

Orpington

q1 2012 business confidence report



headlines

- Q1 2012 saw a new record in company registrations in Orpington when compared to any previous Q1.
- Q1 2012 was a record quarter for company registrations in Orpington when compared to any quarter in history.
- March 2012 saw a new record in company registrations in Orpington when compared to any previous March.
- March 2012 was a record month for company registrations in Orpington when compared to any month in history.
- Q1 2012 saw a new record in net growth in Orpington when compared to any previous Q1.
- Q1 2012 was a record quarter for net growth in Orpington when compared to any quarter in history.

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Quarterly Data (Q1 Jan-Mar 2012)

Q1 2012 saw a new record in company registrations in Orpington when compared to any previous Q1.

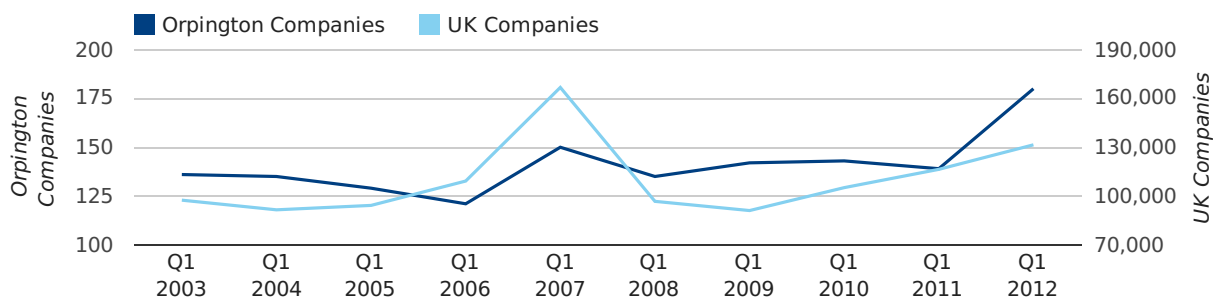
Q1 2012 was a record quarter for company registrations in Orpington when compared to any quarter in history.

A total of 180 companies were registered in Orpington during the first quarter of 2012 (Jan 2012 - Mar 2012).

This figure is an increase of 29.5% versus the same period last year (Q1 2011). This figure compares well to the UK as a whole, which saw an increase of 13.0% against the same period last year.

FIRST QUARTER (JAN 2012 - MAR 2012)	ORPINGTON	UK
2012	180	131,491
2011	139	116,391
% CHANGE	29.5%	13.0%
RECORD YEAR	2012 (180)	2007 (166,814)

new companies by quarter

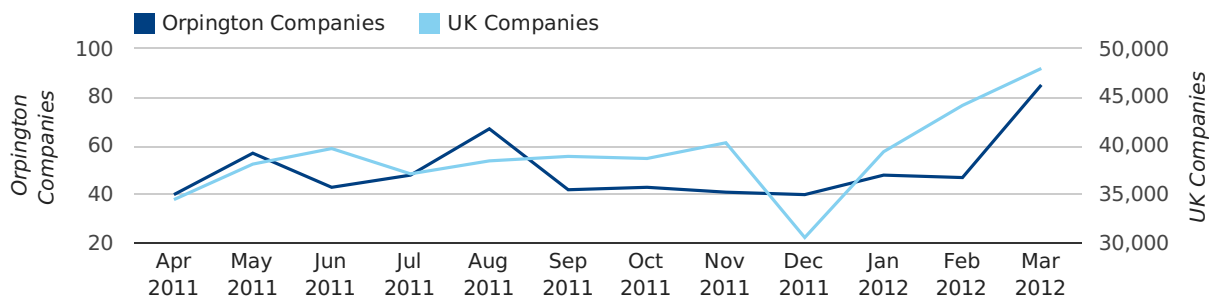


Monthly Data (Jan, Feb & Mar 2012)

March 2012 saw a new record in company registrations in Orpington when compared to any previous March.

