

Newry

2012 half year business confidence report



headlines

- The first half of 2012 saw a new record in company registrations in Newry when compared to any previous first half year.
- The first half of 2012 was a record first half year for company registrations in Newry when compared to any half year in history.
- Q2 2012 saw a new record in company registrations in Newry when compared to any previous Q2.
- Q2 2012 was a record quarter for company registrations in Newry when compared to any quarter in history.
- May 2012 saw a new record in company registrations in Newry when compared to any previous May.
- April 2012 saw a new record in company registrations in Newry when compared to any previous April.
- June 2012 saw a new record in company closures in Newry when compared to any previous June.
- April 2012 saw a new record in company closures in Newry when compared to any previous April.
- May 2012 saw a new record in net growth in Newry when compared to any previous May.

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Half Year Data (Jan-Jun 2012)

The first half of 2012 saw a new record in company registrations in Newry when compared to any previous first half year.

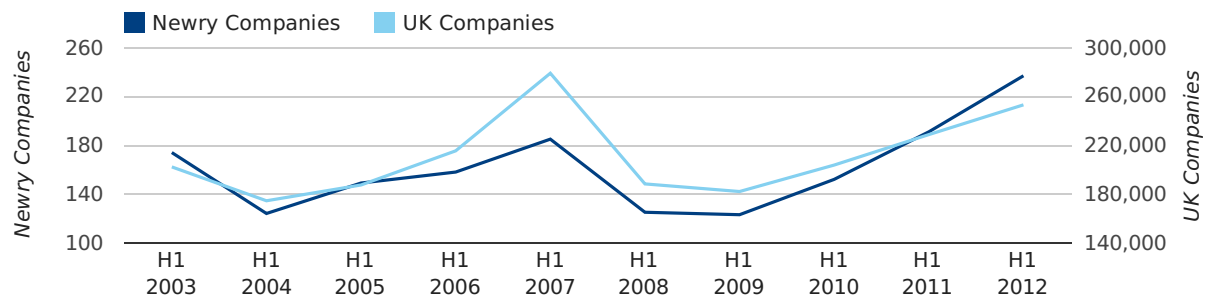
The first half of 2012 was a record first half year for company registrations in Newry when compared to any half year in history.

In the first half of 2012 a total of 237 companies were formed in Newry. This figure is 24.1% higher than last year, which compares well to the UK wide figure of 10.7%.

The highest total for a first half year in Newry occurred in 2012 when a total of 237 were formed.

| HALF YEAR (JAN-JUN) | NEWRY | UK |
|---------------------|------------|----------------|
| 2012 | 237 | 253,150 |
| 2011 | 191 | 228,735 |
| % CHANGE | 24.1% | 10.7% |
| RECORD YEAR | 2012 (237) | 2007 (279,097) |

new companies by half year



Quarterly Data (Q2 Apr-Jun 2012)

Q2 2012 saw a new record in company registrations in Newry when compared to any previous Q2.

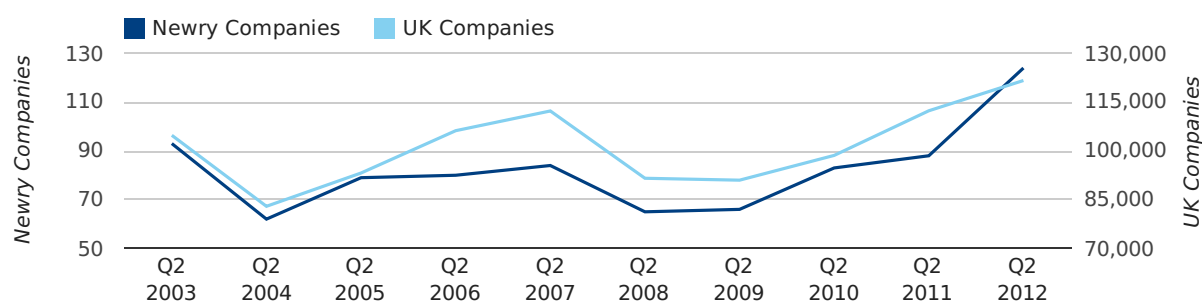
Q2 2012 was a record quarter for company registrations in Newry when compared to any quarter in history.

