# Montrose

2011 annual business confidence report



## headlines

- Q4 2011 saw a new record in company registrations in Montrose when compared to any previous Q4.
- December 2011 saw a new record in company registrations in Montrose when compared to any previous December.
- The second half of 2011 saw a new record in company closures in Montrose when compared to any previous second half year.
- Q4 2011 saw a new record in company closures in Montrose when compared to any previous Q4.
- Q4 2011 was a record quarter for company closures in Montrose when compared to any quarter in history.
- November 2011 saw a new record in company closures in Montrose when compared to any previous November.

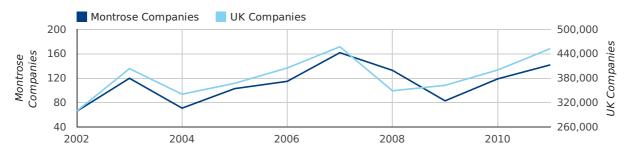
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A total of 142 companies were formed in Montrose in 2011. This total is 19.3% higher than in 2010 and compares poorly to the UK figure of a 13.1% growth compared to 400,358 the previous year.

| YEAR        | MONTROSE   | UK             |
|-------------|------------|----------------|
| 2011        | 142        | 452,870        |
| 2010        | 119        | 400,358        |
| 2009        | 83         | 362,675        |
| 2008        | 133        | 349,203        |
| 2007        | 162        | 457,649        |
| RECORD YEAR | 2007 (162) | 2007 (457,649) |

#### new companies by year

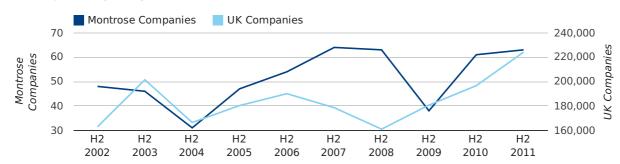


## Half Year Data (Jul-Dec 2011)

In the second half of 2011 a total of 63 companies were formed in Montrose. This figure is 3.3% higher than last year, which compares badly to the UK wide figure of 14.0%.

The highest total for a second half year in Montrose occurred in 2007 when a total of 64 were formed.

| HALF YEAR (JUL-DEC) | MONTROSE  | UK             |
|---------------------|-----------|----------------|
| 2011                | 63        | 224,135        |
| 2010                | 61        | 196,609        |
| % CHANGE            | 3.3%      | 14.0%          |
| RECORD YEAR         | 2007 (64) | 2011 (224,135) |



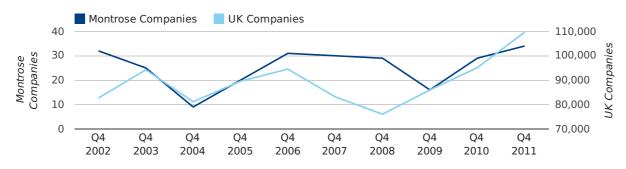
#### new companies by half year

Q4 2011 saw a new record in company registrations in Montrose when compared to any previous Q4.

A total of 34 companies were registered in Montrose during the fourth quarter of 2011 (Oct 2011 - Dec 2011).

This figure is an increase of 17.2% versus the same period last year (Q4 2010). This figure compares equally to the UK as a whole, which saw an increase of 15.3% against the same period last year.

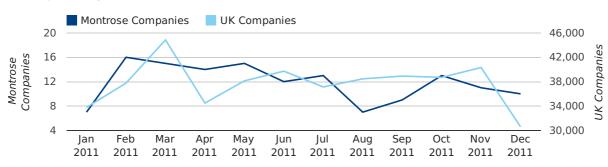
| FOURTH QUARTER (OCT 2011 - DEC 2011) | MONTROSE  | UK             |
|--------------------------------------|-----------|----------------|
| 2011                                 | 34        | 109,623        |
| 2010                                 | 29        | 95,117         |
| % CHANGE                             | 17.2%     | 15.3%          |
| RECORD YEAR                          | 2011 (34) | 2011 (109,623) |



new companies by quarter

#### Monthly Data (Oct, Nov & Dec 2011)

December 2011 saw a new record in company registrations in Montrose when compared to any previous December.



