

Middlesbrough

2011 annual business confidence report



headlines

- The second half of 2011 saw a new record in company registrations in Middlesbrough when compared to any previous second half year.
- Q4 2011 saw a new record in company registrations in Middlesbrough when compared to any previous Q4.
- November 2011 saw a new record in company registrations in Middlesbrough when compared to any previous November.

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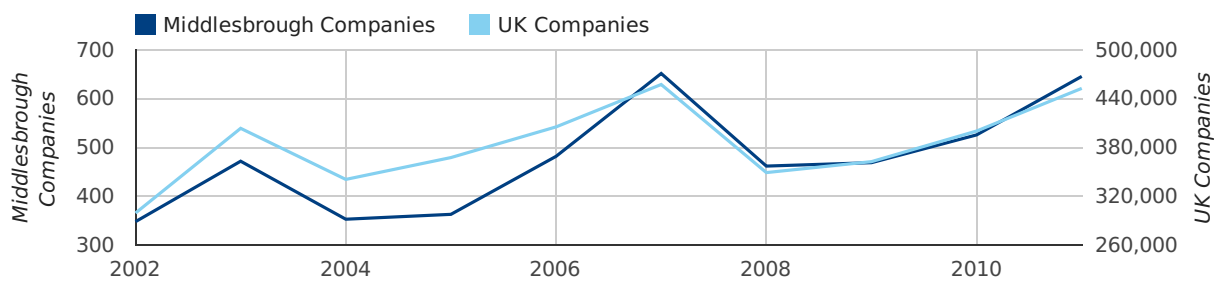
sic data

Annual Data (2011)

A total of 646 companies were formed in Middlesbrough in 2011. This total is 22.8% higher than in 2010 and compares poorly to the UK figure of a 13.1% growth compared to 400,358 the previous year.

YEAR	MIDDLESBROUGH	UK
2011	646	452,870
2010	526	400,358
2009	469	362,675
2008	462	349,203
2007	652	457,649
RECORD YEAR	2007 (652)	2007 (457,649)

new companies by year



Half Year Data (Jul-Dec 2011)

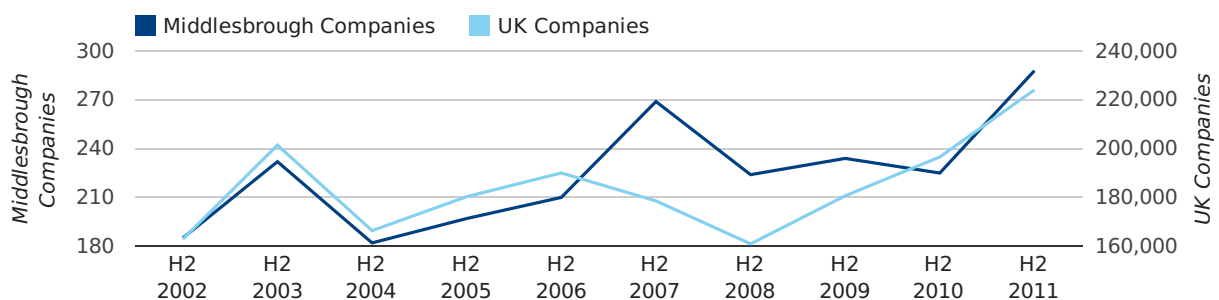
The second half of 2011 saw a new record in company registrations in Middlesbrough when compared to any previous second half year.

In the second half of 2011 a total of 288 companies were formed in Middlesbrough. This figure is 28.0% higher than last year, which compares well to the UK wide figure of 14.0%.

The highest total for a second half year in Middlesbrough occurred in 2011 when a total of 288 were formed.

HALF YEAR (JUL-DEC)	MIDDLESBROUGH	UK
2011	288	224,135
2010	225	196,609
% CHANGE	28.0%	14.0%
RECORD YEAR	2011 (288)	2011 (224,135)

new companies by half year



Quarterly Data (Q4 Oct-Dec 2011)

