Northampton

2011 annual business confidence report



headlines

- The second half of 2011 saw a new record in company registrations in Northampton when compared to any previous second half year.
- Q4 2011 saw a new record in company registrations in Northampton when compared to any previous Q4.
- December 2011 saw a new record in company registrations in Northampton when compared to any previous December.
- November 2011 saw a new record in company registrations in Northampton when compared to any previous November.
- October 2011 saw a new record in company registrations in Northampton when compared to any previous October.
- Q4 2011 saw a new record in company closures in Northampton when compared to any previous Q4.
- December 2011 saw a new record in company closures in Northampton when compared to any previous December.

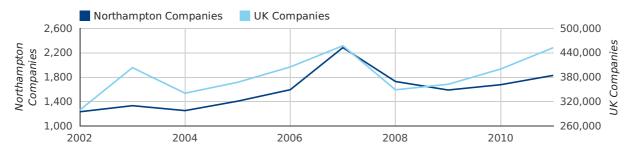
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A total of 1,831 companies were formed in Northampton in 2011. This total is 9.1% higher than in 2010 and compares equally to the UK figure of a 13.1% growth compared to 400,358 the previous year.

YEAR	NORTHAMPTON	UK
2011	1,831	452,870
2010	1,678	400,358
2009	1,591	362,675
2008	1,731	349,203
2007	2,287	457,649
RECORD YEAR	2007 (2,287)	2007 (457,649)

new companies by year



Half Year Data (Jul-Dec 2011)

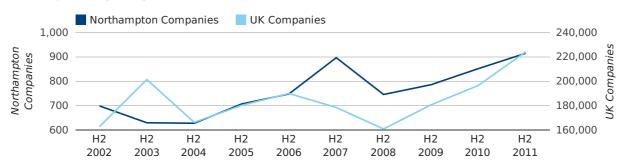
The second half of 2011 saw a new record in company registrations in Northampton when compared to any previous second half year.

In the second half of 2011 a total of 915 companies were formed in Northampton. This figure is 7.4% higher than last year, which compares badly to the UK wide figure of 14.0%.

The highest total for a second half year in Northampton occurred in 2011 when a total of 915 were formed.

HALF YEAR (JUL-DEC)	NORTHAMPTON	UK
2011	915	224,135
2010	852	196,609
% CHANGE	7.4%	14.0%
RECORD YEAR	2011 (915)	2011 (224,135)

new companies by half year

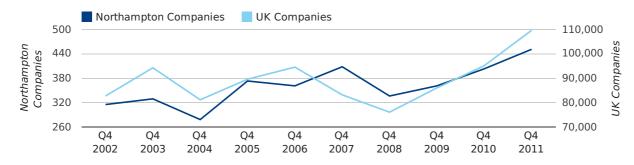


Q4 2011 saw a new record in company registrations in Northampton when compared to any previous Q4.

A total of 451 companies were registered in Northampton during the fourth quarter of 2011 (Oct 2011 - Dec 2011).

This figure is an increase of 11.9% versus the same period last year (Q4 2010). This figure compares badly to the UK as a whole, which saw an increase of 15.3% against the same period last year.

FOURTH QUARTER (OCT 2011 - DEC 2011)	NORTHAMPTON	UK
2011	451	109,623
2010	403	95,117
% CHANGE	11.9%	15.3%
RECORD YEAR	2011 (451)	2011 (109,623)



new companies by quarter

Monthly Data (Oct, Nov & Dec 2011)

December 2011 saw a new record in company registrations in Northampton when compared to any previous December.

November 2011 saw a new record in company registrations in Northampton when compared to any previous November.

October 2011 saw a new record in company registrations in Northampton when compared to any previous October.

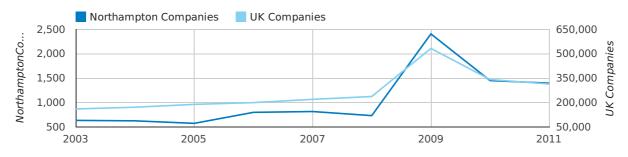
new companies by month



A total of 1,400 companies were dissolved in Northampton in 2011. This total is 3.6% lower than in 2010 and compares favourably to the UK figure of 8.1% decrease compared to the previous year.

YEAR	NORTHAMPTON	UK
2011	1,400	314,523
2010	1,453	342,232
2009	2,410	533,773
2008	734	237,901
2007	818	220,295
RECORD YEAR	2009 (2,410)	2009 (533,773)

dissolved companies by year



Half Year Data (Jul-Dec 2011)

In the second half of 2011 a total of 653 companies were dissolved in Northampton. This figure is 8.4% lower than last year, which compares well to the UK wide change of -7.5%.

