

Newmarket

2011 annual business confidence report



headlines

- 2011 was a record year for company registrations in Newmarket when compared to any year in history.
- The second half of 2011 saw a new record in company registrations in Newmarket when compared to any previous second half year.
- Q4 2011 saw a new record in company registrations in Newmarket when compared to any previous Q4.
- Q4 2011 was a record quarter for company registrations in Newmarket when compared to any quarter in history.
- December 2011 saw a new record in company registrations in Newmarket when compared to any previous December.
- November 2011 saw a new record in company registrations in Newmarket when compared to any previous November.
- December 2011 saw a new record in company closures in Newmarket when compared to any previous December.
- November 2011 saw a new record in net growth in Newmarket when compared to any previous November.

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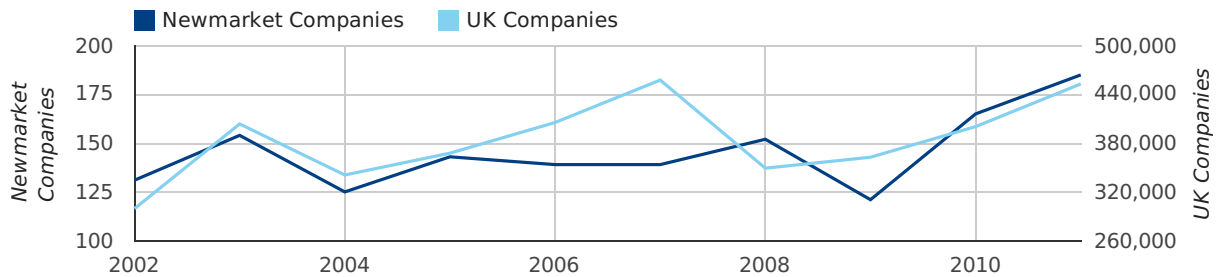
Annual Data (2011)

2011 was a record year for company registrations in Newmarket when compared to any year in history.

A total of 185 companies were formed in Newmarket in 2011. This total is 12.1% higher than in 2010 and compares equally to the UK figure of a 13.1% growth compared to 400,358 the previous year.

YEAR	NEWMARKET	UK
2011	185	452,870
2010	165	400,358
2009	121	362,675
2008	152	349,203
2007	139	457,649
RECORD YEAR	2011 (185)	2007 (457,649)

new companies by year



Half Year Data (Jul-Dec 2011)

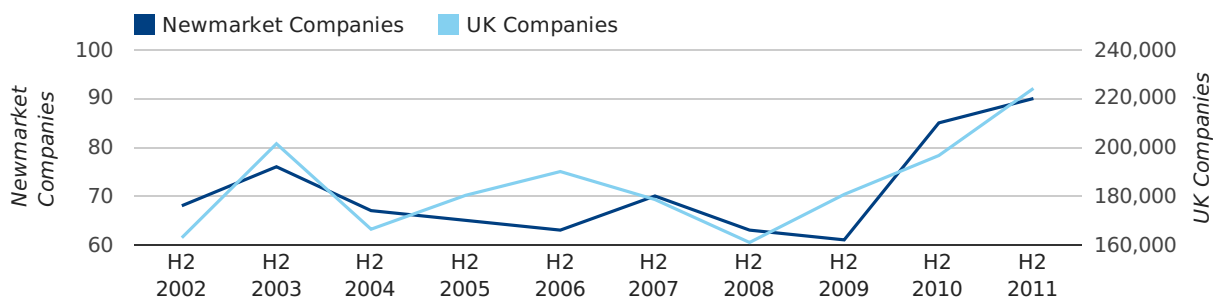
The second half of 2011 saw a new record in company registrations in Newmarket when compared to any previous second half year.

In the second half of 2011 a total of 90 companies were formed in Newmarket. This figure is 5.9% higher than last year, which compares badly to the UK wide figure of 14.0%.

The highest total for a second half year in Newmarket occurred in 2011 when a total of 90 were formed.

HALF YEAR (JUL-DEC)	NEWMARKET	UK
2011	90	224,135
2010	85	196,609
% CHANGE	5.9%	14.0%
RECORD YEAR	2011 (90)	2011 (224,135)

new companies by half year



Quarterly Data (Q4 Oct-Dec 2011)

Q4 2011 saw a new record in company registrations in Newmarket when compared to any previous Q4.