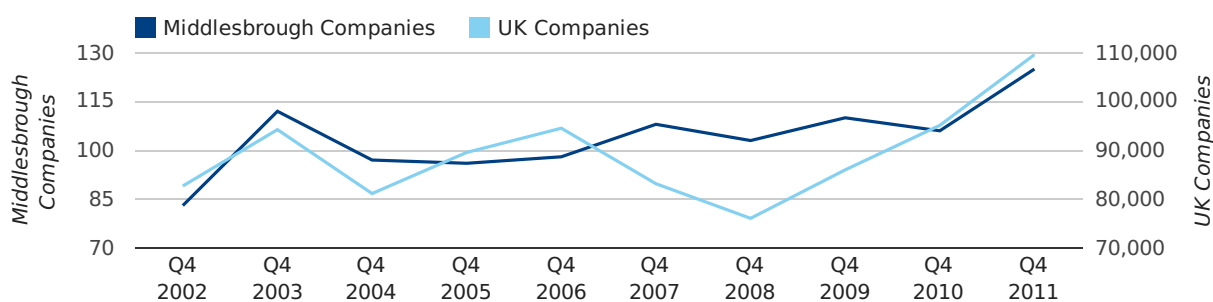
Q4 2011 saw a new record in company registrations in Middlesbrough when compared to any previous Q4.

A total of 125 companies were registered in Middlesbrough during the fourth quarter of 2011 (Oct 2011 - Dec 2011).

This figure is an increase of 17.9% versus the same period last year (Q4 2010). This figure compares equally to the UK as a whole, which saw an increase of 15.3% against the same period last year.

FOURTH QUARTER (OCT 2011 - DEC 2011)	MIDDLESBROUGH	UK
2011	125	109,623
2010	106	95,117
% CHANGE	17.9%	15.3%
RECORD YEAR	2011 (125)	2011 (109,623)

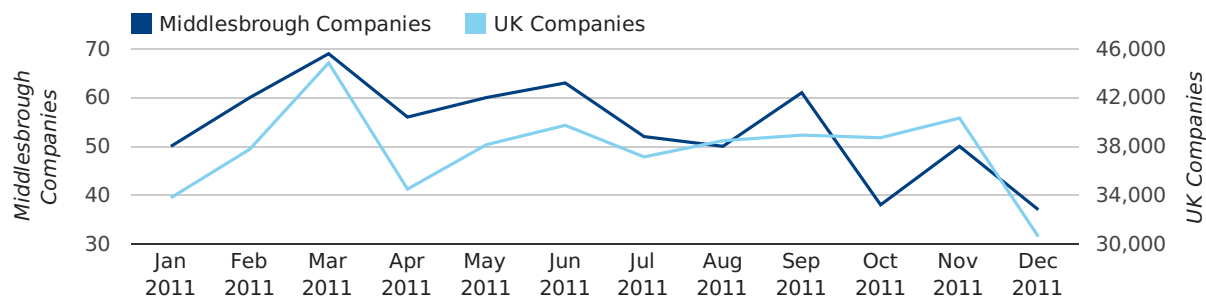
new companies by quarter



Monthly Data (Oct, Nov & Dec 2011)

November 2011 saw a new record in company registrations in Middlesbrough when compared to any previous November.

new companies by month



	OCTOBER	NOVEMBER	DECEMBER
NEW COMPANIES IN 2011	38	50	37
NEW COMPANIES IN 2010	38	41	27
% CHANGE	0.0%	22.0%	37.0%
RECORD YEAR	2003 (42)	2011 (50)	2003 (38)

Annual Data (2011)

A total of 341 companies were dissolved in Middlesbrough in 2011. This total is 24.7% lower than in 2010 and compares unfavourably to the UK figure of 8.1% decrease compared to the previous year.

YEAR	MIDDLESBROUGH	UK
2011	341	314,523
2010	453	342,232
2009	630	533,773
2008	242	237,901
2007	340	220,295
RECORD YEAR	2009 (630)	2009 (533,773)

dissolved companies by year



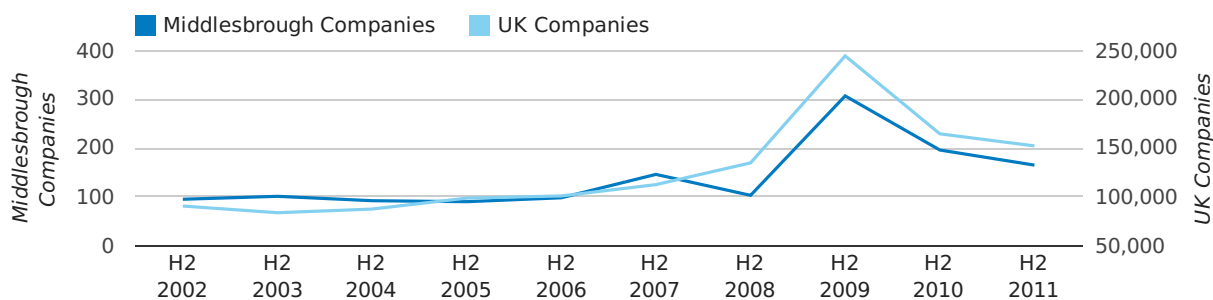
Half Year Data (Jul-Dec 2011)

In the second half of 2011 a total of 165 companies were dissolved in Middlesbrough. This figure is 15.8% lower than last year, which compares well to the UK wide change of -7.5%.