A total of 124 companies were registered in Newry during the second quarter of 2012 (Apr 2012 - Jun 2012).

This figure is an increase of 40.9% versus the same period last year (Q2 2011). This figure compares well to the UK as a whole, which saw an increase of 8.3% against the same period last year.

| SECOND QUARTER (APR 2012 - JUN 2012) | NEWRY | UK |
|--------------------------------------|------------|----------------|
| 2012 | 124 | 121,659 |
| 2011 | 88 | 112,344 |
| % CHANGE | 40.9% | 8.3% |
| RECORD YEAR | 2012 (124) | 2012 (121,659) |

new companies by quarter

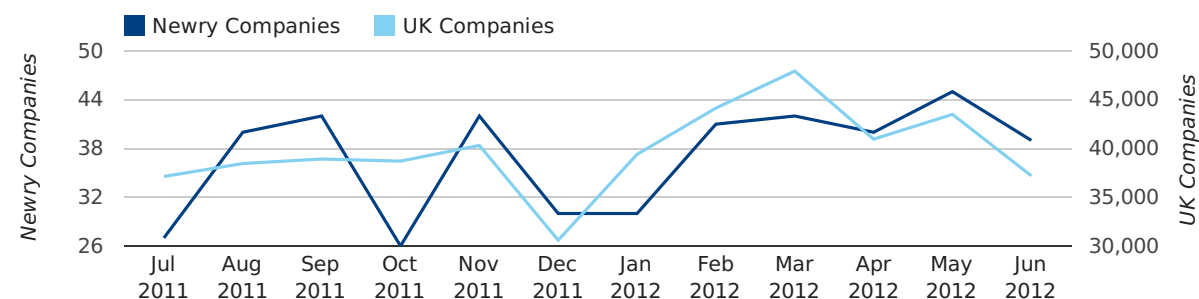


Monthly Data (Apr, May & Jun 2012)

May 2012 saw a new record in company registrations in Newry when compared to any previous May.

April 2012 saw a new record in company registrations in Newry when compared to any previous April.

new companies by month



| | APRIL | MAY | JUNE |
|-----------------------|-----------|-----------|-----------|
| NEW COMPANIES IN 2012 | 40 | 45 | 39 |
| NEW COMPANIES IN 2011 | 29 | 28 | 31 |
| % CHANGE | 37.9% | 60.7% | 25.8% |
| RECORD YEAR | 2012 (40) | 2012 (45) | 2010 (43) |

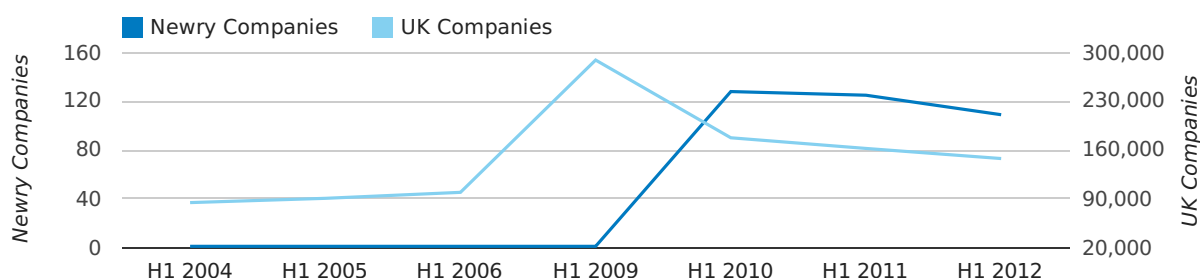
Half Year Data (Jan-Jun 2012)

In the first half of 2012 a total of 109 companies were dissolved in Newry. This figure is 12.8% lower than last year, which compares well to the UK wide change of -8.9%.

