

# Marlow

2012 half year business confidence report



### headlines

- The first half of 2012 saw a new record in company registrations in Marlow when compared to any previous first half year.
- The first half of 2012 was a record first half year for company registrations in Marlow when compared to any half year in history.

### contents

new company registrations

closed companies (dissolved)

net company growth

uk company share

director age

director gender

naming trends

sic data

### Half Year Data (Jan-Jun 2012)

The first half of 2012 saw a new record in company registrations in Marlow when compared to any previous first half year.

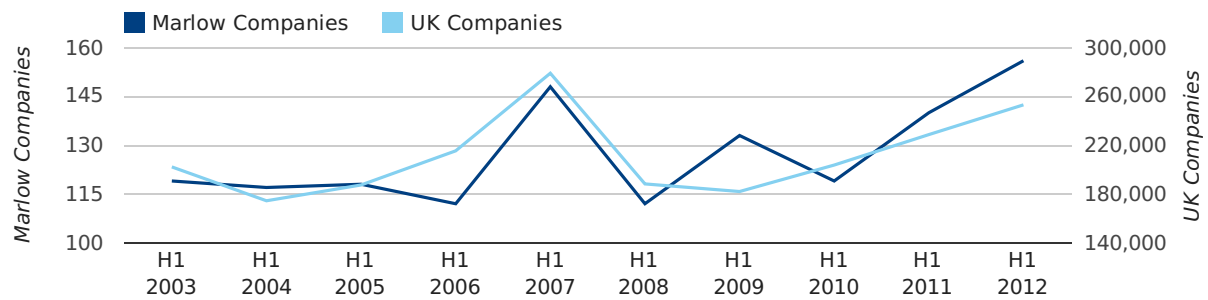
The first half of 2012 was a record first half year for company registrations in Marlow when compared to any half year in history.

In the first half of 2012 a total of 156 companies were formed in Marlow. This figure is 11.4% higher than last year, which compares well to the UK wide figure of 10.7%.

The highest total for a first half year in Marlow occurred in 2012 when a total of 156 were formed.

HALF YEAR (JAN-JUN)	MARLOW	UK
2012	156	253,150
2011	140	228,735
% CHANGE	11.4%	10.7%
RECORD YEAR	2012 (156)	2007 (279,097)

### new companies by half year



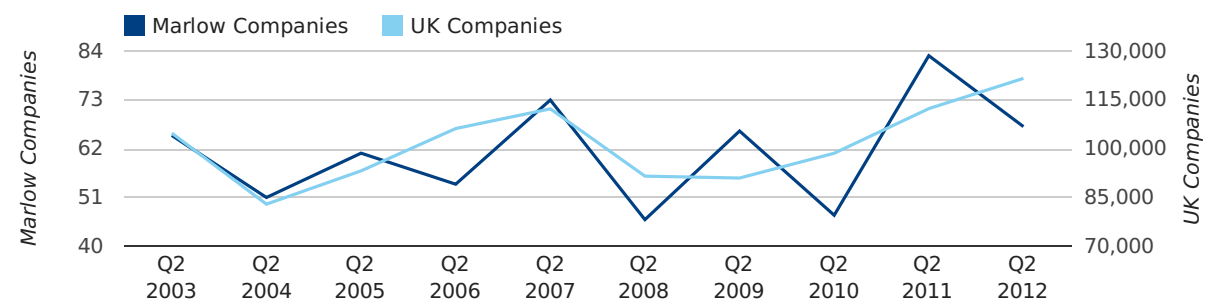
### Quarterly Data (Q2 Apr-Jun 2012)

A total of 67 companies were registered in Marlow during the second quarter of 2012 (Apr 2012 - Jun 2012).

This figure is a decrease of 19.3% versus the same period last year (Q2 2011). This figure compares badly to the UK as a whole, which saw an increase of 8.3% against the same period last year.