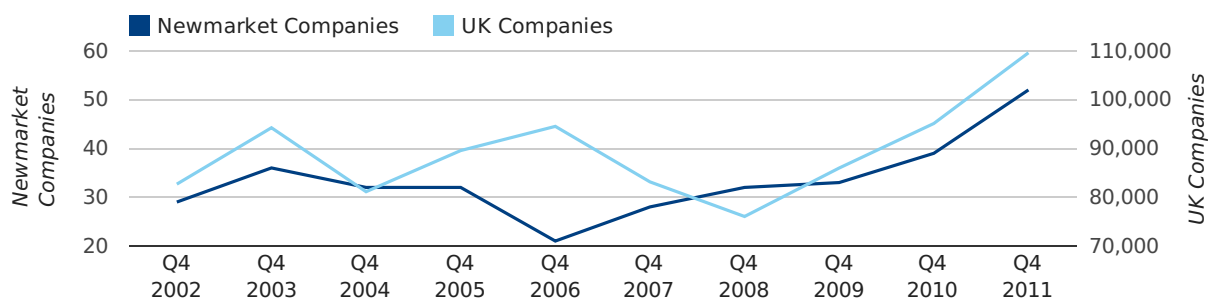
Q4 2011 was a record quarter for company registrations in Newmarket when compared to any quarter in history.

A total of 52 companies were registered in Newmarket during the fourth quarter of 2011 (Oct 2011 - Dec 2011).

This figure is an increase of 33.3% versus the same period last year (Q4 2010). This figure compares well to the UK as a whole, which saw an increase of 15.3% against the same period last year.

FOURTH QUARTER (OCT 2011 - DEC 2011)	NEWMARKET	UK
2011	52	109,623
2010	39	95,117
% CHANGE	33.3%	15.3%
RECORD YEAR	2011 (52)	2011 (109,623)

new companies by quarter

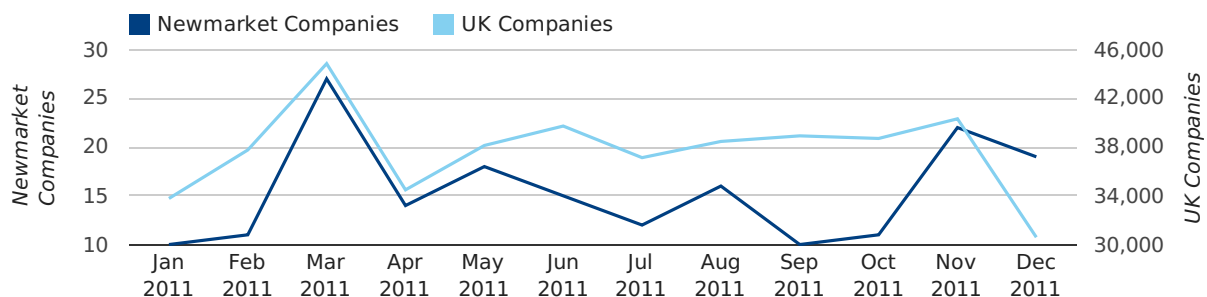


Monthly Data (Oct, Nov & Dec 2011)

December 2011 saw a new record in company registrations in Newmarket when compared to any previous December.

November 2011 saw a new record in company registrations in Newmarket when compared to any previous November.

new companies by month



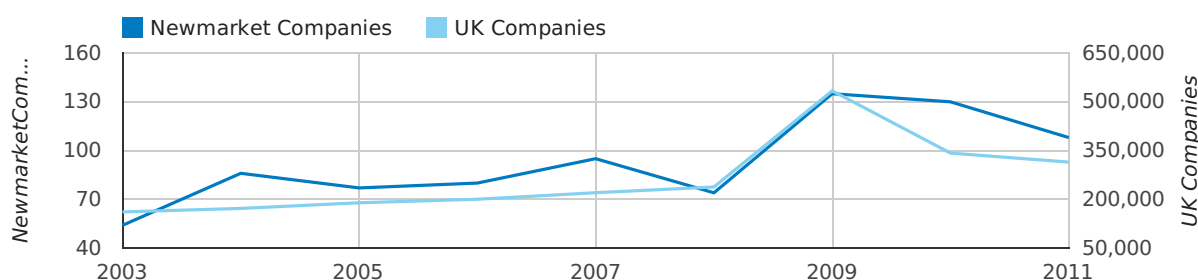
	OCTOBER	NOVEMBER	DECEMBER
NEW COMPANIES IN 2011	11	22	19
NEW COMPANIES IN 2010	18	12	9
% CHANGE	-38.9%	83.3%	111.1%
RECORD YEAR	2010 (18)	2011 (22)	2011 (19)

Annual Data (2011)

A total of 108 companies were dissolved in Newmarket in 2011. This total is 16.9% lower than in 2010 and compares unfavourably to the UK figure of 8.1% decrease compared to the previous year.