The highest total for a first half year in Newry occurred in 2010 when a total of 128 were closed.

| HALF YEAR (JAN-JUN) | NEWRY | UK |
|---------------------|------------|----------------|
| 2012 | 109 | 147,793 |
| 2011 | 125 | 162,310 |
| % CHANGE | -12.8% | -8.9% |
| RECORD YEAR | 2010 (128) | 2009 (289,236) |

dissolved companies by half year



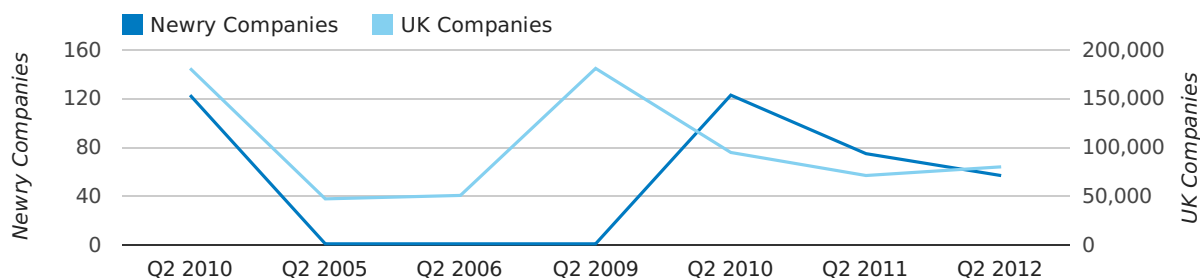
Quarterly Data (Q2 Apr-Jun 2012)

A total of 57 companies were dissolved in Newry during the second quarter of 2012 (Apr 2012 - Jun 2012).

This figure is a decrease of 24.0% versus the same period last year (Q2 2011). This figure compares well to the UK as a whole, which saw an increase of 12.5% against the same period last year.

| SECOND QUARTER (APR 2012 - JUN 2012) | NEWRY | UK |
|--------------------------------------|------------|----------------|
| 2012 | 57 | 80,217 |
| 2011 | 75 | 71,324 |
| % CHANGE | -24.0% | 12.5% |
| RECORD YEAR | 2010 (123) | 2009 (181,176) |

dissolved companies by quarter



Monthly Data (Apr, May & Jun 2012)

June 2012 saw a new record in company closures in Newry when compared to any previous June.

April 2012 saw a new record in company closures in Newry when compared to any previous April.

dissolved companies by month



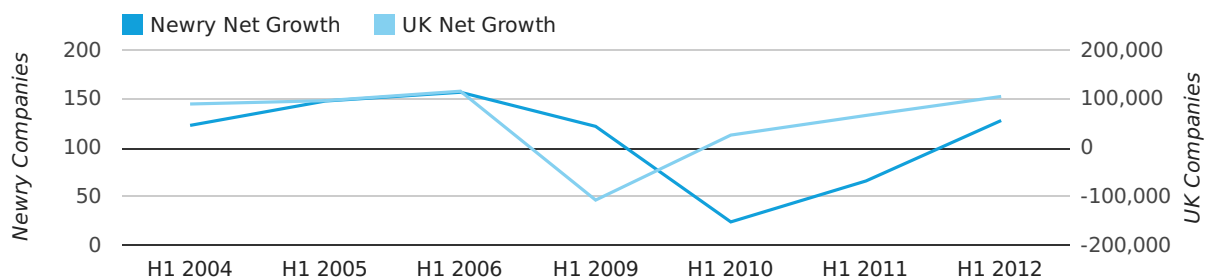
| | APRIL | MAY | JUNE |
|--------------------------|-----------|-----------|-----------|
| CLOSED COMPANIES IN 2012 | 16 | 20 | 21 |
| CLOSED COMPANIES IN 2011 | 9 | 48 | 18 |
| % CHANGE | 77.8% | -58.3% | 17% |
| RECORD YEAR | 2012 (16) | 2010 (90) | 2012 (21) |

Half Year Data (Jan-Jun 2012)

In the first half of 2012 the company register for Newry increased by 128 companies. This figure is 93.9% higher than last year, which compares well to a UK increase of 58.6%.

