Potters Bar

q3 2011 business confidence report



headlines

- September 2011 saw a new record in company registrations in Potters Bar when compared to any previous September.
- September 2011 saw a new record in net growth in Potters Bar when compared to any previous September.

contents

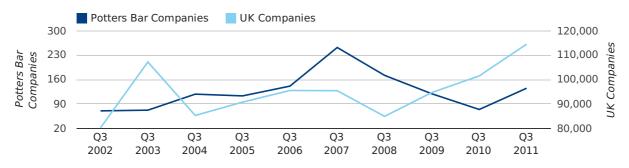
| new company registrations | |
|------------------------------|--|
| closed companies (dissolved) | |
| net company growth | |
| uk company share | |
| director age | |
| director gender | |
| naming trends | |
| sic data | |

A total of 135 companies were registered in Potters Bar during the third quarter of 2011 (Jul 2011 - Sep 2011).

This figure is an increase of 82.4% versus the same period last year (Q3 2010). This figure compares well to the UK as a whole, which saw an increase of 12.8% against the same period last year.

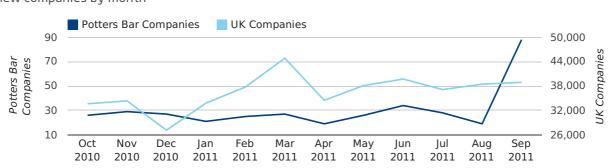
| THIRD QUARTER (JUL 2011 - SEP 2011) | POTTERS BAR | UK |
|-------------------------------------|-------------|----------------|
| 2011 | 135 | 114,512 |
| 2010 | 74 | 101,492 |
| % CHANGE | 82.4% | 12.8% |
| RECORD YEAR | 2007 (252) | 2011 (114,512) |

new companies by quarter



Monthly Data (Jul, Aug & Sep 2011)

September 2011 saw a new record in company registrations in Potters Bar when compared to any previous September.



new companies by month

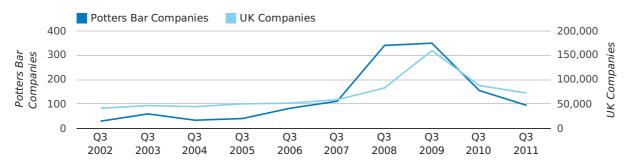
| | JULY | AUGUST | SEPTEMBER |
|-----------------------|-----------|-----------|-----------|
| NEW COMPANIES IN 2011 | 28 | 19 | 88 |
| NEW COMPANIES IN 2010 | 27 | 24 | 23 |
| % CHANGE | 3.7% | -20.8% | 282.6% |
| RECORD YEAR | 2007 (90) | 2007 (85) | 2011 (88) |

A total of 94 companies were dissolved in Potters Bar during the third quarter of 2011 (Jul 2011 - Sep 2011).

This figure is a decrease of 39.4% versus the same period last year (Q3 2010). This figure compares well to the UK as a whole, which saw a decrease of 17.6% against the same period last year.

| THIRD QUARTER (JUL 2011 - SEP 2011) | POTTERS BAR | UK |
|-------------------------------------|-------------|----------------|
| 2011 | 94 | 72,230 |
| 2010 | 155 | 87,705 |
| % CHANGE | -39.4% | -17.6% |
| RECORD YEAR | 2009 (349) | 2009 (159,401) |

dissolved companies by quarter



Monthly Data (Jul, Aug & Sep 2011)

dissolved companies by month



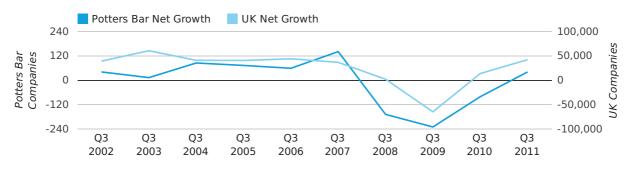
| | JULY | AUGUST | SEPTEMBER |
|--------------------------|-----------|------------|------------|
| CLOSED COMPANIES IN 2011 | 31 | 33 | 30 |
| CLOSED COMPANIES IN 2010 | 41 | 59 | 55 |
| % CHANGE | -24.4% | -44.1% | -45% |
| RECORD YEAR | 2009 (73) | 2008 (317) | 2009 (175) |

Net company growth for Potters Bar during the third quarter of 2011 (Jul 2011 - Sep 2011) was 41 companies.

This represents an increase of 150.6% on the same period last year.

| THIRD QUARTER (JUL 2011 - SEP 2011) | POTTERS BAR | UK |
|-------------------------------------|-------------|---------------|
| 2011 | 41 | 42,282 |
| 2010 | -81 | 13,787 |
| % CHANGE | -150.6% | 206.7% |
| RECORD YEAR | 2007 (141) | 2003 (60,597) |

net growth by quarter



Monthly Data (Jul, Aug & Sep 2011)

September 2011 saw a new record in net growth in Potters Bar when compared to any previous September.

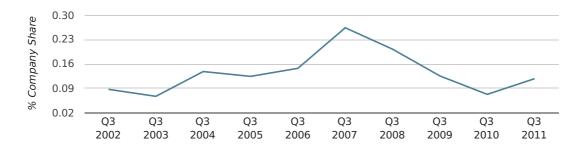


net growth by month

In the third quarter of 2011, Potters Bar formed 0.1% of all UK companies.

