

# Manchester

q3 2011 business confidence report



## headlines

- Q3 2011 saw a new record in company registrations in Manchester when compared to any previous Q3.
- Q3 2011 was a record quarter for company registrations in Manchester when compared to any quarter in history.
- September 2011 saw a new record in company registrations in Manchester when compared to any previous September.
- August 2011 saw a new record in company registrations in Manchester when compared to any previous August.
- July 2011 saw a new record in company registrations in Manchester when compared to any previous July.
- Q3 2011 saw a new record in net growth in Manchester when compared to any previous Q3.

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### Quarterly Data (Q3 Jul-Sep 2011)

Q3 2011 saw a new record in company registrations in Manchester when compared to any previous Q3.

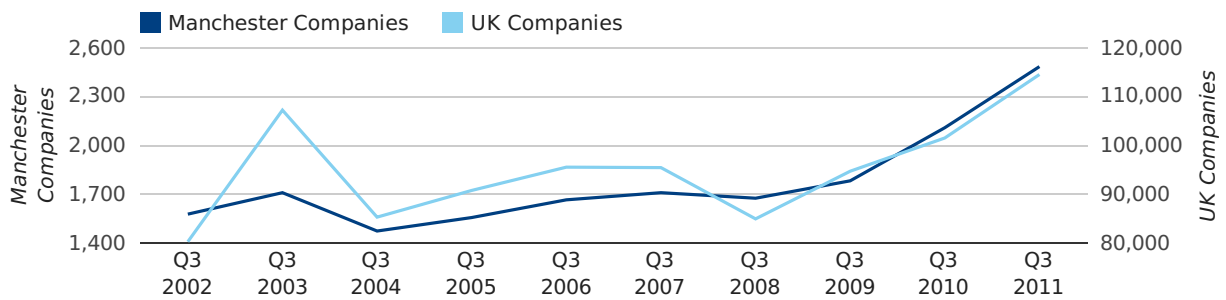
Q3 2011 was a record quarter for company registrations in Manchester when compared to any quarter in history.

A total of 2,484 companies were registered in Manchester during the third quarter of 2011 (Jul 2011 - Sep 2011).

This figure is an increase of 17.8% versus the same period last year (Q3 2010). This figure compares well to the UK as a whole, which saw an increase of 12.8% against the same period last year.

THIRD QUARTER (JUL 2011 - SEP 2011)	MANCHESTER	UK
2011	2,484	114,512
2010	2,108	101,492
% CHANGE	17.8%	12.8%
RECORD YEAR	2011 (2,484)	2011 (114,512)

### new companies by quarter



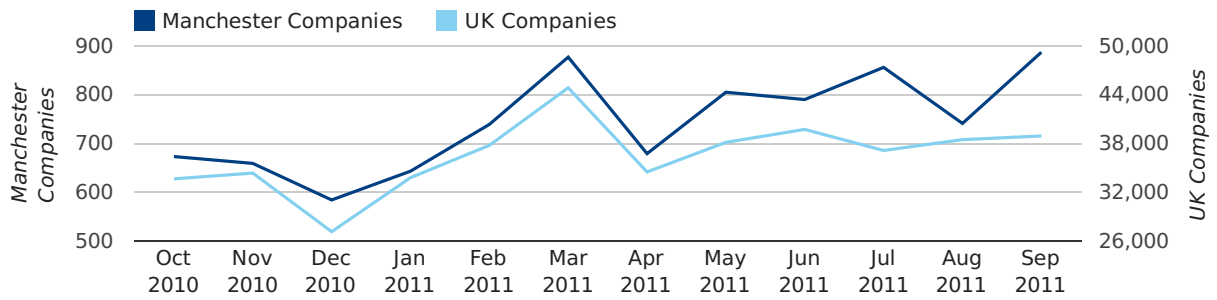
## Monthly Data (Jul, Aug & Sep 2011)

September 2011 saw a new record in company registrations in Manchester when compared to any previous September.

August 2011 saw a new record in company registrations in Manchester when compared to any previous August.

July 2011 saw a new record in company registrations in Manchester when compared to any previous July.

### new companies by month



	JULY	AUGUST	SEPTEMBER
NEW COMPANIES IN 2011	856	741	887
NEW COMPANIES IN 2010	705	650	753
% CHANGE	21.4%	14.0%	17.8%
RECORD YEAR	2011 (856)	2011 (741)	2011 (887)

### Quarterly Data (Q3 Jul-Sep 2011)

A total of 1,538 companies were dissolved in Manchester during the third quarter of 2011 (Jul 2011 - Sep 2011).

