

# Motherwell

2012 half year business confidence report



## headlines

- The first half of 2012 saw a new record in company registrations in Motherwell when compared to any previous first half year.
- The first half of 2012 was a record first half year for company registrations in Motherwell when compared to any half year in history.
- Q2 2012 saw a new record in company registrations in Motherwell when compared to any previous Q2.
- June 2012 saw a new record in company registrations in Motherwell when compared to any previous June.
- May 2012 saw a new record in company registrations in Motherwell when compared to any previous May.
- April 2012 saw a new record in company registrations in Motherwell when compared to any previous April.
- The first half of 2012 saw a new record in company closures in Motherwell when compared to any previous first half year.
- April 2012 saw a new record in company closures in Motherwell when compared to any previous April.
- The first half of 2012 saw a new record in net growth in Motherwell when compared to any previous first half year.
- The first half of 2012 was a record first half year for net growth in Motherwell when compared to any half year in history.
- Q2 2012 saw a new record in net growth in Motherwell when compared to any previous Q2.
- Q2 2012 was a record quarter for net growth in Motherwell when compared to any quarter in history.
- June 2012 saw a new record in net growth in Motherwell when compared to any previous June.
- May 2012 saw a new record in net growth in Motherwell when compared to any previous May.
- April 2012 saw a new record in net growth in Motherwell when compared to any previous April.
- The first half of 2012 saw a new record in UK company share in Motherwell when compared to any previous first half year.
- The first half of 2012 was a record first half year for UK company share in Motherwell when compared to any half year in history.

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### Half Year Data (Jan-Jun 2012)

The first half of 2012 saw a new record in company registrations in Motherwell when compared to any previous first half year.

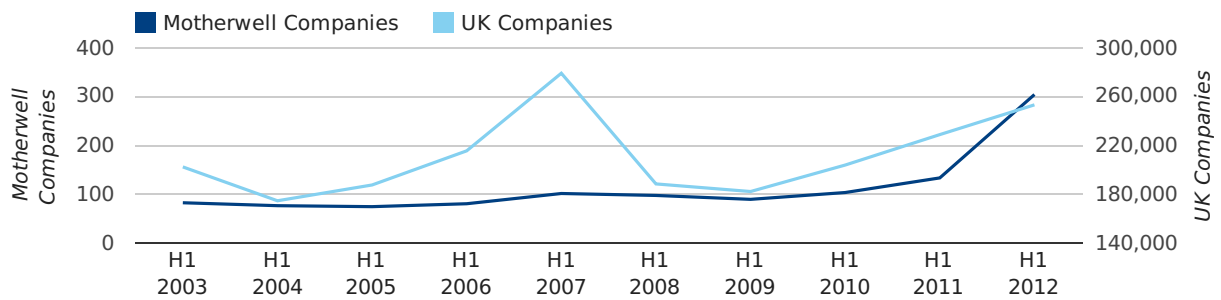
The first half of 2012 was a record first half year for company registrations in Motherwell when compared to any half year in history.

In the first half of 2012 a total of 304 companies were formed in Motherwell. This figure is 128.6% higher than last year, which compares well to the UK wide figure of 10.7%.

The highest total for a first half year in Motherwell occurred in 2012 when a total of 304 were formed.

HALF YEAR (JAN-JUN)	MOTHERWELL	UK
2012	304	253,150
2011	133	228,735
% CHANGE	128.6%	10.7%
RECORD YEAR	2012 (304)	2007 (279,097)