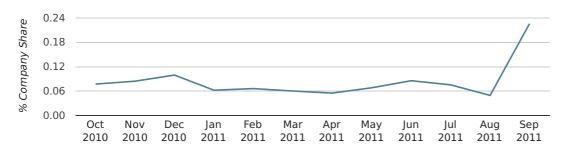
| THIRD QUARTER (JUL 2011 - SEP 2011) | POTTERS BAR |
|-------------------------------------|-------------|
| 2011 | 0.1% |
| 2010 | 0.1% |
| 2009 | 0.1% |
| 2008 | 0.2% |
| 2007 | 0.3% |
| RECORD YEAR (SINCE 1960) | 1966 (0.3%) |

company share by quarter



Monthly Data (Jul, Aug & Sep 2011)

company share by month



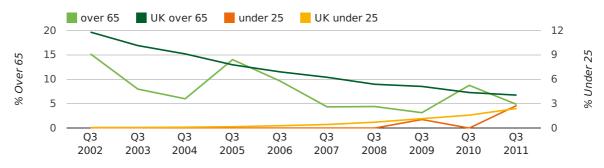
| | JULY | AUGUST | SEPTEMBER |
|----------------------------|-------------|-------------|-------------|
| UK FORMATION SHARE IN 2011 | 0.1% | 0.0% | 0.2% |
| UK FORMATION SHARE IN 2010 | 0.1% | 0.1% | 0.1% |
| % CHANGE | -5.2% | -33.4% | 245.7% |
| RECORD YEAR | 1964 (0.3%) | 1966 (0.5%) | 1966 (0.5%) |

The average age of a director in the third quarter of 2011 was 45.5.

The percentage of directors under the age of 25 was 2.8% compared to the UK figure of 4.0%.

The percentage of directors over the age of 65 was 4.9% compared to the UK figure of 4.1%.

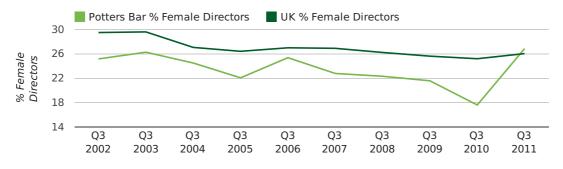
director age by quarter



The record third quarter for female directors in Potters Bar was in 1862 when 50.0% of all directors were female.

26.9% of all director appointments in Potters Bar in the third quarter of 2011 were female. This compares to a UK average of 26.0% for the same period.

director gender by quarter



Previous 12 months (Sep 2010-Sep 2011)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

| WORD | PERCENTAGE | UK WORD | UK PERCENTAGE |
|--------------------|------------|--------------|---------------|
| MANAGEMENT | 2.17% | CONSULTING | 5.11% |
| SALES | 2.02% | MANAGEMENT | 4.75% |
| TRADING | 1.24% | CONSULTANCY | 3.19% |
| INT. | 1.24% | PROPERTY | 2.41% |
| TRADE | 0.93% | TRADING | 2.06% |
| BUSINESS | 0.93% | DESIGN | 1.94% |
| PLUMBING | 0.78% | ASSOCIATES | 1.85% |
| HEATING | 0.78% | BUSINESS | 1.82% |
| TECHNOLOGY | 0.78% | CONSULTANTS | 1.76% |
| BEHEER | 0.78% | ENGINEERING | 1.74% |
| CONSULTING | 0.78% | MEDIA | 1.72% |
| INVESTMENTS | 0.78% | CONSTRUCTION | 1.72% |
| UNIVERSAL | 0.78% | LONDON | 1.63% |
| J | 0.62% | J | 1.47% |
| СО | 0.62% | GLOBAL | 1.46% |
| PROPERTIES | 0.47% | INVESTMENTS | 1.43% |
| PROJECTS | 0.47% | CARE | 1.42% |
| ELECTRICAL | 0.47% | IT | 1.38% |
| CONSULTANCY | 0.47% | BUILDING | 1.30% |
| TECHNOLOGIES | 0.47% | PROPERTIES | 1.28% |
| LONDON | 0.47% | ELECTRICAL | 1.27% |
| IT | 0.47% | Μ | 1.25% |
| HANDELSONDERNEMING | 0.47% | ENERGY | 1.22% |
| CONSTRUCTION | 0.47% | TRAINING | 1.21% |
| NETHERLANDS | 0.47% | S | 1.21% |

Previous 36 months, excluding companies less than 12 months old

| SIC CODE | NUMBER OF COMPANIES | UK COMPANIES |
|--|---------------------|--------------|
| None Supplied | 470 | 204,493 |
| 7487 - Other business activities | 123 | 65,177 |
| 7260 - Other computer related activities | 44 | 8,686 |
| 82990 - Other business support service activities not elsewhere classified | 28 | 29,245 |
| 7414 - Business & management consultancy | 15 | 14,755 |
| 7412 - Accounting, auditing; tax consult | 14 | 2,802 |
| 86900 - Other human health activities | 11 | 4,019 |
| 7420 - Architectural, technical consult | 11 | 1,766 |
| 99999 - Dormant Company | 10 | 18,281 |
| 70229 - Management consultancy activities other than financial management | 10 | 15,760 |
| 62090 - Other information technology service activities | 9 | 6,798 |
| 62020 - Information technology consultancy activities | 9 | 10,137 |
| 8532 - Social work without accommodation | 9 | 1,310 |
| 7499 - Non-trading company | 9 | 11,543 |
| 68100 - Buying and selling of own real estate | 9 | 2,426 |
| 74990 - Non-trading company | 8 | 8,064 |
| 43210 - Electrical installation | 7 | 2,938 |
| 7222 - Other software consultancy and supply | 7 | 8,345 |
| 5530 - Restaurants | 7 | 5,640 |
| 96090 - Other service activities not elsewhere classified | 6 | 10,018 |