| HALF YEAR (JAN-JUN) | NEWRY | UK |
|---------------------|------------|----------------|
| 2012 | 128 | 105,357 |
| 2011 | 66 | 66,425 |
| % CHANGE | 93.9% | 58.6% |
| RECORD YEAR | 2006 (157) | 2007 (171,296) |

net growth by half year



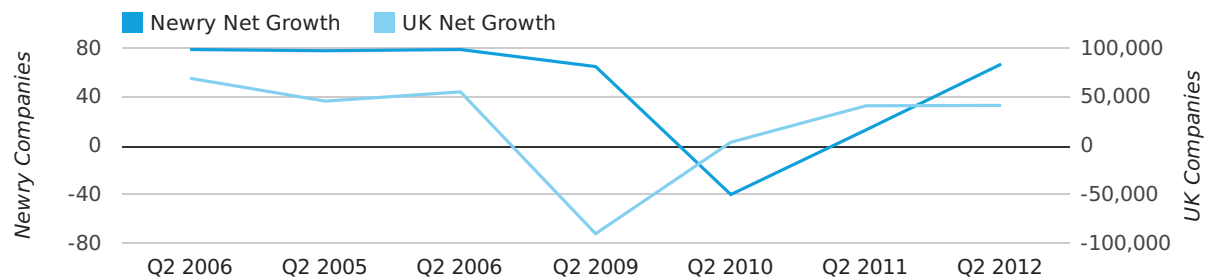
Quarterly Data (Q2 Apr-Jun 2012)

Net company growth for Newry during the second quarter of 2012 (Apr 2012 - Jun 2012) was 67 companies.

This represents an increase of 415.4% on the same period last year.

| SECOND QUARTER (APR 2012 - JUN 2012) | NEWRY | UK |
|--------------------------------------|-----------|---------------|
| 2012 | 67 | 41,442 |
| 2011 | 13 | 41,020 |
| % CHANGE | 415.4% | 1.0% |
| RECORD YEAR | 2006 (79) | 2003 (69,274) |

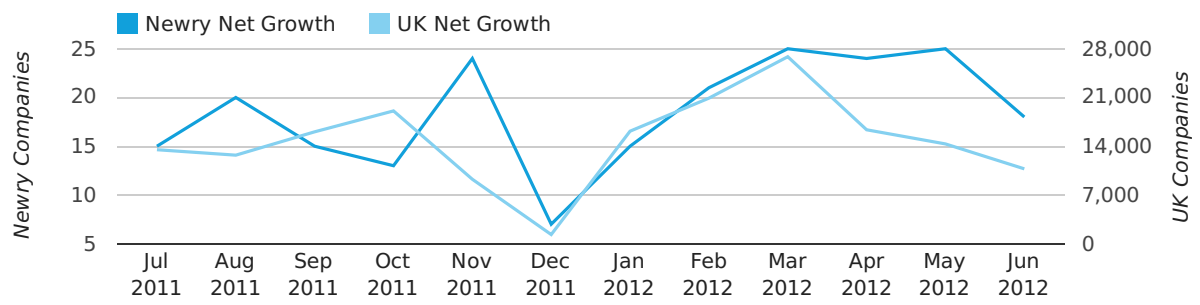
net growth by quarter



Monthly Data (Apr, May & Jun 2012)

May 2012 saw a new record in net growth in Newry when compared to any previous May.

net growth by month



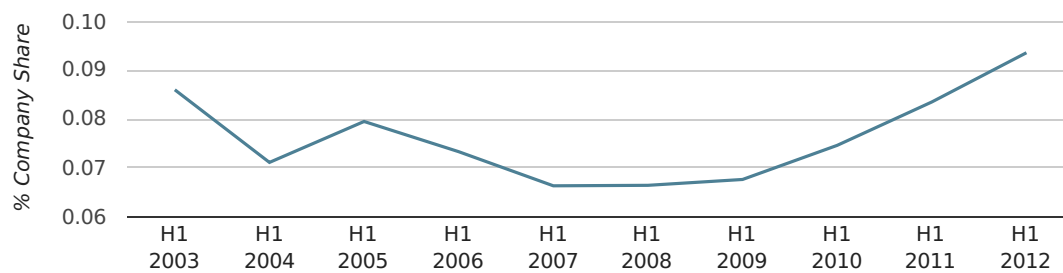
| | APRIL | MAY | JUNE |
|--------------------|-----------|-----------|-----------|
| NET GROWTH IN 2012 | 24 | 25 | 18 |
| NET GROWTH IN 2011 | 20 | -20 | 13 |
| % CHANGE | 20.0% | -225.0% | 38.5% |
| RECORD YEAR | 2005 (27) | 2012 (25) | 2010 (24) |

