# Middlesbrough

q1 2012 business confidence report



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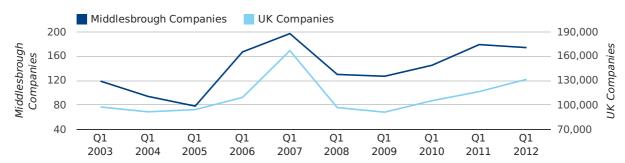
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A total of 174 companies were registered in Middlesbrough during the first quarter of 2012 (Jan 2012 - Mar 2012).

This figure is a decrease of 2.8% versus the same period last year (Q1 2011). This figure compares badly to the UK as a whole, which saw an increase of 13.0% against the same period last year.

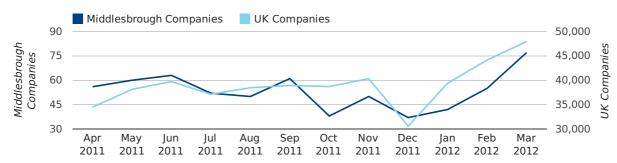
FIRST QUARTER (JAN 2012 - MAR 2012)	MIDDLESBROUGH	UK
2012	174	131,491
2011	179	116,391
% CHANGE	-2.8%	13.0%
RECORD YEAR	2007 (197)	2007 (166,814)

#### new companies by quarter



#### Monthly Data (Jan, Feb & Mar 2012)

#### new companies by month



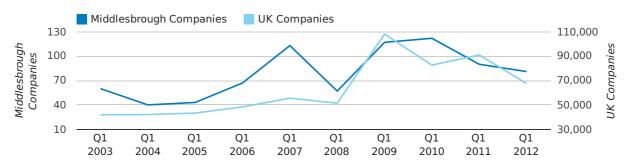
	JANUARY	FEBRUARY	MARCH
NEW COMPANIES IN 2012	42	55	77
NEW COMPANIES IN 2011	50	60	69
% CHANGE	-16.0%	-8.3%	11.6%
RECORD YEAR	2011 (50)	2007 (70)	2007 (99)

A total of 81 companies were dissolved in Middlesbrough during the first quarter of 2012 (Jan 2012 - Mar 2012).

This figure is a decrease of 10.0% versus the same period last year (Q1 2011). This figure compares poorly to the UK as a whole, which saw a decrease of 25.7% against the same period last year.

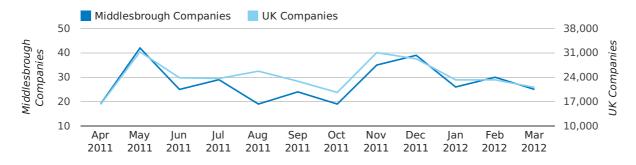
FIRST QUARTER (JAN 2012 - MAR 2012)	MIDDLESBROUGH	UK
2012	81	67,576
2011	90	90,986
% CHANGE	-10.0%	-25.7%
RECORD YEAR	2010 (122)	2009 (108,060)

#### dissolved companies by quarter



#### Monthly Data (Jan, Feb & Mar 2012)

dissolved companies by month



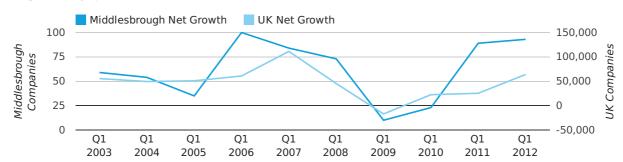
	JANUARY	FEBRUARY	MARCH
CLOSED COMPANIES IN 2012	26	30	25
CLOSED COMPANIES IN 2011	39	31	20
% CHANGE	-33.3%	-3.2%	25%
RECORD YEAR	2007 (47)	2007 (41)	2009 (68)

Net company growth for Middlesbrough during the first quarter of 2012 (Jan 2012 - Mar 2012) was 93 companies.

This represents an increase of 4.5% on the same period last year.

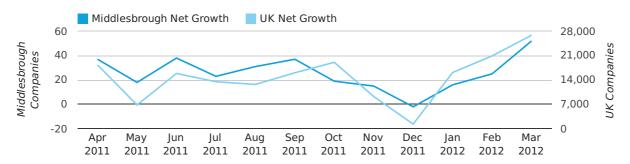
FIRST QUARTER (JAN 2012 - MAR 2012)	MIDDLESBROUGH	UK
2012	93	63,915
2011	89	25,405
% CHANGE	4.5%	151.6%
RECORD YEAR	2006 (100)	2007 (111,282)

#### net growth by quarter



### Monthly Data (Jan, Feb & Mar 2012)

#### net growth by month

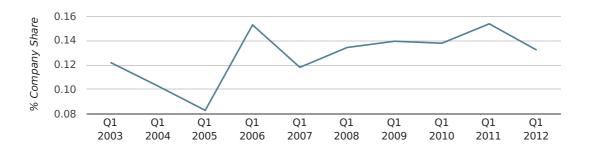


	JANUARY	FEBRUARY	MARCH
NET GROWTH IN 2012	16	25	52
NET GROWTH IN 2011	11	29	49
% CHANGE	45.5%	-13.8%	6.1%
RECORD YEAR	2004 (24)	2006 (33)	2007 (74)

In the first quarter of 2012, Middlesbrough formed 0.1% of all UK companies.

