# **Marlow**

2011 half year business confidence report



## headlines

- Q2 2011 saw a new record in company registrations in Marlow when compared to any previous Q2.
- Q2 2011 was a record quarter for company registrations in Marlow when compared to any quarter in history.
- May 2011 saw a new record in company registrations in Marlow when compared to any previous May.
- May 2011 was a record month for company registrations in Marlow when compared to any month in history.

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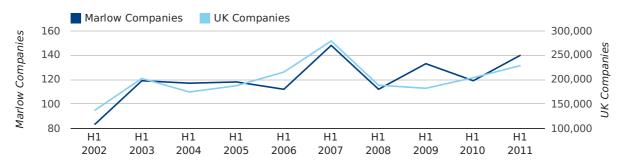
new company registrations	
closed companies (dissolved)	
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In the first half of 2011 a total of 140 companies were formed in Marlow. This figure is 17.6% higher than last year, which compares well to the UK wide figure of 12.3%.

The highest total for a first half year in Marlow occurred in 2007 when a total of 148 were formed.

HALF YEAR (JAN-JUN)	MARLOW	UK
2011	140	228,735
2010	119	203,749
% CHANGE	17.6%	12.3%
RECORD YEAR	2007 (148)	2007 (279,097)

#### new companies by half year



## Quarterly Data (Q2 Apr-Jun 2011)

Q2 2011 saw a new record in company registrations in Marlow when compared to any previous Q2.

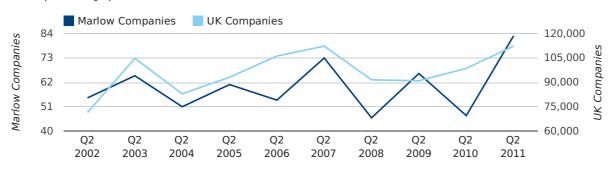
Q2 2011 was a record quarter for company registrations in Marlow when compared to any quarter in history.

A total of 83 companies were registered in Marlow during the second quarter of 2011 (Apr 2011 - Jun 2011).

This figure is an increase of 76.6% versus the same period last year (Q2 2010). This figure compares well to the UK as a whole, which saw an increase of 13.9% against the same period last year.

SECOND QUARTER (APR 2011 - JUN 2011)	MARLOW	UK
2011	83	112,344
2010	47	98,612
% CHANGE	76.6%	13.9%
RECORD YEAR	2011 (83)	2011 (112,344)

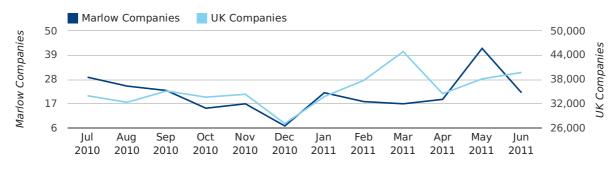
#### new companies by quarter



May 2011 saw a new record in company registrations in Marlow when compared to any previous May.

May 2011 was a record month for company registrations in Marlow when compared to any month in history.

#### new companies by month



	APRIL	MAY	JUNE
NEW COMPANIES IN 2011	19	42	22
NEW COMPANIES IN 2010	20	13	14
% CHANGE	-5.0%	223.1%	57.1%
RECORD YEAR	2006 (27)	2011 (42)	2009 (31)

UK Companies

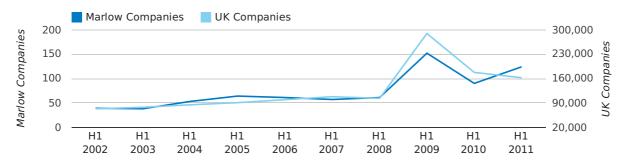
#### Half Year Data (Jan-Jun 2011)

In the first half of 2011 a total of 124 companies were dissolved in Marlow. This figure is 37.8% higher than last year, which compares badly to the UK wide change of -8.6%.

The highest total for a first half year in Marlow occurred in 2009 when a total of 152 were closed.

HALF YEAR (JAN-JUN)	MARLOW	UK
2011	124	162,310
2010	90	177,631
% CHANGE	37.8%	-8.6%
RECORD YEAR	2009 (152)	2009 (289,236)

#### dissolved companies by half year



#### Quarterly Data (Q2 Apr-Jun 2011)

A total of 59 companies were dissolved in Marlow during the second quarter of 2011 (Apr 2011 - Jun 2011).

This figure is an increase of 15.7% versus the same period last year (Q2 2010). This figure compares poorly to the UK as a whole, which saw a decrease of 24.9% against the same period last year.

