# Newhaven

2011 annual business confidence report



## headlines

- 2011 was a record year for company closures in Newhaven when compared to any year in history.
- The second half of 2011 saw a new record in company closures in Newhaven when compared to any previous second half year.
- Q4 2011 saw a new record in company closures in Newhaven when compared to any previous Q4.
- December 2011 saw a new record in company closures in Newhaven when compared to any previous December.
- November 2011 saw a new record in company closures in Newhaven when compared to any previous November.

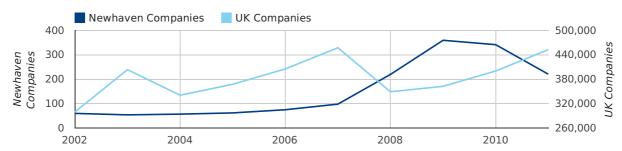
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A total of 221 companies were formed in Newhaven in 2011. This total is 35.4% lower than in 2010 and compares favourably to the UK figure of a 13.1% growth compared to 400,358 the previous year.

YEAR	NEWHAVEN	UK
2011	221	452,870
2010	342	400,358
2009	360	362,675
2008	220	349,203
2007	98	457,649
RECORD YEAR	2009 (360)	2007 (457,649)

#### new companies by year



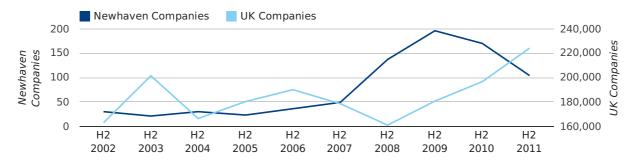
#### Half Year Data (Jul-Dec 2011)

In the second half of 2011 a total of 104 companies were formed in Newhaven. This figure is 38.8% lower than last year, which compares badly to the UK wide figure of 14.0%.

The highest total for a second half year in Newhaven occurred in 2009 when a total of 196 were formed.

HALF YEAR (JUL-DEC)	NEWHAVEN	UK
2011	104	224,135
2010	170	196,609
% CHANGE	-38.8%	14.0%
RECORD YEAR	2009 (196)	2011 (224,135)

#### new companies by half year

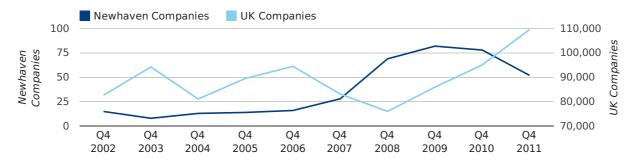


A total of 52 companies were registered in Newhaven during the fourth quarter of 2011 (Oct 2011 - Dec 2011).

This figure is a decrease of 33.3% versus the same period last year (Q4 2010). This figure compares badly to the UK as a whole, which saw an increase of 15.3% against the same period last year.

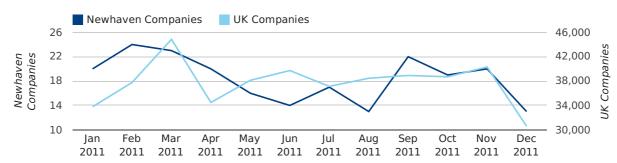
FOURTH QUARTER (OCT 2011 - DEC 2011)	NEWHAVEN	UK
2011	52	109,623
2010	78	95,117
% CHANGE	-33.3%	15.3%
RECORD YEAR	2009 (82)	2011 (109,623)

#### new companies by quarter



#### Monthly Data (Oct, Nov & Dec 2011)

#### new companies by month



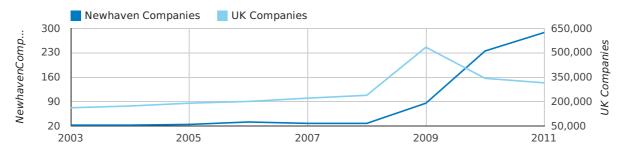
	OCTOBER	NOVEMBER	DECEMBER
NEW COMPANIES IN 2011	19	20	13
NEW COMPANIES IN 2010	37	27	14
% CHANGE	-48.6%	-25.9%	-7.1%
RECORD YEAR	2010 (37)	2009 (34)	2008 (24)

2011 was a record year for company closures in Newhaven when compared to any year in history.

A total of 288 companies were dissolved in Newhaven in 2011. This total is 22.6% higher than in 2010 and compares favourably to the UK figure of 8.1% decrease compared to the previous year.

YEAR	NEWHAVEN	UK
2011	288	314,523
2010	235	342,232
2009	85	533,773
2008	27	237,901
2007	27	220,295
RECORD YEAR	2011 (288)	2009 (533,773)

#### dissolved companies by year



#### Half Year Data (Jul-Dec 2011)

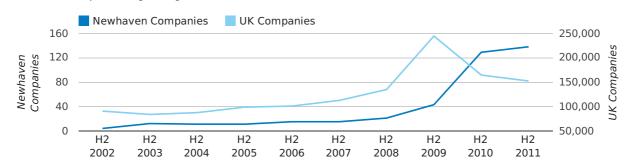
The second half of 2011 saw a new record in company closures in Newhaven when compared to any previous second half year.

