

# Motherwell

2011 half year business confidence report



## headlines

- The first half of 2011 saw a new record in company registrations in Motherwell when compared to any previous first half year.
- The first half of 2011 was a record first half year for company registrations in Motherwell when compared to any half year in history.
- Q2 2011 saw a new record in company registrations in Motherwell when compared to any previous Q2.
- Q2 2011 was a record quarter for company registrations in Motherwell when compared to any quarter in history.
- June 2011 saw a new record in company registrations in Motherwell when compared to any previous June.
- May 2011 saw a new record in company registrations in Motherwell when compared to any previous May.
- May 2011 was a record month for company registrations in Motherwell when compared to any month in history.
- The first half of 2011 saw a new record in net growth in Motherwell when compared to any previous first half year.
- The first half of 2011 was a record first half year for net growth in Motherwell when compared to any half year in history.
- Q2 2011 saw a new record in net growth in Motherwell when compared to any previous Q2.
- Q2 2011 was a record quarter for net growth in Motherwell when compared to any quarter in history.
- June 2011 saw a new record in net growth in Motherwell when compared to any previous June.
- June 2011 was a record month for net growth in Motherwell when compared to any month in history.
- May 2011 saw a new record in net growth in Motherwell when compared to any previous May.

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### Half Year Data (Jan-Jun 2011)

The first half of 2011 saw a new record in company registrations in Motherwell when compared to any previous first half year.

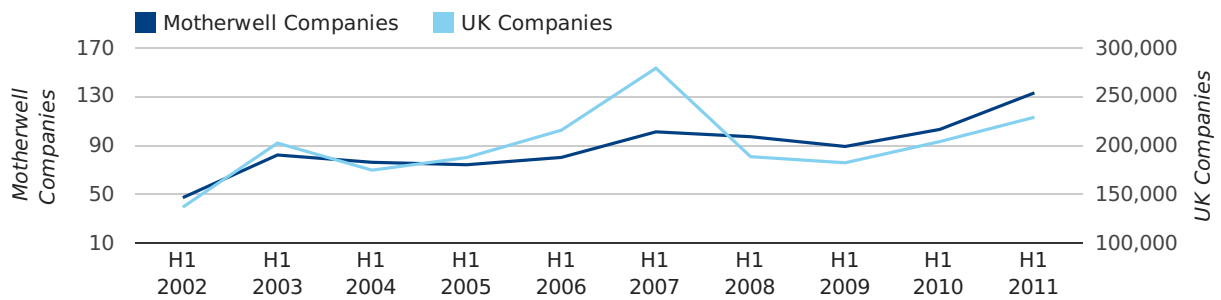
The first half of 2011 was a record first half year for company registrations in Motherwell when compared to any half year in history.

In the first half of 2011 a total of 133 companies were formed in Motherwell. This figure is 29.1% higher than last year, which compares well to the UK wide figure of 12.3%.

The highest total for a first half year in Motherwell occurred in 2011 when a total of 133 were formed.

HALF YEAR (JAN-JUN)	MOTHERWELL	UK
2011	133	228,735
2010	103	203,749
% CHANGE	29.1%	12.3%
RECORD YEAR	2011 (133)	2007 (279,097)

### new companies by half year



## Quarterly Data (Q2 Apr-Jun 2011)

Q2 2011 saw a new record in company registrations in Motherwell when compared to any previous Q2.

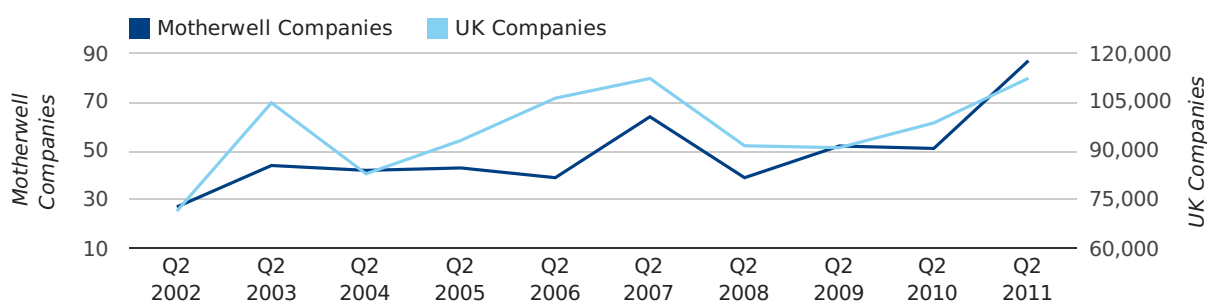
Q2 2011 was a record quarter for company registrations in Motherwell when compared to any quarter in history.

