Newcastle Upon Tyne

2011 annual business confidence report



headlines

- 2011 was a record year for company registrations in Newcastle Upon Tyne when compared to any year in history.
- The second half of 2011 saw a new record in company registrations in Newcastle Upon Tyne when compared to any previous second half year.
- Q4 2011 saw a new record in company registrations in Newcastle Upon Tyne when compared to any previous Q4.
- December 2011 saw a new record in company registrations in Newcastle Upon Tyne when compared to any previous December.
- November 2011 saw a new record in company registrations in Newcastle Upon Tyne when compared to any previous November.
- October 2011 saw a new record in company registrations in Newcastle Upon Tyne when compared to any previous October.
- Q4 2011 saw a new record in company closures in Newcastle Upon Tyne when compared to any previous Q4.
- December 2011 saw a new record in company closures in Newcastle Upon Tyne when compared to any previous December.
- November 2011 saw a new record in company closures in Newcastle Upon Tyne when compared to any previous November.

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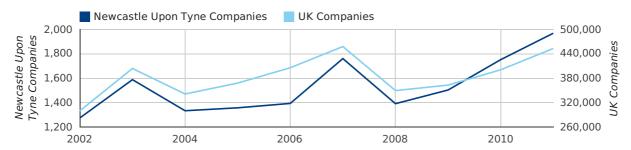
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2011 was a record year for company registrations in Newcastle Upon Tyne when compared to any year in history.

A total of 1,968 companies were formed in Newcastle Upon Tyne in 2011. This total is 12.4% higher than in 2010 and compares equally to the UK figure of a 13.1% growth compared to 400,358 the previous year.

YEAR	NEWCASTLE UPON TYNE	UK
2011	1,968	452,870
2010	1,751	400,358
2009	1,502	362,675
2008	1,390	349,203
2007	1,760	457,649
RECORD YEAR	2011 (1,968)	2007 (457,649)

new companies by year



Half Year Data (Jul-Dec 2011)

The second half of 2011 saw a new record in company registrations in Newcastle Upon Tyne when compared to any previous second half year.

In the second half of 2011 a total of 969 companies were formed in Newcastle Upon Tyne. This figure is 16.5% higher than last year, which compares well to the UK wide figure of 14.0%.

The highest total for a second half year in Newcastle Upon Tyne occurred in 2011 when a total of 969 were formed.

HALF YEAR (JUL-DEC)	NEWCASTLE UPON TYNE	UK
2011	969	224,135
2010	832	196,609
% CHANGE	16.5%	14.0%
RECORD YEAR	2011 (969)	2011 (224,135)

new companies by half year



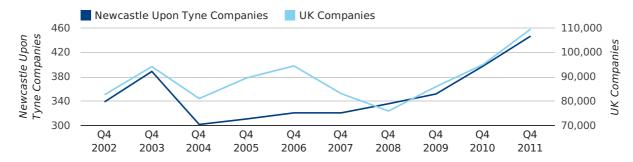
Q4 2011 saw a new record in company registrations in Newcastle Upon Tyne when compared to any previous Q4.

A total of 447 companies were registered in Newcastle Upon Tyne during the fourth quarter of 2011 (Oct 2011 - Dec 2011).

This figure is an increase of 12.3% versus the same period last year (Q4 2010). This figure compares badly to the UK as a whole, which saw an increase of 15.3% against the same period last year.

FOURTH QUARTER (OCT 2011 - DEC 2011)	NEWCASTLE UPON TYNE	UK
2011	447	109,623
2010	398	95,117
% CHANGE	12.3%	15.3%
RECORD YEAR	2011 (447)	2011 (109,623)

new companies by quarter



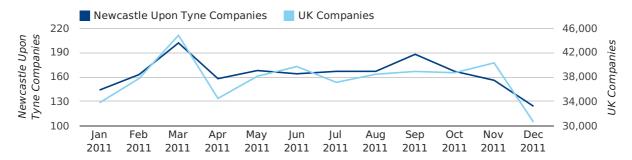
Monthly Data (Oct, Nov & Dec 2011)

December 2011 saw a new record in company registrations in Newcastle Upon Tyne when compared to any previous December.