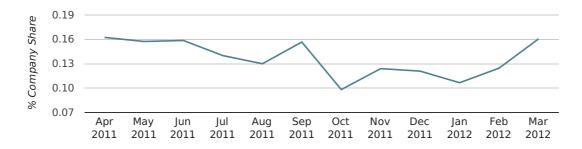
FIRST QUARTER (JAN 2012 - MAR 2012)	MIDDLESBROUGH
2012	0.1%
2011	0.2%
2010	0.1%
2009	0.1%
2008	0.1%
RECORD YEAR (SINCE 1960)	1968 (0.3%)

#### company share by quarter



## Monthly Data (Jan, Feb & Mar 2012)

#### company share by month



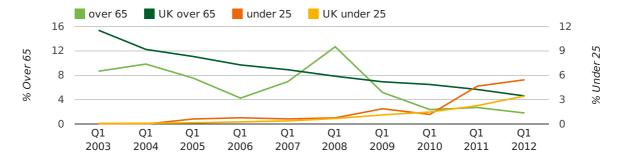
	JANUARY	FEBRUARY	MARCH
UK FORMATION SHARE IN 2012	0.1%	0.1%	0.2%
UK FORMATION SHARE IN 2011	0.1%	0.2%	0.2%
% CHANGE	-28.0%	-21.6%	4.4%
RECORD YEAR	1985 (0.4%)	1961 (0.4%)	1968 (0.4%)

The average age of a director in the first quarter of 2012 was 40.7.

The percentage of directors under the age of 25 was 5.5% compared to the UK figure of 4.6%.

The percentage of directors over the age of 65 was 1.8% compared to the UK figure of 3.5%.

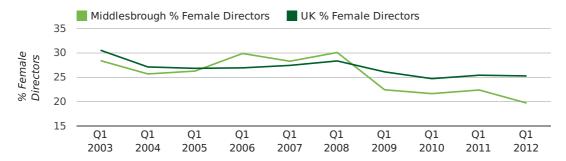
#### director age by quarter



The record first quarter for female directors in Middlesbrough was in 1861 when 40.0% of all directors were female.

19.7% of all director appointments in Middlesbrough in the first quarter of 2012 were female. This compares to a UK average of 25.3% for the same period.

#### director gender by quarter



## Previous 12 months (Mar 2011-Mar 2012)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
ENGINEERING	2.10%	CONSULTING	5.07%
EAST	1.19%	MANAGEMENT	4.74%
MIDDLESBROUGH	1.10%	CONSULTANCY	3.30%
NORTH	1.10%	PROPERTY	2.37%
C	0.91%	TRADING	2.07%
CONSULTING	0.82%	DESIGN	1.93%
MANAGEMENT	0.82%	ENGINEERING	1.86%
PROPERTY	0.82%	ASSOCIATES	1.84%
INSPECTION	0.82%	CONSULTANTS	1.79%
L	0.73%	BUSINESS	1.73%
LIFTING	0.73%	MEDIA	1.72%
CONSULTANTS	0.73%	CONSTRUCTION	1.72%
SAFETY	0.73%	LONDON	1.66%
TRADING	0.64%	J	1.54%
SYSTEMS	0.64%	INVESTMENTS	1.51%
TRAINING	0.55%	GLOBAL	1.50%
CONSULTANCY	0.55%	IT	1.40%
TEESSIDE	0.55%	CARE	1.34%
(NORTH	0.55%	PROPERTIES	1.31%
CONSTRUCTION	0.55%	ELECTRICAL	1.27%
K	0.55%	M	1.27%
ELECTRICAL	0.55%	BUILDING	1.24%
PROJECT	0.46%	ENERGY	1.20%
TEES	0.46%	S	1.20%
F	0.46%	ENTERPRISES	1.19%

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# Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	285	216,665
7487 - Other business activities	57	52,735
70229 - Management consultancy activities other than financial management	36	19,704
82990 - Other business support service activities not elsewhere classified	34	35,233
74909 - Other professional, scientific and technical activities not elsewhere classified	28	9,892
99999 - Dormant Company	20	25,084
96090 - Other service activities not elsewhere classified	19	13,637
71129 - Other engineering activities	19	2,217
74990 - Non-trading company	14	9,729
7414 - Business & management consultancy	14	12,113
43999 - Other specialised construction activities not elsewhere classified	12	3,931
9305 - Other service activities	11	8,818
43210 - Electrical installation	11	3,573
62020 - Information technology consultancy activities	10	14,303
9999 - Dormant Company	10	18,617
41201 - Construction of commercial buildings	8	1,563
62012 - Business and domestic software development	8	4,356
4521 - General construction & civil engineering	8	5,169
71121 - Engineering design activities for industrial process and production	8	513
7430 - Technical testing and analysis	7	463