The highest total for a second half year in Northampton occurred in 2009 when a total of 969 were closed.

HALF YEAR (JUL-DEC)	NORTHAMPTON	UK
2011	653	152,213
2010	713	164,601
% CHANGE	-8.4%	-7.5%
RECORD YEAR	2009 (969)	2009 (244,537)

dissolved companies by half year

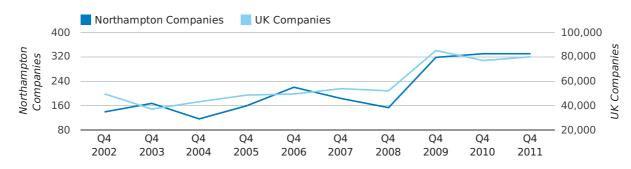


Q4 2011 saw a new record in company closures in Northampton when compared to any previous Q4.

A total of 330 companies were dissolved in Northampton during the fourth quarter of 2011 (Oct 2011 - Dec 2011).

This figure is an increase of 0.0% versus the same period last year (Q4 2010). This figure compares well to the UK as a whole, which saw an increase of 4.0% against the same period last year.

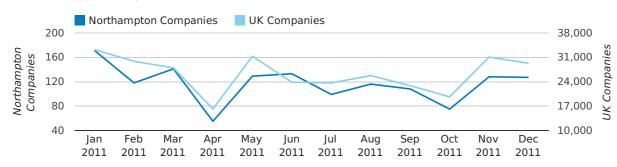
FOURTH QUARTER (OCT 2011 - DEC 2011)	NORTHAMPTON	UK
2011	330	79,983
2010	330	76,896
% CHANGE	0.0%	4.0%
RECORD YEAR	2010 (330)	2009 (85,136)



dissolved companies by quarter

Monthly Data (Oct, Nov & Dec 2011)

December 2011 saw a new record in company closures in Northampton when compared to any previous December.



dissolved companies by month

	OCTOBER	NOVEMBER	DECEMBER
CLOSED COMPANIES IN 2011	75	128	127
CLOSED COMPANIES IN 2010	124	145	61
% CHANGE	-39.5%	-11.7%	108%
RECORD YEAR	2010 (124)	2010 (145)	2011 (127)

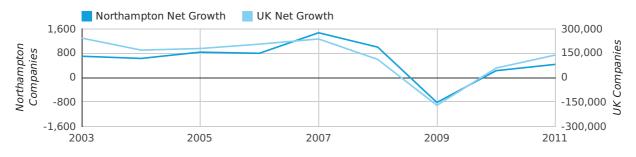
A total of 431 companies were added to the company register for Northampton in 2011. This number represents growth of 25.7% which compares unfavourably to the UK figure of 34.6%.

This number is 206 companies higher than the previous year.

The highest net company growth figure ever seen in one year came in 2007 when the Northampton company register grew by 1,469 companies.

YEAR	NORTHAMPTON	UK
2011	431	138,347
2010	225	58,126
2009	-819	-171,098
2008	997	111,302
2007	1,469	237,354
RECORD YEAR	2007 (1,469)	2003 (242,543)

net growth by year

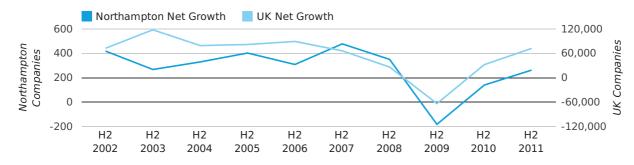


Half Year Data (Jul-Dec 2011)

In the second half of 2011 the company register for Northampton increased by 262 companies. This figure is 88.5% higher than last year, which compares badly to a UK increase of 124.7%.

HALF YEAR (JUL-DEC)	NORTHAMPTON	UK
2011	262	71,922
2010	139	32,008
% CHANGE	88.5%	124.7%
RECORD YEAR	2007 (477)	2003 (117,772)

net growth by half year

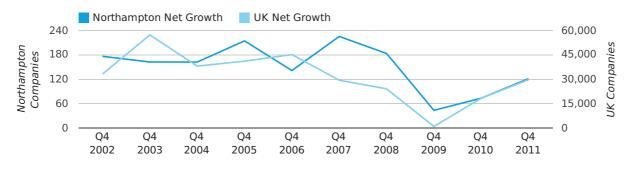


Net company growth for Northampton during the fourth quarter of 2011 (Oct 2011 - Dec 2011) was 121 companies.

