

Manchester

q1 2012 business confidence report



headlines

- Q1 2012 saw a new record in company registrations in Manchester when compared to any previous Q1.
- Q1 2012 was a record quarter for company registrations in Manchester when compared to any quarter in history.
- March 2012 saw a new record in company registrations in Manchester when compared to any previous March.
- March 2012 was a record month for company registrations in Manchester when compared to any month in history.
- February 2012 saw a new record in company registrations in Manchester when compared to any previous February.
- February 2012 was a record month for company registrations in Manchester when compared to any month in history.
- January 2012 saw a new record in company registrations in Manchester when compared to any previous January.
- Q1 2012 saw a new record in net growth in Manchester when compared to any previous Q1.
- Q1 2012 was a record quarter for net growth in Manchester when compared to any quarter in history.
- March 2012 saw a new record in net growth in Manchester when compared to any previous March.
- March 2012 was a record month for net growth in Manchester when compared to any month in history.
- February 2012 saw a new record in net growth in Manchester when compared to any previous February.
- January 2012 saw a new record in net growth in Manchester when compared to any previous January.

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Q1 2012 saw a new record in company registrations in Manchester when compared to any previous Q1.

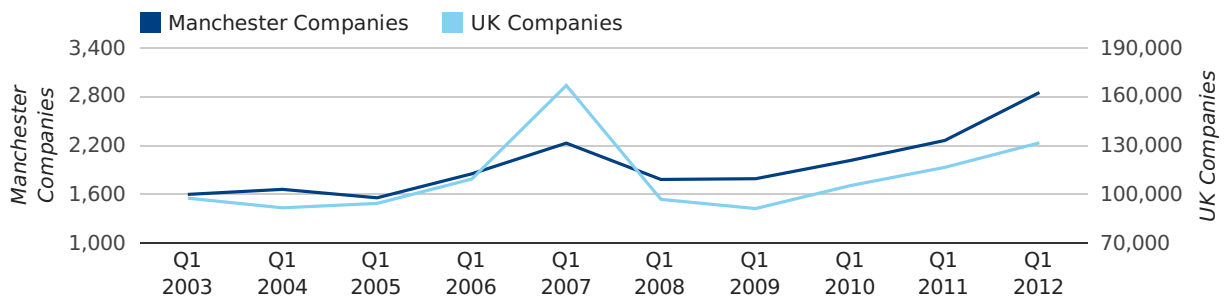
Q1 2012 was a record quarter for company registrations in Manchester when compared to any quarter in history.

A total of 2,849 companies were registered in Manchester during the first quarter of 2012 (Jan 2012 - Mar 2012).

This figure is an increase of 26.1% versus the same period last year (Q1 2011). This figure compares well to the UK as a whole, which saw an increase of 13.0% against the same period last year.

FIRST QUARTER (JAN 2012 - MAR 2012)	MANCHESTER	UK
2012	2,849	131,491
2011	2,259	116,391
% CHANGE	26.1%	13.0%
RECORD YEAR	2012 (2,849)	2007 (166,814)

new companies by quarter



Monthly Data (Jan, Feb & Mar 2012)

March 2012 saw a new record in company registrations in Manchester when compared to any previous March.

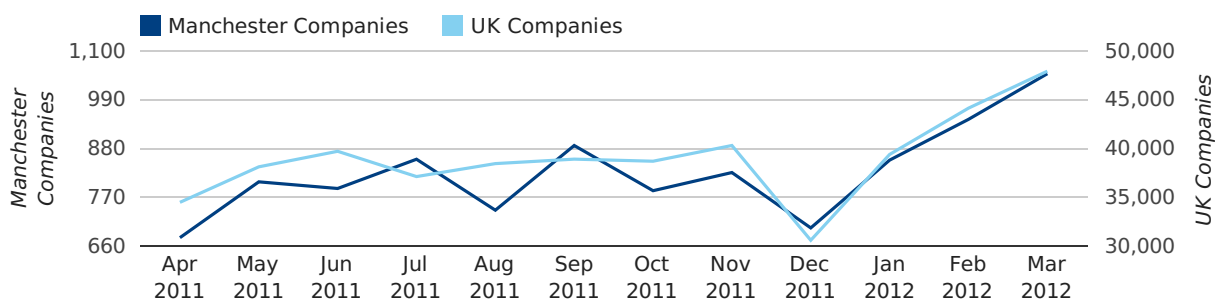
March 2012 was a record month for company registrations in Manchester when compared to any month in history.