November 2011 saw a new record in company registrations in Newcastle Upon Tyne when compared to any previous November.

October 2011 saw a new record in company registrations in Newcastle Upon Tyne when compared to any previous October.

new companies by month

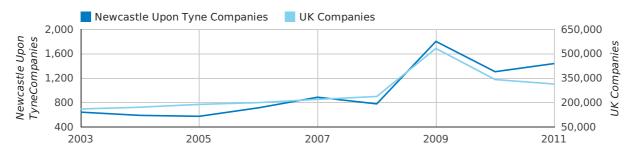


	OCTOBER	NOVEMBER	DECEMBER
NEW COMPANIES IN 2011	167	156	124
NEW COMPANIES IN 2010	159	134	105
% CHANGE	5.0%	16.4%	18.1%
RECORD YEAR	2011 (167)	2011 (156)	2011 (124)

A total of 1,442 companies were dissolved in Newcastle Upon Tyne in 2011. This total is 10.2% higher than in 2010 and compares favourably to the UK figure of 8.1% decrease compared to the previous year.

YEAR	NEWCASTLE UPON TYNE	UK
2011	1,442	314,523
2010	1,308	342,232
2009	1,805	533,773
2008	780	237,901
2007	889	220,295
RECORD YEAR	2009 (1,805)	2009 (533,773)

dissolved companies by year



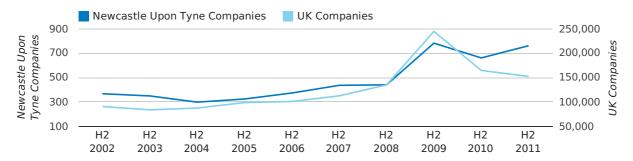
Half Year Data (Jul-Dec 2011)

In the second half of 2011 a total of 761 companies were dissolved in Newcastle Upon Tyne. This figure is 15.1% higher than last year, which compares badly to the UK wide change of -7.5%.

The highest total for a second half year in Newcastle Upon Tyne occurred in 2009 when a total of 782 were closed.

HALF YEAR (JUL-DEC)	NEWCASTLE UPON TYNE	UK
2011	761	152,213
2010	661	164,601
% CHANGE	15.1%	-7.5%
RECORD YEAR	2009 (782)	2009 (244,537)

dissolved companies by half year



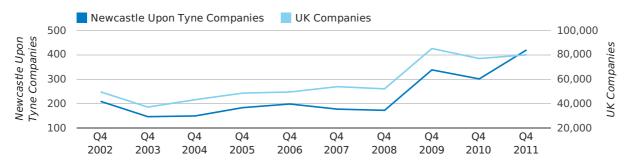
Q4 2011 saw a new record in company closures in Newcastle Upon Tyne when compared to any previous Q4.

A total of 420 companies were dissolved in Newcastle Upon Tyne during the fourth quarter of 2011 (Oct 2011 - Dec 2011).

This figure is an increase of 39.5% versus the same period last year (Q4 2010). This figure compares poorly to the UK as a whole, which saw an increase of 4.0% against the same period last year.

FOURTH QUARTER (OCT 2011 - DEC 2011)	NEWCASTLE UPON TYNE	UK
2011	420	79,983
2010	301	76,896
% CHANGE	39.5%	4.0%
RECORD YEAR	2011 (420)	2009 (85,136)

dissolved companies by quarter

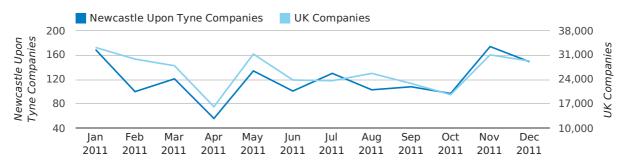


Monthly Data (Oct, Nov & Dec 2011)

December 2011 saw a new record in company closures in Newcastle Upon Tyne when compared to any previous December.