Half Year Data (Jan-Jun 2012)

In the first half of 2012 Newry formed 0.1% of all UK companies. This is the same as the 2011 figure of 0.1%.

| HALF YEAR (JAN-JUN) | NEWRY |
|--------------------------|-------------|
| 2012 | 0.1% |
| 2011 | 0.1% |
| 2010 | 0.1% |
| 2009 | 0.1% |
| 2008 | 0.1% |
| RECORD YEAR (SINCE 1960) | 1986 (0.2%) |

company share by half year

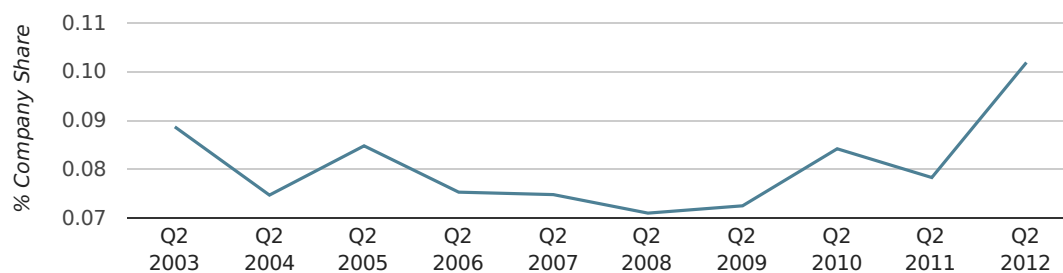


Quarterly Data (Q2 Apr-Jun 2012)

In the second quarter of 2012, Newry formed 0.1% of all UK companies.

| SECOND QUARTER (APR 2012 - JUN 2012) | NEWRY |
|--------------------------------------|-------------|
| 2012 | 0.1% |
| 2011 | 0.1% |
| 2010 | 0.1% |
| 2009 | 0.1% |
| 2008 | 0.1% |
| RECORD YEAR (SINCE 1960) | 1986 (0.2%) |

company share by quarter



Monthly Data (Apr, May & Jun 2012)

company share by month



| | APRIL | MAY | JUNE |
|----------------------------|-------------|-------------|-------------|
| UK FORMATION SHARE IN 2012 | 0.1% | 0.1% | 0.1% |
| UK FORMATION SHARE IN 2011 | 0.1% | 0.1% | 0.1% |
| % CHANGE | 16.2% | 40.9% | 34.4% |
| RECORD YEAR | 1982 (0.3%) | 1986 (0.3%) | 1989 (0.2%) |

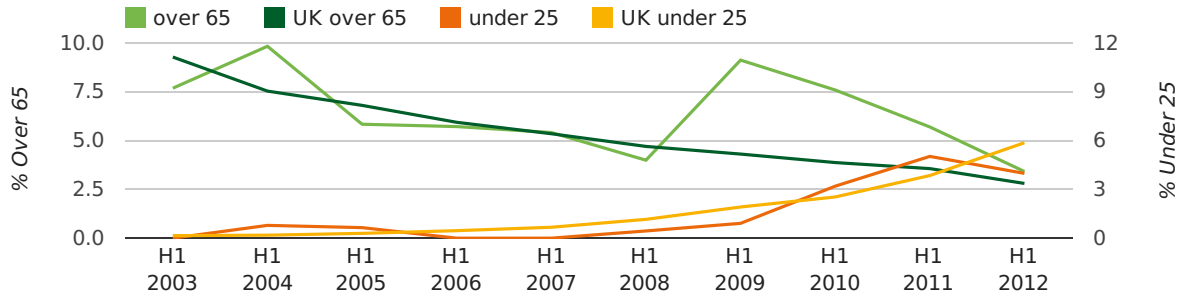
Half Year Data (Jan-Jun 2012)

The average age of a director in the first half of 2012 was 42.5.