YEAR	NEWMARKET	UK
2011	108	314,523
2010	130	342,232
2009	135	533,773
2008	74	237,901
2007	95	220,295
RECORD YEAR	2009 (135)	2009 (533,773)

dissolved companies by year



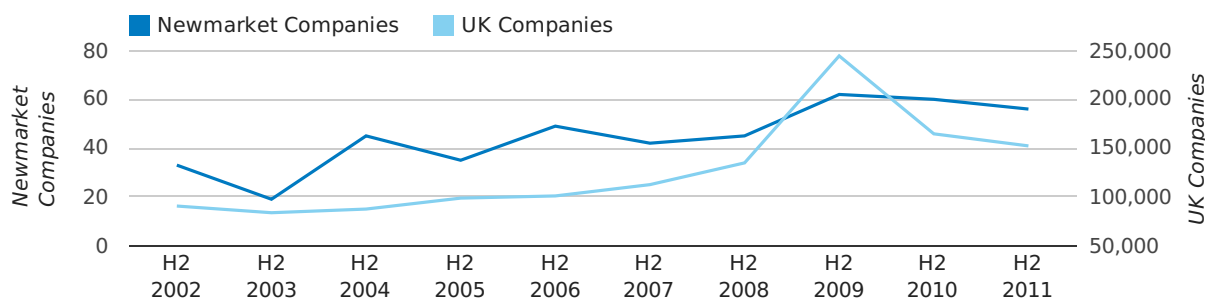
Half Year Data (Jul-Dec 2011)

In the second half of 2011 a total of 56 companies were dissolved in Newmarket. This figure is 6.7% lower than last year, which compares badly to the UK wide change of -7.5%.

The highest total for a second half year in Newmarket occurred in 2009 when a total of 62 were closed.

HALF YEAR (JUL-DEC)	NEWMARKET	UK
2011	56	152,213
2010	60	164,601
% CHANGE	-6.7%	-7.5%
RECORD YEAR	2009 (62)	2009 (244,537)

dissolved companies by half year



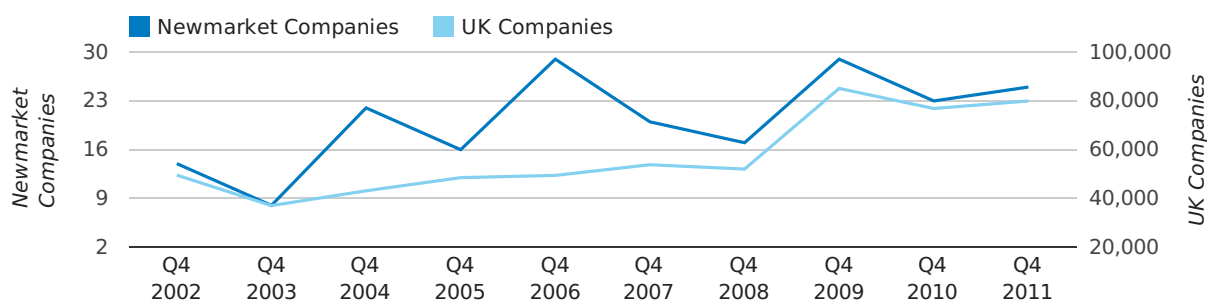
Quarterly Data (Q4 Oct-Dec 2011)

A total of 25 companies were dissolved in Newmarket during the fourth quarter of 2011 (Oct 2011 - Dec 2011).

This figure is an increase of 8.7% versus the same period last year (Q4 2010). This figure compares poorly to the UK as a whole, which saw an increase of 4.0% against the same period last year.

FOURTH QUARTER (OCT 2011 - DEC 2011)	NEWMARKET	UK
2011	25	79,983
2010	23	76,896
% CHANGE	8.7%	4.0%
RECORD YEAR	2006 (29)	2009 (85,136)

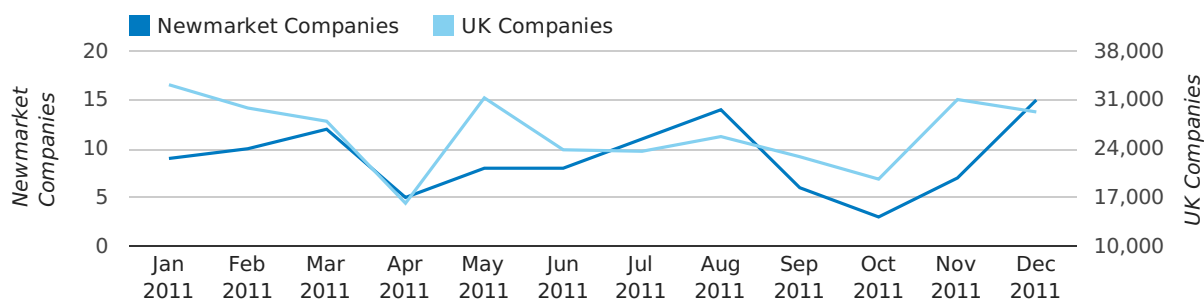
dissolved companies by quarter



Monthly Data (Oct, Nov & Dec 2011)