A total of 87 companies were registered in Motherwell during the second quarter of 2011 (Apr 2011 - Jun 2011).

This figure is an increase of 70.6% versus the same period last year (Q2 2010). This figure compares well to the UK as a whole, which saw an increase of 13.9% against the same period last year.

SECOND QUARTER (APR 2011 - JUN 2011)	MOTHERWELL	UK
2011	87	112,344
2010	51	98,612
% CHANGE	70.6%	13.9%
RECORD YEAR	2011 (87)	2011 (112,344)

### new companies by quarter



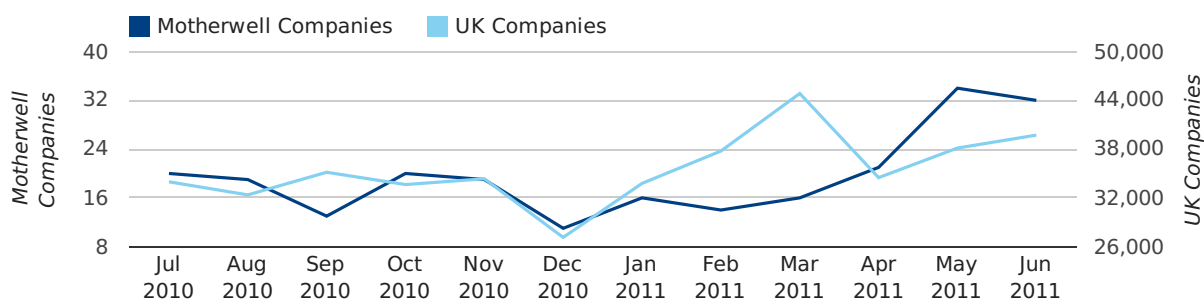
## Monthly Data (Apr, May & Jun 2011)

June 2011 saw a new record in company registrations in Motherwell when compared to any previous June.

May 2011 saw a new record in company registrations in Motherwell when compared to any previous May.

May 2011 was a record month for company registrations in Motherwell when compared to any month in history.

### new companies by month



	APRIL	MAY	JUNE
NEW COMPANIES IN 2011	21	34	32
NEW COMPANIES IN 2010	22	16	13
% CHANGE	-4.5%	112.5%	146.2%
RECORD YEAR	2010 (22)	2011 (34)	2011 (32)

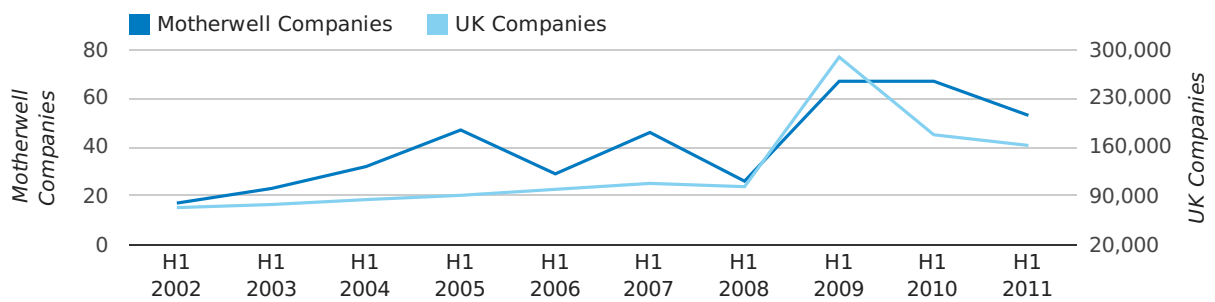
### Half Year Data (Jan-Jun 2011)

In the first half of 2011 a total of 53 companies were dissolved in Motherwell. This figure is 20.9% lower than last year, which compares well to the UK wide change of -8.6%.

The highest total for a first half year in Motherwell occurred in 2010 when a total of 67 were closed.