This represents an increase of 65.8% on the same period last year.

FOURTH QUARTER (OCT 2011 - DEC 2011)	NORTHAMPTON	UK
2011	121	29,640
2010	73	18,221
% CHANGE	65.8%	62.7%
RECORD YEAR	2007 (225)	2003 (57,175)

net growth by quarter



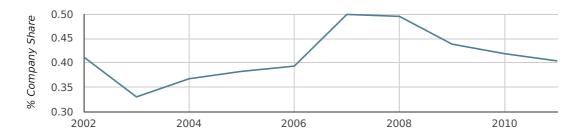
Monthly Data (Oct, Nov & Dec 2011)



In 2011 Northampton formed 0.4% of all UK companies. This is no change on 2010 when Northampton was responsible for 0.4% of all UK companies.

YEAR	NORTHAMPTON
2011	0.4%
2010	0.4%
2009	0.4%
2008	0.5%
2007	0.5%
RECORD YEAR (SINCE 1960)	1965 (0.5%)

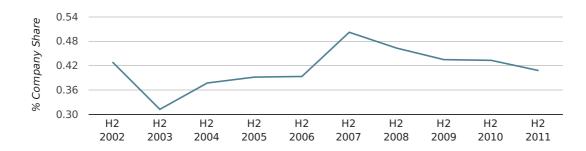
company share by year



Half Year Data (Jul-Dec 2011)

In the second half of 2011 Northampton formed 0.4% of all UK companies. This is the same as the 2010 figure of 0.4%.

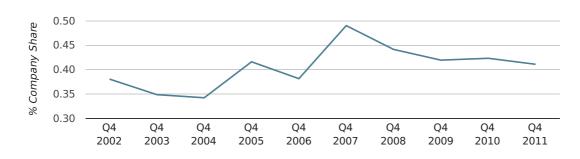
HALF YEAR (JUL-DEC)	NORTHAMPTON
2011	0.4%
2010	0.4%
2009	0.4%
2008	0.5%
2007	0.5%
RECORD YEAR (SINCE 1960)	1965 (0.7%)



company share by half year

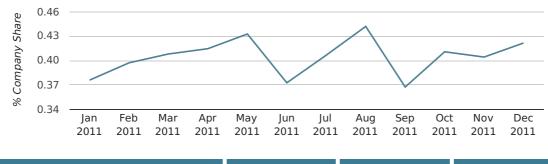
In the fourth quarter of 2011, Northampton formed 0.4% of all UK companies.

FOURTH QUARTER (OCT 2011 - DEC 2011)	NORTHAMPTON
2011	0.4%
2010	0.4%
2009	0.4%
2008	0.4%
2007	0.5%
RECORD YEAR (SINCE 1960)	1963 (0.7%)



company share by quarter

Monthly Data (Oct, Nov & Dec 2011)



	OCTOBER	NOVEMBER	DECEMBER
UK FORMATION SHARE IN 2011	0.4%	0.4%	0.4%
UK FORMATION SHARE IN 2010	0.4%	0.4%	0.4%
% CHANGE	-2.7%	-4.9%	-0.5%
RECORD YEAR	1978 (1.0%)	1968 (1.2%)	1969 (1.1%)

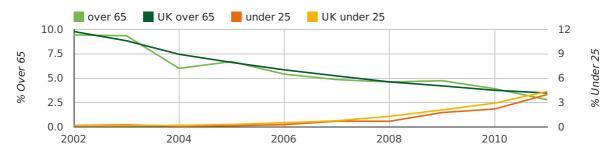
company share by month

The average age of a director in 2011 was 43.4.

The percentage of directors under the age of 25 was 4.0% compared to the UK figure of 3.7%.

The percentage of directors over the age of 65 was 2.8% compared to the UK figure of 4.2%.

director age by year

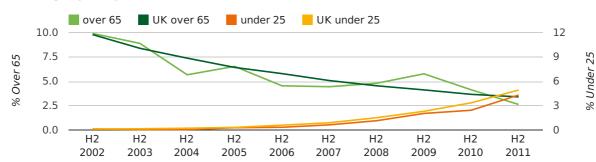


Half Year Data (Jul-Dec 2011)

The average age of a director in the second half of 2011 was 43.1.

The percentage of directors under the age of 25 was 4.3% compared to the UK figure of 4.1%.

The percentage of directors over the age of 65 was 2.6% compared to the UK figure of 4.1%.