December 2011 saw a new record in company closures in Newmarket when compared to any previous December.

dissolved companies by month



	OCTOBER	NOVEMBER	DECEMBER
CLOSED COMPANIES IN 2011	3	7	15
CLOSED COMPANIES IN 2010	10	9	4
% CHANGE	-70.0%	-22.2%	275%
RECORD YEAR	2006 (13)	2007 (12)	2011 (15)

Annual Data (2011)

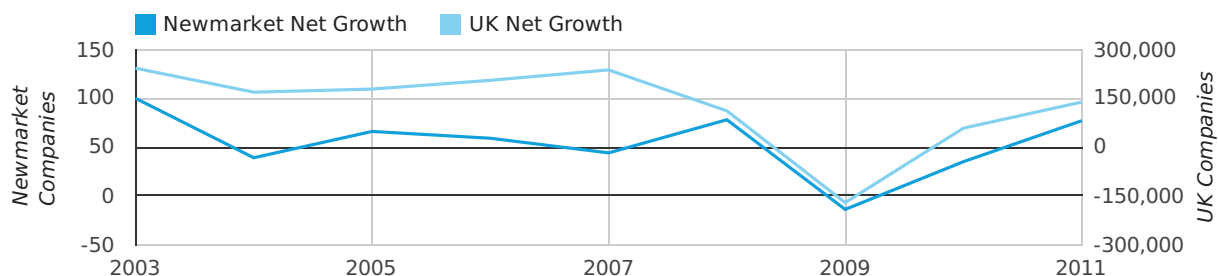
A total of 77 companies were added to the company register for Newmarket in 2011. This number represents growth of 46.7% which compares favourably to the UK figure of 34.6%.

This number is 42 companies higher than the previous year.

The highest net company growth figure ever seen in one year came in 2003 when the Newmarket company register grew by 100 companies.

YEAR	NEWMARKET	UK
2011	77	138,347
2010	35	58,126
2009	-14	-171,098
2008	78	111,302
2007	44	237,354
RECORD YEAR	2003 (100)	2003 (242,543)

net growth by year

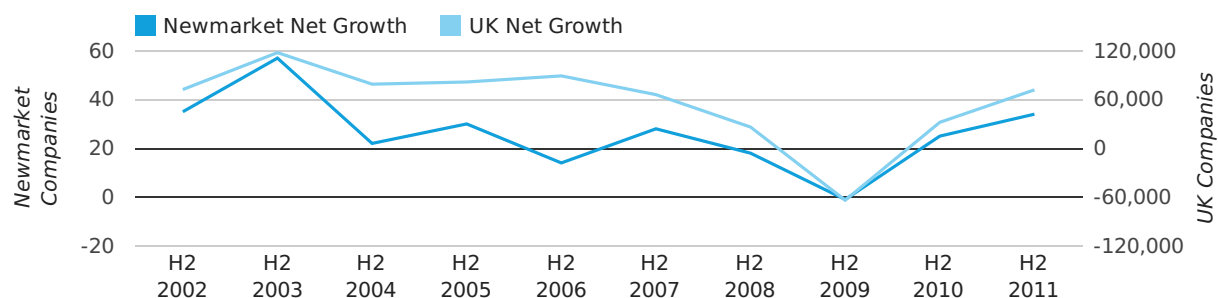


Half Year Data (Jul-Dec 2011)

In the second half of 2011 the company register for Newmarket increased by 34 companies. This figure is 36.0% higher than last year, which compares badly to a UK increase of 124.7%.

HALF YEAR (JUL-DEC)	NEWMARKET	UK
2011	34	71,922
2010	25	32,008
% CHANGE	36.0%	124.7%
RECORD YEAR	2003 (57)	2003 (117,772)

net growth by half year



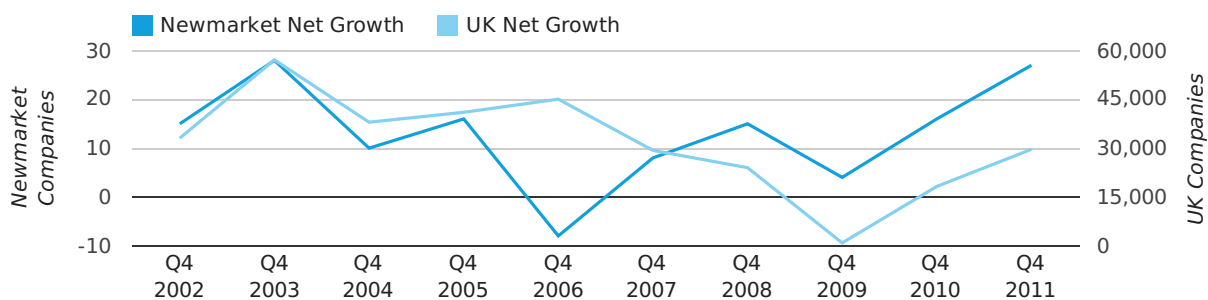
Quarterly Data (Q4 Oct-Dec 2011)

Net company growth for Newmarket during the fourth quarter of 2011 (Oct 2011 - Dec 2011) was 27 companies.