February 2012 saw a new record in company registrations in Manchester when compared to any previous February.

February 2012 was a record month for company registrations in Manchester when compared to any month in history.

January 2012 saw a new record in company registrations in Manchester when compared to any previous January.

new companies by month



	JANUARY	FEBRUARY	MARCH
NEW COMPANIES IN 2012	854	946	1,049
NEW COMPANIES IN 2011	643	739	877
% CHANGE	32.8%	28.0%	19.6%
RECORD YEAR	2012 (854)	2012 (946)	2012 (1,049)

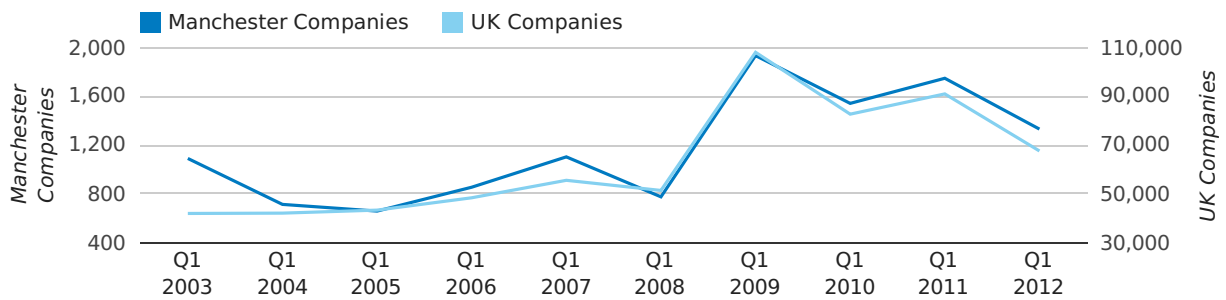
Quarterly Data (Q1 Jan-Mar 2012)

A total of 1,331 companies were dissolved in Manchester during the first quarter of 2012 (Jan 2012 - Mar 2012).

This figure is a decrease of 23.9% versus the same period last year (Q1 2011). This figure compares poorly to the UK as a whole, which saw a decrease of 25.7% against the same period last year.

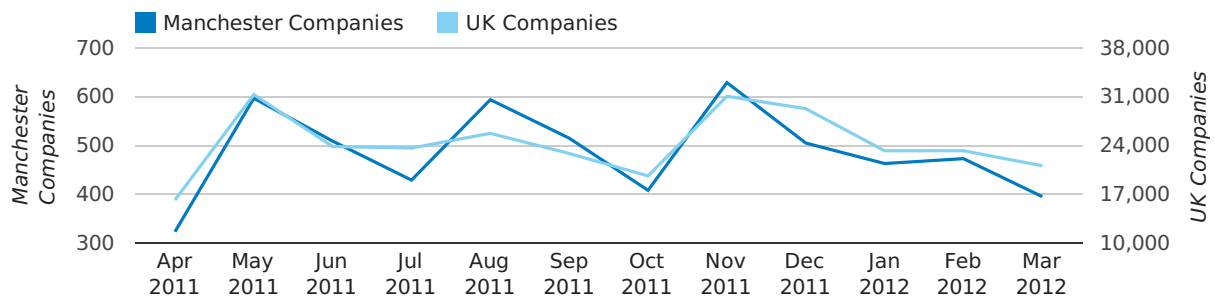
FIRST QUARTER (JAN 2012 - MAR 2012)	MANCHESTER	UK
2012	1,331	67,576
2011	1,748	90,986
% CHANGE	-23.9%	-25.7%
RECORD YEAR	2009 (1,934)	2009 (108,060)

dissolved companies by quarter



Monthly Data (Jan, Feb & Mar 2012)

dissolved companies by month



	JANUARY	FEBRUARY	MARCH
CLOSED COMPANIES IN 2012	463	473	395
CLOSED COMPANIES IN 2011	713	535	500
% CHANGE	-35.1%	-11.6%	-21%
RECORD YEAR	2011 (713)	2011 (535)	2009 (1,259)

Quarterly Data (Q1 Jan-Mar 2012)

Q1 2012 saw a new record in net growth in Manchester when compared to any previous Q1.

