

# Motherwell

2011 annual business confidence report



## headlines

- 2011 was a record year for company registrations in Motherwell when compared to any year in history.
- The second half of 2011 saw a new record in company registrations in Motherwell when compared to any previous second half year.
- The second half of 2011 was a record second half year for company registrations in Motherwell when compared to any half year in history.
- Q4 2011 saw a new record in company registrations in Motherwell when compared to any previous Q4.
- Q4 2011 was a record quarter for company registrations in Motherwell when compared to any quarter in history.
- December 2011 saw a new record in company registrations in Motherwell when compared to any previous December.
- November 2011 saw a new record in company registrations in Motherwell when compared to any previous November.
- October 2011 saw a new record in company registrations in Motherwell when compared to any previous October.
- October 2011 was a record month for company registrations in Motherwell when compared to any month in history.
- 2011 was a record year for net growth in Motherwell when compared to any year in history.
- The second half of 2011 saw a new record in net growth in Motherwell when compared to any previous second half year.
- The second half of 2011 was a record second half year for net growth in Motherwell when compared to any half year in history.
- Q4 2011 saw a new record in net growth in Motherwell when compared to any previous Q4.
- Q4 2011 was a record quarter for net growth in Motherwell when compared to any quarter in history.
- December 2011 saw a new record in net growth in Motherwell when compared to any previous December.
- November 2011 saw a new record in net growth in Motherwell when compared to any previous November.
- October 2011 saw a new record in net growth in Motherwell when compared to any previous October.
- October 2011 was a record month for net growth in Motherwell when compared to any month in history.
- 2011 was a record year for UK company share in Motherwell when compared to any year in history.
- The second half of 2011 saw a new record in UK company share in Motherwell when compared to any previous second half year.

## contents

new company registrations

closed companies (dissolved)

net company growth

uk company share

director age

director gender

naming trends

sic data

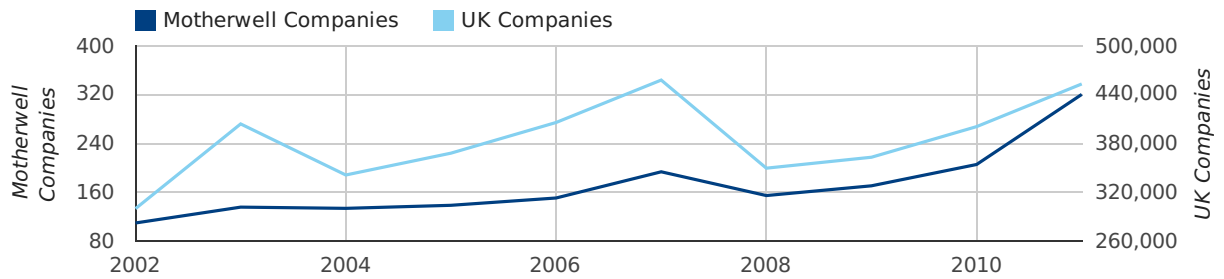
## Annual Data (2011)

2011 was a record year for company registrations in Motherwell when compared to any year in history.

A total of 320 companies were formed in Motherwell in 2011. This total is 56.1% higher than in 2010 and compares poorly to the UK figure of a 13.1% growth compared to 400,358 the previous year.

YEAR	MOTHERWELL	UK
2011	320	452,870
2010	205	400,358
2009	170	362,675
2008	154	349,203
2007	193	457,649
RECORD YEAR	2011 (320)	2007 (457,649)

### new companies by year



## Half Year Data (Jul-Dec 2011)

The second half of 2011 saw a new record in company registrations in Motherwell when compared to any previous second half year.

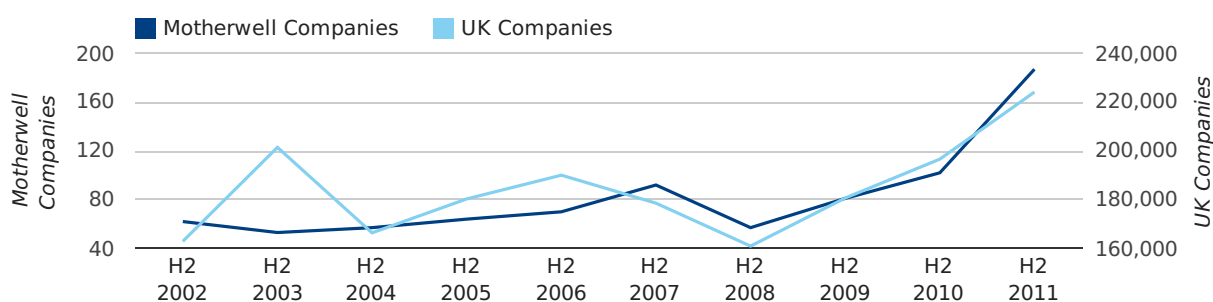
The second half of 2011 was a record second half year for company registrations in Motherwell when compared to any half year in history.