This represents an increase of 68.8% on the same period last year.

FOURTH QUARTER (OCT 2011 - DEC 2011)	NEWMARKET	UK
2011	27	29,640
2010	16	18,221
% CHANGE	68.8%	62.7%
RECORD YEAR	2003 (28)	2003 (57,175)

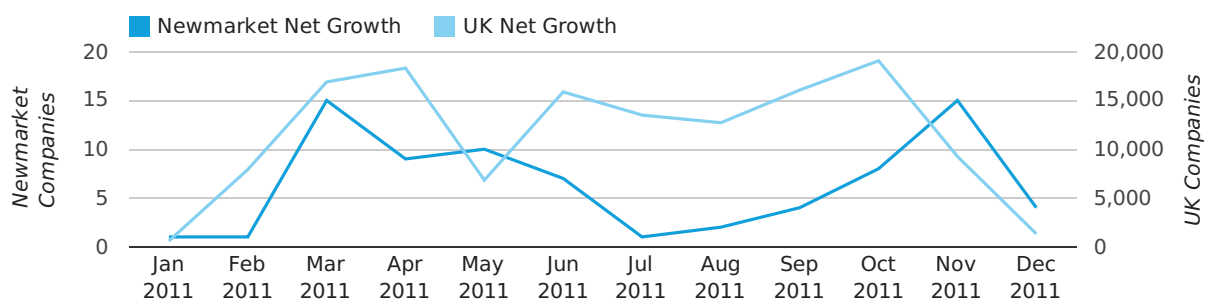
net growth by quarter



Monthly Data (Oct, Nov & Dec 2011)

November 2011 saw a new record in net growth in Newmarket when compared to any previous November.

net growth by month



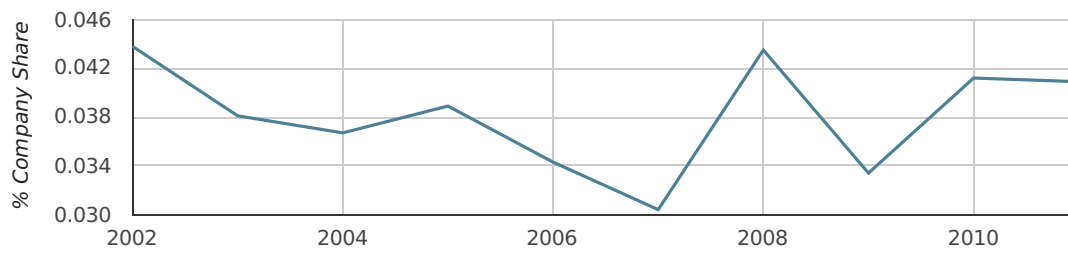
	OCTOBER	NOVEMBER	DECEMBER
NET GROWTH IN 2011	8	15	4
NET GROWTH IN 2010	8	3	5
% CHANGE	0.0%	400.0%	-20.0%
RECORD YEAR	2008 (12)	2011 (15)	2003 (9)

Annual Data (2011)

In 2011 Newmarket formed 0.0% of all UK companies. This is no change on 2010 when Newmarket was responsible for 0.0% of all UK companies.

YEAR	NEWMARKET
2011	0.0%
2010	0.0%
2009	0.0%
2008	0.0%
2007	0.0%
RECORD YEAR (SINCE 1960)	1973 (0.1%)

company share by year

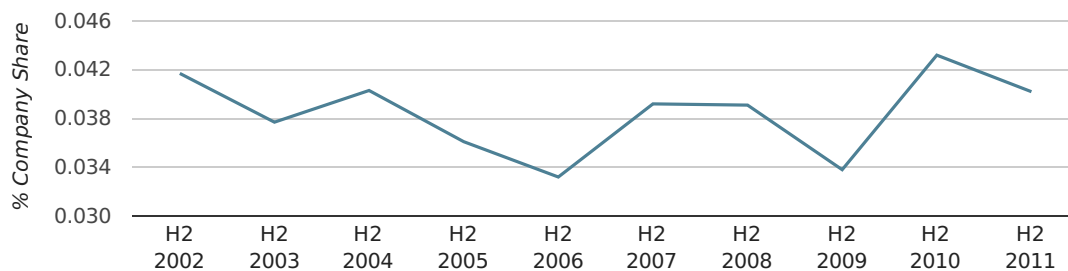


Half Year Data (Jul-Dec 2011)

In the second half of 2011 Newmarket formed 0.0% of all UK companies. This is the same as the 2010 figure of 0.0%.