HALF YEAR (JAN-JUN)	MOTHERWELL	UK
2011	53	162,310
2010	67	177,631
% CHANGE	-20.9%	-8.6%
RECORD YEAR	2010 (67)	2009 (289,236)

### dissolved companies by half year



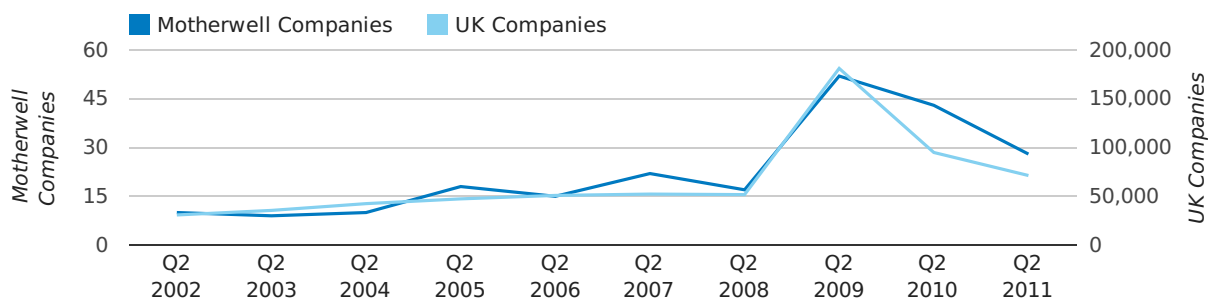
### Quarterly Data (Q2 Apr-Jun 2011)

A total of 28 companies were dissolved in Motherwell during the second quarter of 2011 (Apr 2011 - Jun 2011).

This figure is a decrease of 34.9% versus the same period last year (Q2 2010). This figure compares well to the UK as a whole, which saw a decrease of 24.9% against the same period last year.

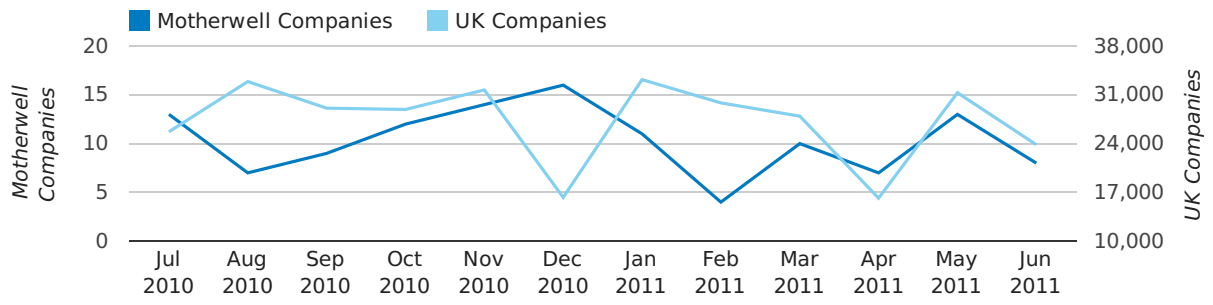
SECOND QUARTER (APR 2011 - JUN 2011)	MOTHERWELL	UK
2011	28	71,324
2010	43	94,954
% CHANGE	-34.9%	-24.9%
RECORD YEAR	2009 (52)	2009 (181,176)

### dissolved companies by quarter



# Monthly Data (Apr, May & Jun 2011)

## dissolved companies by month



	APRIL	MAY	JUNE
CLOSED COMPANIES IN 2011	7	13	8
CLOSED COMPANIES IN 2010	7	28	8
% CHANGE	0.0%	-53.6%	0%
RECORD YEAR	2010 (7)	2009 (34)	2009 (18)