SECOND QUARTER (APR 2012 - JUN 2012)	MARLOW	UK
2012	67	121,659
2011	83	112,344
% CHANGE	-19.3%	8.3%
RECORD YEAR	2011 (83)	2012 (121,659)

### new companies by quarter



# Monthly Data (Apr, May & Jun 2012)

new companies by month



	APRIL	MAY	JUNE
NEW COMPANIES IN 2012	24	24	19
NEW COMPANIES IN 2011	19	42	22
% CHANGE	26.3%	-42.9%	-13.6%
RECORD YEAR	2006 (27)	2011 (42)	2009 (31)

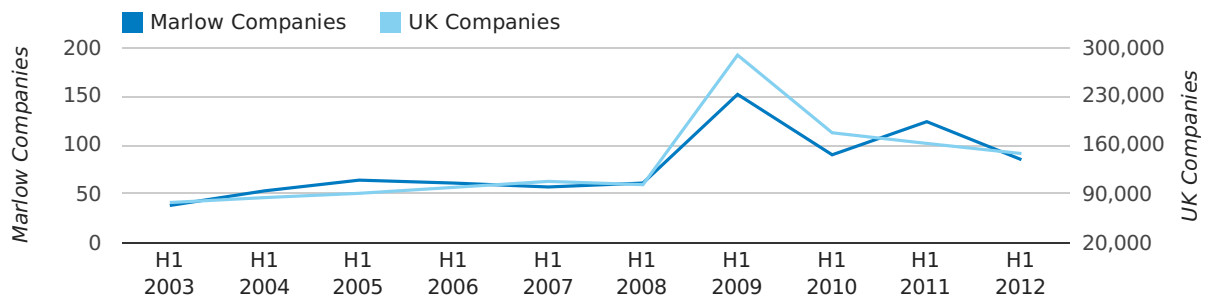
### Half Year Data (Jan-Jun 2012)

In the first half of 2012 a total of 85 companies were dissolved in Marlow. This figure is 31.5% lower than last year, which compares well to the UK wide change of -8.9%.

The highest total for a first half year in Marlow occurred in 2009 when a total of 152 were closed.

HALF YEAR (JAN-JUN)	MARLOW	UK
2012	85	147,793
2011	124	162,310
% CHANGE	-31.5%	-8.9%
RECORD YEAR	2009 (152)	2009 (289,236)

### dissolved companies by half year



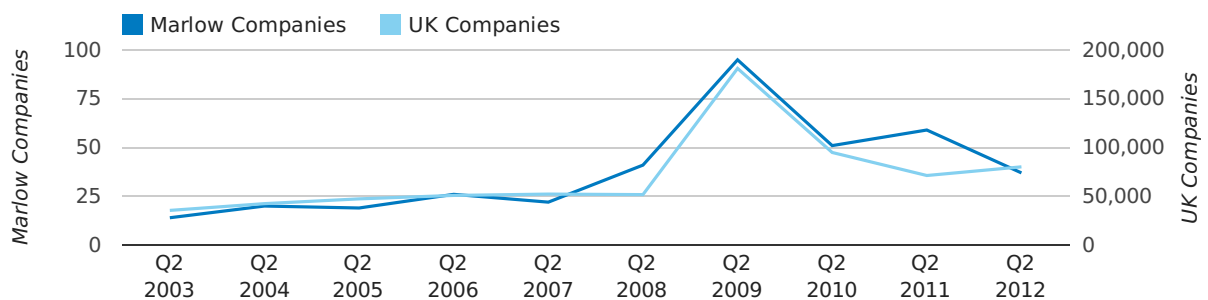
### Quarterly Data (Q2 Apr-Jun 2012)

A total of 37 companies were dissolved in Marlow during the second quarter of 2012 (Apr 2012 - Jun 2012).

This figure is a decrease of 37.3% versus the same period last year (Q2 2011). This figure compares well to the UK as a whole, which saw an increase of 12.5% against the same period last year.

SECOND QUARTER (APR 2012 - JUN 2012)	MARLOW	UK
2012	37	80,217
2011	59	71,324
% CHANGE	-37.3%	12.5%
RECORD YEAR	2009 (95)	2009 (181,176)