March 2012 was a record month for company registrations in Orpington when compared to any month in history.

new companies by month



	JANUARY	FEBRUARY	MARCH
NEW COMPANIES IN 2012	48	47	85
NEW COMPANIES IN 2011	37	42	60
% CHANGE	29.7%	11.9%	41.7%
RECORD YEAR	2008 (51)	2009 (49)	2012 (85)

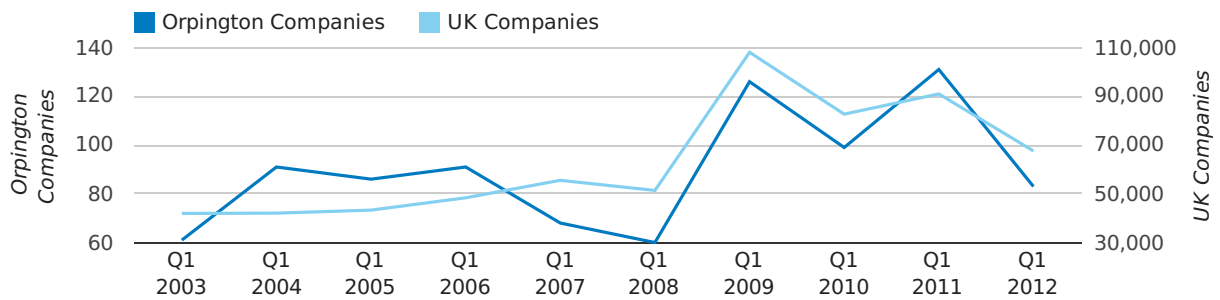
Quarterly Data (Q1 Jan-Mar 2012)

A total of 83 companies were dissolved in Orpington during the first quarter of 2012 (Jan 2012 - Mar 2012).

This figure is a decrease of 36.6% versus the same period last year (Q1 2011). This figure compares well to the UK as a whole, which saw a decrease of 25.7% against the same period last year.

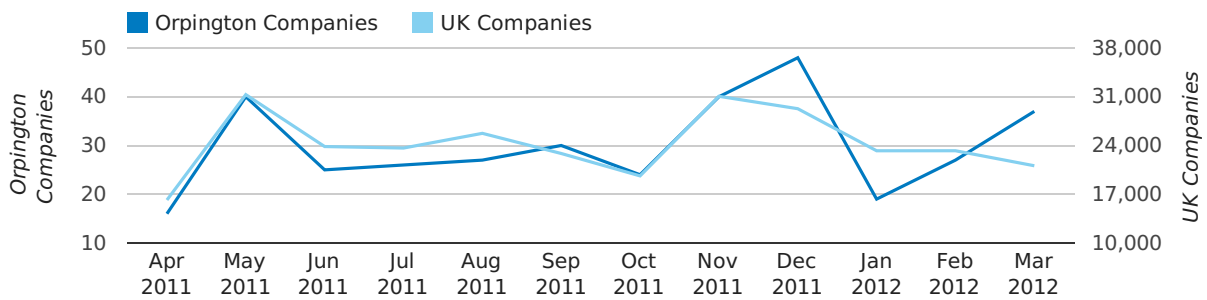
FIRST QUARTER (JAN 2012 - MAR 2012)	ORPINGTON	UK
2012	83	67,576
2011	131	90,986
% CHANGE	-36.6%	-25.7%
RECORD YEAR	2011 (131)	2009 (108,060)

dissolved companies by quarter



Monthly Data (Jan, Feb & Mar 2012)

dissolved companies by month



	JANUARY	FEBRUARY	MARCH
CLOSED COMPANIES IN 2012	19	27	37
CLOSED COMPANIES IN 2011	46	45	40
% CHANGE	-58.7%	-40.0%	-8%
RECORD YEAR	2006 (47)	2011 (45)	2009 (75)

Quarterly Data (Q1 Jan-Mar 2012)

Q1 2012 saw a new record in net growth in Orpington when compared to any previous Q1.

