Middlesbrough

2011 half year business confidence report



headlines

- June 2011 saw a new record in company registrations in Middlesbrough when compared to any previous June.
- May 2011 saw a new record in company registrations in Middlesbrough when compared to any previous May.
- June 2011 saw a new record in net growth in Middlesbrough when compared to any previous June.

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In the first half of 2011 a total of 358 companies were formed in Middlesbrough. This figure is 18.9% higher than last year, which compares well to the UK wide figure of 12.3%.

The highest total for a first half year in Middlesbrough occurred in 2007 when a total of 383 were formed.

| HALF YEAR (JAN-JUN) | MIDDLESBROUGH | UK |
|---------------------|---------------|----------------|
| 2011 | 358 | 228,735 |
| 2010 | 301 | 203,749 |
| % CHANGE | 18.9% | 12.3% |
| RECORD YEAR | 2007 (383) | 2007 (279,097) |

new companies by half year

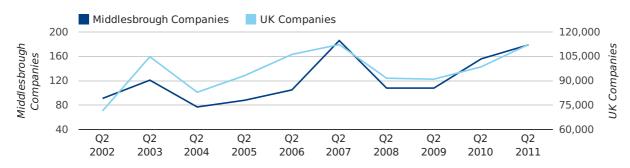


Quarterly Data (Q2 Apr-Jun 2011)

A total of 179 companies were registered in Middlesbrough during the second quarter of 2011 (Apr 2011 - Jun 2011).

This figure is an increase of 14.7% versus the same period last year (Q2 2010). This figure compares equally to the UK as a whole, which saw an increase of 13.9% against the same period last year.

| SECOND QUARTER (APR 2011 - JUN 2011) | MIDDLESBROUGH | UK |
|--------------------------------------|---------------|----------------|
| 2011 | 179 | 112,344 |
| 2010 | 156 | 98,612 |
| % CHANGE | 14.7% | 13.9% |
| RECORD YEAR | 2007 (186) | 2011 (112,344) |



new companies by quarter

June 2011 saw a new record in company registrations in Middlesbrough when compared to any previous June.

May 2011 saw a new record in company registrations in Middlesbrough when compared to any previous May.

new companies by month



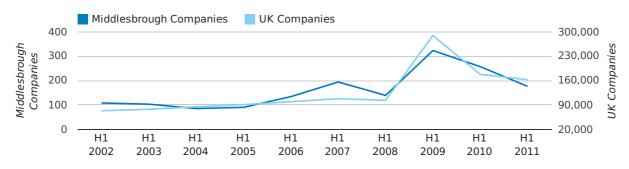
| NEW COMPANIES IN 2011 | 56 | 60 | 63 | |
|-----------------------|-----------|-----------|-----------|--|
| NEW COMPANIES IN 2010 | 56 | 54 | 46 | |
| % CHANGE | 0.0% | 11.1% | 37.0% | |
| RECORD YEAR | 2007 (91) | 2011 (60) | 2011 (63) | |

In the first half of 2011 a total of 176 companies were dissolved in Middlesbrough. This figure is 31.5% lower than last year, which compares well to the UK wide change of -8.6%.

The highest total for a first half year in Middlesbrough occurred in 2009 when a total of 323 were closed.

| HALF YEAR (JAN-JUN) | MIDDLESBROUGH | UK |
|---------------------|---------------|----------------|
| 2011 | 176 | 162,310 |
| 2010 | 257 | 177,631 |
| % CHANGE | -31.5% | -8.6% |
| RECORD YEAR | 2009 (323) | 2009 (289,236) |

dissolved companies by half year



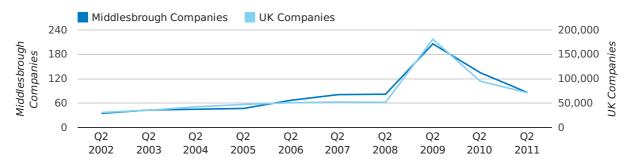
Quarterly Data (Q2 Apr-Jun 2011)

A total of 86 companies were dissolved in Middlesbrough during the second quarter of 2011 (Apr 2011 - Jun 2011).

