

Northampton

q1 2012 business confidence report



headlines

- February 2012 saw a new record in company registrations in Northampton when compared to any previous February.

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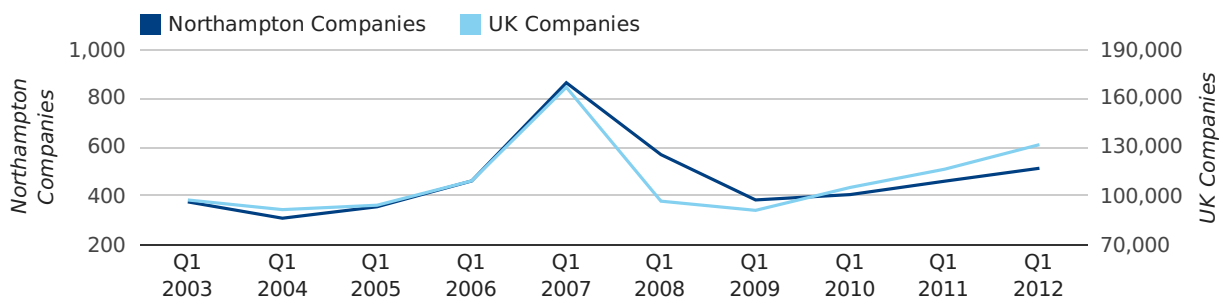
Quarterly Data (Q1 Jan-Mar 2012)

A total of 513 companies were registered in Northampton during the first quarter of 2012 (Jan 2012 - Mar 2012).

This figure is an increase of 11.5% versus the same period last year (Q1 2011). This figure compares equally to the UK as a whole, which saw an increase of 13.0% against the same period last year.

FIRST QUARTER (JAN 2012 - MAR 2012)	NORTHAMPTON	UK
2012	513	131,491
2011	460	116,391
% CHANGE	11.5%	13.0%
RECORD YEAR	2007 (864)	2007 (166,814)

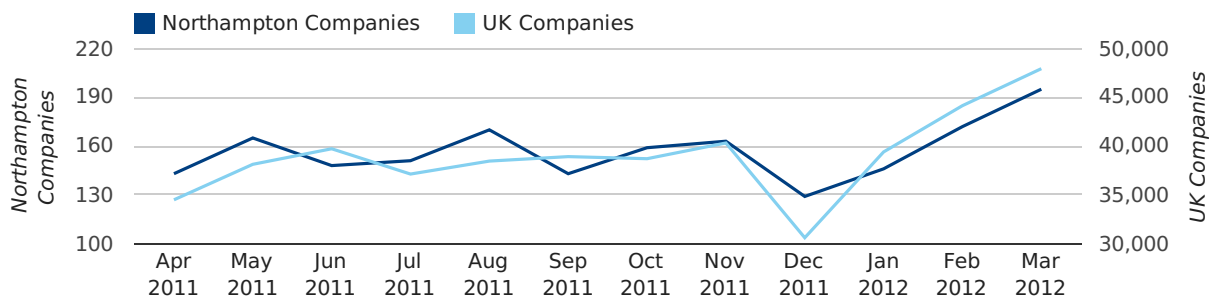
new companies by quarter



Monthly Data (Jan, Feb & Mar 2012)

February 2012 saw a new record in company registrations in Northampton when compared to any previous February.

new companies by month



	JANUARY	FEBRUARY	MARCH
NEW COMPANIES IN 2012	146	172	195
NEW COMPANIES IN 2011	127	150	183
% CHANGE	15.0%	14.7%	6.6%
RECORD YEAR	2008 (304)	2012 (172)	2007 (555)

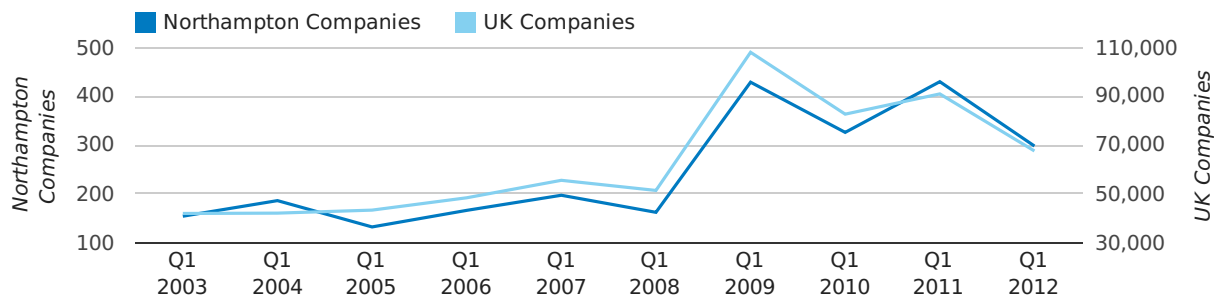
Quarterly Data (Q1 Jan-Mar 2012)

A total of 298 companies were dissolved in Northampton during the first quarter of 2012 (Jan 2012 - Mar 2012).