HALF YEAR (JUL-DEC)	NEWMARKET
2011	0.0%
2010	0.0%
2009	0.0%
2008	0.0%
2007	0.0%
RECORD YEAR (SINCE 1960)	1971 (0.2%)

company share by half year

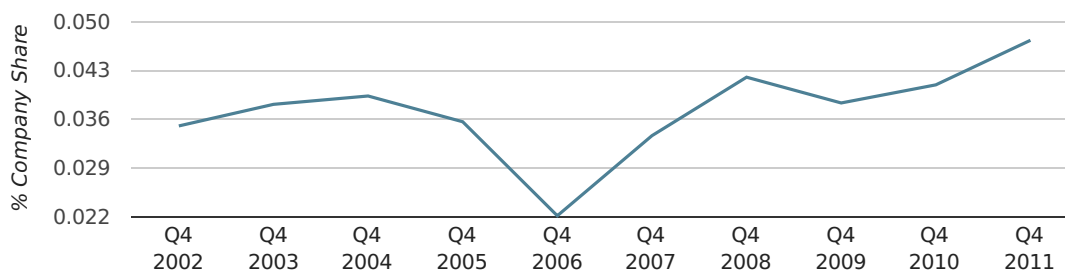


Quarterly Data (Q4 Oct-Dec 2011)

In the fourth quarter of 2011, Newmarket formed 0.0% of all UK companies.

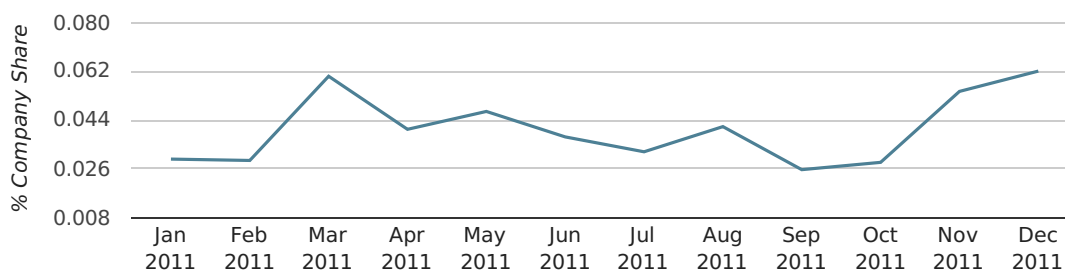
FOURTH QUARTER (OCT 2011 - DEC 2011)	NEWMARKET
2011	0.0%
2010	0.0%
2009	0.0%
2008	0.0%
2007	0.0%
RECORD YEAR (SINCE 1960)	1970 (0.2%)

company share by quarter



Monthly Data (Oct, Nov & Dec 2011)

company share by month



	OCTOBER	NOVEMBER	DECEMBER
UK FORMATION SHARE IN 2011	0.0%	0.1%	0.1%
UK FORMATION SHARE IN 2010	0.1%	0.0%	0.0%
% CHANGE	-46.9%	56.4%	87.0%
RECORD YEAR	1962 (0.3%)	1974 (0.3%)	1970 (0.5%)

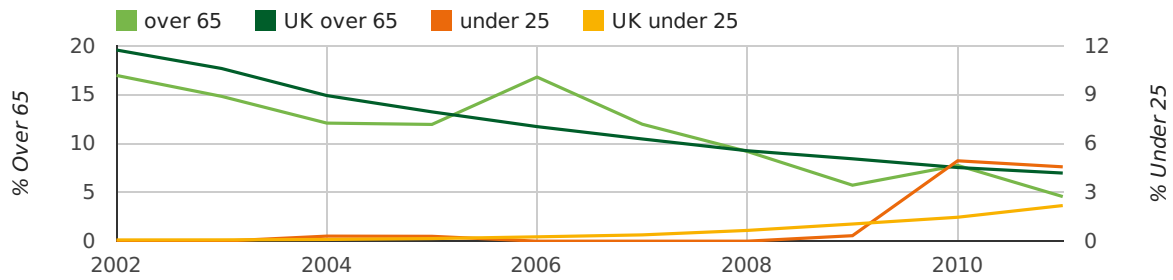
Annual Data (2011)

The average age of a director in 2011 was 44.3.

The percentage of directors under the age of 25 was 4.6% compared to the UK figure of 3.7%.