In the second half of 2011 a total of 187 companies were formed in Motherwell. This figure is 83.3% higher than last year, which compares well to the UK wide figure of 14.0%.

The highest total for a second half year in Motherwell occurred in 2011 when a total of 187 were formed.

HALF YEAR (JUL-DEC)	MOTHERWELL	UK
2011	187	224,135
2010	102	196,609
% CHANGE	83.3%	14.0%
RECORD YEAR	2011 (187)	2011 (224,135)

### new companies by half year



## Quarterly Data (Q4 Oct-Dec 2011)

Q4 2011 saw a new record in company registrations in Motherwell when compared to any previous Q4.

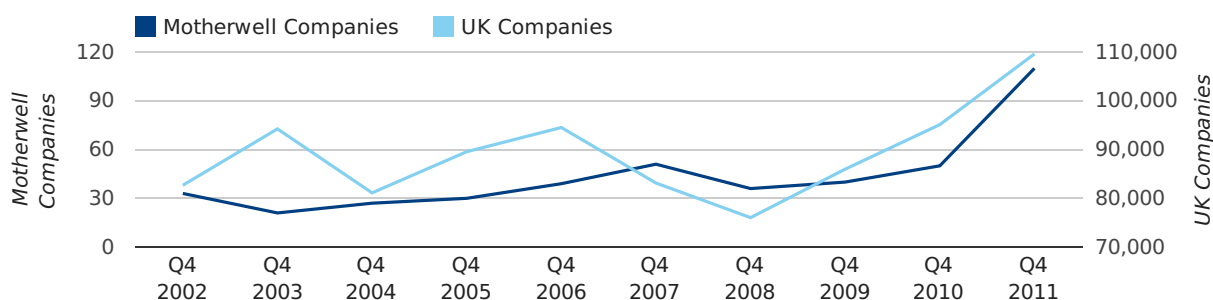
Q4 2011 was a record quarter for company registrations in Motherwell when compared to any quarter in history.

A total of 110 companies were registered in Motherwell during the fourth quarter of 2011 (Oct 2011 - Dec 2011).

This figure is an increase of 120.0% versus the same period last year (Q4 2010). This figure compares well to the UK as a whole, which saw an increase of 15.3% against the same period last year.

FOURTH QUARTER (OCT 2011 - DEC 2011)	MOTHERWELL	UK
2011	110	109,623
2010	50	95,117
% CHANGE	120.0%	15.3%
RECORD YEAR	2011 (110)	2011 (109,623)

### new companies by quarter



## Monthly Data (Oct, Nov & Dec 2011)

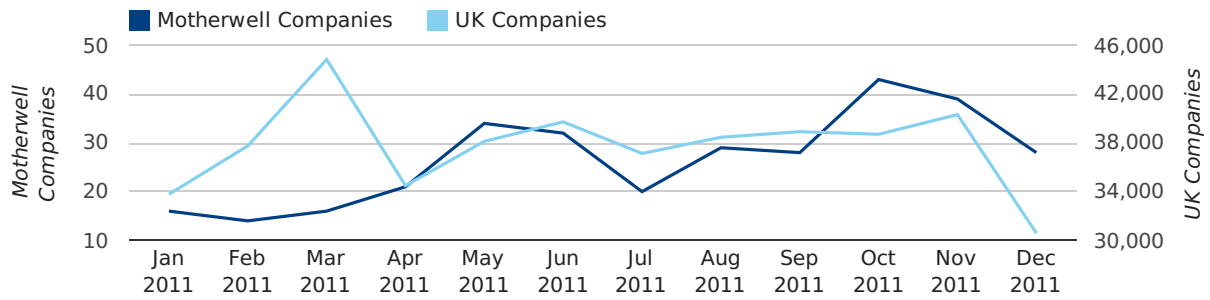
December 2011 saw a new record in company registrations in Motherwell when compared to any previous December.

November 2011 saw a new record in company registrations in Motherwell when compared to any previous November.

October 2011 saw a new record in company registrations in Motherwell when compared to any previous October.

October 2011 was a record month for company registrations in Motherwell when compared to any month in history.

### new companies by month



	OCTOBER	NOVEMBER	DECEMBER
NEW COMPANIES IN 2011	43	39	28
NEW COMPANIES IN 2010	20	19	11
% CHANGE	115.0%	105.3%	154.5%
RECORD YEAR	2011 (43)	2011 (39)	2011 (28)

### Annual Data (2011)

A total of 123 companies were dissolved in Motherwell in 2011. This total is 10.9% lower than in 2010 and compares unfavourably to the UK figure of 8.1% decrease compared to the previous year.