This figure is a decrease of 30.7% versus the same period last year (Q1 2011). This figure compares well to the UK as a whole, which saw a decrease of 25.7% against the same period last year.

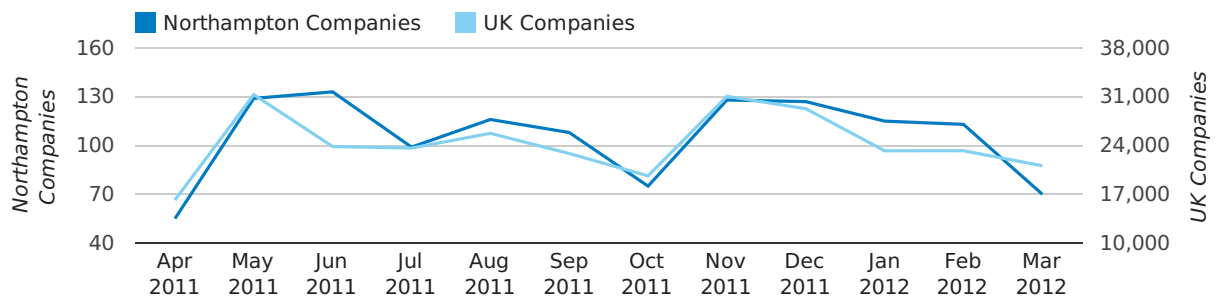
FIRST QUARTER (JAN 2012 - MAR 2012)	NORTHAMPTON	UK
2012	298	67,576
2011	430	90,986
% CHANGE	-30.7%	-25.7%
RECORD YEAR	2011 (430)	2009 (108,060)

dissolved companies by quarter



Monthly Data (Jan, Feb & Mar 2012)

dissolved companies by month



	JANUARY	FEBRUARY	MARCH
CLOSED COMPANIES IN 2012	115	113	70
CLOSED COMPANIES IN 2011	171	118	141
% CHANGE	-32.7%	-4.2%	-50%
RECORD YEAR	2011 (171)	2011 (118)	2009 (294)

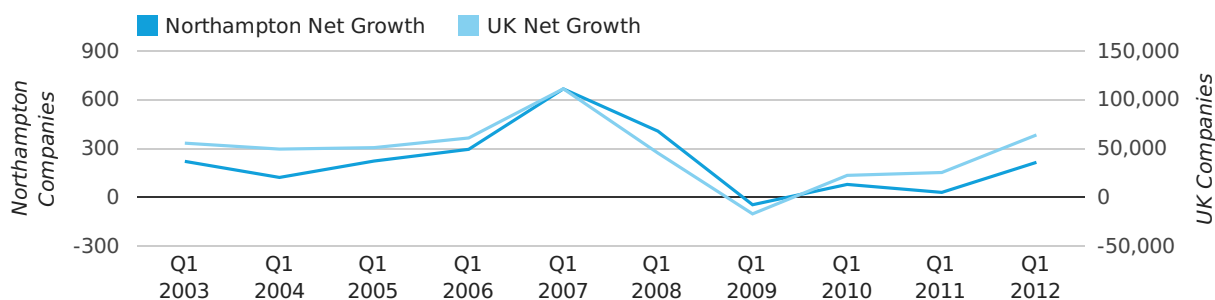
Quarterly Data (Q1 Jan-Mar 2012)

Net company growth for Northampton during the first quarter of 2012 (Jan 2012 - Mar 2012) was 215 companies.

This represents an increase of 616.7% on the same period last year.

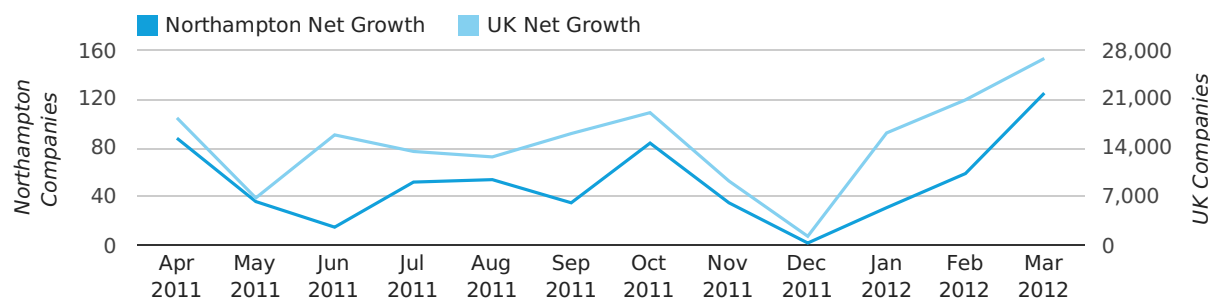
FIRST QUARTER (JAN 2012 - MAR 2012)	NORTHAMPTON	UK
2012	215	63,915
2011	30	25,405
% CHANGE	616.7%	151.6%
RECORD YEAR	2007 (667)	2007 (111,282)