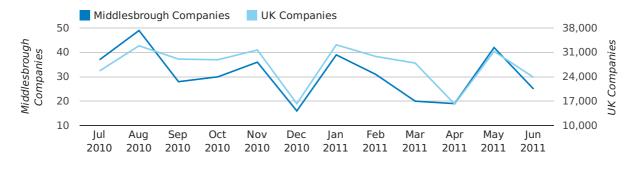
This figure is a decrease of 36.3% versus the same period last year (Q2 2010). This figure compares well to the UK as a whole, which saw a decrease of 24.9% against the same period last year.

| SECOND QUARTER (APR 2011 - JUN 2011) | MIDDLESBROUGH | UK |
|--------------------------------------|---------------|----------------|
| 2011 | 86 | 71,324 |
| 2010 | 135 | 94,954 |
| % CHANGE | -36.3% | -24.9% |
| RECORD YEAR | 2009 (206) | 2009 (181,176) |

dissolved companies by quarter



dissolved companies by month

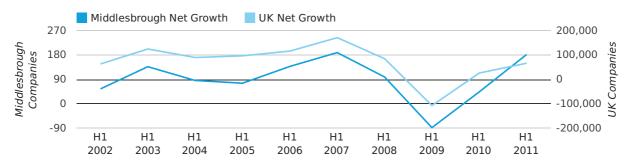


| | APRIL | MAY | JUNE |
|--------------------------|-----------|-----------|-----------|
| CLOSED COMPANIES IN 2011 | 19 | 42 | 25 |
| CLOSED COMPANIES IN 2010 | 23 | 55 | 57 |
| % CHANGE | -17.4% | -23.6% | -56% |
| RECORD YEAR | 2009 (48) | 2009 (91) | 2009 (67) |

In the first half of 2011 the company register for Middlesbrough increased by 182 companies. This figure is 313.6% higher than last year, which compares well to a UK increase of 154.3%.

| HALF YEAR (JAN-JUN) | MIDDLESBROUGH | UK |
|---------------------|---------------|----------------|
| 2011 | 182 | 66,425 |
| 2010 | 44 | 26,118 |
| % CHANGE | 313.6% | 154.3% |
| RECORD YEAR | 2007 (189) | 2007 (171,296) |

net growth by half year

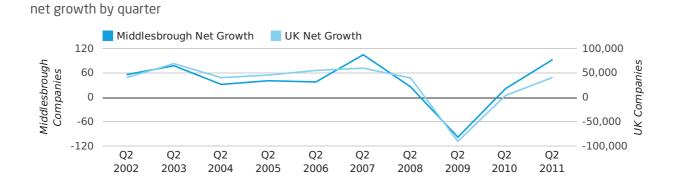


Quarterly Data (Q2 Apr-Jun 2011)

Net company growth for Middlesbrough during the second quarter of 2011 (Apr 2011 - Jun 2011) was 93 companies.

This represents an increase of 342.9% on the same period last year.

| SECOND QUARTER (APR 2011 - JUN 2011) | MIDDLESBROUGH | UK |
|--------------------------------------|---------------|---------------|
| 2011 | 93 | 41,020 |
| 2010 | 21 | 3,658 |
| % CHANGE | 342.9% | 1,021.4% |
| RECORD YEAR | 2007 (105) | 2003 (69,274) |



June 2011 saw a new record in net growth in Middlesbrough when compared to any previous June.