### new companies by half year



## Quarterly Data (Q2 Apr-Jun 2012)

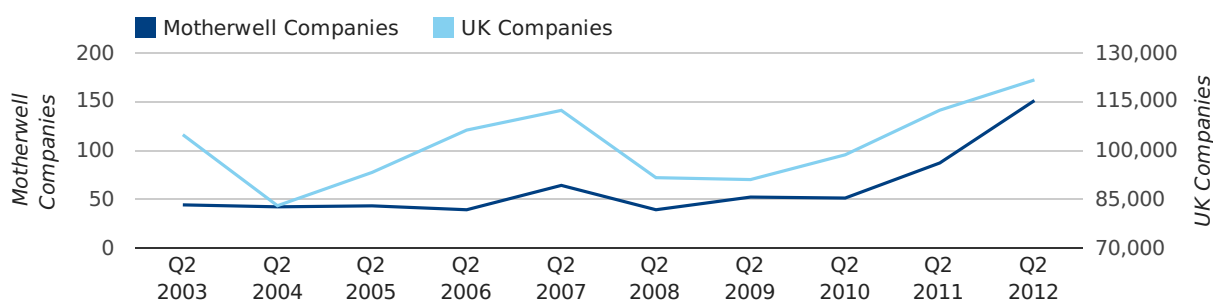
Q2 2012 saw a new record in company registrations in Motherwell when compared to any previous Q2.

A total of 151 companies were registered in Motherwell during the second quarter of 2012 (Apr 2012 - Jun 2012).

This figure is an increase of 73.6% versus the same period last year (Q2 2011). This figure compares well to the UK as a whole, which saw an increase of 8.3% against the same period last year.

SECOND QUARTER (APR 2012 - JUN 2012)	MOTHERWELL	UK
2012	151	121,659
2011	87	112,344
% CHANGE	73.6%	8.3%
RECORD YEAR	2012 (151)	2012 (121,659)

### new companies by quarter



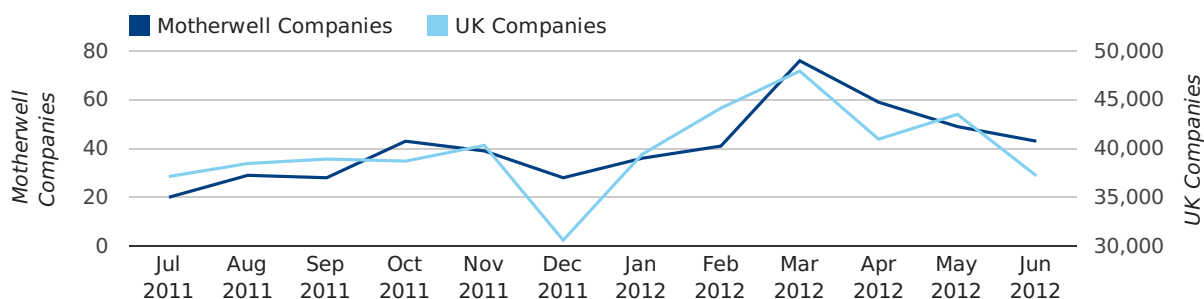
## Monthly Data (Apr, May & Jun 2012)

June 2012 saw a new record in company registrations in Motherwell when compared to any previous June.

May 2012 saw a new record in company registrations in Motherwell when compared to any previous May.

April 2012 saw a new record in company registrations in Motherwell when compared to any previous April.

### new companies by month



	APRIL	MAY	JUNE
NEW COMPANIES IN 2012	59	49	43
NEW COMPANIES IN 2011	21	34	32
% CHANGE	181.0%	44.1%	34.4%
RECORD YEAR	2012 (59)	2012 (49)	2012 (43)

### Half Year Data (Jan-Jun 2012)

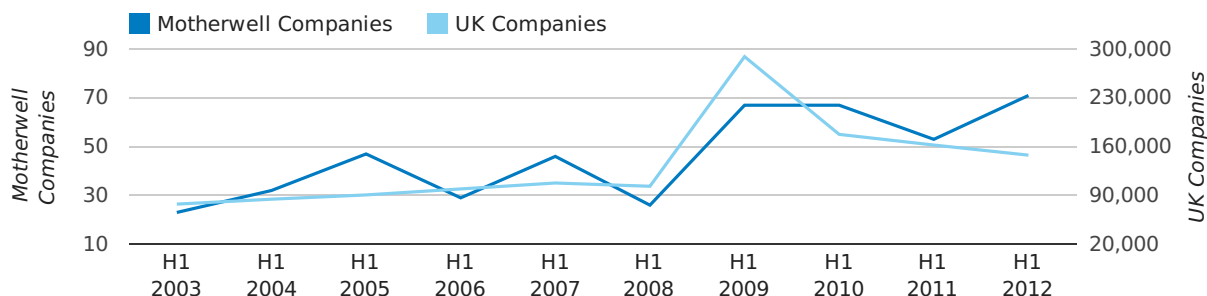
The first half of 2012 saw a new record in company closures in Motherwell when compared to any previous first half year.