net growth by quarter



Monthly Data (Jan, Feb & Mar 2012)

net growth by month



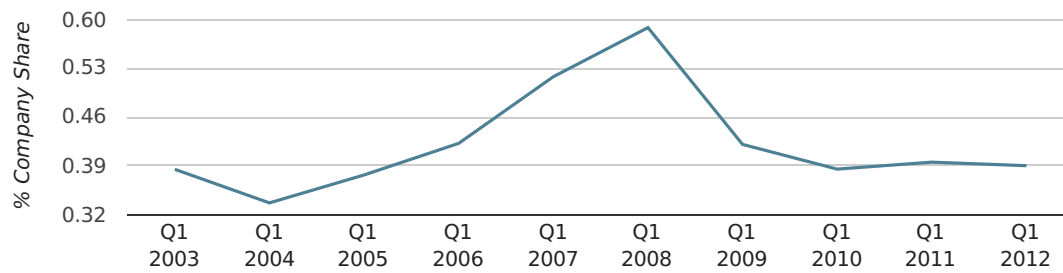
	JANUARY	FEBRUARY	MARCH
NET GROWTH IN 2012	31	59	125
NET GROWTH IN 2011	-44	32	42
% CHANGE	-170.5%	84.4%	197.6%
RECORD YEAR	2008 (231)	2006 (96)	2007 (486)

Quarterly Data (Q1 Jan-Mar 2012)

In the first quarter of 2012, Northampton formed 0.4% of all UK companies.

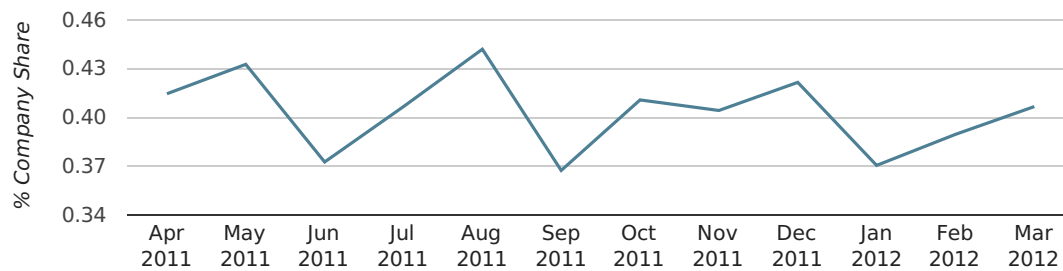
FIRST QUARTER (JAN 2012 - MAR 2012)	NORTHAMPTON
2012	0.4%
2011	0.4%
2010	0.4%
2009	0.4%
2008	0.6%
RECORD YEAR (SINCE 1960)	1968 (0.7%)

company share by quarter



Monthly Data (Jan, Feb & Mar 2012)

company share by month



	JANUARY	FEBRUARY	MARCH
UK FORMATION SHARE IN 2012	0.4%	0.4%	0.4%
UK FORMATION SHARE IN 2011	0.4%	0.4%	0.4%
% CHANGE	-1.4%	-1.9%	-0.3%
RECORD YEAR	2008 (1.0%)	1968 (0.9%)	1967 (0.8%)

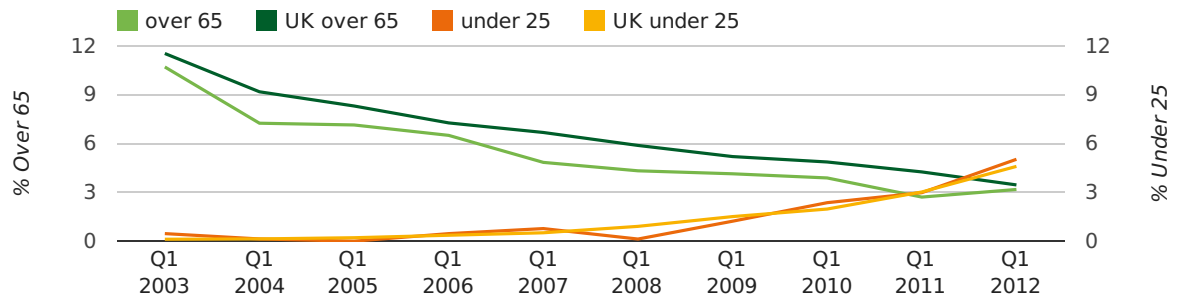
Quarterly Data (Q1 Jan-Mar 2012)

The average age of a director in the first quarter of 2012 was 41.4.

