846
62020 - Information technology consultancy activities	43	12,072
5530 - Restaurants	42	5,013
7260 - Other computer related activities	35	7,667
9305 - Other service activities	34	9,492
96090 - Other service activities not elsewhere classified	31	11,768
7222 - Other software consultancy and supply	29	7,398
7414 - Business & management consultancy	27	13,034
7499 - Non-trading company	25	9,957
62090 - Other information technology service activities	24	7,493
41100 - Development of building projects	20	4,331
49410 - Freight transport by road	19	2,392
69201 - Accounting and auditing activities	17	3,633
4521 - General construction & civil engineering	16	5,558
8042 - Adult and other education	16	2,253