November 2011 saw a new record in company closures in Newcastle Upon Tyne when compared to any previous November.

dissolved companies by month



	OCTOBER	NOVEMBER	DECEMBER
CLOSED COMPANIES IN 2011	97	174	149
CLOSED COMPANIES IN 2010	113	121	67
% CHANGE	-14.2%	43.8%	122%
RECORD YEAR	2009 (126)	2011 (174)	2011 (149)

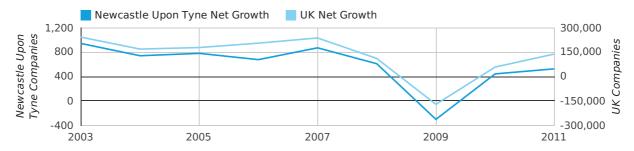
A total of 526 companies were added to the company register for Newcastle Upon Tyne in 2011. This number represents growth of 30.0% which compares unfavourably to the UK figure of 34.6%.

This number is 83 companies higher than the previous year.

The highest net company growth figure ever seen in one year came in 2003 when the Newcastle Upon Tyne company register grew by 943 companies.

YEAR	NEWCASTLE UPON TYNE	UK
2011	526	138,347
2010	443	58,126
2009	-303	-171,098
2008	610	111,302
2007	871	237,354
RECORD YEAR	2003 (943)	2003 (242,543)

net growth by year

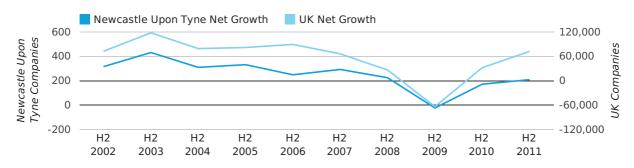


Half Year Data (Jul-Dec 2011)

In the second half of 2011 the company register for Newcastle Upon Tyne increased by 208 companies. This figure is 21.6% higher than last year, which compares badly to a UK increase of 124.7%.

HALF YEAR (JUL-DEC)	NEWCASTLE UPON TYNE	UK
2011	208	71,922
2010	171	32,008
% CHANGE	21.6%	124.7%
RECORD YEAR	2003 (431)	2003 (117,772)

net growth by half year

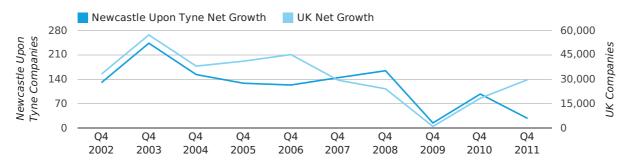


Net company growth for Newcastle Upon Tyne during the fourth quarter of 2011 (Oct 2011 - Dec 2011) was 27 companies.

This represents a decrease of 72.2% on the same period last year.

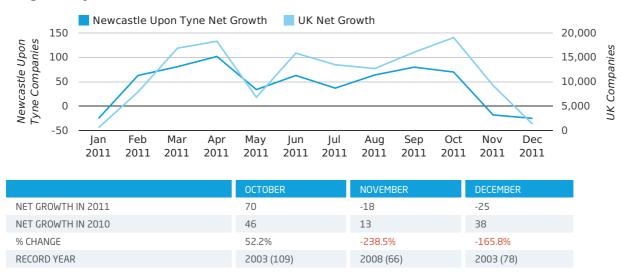
FOURTH QUARTER (OCT 2011 - DEC 2011)	NEWCASTLE UPON TYNE	UK
2011	27	29,640
2010	97	18,221
% CHANGE	-72.2%	62.7%
RECORD YEAR	2003 (243)	2003 (57,175)

net growth by quarter



Monthly Data (Oct, Nov & Dec 2011)

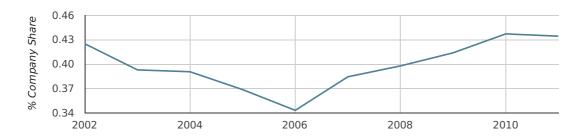
net growth by month



In 2011 Newcastle Upon Tyne formed 0.4% of all UK companies. This is no change on 2010 when Newcastle Upon Tyne was responsible for 0.4% of all UK companies.

YEAR	NEWCASTLE UPON TYNE
2011	0.4%
2010	0.4%
2009	0.4%
2008	0.4%
2007	0.4%
RECORD YEAR (SINCE 1960)	1961 (0.7%)

company share by year

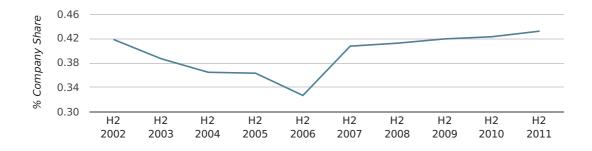


Half Year Data (Jul-Dec 2011)

In the second half of 2011 Newcastle Upon Tyne formed 0.4% of all UK companies. This is the same as the 2010 figure of 0.4%.