### dissolved companies by quarter



# Monthly Data (Apr, May & Jun 2012)

## dissolved companies by month



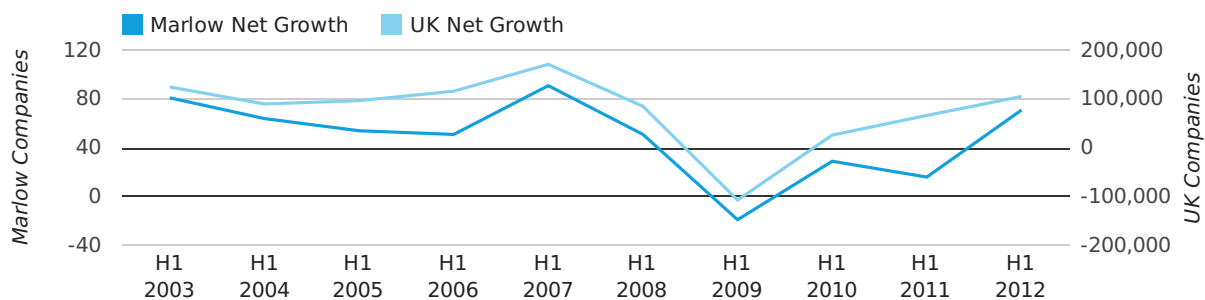
	APRIL	MAY	JUNE
CLOSED COMPANIES IN 2012	12	10	15
CLOSED COMPANIES IN 2011	19	21	19
% CHANGE	-36.8%	-52.4%	-21%
RECORD YEAR	2009 (20)	2009 (44)	2009 (31)

### Half Year Data (Jan-Jun 2012)

In the first half of 2012 the company register for Marlow increased by 71 companies. This figure is 343.8% higher than last year, which compares well to a UK increase of 58.6%.

HALF YEAR (JAN-JUN)	MARLOW	UK
2012	71	105,357
2011	16	66,425
% CHANGE	343.8%	58.6%
RECORD YEAR	2007 (91)	2007 (171,296)

### net growth by half year



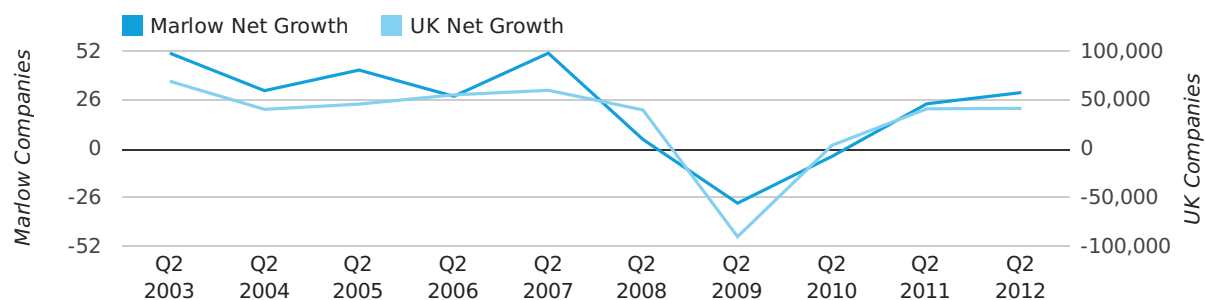
### Quarterly Data (Q2 Apr-Jun 2012)

Net company growth for Marlow during the second quarter of 2012 (Apr 2012 - Jun 2012) was 30 companies.

This represents an increase of 25.0% on the same period last year.

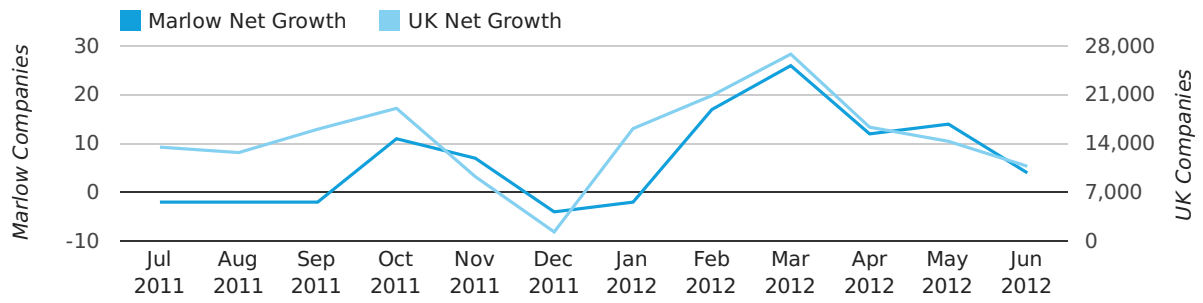
SECOND QUARTER (APR 2012 - JUN 2012)	MARLOW	UK
2012	30	41,442
2011	24	41,020
% CHANGE	25.0%	1.0%
RECORD YEAR	2007 (51)	2003 (69,274)