The highest total for a second half year in Middlesbrough occurred in 2009 when a total of 307 were closed.

HALF YEAR (JUL-DEC)	MIDDLESBROUGH	UK
2011	165	152,213
2010	196	164,601
% CHANGE	-15.8%	-7.5%
RECORD YEAR	2009 (307)	2009 (244,537)

dissolved companies by half year



Quarterly Data (Q4 Oct-Dec 2011)

A total of 93 companies were dissolved in Middlesbrough during the fourth quarter of 2011 (Oct 2011 - Dec 2011).

This figure is an increase of 13.4% versus the same period last year (Q4 2010). This figure compares poorly to the UK as a whole, which saw an increase of 4.0% against the same period last year.

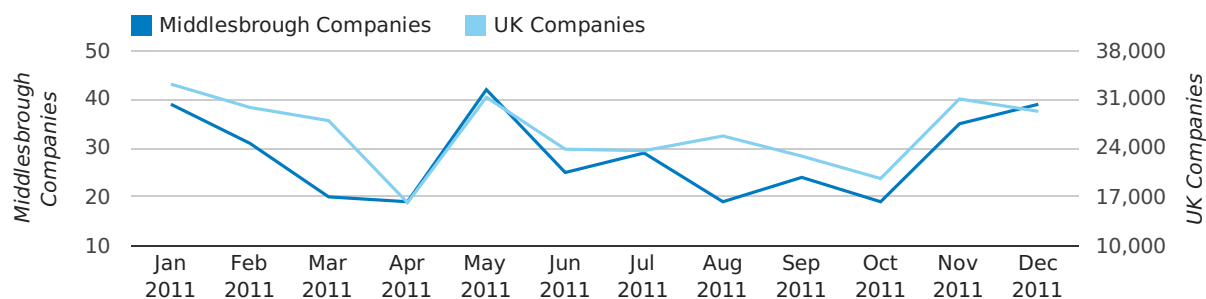
FOURTH QUARTER (OCT 2011 - DEC 2011)	MIDDLESBROUGH	UK
2011	93	79,983
2010	82	76,896
% CHANGE	13.4%	4.0%
RECORD YEAR	2009 (122)	2009 (85,136)

dissolved companies by quarter



Monthly Data (Oct, Nov & Dec 2011)

dissolved companies by month



	OCTOBER	NOVEMBER	DECEMBER
CLOSED COMPANIES IN 2011	19	35	39
CLOSED COMPANIES IN 2010	30	36	16
% CHANGE	-36.7%	-2.8%	144%
RECORD YEAR	2009 (44)	2009 (38)	2009 (40)

Annual Data (2011)

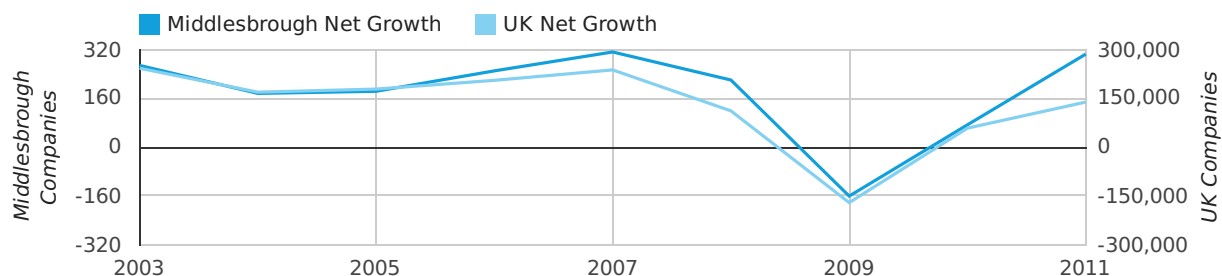
A total of 305 companies were added to the company register for Middlesbrough in 2011. This number represents growth of 58.0% which compares favourably to the UK figure of 34.6%.