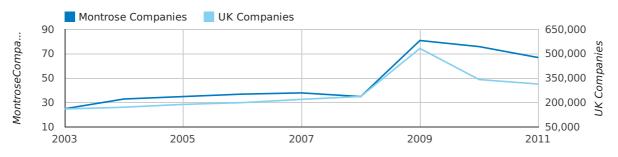
#### new companies by month

|                       | OCTOBER   | NOVEMBER  | DECEMBER  |
|-----------------------|-----------|-----------|-----------|
| NEW COMPANIES IN 2011 | 13        | 11        | 10        |
| NEW COMPANIES IN 2010 | 8         | 13        | 8         |
| % CHANGE              | 62.5%     | -15.4%    | 25.0%     |
| RECORD YEAR           | 2006 (14) | 2007 (14) | 2011 (10) |

A total of 67 companies were dissolved in Montrose in 2011. This total is 11.8% lower than in 2010 and compares unfavourably to the UK figure of 8.1% decrease compared to the previous year.

| YEAR        | MONTROSE  | UK             |
|-------------|-----------|----------------|
| 2011        | 67        | 314,523        |
| 2010        | 76        | 342,232        |
| 2009        | 81        | 533,773        |
| 2008        | 35        | 237,901        |
| 2007        | 38        | 220,295        |
| RECORD YEAR | 2009 (81) | 2009 (533,773) |

#### dissolved companies by year



## Half Year Data (Jul-Dec 2011)

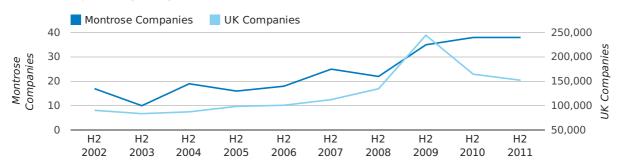
The second half of 2011 saw a new record in company closures in Montrose when compared to any previous second half year.

In the second half of 2011 a total of 38 companies were dissolved in Montrose. This figure is 0.0% higher than last year, which compares badly to the UK wide change of -7.5%.

The highest total for a second half year in Montrose occurred in 2011 when a total of 38 were closed.

| HALF YEAR (JUL-DEC) | MONTROSE  | UK             |
|---------------------|-----------|----------------|
| 2011                | 38        | 152,213        |
| 2010                | 38        | 164,601        |
| % CHANGE            | 0.0%      | -7.5%          |
| RECORD YEAR         | 2011 (38) | 2009 (244,537) |

#### dissolved companies by half year



Q4 2011 saw a new record in company closures in Montrose when compared to any previous Q4.

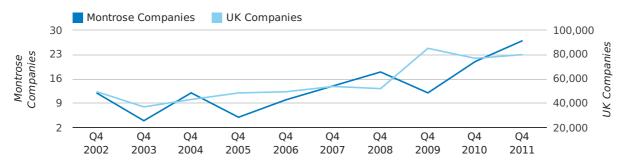
Q4 2011 was a record quarter for company closures in Montrose when compared to any quarter in history.

A total of 27 companies were dissolved in Montrose during the fourth quarter of 2011 (Oct 2011 - Dec 2011).

This figure is an increase of 28.6% versus the same period last year (Q4 2010). This figure compares poorly to the UK as a whole, which saw an increase of 4.0% against the same period last year.

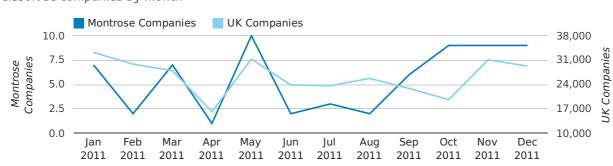
| FOURTH QUARTER (OCT 2011 - DEC 2011) | MONTROSE  | UK            |
|--------------------------------------|-----------|---------------|
| 2011                                 | 27        | 79,983        |
| 2010                                 | 21        | 76,896        |
| % CHANGE                             | 28.6%     | 4.0%          |
| RECORD YEAR                          | 2011 (27) | 2009 (85,136) |

#### dissolved companies by quarter



#### Monthly Data (Oct, Nov & Dec 2011)

November 2011 saw a new record in company closures in Montrose when compared to any previous November.