This figure is a decrease of 5.1% versus the same period last year (Q3 2010). This figure compares poorly to the UK as a whole, which saw a decrease of 17.6% against the same period last year.

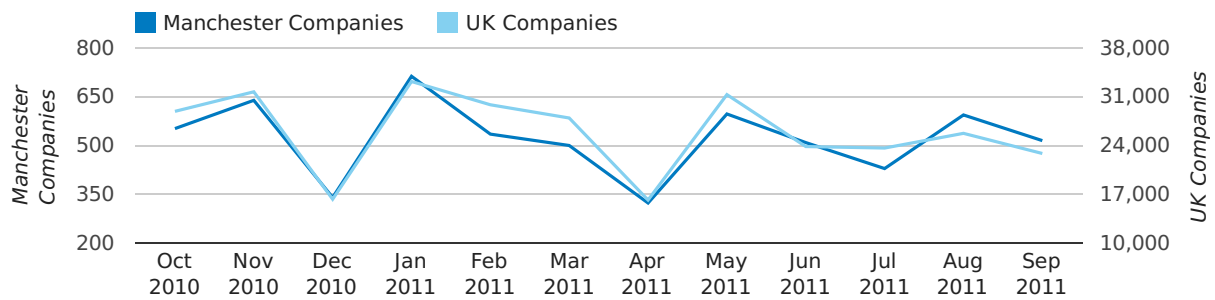
THIRD QUARTER (JUL 2011 - SEP 2011)	MANCHESTER	UK
2011	1,538	72,230
2010	1,620	87,705
% CHANGE	-5.1%	-17.6%
RECORD YEAR	2009 (2,158)	2009 (159,401)

### dissolved companies by quarter



### Monthly Data (Jul, Aug & Sep 2011)

#### dissolved companies by month



	JULY	AUGUST	SEPTEMBER
CLOSED COMPANIES IN 2011	429	594	515
CLOSED COMPANIES IN 2010	499	582	539
% CHANGE	-14.0%	2.1%	-4%
RECORD YEAR	2010 (499)	2008 (979)	2009 (1,049)

### Quarterly Data (Q3 Jul-Sep 2011)

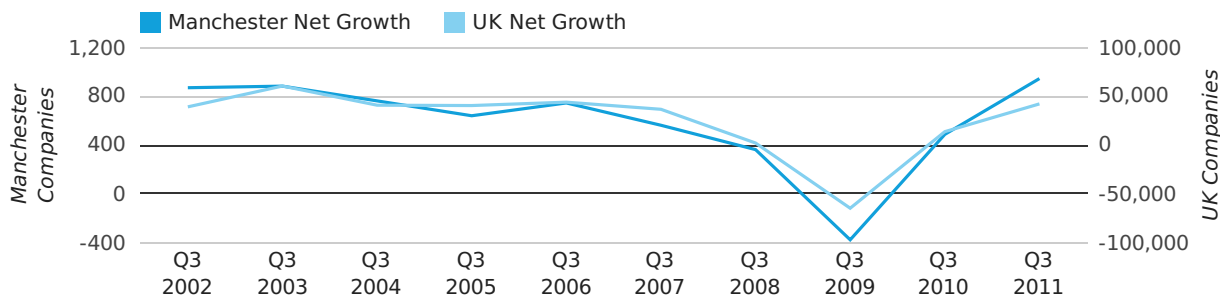
Q3 2011 saw a new record in net growth in Manchester when compared to any previous Q3.

Net company growth for Manchester during the third quarter of 2011 (Jul 2011 - Sep 2011) was 946 companies.

This represents an increase of 93.9% on the same period last year.

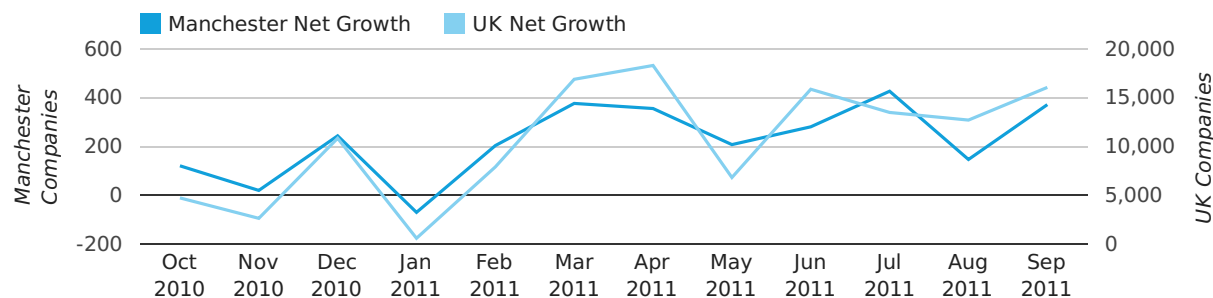
THIRD QUARTER (JUL 2011 - SEP 2011)	MANCHESTER	UK
2011	946	42,282
2010	488	13,787
% CHANGE	93.9%	206.7%
RECORD YEAR	2011 (946)	2003 (60,597)