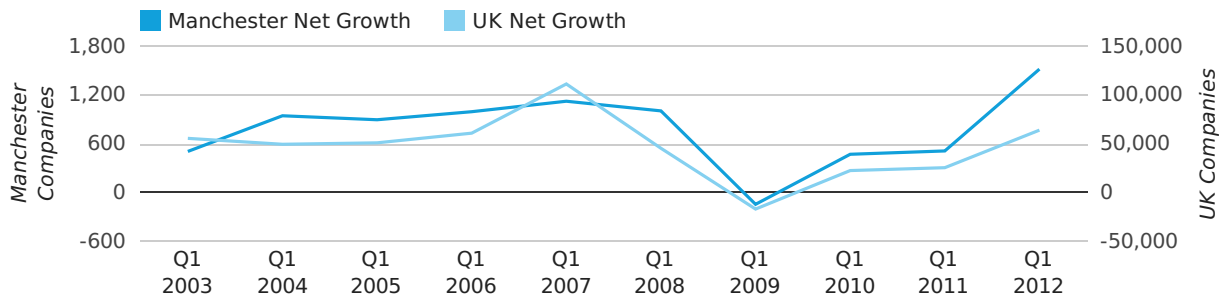
Q1 2012 was a record quarter for net growth in Manchester when compared to any quarter in history.

Net company growth for Manchester during the first quarter of 2012 (Jan 2012 - Mar 2012) was 1,518 companies.

This represents an increase of 197.1% on the same period last year.

FIRST QUARTER (JAN 2012 - MAR 2012)	MANCHESTER	UK
2012	1,518	63,915
2011	511	25,405
% CHANGE	197.1%	151.6%
RECORD YEAR	2012 (1,518)	2007 (111,282)

net growth by quarter



Monthly Data (Jan, Feb & Mar 2012)

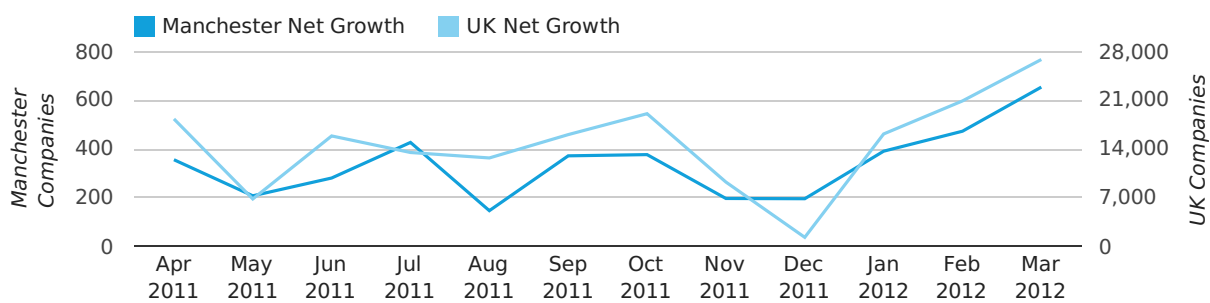
March 2012 saw a new record in net growth in Manchester when compared to any previous March.

March 2012 was a record month for net growth in Manchester when compared to any month in history.

February 2012 saw a new record in net growth in Manchester when compared to any previous February.