The percentage of directors over the age of 65 was 4.6% compared to the UK figure of 4.2%.

director age by year



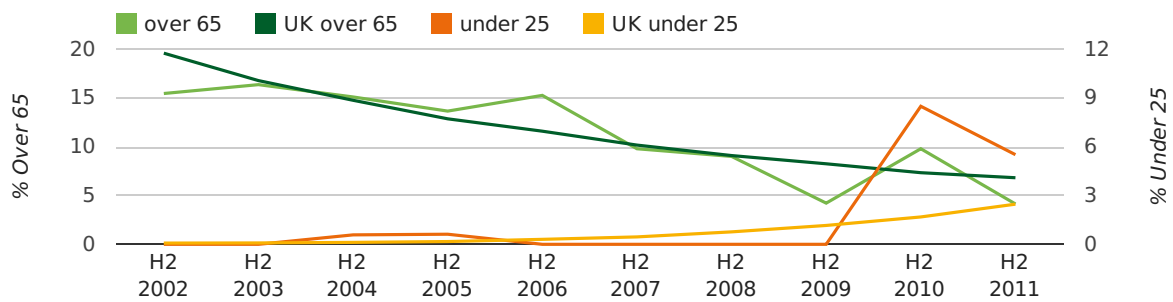
Half Year Data (Jul-Dec 2011)

The average age of a director in the second half of 2011 was 45.1.

The percentage of directors under the age of 25 was 5.5% compared to the UK figure of 4.1%.

The percentage of directors over the age of 65 was 4.1% compared to the UK figure of 4.1%.

director age by half year



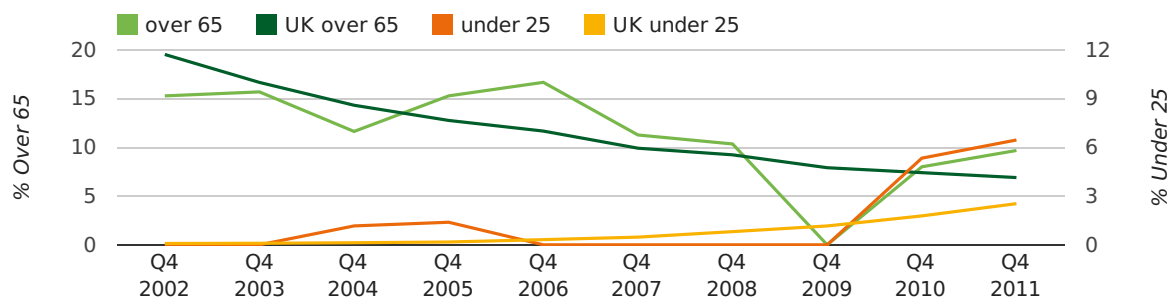
Quarterly Data (Q4 Oct-Dec 2011)

The average age of a director in the fourth quarter of 2011 was 46.2.

The percentage of directors under the age of 25 was 6.5% compared to the UK figure of 4.2%.

The percentage of directors over the age of 65 was 9.7% compared to the UK figure of 4.1%.

director age by quarter

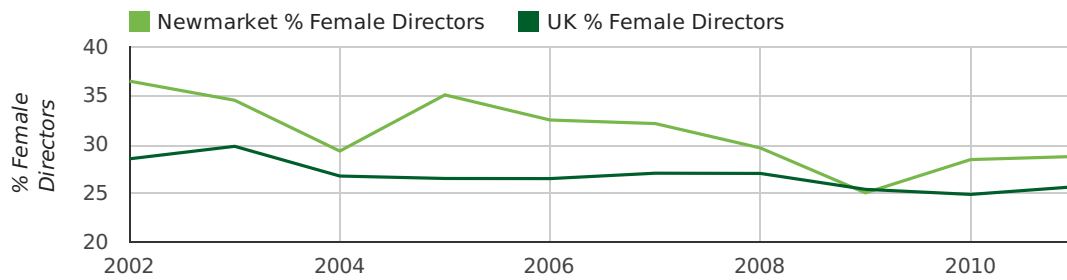


Annual Data (2011)

The record year for female directors in Newmarket was 1857 when 36.4% of all directors were female.