### Half Year Data (Jan-Jun 2011)

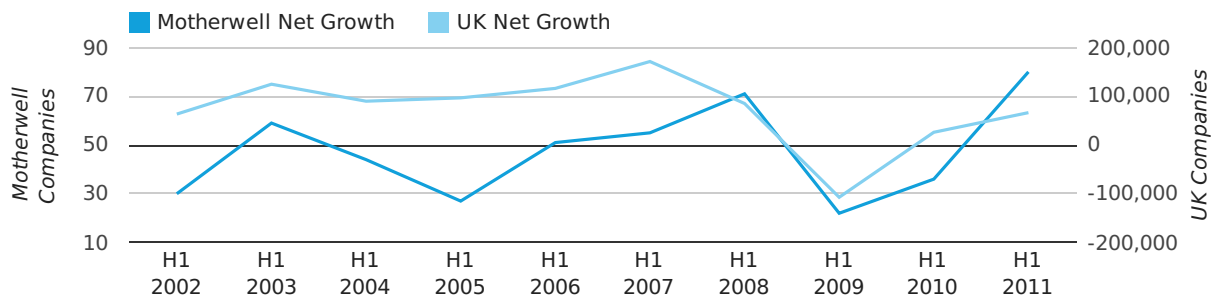
The first half of 2011 saw a new record in net growth in Motherwell when compared to any previous first half year.

The first half of 2011 was a record first half year for net growth in Motherwell when compared to any half year in history.

In the first half of 2011 the company register for Motherwell increased by 80 companies. This figure is 122.2% higher than last year, which compares badly to a UK increase of 154.3%.

HALF YEAR (JAN-JUN)	MOTHERWELL	UK
2011	80	66,425
2010	36	26,118
% CHANGE	122.2%	154.3%
RECORD YEAR	2011 (80)	2007 (171,296)

### net growth by half year



## Quarterly Data (Q2 Apr-Jun 2011)

Q2 2011 saw a new record in net growth in Motherwell when compared to any previous Q2.

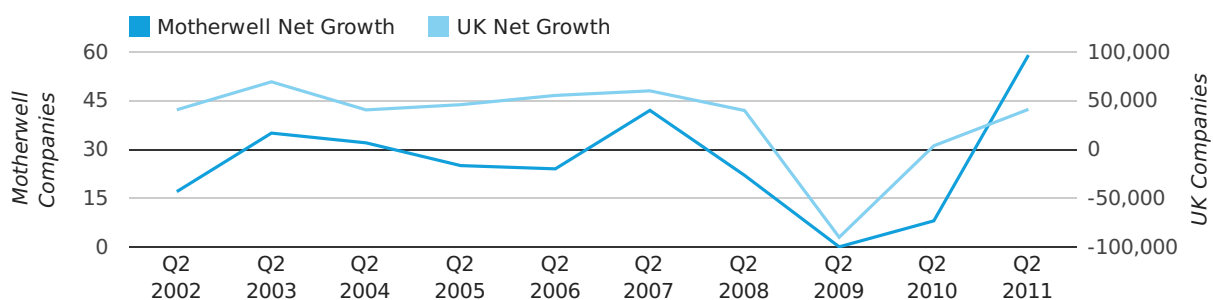
Q2 2011 was a record quarter for net growth in Motherwell when compared to any quarter in history.

Net company growth for Motherwell during the second quarter of 2011 (Apr 2011 - Jun 2011) was 59 companies.

This represents an increase of 637.5% on the same period last year.

SECOND QUARTER (APR 2011 - JUN 2011)	MOTHERWELL	UK
2011	59	41,020
2010	8	3,658
% CHANGE	637.5%	1,021.4%
RECORD YEAR	2011 (59)	2003 (69,274)

### net growth by quarter



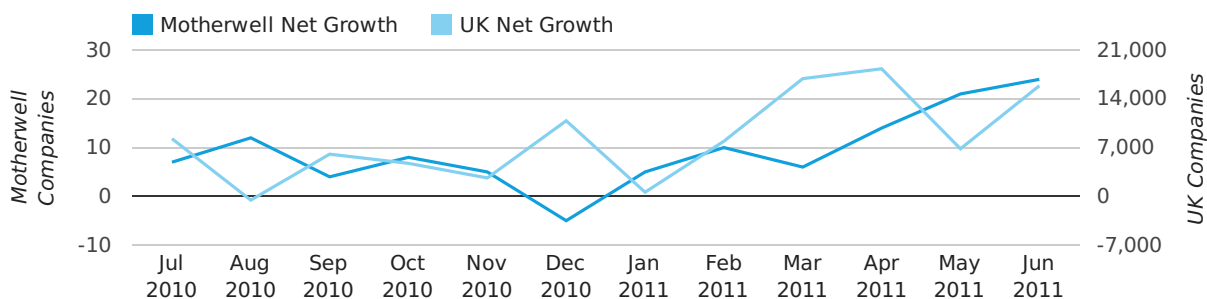
## Monthly Data (Apr, May & Jun 2011)

June 2011 saw a new record in net growth in Motherwell when compared to any previous June.

