Middlesbrough

q1 2011 business confidence report



headlines

• January 2011 saw a new record in company registrations in Middlesbrough when compared to any previous January.

contents

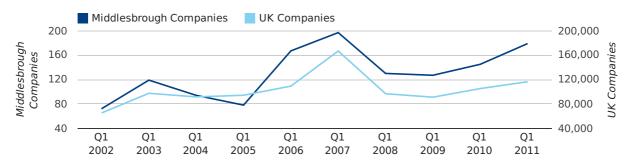
| new company registrations | |
|------------------------------|--|
| closed companies (dissolved) | |
| net company growth | |
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| director age | |
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A total of 179 companies were registered in Middlesbrough during the first quarter of 2011 (Jan 2011 - Mar 2011).

This figure is an increase of 23.4% versus the same period last year (Q1 2010). This figure compares well to the UK as a whole, which saw an increase of 10.7% against the same period last year.

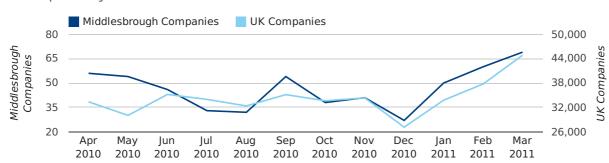
| FIRST QUARTER (JAN 2011 - MAR 2011) | MIDDLESBROUGH | UK |
|-------------------------------------|---------------|----------------|
| 2011 | 179 | 116,391 |
| 2010 | 145 | 105,137 |
| % CHANGE | 23.4% | 10.7% |
| RECORD YEAR | 2007 (197) | 2007 (166,814) |

new companies by quarter



Monthly Data (Jan, Feb & Mar 2011)

January 2011 saw a new record in company registrations in Middlesbrough when compared to any previous January.



new companies by month

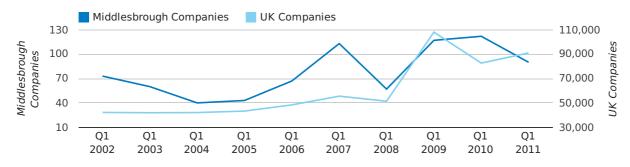
| | JANUARY | FEBRUARY | MARCH |
|-----------------------|-----------|-----------|-----------|
| NEW COMPANIES IN 2011 | 50 | 60 | 69 |
| NEW COMPANIES IN 2010 | 32 | 48 | 65 |
| % CHANGE | 56.3% | 25.0% | 6.2% |
| RECORD YEAR | 2011 (50) | 2007 (70) | 2007 (99) |

A total of 90 companies were dissolved in Middlesbrough during the first quarter of 2011 (Jan 2011 - Mar 2011).

This figure is a decrease of 26.2% versus the same period last year (Q1 2010). This figure compares well to the UK as a whole, which saw an increase of 10.0% against the same period last year.

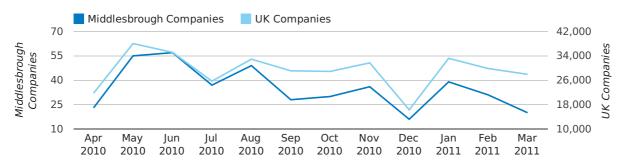
| FIRST QUARTER (JAN 2011 - MAR 2011) | MIDDLESBROUGH | UK |
|-------------------------------------|---------------|----------------|
| 2011 | 90 | 90,986 |
| 2010 | 122 | 82,677 |
| % CHANGE | -26.2% | 10.0% |
| RECORD YEAR | 2010 (122) | 2009 (108,060) |

dissolved companies by quarter



Monthly Data (Jan, Feb & Mar 2011)

dissolved companies by month



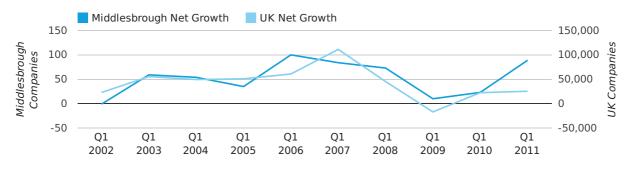
| | JANUARY | FEBRUARY | MARCH |
|--------------------------|-----------|-----------|-----------|
| CLOSED COMPANIES IN 2011 | 39 | 31 | 20 |
| CLOSED COMPANIES IN 2010 | 33 | 30 | 59 |
| % CHANGE | 18.2% | 3.3% | -66% |
| RECORD YEAR | 2007 (47) | 2007 (41) | 2009 (68) |

Net company growth for Middlesbrough during the first quarter of 2011 (Jan 2011 - Mar 2011) was 89 companies.