January 2012 saw a new record in net growth in Manchester when compared to any previous January.

net growth by month



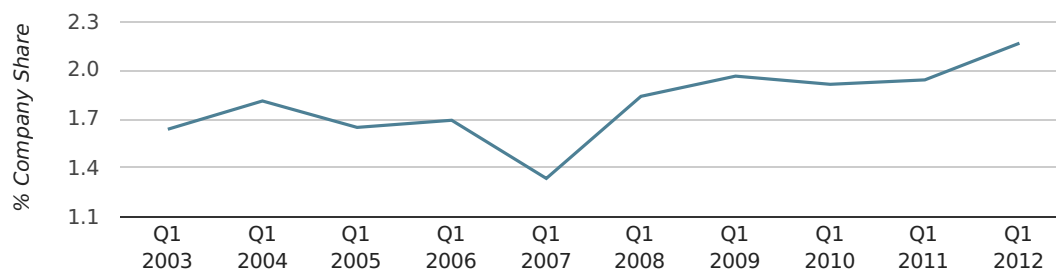
	JANUARY	FEBRUARY	MARCH
NET GROWTH IN 2012	391	473	654
NET GROWTH IN 2011	-70	204	377
% CHANGE	-658.6%	131.9%	73.5%
RECORD YEAR	2012 (391)	2012 (473)	2012 (654)

Quarterly Data (Q1 Jan-Mar 2012)

In the first quarter of 2012, Manchester formed 2.2% of all UK companies.

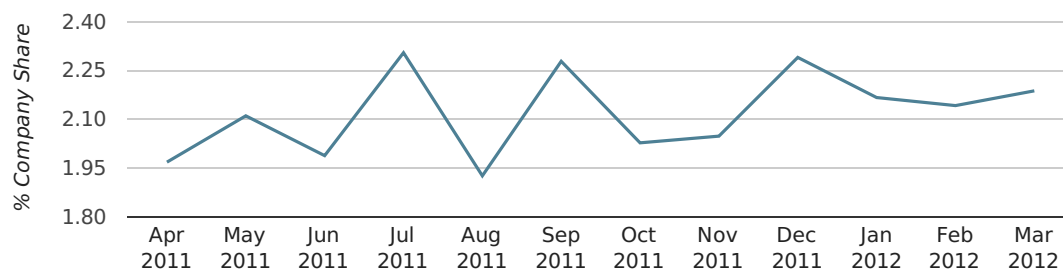
FIRST QUARTER (JAN 2012 - MAR 2012)	MANCHESTER
2012	2.2%
2011	1.9%
2010	1.9%
2009	2.0%
2008	1.8%
RECORD YEAR (SINCE 1960)	1968 (3.2%)

company share by quarter



Monthly Data (Jan, Feb & Mar 2012)

company share by month



	JANUARY	FEBRUARY	MARCH
UK FORMATION SHARE IN 2012	2.2%	2.1%	2.2%
UK FORMATION SHARE IN 2011	1.9%	2.0%	2.0%
% CHANGE	13.9%	9.5%	11.9%
RECORD YEAR	1983 (3.5%)	1969 (3.6%)	1972 (3.2%)

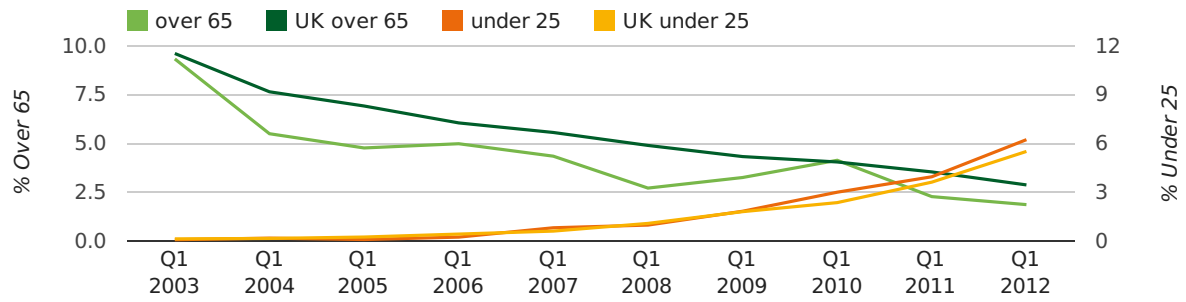
Quarterly Data (Q1 Jan-Mar 2012)

The average age of a director in the first quarter of 2012 was 40.1.