This number is 232 companies higher than the previous year.

The highest net company growth figure ever seen in one year came in 2007 when the Middlesbrough company register grew by 312 companies.

YEAR	MIDDLESBROUGH	UK
2011	305	138,347
2010	73	58,126
2009	-161	-171,098
2008	220	111,302
2007	312	237,354
RECORD YEAR	2007 (312)	2003 (242,543)

net growth by year

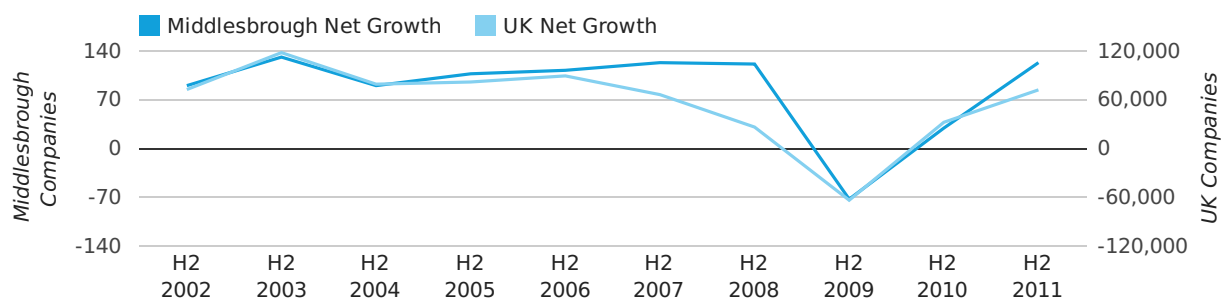


Half Year Data (Jul-Dec 2011)

In the second half of 2011 the company register for Middlesbrough increased by 123 companies. This figure is 324.1% higher than last year, which compares well to a UK increase of 124.7%.

HALF YEAR (JUL-DEC)	MIDDLESBROUGH	UK
2011	123	71,922
2010	29	32,008
% CHANGE	324.1%	124.7%
RECORD YEAR	2003 (131)	2003 (117,772)

net growth by half year



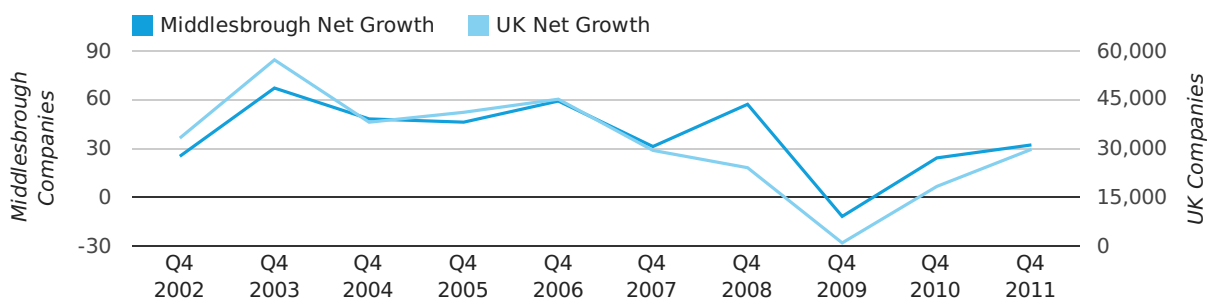
Quarterly Data (Q4 Oct-Dec 2011)

Net company growth for Middlesbrough during the fourth quarter of 2011 (Oct 2011 - Dec 2011) was 32 companies.

This represents an increase of 33.3% on the same period last year.