In the first half of 2012 a total of 71 companies were dissolved in Motherwell. This figure is 34.0% higher than last year, which compares badly to the UK wide change of -8.9%.

The highest total for a first half year in Motherwell occurred in 2012 when a total of 71 were closed.

HALF YEAR (JAN-JUN)	MOTHERWELL	UK
2012	71	147,793
2011	53	162,310
% CHANGE	34.0%	-8.9%
RECORD YEAR	2012 (71)	2009 (289,236)

### dissolved companies by half year



### Quarterly Data (Q2 Apr-Jun 2012)

A total of 29 companies were dissolved in Motherwell during the second quarter of 2012 (Apr 2012 - Jun 2012).

This figure is an increase of 3.6% versus the same period last year (Q2 2011). This figure compares well to the UK as a whole, which saw an increase of 12.5% against the same period last year.

SECOND QUARTER (APR 2012 - JUN 2012)	MOTHERWELL	UK
2012	29	80,217
2011	28	71,324
% CHANGE	3.6%	12.5%
RECORD YEAR	2009 (52)	2009 (181,176)

### dissolved companies by quarter



## Monthly Data (Apr, May & Jun 2012)

April 2012 saw a new record in company closures in Motherwell when compared to any previous April.

### dissolved companies by month



	APRIL	MAY	JUNE
CLOSED COMPANIES IN 2012	11	6	12
CLOSED COMPANIES IN 2011	7	13	8
% CHANGE	57.1%	-53.8%	50%
RECORD YEAR	2012 (11)	2009 (34)	2009 (18)

## Half Year Data (Jan-Jun 2012)

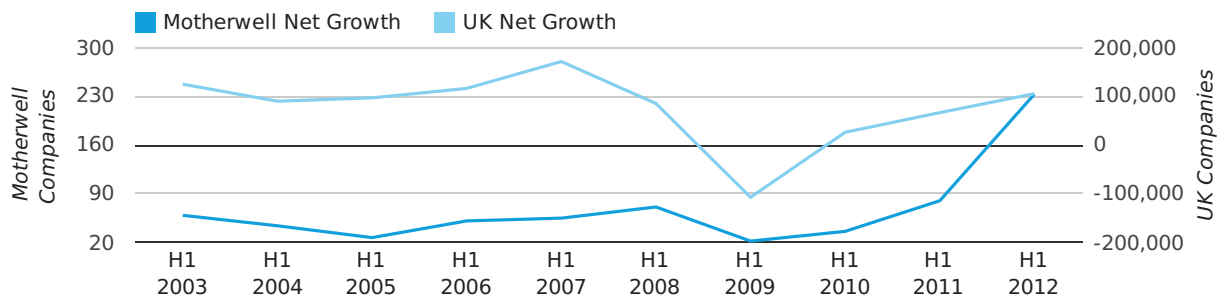
The first half of 2012 saw a new record in net growth in Motherwell when compared to any previous first half year.

The first half of 2012 was a record first half year for net growth in Motherwell when compared to any half year in history.

In the first half of 2012 the company register for Motherwell increased by 233 companies. This figure is 191.3% higher than last year, which compares well to a UK increase of 58.6%.

HALF YEAR (JAN-JUN)	MOTHERWELL	UK
2012	233	105,357
2011	80	66,425
% CHANGE	191.3%	58.6%
RECORD YEAR	2012 (233)	2007 (171,296)

### net growth by half year



## Quarterly Data (Q2 Apr-Jun 2012)

Q2 2012 saw a new record in net growth in Motherwell when compared to any previous Q2.