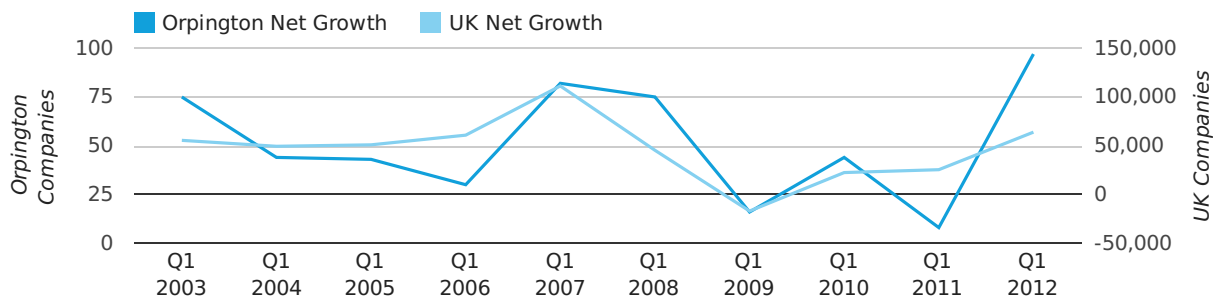
Q1 2012 was a record quarter for net growth in Orpington when compared to any quarter in history.

Net company growth for Orpington during the first quarter of 2012 (Jan 2012 - Mar 2012) was 97 companies.

This represents an increase of 1,112.5% on the same period last year.

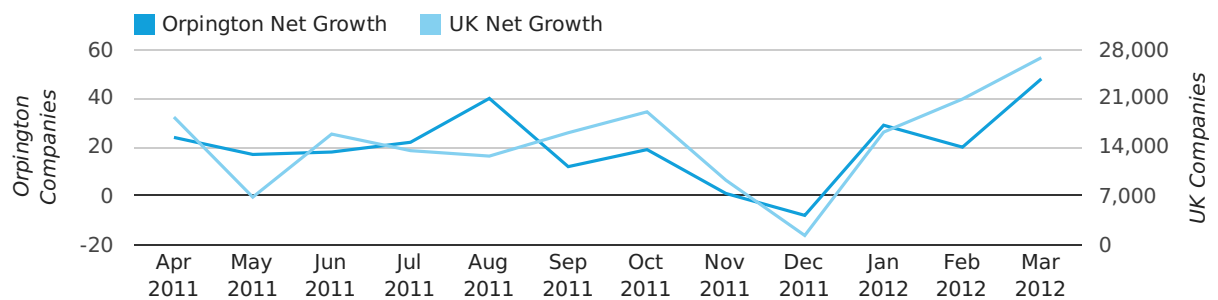
FIRST QUARTER (JAN 2012 - MAR 2012)	ORPINGTON	UK
2012	97	63,915
2011	8	25,405
% CHANGE	1,112.5%	151.6%
RECORD YEAR	2012 (97)	2007 (111,282)

net growth by quarter



Monthly Data (Jan, Feb & Mar 2012)

net growth by month



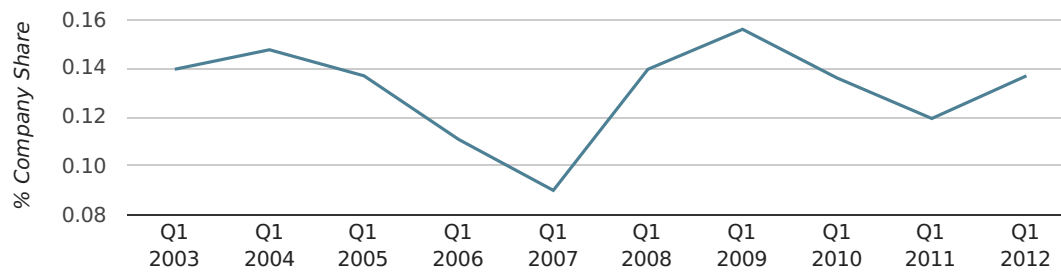
	JANUARY	FEBRUARY	MARCH
NET GROWTH IN 2012	29	20	48
NET GROWTH IN 2011	-9	-3	20
% CHANGE	-422.2%	-766.7%	140.0%
RECORD YEAR	2008 (31)	2004 (29)	2007 (54)