### net growth by quarter



# Monthly Data (Apr, May & Jun 2012)

## net growth by month



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	APRIL	MAY	JUNE
NET GROWTH IN 2012	12	14	4
NET GROWTH IN 2011	0	21	3
% CHANGE	0.0%	-33.3%	33.3%
RECORD YEAR	2007 (19)	2003 (21)	2007 (21)

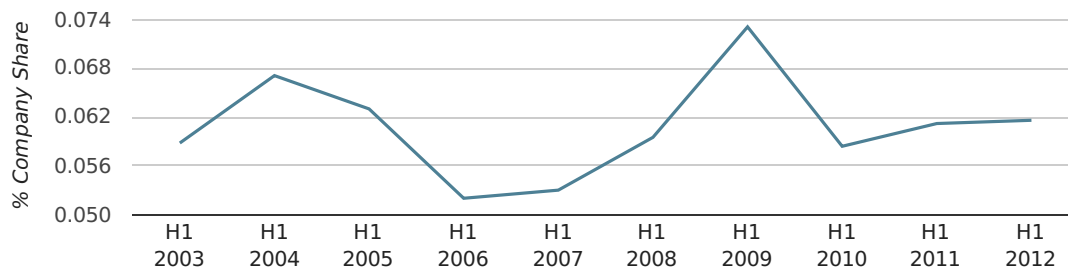


### Half Year Data (Jan-Jun 2012)

In the first half of 2012 Marlow formed 0.1% of all UK companies. This is the same as the 2011 figure of 0.1%.

HALF YEAR (JAN-JUN)	MARLOW
2012	0.1%
2011	0.1%
2010	0.1%
2009	0.1%
2008	0.1%
RECORD YEAR (SINCE 1960)	1966 (0.2%)

### company share by half year

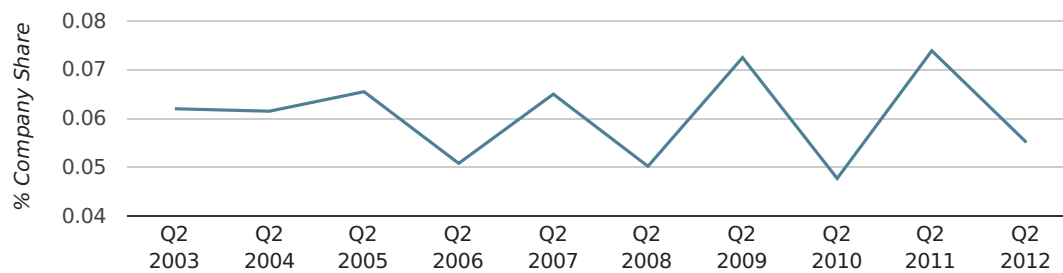


### Quarterly Data (Q2 Apr-Jun 2012)

In the second quarter of 2012, Marlow formed 0.1% of all UK companies.

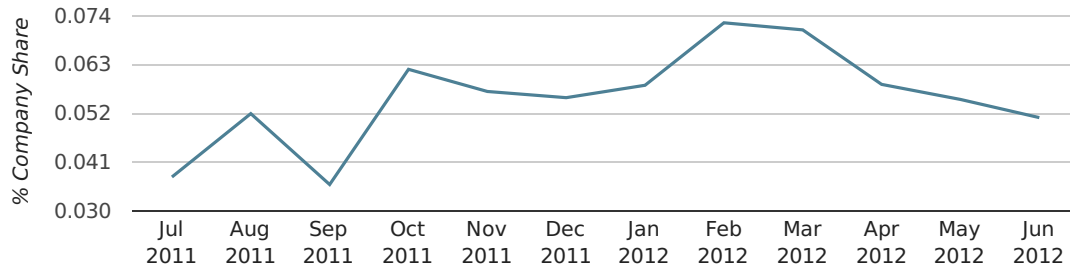
SECOND QUARTER (APR 2012 - JUN 2012)	MARLOW
2012	0.1%
2011	0.1%
2010	0.0%
2009	0.1%
2008	0.1%
RECORD YEAR (SINCE 1960)	1966 (0.2%)