The percentage of directors under the age of 25 was 4.0% compared to the UK figure of 4.9%.

The percentage of directors over the age of 65 was 3.4% compared to the UK figure of 3.4%.

director age by half year



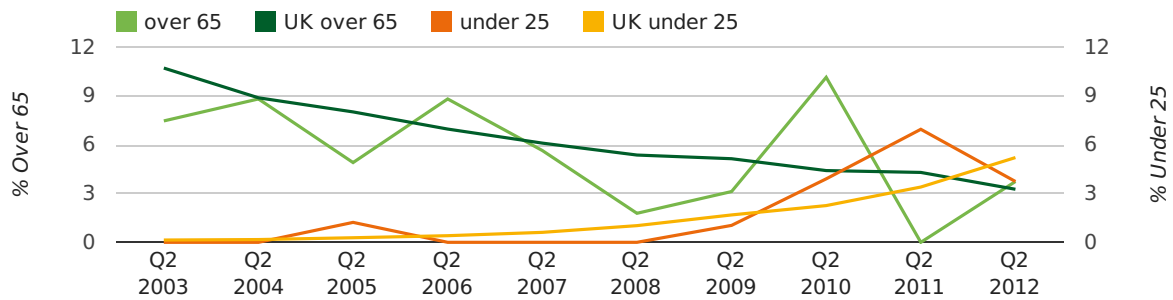
Quarterly Data (Q2 Apr-Jun 2012)

The average age of a director in the second quarter of 2012 was 43.1.

The percentage of directors under the age of 25 was 3.7% compared to the UK figure of 5.2%.

The percentage of directors over the age of 65 was 3.7% compared to the UK figure of 3.3%.

director age by quarter

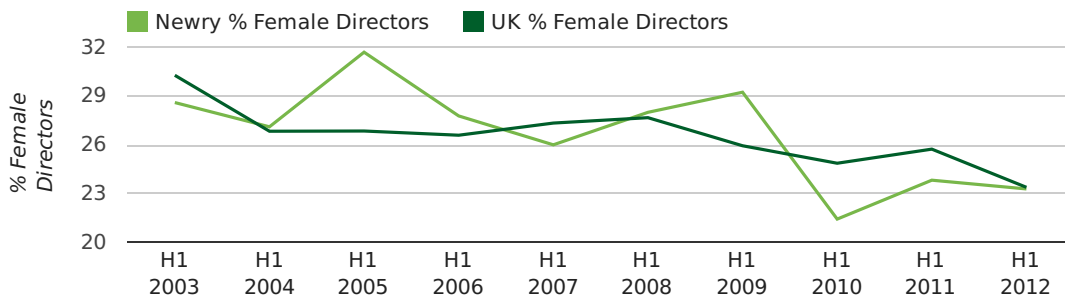


Half Year Data (Jan-Jun 2012)

The record first half year for female directors in Newry was 1861 when 40.0% of all directors were female.

23.3% of all director appointments in Newry in the first half of 2012 were female. This compares to a UK average of 23.4% for the same period.

director gender by half year

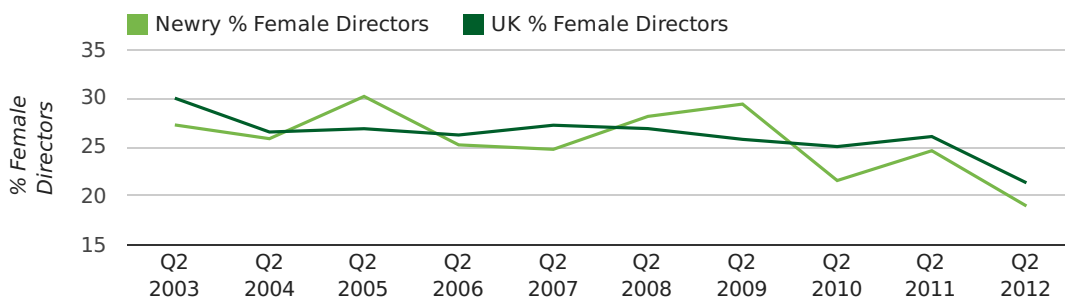


Quarterly Data (Q2 Apr-Jun 2012)

The record second quarter for female directors in Newry was in 1866 when 66.7% of all directors were female.