#### dissolved companies by month

|                          | OCTOBER   | NOVEMBER | DECEMBER  |
|--------------------------|-----------|----------|-----------|
| CLOSED COMPANIES IN 2011 | 9         | 9        | 9         |
| CLOSED COMPANIES IN 2010 | 4         | 6        | 11        |
| % CHANGE                 | 125.0%    | 50.0%    | -18%      |
| RECORD YEAR              | 2008 (16) | 2011 (9) | 2010 (11) |

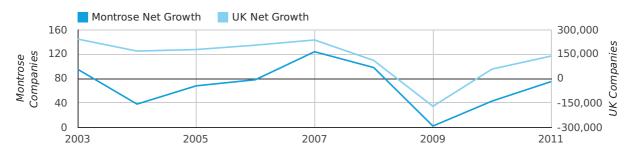
A total of 75 companies were added to the company register for Montrose in 2011. This number represents growth of 63.0% which compares favourably to the UK figure of 34.6%.

This number is 32 companies higher than the previous year.

The highest net company growth figure ever seen in one year came in 2007 when the Montrose company register grew by 124 companies.

| YEAR        | MONTROSE   | UK             |
|-------------|------------|----------------|
| 2011        | 75         | 138,347        |
| 2010        | 43         | 58,126         |
| 2009        | 2          | -171,098       |
| 2008        | 98         | 111,302        |
| 2007        | 124        | 237,354        |
| RECORD YEAR | 2007 (124) | 2003 (242,543) |

#### net growth by year

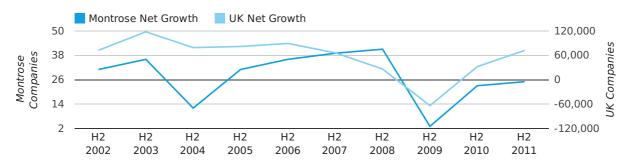


## Half Year Data (Jul-Dec 2011)

In the second half of 2011 the company register for Montrose increased by 25 companies. This figure is 8.7% higher than last year, which compares badly to a UK increase of 124.7%.

| HALF YEAR (JUL-DEC) | MONTROSE  | UK             |
|---------------------|-----------|----------------|
| 2011                | 25        | 71,922         |
| 2010                | 23        | 32,008         |
| % CHANGE            | 8.7%      | 124.7%         |
| RECORD YEAR         | 2008 (41) | 2003 (117,772) |

#### net growth by half year

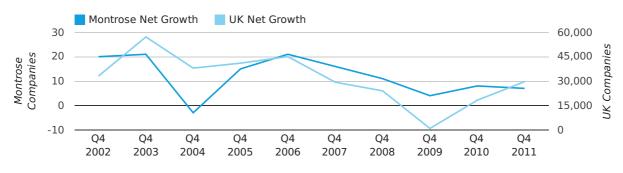


Net company growth for Montrose during the fourth quarter of 2011 (Oct 2011 - Dec 2011) was 7 companies.

This represents a decrease of 12.5% on the same period last year.

| FOURTH QUARTER (OCT 2011 - DEC 2011) | MONTROSE  | UK            |
|--------------------------------------|-----------|---------------|
| 2011                                 | 7         | 29,640        |
| 2010                                 | 8         | 18,221        |
| % CHANGE                             | -12.5%    | 62.7%         |
| RECORD YEAR                          | 2003 (21) | 2003 (57,175) |

#### net growth by quarter



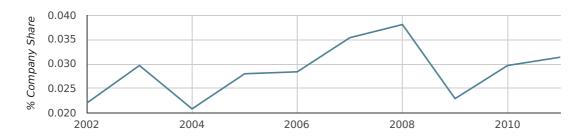
## Monthly Data (Oct, Nov & Dec 2011)



In 2011 Montrose formed 0.0% of all UK companies. This is no change on 2010 when Montrose was responsible for 0.0% of all UK companies.

| YEAR                     | MONTROSE    |
|--------------------------|-------------|
| 2011                     | 0.0%        |
| 2010                     | 0.0%        |
| 2009                     | 0.0%        |
| 2008                     | 0.0%        |
| 2007                     | 0.0%        |
| RECORD YEAR (SINCE 1960) | 1965 (0.0%) |

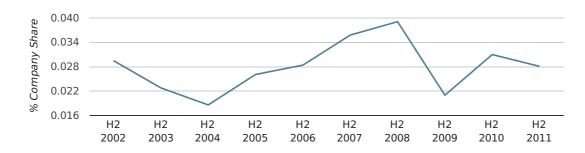
company share by year



## Half Year Data (Jul-Dec 2011)

In the second half of 2011 Montrose formed 0.0% of all UK companies. This is the same as the 2010 figure of 0.0%.