### company share by quarter



## Monthly Data (Apr, May & Jun 2012)

### company share by month



	APRIL	MAY	JUNE
UK FORMATION SHARE IN 2012	0.1%	0.1%	0.1%
UK FORMATION SHARE IN 2011	0.1%	0.1%	0.1%
% CHANGE	6.4%	-49.9%	-7.8%
RECORD YEAR	1963 (0.4%)	1992 (0.2%)	1966 (0.7%)

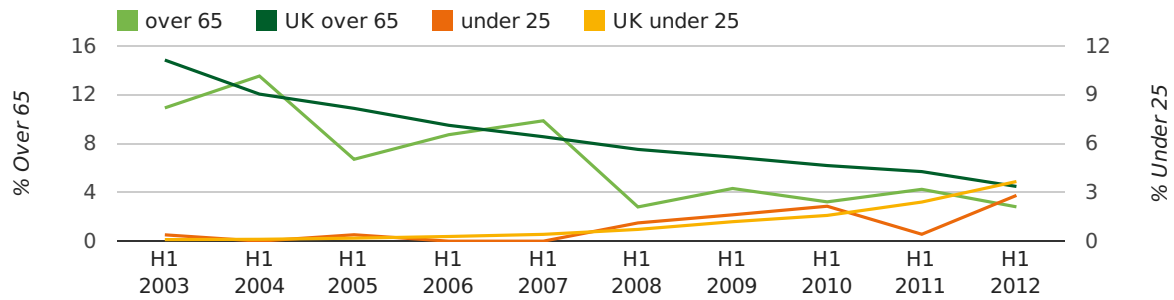
### Half Year Data (Jan-Jun 2012)

The average age of a director in the first half of 2012 was 44.7.

The percentage of directors under the age of 25 was 2.8% compared to the UK figure of 4.9%.

The percentage of directors over the age of 65 was 2.8% compared to the UK figure of 3.4%.

#### director age by half year



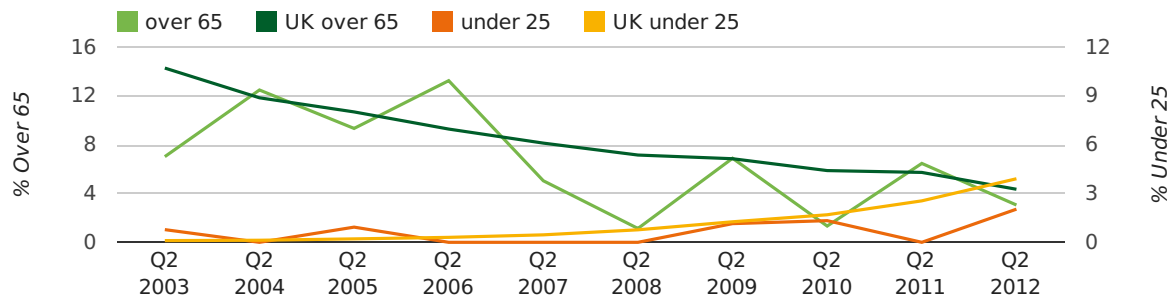
### Quarterly Data (Q2 Apr-Jun 2012)

The average age of a director in the second quarter of 2012 was 44.9.

The percentage of directors under the age of 25 was 2.0% compared to the UK figure of 5.2%.

The percentage of directors over the age of 65 was 3.1% compared to the UK figure of 3.3%.

#### director age by quarter

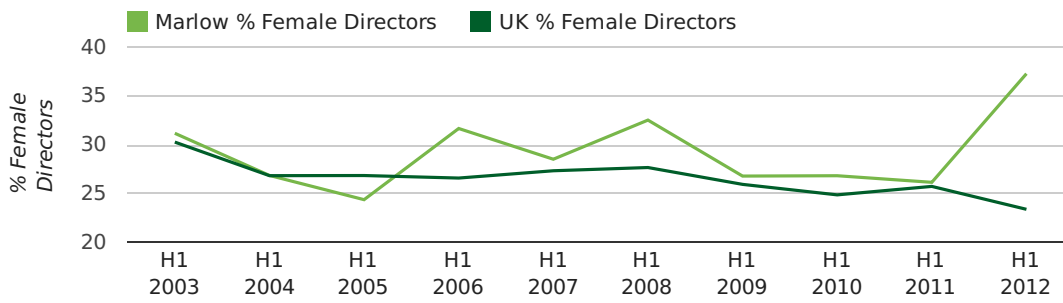


### Half Year Data (Jan-Jun 2012)

The record first half year for female directors in Marlow was 1861 when 40.0% of all directors were female.