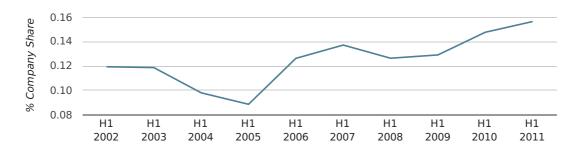


net growth by month

In the first half of 2011 Middlesbrough formed 0.2% of all UK companies. This is more than the 2010 figure of 0.1%.

| HALF YEAR (JAN-JUN) | MIDDLESBROUGH |
|--------------------------|---------------|
| 2011 | 0.2% |
| 2010 | 0.1% |
| 2009 | 0.1% |
| 2008 | 0.1% |
| 2007 | 0.1% |
| RECORD YEAR (SINCE 1960) | 1961 (0.2%) |

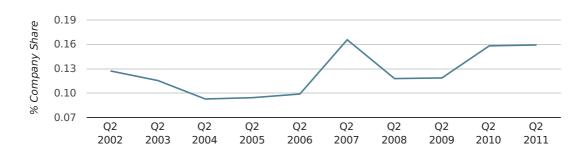
company share by half year



Quarterly Data (Q2 Apr-Jun 2011)

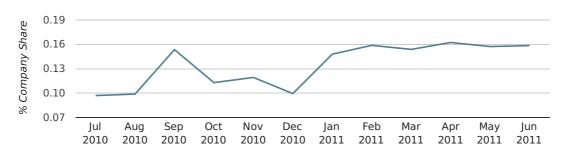
In the second quarter of 2011, Middlesbrough formed 0.2% of all UK companies.

| SECOND QUARTER (APR 2011 - JUN 2011) | MIDDLESBROUGH |
|--------------------------------------|---------------|
| 2011 | 0.2% |
| 2010 | 0.2% |
| 2009 | 0.1% |
| 2008 | 0.1% |
| 2007 | 0.2% |
| RECORD YEAR (SINCE 1960) | 1971 (0.2%) |



company share by quarter

company share by month



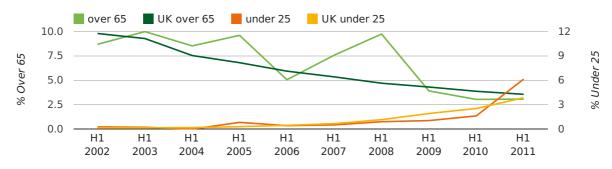
| | APRIL | ΜΑΥ | JUNE |
|----------------------------|-------------|-------------|-------------|
| UK FORMATION SHARE IN 2011 | 0.2% | 0.2% | 0.2% |
| UK FORMATION SHARE IN 2010 | 0.2% | 0.2% | 0.1% |
| % CHANGE | -3.2% | -12.5% | 21.3% |
| RECORD YEAR | 1982 (0.3%) | 1978 (0.3%) | 1971 (0.4%) |

The average age of a director in the first half of 2011 was 42.8.

The percentage of directors under the age of 25 was 6.1% compared to the UK figure of 3.2%.

The percentage of directors over the age of 65 was 3.1% compared to the UK figure of 4.3%.

director age by half year

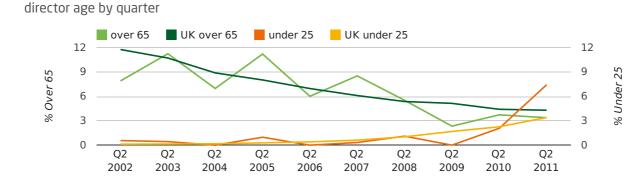


Quarterly Data (Q2 Apr-Jun 2011)

The average age of a director in the second quarter of 2011 was 42.5.

The percentage of directors under the age of 25 was 7.4% compared to the UK figure of 3.4%.

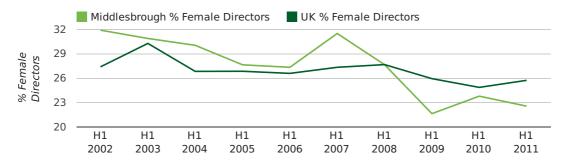
The percentage of directors over the age of 65 was 3.4% compared to the UK figure of 4.3%.



The record first half year for female directors in Middlesbrough was 1861 when 40.0% of all directors were female.