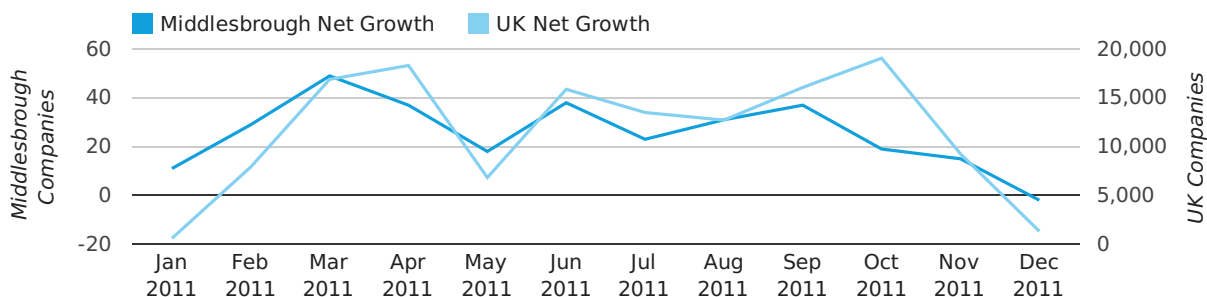
FOURTH QUARTER (OCT 2011 - DEC 2011)	MIDDLESBROUGH	UK
2011	32	29,640
2010	24	18,221
% CHANGE	33.3%	62.7%
RECORD YEAR	2003 (67)	2003 (57,175)

net growth by quarter



Monthly Data (Oct, Nov & Dec 2011)

net growth by month



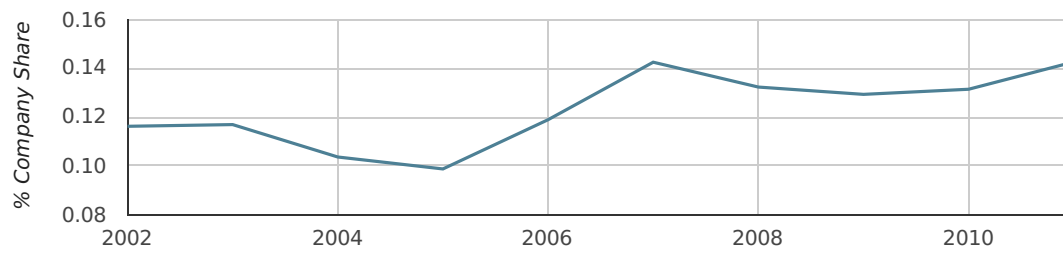
	OCTOBER	NOVEMBER	DECEMBER
NET GROWTH IN 2011	19	15	-2
NET GROWTH IN 2010	8	5	11
% CHANGE	137.5%	200.0%	-118.2%
RECORD YEAR	2004 (29)	2006 (26)	2003 (24)

Annual Data (2011)

In 2011 Middlesbrough formed 0.1% of all UK companies. This is no change on 2010 when Middlesbrough was responsible for 0.1% of all UK companies.

YEAR	MIDDLESBROUGH
2011	0.1%
2010	0.1%
2009	0.1%
2008	0.1%
2007	0.1%
RECORD YEAR (SINCE 1960)	1991 (0.2%)

company share by year

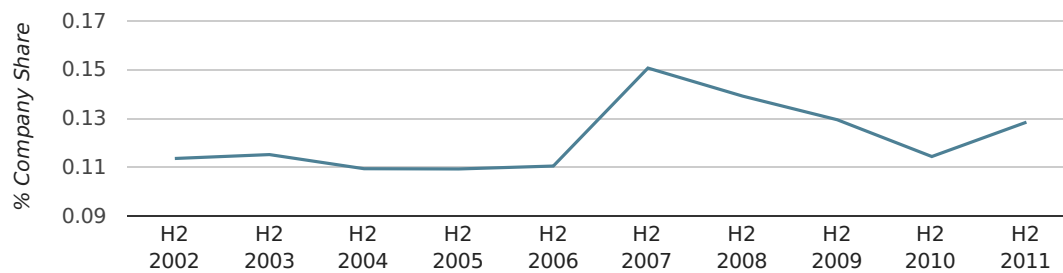


Half Year Data (Jul-Dec 2011)

In the second half of 2011 Middlesbrough formed 0.1% of all UK companies. This is the same as the 2010 figure of 0.1%.

HALF YEAR (JUL-DEC)	MIDDLESBROUGH
2011	0.1%
2010	0.1%
2009	0.1%
2008	0.1%
2007	0.2%
RECORD YEAR (SINCE 1960)	1991 (0.2%)

company share by half year

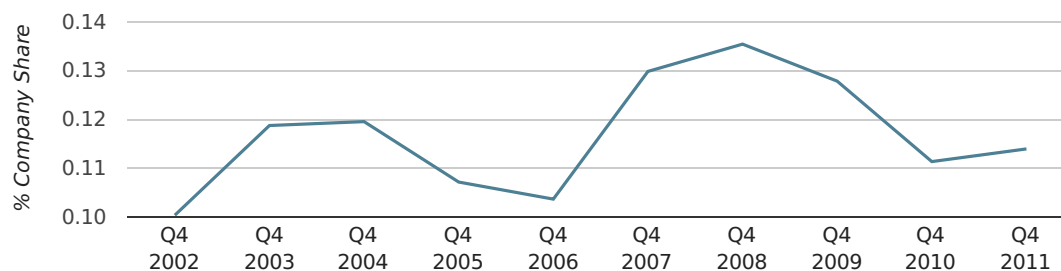


Quarterly Data (Q4 Oct-Dec 2011)

In the fourth quarter of 2011, Middlesbrough formed 0.1% of all UK companies.