YEAR	MOTHERWELL	UK
2011	123	314,523
2010	138	342,232
2009	139	533,773
2008	51	237,901
2007	79	220,295
RECORD YEAR	2009 (139)	2009 (533,773)

### dissolved companies by year



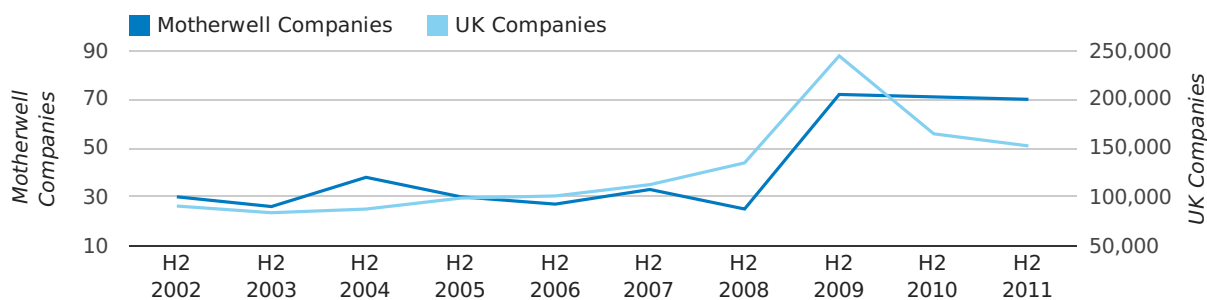
### Half Year Data (Jul-Dec 2011)

In the second half of 2011 a total of 70 companies were dissolved in Motherwell. This figure is 1.4% lower than last year, which compares badly to the UK wide change of -7.5%.

The highest total for a second half year in Motherwell occurred in 2009 when a total of 72 were closed.

HALF YEAR (JUL-DEC)	MOTHERWELL	UK
2011	70	152,213
2010	71	164,601
% CHANGE	-1.4%	-7.5%
RECORD YEAR	2009 (72)	2009 (244,537)

### dissolved companies by half year



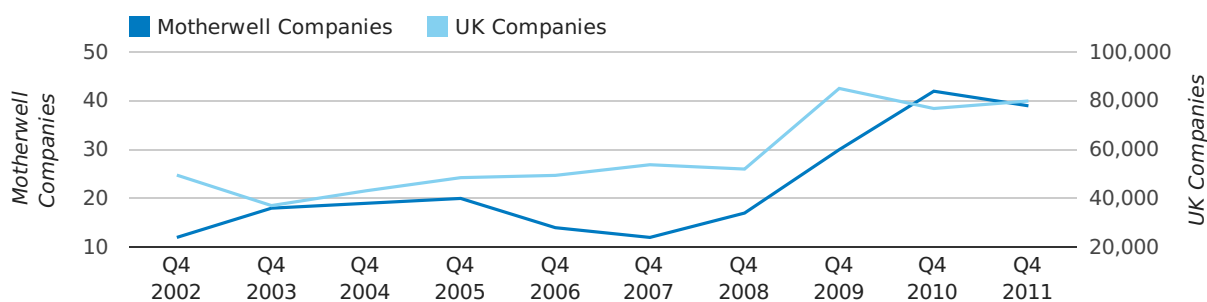
## Quarterly Data (Q4 Oct-Dec 2011)

A total of 39 companies were dissolved in Motherwell during the fourth quarter of 2011 (Oct 2011 - Dec 2011).

This figure is a decrease of 7.1% versus the same period last year (Q4 2010). This figure compares well to the UK as a whole, which saw an increase of 4.0% against the same period last year.

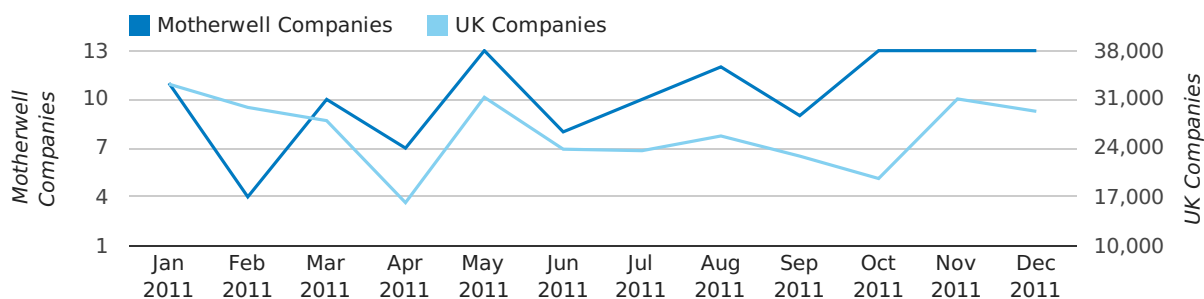
FOURTH QUARTER (OCT 2011 - DEC 2011)	MOTHERWELL	UK
2011	39	79,983
2010	42	76,896
% CHANGE	-7.1%	4.0%
RECORD YEAR	2010 (42)	2009 (85,136)

### dissolved companies by quarter



## Monthly Data (Oct, Nov & Dec 2011)

### dissolved companies by month



	OCTOBER	NOVEMBER	DECEMBER
CLOSED COMPANIES IN 2011	13	13	13
CLOSED COMPANIES IN 2010	12	14	16
% CHANGE	8.3%	-7.1%	-19%
RECORD YEAR	2008 (16)	2010 (14)	2010 (16)

## Annual Data (2011)

2011 was a record year for net growth in Motherwell when compared to any year in history.