June 2011 was a record month for net growth in Motherwell when compared to any month in history.

May 2011 saw a new record in net growth in Motherwell when compared to any previous May.

### net growth by month



	APRIL	MAY	JUNE
NET GROWTH IN 2011	14	21	24
NET GROWTH IN 2010	15	-12	5
% CHANGE	-6.7%	-275.0%	380.0%
RECORD YEAR	2008 (17)	2011 (21)	2011 (24)

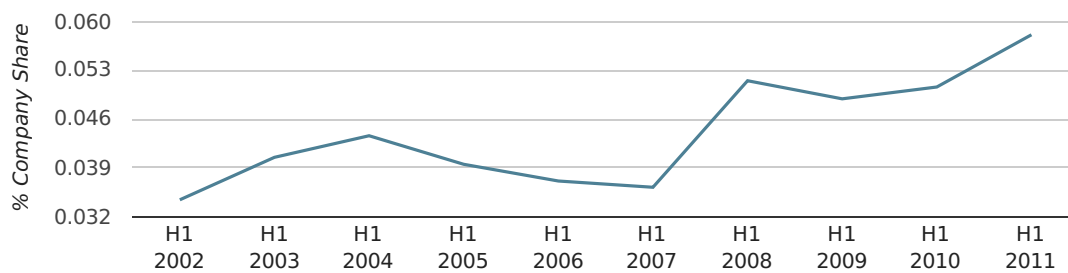


### Half Year Data (Jan-Jun 2011)

In the first half of 2011 Motherwell formed 0.1% of all UK companies. This is the same as the 2010 figure of 0.1%.

HALF YEAR (JAN-JUN)	MOTHERWELL
2011	0.1%
2010	0.1%
2009	0.0%
2008	0.1%
2007	0.0%
RECORD YEAR (SINCE 1960)	1961 (0.1%)

#### company share by half year

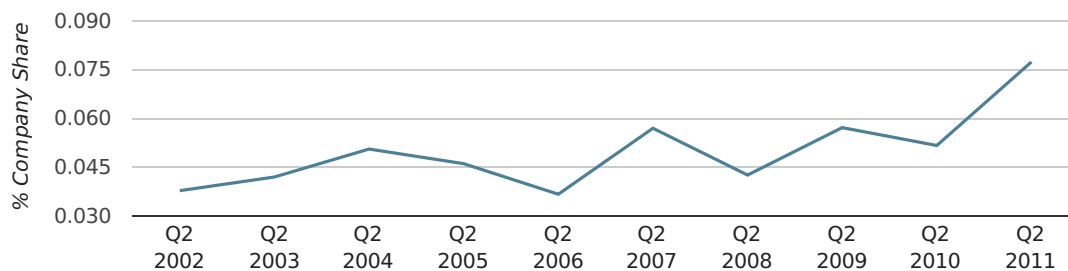


### Quarterly Data (Q2 Apr-Jun 2011)

In the second quarter of 2011, Motherwell formed 0.1% of all UK companies.

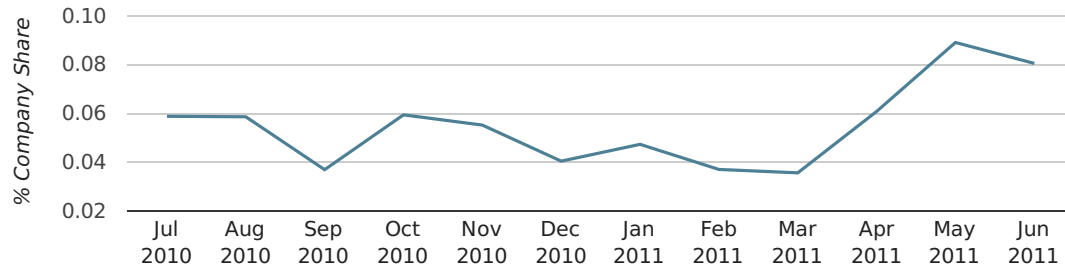
SECOND QUARTER (APR 2011 - JUN 2011)	MOTHERWELL
2011	0.1%
2010	0.1%
2009	0.1%
2008	0.0%
2007	0.1%
RECORD YEAR (SINCE 1960)	1968 (0.2%)