In the second half of 2011 a total of 138 companies were dissolved in Newhaven. This figure is 7.0% higher than last year, which compares badly to the UK wide change of -7.5%.

The highest total for a second half year in Newhaven occurred in 2011 when a total of 138 were closed.

HALF YEAR (JUL-DEC)	NEWHAVEN	UK
2011	138	152,213
2010	129	164,601
% CHANGE	7.0%	-7.5%
RECORD YEAR	2011 (138)	2009 (244,537)

#### dissolved companies by half year



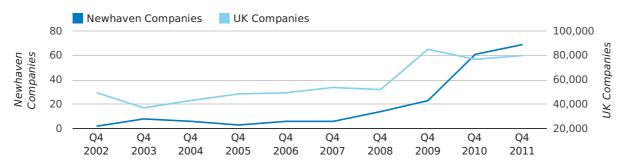
Q4 2011 saw a new record in company closures in Newhaven when compared to any previous Q4.

A total of 69 companies were dissolved in Newhaven during the fourth quarter of 2011 (Oct 2011 - Dec 2011).

This figure is an increase of 13.1% versus the same period last year (Q4 2010). This figure compares poorly to the UK as a whole, which saw an increase of 4.0% against the same period last year.

FOURTH QUARTER (OCT 2011 - DEC 2011)	NEWHAVEN	UK
2011	69	79,983
2010	61	76,896
% CHANGE	13.1%	4.0%
RECORD YEAR	2011 (69)	2009 (85,136)

#### dissolved companies by quarter

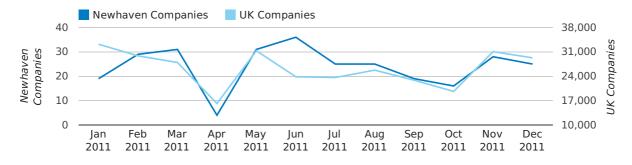


#### Monthly Data (Oct, Nov & Dec 2011)

December 2011 saw a new record in company closures in Newhaven when compared to any previous December.

November 2011 saw a new record in company closures in Newhaven when compared to any previous November.

#### dissolved companies by month



	OCTOBER	NOVEMBER	DECEMBER
CLOSED COMPANIES IN 2011	16	28	25
CLOSED COMPANIES IN 2010	27	23	11
% CHANGE	-40.7%	21.7%	127%
RECORD YEAR	2010 (27)	2011 (28)	2011 (25)

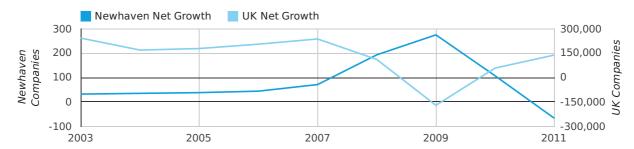
A total of -67 companies were removed to the company register for Newhaven in 2011. This number represents decline of 19.6% which compares unfavourably to the UK figure of 34.6%.

This number is 174 companies lower than the previous year.

The highest net company growth figure ever seen in one year came in 2009 when the Newhaven company register grew by 275 companies.

YEAR	NEWHAVEN	UK
2011	-67	138,347
2010	107	58,126
2009	275	-171,098
2008	193	111,302
2007	71	237,354
RECORD YEAR	2009 (275)	2003 (242,543)

#### net growth by year

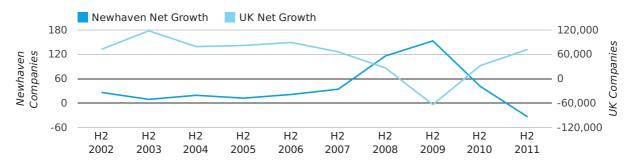


#### Half Year Data (Jul-Dec 2011)

In the second half of 2011 the company register for Newhaven decreased by 34 companies. This figure is 182.9% lower than last year, which compares badly to a UK increase of 124.7%.

HALF YEAR (JUL-DEC)	NEWHAVEN	UK
2011	-34	71,922
2010	41	32,008
% CHANGE	-182.9%	124.7%
RECORD YEAR	2009 (153)	2003 (117,772)

#### net growth by half year

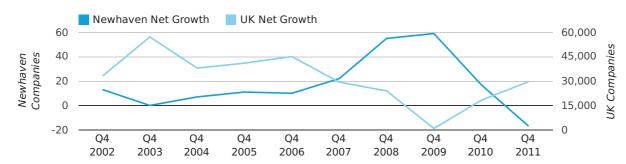


Net company growth for Newhaven during the fourth quarter of 2011 (Oct 2011 - Dec 2011) was -17 companies.