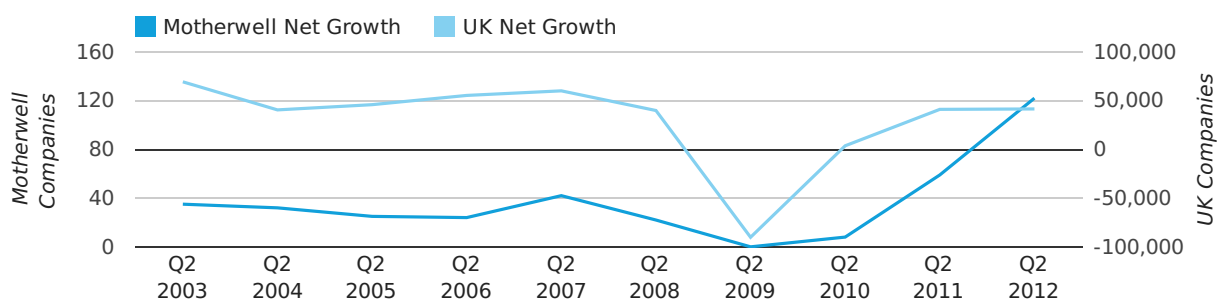
Q2 2012 was a record quarter for net growth in Motherwell when compared to any quarter in history.

Net company growth for Motherwell during the second quarter of 2012 (Apr 2012 - Jun 2012) was 122 companies.

This represents an increase of 106.8% on the same period last year.

SECOND QUARTER (APR 2012 - JUN 2012)	MOTHERWELL	UK
2012	122	41,442
2011	59	41,020
% CHANGE	106.8%	1.0%
RECORD YEAR	2012 (122)	2003 (69,274)

### net growth by quarter



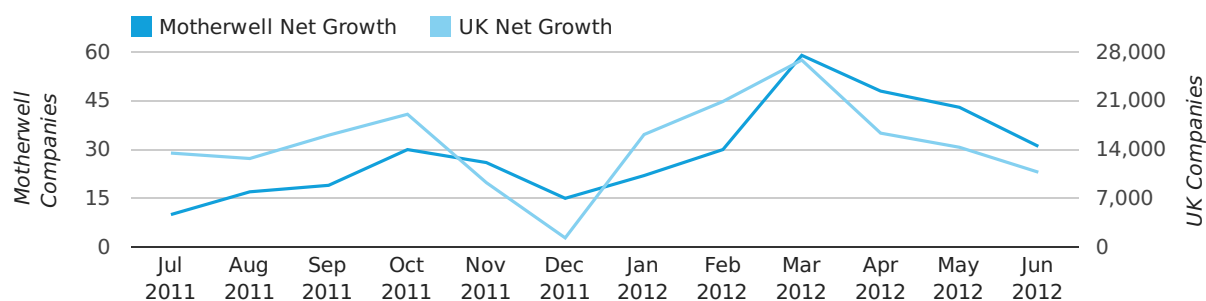
## Monthly Data (Apr, May & Jun 2012)

June 2012 saw a new record in net growth in Motherwell when compared to any previous June.

May 2012 saw a new record in net growth in Motherwell when compared to any previous May.

April 2012 saw a new record in net growth in Motherwell when compared to any previous April.

### net growth by month



	APRIL	MAY	JUNE
NET GROWTH IN 2012	48	43	31
NET GROWTH IN 2011	14	21	24
% CHANGE	242.9%	104.8%	29.2%
RECORD YEAR	2012 (48)	2012 (43)	2012 (31)



### Half Year Data (Jan-Jun 2012)

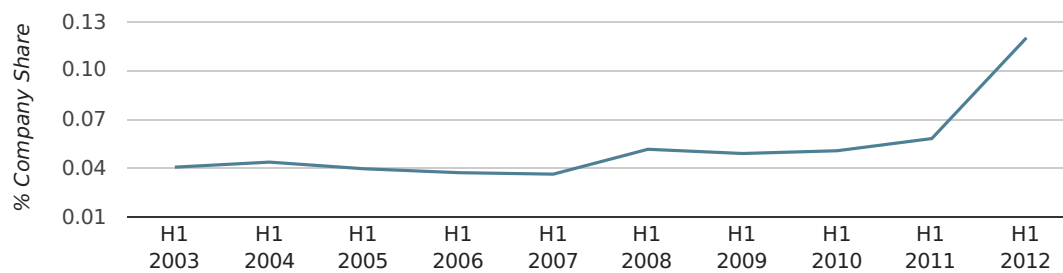
The first half of 2012 saw a new record in UK company share in Motherwell when compared to any previous first half year.