22.6% of all director appointments in Middlesbrough in the first half of 2011 were female. This compares to a UK average of 25.7% for the same period.

director gender by half year

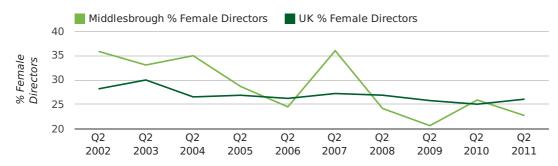


Quarterly Data (Q2 Apr-Jun 2011)

The record second quarter for female directors in Middlesbrough was in 1866 when 66.7% of all directors were female.

22.7% of all director appointments in Middlesbrough in the second quarter of 2011 were female. This compares to a UK average of 26.1% for the same period.

director gender by quarter



Previous 12 months (Jun 2010-Jun 2011)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

| WORD | PERCENTAGE | UK WORD | UK PERCENTAGE |
|-----------------|------------|--------------|---------------|
| ENGINEERING | 2.54% | CONSULTING | 5.09% |
| COMMUNICATIONS | 1.27% | MANAGEMENT | 4.86% |
| MANAGEMENT | 1.17% | CONSULTANCY | 3.17% |
| PROPERTY | 1.17% | PROPERTY | 2.43% |
| (NORTH | 0.68% | TRADING | 2.05% |
| ASSOCIATES | 0.68% | DESIGN | 1.94% |
| TEES | 0.68% | ASSOCIATES | 1.92% |
| CONSTRUCTION | 0.68% | BUSINESS | 1.87% |
| INSPECTION | 0.59% | CONSTRUCTION | 1.77% |
| (NE) | 0.59% | CONSULTANTS | 1.76% |
| CONSULTANTS | 0.59% | MEDIA | 1.73% |
| EAST) | 0.49% | ENGINEERING | 1.67% |
| J | 0.49% | LONDON | 1.60% |
| SUPPORT | 0.49% | GLOBAL | 1.46% |
| STUDIOS | 0.49% | J | 1.44% |
| CENTRE | 0.49% | CARE | 1.44% |
| MIDDLESBROUGH | 0.49% | INVESTMENTS | 1.42% |
| TRADING | 0.49% | IT | 1.39% |
| EAST | 0.49% | BUILDING | 1.32% |
| CONSULTING | 0.49% | PROPERTIES | 1.31% |
| ELECTRICAL | 0.49% | ELECTRICAL | 1.30% |
| FINANCE | 0.39% | М | 1.27% |
| SYSTEMS | 0.39% | S | 1.23% |
| C | 0.39% | ENTERPRISES | 1.20% |
| (MIDDLESBROUGH) | 0.39% | SYSTEMS | 1.20% |

Previous 36 months, excluding companies less than 12 months old

| SIC CODE | NUMBER OF COMPANIES | UK COMPANIES |
|---|------------------------|-----------------|
| None Supplied | 258 | 202,072 |
| 7487 - Other business activities | 75 | 60,758 |
| 82990 - Other business support service activities not elsewhere classified | 35 | 30,647 |
| 70229 - Management consultancy activities other than financial management | 35 | 16,419 |
| 74909 - Other professional, scientific and technical activities not elsewhere classified | 24 | 7,835 |
| 99999 - Dormant Company | 22 | 18,918 |
| 96090 - Other service activities not elsewhere classified | 19 | 10,322 |
| 7414 - Business & management consultancy | 18 | 13,053 |
| 4521 - General construction & civil engineering | 15 | 5,928 |
| 9999 - Dormant Company | 14 | 20,111 |
| 74990 - Non-trading company | 14 | 8,481 |
| 71129 - Other engineering activities | 12 | 1,629 |
| 7260 - Other computer related activities | 11 | 7,849 |
| 9305 - Other service activities | 10 | 9,063 |
| 43999 - Other specialised construction activities not elsewhere classified | 10 | 3,050 |
| 43220 - Plumbing, heat and air-conditioning installation | 8 | 2,223 |
| 41201 - Construction of commercial buildings | 8 | 1,465 |
| 7499 - Non-trading company | 8 | 10,955 |
| 42990 - Construction of other civil engineering projects not elsewhere classified | 7 | 1,431 |
| 62090 - Other information technology service activities | 7 | 7,095 |