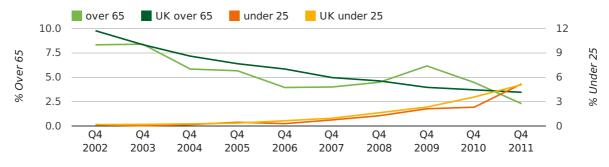
director age by half year

The average age of a director in the fourth quarter of 2011 was 42.6.

The percentage of directors under the age of 25 was 5.2% compared to the UK figure of 4.2%.

The percentage of directors over the age of 65 was 2.3% compared to the UK figure of 4.1%.

director age by quarter



director gender

Annual Data (2011)

The record year for female directors in Northampton was 1857 when 36.4% of all directors were female.

The percentage of female directors in Northampton in 2011 was 31.3%. The average for the UK during this time was 28.6%

director gender by year

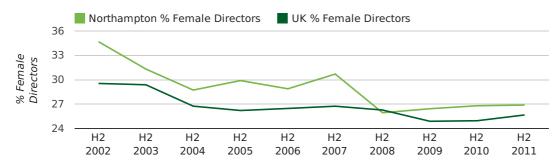


Half Year Data (Jul-Dec 2011)

The record second half year for female directors in Northampton was 1860 when 42.9% of all directors were female.

26.9% of all director appointments in Northampton in the second half of 2011 were female. This compares to a UK average of 25.7% for the same period.

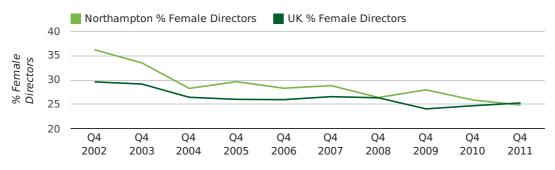
director gender by half year



The record fourth quarter for female directors in Northampton was in 1977 when 31.1% of all directors were female.

24.9% of all director appointments in Northampton in the fourth quarter of 2011 were female. This compares to a UK average of 25.3% for the same period.

director gender by quarter



Previous 12 months (Dec 2010-Dec 2011)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
CONSULTING	1.55%	CONSULTING	5.07%
MANAGEMENT	1.29%	MANAGEMENT	4.74%
NORTHAMPTON	0.91%	CONSULTANCY	3.26%
CONSULTANCY	0.91%	PROPERTY	2.37%
IT	0.87%	TRADING	2.07%
TRANSPORT	0.80%	DESIGN	1.92%
ELECTRICAL	0.80%	ASSOCIATES	1.86%
PROPERTY	0.80%	ENGINEERING	1.78%
ASSOCIATES	0.72%	BUSINESS	1.78%
R	0.64%	CONSULTANTS	1.76%
(NORTHAMPTON)	0.61%	CONSTRUCTION	1.73%
SCHOOL	0.61%	MEDIA	1.71%
CARE	0.61%	LONDON	1.63%
MEDIA	0.53%	J	1.51%
TRAINING	0.49%	INVESTMENTS	1.48%
COMMUNITY	0.49%	GLOBAL	1.46%
ENGINEERING	0.45%	IT	1.41%
CONSTRUCTION	0.45%	CARE	1.39%
J	0.45%	PROPERTIES	1.29%
ENTERPRISES	0.42%	ELECTRICAL	1.29%
HOMES	0.42%	М	1.27%
FARM	0.42%	BUILDING	1.26%
TRADE	0.42%	ENERGY	1.25%
EVENTS	0.38%	S	1.20%
SUPPORT	0.38%	ENTERPRISES	1.20%

Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	876	205,525
7487 - Other business activities	202	57,052
82990 - Other business support service activities not elsewhere classified	114	32,483
9999 - Dormant Company	108	20,199
70229 - Management consultancy activities other than financial management	105	17,765
99999 - Dormant Company	85	21,846
7414 - Business & management consultancy	71	13,034
7499 - Non-trading company	51	9,957
62020 - Information technology consultancy activities	46	12,072
96090 - Other service activities not elsewhere classified	42	11,768
74990 - Non-trading company	41	8,929
6024 - Freight transport by road	40	2,280
7260 - Other computer related activities	40	7,667
74909 - Other professional, scientific and technical activities not elsewhere classified	35	8,671
7222 - Other software consultancy and supply	35	7,398
9305 - Other service activities	31	9,492
49410 - Freight transport by road	30	2,392
86900 - Other human health activities	27	4,457
62090 - Other information technology service activities	27	7,493
8514 - Other human health activities	19	2,637