The first half of 2012 was a record first half year for UK company share in Motherwell when compared to any half year in history.

In the first half of 2012 Motherwell formed 0.1% of all UK companies. This is the same as the 2011 figure of 0.1%.

HALF YEAR (JAN-JUN)	MOTHERWELL
2012	0.1%
2011	0.1%
2010	0.1%
2009	0.0%
2008	0.1%
RECORD YEAR (SINCE 1960)	2012 (0.1%)

### company share by half year

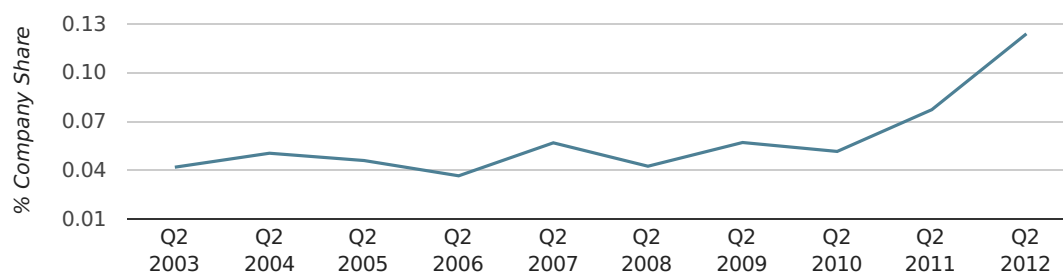


### Quarterly Data (Q2 Apr-Jun 2012)

In the second quarter of 2012, Motherwell formed 0.1% of all UK companies.

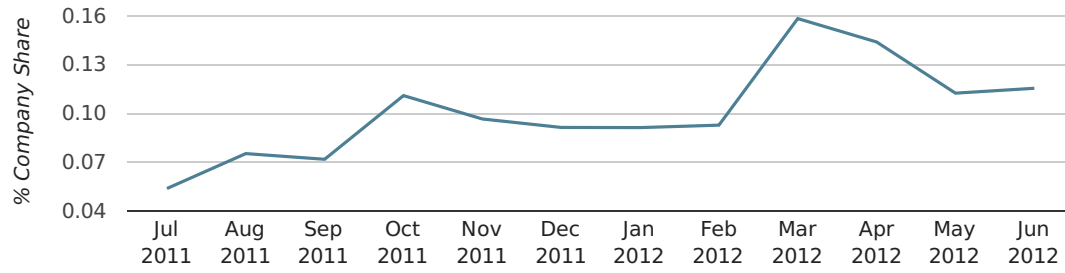
SECOND QUARTER (APR 2012 - JUN 2012)	MOTHERWELL
2012	0.1%
2011	0.1%
2010	0.1%
2009	0.1%
2008	0.0%
RECORD YEAR (SINCE 1960)	1968 (0.2%)

### company share by quarter



## Monthly Data (Apr, May & Jun 2012)

### company share by month



	APRIL	MAY	JUNE
UK FORMATION SHARE IN 2012	0.1%	0.1%	0.1%
UK FORMATION SHARE IN 2011	0.1%	0.1%	0.1%
% CHANGE	136.6%	26.2%	43.4%
RECORD YEAR	1979 (1.1%)	1969 (0.2%)	1968 (0.6%)