Quarterly Data (Q1 Jan-Mar 2012)

In the first quarter of 2012, Orpington formed 0.1% of all UK companies.

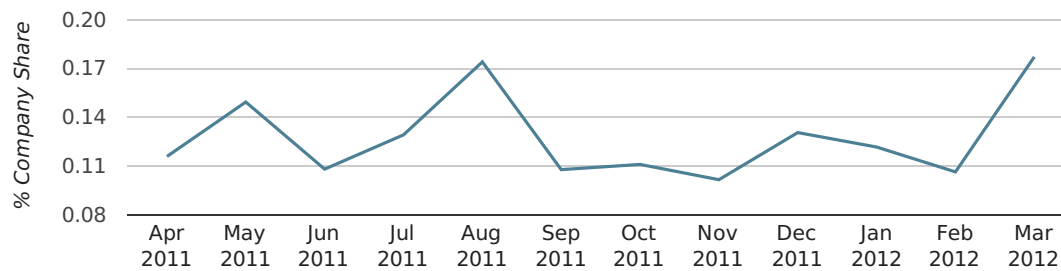
FIRST QUARTER (JAN 2012 - MAR 2012)	ORPINGTON
2012	0.1%
2011	0.1%
2010	0.1%
2009	0.2%
2008	0.1%
RECORD YEAR (SINCE 1960)	1966 (0.3%)

company share by quarter



Monthly Data (Jan, Feb & Mar 2012)

company share by month



	JANUARY	FEBRUARY	MARCH
UK FORMATION SHARE IN 2012	0.1%	0.1%	0.2%
UK FORMATION SHARE IN 2011	0.1%	0.1%	0.1%
% CHANGE	11.2%	-4.2%	32.5%
RECORD YEAR	1966 (0.7%)	1976 (0.6%)	1967 (0.3%)

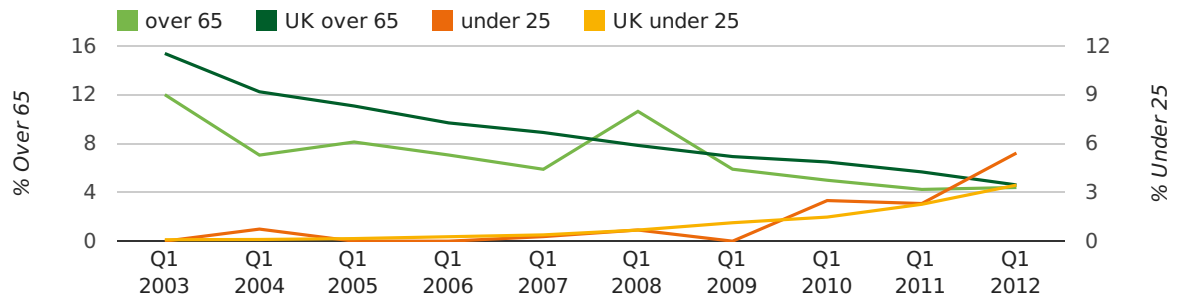
Quarterly Data (Q1 Jan-Mar 2012)

The average age of a director in the first quarter of 2012 was 42.8.

The percentage of directors under the age of 25 was 5.4% compared to the UK figure of 4.6%.