37.3% of all director appointments in Marlow in the first half of 2012 were female. This compares to a UK average of 23.4% for the same period.

#### director gender by half year

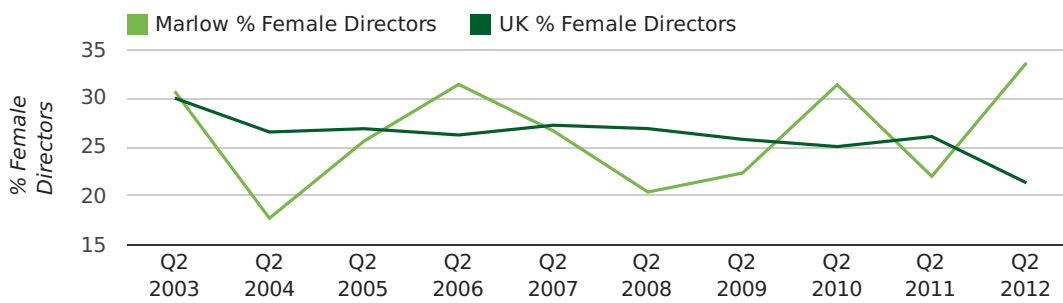


### Quarterly Data (Q2 Apr-Jun 2012)

The record second quarter for female directors in Marlow was in 1866 when 66.7% of all directors were female.

33.6% of all director appointments in Marlow in the second quarter of 2012 were female. This compares to a UK average of 21.3% for the same period.

#### director gender by quarter



## Previous 12 months (Jun 2011-Jun 2012)

Excluding: LIMITED, LTD, &amp;, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
CONSULTING	2.38%	CONSULTING	5.07%
MARLOW	1.39%	MANAGEMENT	4.74%
MANAGEMENT	1.19%	CONSULTANCY	3.28%
ENGINEERING	1.19%	PROPERTY	2.35%
CONSULTANTS	0.99%	TRADING	2.10%
CREATIVE	0.79%	DESIGN	1.89%
RED	0.79%	ENGINEERING	1.87%
PROPERTY	0.79%	ASSOCIATES	1.82%
SPORTS	0.79%	CONSULTANTS	1.78%
CONSULTANCY	0.79%	CONSTRUCTION	1.71%
ASSOCIATES	0.79%	BUSINESS	1.70%
COMMUNICATIONS	0.60%	MEDIA	1.69%
ARAGORN	0.60%	LONDON	1.68%
CO	0.60%	J	1.57%
INVESTMENTS	0.60%	GLOBAL	1.51%
MARKETING	0.60%	INVESTMENTS	1.48%
TREE	0.60%	IT	1.42%
GLOBAL	0.60%	CARE	1.31%
CAPITAL	0.60%	PROPERTIES	1.31%
DESIGN	0.60%	M	1.26%
DEVELOPMENTS	0.60%	ELECTRICAL	1.23%
ENTERPRISES	0.60%	BUILDING	1.23%
CONTRACTS	0.40%	SECURITY	1.19%
BUILD	0.40%	S	1.18%
CAMERON	0.40%	ENTERPRISES	1.17%

## Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	118	244,457
70229 - Management consultancy activities other than financial management	39	20,390
7487 - Other business activities	36	47,029
7414 - Business & management consultancy	18	10,978
82990 - Other business support service activities not elsewhere classified	14	35,447
62020 - Information technology consultancy activities	11	15,280
9999 - Dormant Company	10	16,469
62090 - Other information technology service activities	9	8,258
99999 - Dormant Company	8	26,088
74909 - Other professional, scientific and technical activities not elsewhere classified	8	10,271
74990 - Non-trading company	7	9,706
7222 - Other software consultancy and supply	6	6,356
62012 - Business and domestic software development	5	4,742
7415 - Holding companies including head offices	5	1,481
63990 - Other information service activities not elsewhere classified	5	2,456
4521 - General construction & civil engineering	4	4,644
70221 - Financial management	4	1,344
47910 - Retail sale via mail order houses or via Internet	4	3,818
47710 - Retail sale of clothing in specialised stores	4	1,618
5530 - Restaurants	4	4,037