The percentage of female directors in Newmarket in 2011 was 36.5%. The average for the UK during this time was 28.6%

director gender by year

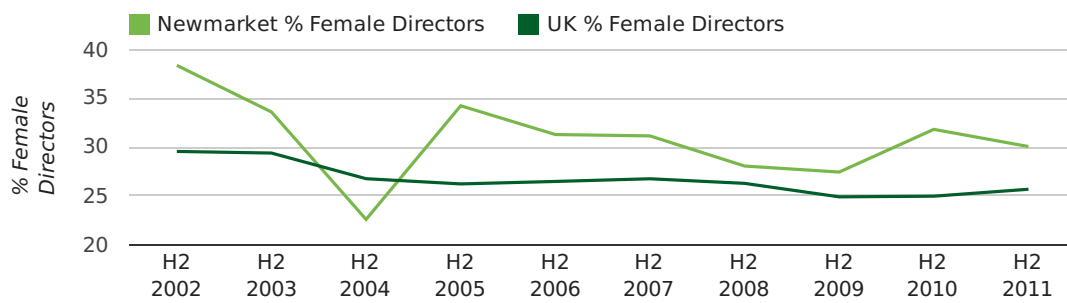


Half Year Data (Jul-Dec 2011)

The record second half year for female directors in Newmarket was 1860 when 42.9% of all directors were female.

30.1% of all director appointments in Newmarket in the second half of 2011 were female. This compares to a UK average of 25.7% for the same period.

director gender by half year

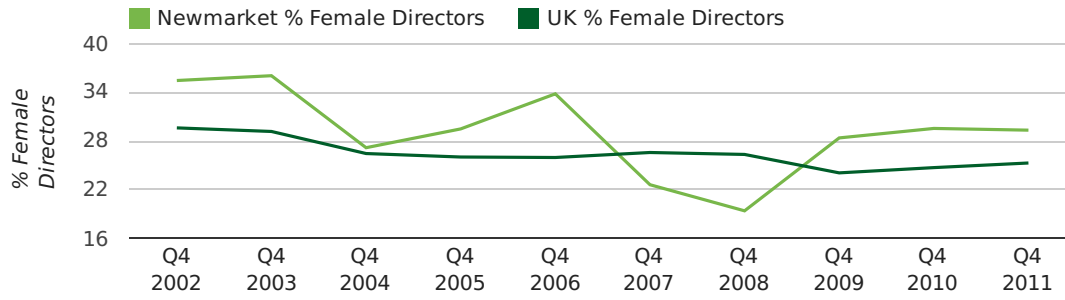


Quarterly Data (Q4 Oct-Dec 2011)

The record fourth quarter for female directors in Newmarket was in 1977 when 31.1% of all directors were female.

29.3% of all director appointments in Newmarket in the fourth quarter of 2011 were female. This compares to a UK average of 25.3% for the same period.

director gender by quarter



Previous 12 months (Dec 2010-Dec 2011)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
BLOODSTOCK	1.67%	CONSULTING	5.07%
TRADING	1.39%	MANAGEMENT	4.74%
NEWMARKET	1.39%	CONSULTANCY	3.26%
CONSULTANCY	1.11%	PROPERTY	2.37%
MANAGEMENT	0.83%	TRADING	2.07%
J	0.83%	DESIGN	1.92%
CONSTRUCTION	0.83%	ASSOCIATES	1.86%
P	0.83%	ENGINEERING	1.78%
EQUINE	0.83%	BUSINESS	1.78%
CONSULTANTS	0.83%	CONSULTANTS	1.76%
ENERGY	0.83%	CONSTRUCTION	1.73%
DESIGNS	0.56%	MEDIA	1.71%
PROFESSIONAL	0.56%	LONDON	1.63%
ENGINEERING	0.56%	J	1.51%
(NEWMARKET)	0.56%	INVESTMENTS	1.48%
CAMBRIDGE	0.56%	GLOBAL	1.46%
PAUL	0.56%	IT	1.41%
COMMUNICATIONS	0.56%	CARE	1.39%
SURGERY	0.56%	PROPERTIES	1.29%
LAMBOURN	0.56%	ELECTRICAL	1.29%
SOLAR	0.56%	M	1.27%
PROPERTIES	0.56%	BUILDING	1.26%
HOMES	0.56%	ENERGY	1.25%
NAVIGATOR	0.56%	S	1.20%
RACING	0.56%	ENTERPRISES	1.20%

Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	56	205,525
7487 - Other business activities	19	57,052
82990 - Other business support service activities not elsewhere classified	12	32,483
99999 - Dormant Company	8	21,846
70229 - Management consultancy activities other than financial management	7	17,765
7414 - Business & management consultancy	6	13,034
74909 - Other professional, scientific and technical activities not elsewhere classified	6	8,671
68209 - Other letting and operating of own or leased real estate	6	4,082
62020 - Information technology consultancy activities	6	12,072
5540 - Bars	5	2,147
9262 - Other sporting activities	4	1,650
9305 - Other service activities	4	9,492
0141 - Agricultural service activities	4	428
01430 - Raising of horses and other equines	3	58
74990 - Non-trading company	3	8,929
0142 - Animal husbandry services, not vets	3	102
43210 - Electrical installation	3	3,175
0125 - Other farming of animals	3	46
62090 - Other information technology service activities	3	7,493
55100 - Hotels and similar accommodation	3	757