#### company share by quarter



# Monthly Data (Apr, May & Jun 2011)

## company share by month



	APRIL	MAY	JUNE
UK FORMATION SHARE IN 2011	0.1%	0.1%	0.1%
UK FORMATION SHARE IN 2010	0.1%	0.1%	0.0%
% CHANGE	-7.6%	67.4%	118.4%
RECORD YEAR	1979 (1.1%)	1969 (0.2%)	1968 (0.6%)

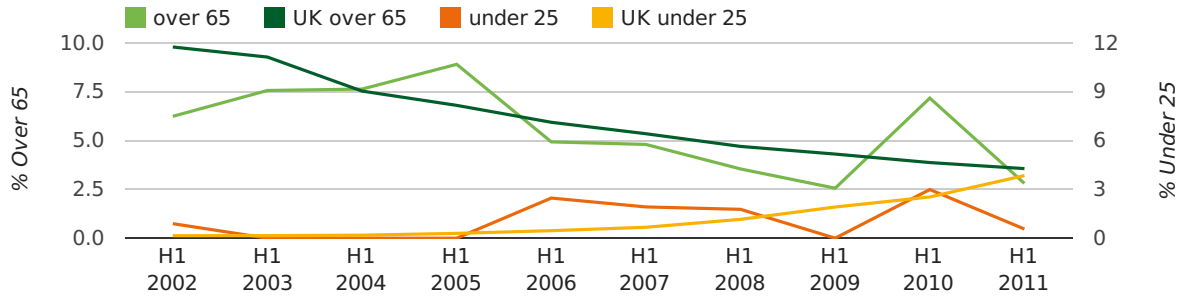
### Half Year Data (Jan-Jun 2011)

The average age of a director in the first half of 2011 was 44.5.

The percentage of directors under the age of 25 was 0.6% compared to the UK figure of 3.2%.

The percentage of directors over the age of 65 was 2.8% compared to the UK figure of 4.3%.

#### director age by half year



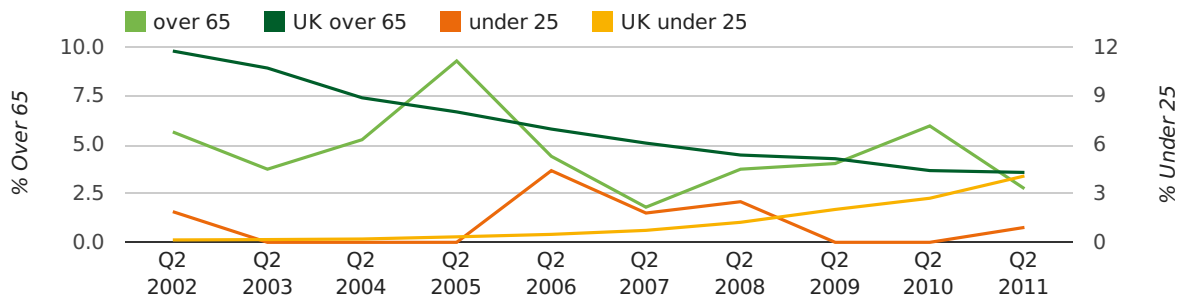
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#### director age by quarter

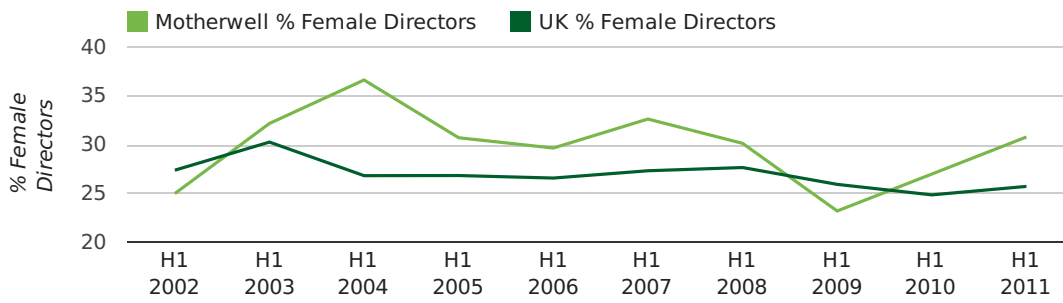


### Half Year Data (Jan-Jun 2011)

The record first half year for female directors in Motherwell was 1861 when 40.0% of all directors were female.