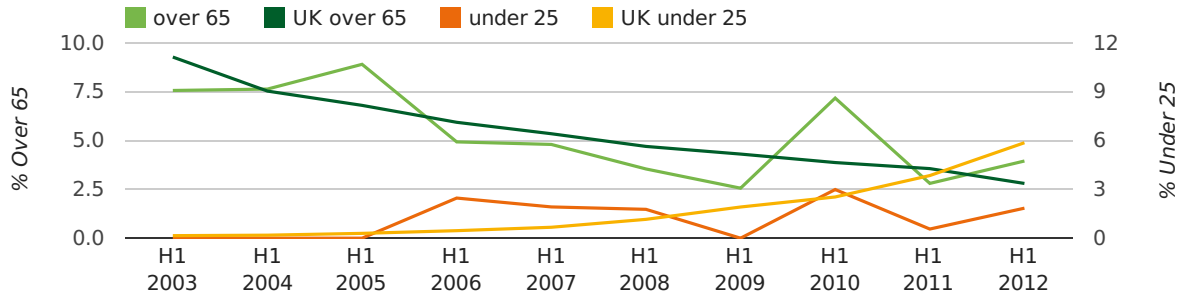
### Half Year Data (Jan-Jun 2012)

The average age of a director in the first half of 2012 was 47.0.

The percentage of directors under the age of 25 was 1.8% compared to the UK figure of 4.9%.

The percentage of directors over the age of 65 was 4.0% compared to the UK figure of 3.4%.

#### director age by half year



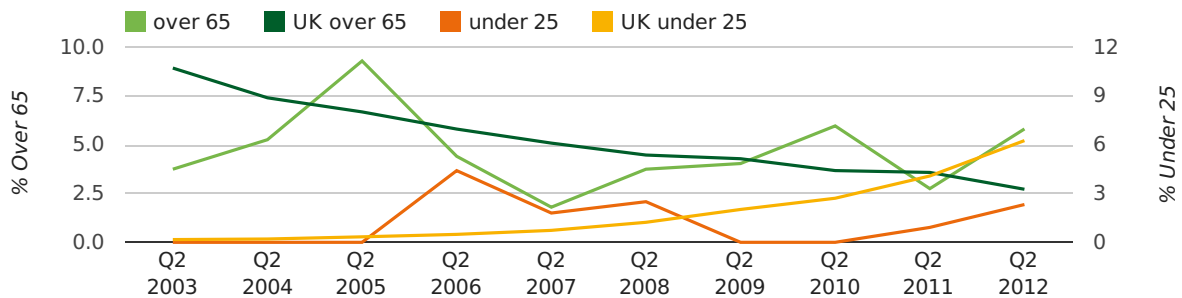
### Quarterly Data (Q2 Apr-Jun 2012)

The average age of a director in the second quarter of 2012 was 48.1.

The percentage of directors under the age of 25 was 2.3% compared to the UK figure of 5.2%.

The percentage of directors over the age of 65 was 5.8% compared to the UK figure of 3.3%.

#### director age by quarter

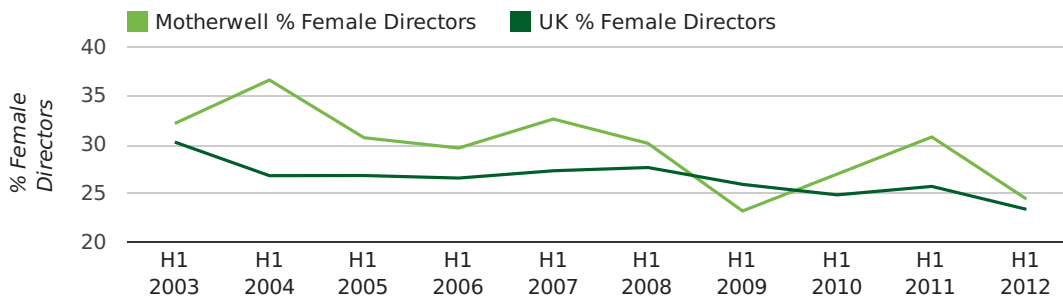


### Half Year Data (Jan-Jun 2012)

The record first half year for female directors in Motherwell was 1861 when 40.0% of all directors were female.

24.4% of all director appointments in Motherwell in the first half of 2012 were female. This compares to a UK average of 23.4% for the same period.