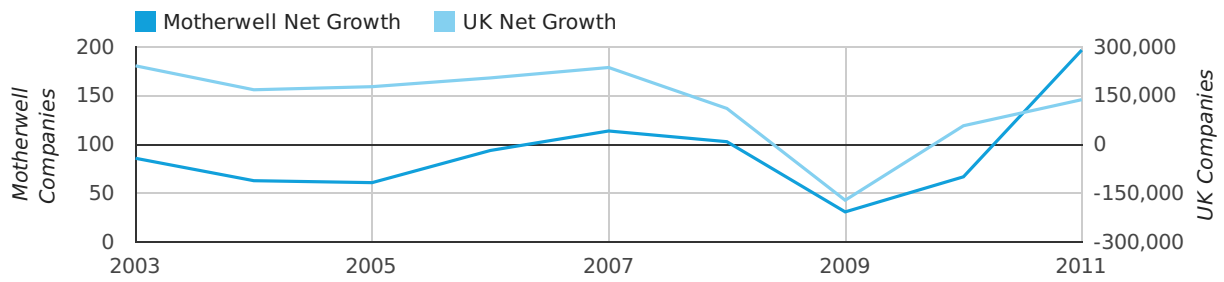
A total of 197 companies were added to the company register for Motherwell in 2011. This number represents growth of 96.1% which compares favourably to the UK figure of 34.6%.

This number is 130 companies higher than the previous year.

The highest net company growth figure ever seen in one year came in 2011 when the Motherwell company register grew by 197 companies.

YEAR	MOTHERWELL	UK
2011	197	138,347
2010	67	58,126
2009	31	-171,098
2008	103	111,302
2007	114	237,354
RECORD YEAR	2011 (197)	2003 (242,543)

### net growth by year





## Half Year Data (Jul-Dec 2011)

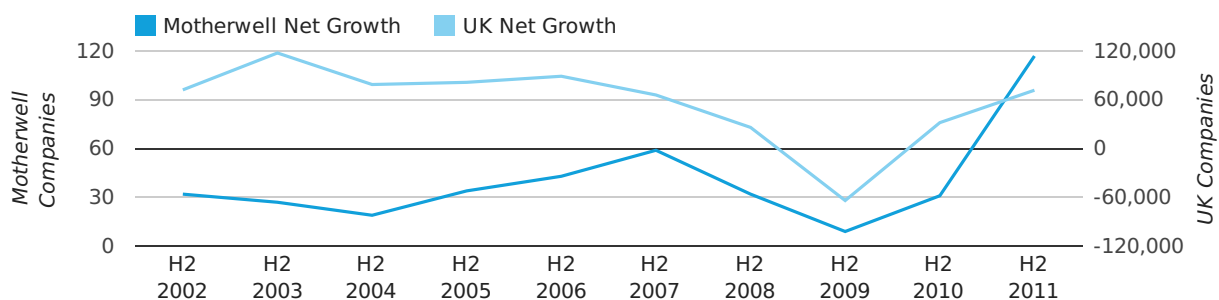
The second half of 2011 saw a new record in net growth in Motherwell when compared to any previous second half year.

The second half of 2011 was a record second half year for net growth in Motherwell when compared to any half year in history.

In the second half of 2011 the company register for Motherwell increased by 117 companies. This figure is 277.4% higher than last year, which compares well to a UK increase of 124.7%.

HALF YEAR (JUL-DEC)	MOTHERWELL	UK
2011	117	71,922
2010	31	32,008
% CHANGE	277.4%	124.7%
RECORD YEAR	2011 (117)	2003 (117,772)

### net growth by half year



## Quarterly Data (Q4 Oct-Dec 2011)

Q4 2011 saw a new record in net growth in Motherwell when compared to any previous Q4.

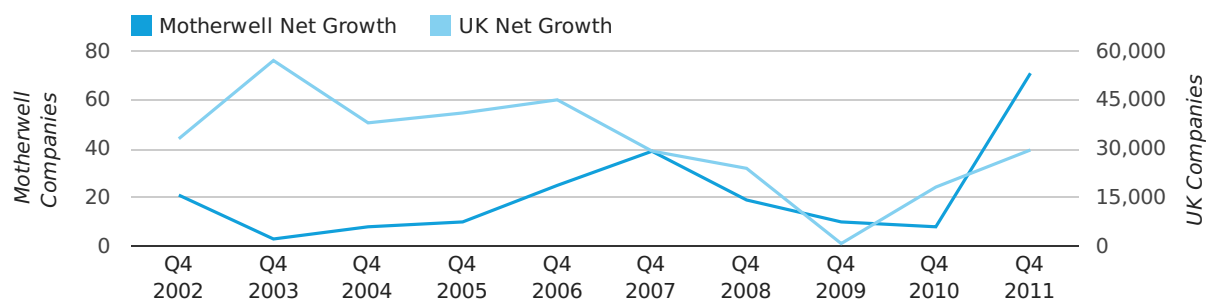
Q4 2011 was a record quarter for net growth in Motherwell when compared to any quarter in history.