SECOND QUARTER (APR 2011 - JUN 2011)	MARLOW	UK
2011	59	71,324
2010	51	94,954
% CHANGE	15.7%	-24.9%
RECORD YEAR	2009 (95)	2009 (181,176)

#### Marlow Companies UK Companies 200,000 100 Marlow Companies 150,000 75 100,000 50 25 50,000 0 0 Q2 Q2 Q2 Q2 Q2 Q2 Q2 Q2 02 Q2 2002 2003 2004 2005 2006 2007 2008 2009 2010 2011

#### dissolved companies by quarter

Nov

38,000

31,000

24,000

17,000

10,000

UK Companies

2010 2010 2010 2010 2010 2010 2011 2011 2011 2011 2011 2011 APRIL JUNE 19 19 CLOSED COMPANIES IN 2011 21 CLOSED COMPANIES IN 2010 13 22 16 % CHANGE -4.5% 19% 46.2% RECORD YEAR 2009 (20) 2009 (44) 2009 (31)

Dec

Jan

Feb

Mar

Apr

May

Jun

#### dissolved companies by month

Jul

Aug

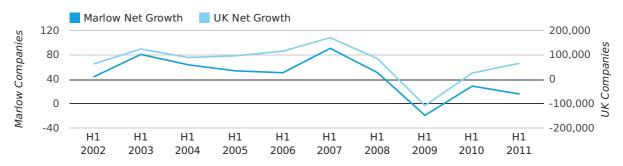
Sep

Oct

In the first half of 2011 the company register for Marlow increased by 16 companies. This figure is 44.8% lower than last year, which compares badly to a UK increase of 154.3%.

HALF YEAR (JAN-JUN)	MARLOW	UK
2011	16	66,425
2010	29	26,118
% CHANGE	-44.8%	154.3%
RECORD YEAR	2007 (91)	2007 (171,296)

#### net growth by half year

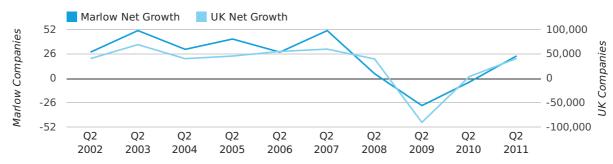


#### Quarterly Data (Q2 Apr-Jun 2011)

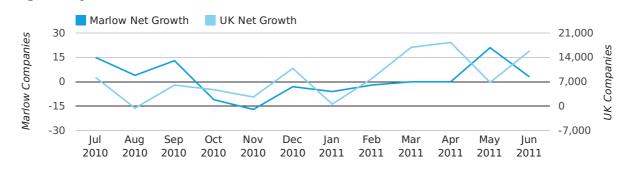
Net company growth for Marlow during the second quarter of 2011 (Apr 2011 - Jun 2011) was 24 companies.

This represents an increase of 700.0% on the same period last year.

SECOND QUARTER (APR 2011 - JUN 2011)	MARLOW	UK
2011	24	41,020
2010	-4	3,658
% CHANGE	-700.0%	1,021.4%
RECORD YEAR	2003 (51)	2003 (69,274)



#### net growth by quarter



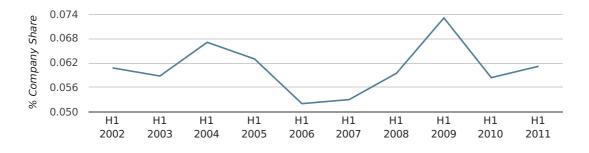
	APRIL	MAY	JUNE
NET GROWTH IN 2011	0	21	3
NET GROWTH IN 2010	7	-9	-2
% CHANGE	-100.0%	-333.3%	-250.0%
RECORD YEAR	2007 (19)	2011 (21)	2007 (21)

#### net growth by month

In the first half of 2011 Marlow formed 0.1% of all UK companies. This is the same as the 2010 figure of 0.1%.

HALF YEAR (JAN-JUN)	MARLOW
2011	0.1%
2010	0.1%
2009	0.1%
2008	0.1%
2007	0.1%
RECORD YEAR (SINCE 1960)	1966 (0.2%)

company share by half year

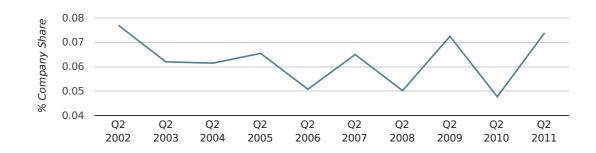


# Quarterly Data (Q2 Apr-Jun 2011)

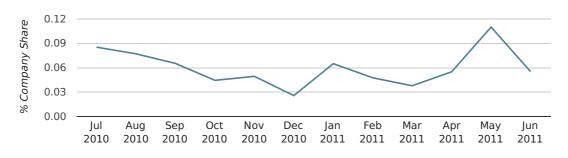
company share by quarter

In the second quarter of 2011, Marlow formed 0.1% of all UK companies.