19.0% of all director appointments in Newry in the second quarter of 2012 were female. This compares to a UK average of 21.3% for the same period.

director gender by quarter



Previous 12 months (Jun 2011-Jun 2012)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

| WORD | PERCENTAGE | UK WORD | UK PERCENTAGE |
|--------------|------------|--------------|---------------|
| (NI) | 3.13% | CONSULTING | 5.07% |
| TRADING | 1.69% | MANAGEMENT | 4.74% |
| CONTRACTS | 1.30% | CONSULTANCY | 3.28% |
| NEWRY | 1.17% | PROPERTY | 2.35% |
| CONSTRUCTION | 1.17% | TRADING | 2.10% |
| (N.I.) | 1.17% | DESIGN | 1.89% |
| PROPERTIES | 1.04% | ENGINEERING | 1.87% |
| ENGINEERING | 0.91% | ASSOCIATES | 1.82% |
| TRANSPORT | 0.91% | CONSULTANTS | 1.78% |
| DEVELOPMENTS | 0.91% | CONSTRUCTION | 1.71% |
| ENTERPRISES | 0.91% | BUSINESS | 1.70% |
| CLUB | 0.78% | MEDIA | 1.69% |
| FUELS | 0.78% | LONDON | 1.68% |
| MANAGEMENT | 0.78% | J | 1.57% |
| DESIGN | 0.65% | GLOBAL | 1.51% |
| MOURNE | 0.65% | INVESTMENTS | 1.48% |
| IRELAND | 0.65% | IT | 1.42% |
| PROPERTY | 0.65% | CARE | 1.31% |
| GH | 0.65% | PROPERTIES | 1.31% |
| CONSULTING | 0.65% | M | 1.26% |
| SALES | 0.65% | ELECTRICAL | 1.23% |
| VIEW | 0.65% | BUILDING | 1.23% |
| ELECTRICAL | 0.52% | SECURITY | 1.19% |
| FOODS | 0.52% | S | 1.18% |
| RETAIL | 0.52% | ENTERPRISES | 1.17% |

Previous 36 months, excluding companies less than 12 months old

| SIC CODE | NUMBER OF COMPANIES | UK COMPANIES |
|--|---------------------|--------------|
| None Supplied | 143 | 244,457 |
| 7487 - Other business activities | 26 | 47,029 |
| 99999 - Dormant Company | 26 | 26,088 |
| 9999 - Dormant Company | 22 | 16,469 |
| 82990 - Other business support service activities not elsewhere classified | 14 | 35,447 |
| 49410 - Freight transport by road | 13 | 2,912 |
| 41202 - Construction of domestic buildings | 10 | 3,185 |
| 62012 - Business and domestic software development | 8 | 4,742 |
| 4521 - General construction & civil engineering | 8 | 4,644 |
| 03110 - Marine fishing | 8 | 130 |
| 9800 - Residents Property Management | 8 | 1,321 |
| 9305 - Other service activities | 7 | 7,926 |
| 74990 - Non-trading company | 7 | 9,706 |
| 98000 - Residents property management | 6 | 3,001 |
| 86900 - Other human health activities | 5 | 5,222 |
| 47300 - Retail sale of automotive fuel in specialised stores | 5 | 112 |
| 96090 - Other service activities not elsewhere classified | 5 | 14,220 |
| 5530 - Restaurants | 5 | 4,037 |
| 41100 - Development of building projects | 5 | 5,149 |
| 32990 - Other manufacturing not elsewhere classified | 5 | 1,870 |