HALF YEAR (JUL-DEC)	NEWCASTLE UPON TYNE
2011	0.4%
2010	0.4%
2009	0.4%
2008	0.4%
2007	0.4%
RECORD YEAR (SINCE 1960)	1961 (1.1%)

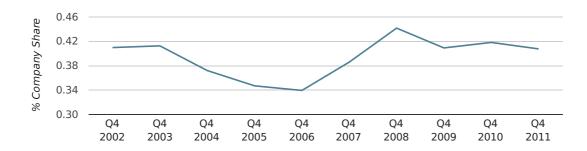
company share by half year



In the fourth quarter of 2011, Newcastle Upon Tyne formed 0.4% of all UK companies.

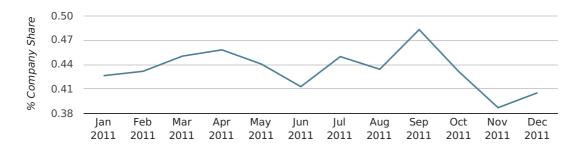
FOURTH QUARTER (OCT 2011 - DEC 2011)	NEWCASTLE UPON TYNE
2011	0.4%
2010	0.4%
2009	0.4%
2008	0.4%
2007	0.4%
RECORD YEAR (SINCE 1960)	1961 (1.3%)

company share by quarter



Monthly Data (Oct, Nov & Dec 2011)

company share by month



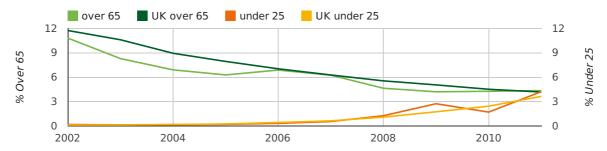
	OCTOBER	NOVEMBER	DECEMBER
UK FORMATION SHARE IN 2011	0.4%	0.4%	0.4%
UK FORMATION SHARE IN 2010	0.5%	0.4%	0.4%
% CHANGE	-8.7%	-0.8%	4.7%
RECORD YEAR	1961 (1.2%)	1961 (1.4%)	1961 (1.2%)

The average age of a director in 2011 was 43.6.

The percentage of directors under the age of 25 was 4.2% compared to the UK figure of 3.7%.

The percentage of directors over the age of 65 was 4.4% compared to the UK figure of 4.2%.

director age by year



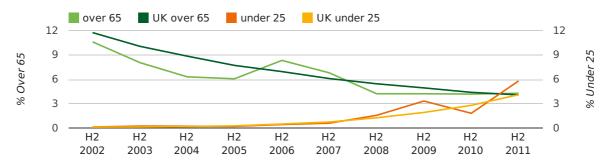
Half Year Data (Jul-Dec 2011)

The average age of a director in the second half of 2011 was 42.6.

The percentage of directors under the age of 25 was 5.8% compared to the UK figure of 4.1%.

The percentage of directors over the age of 65 was 4.3% compared to the UK figure of 4.1%.

director age by half year

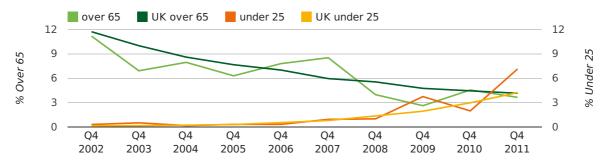


The average age of a director in the fourth quarter of 2011 was 41.8.

The percentage of directors under the age of 25 was 7.1% compared to the UK figure of 4.2%.

The percentage of directors over the age of 65 was 3.6% compared to the UK figure of 4.1%.

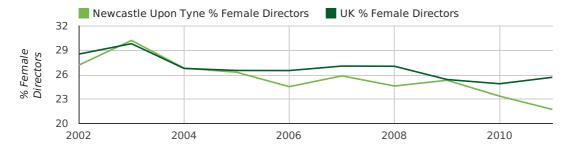
director age by quarter



The record year for female directors in Newcastle Upon Tyne was 1857 when 36.4% of all directors were female.