Net company growth for Motherwell during the fourth quarter of 2011 (Oct 2011 - Dec 2011) was 71 companies.

This represents an increase of 787.5% on the same period last year.

FOURTH QUARTER (OCT 2011 - DEC 2011)	MOTHERWELL	UK
2011	71	29,640
2010	8	18,221
% CHANGE	787.5%	62.7%
RECORD YEAR	2011 (71)	2003 (57,175)

### net growth by quarter



## Monthly Data (Oct, Nov & Dec 2011)

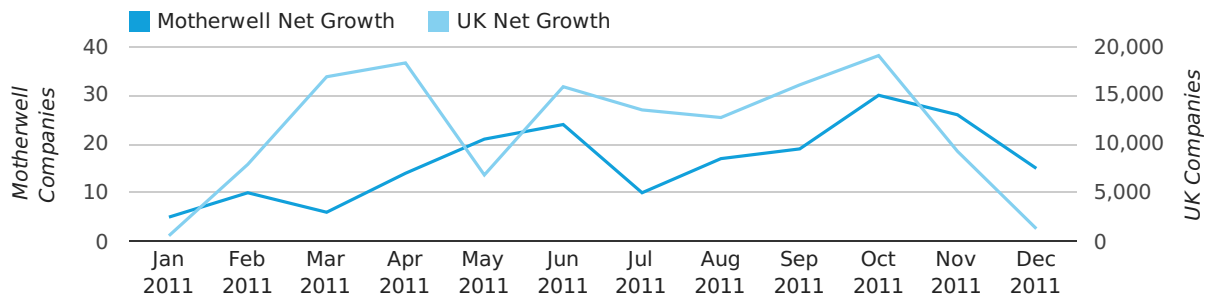
December 2011 saw a new record in net growth in Motherwell when compared to any previous December.

November 2011 saw a new record in net growth in Motherwell when compared to any previous November.

October 2011 saw a new record in net growth in Motherwell when compared to any previous October.

October 2011 was a record month for net growth in Motherwell when compared to any month in history.

### net growth by month



	OCTOBER	NOVEMBER	DECEMBER
NET GROWTH IN 2011	30	26	15
NET GROWTH IN 2010	8	5	-5
% CHANGE	275.0%	420.0%	-400.0%
RECORD YEAR	2011 (30)	2011 (26)	2011 (15)

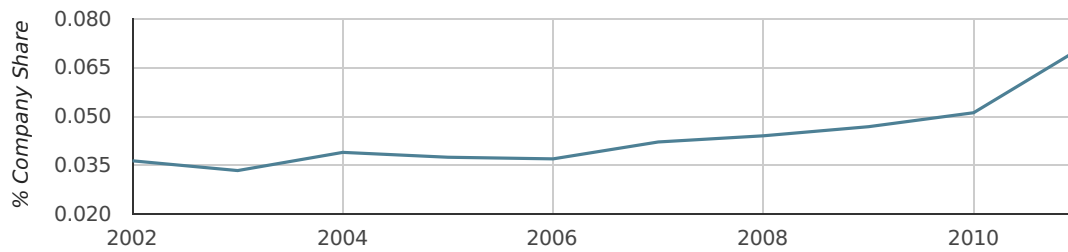
## Annual Data (2011)

2011 was a record year for UK company share in Motherwell when compared to any year in history.

In 2011 Motherwell formed 0.1% of all UK companies. This is no change on 2010 when Motherwell was responsible for 0.1% of all UK companies.

YEAR	MOTHERWELL
2011	0.1%
2010	0.1%
2009	0.0%
2008	0.0%
2007	0.0%
RECORD YEAR (SINCE 1960)	2011 (0.1%)

### company share by year



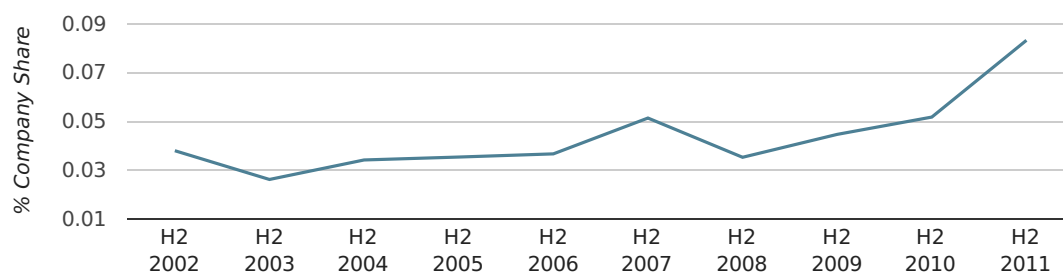
## Half Year Data (Jul-Dec 2011)

The second half of 2011 saw a new record in UK company share in Motherwell when compared to any previous second half year.