### net growth by quarter



### Monthly Data (Jul, Aug & Sep 2011)

### net growth by month



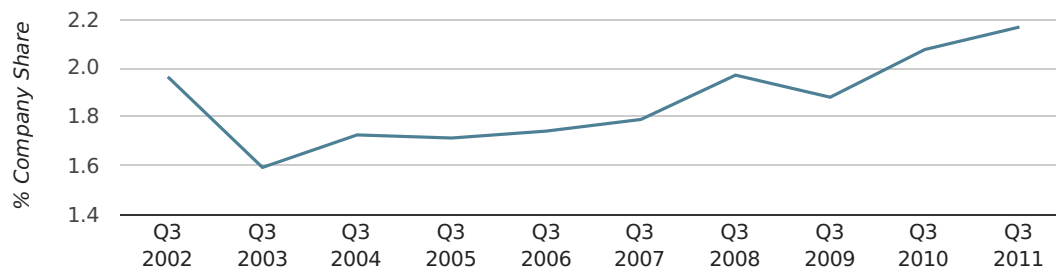
	JULY	AUGUST	SEPTEMBER
NET GROWTH IN 2011	427	147	372
NET GROWTH IN 2010	206	68	214
% CHANGE	107.3%	116.2%	73.8%
RECORD YEAR	2008 (511)	1995 (225)	2003 (372)

### Quarterly Data (Q3 Jul-Sep 2011)

In the third quarter of 2011, Manchester formed 2.2% of all UK companies.

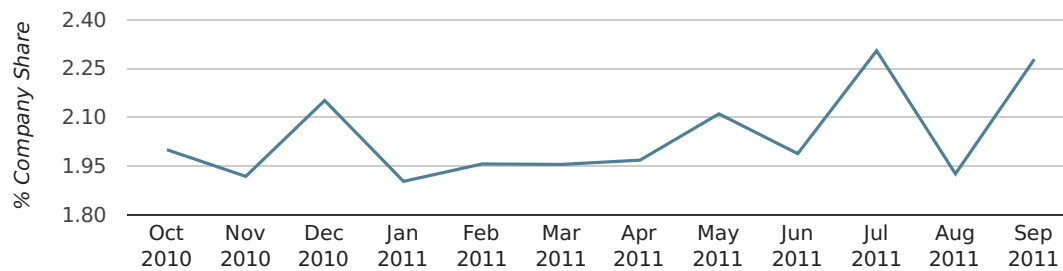
THIRD QUARTER (JUL 2011 - SEP 2011)	MANCHESTER
2011	2.2%
2010	2.1%
2009	1.9%
2008	2.0%
2007	1.8%
RECORD YEAR (SINCE 1960)	1978 (3.1%)

### company share by quarter



### Monthly Data (Jul, Aug & Sep 2011)

### company share by month



	JULY	AUGUST	SEPTEMBER
UK FORMATION SHARE IN 2011	2.3%	1.9%	2.3%
UK FORMATION SHARE IN 2010	2.1%	2.0%	2.1%
% CHANGE	11.1%	-4.1%	6.4%
RECORD YEAR	1972 (3.9%)	1978 (3.0%)	1960 (3.6%)

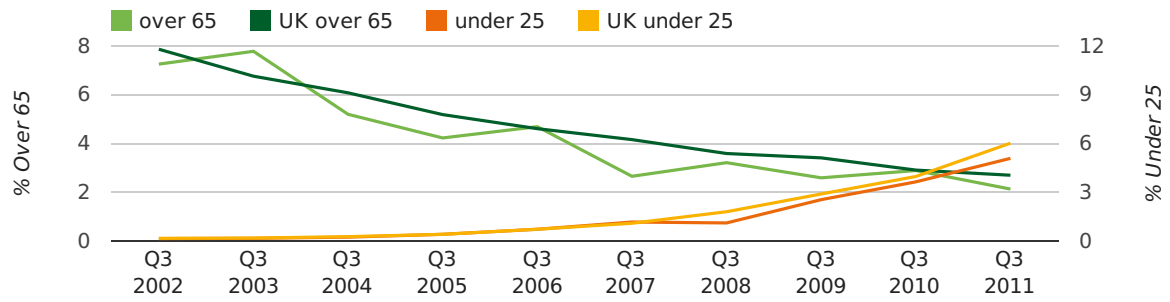
### Quarterly Data (Q3 Jul-Sep 2011)

The average age of a director in the third quarter of 2011 was 41.0.