This represents a decrease of 200.0% on the same period last year.

FOURTH QUARTER (OCT 2011 - DEC 2011)	NEWHAVEN	UK
2011	-17	29,640
2010	17	18,221
% CHANGE	-200.0%	62.7%
RECORD YEAR	2009 (59)	2003 (57,175)

#### net growth by quarter



## Monthly Data (Oct, Nov & Dec 2011)

#### net growth by month

% CHANGE

RECORD YEAR



-70.0%

2009 (25)

-300.0%

2009 (28)

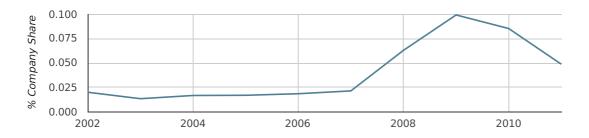
-500.0%

2008 (19)

In 2011 Newhaven formed 0.0% of all UK companies. This is a decline on 2010 when Newhaven was responsible for 0.1% of all UK companies.

YEAR	NEWHAVEN
2011	0.0%
2010	0.1%
2009	0.1%
2008	0.1%
2007	0.0%
RECORD YEAR (SINCE 1960)	2009 (0.1%)

#### company share by year

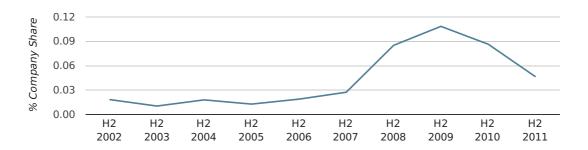


## Half Year Data (Jul-Dec 2011)

In the second half of 2011 Newhaven formed 0.0% of all UK companies. This is less than the 2010 figure of 0.1%.

HALF YEAR (JUL-DEC)	NEWHAVEN
2011	0.0%
2010	0.1%
2009	0.1%
2008	0.1%
2007	0.0%
RECORD YEAR (SINCE 1960)	2009 (0.1%)

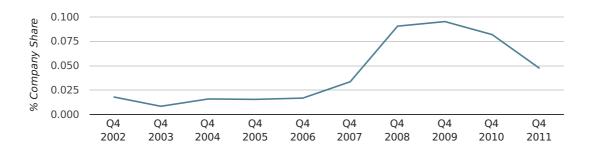
#### company share by half year



In the fourth quarter of 2011, Newhaven formed 0.0% of all UK companies.

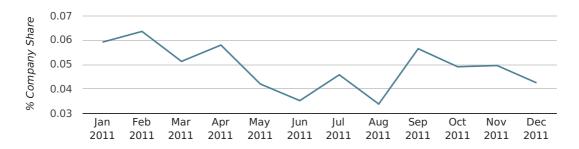
FOURTH QUARTER (OCT 2011 - DEC 2011)	NEWHAVEN
2011	0.0%
2010	0.1%
2009	0.1%
2008	0.1%
2007	0.0%
RECORD YEAR (SINCE 1960)	2009 (0.1%)

#### company share by quarter



## Monthly Data (Oct, Nov & Dec 2011)

#### company share by month



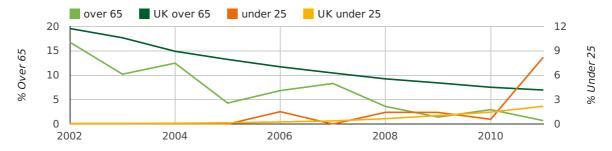
	OCTOBER	NOVEMBER	DECEMBER
UK FORMATION SHARE IN 2011	0.0%	0.0%	0.0%
UK FORMATION SHARE IN 2010	0.1%	0.1%	0.1%
% CHANGE	-55.4%	-36.9%	-17.6%
RECORD YEAR	2010 (0.1%)	1963 (0.2%)	1961 (0.2%)

The average age of a director in 2011 was 37.8.

The percentage of directors under the age of 25 was 8.2% compared to the UK figure of 3.7%.

The percentage of directors over the age of 65 was 0.7% compared to the UK figure of 4.2%.

#### director age by year



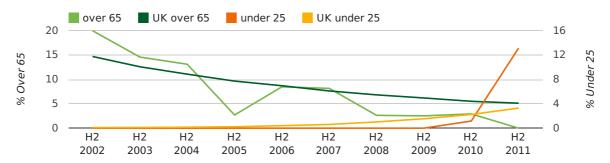
## Half Year Data (Jul-Dec 2011)

The average age of a director in the second half of 2011 was 37.3.

The percentage of directors under the age of 25 was 13.1% compared to the UK figure of 4.1%.

The percentage of directors over the age of 65 was 0.0% compared to the UK figure of 4.1%.