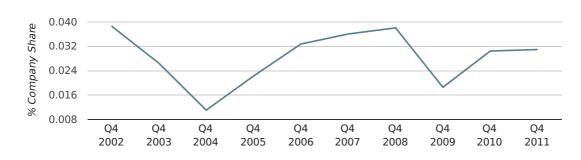
| HALF YEAR (JUL-DEC)      | MONTROSE    |
|--------------------------|-------------|
| 2011                     | 0.0%        |
| 2010                     | 0.0%        |
| 2009                     | 0.0%        |
| 2008                     | 0.0%        |
| 2007                     | 0.0%        |
| RECORD YEAR (SINCE 1960) | 1979 (0.0%) |



company share by half year

In the fourth quarter of 2011, Montrose formed 0.0% of all UK companies.

| FOURTH QUARTER (OCT 2011 - DEC 2011) | MONTROSE    |
|--------------------------------------|-------------|
| 2011                                 | 0.0%        |
| 2010                                 | 0.0%        |
| 2009                                 | 0.0%        |
| 2008                                 | 0.0%        |
| 2007                                 | 0.0%        |
| RECORD YEAR (SINCE 1960)             | 1973 (0.1%) |



company share by quarter

## Monthly Data (Oct, Nov & Dec 2011)



company share by month

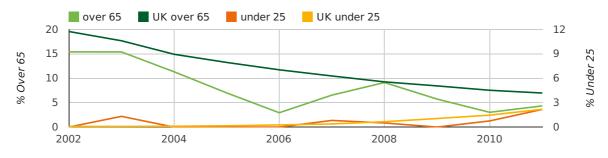
|                            | OCTOBER     | NOVEMBER    | DECEMBER    |
|----------------------------|-------------|-------------|-------------|
| UK FORMATION SHARE IN 2011 | 0.0%        | 0.0%        | 0.0%        |
| UK FORMATION SHARE IN 2010 | 0.0%        | 0.0%        | 0.0%        |
| % CHANGE                   | 41.2%       | -27.8%      | 10.8%       |
| RECORD YEAR                | 1990 (0.1%) | 1976 (0.1%) | 1963 (0.1%) |

The average age of a director in 2011 was 45.1.

The percentage of directors under the age of 25 was 2.2% compared to the UK figure of 3.7%.

The percentage of directors over the age of 65 was 4.3% compared to the UK figure of 4.2%.

#### director age by year

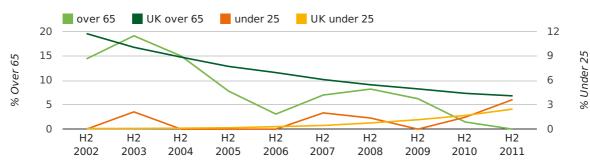


## Half Year Data (Jul-Dec 2011)

The average age of a director in the second half of 2011 was 44.0.

The percentage of directors under the age of 25 was 3.6% compared to the UK figure of 4.1%.

The percentage of directors over the age of 65 was 0.0% compared to the UK figure of 4.1%.



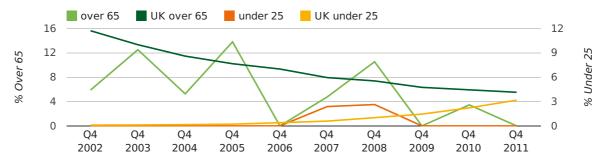
#### director age by half year

The average age of a director in the fourth quarter of 2011 was 46.4.

The percentage of directors under the age of 25 was 0.0% compared to the UK figure of 4.2%.

The percentage of directors over the age of 65 was 0.0% compared to the UK figure of 4.1%.

#### director age by quarter



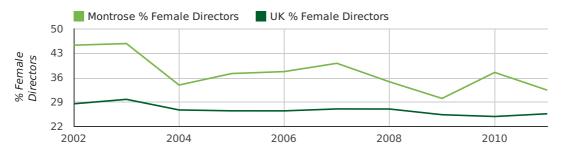
## director gender

#### Annual Data (2011)

The record year for female directors in Montrose was 1857 when 36.4% of all directors were female.

The percentage of female directors in Montrose in 2011 was 45.4%. The average for the UK during this time was 28.6%

#### director gender by year

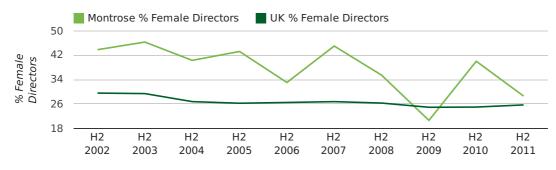


## Half Year Data (Jul-Dec 2011)

The record second half year for female directors in Montrose was 1860 when 42.9% of all directors were female.