The percentage of directors over the age of 65 was 4.4% compared to the UK figure of 3.5%.

director age by quarter

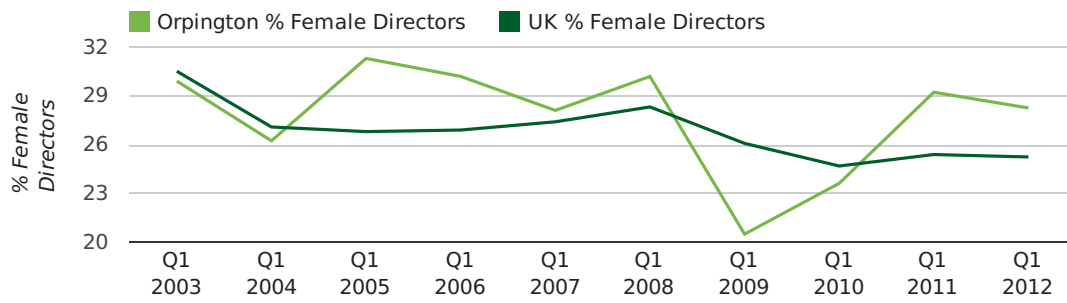


Quarterly Data (Q1 Jan-Mar 2012)

The record first quarter for female directors in Orpington was in 1861 when 40.0% of all directors were female.

28.3% of all director appointments in Orpington in the first quarter of 2012 were female. This compares to a UK average of 25.3% for the same period.

director gender by quarter



Previous 12 months (Mar 2011-Mar 2012)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
MANAGEMENT	2.53%	CONSULTING	5.07%
CONSULTING	2.02%	MANAGEMENT	4.74%
CONSULTANCY	1.11%	CONSULTANCY	3.30%
C	1.01%	PROPERTY	2.37%
CONSTRUCTION	1.01%	TRADING	2.07%
BUILDING	0.81%	DESIGN	1.93%
ASSOCIATES	0.81%	ENGINEERING	1.86%
ENERGY	0.81%	ASSOCIATES	1.84%
SCHOOL	0.71%	CONSULTANTS	1.79%
DESIGN	0.61%	BUSINESS	1.73%
FINANCIAL	0.61%	MEDIA	1.72%
ELECTRICAL	0.61%	CONSTRUCTION	1.72%
POTATO	0.61%	LONDON	1.66%
J	0.61%	J	1.54%
(2010)	0.51%	INVESTMENTS	1.51%
DEVELOPMENTS	0.51%	GLOBAL	1.50%
EAST	0.51%	IT	1.40%
WOOD	0.51%	CARE	1.34%
CARE	0.51%	PROPERTIES	1.31%
MAINTENANCE	0.51%	ELECTRICAL	1.27%
PRIMARY	0.51%	M	1.27%
CLEANING	0.51%	BUILDING	1.24%
CONSULTANTS	0.51%	ENERGY	1.20%
SOLAR	0.51%	S	1.20%
M	0.51%	ENTERPRISES	1.19%

Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	247	216,665
7487 - Other business activities	67	52,735
82990 - Other business support service activities not elsewhere classified	44	35,233
70229 - Management consultancy activities other than financial management	32	19,704
9999 - Dormant Company	26	18,617
62020 - Information technology consultancy activities	24	14,303
99999 - Dormant Company	19	25,084
7414 - Business & management consultancy	19	12,113
74990 - Non-trading company	18	9,729
74909 - Other professional, scientific and technical activities not elsewhere classified	18	9,892
9305 - Other service activities	13	8,818
62090 - Other information technology service activities	13	8,145
7222 - Other software consultancy and supply	13	6,934
63110 - Data processing, hosting and related activities	11	499
96090 - Other service activities not elsewhere classified	11	13,637
7260 - Other computer related activities	10	7,154
43390 - Other building completion and finishing	10	3,228
43220 - Plumbing, heat and air-conditioning installation	8	2,693
43210 - Electrical installation	8	3,573
68320 - Management of real estate on a fee or contract basis	7	3,448