SECOND QUARTER (APR 2011 - JUN 2011)	MARLOW
2011	0.1%
2010	0.0%
2009	0.1%
2008	0.1%
2007	0.1%
RECORD YEAR (SINCE 1960)	1966 (0.2%)



company share by month



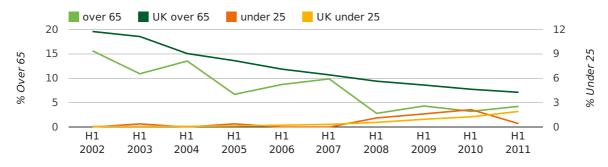
	APRIL	ΜΑΥ	JUNE
UK FORMATION SHARE IN 2011	0.1%	0.1%	0.1%
UK FORMATION SHARE IN 2010	0.1%	0.0%	0.0%
% CHANGE	-8.0%	154.3%	39.2%
RECORD YEAR	1963 (0.4%)	1992 (0.2%)	1966 (0.7%)

The average age of a director in the first half of 2011 was 46.6.

The percentage of directors under the age of 25 was 0.4% compared to the UK figure of 3.2%.

The percentage of directors over the age of 65 was 4.3% compared to the UK figure of 4.3%.

#### director age by half year

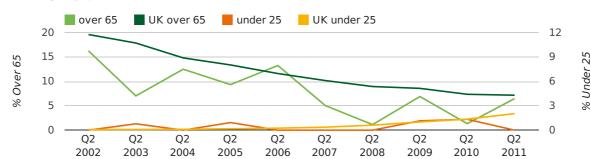


#### Quarterly Data (Q2 Apr-Jun 2011)

The average age of a director in the second quarter of 2011 was 47.8.

The percentage of directors under the age of 25 was 0.0% compared to the UK figure of 3.4%.

The percentage of directors over the age of 65 was 6.5% compared to the UK figure of 4.3%.

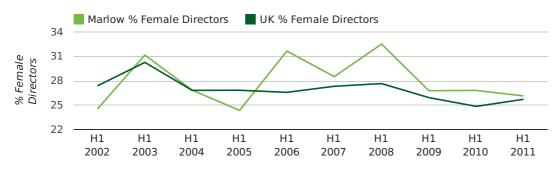


#### director age by quarter

The record first half year for female directors in Marlow was 1861 when 40.0% of all directors were female.

26.2% of all director appointments in Marlow in the first half of 2011 were female. This compares to a UK average of 25.7% for the same period.

#### director gender by half year



## Quarterly Data (Q2 Apr-Jun 2011)

The record second quarter for female directors in Marlow was in 1866 when 66.7% of all directors were female.

22.0% of all director appointments in Marlow in the second quarter of 2011 were female. This compares to a UK average of 26.1% for the same period.

#### Marlow % Female Directors UK % Female Directors 35 % Female Directors 30 25 20 15 Q2 2002 2003 2004 2005 2006 2007 2008 2009 2010 2011

#### director gender by quarter

# Previous 12 months (Jun 2010-Jun 2011)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
CONSULTING	2.51%	CONSULTING	5.09%
ASSOCIATES	2.09%	MANAGEMENT	4.86%
MARLOW	1.88%	CONSULTANCY	3.17%
CONSULTANCY	1.67%	PROPERTY	2.43%
BUSINESS	1.25%	TRADING	2.05%
MANAGEMENT	1.04%	DESIGN	1.94%
DESIGN	0.84%	ASSOCIATES	1.92%
COMMERCIAL	0.84%	BUSINESS	1.87%
GNARLY	0.84%	CONSTRUCTION	1.77%
COMMUNICATIONS	0.63%	CONSULTANTS	1.76%
PRODUCTIONS	0.63%	MEDIA	1.73%
ACADEMY	0.63%	ENGINEERING	1.67%
RP	0.63%	LONDON	1.60%
TRADING	0.63%	GLOBAL	1.46%
IN	0.63%	]	1.44%
SPORTS	0.63%	CARE	1.44%
DEVELOPMENTS	0.63%	INVESTMENTS	1.42%
MARKETING	0.63%	IT	1.39%
LITTLE	0.63%	BUILDING	1.32%
PROPERTY	0.42%	PROPERTIES	1.31%
DESIGNS	0.42%	ELECTRICAL	1.30%
ADVISORY	0.42%	М	1.27%
C	0.42%	S	1.23%
GREEN	0.42%	ENTERPRISES	1.20%
В	0.42%	SYSTEMS	1.20%



# Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	95	202,072
7487 - Other business activities	39	60,758
70229 - Management consultancy activities other than financial management	31	16,419
7414 - Business & management consultancy	21	13,053
82990 - Other business support service activities not elsewhere classified	16	30,647
99999 - Dormant Company	13	18,918
62020 - Information technology consultancy activities	11	10,545
9999 - Dormant Company	11	20,111
62090 - Other information technology service activities	8	7,095
7260 - Other computer related activities	7	7,849
74909 - Other professional, scientific and technical activities not elsewhere classified	6	7,835
7222 - Other software consultancy and supply	6	7,143
74990 - Non-trading company	6	8,481
7499 - Non-trading company	5	10,955
9305 - Other service activities	5	9,063
4521 - General construction & civil engineering	4	5,928
62012 - Business and domestic software development	4	3,262
63990 - Other information service activities not elsewhere classified	4	1,515
78300 - Human resources provision and management of human resources functions	4	548
86900 - Other human health activities	3	4,154