28.6% of all director appointments in Montrose in the second half of 2011 were female. This compares to a UK average of 25.7% for the same period.

#### director gender by half year



The record fourth quarter for female directors in Montrose was in 1977 when 31.1% of all directors were female.

18.2% of all director appointments in Montrose in the fourth quarter of 2011 were female. This compares to a UK average of 25.3% for the same period.

#### director gender by quarter



## Previous 12 months (Dec 2010-Dec 2011)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

| WORD          | PERCENTAGE | UK WORD      | UK PERCENTAGE |
|---------------|------------|--------------|---------------|
| WELL          | 5.32%      | CONSULTING   | 5.07%         |
| ENGINEERING   | 3.42%      | MANAGEMENT   | 4.74%         |
| CONSULTANTS   | 1.90%      | CONSULTANCY  | 3.26%         |
| CONSULTANCY   | 1.90%      | PROPERTY     | 2.37%         |
| OILFIELD      | 1.52%      | TRADING      | 2.07%         |
| PROPERTY      | 1.14%      | DESIGN       | 1.92%         |
| GLOBAL        | 1.14%      | ASSOCIATES   | 1.86%         |
| CONSULTING    | 1.14%      | ENGINEERING  | 1.78%         |
| SAFETY        | 1.14%      | BUSINESS     | 1.78%         |
| L             | 1.14%      | CONSULTANTS  | 1.76%         |
| OFFSHORE      | 1.14%      | CONSTRUCTION | 1.73%         |
| J             | 1.14%      | MEDIA        | 1.71%         |
| E             | 0.76%      | LONDON       | 1.63%         |
| Ν             | 0.76%      | J            | 1.51%         |
| MAINTENANCE   | 0.76%      | INVESTMENTS  | 1.48%         |
| MARINE        | 0.76%      | GLOBAL       | 1.46%         |
| INTERVENTIONS | 0.76%      | IT           | 1.41%         |
| MECHANICAL    | 0.76%      | CARE         | 1.39%         |
| D             | 0.76%      | PROPERTIES   | 1.29%         |
| ENERGY        | 0.76%      | ELECTRICAL   | 1.29%         |
| TRAINING      | 0.76%      | М            | 1.27%         |
| SLICKLINE     | 0.76%      | BUILDING     | 1.26%         |
| MONTROSE      | 0.76%      | ENERGY       | 1.25%         |
| S             | 0.76%      | S            | 1.20%         |
| HOMES         | 0.76%      | ENTERPRISES  | 1.20%         |



# Previous 36 months, excluding companies less than 12 months old

| SIC CODE   | NUMBER OF<br>COMPANIES | UK<br>COMPANIES |
|--|------------------------|-----------------|
| 09100 - Support activities for petroleum and natural gas extraction                      | 42                     | 268             |
| None Supplied  | 28                     | 205,525         |
| 1120 - Services to oil and gas extraction  | 21                     | 193             |
| 7487 - Other business activities   | 11                     | 57,052          |
| 82990 - Other business support service activities not elsewhere classified               | 11                     | 32,483          |
| 74909 - Other professional, scientific and technical activities not elsewhere classified | 10                     | 8,671           |
| 70229 - Management consultancy activities other than financial management                | 9                      | 17,765          |
| 96090 - Other service activities not elsewhere classified                                | 7                      | 11,768          |
| 9305 - Other service activities  | 5                      | 9,492           |
| 71129 - Other engineering activities   | 5                      | 1,823           |
| 7414 - Business & management consultancy   | 4                      | 13,034          |
| 8021 - General secondary education   | 2                      | 432             |
| 43220 - Plumbing, heat and air-conditioning installation                                 | 2                      | 2,372           |
| 85590 - Other education not elsewhere classified   | 2                      | 2,395           |
| 4521 - General construction & civil engineering  | 2                      | 5,558           |
| 9999 - Dormant Company   | 2                      | 20,199          |
| 7420 - Architectural, technical consult  | 2                      | 1,569           |
| 7260 - Other computer related activities   | 2                      | 7,667           |
| 56302 - Public houses and bars   | 2                      | 2,308           |
| 71122 - Engineering related scientific and technical consulting activities               | 2                      | 812             |