This represents an increase of 287.0% on the same period last year.

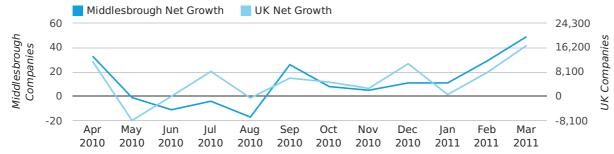
| FIRST QUARTER (JAN 2011 - MAR 2011) | MIDDLESBROUGH | UK |
|-------------------------------------|---------------|----------------|
| 2011 | 89 | 25,405 |
| 2010 | 23 | 22,460 |
| % CHANGE | 287.0% | 13.1% |
| RECORD YEAR | 2006 (100) | 2007 (111,282) |

net growth by quarter



Monthly Data (Jan, Feb & Mar 2011)



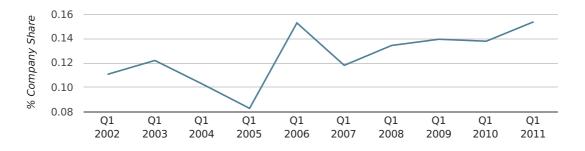


| | JANUARY | FEBRUARY | MARCH |
|--------------------|-----------|-----------|-----------|
| NET GROWTH IN 2011 | 11 | 29 | 49 |
| NET GROWTH IN 2010 | -1 | 18 | 6 |
| % CHANGE | -1,200.0% | 61.1% | 716.7% |
| RECORD YEAR | 2004 (24) | 2006 (33) | 2007 (74) |

In the first quarter of 2011, Middlesbrough formed 0.2% of all UK companies.

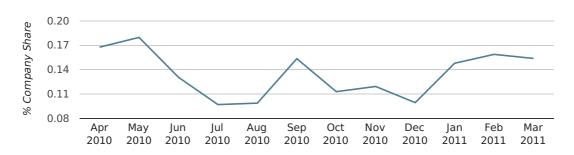
| FIRST QUARTER (JAN 2011 - MAR 2011) | MIDDLESBROUGH |
|-------------------------------------|---------------|
| 2011 | 0.2% |
| 2010 | 0.1% |
| 2009 | 0.1% |
| 2008 | 0.1% |
| 2007 | 0.1% |
| RECORD YEAR (SINCE 1960) | 1968 (0.3%) |

company share by quarter



Monthly Data (Jan, Feb & Mar 2011)

company share by month



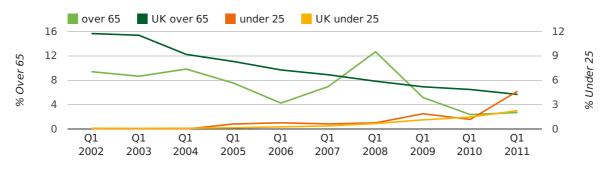
| | JANUARY | FEBRUARY | MARCH |
|----------------------------|-------------|-------------|-------------|
| UK FORMATION SHARE IN 2011 | 0.1% | 0.2% | 0.2% |
| UK FORMATION SHARE IN 2010 | 0.1% | 0.1% | 0.2% |
| % CHANGE | 34.8% | 10.0% | 1.3% |
| RECORD YEAR | 1985 (0.4%) | 1961 (0.4%) | 1968 (0.4%) |

The average age of a director in the first quarter of 2011 was 43.3.

The percentage of directors under the age of 25 was 4.7% compared to the UK figure of 3.0%.