The percentage of directors under the age of 25 was 6.2% compared to the UK figure of 4.6%.

The percentage of directors over the age of 65 was 1.9% compared to the UK figure of 3.5%.

director age by quarter

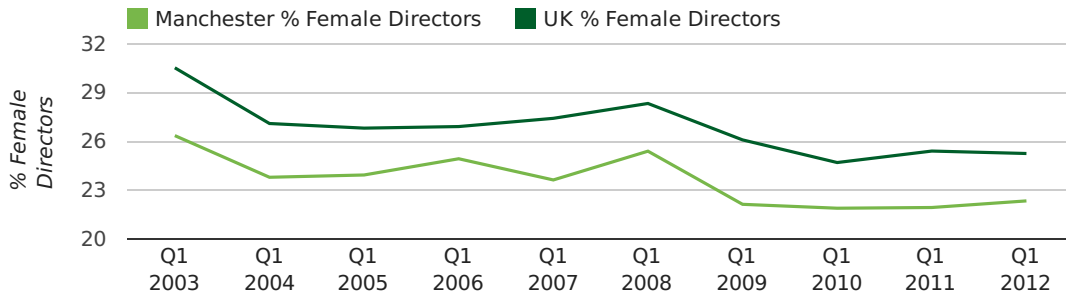


Quarterly Data (Q1 Jan-Mar 2012)

The record first quarter for female directors in Manchester was in 1861 when 40.0% of all directors were female.

22.3% of all director appointments in Manchester in the first quarter of 2012 were female. This compares to a UK average of 25.3% for the same period.

director gender by quarter



Previous 12 months (Mar 2011-Mar 2012)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
MANAGEMENT	1.97%	CONSULTING	5.07%
MANCHESTER	1.52%	MANAGEMENT	4.74%
CONSULTING	1.42%	CONSULTANCY	3.30%
CONSULTANCY	1.29%	PROPERTY	2.37%
TRADING	1.21%	TRADING	2.07%
PROPERTY	1.11%	DESIGN	1.93%
PROPERTIES	1.01%	ENGINEERING	1.86%
ENGINEERING	0.83%	ASSOCIATES	1.84%
MEDIA	0.80%	CONSULTANTS	1.79%
CONSULTANTS	0.79%	BUSINESS	1.73%
GLOBAL	0.78%	MEDIA	1.72%
DESIGN	0.77%	CONSTRUCTION	1.72%
MEDICAL	0.76%	LONDON	1.66%
CONSTRUCTION	0.75%	J	1.54%
(MANCHESTER)	0.74%	INVESTMENTS	1.51%
SECURITY	0.73%	GLOBAL	1.50%
ASSOCIATES	0.71%	IT	1.40%
INVESTMENTS	0.65%	CARE	1.34%
TRAINING	0.62%	PROPERTIES	1.31%
DEVELOPMENTS	0.58%	ELECTRICAL	1.27%
HOLDINGS	0.57%	M	1.27%
CARE	0.57%	BUILDING	1.24%
BUSINESS	0.56%	ENERGY	1.20%
M	0.55%	S	1.20%
MARKETING	0.54%	ENTERPRISES	1.19%

Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	5,004	216,665
7487 - Other business activities	885	52,735
82990 - Other business support service activities not elsewhere classified	552	35,233
96090 - Other service activities not elsewhere classified	427	13,637
99999 - Dormant Company	400	25,084
9999 - Dormant Company	342	18,617
9305 - Other service activities	251	8,818
70229 - Management consultancy activities other than financial management	218	19,704
86210 - General medical practice activities	181	2,594
74909 - Other professional, scientific and technical activities not elsewhere classified	169	9,892
5530 - Restaurants	162	4,633
74990 - Non-trading company	162	9,729
62020 - Information technology consultancy activities	159	14,303
68209 - Other letting and operating of own or leased real estate	150	4,427
7414 - Business & management consultancy	144	12,113
7260 - Other computer related activities	138	7,154
7499 - Non-trading company	129	9,102
62090 - Other information technology service activities	119	8,145
4521 - General construction & civil engineering	110	5,169
86900 - Other human health activities	108	5,066