#### director gender by half year

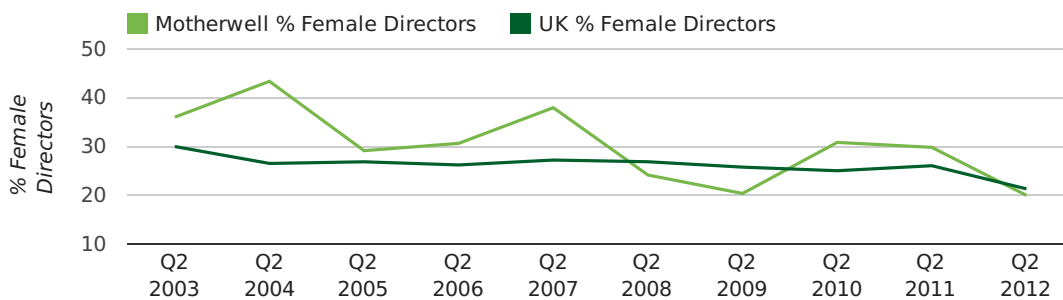


### Quarterly Data (Q2 Apr-Jun 2012)

The record second quarter for female directors in Motherwell was in 1866 when 66.7% of all directors were female.

20.0% of all director appointments in Motherwell in the second quarter of 2012 were female. This compares to a UK average of 21.3% for the same period.

#### director gender by quarter



## Previous 12 months (Jun 2011-Jun 2012)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
MANAGEMENT	29.51%	CONSULTING	5.07%
INVESTMENT	14.56%	MANAGEMENT	4.74%
CONSULTANCY	1.35%	CONSULTANCY	3.28%
INVESTMENTS	0.94%	PROPERTY	2.35%
ENGINEERING	0.81%	TRADING	2.10%
LUSONA	0.81%	DESIGN	1.89%
PROPERTY	0.67%	ENGINEERING	1.87%
BAR	0.67%	ASSOCIATES	1.82%
BUILDING	0.67%	CONSULTANTS	1.78%
(SCOTLAND)	0.54%	CONSTRUCTION	1.71%
DESIGN	0.54%	BUSINESS	1.70%
P	0.54%	MEDIA	1.69%
PROPERTIES	0.40%	LONDON	1.68%
PARK	0.40%	J	1.57%
SOLAR	0.40%	GLOBAL	1.51%
RECYCLING	0.40%	INVESTMENTS	1.48%
TRANSPORT	0.40%	IT	1.42%
ENTERPRISES	0.40%	CARE	1.31%
DIRECT	0.40%	PROPERTIES	1.31%
M	0.40%	M	1.26%
D	0.40%	ELECTRICAL	1.23%
PLANT	0.40%	BUILDING	1.23%
CLEANING	0.40%	SECURITY	1.19%
CONSULTING	0.40%	S	1.18%
RECRUITMENT	0.40%	ENTERPRISES	1.17%

## Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	110	244,457
99999 - Dormant Company	48	26,088
82990 - Other business support service activities not elsewhere classified	33	35,447
7487 - Other business activities	28	47,029
9999 - Dormant Company	9	16,469
62020 - Information technology consultancy activities	6	15,280
43999 - Other specialised construction activities not elsewhere classified	6	4,091
47110 - Retail sale in non-specialised stores with food, beverages or tobacco predominating	4	1,718
96090 - Other service activities not elsewhere classified	4	14,220
49410 - Freight transport by road	4	2,912
41100 - Development of building projects	4	5,149
68209 - Other letting and operating of own or leased real estate	4	4,535
43390 - Other building completion and finishing	4	3,241
56103 - Take-away food shops and mobile food stands	4	3,169
74909 - Other professional, scientific and technical activities not elsewhere classified	3	10,271
71129 - Other engineering activities	3	2,453
62090 - Other information technology service activities	3	8,258
9305 - Other service activities	3	7,926
70229 - Management consultancy activities other than financial management	3	20,390
42990 - Construction of other civil engineering projects not elsewhere classified	3	1,423