In the second half of 2011 Motherwell formed 0.1% of all UK companies. This is the same as the 2010 figure of 0.1%.

HALF YEAR (JUL-DEC)	MOTHERWELL
2011	0.1%
2010	0.1%
2009	0.0%
2008	0.0%
2007	0.1%
RECORD YEAR (SINCE 1960)	2011 (0.1%)

### company share by half year

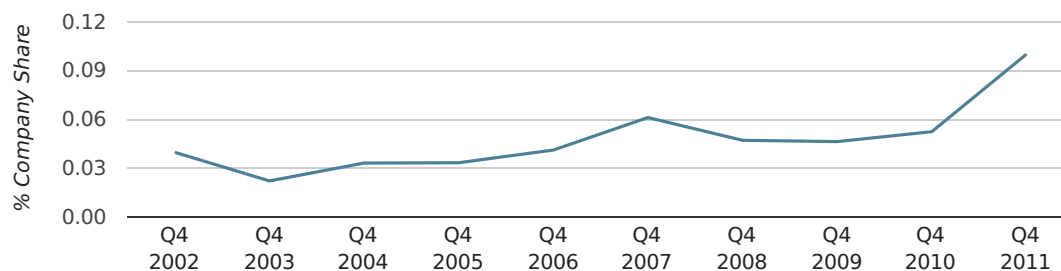


## Quarterly Data (Q4 Oct-Dec 2011)

In the fourth quarter of 2011, Motherwell formed 0.1% of all UK companies.

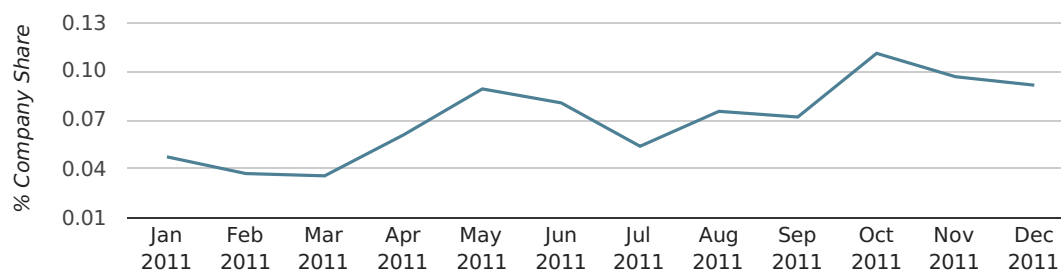
FOURTH QUARTER (OCT 2011 - DEC 2011)	MOTHERWELL
2011	0.1%
2010	0.1%
2009	0.0%
2008	0.0%
2007	0.1%
RECORD YEAR (SINCE 1960)	1967 (0.1%)

### company share by quarter



## Monthly Data (Oct, Nov & Dec 2011)

### company share by month



	OCTOBER	NOVEMBER	DECEMBER
UK FORMATION SHARE IN 2011	0.1%	0.1%	0.1%
UK FORMATION SHARE IN 2010	0.1%	0.1%	0.0%
% CHANGE	86.7%	74.9%	125.9%
RECORD YEAR	1985 (0.2%)	1973 (0.1%)	1962 (0.3%)

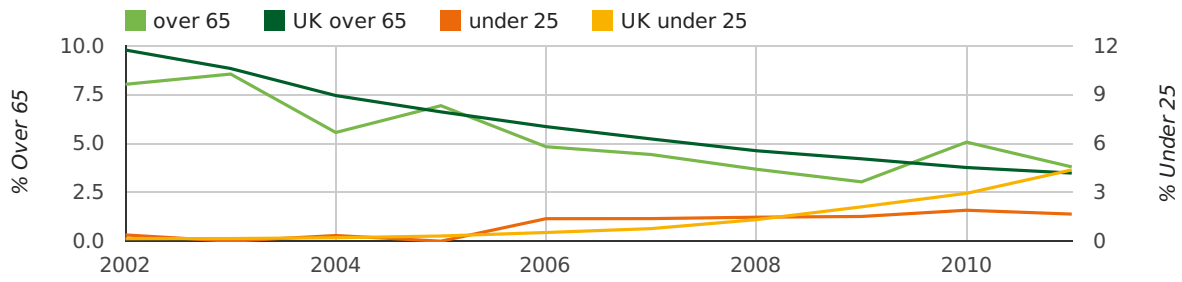
### Annual Data (2011)

The average age of a director in 2011 was 45.0.

The percentage of directors under the age of 25 was 1.7% compared to the UK figure of 3.7%.