The percentage of female directors in Newcastle Upon Tyne in 2011 was 27.2%. The average for the UK during this time was 28.6%

director gender by year

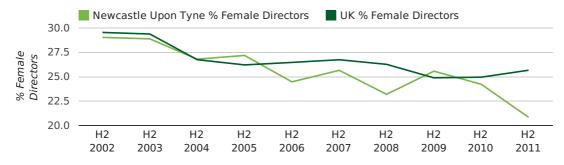


Half Year Data (Jul-Dec 2011)

The record second half year for female directors in Newcastle Upon Tyne was 1860 when 42.9% of all directors were female.

20.8% of all director appointments in Newcastle Upon Tyne in the second half of 2011 were female. This compares to a UK average of 25.7% for the same period.

director gender by half year

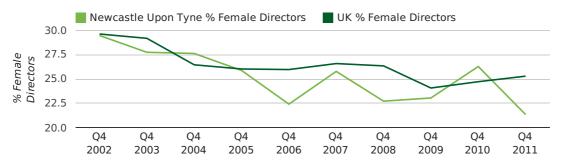


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The record fourth quarter for female directors in Newcastle Upon Tyne was in 1977 when 31.1% of all directors were female.

21.4% of all director appointments in Newcastle Upon Tyne in the fourth quarter of 2011 were female. This compares to a UK average of 25.3% for the same period.

director gender by quarter



naming trends $\operatorname{duport} \omega$

Previous 12 months (Dec 2010-Dec 2011)

 ${\sf Excluding: LIMITED, LTD, \&, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.}\\$

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
NORTH	2.08%	CONSULTING	5.07%
EAST	1.72%	MANAGEMENT	4.74%
MANAGEMENT	1.68%	CONSULTANCY	3.26%
POWERGRID	1.39%	PROPERTY	2.37%
NEWCASTLE	1.31%	TRADING	2.07%
CONSULTING	1.21%	DESIGN	1.92%
PROPERTY	0.95%	ASSOCIATES	1.86%
CONSULTANCY	0.88%	ENGINEERING	1.78%
DESIGN	0.84%	BUSINESS	1.78%
NE	0.80%	CONSULTANTS	1.76%
NORTHERN	0.77%	CONSTRUCTION	1.73%
(NE)	0.77%	MEDIA	1.71%
COMMUNITY	0.73%	LONDON	1.63%
TRAINING	0.69%	J	1.51%
(NORTH	0.62%	INVESTMENTS	1.48%
ENERGY	0.62%	GLOBAL	1.46%
SECURITY	0.58%	IT	1.41%
PROPERTIES	0.55%	CARE	1.39%
ELECTRICAL	0.55%	PROPERTIES	1.29%
LEISURE	0.51%	ELECTRICAL	1.29%
MARKETING	0.51%	M	1.27%
DEVELOPMENT	0.51%	BUILDING	1.26%
EAST)	0.51%	ENERGY	1.25%
BUILDING	0.51%	S	1.20%
GROUP	0.51%	ENTERPRISES	1.20%

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Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	838	205,525
7487 - Other business activities	190	57,052
99999 - Dormant Company	115	21,846
82990 - Other business support service activities not elsewhere classified	93	32,483
9999 - Dormant Company	82	20,199
70229 - Management consultancy activities other than financial management	58	17,765
5530 - Restaurants	52	5,013
7414 - Business & management consultancy	49	13,034
7260 - Other computer related activities	49	7,667
9305 - Other service activities	48	9,492
62020 - Information technology consultancy activities	45	12,072
96090 - Other service activities not elsewhere classified	45	11,768
7499 - Non-trading company	43	9,957
68320 - Management of real estate on a fee or contract basis	32	3,194
74990 - Non-trading company	32	8,929
86900 - Other human health activities	31	4,457
7222 - Other software consultancy and supply	27	7,398
62090 - Other information technology service activities	26	7,493
74909 - Other professional, scientific and technical activities not elsewhere classified	26	8,671
7032 - Manage real estate, fee or contract	22	2,198