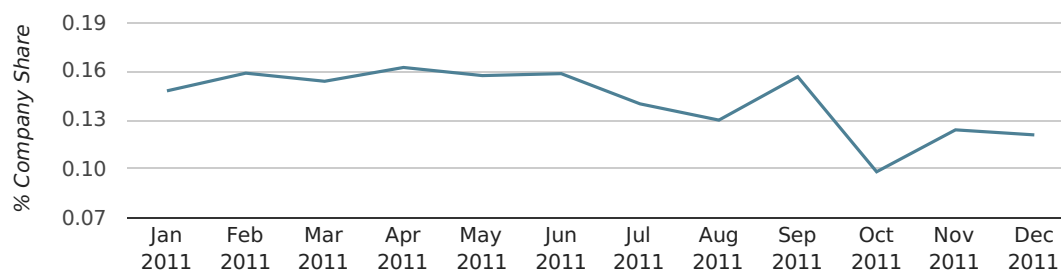
FOURTH QUARTER (OCT 2011 - DEC 2011)	MIDDLESBROUGH
2011	0.1%
2010	0.1%
2009	0.1%
2008	0.1%
2007	0.1%
RECORD YEAR (SINCE 1960)	1989 (0.2%)

company share by quarter



Monthly Data (Oct, Nov & Dec 2011)

company share by month



	OCTOBER	NOVEMBER	DECEMBER
UK FORMATION SHARE IN 2011	0.1%	0.1%	0.1%
UK FORMATION SHARE IN 2010	0.1%	0.1%	0.1%
% CHANGE	-13.1%	3.9%	21.5%
RECORD YEAR	1962 (0.5%)	1970 (0.5%)	1978 (0.4%)

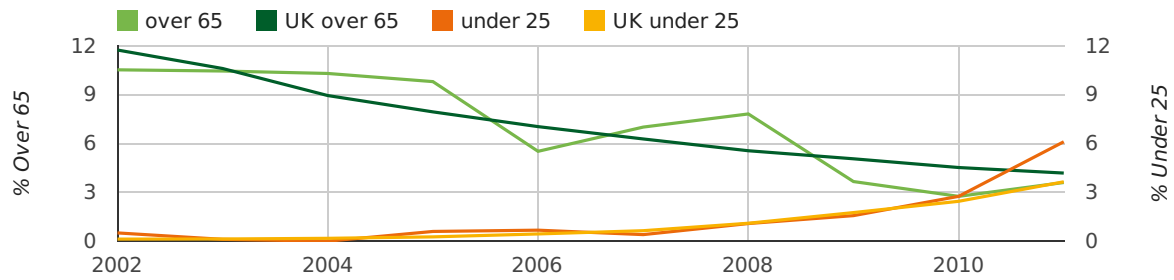
Annual Data (2011)

The average age of a director in 2011 was 42.6.

The percentage of directors under the age of 25 was 6.1% compared to the UK figure of 3.7%.

The percentage of directors over the age of 65 was 3.6% compared to the UK figure of 4.2%.

director age by year



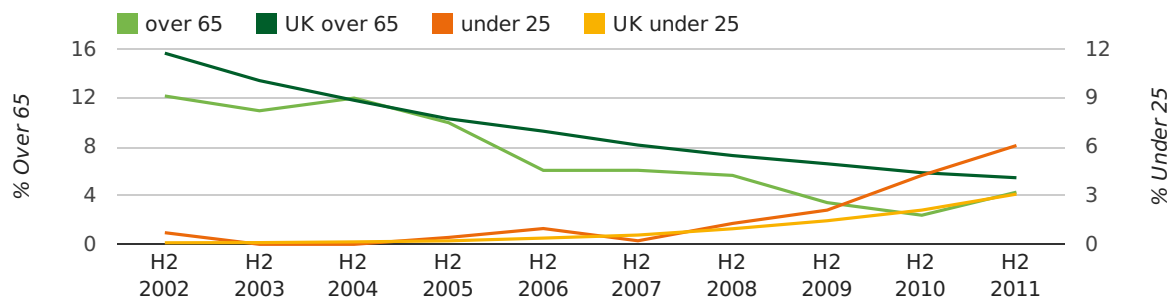
Half Year Data (Jul-Dec 2011)

The average age of a director in the second half of 2011 was 42.3.