The percentage of directors over the age of 65 was 2.7% compared to the UK figure of 4.3%.

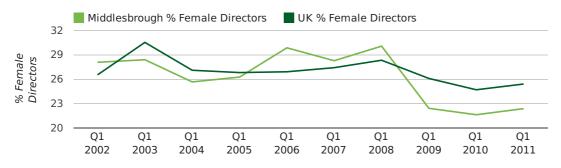
director age by quarter



The record first quarter for female directors in Middlesbrough was in 1861 when 40.0% of all directors were female.

22.4% of all director appointments in Middlesbrough in the first quarter of 2011 were female. This compares to a UK average of 25.4% for the same period.

director gender by quarter



Previous 12 months (Mar 2010-Mar 2011)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

| WORD | PERCENTAGE | UK WORD | UK PERCENTAGE |
|----------------|------------|---------------|---------------|
| ENGINEERING | 2.03% | CONSULTING | 5.04% |
| COMMUNICATIONS | 1.32% | MANAGEMENT | 4.97% |
| PROPERTY | 1.12% | CONSULTANCY | 3.16% |
| CONSTRUCTION | 1.12% | PROPERTY | 2.38% |
| MANAGEMENT | 1.02% | TRADING | 2.10% |
| (NE) | 1.02% | DESIGN | 1.93% |
| (NORTH | 1.02% | ASSOCIATES | 1.92% |
| EAST) | 0.92% | BUSINESS | 1.87% |
| CENTRE | 0.71% | CONSTRUCTION | 1.80% |
| ASSOCIATES | 0.71% | CONSULTANTS | 1.76% |
| CLEVELAND | 0.71% | MEDIA | 1.69% |
| Μ | 0.71% | ENGINEERING | 1.61% |
| J | 0.71% | LONDON | 1.60% |
| S | 0.71% | CARE | 1.45% |
| CONSULTANTS | 0.71% | J | 1.45% |
| CARE | 0.61% | GLOBAL | 1.44% |
| ELECTRICAL | 0.61% | INVESTMENTS | 1.43% |
| С | 0.61% | IT | 1.41% |
| DEVELOPMENT | 0.61% | PROPERTIES | 1.36% |
| DEVELOPMENTS | 0.61% | BUILDING | 1.34% |
| TRAINING | 0.61% | М | 1.30% |
| TEES | 0.61% | ELECTRICAL | 1.28% |
| TRADING | 0.61% | S | 1.24% |
| INSPECTION | 0.61% | INTERNATIONAL | 1.23% |
| EAST | 0.51% | SYSTEMS | 1.23% |



Previous 36 months, excluding companies less than 12 months old

| SIC CODE | NUMBER OF COMPANIES | UK COMPANIES |
|--|------------------------|-----------------|
| None Supplied | 256 | 202,798 |
| 7487 - Other business activities | 74 | 60,968 |
| 82990 - Other business support service activities not elsewhere classified | 34 | 30,253 |
| 70229 - Management consultancy activities other than financial management | 31 | 16,150 |
| 74909 - Other professional, scientific and technical activities not elsewhere classified | 24 | 7,788 |
| 99999 - Dormant Company | 21 | 18,336 |
| 7414 - Business & management consultancy | 16 | 12,916 |
| 9999 - Dormant Company | 14 | 19,765 |
| 96090 - Other service activities not elsewhere classified | 14 | 10,085 |
| 4521 - General construction & civil engineering | 14 | 6,183 |
| 71129 - Other engineering activities | 11 | 1,590 |
| 43999 - Other specialised construction activities not elsewhere classified | 11 | 3,097 |
| 74990 - Non-trading company | 10 | 8,695 |
| 9305 - Other service activities | 9 | 8,740 |
| 7260 - Other computer related activities | 9 | 7,789 |
| 43210 - Electrical installation | 8 | 3,172 |
| 43220 - Plumbing, heat and air-conditioning installation | 7 | 2,312 |
| 7499 - Non-trading company | 7 | 11,316 |
| 4525 - Other special trades construction | 7 | 1,690 |
| 7031 - Real estate agencies | 6 | 1,445 |