The percentage of directors over the age of 65 was 3.8% compared to the UK figure of 4.2%.

#### director age by year



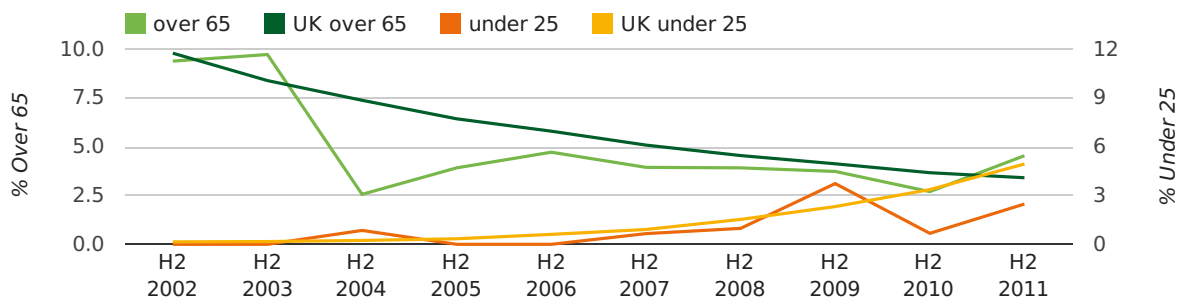
### Half Year Data (Jul-Dec 2011)

The average age of a director in the second half of 2011 was 45.3.

The percentage of directors under the age of 25 was 2.5% compared to the UK figure of 4.1%.

The percentage of directors over the age of 65 was 4.5% compared to the UK figure of 4.1%.

#### director age by half year



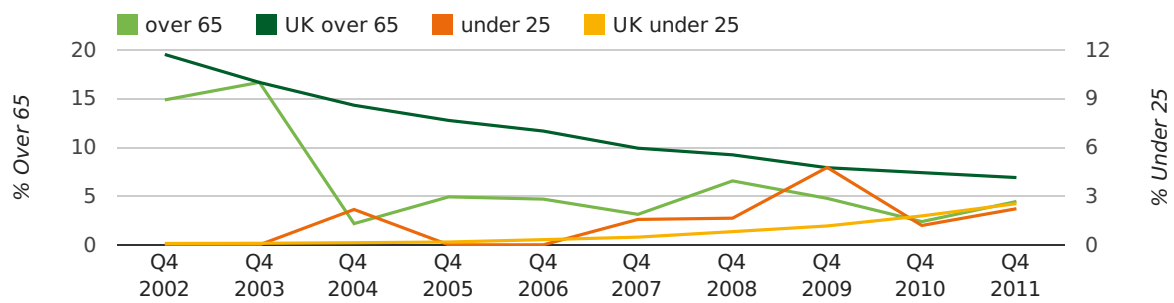
## Quarterly Data (Q4 Oct-Dec 2011)

The average age of a director in the fourth quarter of 2011 was 45.6.

The percentage of directors under the age of 25 was 2.2% compared to the UK figure of 4.2%.

The percentage of directors over the age of 65 was 4.4% compared to the UK figure of 4.1%.

### director age by quarter

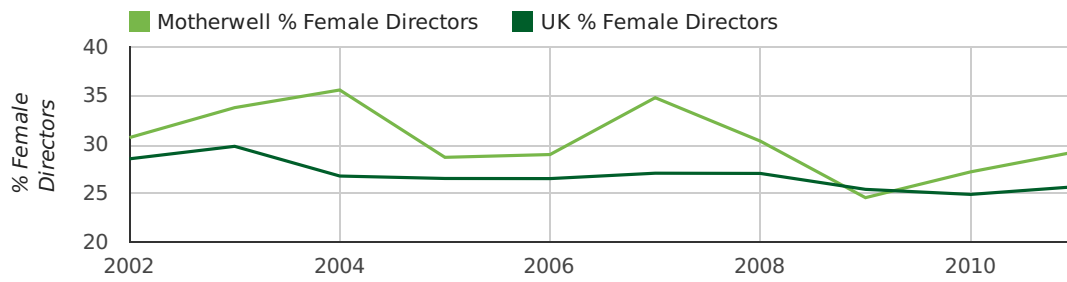


### Annual Data (2011)

The record year for female directors in Motherwell was 1857 when 36.4% of all directors were female.