#### director age by half year

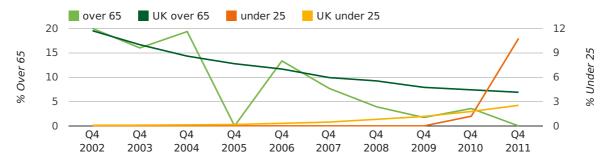


The average age of a director in the fourth quarter of 2011 was 38.5.

The percentage of directors under the age of 25 was 10.8% compared to the UK figure of 4.2%.

The percentage of directors over the age of 65 was 0.0% compared to the UK figure of 4.1%.

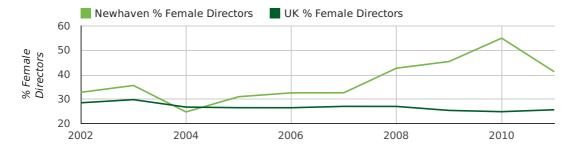
#### director age by quarter



The record year for female directors in Newhaven was 1857 when 36.4% of all directors were female.

The percentage of female directors in Newhaven in 2011 was 32.8%. The average for the UK during this time was 28.6%

#### director gender by year

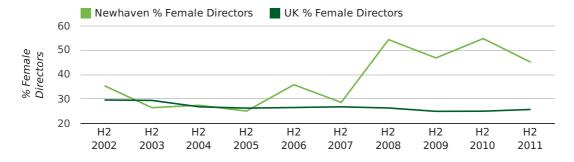


## Half Year Data (Jul-Dec 2011)

The record second half year for female directors in Newhaven was 1860 when 42.9% of all directors were female.

45.1% of all director appointments in Newhaven in the second half of 2011 were female. This compares to a UK average of 25.7% for the same period.

#### director gender by half year

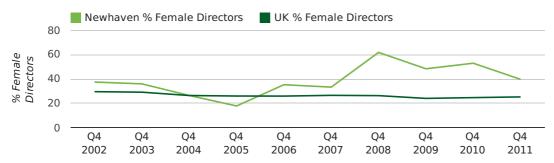


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The record fourth quarter for female directors in Newhaven was in 1977 when 31.1% of all directors were female.

39.7% of all director appointments in Newhaven in the fourth quarter of 2011 were female. This compares to a UK average of 25.3% for the same period.

#### director gender by quarter



# Previous 12 months (Dec 2010-Dec 2011)

 ${\sf Excluding: LIMITED, LTD, \&, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.}\\$ 

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
LAKE	2.40%	CONSULTING	5.07%
RIVER	2.16%	MANAGEMENT	4.74%
CREEK	1.44%	CONSULTANCY	3.26%
BAY	1.20%	PROPERTY	2.37%
GROUP	0.96%	TRADING	2.07%
THERAPY	0.96%	DESIGN	1.92%
TDK	0.96%	ASSOCIATES	1.86%
J	0.96%	ENGINEERING	1.78%
BEACH	0.72%	BUSINESS	1.78%
BATEMANS	0.72%	CONSULTANTS	1.76%
GARDENS	0.72%	CONSTRUCTION	1.73%
WATERS	0.72%	MEDIA	1.71%
SEA	0.72%	LONDON	1.63%
SPEECH	0.72%	J	1.51%
(PEACEHAVEN)	0.72%	INVESTMENTS	1.48%
SUSSEX	0.72%	GLOBAL	1.46%
CONSULTANCY	0.72%	IT	1.41%
SMART	0.48%	CARE	1.39%
HARBOUR	0.48%	PROPERTIES	1.29%
SOUTH	0.48%	ELECTRICAL	1.29%
MEDIA	0.48%	М	1.27%
TRADING	0.48%	BUILDING	1.26%
APPLIANCES	0.48%	ENERGY	1.25%
GO	0.48%	S	1.20%
PUBLICATIONS	0.48%	ENTERPRISES	1.20%

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# Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	240	205,525
8512 - Medical practice activities	225	2,224
86210 - General medical practice activities	59	2,285
7487 - Other business activities	16	57,052
8511 - Hospital activities	14	950
70229 - Management consultancy activities other than financial management	10	17,765
82990 - Other business support service activities not elsewhere classified	8	32,483
7414 - Business & management consultancy	8	13,034
8514 - Other human health activities	7	2,637
62020 - Information technology consultancy activities	6	12,072
32990 - Other manufacturing not elsewhere classified	5	1,594
86900 - Other human health activities	4	4,457
9301 - Wash & dry clean textile & fur	4	185
9999 - Dormant Company	3	20,199
9305 - Other service activities	3	9,492
5212 - Other retail non-specialised stores	3	1,088
4521 - General construction & civil engineering	3	5,558
45200 - Maintenance and repair of motor vehicles	2	2,452
98000 - Residents property management	2	2,874
9234 - Other entertainment activities	2	1,471