The percentage of directors under the age of 25 was 6.1% compared to the UK figure of 4.1%.

The percentage of directors over the age of 65 was 4.3% compared to the UK figure of 4.1%.

director age by half year



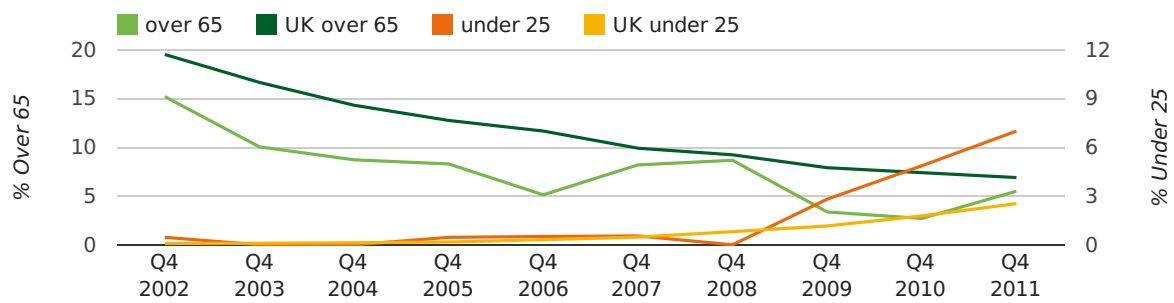
Quarterly Data (Q4 Oct-Dec 2011)

The average age of a director in the fourth quarter of 2011 was 41.8.

The percentage of directors under the age of 25 was 7.0% compared to the UK figure of 4.2%.

The percentage of directors over the age of 65 was 5.5% compared to the UK figure of 4.1%.

director age by quarter

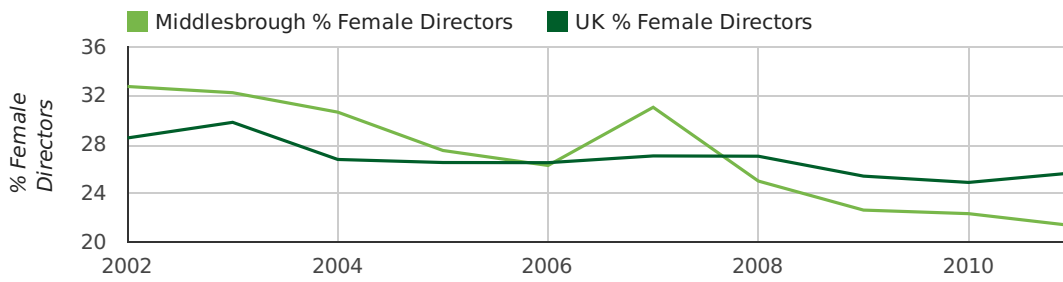


Annual Data (2011)

The record year for female directors in Middlesbrough was 1857 when 36.4% of all directors were female.

The percentage of female directors in Middlesbrough in 2011 was 32.8%. The average for the UK during this time was 28.6%

director gender by year

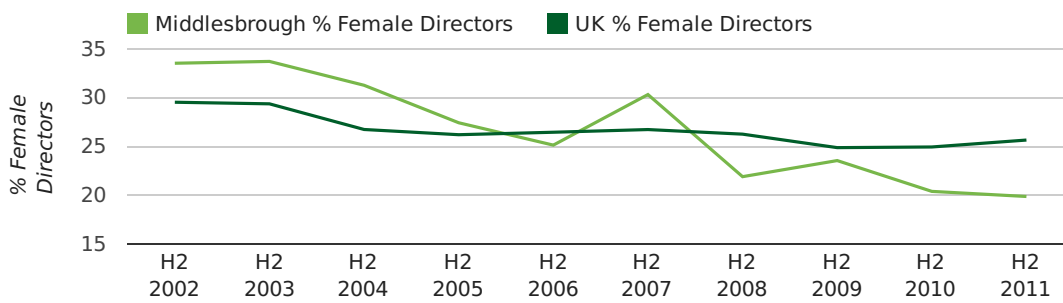


Half Year Data (Jul-Dec 2011)

The record second half year for female directors in Middlesbrough was 1860 when 42.9% of all directors were female.