The percentage of directors under the age of 25 was 5.0% compared to the UK figure of 4.6%.

The percentage of directors over the age of 65 was 3.2% compared to the UK figure of 3.5%.

director age by quarter

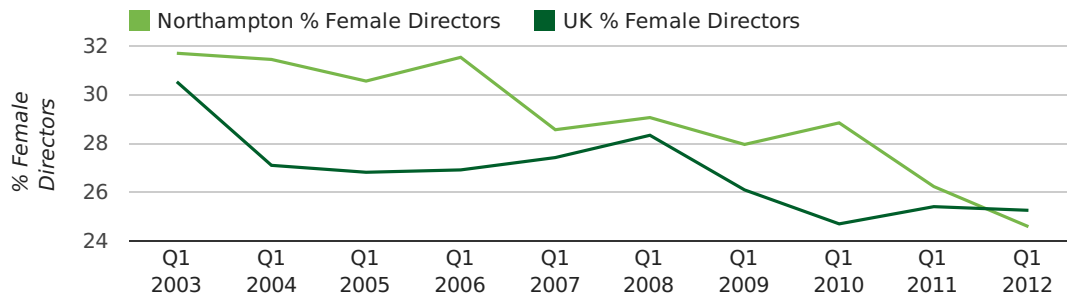


Quarterly Data (Q1 Jan-Mar 2012)

The record first quarter for female directors in Northampton was in 1861 when 40.0% of all directors were female.

24.6% of all director appointments in Northampton in the first quarter of 2012 were female. This compares to a UK average of 25.3% for the same period.

director gender by quarter



Previous 12 months (Mar 2011-Mar 2012)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
CONSULTING	1.47%	CONSULTING	5.07%
MANAGEMENT	1.21%	MANAGEMENT	4.74%
CONSULTANCY	0.96%	CONSULTANCY	3.30%
IT	0.77%	PROPERTY	2.37%
BUSINESS	0.74%	TRADING	2.07%
TRANSPORT	0.74%	DESIGN	1.93%
ASSOCIATES	0.70%	ENGINEERING	1.86%
CARE	0.66%	ASSOCIATES	1.84%
(NORTHAMPTON)	0.59%	CONSULTANTS	1.79%
R	0.59%	BUSINESS	1.73%
MEDIA	0.55%	MEDIA	1.72%
NORTHAMPTON	0.55%	CONSTRUCTION	1.72%
TRADING	0.52%	LONDON	1.66%
TRAINING	0.52%	J	1.54%
PROPERTY	0.52%	INVESTMENTS	1.51%
ELECTRICAL	0.52%	GLOBAL	1.50%
SCHOOL	0.52%	IT	1.40%
FARM	0.44%	CARE	1.34%
EUROPE	0.44%	PROPERTIES	1.31%
EVENTS	0.44%	ELECTRICAL	1.27%
PLUMBING	0.40%	M	1.27%
CONSTRUCTION	0.40%	BUILDING	1.24%
PROPERTIES	0.40%	ENERGY	1.20%
HOUSE	0.40%	S	1.20%
ENTERPRISES	0.40%	ENTERPRISES	1.19%

Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	911	216,665
7487 - Other business activities	188	52,735
70229 - Management consultancy activities other than financial management	119	19,704
82990 - Other business support service activities not elsewhere classified	113	35,233
9999 - Dormant Company	105	18,617
99999 - Dormant Company	104	25,084
7414 - Business & management consultancy	66	12,113
62020 - Information technology consultancy activities	48	14,303
7499 - Non-trading company	44	9,102
74990 - Non-trading company	43	9,729
49410 - Freight transport by road	41	2,781
96090 - Other service activities not elsewhere classified	41	13,637
74909 - Other professional, scientific and technical activities not elsewhere classified	39	9,892
6024 - Freight transport by road	38	2,121
7260 - Other computer related activities	37	7,154
7222 - Other software consultancy and supply	32	6,934
86900 - Other human health activities	32	5,066
9305 - Other service activities	31	8,818
62090 - Other information technology service activities	29	8,145
43210 - Electrical installation	20	3,573