The percentage of female directors in Motherwell in 2011 was 30.7%. The average for the UK during this time was 28.6%

#### director gender by year

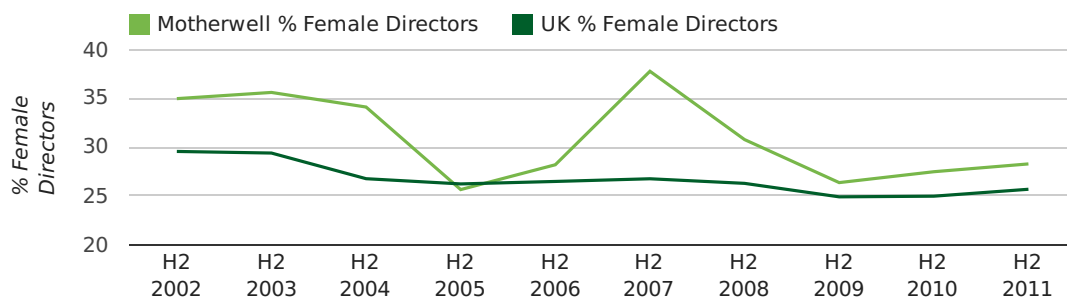


### Half Year Data (Jul-Dec 2011)

The record second half year for female directors in Motherwell was 1860 when 42.9% of all directors were female.

28.3% of all director appointments in Motherwell in the second half of 2011 were female. This compares to a UK average of 25.7% for the same period.

#### director gender by half year

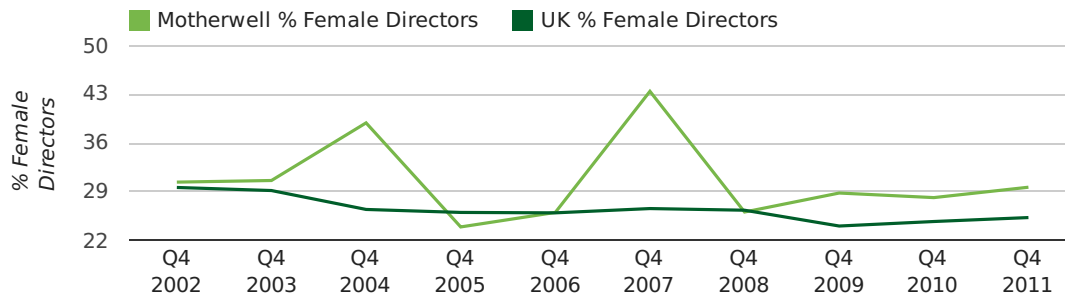


## Quarterly Data (Q4 Oct-Dec 2011)

The record fourth quarter for female directors in Motherwell was in 1977 when 31.1% of all directors were female.

29.6% of all director appointments in Motherwell in the fourth quarter of 2011 were female. This compares to a UK average of 25.3% for the same period.

### director gender by quarter





Previous 12 months (Dec 2010-Dec 2011)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
MANAGEMENT	13.40%	CONSULTING	5.07%
INVESTMENT	6.42%	MANAGEMENT	4.74%
CONSULTANCY	1.51%	CONSULTANCY	3.26%
(SCOTLAND)	1.32%	PROPERTY	2.37%
CONSULTANTS	1.13%	TRADING	2.07%
INVESTMENTS	1.13%	DESIGN	1.92%
RECYCLING	0.94%	ASSOCIATES	1.86%
SOLAR	0.94%	ENGINEERING	1.78%
SORRISO	0.94%	BUSINESS	1.78%
SCOTLAND	0.94%	CONSULTANTS	1.76%
PROPERTY	0.75%	CONSTRUCTION	1.73%
ENGINEERING	0.75%	MEDIA	1.71%
CONSTRUCTION	0.75%	LONDON	1.63%
TECHNOLOGY	0.75%	J	1.51%
FINANCIAL	0.75%	INVESTMENTS	1.48%
PROPERTIES	0.75%	GLOBAL	1.46%
DESIGN	0.75%	IT	1.41%
HAULAGE	0.57%	CARE	1.39%
(MOTHERWELL)	0.57%	PROPERTIES	1.29%
1	0.57%	ELECTRICAL	1.29%
M	0.57%	M	1.27%
PLANT	0.57%	BUILDING	1.26%
NO	0.57%	ENERGY	1.25%
COOK	0.57%	S	1.20%
BUILDING	0.57%	ENTERPRISES	1.20%

## Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	94	205,525
99999 - Dormant Company	35	21,846
7487 - Other business activities	33	57,052
82990 - Other business support service activities not elsewhere classified	29	32,483
9999 - Dormant Company	10	20,199
56103 - Take-away food shops and mobile food stands	5	2,264
49410 - Freight transport by road	5	2,392
68209 - Other letting and operating of own or leased real estate	4	4,082
43999 - Other specialised construction activities not elsewhere classified	4	3,342
96020 - Hairdressing and other beauty treatment	4	2,380
96090 - Other service activities not elsewhere classified	4	11,768
62020 - Information technology consultancy activities	3	12,072
43910 - Roofing activities	3	591
45200 - Maintenance and repair of motor vehicles	3	2,452
93199 - Other sports activities	3	1,768
41201 - Construction of commercial buildings	3	1,500
9305 - Other service activities	3	9,492
47110 - Retail sale in non-specialised stores with food, beverages or tobacco predominating	3	1,385
7440 - Advertising	2	1,765
7415 - Holding companies including head offices	2	1,653