30.8% of all director appointments in Motherwell in the first half of 2011 were female. This compares to a UK average of 25.7% for the same period.

#### director gender by half year

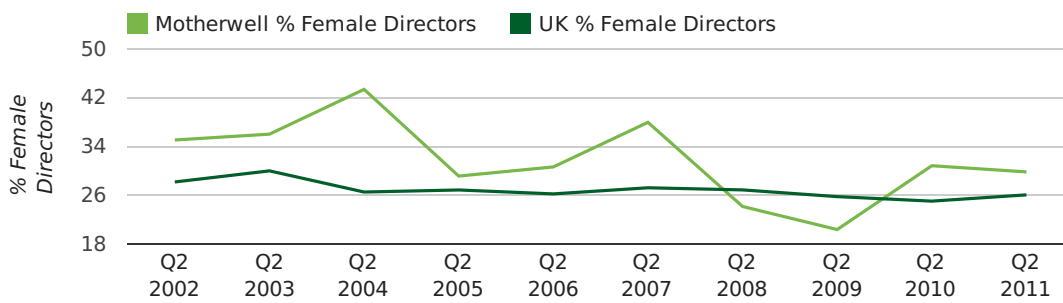


### Quarterly Data (Q2 Apr-Jun 2011)

The record second quarter for female directors in Motherwell was in 1866 when 66.7% of all directors were female.

29.9% of all director appointments in Motherwell in the second quarter of 2011 were female. This compares to a UK average of 26.1% for the same period.

#### director gender by quarter



## Previous 12 months (Jun 2010-Jun 2011)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
MANAGEMENT	5.92%	CONSULTING	5.09%
INVESTMENT	2.61%	MANAGEMENT	4.86%
(SCOTLAND)	2.37%	CONSULTANCY	3.17%
SCOTLAND	1.90%	PROPERTY	2.43%
RECYCLING	1.66%	TRADING	2.05%
SALES	1.18%	DESIGN	1.94%
CONSULTANTS	1.18%	ASSOCIATES	1.92%
ENGINEERING	0.95%	BUSINESS	1.87%
CONSTRUCTION	0.95%	CONSTRUCTION	1.77%
FINANCIAL	0.95%	CONSULTANTS	1.76%
CONSULTANCY	0.95%	MEDIA	1.73%
SORRISO	0.95%	ENGINEERING	1.67%
INVESTMENTS	0.95%	LONDON	1.60%
TRANSPORT	0.71%	GLOBAL	1.46%
CONSULTING	0.71%	J	1.44%
TECHNOLOGY	0.71%	CARE	1.44%
PROPERTY	0.71%	INVESTMENTS	1.42%
GLOBAL	0.47%	IT	1.39%
LEISURE	0.47%	BUILDING	1.32%
COFFEE	0.47%	PROPERTIES	1.31%
CJC	0.47%	ELECTRICAL	1.30%
FACILITIES	0.47%	M	1.27%
ALL	0.47%	S	1.23%
TRAVEL	0.47%	ENTERPRISES	1.20%
STORE	0.47%	SYSTEMS	1.20%

## Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	77	202,072
7487 - Other business activities	30	60,758
82990 - Other business support service activities not elsewhere classified	27	30,647
99999 - Dormant Company	26	18,918
9999 - Dormant Company	8	20,111
96090 - Other service activities not elsewhere classified	5	10,322
68209 - Other letting and operating of own or leased real estate	5	3,790
96020 - Hairdressing and other beauty treatment	4	2,091
43999 - Other specialised construction activities not elsewhere classified	4	3,050
49410 - Freight transport by road	4	2,142
56101 - Licensed restaurants	3	2,441
45200 - Maintenance and repair of motor vehicles	3	2,257
3720 - Recycling non-metal waste & scrap	3	470
6523 - Other financial intermediation	3	2,022
56103 - Take-away food shops and mobile food stands	3	1,826
43910 - Roofing activities	3	558
93199 - Other sports activities	3	1,558
4525 - Other special trades construction	3	1,676
38210 - Treatment and disposal of non-hazardous waste	2	152
62020 - Information technology consultancy activities	2	10,545