The percentage of directors under the age of 25 was 5.1% compared to the UK figure of 4.0%.

The percentage of directors over the age of 65 was 2.1% compared to the UK figure of 4.1%.

#### director age by quarter



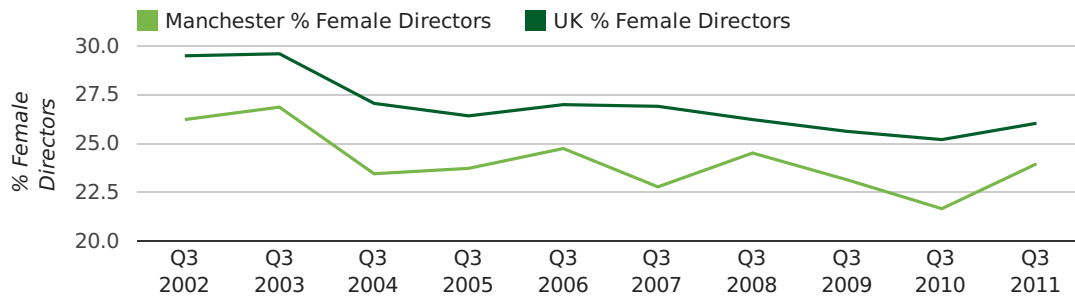


### Quarterly Data (Q3 Jul-Sep 2011)

The record third quarter for female directors in Manchester was in 1862 when 50.0% of all directors were female.

23.9% of all director appointments in Manchester in the third quarter of 2011 were female. This compares to a UK average of 26.0% for the same period.

#### director gender by quarter



## Previous 12 months (Sep 2010-Sep 2011)

Excluding: LIMITED, LTD, &amp;, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
MANAGEMENT	2.18%	CONSULTING	5.11%
MANCHESTER	1.70%	MANAGEMENT	4.75%
CONSULTING	1.39%	CONSULTANCY	3.19%
CONSULTANCY	1.24%	PROPERTY	2.41%
TRADING	1.20%	TRADING	2.06%
PROPERTY	1.14%	DESIGN	1.94%
MEDIA	0.94%	ASSOCIATES	1.85%
ENGINEERING	0.84%	BUSINESS	1.82%
PROPERTIES	0.83%	CONSULTANTS	1.76%
BUSINESS	0.78%	ENGINEERING	1.74%
SECURITY	0.77%	MEDIA	1.72%
CONSULTANTS	0.75%	CONSTRUCTION	1.72%
DESIGN	0.75%	LONDON	1.63%
(MANCHESTER)	0.75%	J	1.47%
GLOBAL	0.72%	GLOBAL	1.46%
CONSTRUCTION	0.72%	INVESTMENTS	1.43%
ASSOCIATES	0.71%	CARE	1.42%
MEDICAL	0.70%	IT	1.38%
ENERGY	0.69%	BUILDING	1.30%
HOLDINGS	0.66%	PROPERTIES	1.28%
S	0.61%	ELECTRICAL	1.27%
BUILDING	0.59%	M	1.25%
INVESTMENTS	0.59%	ENERGY	1.22%
IT	0.59%	TRAINING	1.21%
TRAINING	0.56%	S	1.21%

## Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	4,709	204,493
7487 - Other business activities	1,085	65,177
82990 - Other business support service activities not elsewhere classified	450	29,245
9999 - Dormant Company	407	22,587
99999 - Dormant Company	333	18,281
96090 - Other service activities not elsewhere classified	283	10,018
9305 - Other service activities	278	10,525
5530 - Restaurants	191	5,640
70229 - Management consultancy activities other than financial management	177	15,760
7414 - Business & management consultancy	168	14,755
7260 - Other computer related activities	163	8,686
7499 - Non-trading company	158	11,543
86210 - General medical practice activities	153	1,986
68209 - Other letting and operating of own or leased real estate	139	3,614
4521 - General construction & civil engineering	127	6,321
62020 - Information technology consultancy activities	122	10,137
74909 - Other professional, scientific and technical activities not elsewhere classified	116	7,551
74990 - Non-trading company	106	8,064
8512 - Medical practice activities	105	2,427
62090 - Other information technology service activities	104	6,798