19.9% of all director appointments in Middlesbrough in the second half of 2011 were female. This compares to a UK average of 25.7% for the same period.

director gender by half year

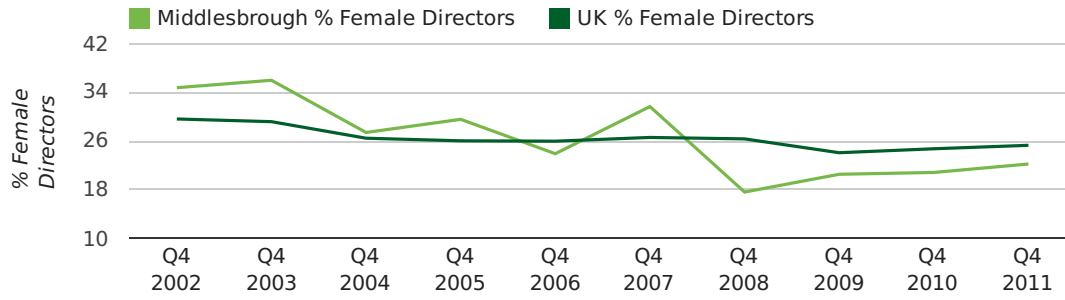


Quarterly Data (Q4 Oct-Dec 2011)

The record fourth quarter for female directors in Middlesbrough was in 1977 when 31.1% of all directors were female.

22.2% of all director appointments in Middlesbrough in the fourth quarter of 2011 were female. This compares to a UK average of 25.3% for the same period.

director gender by quarter



Previous 12 months (Dec 2010-Dec 2011)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
ENGINEERING	2.06%	CONSULTING	5.07%
PROPERTY	1.08%	MANAGEMENT	4.74%
EAST	0.99%	CONSULTANCY	3.26%
MANAGEMENT	0.99%	PROPERTY	2.37%
NORTH	0.90%	TRADING	2.07%
INSPECTION	0.90%	DESIGN	1.92%
ELECTRICAL	0.90%	ASSOCIATES	1.86%
MIDDLESBROUGH	0.81%	ENGINEERING	1.78%
L	0.81%	BUSINESS	1.78%
C	0.81%	CONSULTANTS	1.76%
(NORTH	0.81%	CONSTRUCTION	1.73%
CONSULTANTS	0.72%	MEDIA	1.71%
COMMUNICATIONS	0.72%	LONDON	1.63%
SAFETY	0.72%	J	1.51%
LIFTING	0.63%	INVESTMENTS	1.48%
EAST)	0.63%	GLOBAL	1.46%
CONSULTING	0.63%	IT	1.41%
TEESSIDE	0.54%	CARE	1.39%
M	0.54%	PROPERTIES	1.29%
CONSULTANCY	0.54%	ELECTRICAL	1.29%
CENTRE	0.54%	M	1.27%
SYSTEMS	0.54%	BUILDING	1.26%
ASSOCIATES	0.54%	ENERGY	1.25%
TEES	0.54%	S	1.20%
TRADING	0.45%	ENTERPRISES	1.20%

Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	258	205,525
7487 - Other business activities	66	57,052
82990 - Other business support service activities not elsewhere classified	32	32,483
70229 - Management consultancy activities other than financial management	32	17,765
74909 - Other professional, scientific and technical activities not elsewhere classified	27	8,671
99999 - Dormant Company	19	21,846
96090 - Other service activities not elsewhere classified	17	11,768
71129 - Other engineering activities	15	1,823
7414 - Business & management consultancy	15	13,034
74990 - Non-trading company	14	8,929
9999 - Dormant Company	12	20,199
9305 - Other service activities	11	9,492
43999 - Other specialised construction activities not elsewhere classified	10	3,342
4521 - General construction & civil engineering	8	5,558
62011 - Ready-made interactive leisure and entertainment software development	8	653
43220 - Plumbing, heat and air-conditioning installation	8	2,372
41201 - Construction of commercial buildings	8	1,500
43210 - Electrical installation	7	3,175
7499 - Non-trading company	7	9,957
62012 - Business and domestic software development	7	3,714